

Singapore

ADD (no change)

| Consensus ratings*: | Buy 3 | Hold 0 | Sell 0 |
|-----------------------------------|-------|--------|-----------|
| Current price: | | | S\$0.08 |
| Target price: | | | S\$0.15 |
| Previous target: | | | S\$0.14 |
| Up/downside: | | | 82.9% |
| CGS-CIMB / Consens | sus: | | 7.1% |
| Reuters: | | | JUTN.SI |
| Bloomberg: | | | JIUC SP |
| Market cap: | | USS | \$120.8m |
| | | SS | \$163.1m |
| Average daily turnove | r: | US | \$\$1.68m |
| | | 5 | \$\$2.27m |
| Current shares o/s: | | | 1,849m |
| Free float: *Source: Bloomberg | | | 71.9% |

Key changes in this note

FY21-23F EPS raised by 0.4-8.5%.



Jiutian Chemical Group Ltd

4Q21F likely a blowout quarter

- Favourable market conditions boosted DMF prices to a new high in 4Q21, while input costs were helped by China's curbs on coal prices.
- We expect Jiutian to report a record core net profit of Rmb129m (+127% qoq, +50% yoy) for 4Q21F as profit spread further widens.
- DMF prices could remain elevated in 1H22F; we reiterate Add with a higher TP of S\$0.15. Catalysts include higher dividend payout in May.

Favourable market conditions drove prices to record levels in 4Q

Favourable market conditions boosted dimethylformamide (DMF) prices to a new high in 4Q21. While prices tapered slightly to c.Rmb15k-16k/tonne levels in Nov/Dec (post reaching a peak of c.Rmb18k/tonne in Oct due to tight market supply), they remain higher than 3Q21 average of Rmb13.5k/tonne, according to 100ppi.com. In Jan 2022, prices remain firm at c.Rmb16.7k/tonne, given 1) continued strong downstream demand, 2) prebuying ahead of Chinese New Year, and 3) concerns over tighter market supply due to Covid-19 disruptions in some provinces.

Input prices eased

Meanwhile, we note that prices of Jiutian's key raw materials (methanol, ammonia and coal) started to ease in Nov 2021, following curbs implemented by China to ease its power crisis. According to CEIC data, prices of coal in China stood at Rmb714/tonne (-2% mom, +57% yoy) in Dec 2021, while methanol prices came in at c.Rmb2.6k/tonne (-6% mom, +21% yoy) during the same period. We believe this helped Jiutian with a wider profit spread in 4Q21F; this trend is set to continue going into 1Q22F, as coal prices directly influence the cost of Jiutian's key raw materials.

4Q21F preview: a blowout quarter spurred by higher ASPs

We believe 4Q21F was the strongest quarter in Jiutian's operating history, on the back of 1) stronger profit spread from higher ASPs, and 2) optimal utilisation of production capacity. We estimate 4Q21F core net profit at Rmb129m (+127% qoq, +50% yoy), bringing FY21F core net profit to a record Rmb347m (+100% yoy). Jiutian has strong FCF generation and net cash (Rmb184m as of end-1H21), and we believe it can sustain dividends of at least 0.7Scts (20% dividend payout ratio) for FY21, though dividend declaration is likely to happen in May, alongside 1Q22F results announcement (given the need for its China OpCo to first approve and distribute dividends to SG listco in its AGM).

Reiterate Add with higher TP of S\$0.15

We believe that DMF prices can remain elevated in 1H22F, and we raise our FY21-23F EPS estimates by 0.4-8.5% accordingly. Reiterate Add at a higher TP of S\$0.15, based on 5.7x CY23F P/E (a 20% discount to SGX-listed peer China Sunsine). Potential re-rating catalysts include stronger DMF ASPs, and a higher dividend payout in May. Downside risks include production disruptions and a sharp correction in DMF prices.

| Financial Summary | Dec-19A | Dec-20A | Dec-21F | Dec-22F | Dec-23F |
|--------------------------------|---------|---------|---------|---------|---------|
| Revenue (Rmbm) | 1,054 | 1,146 | 1,980 | 1,573 | 1,480 |
| Operating EBITDA (Rmbm) | 59.5 | 295.5 | 522.0 | 395.3 | 381.3 |
| Net Profit (Rmbm) | (248.4) | 173.7 | 346.7 | 259.8 | 247.6 |
| Core EPS (Rmb) | (0.14) | 0.09 | 0.17 | 0.13 | 0.12 |
| Core EPS Growth | (1225%) | | 86% | (25%) | (5%) |
| FD Core P/E (x) | NA | 4.07 | 2.21 | 2.95 | 3.10 |
| DPS (Rmb) | - | - | 0.017 | 0.035 | 0.026 |
| Dividend Yield | 0.00% | 0.00% | 4.32% | 9.04% | 6.77% |
| EV/EBITDA (x) | 11.30 | 1.83 | 1.03 | 0.95 | 0.71 |
| P/FCFE (x) | 13.85 | 6.55 | 18.62 | 4.58 | 8.48 |
| Net Gearing | 14.4% | (21.0%) | (20.6%) | (31.7%) | (34.4%) |
| P/BV (x) | 2.32 | 1.36 | 0.92 | 0.75 | 0.63 |
| ROE | (58.3%) | 42.0% | 50.9% | 27.9% | 22.0% |
| % Change In Core EPS Estimates | | | 5.94% | 8.50% | 0.41% |
| CGS-CIMB/Consensus EPS (x) | | | 1.09 | 1.09 | 1.04 |

SOURCES: CGS-CIMB RESEARCH, COMPANY REPORTS

Analyst(s)



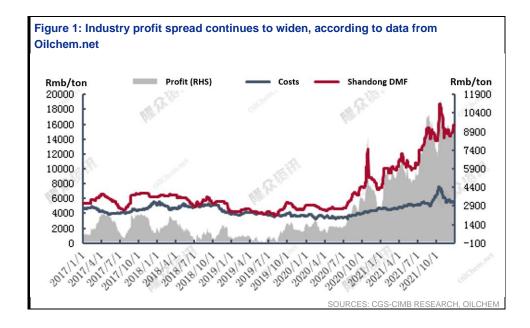
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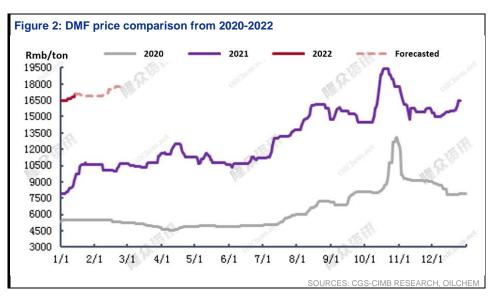


Curbs on coal prices >

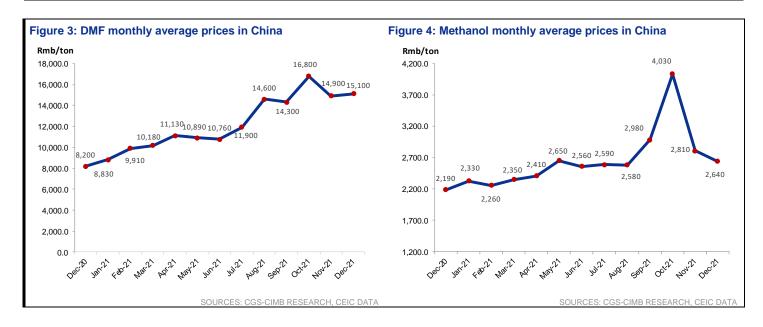
Since Oct 2021, China has been making efforts to curb spiking coal prices via increased production and proposed coal price caps. As of Dec 2021, the average coal price in China stood at Rmb714/tonne (-2% mom, +57% yoy), down from its peak of Rmb729/tonne in Nov, according to CEIC data. Further decline in coal prices would benefit Jiutian's GPM, as coal prices directly influence prices of the group's raw materials (namely methanol and liquid ammonia).

In addition, coal prices directly affect Jiutian's key associate Jiulong, which produces coal-based chemicals. We believe associates' losses should have peaked in 3Q21 and would have gradually improved going into 4Q21F in tandem with easing raw material prices.











| Figure 6: EPS revision | 1 | EVOLE | | I | EVOOF | | I | EVODE | |
|---|-------|-------|-------|-------|-------|---------|-------------|--------------|------------|
| | | FY21F | | | FY22F | | | FY23F | |
| | Old | New | % chg | Old | New | % chg | Old | New | % chg |
| Revenue | 1,842 | 1,980 | 7.5% | 1,522 | 1,573 | 3.3% | 1,452 | 1,480 | 1.9% |
| Gross profit | 510 | 540 | 5.8% | 370 | 399 | 7.7% | 375 | 376 | 0.3% |
| Operating profit | 461 | 487 | 5.6% | 328 | 355 | 8.3% | 334 | 335 | 0.1% |
| Net profit attributable to equity holders | 327 | 347 | 5.9% | 239 | 260 | 8.5% | 247 | 248 | 0.4% |
| Basic EPS (Rmb cts) | 16.5 | 17.4 | 5.9% | 12.0 | 13.1 | 8.5% | 12.4 | 12.5 | 0.4% |
| | • | | | • | | SOURCES | CGS-CIMB RE | SEARCH. COMP | ANY REPORT |

| | | | | Target | Market | | | | | P/BV | Recurring | EV/EBIT | DA (x) | Dividend |
|----------------------------|-----------|-----------|---------|---------|----------|-------|---------|-------|------------|-------|-----------|---------|--------|-----------|
| | BBG | | Price | Price | Сар | | P/E (x) | | 3-year EPS | (x) | ROE (%)_ | | | Yield (%) |
| Company | Ticker | Recom. | (LC) | (LC) | (US\$ m) | CY21F | CY22F | CY23F | CAGR (%) | CY21F | CY21F | CY21F | CY22F | CY21F |
| Jiutian Chemical Group Ltd | JIUC SP | Add | 0.08 | 0.15 | 121 | 2.2 | 3.0 | 3.1 | 12.6% | 0.92 | 50.1% | 1.0 | 1.0 | 4.3% |
| | | | | | | | | | | | | | | |
| China Sunsine Chemical Hol | CSSC SP | Add | 0.49 | 0.78 | 349 | 4.6 | 5.0 | 4.9 | 30.5% | 0.70 | 16.2% | 1.1 | 0.8 | 4.3% |
| Shandong Hualu Hengsheng | 600426 CH | Not Rated | 32.4 | na | 10,342 | 9.4 | 9.0 | 8.4 | 65.3% | 2.89 | 32.5% | 6.9 | 6.6 | 2.1% |
| Lotte Chemical Corp | 011170 KS | Add | 208,000 | 380,000 | 5,990 | 4.7 | 5.0 | na | 111.3% | 0.49 | 11.1% | 1.6 | 1.6 | 3.4% |
| Overall average | | | | | | 5.2 | 5.5 | 5.5 | 54.9% | 1.25 | 27.5% | 2.6 | 2.5 | 3.5% |



ESG in a nutshell

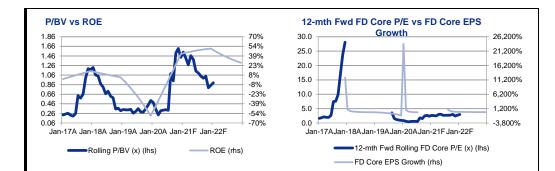
We believe Jiutian's ESG efforts are satisfactory. The company has been constantly improving its operational efficiencies and environmental protection efforts to stay ahead of government regulations. We see this as key to its business continuity as environmental protection is fast gaining traction in China amongst policy makers and the public. We like that Jiutian has been able to reduce its carbon emission intensity and water consumption intensity significantly over the past year; this shows good effort in environmental protection management.

ESG

| Keep your eye on | Implications |
|--|--|
| Jiutian fully complies with local emission standards in both gaseous emissions and wastewater discharge. It should have zero environmental incidents too. | Environmental protection is fast gaining traction in China amongst policy makers and the public. This has significant implications for the chemicals industry. It is important that Jiutian is fully compliant with national environmenta regulations to ensure smooth operations. |
| ESG highlights | Implications |
| Jiutian places much emphasis on ensuring product quality. Besides robust internal Quality Management System in compliance with ISO 9001:2015, Jiutian was also able to achieve a 100% product acceptance rate by customers in FY20. Safety is also of paramount importance to Jiutian – the company carries out regular maintenance, and achieved zero production stoppage due to safety incidences and zero serious accidents in FY20. | protection is critical to uphold Jiutian's reputation, and is key in helping it maintain its leadership position as China's |
| Trends | Implications |
| • | Energy efficiency and water management are part and parcel of environmental protection management. It is crucial for Jiutian to invest in this area to stay ahead of government regulations and to ensure business continuity. |



BY THE NUMBERS



Profit & Loss

| (Rmbm) | Dec-19A | Dec-20A | Dec-21F | Dec-22F | Dec-23F |
|------------------------------------|---------|---------|---------|---------|---------|
| Total Net Revenues | 1,054 | 1,146 | 1,980 | 1,573 | 1,480 |
| Gross Profit | 75 | 275 | 540 | 399 | 376 |
| Operating EBITDA | 59 | 296 | 522 | 395 | 381 |
| Depreciation And Amortisation | (27) | (26) | (35) | (41) | (47) |
| Operating EBIT | 32 | 270 | 487 | 355 | 335 |
| Financial Income/(Expense) | (155) | (18) | (10) | (8) | (7) |
| Pretax Income/(Loss) from Assoc. | (147) | (9) | (16) | (1) | 2 |
| Non-Operating Income/(Expense) | 0 | 0 | 0 | 0 | 0 |
| Profit Before Tax (pre-El) | (269) | 242 | 462 | 346 | 330 |
| Exceptional Items | | | | | |
| Pre-tax Profit | (269) | 242 | 462 | 346 | 330 |
| Taxation | (10) | (69) | (115) | (87) | (82) |
| Exceptional Income - post-tax | | | | | |
| Profit After Tax | (279) | 173 | 346 | 260 | 247 |
| Minority Interests | 30 | 1 | 1 | 0 | 0 |
| Preferred Dividends | | | | | |
| FX Gain/(Loss) - post tax | | | | | |
| Other Adjustments - post-tax | | | | | |
| Net Profit | (248) | 174 | 347 | 260 | 248 |
| Recurring Net Profit | (248) | 174 | 347 | 260 | 248 |
| Fully Diluted Recurring Net Profit | (248) | 174 | 347 | 260 | 248 |

Cash Flow

| (Rmbm) | Dec-19A | Dec-20A | Dec-21F | Dec-22F | Dec-23F |
|----------------------------------|---------|---------|---------|---------|---------|
| EBITDA | 59.5 | 295.5 | 522.0 | 395.3 | 381.3 |
| Cash Flow from Invt. & Assoc. | 146.8 | 9.5 | 16.0 | 0.5 | (2.0) |
| Change In Working Capital | 10.0 | (120.3) | (142.3) | 81.2 | 13.7 |
| (Incr)/Decr in Total Provisions | | | | | |
| Other Non-Cash (Income)/Expense | 177.6 | 13.5 | 34.5 | 40.5 | 46.5 |
| Other Operating Cashflow | (315.8) | (41.8) | (48.5) | (39.1) | (43.5) |
| Net Interest (Paid)/Received | (5.7) | (3.8) | (6.0) | (5.0) | (4.0) |
| Tax Paid | (11.1) | (23.5) | (115.4) | (86.5) | (82.5) |
| Cashflow From Operations | 61.2 | 129.0 | 260.3 | 386.8 | 309.6 |
| Сарех | (3.3) | (6.3) | (150.0) | (150.0) | (150.0) |
| Disposals Of FAs/subsidiaries | | | | | |
| Acq. Of Subsidiaries/investments | | | | | |
| Other Investing Cashflow | (17.2) | (4.6) | (9.1) | (9.1) | (9.1) |
| Cash Flow From Investing | (20.5) | (10.9) | (159.1) | (159.1) | (159.1) |
| Debt Raised/(repaid) | 10.0 | (10.0) | (60.0) | (60.0) | (60.0) |
| Proceeds From Issue Of Shares | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Shares Repurchased | | | | | |
| Dividends Paid | | | | | |
| Preferred Dividends | | | | | |
| Other Financing Cashflow | 22.8 | 15.7 | (240.7) | 7.1 | (37.4) |
| Cash Flow From Financing | 32.8 | 5.7 | (300.7) | (52.9) | (97.4) |
| Total Cash Generated | 73.5 | 123.8 | (199.5) | 174.8 | 53.1 |
| Free Cashflow To Equity | 50.7 | 108.1 | 41.2 | 167.7 | 90.5 |
| Free Cashflow To Firm | 48.6 | 125.6 | 107.2 | 232.7 | 154.5 |

SOURCES: CGS-CIMB RESEARCH, COMPANY REPORTS



BY THE NUMBERS... cont'd

| (Rmbm) | Dec-19A | Dec-20A | Dec-21F | Dec-22F | Dec-23F |
|-------------------------------------|---------|---------|---------|---------|---------|
| Total Cash And Equivalents | 400.8 | 454.1 | 456.1 | 549.5 | 584.0 |
| Total Debtors | 475.5 | 665.1 | 1,084.7 | 861.7 | 810.8 |
| Inventories | 24.0 | 38.9 | 64.3 | 52.4 | 49.3 |
| Total Other Current Assets | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Total Current Assets | 900.3 | 1,158.1 | 1,605.2 | 1,463.7 | 1,444.1 |
| Fixed Assets | 208.4 | 209.5 | 325.0 | 434.5 | 538.0 |
| Total Investments | 71.7 | 62.3 | 55.3 | 63.9 | 75.0 |
| Intangible Assets | 4.0 | 3.3 | 3.3 | 3.3 | 3.3 |
| Total Other Non-Current Assets | 9.0 | 1.6 | 1.6 | 1.6 | 1.6 |
| Total Non-current Assets | 293.1 | 276.7 | 385.3 | 503.3 | 617.9 |
| Short-term Debt | 444.1 | 344.3 | 284.3 | 224.3 | 164.3 |
| Current Portion of Long-Term Debt | | | | | |
| Total Creditors | 423.8 | 502.6 | 788.9 | 643.2 | 604.6 |
| Other Current Liabilities | 22.5 | 59.9 | 76.3 | 68.3 | 66.5 |
| Total Current Liabilities | 890.4 | 906.8 | 1,149.5 | 935.8 | 835.3 |
| Total Long-term Debt | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Hybrid Debt - Debt Component | | | | | |
| Total Other Non-Current Liabilities | 2.1 | 5.1 | 5.1 | 5.1 | 5.1 |
| Total Non-current Liabilities | 2.1 | 5.1 | 5.1 | 5.1 | 5.1 |
| Total Provisions | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Total Liabilities | 892.5 | 911.9 | 1,154.6 | 940.9 | 840.4 |
| Shareholders' Equity | 302.2 | 524.7 | 837.7 | 1,028.0 | 1,223.4 |
| Minority Interests | (1.3) | (1.9) | (1.9) | (1.9) | (1.9) |
| Total Equity | 300.9 | 522.9 | 835.9 | 1,026.1 | 1,221.6 |
| Key Ratios | | | | | |
| | Dec-19A | Dec-20A | Dec-21F | Dec-22F | Dec-23F |
| Revenue Growth | (19.4%) | 8.7% | 72.7% | (20.6%) | (5.9% |
| Operating EBITDA Growth | (50%) | 397% | 77% | (24%) | (4% |
| Operating EBITDA Margin | 5.6% | 25.8% | 26.4% | 25.1% | 25.8% |
| Net Cash Per Share (Rmb) | (0.02) | 0.06 | 0.09 | 0.16 | 0.21 |
| DV/DC (Dmb) | 0.17 | 0.29 | 0.40 | 0.50 | 0.00 |

| | 0,0 | 10/0 | 100/0 | 10/0 | 00/0 |
|---------------------------|---------|---------|----------|----------|---------|
| ROCE (%) | 4.0% | 33.5% | 49.1% | 29.9% | 25.4% |
| Return On Average Assets | (8.9%) | 14.1% | 20.6% | 13.4% | 12.5% |
| | | | | | |
| Key Drivers | | | | | |
| | Dec-19A | Dec-20A | Dec-21F | Dec-22F | Dec-23F |
| MA ASP | 7.295.0 | 7.525.0 | 10.450.0 | 8.360.0 | 7,942.0 |
| | 7,235.0 | 7,525.0 | 10,430.0 | 0,000.0 | , |
| MA plant utilisation (%) | 99.0% | 100.0% | 99.0% | 99.0% | 99.0% |
| DMF ASP | 4,462.0 | 5,983.0 | 12,500.0 | 10,000.0 | 9,250.0 |
| DMF plant utilisation (%) | 62.0% | 56.0% | 60.0% | 60.0% | 60.0% |
| | | | | | |

0.17

4.08

0.0%

182.8

12.39

179.4

9%

NA

BVPS (Rmb)

Gross Interest Cover

Net Dividend Payout Ratio

Accounts Payables Days

Accounts Receivables Days

Effective Tax Rate

Inventory Days

ROIC (%)

0.28

36.21

28.6%

182.1

13.21

194.5

70%

NA

0.42

81.25

25.0%

9.6%

161.3

13.09

163.7

103%

SOURCES: CGS-CIMB RESEARCH, COMPANY REPORTS

0.62

83.71

25.0%

21.0%

206.3

16.83

206.4

39%

0.52

70.96

25.0%

26.7%

225.9

18.15

222.7

43%



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Chemicals - Others | Singapore Jiutian Chemical Group Ltd | January 19, 2022

| Country | CGS-CIMB Entity | Regulated by |
|-------------|---|---|
| Hong Kong | CGS-CIMB Securities (Hong Kong) Limited | Securities and Futures Commission Hong Kong |
| India | CGS-CIMB Securities (India) Private Limited | Securities and Exchange Board of India (SEBI) |
| Indonesia | PT CGS-CIMB Sekuritas Indonesia | Financial Services Authority of Indonesia |
| Malaysia | CGS-CIMB Securities Sdn. Bhd. | Securities Commission Malaysia |
| Singapore | CGS-CIMB Securities (Singapore) Pte. Ltd. | Monetary Authority of Singapore |
| South Korea | CGS-CIMB Securities (Hong Kong) Limited, Korea Branch | Financial Services Commission and Financial Supervisory Service |
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| Score Range: | 90 - 100 | 80 – 89 | 70 - 79 | Below 70 | No Survey Result |
|--------------|-----------|-----------|---------|----------|------------------|
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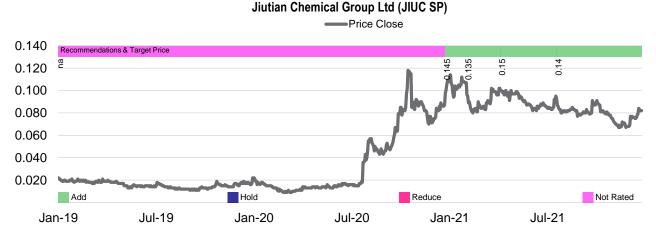
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| Distribution of stock ratings and investment banking clients for quarter ended on 31 December 2021 | | | | | | | |
|--|-------|------|--|--|--|--|--|
| 619 companies under coverage for quarter ended on 31 December 2021 | | | | | | | |
| Rating Distribution (%) Investment Banking clients (%) | | | | | | | |
| Add | 71.1% | 1.5% | | | | | |
| Hold | 21.8% | 0.0% | | | | | |
| Reduce | 7.1% | 0.0% | | | | | |



Spitzer Chart for stock being researched (2 year data)



Corporate Governance Report of Thai Listed Companies (CGR). CG Rating by the Thai Institute of Directors Association (Thai IOD) in 2021, Anti-Corruption 2021

ADVANC - Excellent, Certified, AMATA - Excellent, Certified, ANAN - Excellent, n/a, AOT - Excellent, n/a, AP - Excellent, Certified, ASP - Excellent, n/a, AOT - Excellent, n/a, n/a, AWC - Excellent, Declared, AU - Good, n/a, BAM - Very Good, Certified, BAY - Excellent, Certified, BBL - Excellent, Certified, BCH - Very Good, Certified, BCP - Excellent, Certified, BCPG - Excellent, Certified, BDMS - Excellent, n/a, BEAUTY - Good, n/a, BEM - Excellent, n/a BH -Good, n/a, BJC - Very Good, n/a, BLA - Very Good, Certified, BTS - Excellent, Certified, CBG - Very Good, n/a, CCET - n/a, n/a, CENTEL -Excellent, Certified, CHAYO - Very Good, n/a, CHG - Very Good, n/a, CK - Excellent, n/a, COM7 - Excellent, Certified, CPALL - Excellent, Certified, CPF - Excellent, Certified, CPN - Excellent, Certified, CPNREIT - n/a, n/a, CRC - Excellent, Declared, DELTA - Excellent, Certified, DDD - Excellent, n/a, DIF - n/a, n/a, DOHOME - Very Good, Declared, DREIT - n/a, n/a, DTAC - Excellent, Certified, ECL - Excellent, Certified, EGCO - Excellent, Certified, EPG - Excellent, Certified, ERW - Very Good, Certified, GFPT - Excellent, Certified, GGC - Excellent, Certified, GLOBAL - Excellent, n/a, HANA - Excellent, Certified, HMPRO - Excellent, Certified, HUMAN - Good, n/a, ICHI - Excellent, Certified, III - Excellent, Declared, INTUCH -Excellent, Certified, IRPC – Excellent, Certified, ITD – Very Good, n/a, IVL - Excellent, Certified, JASIF – n/a, n/a, JKN – n/a, Certified, JMT – Very Good, n/a, KBANK - Excellent, Certified, KCE - Excellent, Certified, KEX - Very Good, Declared, KKP - Excellent, Certified, KSL - Excellent, Certified, KTB - Excellent, Certified, KTC - Excellent, Certified, LH - Excellent, n/a, LPN - Excellent, Certified, M - Very Good, Certified, MAKRO - Excellent, Certified, MC - Excellent, Certified, MEGA - Very Good, n/a, MINT - Excellent, Certified, MTC - Excellent, Certified, NETBAY - Very Good, n/a, NRF - Very Good, Declared, OR - Excellent, n/a, ORI - Excellent, Certified, OSP - Excellent, n/a, PLANB - Excellent, Certified, PRINC - Very Good, Certified, PR9 - Excellent, Declared, PSH - Excellent, Certified, PTT - Excellent, Certified, PTTEP - Excellent, n/a, PTTGC - Excellent, Certified, QH - Excellent, Certified, RAM - n/a, n/a, RBF - Very Good, n/a, RS - Excellent, Declared, RSP - Good, n/a, S - Excellent, n/a, SAK - Very Good, Declared, SAPPE - Very Good, Certified, SAWAD - Very Good, n/a, SCB - Excellent, Certified, SCC - Excellent, Certified, SCGP - Excellent, Declared, SECURE - n/a, n/a, SHR - Excellent, n/a, SIRI - Excellent, Certified, SPA - Very Good, n/a, SPALI - Excellent, Certified, SPRC - Excellent, Certified, SSP - Good, Certified, STEC - Excellent, n/a, SVI - Excellent, Certified, SYNEX - Very Good, Certified, TCAP - Excellent, Certified, THANI - Excellent, Certified, TIDLOR - n/a, Certified TISCO - Excellent, Certified, TKN - Very Good, n/a, TOP - Excellent, Certified, TRUE - Excellent, Certified, TTB - Excellent, Certified, TU - Excellent, Certified, TVO - Excellent, Certified, VGI - Excellent, Certified, WHA - Excellent, Certified, WHART - n/a, n/a, WICE - Excellent, Certified, WORK - Good, n/a.

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|---|--|
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| Hold | The stock's total return is expected to be between 0% and positive 10% over the next 12 months. |
| Reduce | The stock's total return is expected to fall below 0% or more over the next 12 months. |
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