## China / Hong Kong Industry Focus

## **China Auto Sector**

Refer to important disclosures at the end of this report

DBS Group Research . Equity

22 Feb 2022

# Auto parts sector: light at the end of the tunnel

- Global auto market growth driven by strong demand and low inventory
- Chinese auto parts companies ready to leverage on industry's shift to electrification
- Earnings improvement in sight; sector trading at attractive valuation
- Our picks are <u>Minth (425 HK)</u> and <u>Nexteer</u> (1316 HK)

Global vehicle market is recovering. Strong underlying demand and low inventory are expected to support the global vehicle market recovery. Major auto markets are projected to post better growth this year on improving supply of critical components. Global light vehicle sales rose c.5% in 2021 and projected to expand by 6-7% this year. Global auto OEMs are also accelerating their new model programmes especially in EV development. This should help to drive order flows for the auto parts companies. Global parts companies are spending billions of dollars to develop their business as the car industry switches from combustion engines to electric technology.

## Anticipate Chinese auto parts sector ready to gain strength.

We expect ongoing improvement in auto chips supply throughout 2022. Logistic bottlenecks easing should improve volume shipment and coupled with stabilising prices of certain commodities in 2022, it should reduce the production cost pressure on the auto parts companies. Chinese auto parts companies have been diversifying their product range and customer reach ahead of the curve in view of the rapid rise in vehicle electrification. They have made inroads into the global EV makers supply chain networks to drive future growth. All these could drive FY21-23 net earnings to achieve CAGR of 20-30%.

Opportunity to ride on upside potential. A timely opportunity to revisit the auto parts sector and benefit from valuation upside potential, led by anticipated improvement in global auto sales and margin expansion. The parts sector is trading at FY22F 11x PE, comparable to the historical 5-year average. Minth's growing innovative product sales is a major earnings driver, as its early investments are ready to deliver positive results. On the other hand, Nexteer should benefit from its key US customers' volume surge as they raise production of more affordable vehicles on improving chips supply.

HSI: 23,520

#### **ANALYST**

Rachel MIU +852 36684191 rachel miu@dbs.com

#### **Recommendation & valuation**

Company Name	Price HK\$	Target Price HK\$	Recom	Mkt Cap US\$m	PE 22F X
Minth Group (425 HK)	30.90	49.00	BUY	4,575	12.8
Nexteer (1316 HK)	7.96	14.00	BUY	2,561	9.1

Source: Thomson Reuters, DBS Bank (Hong Kong) Limited ("DBS HK")



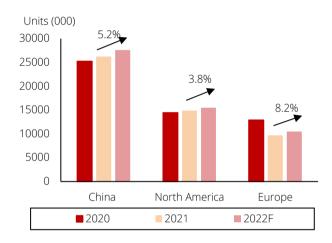




## Global vehicle market expected to record better growth

Global auto sales should improve with expected increase in critical parts supply. Supply chain disruptions and shortage of auto chips had impacted major auto markets in 2021, as shown in the chart below. Passenger vehicle sales in China were better than the other markets, with Europe performing the worst.

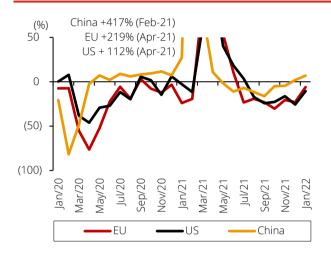
## Major auto market vehicle sales



Source: CEIC; ACEA; DBS HK

The latest vehicle sales in key markets indicated sequential improvements. All three major auto markets continue to show strength in Jan-22, especially China. Passenger vehicle sales in China showed two consecutive months of expansion, while Europe and the US sales contractions narrowed last month. Hence, we expect improvement in volume sales in these three major markets.

### Light vehicle sales in key markets



Source: CEIC

The severe chip shortage should be behind us now although we could still see some supply fluctuations in the near-term. Auto chips supply is expected to improve as new production capacity comes onstream. Hence, we expect ongoing improvements to ensure semiconductor availability and sufficient supply of critical components should be able to support auto OEMs production schedules.

As a result, we estimate global vehicle sales to rise in 2022 compared to 2021.

#### **Global light vehicle sales**



Source: Bloomberg Finance L.P.; DBS HK

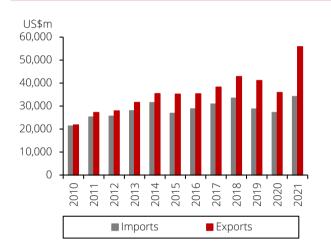


## **Positive impact on Chinese auto parts companies**

Chinese auto parts sector to ride on global vehicle market growth. Chinese auto parts sector's import and export values were higher in 2021. Imports of parts rose as the Chinese auto market was growing, while strong demand of vehicles in overseas markets had spurred exports of auto parts and accessories.

Demand for parts and components is expected to ride in tandem with the global vehicle market recovery, thus lifting the prospects of Chinese parts manufacturers.

## China auto parts imports and exports values



Source: CEIC

Note: Parts, accessories, and car body parts

Auto OEMs restocking and new model programmes kicking in. Global auto OEMs are accelerating production to restock the sales channels this year. In China, vehicle inventory was relatively low at 1.2-1.5 months. At end-Dec 21, light vehicle inventory in the US fell to a record low of 17 days, down from 49 days a year ago.

As the supply chain disruption eases, new model programmes especially in EV development should drive new order flows for the auto parts companies and support their earnings recovery. For instance, based on Marklines estimates, major automakers in Europe are expected to roll out over 50 premium car models from 2022 to 2025, especially with the EU moving to a more stringent fuel standard.

Ahead of the electrification curve. Chinese auto parts companies have been diversifying their product range and customer reach to cater to vehicle electrification trends. They embarked on the shift to electrification much earlier, given that China is a major EV market globally and has developed a comprehensive EV supply chain eco-system to support the automakers. The emergence of a group of young EV makers such as NIO, Xpeng and Li Auto is also providing new business growth potential for the Chinese auto parts producers. Some have even penetrated into the supply chain networks of global EV makers, such as Minth.

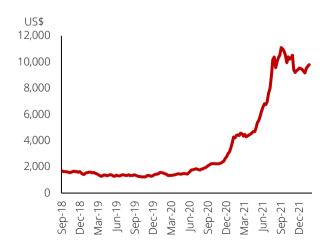
The long-term prospects of the auto parts industry is encouraging underpinned by growing demand for advanced parts and components especially for smart EVs. Therefore, Chinese auto parts companies are in a strong position to ride on global auto uptrend.

#### **Investment risks**

Short-term volume and margin pressure. High logistic expenses could continue to impact volume shipments and margins of auto parts companies. In 2021, the sharp increase in shipping costs was due to logistic bottlenecks.

The following chart shows that shipping costs have eased recently but remain high compared to 2020. Further easing should help to take some pressure off operating expenses of auto manufacturers.

#### **Shipping cost index**



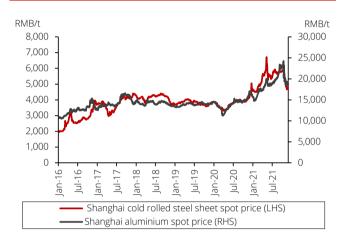
Source: Bloomberg Finance L.P.

### **China Auto Sector**



Raw material cost pressure is eroding product margins, as auto parts manufacturers are unlikely to pass the full impact of the cost escalation to their customers. Based on our house view, certain metal prices are expected to correct by around 10% this year (eg. copper), hence lowering production cost pressure on auto parts companies.

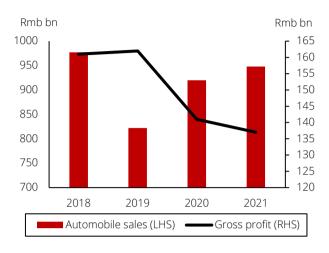
## Steel and aluminium price trends



Source: Bloomberg Finance L.P.

The overall financial performance of the automobile manufacturers is a reflection of the auto parts sector as well, since they are along the same value chain and being impacted by the same factors in the past 1-2 years.

### China auto sector financial performance



Source: CEIC

#### Auto parts sector valuation and recommendation

Time to revisit auto parts sector. The auto sector corrected recently along with the broad market volatility and weaker sentiment due to interest rate hikes and geopolitical concerns. The sector is trading at FY22F PE of 11x, comparable to the historical 5-year average valuation. Hence, the valuation is not demanding as the strong underlying demand is expected to support global vehicle sales recovery and the auto parts sector should benefit. The anticipated improvement in global auto sales in 2022 bodes well for auto parts companies and this should also drive the share price performance.

While there could be short-term volatility in the sector's performance, we believe the worst of the supply disruption should be behind us. Therefore, it is now a good opportunity to revisit the auto parts sector and benefit from the valuation upside potential.



### China auto parts sector PE chart



Source: Thomson Reuters, DBS HK

## Minth (425 HK; BUY; TP HK\$49) – ahead of peers in the electrification curve

Minth is one of the few auto parts manufacturers among peers that is rapidly diversifying its business to capture the high growth segments. After several years of high investment spending, we believe Minth is ready to benefit from its efforts, in terms of new products development and capacity expansion, which have yet to contribute meaningfully to the bottomline.

With innovative products and NEV parts accounting for a sizeable portion of its new orders (and expected to reach 50% of the total in the next few years), this should have a positive impact on profitability. Shipment of these high-end auto parts such as aluminium and battery housing have been rising to meet demand from major EV makers. We expect order flow (from c.Rmb9bn in 2021) will stay strong, supporting earnings prospects. Blended GP margin could also rise by 2ppts by FY23 to 33% from 31% in FY20.

Since Minth serves the major auto markets, stronger volume uptake in these markets should support its overseas revenue growth. The overseas portion has been rising from c.30% in FY13 to 43% in 1H21. Its new overseas factories should support stronger contributions in the future.

Our TP for Minth is HK\$49, based on 21x FY22F PE, with net earnings CAGR of 26% (FY21-23). The stock is currently trading at 12.8x FY22F PE, slightly below its historical average of 13.4x.

## Nexteer (1316 HK; BUY; TP HK\$14) – Major US clients seeing better production output

Since the company derives some 60% of its revenue from North America, a rebound in vehicle sales in that market augurs well for its business, coming from pent-up demand and restocking. Some of its key customers have voiced optimism in production output this year, following the improvement in chip supply. General Motors (GM) is expecting a 25-30% increase in global volume while Ford Motor is looking at 10-15% volume expansion in 2022. The higher production volume is positive on Nexteer's business outlook this year.

Strong new model pipeline and increase in EV production in the coming few years from the auto OEMs are driving Nexteer's innovative product sales, like GM's GMC Hummer, Chevrolet Silverado pickup truck, and Ford's F150 pickup truck. The huge orders received for these vehicle models would support steady demand for Nexteer's products, such as high output rack electric power steering systems.

We anticipate the business growth momentum to speed up in 2H22 as the auto OEMs accelerate their production ramp up. We project a healthy net earnings CAGR of c.35% from FY21-23F to support valuation expansion. The stock is currently trading at FY22F 9.1x PE, below is historical average of 11.9x. Our TP of HK\$14 is based on 16x FY22 PE.



## **Share price performance**

	Share Price Performance (%)						
Company	Code	1-month	3-month	6-month	1-year	YTD	
Grand Baoxin Auto	HK1293	(9.7)	(18.8)	(30.9)	(31.6)	(4.4)	
China Harmony	HK3836	(19.2)	(6.8)	(13.4)	16.1	(22.5)	
China Meidong	HK1268	4.4	1.6	(1.4)	30.4	(5.5)	
China Yongda	HK3669	(4.6)	(22.3)	(17.5)	(14.5)	(6.8)	
China ZhengTong	HK1728	(8.6)	(36.6)	(38.5)	(29.7)	(26.4)	
Zhongsheng	HK881	(10.5)	(14.2)	(10.8)	7.0	(7.2)	
Fuyao Glass	HK3606	(10.5)	(11.5)	(7.7)	(20.4)	1.0	
Minth	HK425	(17.0)	(18.3)	(1.7)	(16.1)	(10.0)	
Nexteer	HK1316	(23.8)	(26.7)	(2.5)	(31.7)	(17.8)	
Weichai Power	HK2338	(9.0)	(1.5)	(24.0)	(41.1)	(8.4)	
Xinchen China	HK1148	(13.9)	(27.7)	41.7	44.7	(6.8)	
Xingda	HK1899	(15.6)	(12.0)	(10.4)	(33.0)	(14.6)	
Xinyi Glass	HK868	(0.5)	8.2	(21.5)	(1.6)	11.5	
BAIC Motor	HK1958	(13.2)	(12.9)	7.2	(1.7)	(15.5)	
Brilliance China	HK1114	0.0	0.0	0.0	4.0	0.0	
BYD	HK1211	(9.5)	(25.6)	(5.8)	(1.4)	(11.5)	
Chongqing Changan	CH200625	(7.9)	(25.8)	(33.8)	(12.5)	(14.9)	
Dongfeng Motor	HK489	(3.4)	(7.2)	1.6	(8.7)	9.9	
Geely Auto	HK175	(19.5)	(42.3)	(39.3)	(44.8)	(26.6)	
Great Wall Motor	HK2333	(27.8)	(50.9)	(43.2)	(27.5)	(32.8)	
Guangzhou Auto	HK2238	(2.1)	(2.2)	14.1	3.4	4.2	
Li Auto	HK2015	(3.6)	(8.0)	5.4	n.a.	(10.1)	
Qingling	HK1122	(1.9)	(8.3)	(6.1)	(7.7)	(1.9)	
SAIC Motor	CH600104	(6.5)	(11.6)	0.4	(17.2)	(10.5)	
Sinotruk	HK3808	(7.2)	0.7	(20.6)	(54.1)	(1.8)	
XPENG	HK9868	(17.1)	(21.8)	1.5	n.a.	(22.3)	
HSI	HSI	(5.8)	(5.7)	(5.4)	(22.4)	0.5	

Source: Thomson Reuters

## **China Auto Sector**



## Peers comparison table (Auto Parts)

				Mkt		PE	PE	Yield	Yield	P/Bk	P/Bk	EV/EB	ITDA	ROE	ROE
			Price	Cap	Fiscal	22F	23F	22F	23F	22F	23F	22F	23F	22F	23F
Company Name	Code C	urrency	Local\$	US\$m	Yr	Х	Х	%	%	Х	Х	х	Х	%	%
Hong Kong															
Fuyao Glass Industry Gp. Co.'H'	3606 HK	HKD	40.7	17,510	Dec	17.9	15.1	3.1	3.8	3.1	2.7	13.6	11.9	18.2	19.5
Minth Group*	425 HK	HKD	30.9	4,575	Dec	12.8	10.2	3.2	3.9	1.6	1.5	9.3	7.6	13.2	15.0
Nexteer*	1316 HK	HKD	7.96	2,561	Dec	9.1	7.6	2.2	2.7	1.1	1.0	3.5	2.5	12.9	13.9
Weichai Power 'H'	2338 HK	HKD	13.98	19,869	Dec	8.9	7.9	3.4	3.9	1.3	1.2	3.9	3.5	15.2	15.3
Xinyi Glass Holdings	868 HK	HKD	21.75	11,206	Dec	8.0	7.4	5.4	6.8	2.1	1.8	5.9	5.6	29.7	26.2
Average						11.3	9.6	2.9	3.5	1.9	1.6	6.0	5.2	14.9	15.0
China															
Fangda Special Stl.Tech. 'A'	600507 CH	CNY	8.26	2,815	Dec	6.0	5.9	6.2	6.3	1.5	1.3	n.a.	n.a.	24.8	21.8
Fuyao Glss.Ind.Group 'A'	600660 CH	CNY	45.3	17,510	Dec	24.3	20.4	2.4	3.1	4.2	3.8	17.1	15.2	18.3	19.6
Huayu Automotive Sys.'A'	600741 CH	CNY	25.64	12,779	Dec	10.8	9.6	4.2	4.8	1.3	1.2	4.3	3.8	12.5	12.7
Jiangsu Pac.Precn.Frgg. 'A'	300258 CH	CNY	12.79	974	Dec	21.2	16.6	1.3	1.2	1.8	1.6	12.6	11.2	8.5	9.8
Lingyun Industrial 'A'	600480 CH	CNY	9.24	1,115	Dec	15.7	11.1	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	7.3	9.4
Ningbo Huaxiang Elt.'A'	002048 CH	CNY	17.93	2,308	Dec	8.3	7.2	4.4	4.7	1.2	1.1	5.4	4.8	11.9	11.9
Weifu High Tech.Gp.'B'	200581 CH	HKD	15.78	2,041	Dec	4.7	4.0	10.5	8.4	0.6	0.6	6.6	5.2	13.6	13.8
Zhejiang Wanliyang Tnsm. 'A'	002434 CH	CNY	8.41	1,782	Dec	12.0	9.6	7.6	n.a.	1.6	1.4	10.9	9.5	12.6	13.6
Weifu High Tech.Gp.'A'	000581 CH	CNY	21.78	3,473	Dec	8.0	7.5	5.9	5.4	1.0	1.0	5.8	5.5	13.1	12.8
Zhejiang Yinlun Mch.'A'	002126 CH	CNY	10.21	1,279	Dec	16.2	13.3	1.0	1.6	1.7	1.5	10.4	8.9	11.1	11.6
Changzhou Xingyu Autv. Ltg.'A'	601799 CH	CNY	153.5	6,932	Dec	25.4	20.9	1.2	1.4	5.2	4.3	21.9	17.9	21.5	22.1
Average						16.4	13.3	4.1	3.8	2.2	1.9	10.6	9.1	13.6	14.1

Source: Thomson Reuters, \*DBS HK

## **China Auto Sector**



## Peers comparison table (Automakers)

				Mkt		PE	PE	Yield	Yield	P/Bk	P/Bk	EV/EI	BITDA	ROE	ROE
	Cur	rency	Price	•	Fiscal	22F	23F	22F	23F	22F	23F	22F	23F	22F	23F
Company Name	Code		Local\$	US\$m	Yr	Х	Х	%	%	Х	Х	Х	X	%	%
Hong Kong															
Guangzhou Automobile 'H'		HKD	8.01	17,934	Dec	6.9	5.7	4.4	5.3	0.7	0.6	4.2	3.7	10.5	11.7
Sinotruk (Hong Kong)	3808 HK	HKD	11.78	4,170	Dec	4.7	4.7	6.1	6.5	0.7	0.6	0.9	0.9	14.0	12.9
Dongfeng Motor Gp.'H'*	489 HK	HKD	7.12	7,865	Dec	3.7	n.a.	6.1	0.0	0.3	n.a.	1.9	0.0	8.7	0.0
Brilliance China*	1114 HK	HKD	7.3	4,722	Dec	4.4	n.a.	2.1	0.0	0.6	n.a.	4.5	0.0	13.5	0.0
Great Wall Motor Co.'H'*	2333 HK	HKD	18.02	42,702	Dec	11.5	8.8	4.3	5.7	1.9	1.7	8.1	6.4	17.5	20.1
BYD 'H'*	1211 HK	HKD	236	101,301	Dec	75.3	51.3	0.1	0.2	5.4	4.9	21.1	16.8	7.4	10.1
Geely Automobile Hdg.*	175 HK	HKD	15.64	20,093	Dec	12.1	9.8	1.7	2.1	1.6	1.4	6.9	5.8	14.6	15.9
BAIC Motor 'H'*	1958 HK	HKD	2.83	2,908	Dec	4.6	n.a.	6.6	0.0	0.2	n.a.	0.1	0.0	7.3	0.0
Average^						6.8	7.2	4.5	2.8	0.9	1.1	3.8	2.4	12.3	8.7
China															
Saic Motor 'A'	600104 CH	CNY	18.46	34,096	Dec	7.3	6.6	5.2	6.5	0.7	0.7	5.0	4.4	10.2	10.4
Faw Jiefang Group 'A'	000800 CH	CNY	9.58	7,049	Dec	13.4	10.5	3.1	3.3	1.5	1.3	5.4	4.7	10.9	12.4
CQ Changan Auto 'A'*	000625 CH	CNY	12.9	15,564	Dec	n.a.	n.a.	0.0	0.0	n.a.	n.a.	0.0	0.0	0.0	0.0
CQ Changan Auto 'B'	200625 CH	HKD	3.71	3,630	Dec	4.0	3.3	8.5	10.3	0.4	0.3	9.2	7.7	9.7	10.9
Anhui Jianghuai Auto 'A'	600418 CH	CNY	13.42	4,633	Dec	46.6	43.4	0.9	0.6	1.8	1.8	12.5	11.8	4.0	4.1
Yutong Bus 'A'	600066 CH	CNY	10.1	3,613	Dec	12.9	10.6	4.5	5.7	1.4	1.4	6.1	5.3	11.1	13.2
Great Wall Motor 'A'	601633 CH	CNY	36.92	42,702	Dec	29.0	22.3	1.7	2.2	4.8	4.2	19.6	15.7	17.5	20.1
Guangzhou Auto 'A'*	601238 CH	CNY	12.69	17,934	Dec	13.4	11.1	2.2	2.7	1.4	1.2	8.4	7.3	10.5	11.7
BYD 'A'*	002594 CH	CNY	237.45	101,301	Dec	93.2	63.5	0.1	0.2	6.7	6.1	25.1	20.1	7.4	10.1
Average						27.5	21.4	2.9	3.5	2.3	2.1	10.1	8.5	9.0	10.3

<sup>^</sup> Exclude outliner

Source: Thomson Reuters, \*DBS HK

## Peers comparison table (Auto Dealers)

			Price	Mkt Cap	Fiscal	PE 22F	PE 23F	Yield 22F	Yield 23F	P/Bk 22F	P/Bk 23F	EV/EBI 22F	TDA 23F	ROE 22F	ROE 23F
Company Name	Code Ci	urrency	Local\$	US\$m	Yr	Х	Х	%	%	Х	Х	Х	X	%	%
Zhongsheng*	881 HK	HKD	56.4	17,460	Dec	11.1	8.9	1.8	2.3	2.7	2.1	7.1	5.5	26.6	26.6
China Zhengtong*	1728 HK	HKD	0.64	225	Dec	5.3	n.a.	0.0	0.0	0.4	n.a.	3.5	0.0	7.5	0.0
Grand Baoxin Auto	1293 HK	HKD	0.65	236	Dec	2.1	2.1	0.0	0.0	0.2	0.2	2.5	2.4	7.6	7.4
China Yongda Auto*	3669 HK	HKD	9.73	2,457	Dec	5.5	4.7	5.5	6.4	1.0	0.9	4.5	3.9	19.7	19.9
China Meidong Auto	1268 HK	HKD	38	6,188	Dec	21.8	16.8	2.6	3.6	7.9	6.2	14.6	11.1	39.3	39.9
China Harmony	3836 HK	HKD	3.82	765	Dec	5.8	5.1	4.7	5.4	0.6	0.5	4.9	4.5	9.8	10.6
Average						8.6	7.5	2.4	2.9	2.1	2.0	6.2	4.6	18.4	17.4
Tan Chong Motor Holdings	TCM MK	MYR	1.13	181	Dec	41.9	27.6	1.5	1.9	0.3	0.3	n.a.	n.a.	0.7	1.5
Wuchan Zhongda 'A'	600704 CH	CNY	5.74	4,705	Dec	7.7	7.0	n.a.	n.a.	1.0	0.9	n.a.	n.a.	13.3	13.0
Offcn Education Tech 'A'	002607 CH	CNY	6.97	6,781	Dec	24.0	16.6	2.7	3.4	9.0	5.6	20.0	14.3	34.7	35.3
Chd.Autv.Ssgp.'A'	600297 CH	CNY	2.64	3,378	Dec	7.3	6.3	2.2	1.1	0.5	0.4	6.3	5.6	6.7	7.2
Wuxi Coml.Mansion 'A'	600327 CH	CNY	6.13	856	Dec	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Average						20.2	14.4	2.1	2.1	2.7	1.8	13.1	9.9	13.9	14.2

Source: Thomson Reuters, \*DBS HK

## **China Auto Sector**



+2SD: 2.9x

+1SD: 2.3x

Avg: 1.8x

-1SD: 1.2x

-2SD: 0.6x

#### Minth - PE band chart

## Minth - PB band chart

x 4.0

3.5

3.0

2.5

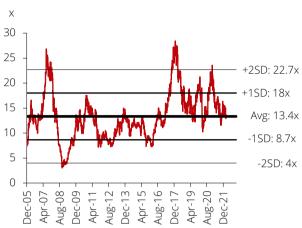
2.0

1.5

1.0

0.5

0.0



Dec-09 -Aug-12 · Apr-15 -Aug-08 Dec-13 Apr-11 Source: Thomson Reuters, DBS HK

Source: Thomson Reuters, DBS HK

#### **Nexteer - PE band chart**

#### Nexteer - PB band chart



Source: Thomson Reuters, DBS HK



Aug-16 -

Source: Thomson Reuters, DBS HK

### **China Auto Sector**



DBS HK recommendations are based on an Absolute Total Return\* Rating system, defined as follows:

STRONG BUY (>20% total return over the next 3 months, with identifiable share price catalysts within this time frame)

**BUY** (>15% total return over the next 12 months for small caps, >10% for large caps)

HOLD (-10% to +15% total return over the next 12 months for small caps, -10% to +10% for large caps)

**FULLY VALUED** (negative total return, i.e., > -10% over the next 12 months)

SELL (negative total return of > -20% over the next 3 months, with identifiable share price catalysts within this time frame)

\*Share price appreciation + dividends

Completed Date: 22 Feb 2022 13:29:38 (HKT) Dissemination Date: 23 Feb 2022 08:33:02 (HKT)

Sources for all charts and tables are DBS HK unless otherwise specified.

#### GENERAL DISCLOSURE/DISCLAIMER

This report is prepared by DBS Bank (Hong Kong) Limited ("DBS HK"). This report is solely intended for the clients of DBS Bank Ltd., DBS HK, DBS Vickers (Hong Kong) Limited ("DBSV HK"), and DBS Vickers Securities (Singapore) Pte Ltd. ("DBSVS"), its respective connected and associated corporations and affiliates only and no part of this document may be (i) copied, photocopied or duplicated in any form or by any means or (ii) redistributed without the prior written consent of DBS HK.

The research set out in this report is based on information obtained from sources believed to be reliable, but we (which collectively refers to DBS Bank Ltd., DBS HK, DBSV HK, DBSVS, its respective connected and associated corporations, affiliates and their respective directors, officers, employees and agents (collectively, the "DBS Group") have not conducted due diligence on any of the companies, verified any information or sources or taken into account any other factors which we may consider to be relevant or appropriate in preparing the research. Accordingly, we do not make any representation or warranty as to the accuracy, completeness or correctness of the research set out in this report. Opinions expressed are subject to change without notice. This research is prepared for general circulation. Any recommendation contained in this document does not have regard to the specific investment objectives, financial situation and the particular needs of any specific addressee. This document is for the information of addressees only and is not to be taken in substitution for the exercise of judgement by addressees, who should obtain separate independent legal or financial advice. The DBS Group accepts no liability whatsoever for any direct, indirect and/or consequential loss (including any claims for loss of profit) arising from any use of and/or reliance upon this document and/or further communication given in relation to this document. This document is not to be construed as an offer or a solicitation of an offer to buy or sell any securities. The DBS Group, along with its affiliates and/or persons associated with any of them may from time to time have interests in the securities mentioned in this document. The DBS Group, may have positions in, and may effect transactions in securities mentioned herein and may also perform or seek to perform broking, investment banking and other banking services for these companies.

Any valuations, opinions, estimates, forecasts, ratings or risk assessments herein constitutes a judgment as of the date of this report, and there can be no assurance that future results or events will be consistent with any such valuations, opinions, estimates, forecasts, ratings or risk assessments. The information in this document is subject to change without notice, its accuracy is not guaranteed, it may be incomplete or condensed, it may not contain all material information concerning the company (or companies) referred to in this report and the DBS Group is under no obligation to update the information in this report.

This publication has not been reviewed or authorized by any regulatory authority in Singapore, Hong Kong or elsewhere. There is no planned schedule or frequency for updating research publication relating to any issuer.

The valuations, opinions, estimates, forecasts, ratings or risk assessments described in this report were based upon a number of estimates and assumptions and are inherently subject to significant uncertainties and contingencies. It can be expected that one or more of the estimates on which the valuations, opinions, estimates, forecasts, ratings or risk assessments were based will not materialize or will vary significantly from actual results. Therefore, the inclusion of the valuations, opinions, estimates, forecasts, ratings or risk assessments described herein IS NOT TO BE RELIED UPON as a representation and/or warranty by the DBS Group (and/or any persons associated with the aforesaid entities), that:

- (a) such valuations, opinions, estimates, forecasts, ratings or risk assessments or their underlying assumptions will be achieved, and
- (b) there is any assurance that future results or events will be consistent with any such valuations, opinions, estimates, forecasts, ratings or risk assessments stated therein.

Please contact the primary analyst for valuation methodologies and assumptions associated with the covered companies or price targets. Any assumptions made in this report that refers to commodities, are for the purposes of making forecasts for the company (or companies) mentioned herein. They are not to be construed as recommendations to trade in the physical commodity or in the futures contract relating to the commodity referred to in this report.

DBS Vickers Securities (USA) Inc ("DBSVUSA"), a US-registered broker-dealer, does not have its own investment banking or research department, has not participated in any public offering of securities as a manager or co-manager or in any other investment banking transaction in the past twelve months and does not engage in market-making.

### **China Auto Sector**



Neither DBS Bank Ltd nor DBS HK market makes in equity securities of the issuer(s) or company(ies) mentioned in this Research Report.

#### ANALYST CERTIFICATION

The research analyst(s) primarily responsible for the content of this research report, in part or in whole, certifies that the views about the companies and their securities expressed in this report accurately reflect his/her personal views. The analyst(s) also certifies that no part of his/her compensation was, is, or will be, directly or indirectly, related to specific recommendations or views expressed in the report. The research analyst (s) primarily responsible for the content of this research report, in part or in whole, certifies that he or his associate¹ does not serve as an officer of the issuer or the new listing applicant (which includes in the case of a real estate investment trust, an officer of the management company of the real estate investment trust; and in the case of any other entity, an officer or its equivalent counterparty of the entity who is responsible for the management of the issuer or the new listing applicant) and the research analyst(s) primarily responsible for the content of this research report or his associate does not have financial interests² in relation to an issuer or a new listing applicant that the analyst reviews. DBS Group has procedures in place to eliminate, avoid and manage any potential conflicts of interests that may arise in connection with the production of research reports. The research analyst(s) responsible for this report operates as part of a separate and independent team to the investment banking function of the DBS Group and procedures are in place to ensure that confidential information held by either the research or investment banking function is handled appropriately. There is no direct link of DBS Group's compensation to any specific investment banking function of the DBS Group.

#### COMPANY-SPECIFIC / REGULATORY DISCLOSURES

1. DBS Bank Ltd, DBS HK, DBSVS or their subsidiaries and/or other affiliates have proprietary positions in Guangzhou Automobile Group Co Ltd (2238 HK), Sinotruk Hong Kong Ltd (3808 HK), Dongfeng Motor Group Co Ltd (489 HK), Brilliance China Automotive Holdings Ltd (1114 HK), Great Wall Motor Co Ltd (2333 HK), BYD Co Ltd (1211 HK), Geely Automobile Holdings Ltd (175 HK) and Xinyi Glass Holdings Ltd (868 HK) recommended in this report as of 18 Feb 2022.

#### 2. Compensation for investment banking services:

DBS Bank Ltd, DBS HK, DBSVS, their subsidiaries and/or other affiliates of DBSVUSA have received compensation, within the past 12 months for investment banking services from Dongfeng Motor Group Co Ltd (489 HK) and BAIC Motor Corp Ltd (1958 HK) as of 31 Jan 2022.

3. DBS Bank Ltd, DBS HK, DBSVS, their subsidiaries and/or other affiliates of DBSVUSA have managed or co-managed a public offering of securities for Dongfeng Motor Group Co Ltd (489 HK) and BAIC Motor Corp Ltd (1958 HK) in the past 12 months, as of 31 Jan 2022.

DBSVUSA does not have its own investment banking or research department, nor has it participated in any public offering of securities as a manager or co-manager or in any other investment banking transaction in the past twelve months. Any US persons wishing to obtain further information, including any clarification on disclosures in this disclaimer, or to effect a transaction in any security discussed in this document should contact DBSVUSA exclusively.

#### 4. Disclosure of previous investment recommendation produced:

DBS Bank Ltd, DBSVS, DBS HK, their subsidiaries and/or other affiliates of DBSVUSA may have published other investment recommendations in respect of the same securities / instruments recommended in this research report during the preceding 12 months. Please contact the primary analyst listed on page 1 of this report to view previous investment recommendations published by DBS Bank Ltd, DBS HK, DBSVS, their subsidiaries and/or other affiliates of DBSVUSA in the preceding 12 months.

<sup>&</sup>lt;sup>1</sup> An associate is defined as (i) the spouse, or any minor child (natural or adopted) or minor step-child, of the analyst; (ii) the trustee of a trust of which the analyst, his spouse, minor child (natural or adopted) or minor step-child, is a beneficiary or discretionary object; or (iii) another person accustomed or obliged to act in accordance with the directions or instructions of the analyst.

<sup>&</sup>lt;sup>2</sup> Financial interest is defined as interests that are commonly known financial interest, such as investment in the securities in respect of an issuer or a new listing applicant, or financial accommodation arrangement between the issuer or the new listing applicant and the firm or analysis. This term does not include commercial lending conducted at arm's length, or investments in any collective investment scheme other than an issuer or new listing applicant notwithstanding the fact that the scheme has investments in securities in respect of an issuer or a new listing applicant.





## RESTRICTIONS ON DISTRIBUTION

General	This report is not directed to, or intended for distribution to or use by, any person or entity who is a citizen or resident of or located in any locality, state, country or other jurisdiction where such distribution, publication, availability or use would be contrary to law or regulation.
Australia	This report is being distributed in Australia by DBS Bank Ltd, DBSVS or DBSV HK. DBS Bank Ltd holds Australian Financial Services Licence no. 475946.
	DBS Bank Ltd, DBSVS and DBSV HK are exempted from the requirement to hold an Australian Financial Services Licence under the Corporation Act 2001 ("CA") in respect of financial services provided to the recipients. Both DBS Bank Ltd and DBSVS are regulated by the Monetary Authority of Singapore under the laws of Singapore, and DBSV HK is regulated by the Hong Kong Securities and Futures Commission under the laws of Hong Kong, which differ from Australian laws.
	Distribution of this report is intended only for "wholesale investors" within the meaning of the CA.
Hong Kong	This report is being distributed in Hong Kong by DBS Bank Ltd, DBS Bank (Hong Kong) Limited and DBS Vickers (Hong Kong) Limited, all of which are registered with or licensed by the Hong Kong Securities and Futures Commission to carry out the regulated activity of advising on securities. DBS Bank Ltd., Hong Kong Branch is a limited liability company incorporated in Singapore.
Indonesia	This report is being distributed in Indonesia by PT DBS Vickers Sekuritas Indonesia.
Malaysia	This report is distributed in Malaysia by AllianceDBS Research Sdn Bhd ("ADBSR"). Recipients of this report, received from ADBSR are to contact the undersigned at 603-2604 3333 in respect of any matters arising from or in connection with this report. In addition to the General Disclosure/Disclaimer found at the preceding page, recipients of this report are advised that ADBSR (the preparer of this report), its holding company Alliance Investment Bank Berhad, their respective connected and associated corporations, affiliates, their directors, officers, employees, agents and parties related or associated with any of them may have positions in, and may effect transactions in the securities mentioned herein and may also perform or seek to perform broking, investment banking/corporate advisory and other services for the subject companies. They may also have received compensation and/or seek to obtain compensation for broking, investment banking/corporate advisory and other services from the subject companies.
	LATT.
	Wong Ming Tek, Executive Director, ADBSR
Singapore	This report is distributed in Singapore by DBS Bank Ltd (Company Regn. No. 196800306E) or DBSVS (Company Regn. No. 198600294G), both of which are Exempt Financial Advisers as defined in the Financial Advisers Act and regulated by the Monetary Authority of Singapore. DBS Bank Ltd and/or DBSVS, may distribute reports produced by its respective foreign entities, affiliates or other foreign research houses pursuant to an arrangement under Regulation 32C of the Financial Advisers Regulations. Where the report is distributed in Singapore to a person who is not an Accredited Investor, Expert Investor or an Institutional Investor, DBS Bank Ltd accepts legal responsibility for the contents of the report to such persons only to the extent required by law. Singapore recipients should contact DBS Bank Ltd at 6878 8888 for matters arising from, or in connection with the report.
Thailand	This report is being distributed in Thailand by DBS Vickers Securities (Thailand) Co Ltd.
	For any query regarding the materials herein, please contact [Chanpen Sirithanarattanakul] at [research@th.dbs.com]
United	This report is produced by DBS HK which is regulated by the Hong Kong Monetary Authority
Kingdom	This report is disseminated in the United Kingdom by DBS Vickers Securities (UK) Ltd ("DBSVUK"). DBSVUK is authorised and regulated by the Financial Conduct Authority in the United Kingdom.
	In respect of the United Kingdom, this report is solely intended for the clients of DBSVUK, its respective connected and associated corporations and affiliates only and no part of this document may be (i) copied, photocopied or duplicated in any form or by any means or (ii) redistributed without the prior written consent of DBSVUK. This communication is directed at persons having professional experience in matters relating to investments. Any investment activity following from this communication will only be engaged in with such persons. Persons who do not have professional experience in matters relating to investments should not rely on this communication.



### Dubai International Financial Centre / United Arab Emirates

This communication is provided to you as a Professional Client or Market Counterparty as defined in the DFSA Rulebook Conduct of Business Module (the "COB Module"), and should not be relied upon or acted on by any person which does not meet the criteria to be classified as a Professional Client or Market Counterparty under the DFSA rules.

This communication is from the branch of DBS Bank Ltd operating in the Dubai International Financial Centre (the "DIFC") under the trading name "DBS Bank Ltd. (DIFC Branch)" ("DBS DIFC"), registered with the DIFC Registrar of Companies under number 156 and having its registered office at units 608 - 610, 6th Floor, Gate Precinct Building 5, PO Box 506538, DIFC, Dubai, United Arab Emirates.

DBS DIFC is regulated by the Dubai Financial Services Authority (the "DFSA") with a DFSA reference number F000164. For more information on DBS DIFC and its affiliates, please see <a href="http://www.dbs.com/ae/our--network/default.page">http://www.dbs.com/ae/our--network/default.page</a>.

Where this communication contains a research report, this research report is prepared by the entity referred to therein, which may be DBS Bank Ltd or a third party, and is provided to you by DBS DIFC. The research report has not been reviewed or authorised by the DFSA. Such research report is distributed on the express understanding that, whilst the information contained within is believed to be reliable, the information has not been independently verified by DBS DIFC.

Unless otherwise indicated, this communication does not constitute an "Offer of Securities to the Public" as defined under Article 12 of the Markets Law (DIFC Law No.1 of 2012) or an "Offer of a Unit of a Fund" as defined under Article 19(2) of the Collective Investment Law (DIFC Law No.2 of 2010).

The DFSA has no responsibility for reviewing or verifying this communication or any associated documents in connection with this investment and it is not subject to any form of regulation or approval by the DFSA. Accordingly, the DFSA has not approved this communication or any other associated documents in connection with this investment nor taken any steps to verify the information set out in this communication or any associated documents, and has no responsibility for them. The DFSA has not assessed the suitability of any investments to which the communication relates and, in respect of any Islamic investments (or other investments identified to be Shari'a compliant), neither we nor the DFSA has determined whether they are Shari'a compliant in any way.

Any investments which this communication relates to may be illiquid and/or subject to restrictions on their resale. Prospective purchasers should conduct their own due diligence on any investments. If you do not understand the contents of this document you should consult an authorised financial adviser.

## **United States**

This report was prepared by DBS HK. DBSVUSA did not participate in its preparation. The research analyst(s) named on this report are not registered as research analysts with FINRA and are not associated persons of DBSVUSA. The research analyst(s) are not subject to FINRA Rule 2241 restrictions on analyst compensation, communications with a subject company, public appearances and trading securities held by a research analyst. This report is being distributed in the United States by DBSVUSA, which accepts responsibility for its contents. This report may only be distributed to Major U.S. Institutional Investors (as defined in SEC Rule 15a-6) and to such other institutional investors and qualified persons as DBSVUSA may authorize. Any U.S. person receiving this report who wishes to effect transactions in any securities referred to herein should contact DBSVUSA directly and not its affiliate.

## Other iurisdictions

In any other jurisdictions, except if otherwise restricted by laws or regulations, this report is intended only for qualified, professional, institutional or sophisticated investors as defined in the laws and regulations of such jurisdictions.

## DBS Bank (Hong Kong) Limited

13 th Floor One Island East, 18 Westlands Road, Quarry Bay, Hong Kong Tel: (852) 3668-4181, Fax: (852) 2521-1812

## **China Auto Sector**



#### **DBS Regional Research Offices**

HONG KONG DBS Bank (Hong Kong) Ltd Contact: Carol Wu

13th Floor One Island East, 18 Westlands Road, Quarry Bay, Hong Kong Tel: 852 3668 4181

Fax: 852 2521 1812 e-mail: dbsvhk@dbs.com

INDONESIA PT DBS Vickers Sekuritas (Indonesia) Contact: Maynard Priajaya Arif

DBS Bank Tower Ciputra World 1, 32/F Jl. Prof. Dr. Satrio Kav. 3-5 Jakarta 12940, Indonesia Tel: 62 21 3003 4900 Fax: 6221 3003 4943

e-mail: indonesiaresearch@dbs.com

MALAYSIA AllianceDBS Research Sdn Bhd Contact: Wong Ming Tek (128540 U)

19th Floor, Menara Multi-Purpose, Capital Square, 8 Jalan Munshi Abdullah 50100, Kuala Lumpur, Malaysia.

Tel.: 603 2604 3333 Fax: 603 2604 3921

e-mail: general@alliancedbs.com Co. Regn No. 198401015984 (128540-U)

THAILAND

DBS Vickers Securities (Thailand) Co Ltd Contact: Chanpen Sirithanarattanakul

989 Siam Piwat Tower Building, 9th, 14th-15th Floor Rama 1 Road, Pathumwan, Bangkok Thailand 10330 Tel. 66 2 857 7831

Fax: 66 2 658 1269 e-mail: research@th.dbs.com Company Regn. No 0105539127012

Securities and Exchange Commission, Thailand

SINGAPORE DBS Bank Ltd Contact: lanice Chua

12 Marina Boulevard, Marina Bay Financial Centre Tower 3 Singapore 018982

Tel: 65 6878 8888

e-mail: groupresearch@dbs.com Company Regn. No. 196800306E