Genting Singapore (GENS SP)

Weak end to FY21 but not unexpected

Maintain HOLD call with a tad higher TP of SGD0.84

2H21 results were weak due to new COVID-19 cases surging in Singapore. Going forward, GENS expects its outlook to be better albeit from next year onwards. Our FY22E/FY23E earnings are little changed and we introduce FY24E earnings. The SGD4.5b RWS 2.0 reinvestment programme will proceed. Our DCF-based TP is raised a tad by 1cent to SGD0.84 on housekeeping. Maintain HOLD call as GENS indicated that it may be more progressive with dividends going forward.

Earnings and dividends within our expectations

2H21 core net profit of SGD38m (-80% YoY, -66% HoH) brought FY21 core net profit to SGD149.5m (+20% YoY), which was within our expectations at 94% of our FY estimate but below consensus' expectations at 76% of consensus FY estimate. FY21 EBITDA of SGD448m (+5% YoY) was also inline with our expectations at 99% of our FY estimate. The proposed final DPS of 1cent was also in-line with our expectations at 100% of our FY estimate.

Gradually better outlook consistent with ours

With Singapore gradually reopening its borders, GENS is more confident on its outlook over the next 12 to 18 months. To be sure, GENS does not expect a marked improvement in FY22E but FY23E instead which is consistent with our view. Thus, our FY22E/FY23E earnings are little changed (-2%/-1%). We introduce our FY24E estimates which imply Resorts World Sentosa (RWS) total gross gaming revenue (GGR) recovering to 83% of FY19 levels then (VIP: 73%, mass market: 92%).

RWS 2.0 to proceed; to establish dividend policy

From 2Q22, Hard Rock Hotel Singapore, Hotel Michael and Festive Hotel will be progressively renovated (>1,200 rooms), Resorts World Convention Centre will be upgraded and construction of Minion Land and Singapore Oceanarium will commence. All in all, c.SGD400m relating to RWS 2.0 will be invested in FY22E. On another note, GENS intends to establish a dividend policy as it has no other major investment opportunities. We maintain our DPS estimates for now.

FYE Dec (SGD m)	FY20A	FY21A	FY22E	FY23E	FY24E
Revenue	1,064	1,067	1,013	1,527	2,166
EBITDA	427	448	381	623	1,055
Core net profit	124	149	96	297	652
Core FDEPS (cts)	1.0	1.2	0.8	2.4	5.4
Core FDEPS growth(%)	(82.4)	20.3	(35.7)	208.7	119.8
Net DPS (cts)	1.0	1.0	1.0	2.0	4.0
Core FD P/E (x)	82.8	62.8	98.9	32.0	14.6
P/BV (x)	1.3	1.2	1.2	1.2	1.2
Net dividend yield (%)	1.2	1.3	1.3	2.5	5.1
ROAE (%)	0.9	2.3	1.2	3.8	8.1
ROAA (%)	1.4	1.7	1.1	3.5	7.4
EV/EBITDA (x)	15.2	13.9	17.2	11.6	7.4
Net gearing (%) (incl perps)	net cash				
Consensus net profit	-	-	391	490	na
MKE vs. Consensus (%)	-	-	(75.4)	(39.4)	na

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HOLD

Share Price	SGD 0.79
12m Price Target	SGD 0.84 (+8%)
Previous Price Target	SGD 0.83

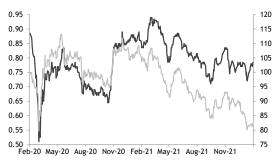
Company Description

Owns and operates Resorts World Sentosa, one of two integrated resorts in Singapore.

Statistics

52w high/low (SGD)	0.94/0.71
3m avg turnover (USDm)	11.3
Free float (%)	47.0
Issued shares (m)	12,094
Market capitalisation	SGD9.5B
	USD7.1B
Major shareholders:	
Genting Bhd.	52.5%
The Vanguard Group, Inc.	1.3%
Schroder Investment Management Ltd.	1.1%

Price Performance



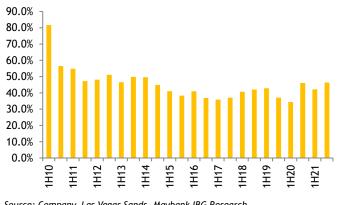
Genting Spore - (LHS, SGD) ——Genting Spore / Straits Times Index - (RHS, %)

	-1M	-3M	-12M
Absolute (%)	1	(5)	(8)
Relative to index (%)	(4)	(11)	(22)
Source: FactSet			

Value Proposition

- Owns and operates Resorts World Sentosa, one of two integrated resorts in Singapore.
- ROE<WACC due to VIP market slowdown driven by Chinese economic slowdown.
- Will consider expanding into other markets if projected IRR>15% and group ROEs return to >10%.
- Redeemed SGD2.3b perpetual securities in 2017. Balance sheet in a resoundingly net cash position.
- We gather that GENS may pay special DPS if there are no major expansion opportunities.

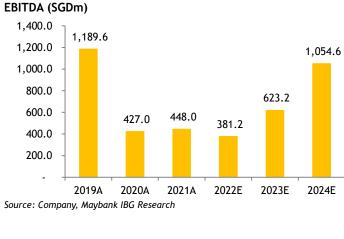
Share of Singapore gross gaming revenue



Source: Company, Las Vegas Sands, Maybank IBG Research

Financial Metrics

- Key financial metric is EBITDA. Most casino operators are valued on EV/EBITDA basis.
- Forecast FY22E EBITDA to ease 15% YoY due to higher gaming tax rates and impairment of trade receivables.
- Forecast FY23E EBITDA to recover 64% YoY on Malaysian gamblers returning.
- Forecast FY24E EBITDA to recover 69% YoY on Indonesian and Chinese gamblers returning.
- Balance sheet in net cash position of SGD3.1b or SGD0.26/share as at end-4Q21.





Source: Company, Maybank IBG Research

- 1. Reported 1Q17 core net profit of >SGD150m due to lower than expected direct VIP rebate rates.
- 2. Reported 3Q17 core net profit of >SGD175m due to higher than expected VIP volume.
- 3. Casino entry levy hiked by 50% and casino tax rates will be hiked by 3-7ppts in Mar 2022.
- 4. COVID-19 pandemic struck Singapore. RWS closed from 6 Apr until 30 Jun 2020.
- 5. Pfizer, Moderna and AstraZeneca announced that they have developed effective COVID-19 vaccines.

Swing Factors

Upside

- VIP win rate if VIP win rate is above theoretical levels, it can positively influence earnings.
- VIP: mass market mix tilt towards mass market will expand margins due to less commissions and rebates.
- SGD4.5b RWS expansion dubbed 'RWS2.0', this will expand gaming and non-gaming capacity.

Downside

- VIP win rate if VIP win rate is below theoretical levels, it can negatively influence earnings.
- Bad debts Chinese accounts for the majority of VIPs but gambling debts are not enforceable in China.
- Regional expansion - new jurisdictions often require high capex commitments without guaranteeing returns.

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FY Dec (SGD m)	2H21	2H20	% YoY	1H21	% НоН	FY21	FY20	% YoY
Turnover	512.5	615.5	(16.7)	554.8	(7.6)	1,067.3	1,063.7	0.3
Operating expenses	(340.6)	(255.1)	33.5	(278.7)	22.2	(619.3)	(636.7)	(2.7)
EBITDA	171.9	360.4	(52.3)	276.1	(37.7)	448.0	427.0	4.9
Depreciation & amortisation	(131.9)	(136.5)	(3.4)	(139.7)	(5.6)	(271.6)	(302.4)	(10.2)
EBIT	40.0	223.8	(82.1)	136.4	(70.7)	176.4	124.6	41.6
Interest expense	8.1	11.4	(29.4)	6.1	31.8	14.2	41.5	(65.9)
Associates	1.2	0.8	53.8	0.7	78.8	1.9	1.2	49.0
Exceptional items	57.2	(1.0)	N/M	(23.3)	(345.3)	33.9	(54.4)	(162.3)
Pre-tax profit	106.4	235.0	(54.7)	119.9	(11.2)	226.3	113.0	100.3
Tax	(11.3)	(49.1)	(77.0)	(31.7)	(64.3)	(43.0)	(43.7)	(1.8)
Net profit	95.1	185.9	(48.8)	88.2	7.8	183.3	69.2	164.8
Net profit Ex El	38.0	186.9	(79.7)	111.5	(66.0)	149.5	124.2	20.3
	2H21	2H20	+/- ppt	1H21	+/- ppt	FY21	FY20	+/- ppt
EBITDA margin (%)	33.5	58.5	(25.0)	49.8	(16.2)	42.0	40.1	1.8
Tax rate (%)	10.6	20.9	(10.3)	26.4	(15.8)	19.0	38.7	(19.7)
Segmental Results Table								
FY Dec (SGD m)	2H21	2H20	% YoY	1H21	% НоН	FY21	FY20	% YoY
Turnover	512.5	615.5	(16.7)	554.8	(7.6)	1,067.3	1,063.7	0.3
- Singapore IR gaming	359.7	426.4	(15.7)	442.9	(18.8)	802.6	700.8	14.5
- Singapore IR non-gaming	147.2	144.7	1.7	104.3	41.1	258.2	299.4	(13.8)
- Others	5.6	44.3	(87.3)	7.5	(25.2)	6.5	63.5	(89.7)
Adjusted EBITDA	171.9	360.4	(52.3)	276.1	(37.7)	448.0	427.0	4.9
- Singapore IR	184.0	365.5	(49.7)	288.9	(36.3)	472.9	445.7	6.1
- Others	(12.1)	(5.1)	136.2	(12.8)	(6.0)	(24.9)	(18.7)	33.2
Adjusted EBITDA margin	33.5	58.5	(25.0)	49.8	(16.2)	42.0	40.1	1.8
- Singapore IR	36.3	64.0	(27.7)	52.8	(16.5)	44.6	44.6	0.0
- Others	(213.6)	(11.5)	(202.1)	(170.1)	(43.5)	(381.8)	(29.4)	(352.4)

Figure 1: Half Yearly Summary Results Table

Source: Company

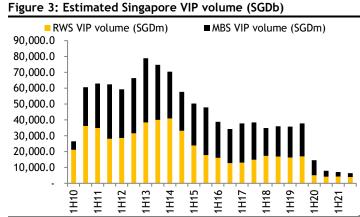
Figure 2: Quarterly Summary Results Table

FY Dec (SGD m)	4Q21	4Q20	% YoY	3Q21	% QoQ	FY21	FY20	% ҮоҮ
Turnover	261.0	314.5	(17.0)	251.5	3.8	1,067.3	1,063.7	0.3
- Singapore IR gaming	164.9	213.5	(22.8)	194.7	(15.3)	802.6	700.8	14.5
- Singapore IR non-gaming	97.7	84.8	15.2	56.2	73.8	258.2	299.4	(13.8)
- Others	(1.6)	16.2	(110.1)	0.6	(368.6)	6.5	63.5	(89.7)
Adjusted EBITDA/(LBITDA)	69.4	211.3	(67.2)	102.5	(32.4)	448.0	427.0	4.9
- Singapore IR	76.0	220.2	(65.5)	108.0	(29.6)	472.9	445.7	6.1
- Others	(6.6)	(8.9)	(25.4)	(5.4)	22.1	(24.9)	(18.7)	33.2
Exceptional items	22.4	17.7	26.6	34.7	(35.4)	33.9	(54.4)	(162.3)
EBITDA/(LBITDA)	91.8	229.0	(59.9)	137.3	(33.1)	481.9	372.6	29.3
Net profit/(loss) after taxation	34.4	131.5	(73.8)	60.7	(43.3)	183.3	69.2	164.8
Core net profit/(loss) after taxation	12.0	113.7	(89.5)	26.0	(53.9)	149.5	123.6	20.9
Adjusted EBITDA margin	26.6	67.2	(40.6)	40.8	(14.2)	42.0	40.1	1.8
- Singapore IR	28.9	73.8	(44.9)	43.0	(14.1)	44.6	44.6	0.0
- Others	406.0	(55.0)	461.0	N/M	N/M	(381.8)	(29.4)	(352.4)

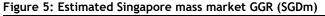
Source: Company

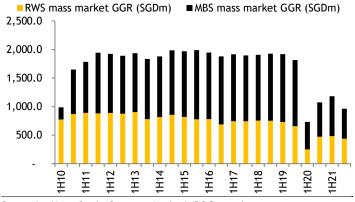
Results analysis

- 2H21 core net profit of SGD38m was down 80% YoY largely due to: -
 - (i) lower VIP win rate of 3.4% (2H20: 3.8%); and
 - (ii) mass market GGR easing c.7% YoY
- 2H21 core net profit of SGD38m was down 66% HoH largely due to: -
 - (i) VIP volume easing c.5% HoH; and
 - (ii) mass market GGR easing c.10% HoH
- The weak 2H21 results were largely due to new COVID-19 cases surging in Singapore.



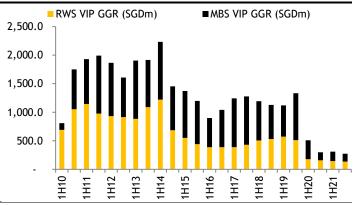
Source: Las Vegas Sands, Company, Maybank IBG Research





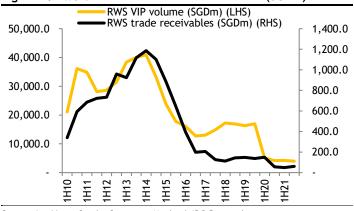
Source: Las Vegas Sands, Company, Maybank IBG Research

Figure 4: Estimated Singapore VIP GGR (SGDm)



Source: Las Vegas Sands, Company, Maybank IBG Research

Figure 6: RWS VIP volume vs trade receivables (SGDm)



Source: Las Vegas Sands, Company, Maybank IBG Research

Other updates

• GENS does not expect to receive any more Jobs Support Scheme payments for FY22E (FY21: SGD47.2m, FY20: SGD76.4m).

Figure 7: GENS DCF-based valuation

	Value	Value/sh	Comments
RWS	5,791.8	0.48	WACC: 13.1%, g: 0%
Net cash	2,854.9	0.24	End-FY22E
Investments	112.7	0.01	End-FY22E
RWS 2.0	1,329.1	0.11	Amount invested
Equity value	10,088.6	0.84	

Source: Maybank IBG Research

FYE 31 Dec	FY20A	FY21A	FY22E	FY23E	FY24E
Key Metrics					
P/E (reported) (x)	133.1	54.5	98.5	31.9	14.5
Core P/E (x)	82.5	62.6	98.5	31.9	14.5
Core FD P/E (x)	82.8	62.8	98.9	32.0	14.6
P/BV (x)	1.3	1.2	1.2	1.2	1.2
P/NTA (x)	1.3	1.2	1.2	1.2	1.2
Net dividend yield (%)	1.3	1.2	1.2	2.5	5.1
• • • •	1.2				
FCF yield (%)		nm	nm	nm	nm
EV/EBITDA (x)	15.2	13.9	17.2	11.6	7.4
EV/EBIT (x)	52.1	35.3	61.8	20.7	10.0
INCOME STATEMENT (SGD m)					
Revenue	1,063.7	1,067.3	1,012.6	1,526.8	2,166.4
EBITDA	427.0	448.0	381.2	623.2	1,054.6
Depreciation	(302.4)	(271.6)	(274.9)	(274.9)	(274.9)
EBIT	124.6	176.4	106.2	348.3	779.7
Net interest income / (exp)	41.5	14.2	14.8	18.4	20.3
Associates & JV	1.2	1.9	1.2	1.2	1.2
Exceptionals	(54.4)	33.9	0.0	0.0	0.0
Pretax profit	113.0	226.3	122.3	367.9	801.2
Income tax	(43.7)	(43.0)	(26.1)	(71.2)	(148.7)
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Minorities	0.0	0.0	0.0	0.0	0.0
Discontinued operations	0.0	0.0	0.0	0.0	0.0
Reported net profit	69.2	183.3	96.1	296.8	652.4
Core net profit	124.2	149.5	96.1	296.8	652.4
BALANCE SHEET (SGD m)					
Cash & Short Term Investments	3,994.1	3,325.6	2,860.4	2,202.7	1,613.0
Accounts receivable	56.1	60.9	60.9	94.1	99.8
Inventory	43.8	43.2	41.0	45.9	42.5
Property, Plant & Equip (net)	4,453.3	5,135.9	5,311.6	6,113.0	6,946.4
Intangible assets	131.3	107.6	107.6	107.6	107.6
Investment in Associates & JVs	63.5	65.3	66.6	67.8	69.1
Other assets	45.5	53.5	53.5	53.5	53.5
Total assets	8,787.6	8,791.9	8,501.5	8,684.7	8,931.9
ST interest bearing debt	4.0	242.1	5.5	0.0	0.0
Accounts payable	343.1	353.6	360.6	429.3	421.6
LT interest bearing debt	262.8	5.5	0.0	0.0	0.0
Other liabilities	342.0	295.0	265.0	329.0	414.0
Total Liabilities	952.0	896.8	630.9	758.5	836.0
Shareholders Equity	7,835.6	7,895.1	7,870.6	7,926.1	8,095.9
Minority Interest	0.0	0.0	0.0	0.0	0.0
Total shareholder equity	7,835.6	7,895.1	7,870.6	7,926.1	8,095.9
Total liabilities and equity	8,787.6	8,791.9	8,501.5	8,684.7	8,931.9
CASH FLOW (SGD m)					
, ,	113.0	226.3	122.3	367.9	801.2
Pretax profit	302.4				
Depreciation & amortisation		271.6	274.9	274.9	274.9
Adj net interest (income)/exp	(41.5)	(14.2)	(14.8)	(18.4)	(20.3)
Change in working capital	(59.9)	36.6	9.1	30.6	(10.0)
Cash taxes paid	(143.2)	(96.9)	(56.8)	(6.7)	(63.6)
Other operating cash flow	75.7	(45.7)	15.5	17.2	19.0
Cash flow from operations	246.5	377.7	350.2	665.5	1,001.2
Capex	(92.7)	(944.8)	(450.6)	(1,076.3)	(1,108.3)
Free cash flow	153.8	(567.1)	(100.4)	(410.8)	(107.1)
Dividends paid	(301.6)	(120.6)	(120.6)	(241.3)	(482.6)
Equity raised / (purchased)	0.0	0.0	0.0	0.0	0.0
Change in Debt	(4.9)	(4.7)	(242.1)	(5.5)	0.0
Other invest/financing cash flow	204.0	21.3	(1.9)	(0.0)	0.0
Effect of exch rate changes	(4.4)	2.6	0.0	0.0	0.0
Net cash flow	(4.4) 46.8	(668.5)	(465.2)	(657.7)	(589.7)

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FYE 31 Dec	FY20A	FY21A	FY22E	FY23E	FY24E
Key Ratios					
Growth ratios (%)					
Revenue growth	(57.1)	0.3	(5.1)	50.8	41.9
EBITDA growth	(64.1)	4.9	(14.9)	63.5	69.2
EBIT growth	(84.4)	41.6	(39.8)	227.9	123.8
Pretax growth	(86.7)	100.3	(46.0)	200.9	117.7
Reported net profit growth	(89.9)	164.8	(47.6)	208.7	119.8
Core net profit growth	(82.4)	20.3	(35.7)	208.7	119.8
Profitability ratios (%)					
EBITDA margin	40.1	42.0	37.6	40.8	48.7
EBIT margin	11.7	16.5	10.5	22.8	36.0
Pretax profit margin	10.6	21.2	12.1	24.1	37.0
Payout ratio	174.2	65.8	125.5	81.3	74.0
DuPont analysis					
Net profit margin (%)	6.5	17.2	9.5	19.4	30.1
Revenue/Assets (x)	0.1	0.1	0.1	0.2	0.2
Assets/Equity (x)	1.1	1.1	1.1	1.1	1.1
ROAE (%)	0.9	2.3	1.2	3.8	8.1
ROAA (%)	1.4	1.7	1.1	3.5	7.4
Liquidity & Efficiency					
Cash conversion cycle	(176.5)	(157.5)	(158.0)	(121.8)	(107.3)
Days receivable outstanding	32.8	19.7	21.6	18.3	16.1
Days inventory outstanding	26.1	25.3	24.0	17.3	14.3
Days payables outstanding	235.4	202.5	203.6	157.3	137.8
Dividend cover (x)	0.6	1.5	0.8	1.2	1.4
Current ratio (x)	8.8	5.1	7.2	4.4	2.9
Leverage & Expense Analysis					
Asset/Liability (x)	9.2	9.8	nm	nm	nm
Net gearing (%) (incl perps)	net cash				
Net gearing (%) (excl. perps)	net cash				
Net interest cover (x)	na	na	na	na	na
Debt/EBITDA (x)	0.6	0.6	0.0	0.0	0.0
Capex/revenue (%)	8.7	88.5	44.5	70.5	51.2
Net debt/ (net cash)	(3,727.3)	(3,077.9)	(2,854.9)	(2,202.7)	(1,613.0)

Source: Company; Maybank

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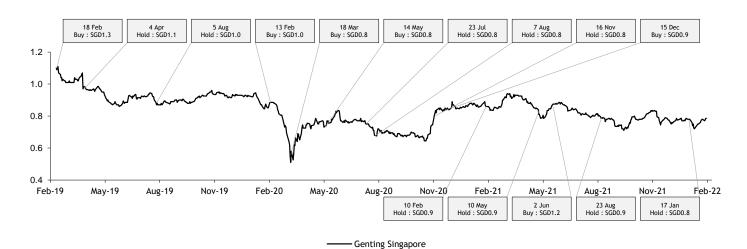
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