

COMPANY RESULTS

Oversea-Chinese Banking Corp (OCBC SP)

4Q21: Downside Cushioned By Depressed Valuations

4Q21 was a disappointing quarter due to a shortfall in fee income, higher operating expenses and higher provisions. Asset quality deteriorated in Malaysia, Indonesia and Greater China. Management guided mid-to-high single-digit loan growth for 2022. Interest rates are on the rise and we expect OCBC to benefit from NIM expansion in 2H22. 2022 P/B is low at 1.1x. OCBC provides attractive dividend yield of 4.3% for 2022 and 4.6% for 2023. Maintain BUY. Target price: \$\$15.82.

4Q21 RESULTS

| Profit & Loss (S\$m) | 4Q21 | 4Q20 | yoy % Chg | UOBKH Estimate | Deviation (%) |
|---------------------------|--------|--------|---------------|-----------------------|---------------|
| Net Interest Income | 1,492 | 1,436 | 3.9 | 1,512 | -1.3 |
| Fees & Commissions | 528 | 517 | 2.1 | 562 | -6.0 |
| Insurance | 299 | 196 | 52.6 | 225 | 32.9 |
| Net Trading Income | 152 | 264 | -42.4 | 175 | -13.1 |
| Other Non-Interest Income | 79 | 72 | 9.7 | 105 | -24.8 |
| Total Income | 2,550 | 2,485 | 2.6 | 2,579 | -1.1 |
| Operating Expenses | -1,315 | -1,150 | 14.3 | -1,204 | 9.2 |
| PPOP | 1,235 | 1,335 | -7.5 | 1,374 | -10.1 |
| Provisions | -317 | -284 | 11.6 | -175 | 81.1 |
| Associates | 198 | 131 | 51.1 | 168 | 18.1 |
| PBT | 1,116 | 1,182 | -5.6 | 1,367 | -18.4 |
| Net Profit | 973 | 1,132 | -14.0 | 1,122 | -13.3 |
| EPS (S cents) | 21.3 | 24.8 | -14.1 | 24.9 | -14.6 |
| DPS (S cents) | 28.0 | 15.9 | 76.1 | 25.0 | 12.0 |
| BVPS (S\$) | 11.46 | 10.82 | 5.9 | 11.51 | -0.4 |
| Financial Ratios (%) | 4Q21 | 4Q20 | yoy Chg (ppt) | 3Q21 | qoq Chg (ppt) |
| NIM | 1.52 | 1.56 | -0.04 | 1.52 | 0.00 |
| Loan Growth, yoy | 8.4 | 1.0 | 7.4 | 6.1 | 2.3 |
| Deposit Growth, yoy | 8.7 | 4.0 | 4.7 | 2.7 | 6.0 |
| Loan/Deposit Ratio | 83.6 | 83.7 | -0.1 | 84.5 | -0.9 |
| Cost/Income Ratio | 50.5 | 45.3 | 5.2 | 46.4 | 4.1 |
| ROE | 7.5 | 9.3 | -1.8 | 9.5 | -2.0 |
| NPL Ratio | 1.5 | 1.5 | 0.0 | 1.5 | 0.0 |
| Credit Costs (bp) | 44.1 | 42.4 | 1.7 | 23.3 | 20.8 |
| Loan Loss Coverage | 90 | 115 | -25 | 97 | -7 |
| CET-1 CAR | 15.5 | 15.2 | 0.3 | 15.5 | 0.0 |

Source: OCBC, UOB Kay Hian

RESULTS

- Oversea-Chinese Banking Corp (OCBC) reported net profit of S\$973m for 4Q21 (down 14% yoy and 20% qoq), below our forecast of S\$1,122m.
- Achieved high single-digit loan growth. Loans growth was 8.4% yoy and 1.7% qoq driven by Singapore (+5% yoy), Greater China (+14% yoy) and the rest of the world (+28% yoy). NIM was stable at 1.52%. Net interest income increased 3.9% yoy.

KEY FINANCIALS

| Year to 31 Dec (S\$m) | 2020 | 2021 | 2022F | 2023F | 2024F |
|------------------------|-------|-------|-------|-------|-------|
| Net interest income | 5,966 | 5,855 | 6,309 | 7,213 | 8,099 |
| Non-interest income | 4,173 | 4,741 | 4,261 | 4,453 | 4,661 |
| Net profit (rep./act.) | 3,588 | 4,858 | 5,014 | 5,575 | 6,140 |
| Net profit (adj.) | 3,588 | 4,858 | 5,014 | 5,575 | 6,140 |
| EPS (S\$ cent) | 81.0 | 107.9 | 111.4 | 124.0 | 136.7 |
| PE (x) | 16.3 | 12.2 | 11.8 | 10.6 | 9.6 |
| P/B (x) | 1.2 | 1.2 | 1.1 | 1.0 | 1.0 |
| Dividend yield (%) | 2.4 | 3.8 | 4.0 | 4.3 | 4.6 |
| Net int margin (%) | 1.6 | 1.5 | 1.5 | 1.7 | 1.7 |
| Cost/income (%) | 44.8 | 45.9 | 46.7 | 46.6 | 46.5 |
| Loan loss cover (%) | 114.8 | 90.0 | 97.4 | 90.6 | 82.2 |
| Consensus net profit | - | - | 5,011 | 5,439 | 6,099 |
| UOBKH/Consensus (x) | - | - | 1.00 | 1.02 | 1.01 |

Source: Oversea-Chinese Banking Corporation, Bloomberg, UOB Kay Hian

BUY

(Maintained)

| Share Price | S\$13.16 |
|--------------|-----------|
| Target Price | S\$15.82 |
| Upside | +20.2% |
| (Previous TP | S\$16.12) |

COMPANY DESCRIPTION

OCBC has a longstanding presence in Singapore and Malaysia and entered the Indonesian market through the acquisition of Bank NISP in 2004. It strengthened its presence in Greater China through the acquisition of Wing Hang Bank in 2014. OCBC owns 87% of life insurer Great Eastern Holdings and has a 20% stake in Bank of Ningbo.

STOCK DATA

| GICS sector | Financials |
|---------------------------------|------------|
| Bloomberg ticker: | OCBC SP |
| Shares issued (m): | 4,492.1 |
| Market cap (S\$m): | 59,115.7 |
| Market cap (US\$m): | 43,903.2 |
| 3-mth avg daily t'over (US\$m): | 60.1 |

Price Performance (%)

| 52-week h | nigh/low | S\$13.41/S\$10.63 | | |
|-----------|---------------|-------------------|------|-------|
| 1mth | 3mth | 6mth | 1yr | YTD |
| 6.9 | 11.4 | 12.8 | 23.8 | 15.4 |
| Major S | hareholder | s | | % |
| Selat P/L | | | | 12.2 |
| Lee Foun | dation | | 5.1 | |
| FY22 NA | V/Share (S\$) | | | 12.03 |
| FY22 CA | R Tier-1 (%) | | | 15.70 |

PRICE CHART



Source: Bloomberg

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- Insurance resilient but fee income faltered. Fees grew marginally by 2% yoy but pulled back by 7% qoq. Contribution from wealth management contracted 1% yoy and 17% qoq. AUM grew 3% yoy to S\$258b. Contributions from life and general insurance were S\$299m, up 53% yoy (4Q20 was a low base due to negative impact from higher insurance liabilities after applying a lower discount rate) but flat qoq.
- Cost-to-income ratio elevated at 50.5%. Operating expenses expanded 15% yoy in 4Q21. Staff costs increased 10% in 2021 (increase is smaller at 5% if we exclude impact of government job support grants).
- Asset quality under strain. NPL balance increased 2% qoq. NPL formation was elevated at S\$1,057m (3Q21: S\$804m). We saw lower NPLs in Singapore (write-offs for legacy oil & gas exposures) but offset by higher NPLs in Malaysia (housing loans under moratorium), Indonesia (loans for the manufacturing sector) and Greater China (delays in project financing (syndicated loans) due to disruptions from the COVID-19 pandemic). Total provisions at S\$317m were 11% higher yoy. Loan loss coverage deteriorated 7ppt qoq to 90%.
- Rewarding shareholders with more dividends. The board declared final dividend of 28 S cents, an increase of 12% hoh.

STOCK IMPACT

- Three-year strategy refresh. OCBC plans to tap on four growth drivers: a) rising wealth in Asia through hubs in Singapore and Hong Kong, b) ASEAN-China trade and investment flows, c) new economy and high-growth industries and d) transition to a sustainable low-carbon world. It will invest to strengthen its comprehensive regional franchise and accelerate digital transformation. Management aims to achieve growth at CAGR of above 10%.
- **Guidance for 2022.** Management guided mid-to-high single-digit loan growth for 2022. NIM is expected to be stable at 1.50-1.55%. Credit costs are expected to be 22-25bp (2021: 29bp).
- Sensitivity to rate hikes. Management estimated every 100bp increase in local interest rates will lead to NIM expansion of 18bp.
- SMS phishing scam. OCBC first detected three cases of SMS phishing scams on 8 Dec 21. The number of cases surged and reached double digits on 23 Dec 21. The number of cases reduced significantly on 31 Dec 21 and there were no new cases since early-January. OCBC has made a one-off goodwill payout to scam victims totalling S\$14m in 4Q21. It has implemented security measures set out by the Monetary Authority of Singapore (MAS) and Association of Banks in Singapore (ABS). MAS is likely to take supervisory action and impose additional capital requirement for operational risks, similar to those taken on DBS Group Holdings.

EARNINGS REVISION/RISK

- We expect four hikes in 2022 (previous: three hikes), four hikes in 2023 (previous: three hikes) and no hike in 2024 (previous: two hikes).
- We trimmed our net profit forecast for 2022 by 2% as positive impact of an earlier NIM expansion is offset by a combination of lower fee income, higher operating expenses and higher provisions.

VALUATION/RECOMMENDATION

• Maintain BUY with a lower target price of \$\$15.82, based on 1.24x 2022F P/B, derived from the Gordon Growth Model (ROE: 9.9%, COE: 8.0%, growth: 0.2% (previous: 0.5%)).

KEY ASSUMPTIONS

| | 2020 | 2021 | 2022F | 2023F | 2024F |
|-------------------|--------|-------|-------|-------|-------|
| Loan Growth (%) | 0.6 | 8.6 | 6.9 | 7.6 | 7.5 |
| NIM (%) | 1.62 | 1.55 | 1.54 | 1.65 | 1.74 |
| Fees, % Chg | (5.6) | 12.0 | 3.4 | 8.3 | 8.3 |
| NPL Ratio (%) | 1.47 | 1.45 | 1.39 | 1.29 | 1.26 |
| Credit Costs (bp) | 76.7 | 31.3 | 23.2 | 23.2 | 23.8 |
| Net Profit (S\$m) | 3,588 | 4,858 | 5,014 | 5,575 | 6,140 |
| % Chg | (26.3) | 35.4 | 3.2 | 11.2 | 10.1 |

Source: UOB Kay Hian



| PROFIT & LOSS Year to 31 Dec (S\$m) | 2021 | 2022F | 2023F | 2024F | BALANCE SHEET Year to 31 Dec (S\$m) | 2021 | 2022F | 2023F | 20 |
|--------------------------------------|---------|---------|---------|---------|-------------------------------------|---------|---------|---------|------|
| Interest income | 7,425 | 8,286 | 10,456 | 12,482 | Cash with central bank | 27,919 | 29,632 | 31,451 | 33, |
| Interest expense | (1,570) | (1,977) | (3,243) | (4,383) | Govt treasury bills & securities | 37,271 | 39,558 | 41,986 | 44, |
| Net interest income | 5,855 | 6,309 | 7,213 | 8,099 | Interbank loans | 25,462 | 27,024 | 28,796 | 30, |
| Fees & commissions | 2,245 | 2,321 | 2,513 | 2,721 | Customer loans | 286,281 | 306,089 | 329,313 | 354, |
| Other income | 2,496 | 1,940 | 1,940 | 1,940 | Investment securities | 34,015 | 34,015 | 34,015 | 34, |
| Non-interest income | 4,741 | 4,261 | 4,453 | 4,661 | Derivative receivables | 9,267 | 9,267 | 9,267 | 9, |
| Total income | 10,596 | 10,571 | 11,666 | 12,760 | Associates & JVs | 6,170 | 6,170 | 6,170 | 6, |
| Staff costs | (3,028) | (3,093) | (3,413) | (3,733) | Fixed assets (incl. prop.) | 4,307 | 4,307 | 4,307 | 4, |
| Other operating expense | (1,839) | (1,846) | (2,026) | (2,206) | Other assets | 111,495 | 120,118 | 128,998 | 138 |
| Pre-provision profit | 5,729 | 5,632 | 6,227 | 6,821 | Total assets | 542,187 | 576,180 | 614,302 | 655, |
| Loan loss provision | (873) | (694) | (745) | (801) | Interbank deposits | 8,239 | 8,745 | 9,318 | 9, |
| Other provisions | 0 | 0 | 0 | 0 | Customer deposits | 342,395 | 363,406 | 387,228 | 412, |
| Associated companies | 824 | 906 | 997 | 1,097 | Derivative payables | 9,070 | 9,070 | 9,070 | 9, |
| Pre-tax profit | 5,680 | 5,844 | 6,478 | 7,117 | Debt equivalents | 20,115 | 20,115 | 20,115 | 20, |
| Tax | (648) | (672) | (745) | (818) | Other liabilities | 108,030 | 117,774 | 128,336 | 139, |
| Minorities | (174) | (158) | (158) | (158) | Total liabilities | 487,849 | 519,109 | 554,067 | 591, |
| Net profit | 4,858 | 5,014 | 5,575 | 6,140 | Shareholders' funds | 52,663 | 55,328 | 58,421 | 61, |
| Net profit (adj.) | 4,858 | 5,014 | 5,575 | 6,140 | Minority interest - accumulated | 1,675 | 1,743 | 1,814 | 1, |
| , , , , | | | | | Total equity & liabilities | 542,187 | 576,180 | 614,302 | 655, |
| ODEDATING DATIOS | | | | | KEY METRICO | | | | |
| OPERATING RATIOS Year to 31 Dec (%) | 2021 | 2022F | 2023F | 2024F | KEY METRICS Year to 31 Dec (%) | 2021 | 2022F | 2023F | 20 |
| Capital Adequacy | 2021 | 20221 | 20231 | 20241 | Growth | 2021 | 20221 | 20231 | |
| Tier-1 CAR | 16.0 | 15.7 | 15.7 | 15.7 | Net interest income, yoy chg | (1.9) | 7.8 | 14.3 | 1 |
| Total CAR | 17.6 | 17.2 | 17.1 | 17.0 | Fees & commissions, yoy chg | 12.0 | 3.4 | 8.3 | , |
| | 8.4 | 8.5 | 8.5 | 8.5 | ,,,,, | 2.4 | (1.7) | 10.6 | |
| Total assets/equity (x) | | | | | Pre-provision profit, yoy chg | 35.4 | ` ' | | 1 |
| Tangible assets/tangible common | 9.1 | 9.1 | 9.1 | 9.1 | Net profit, yoy chg | | 3.2 | 11.2 | 1 |
| Annah Ovality | | | | | Net profit (adj.), yoy chg | 35.4 | 3.2 | 11.2 | 1 |
| Asset Quality | 4.5 | 4.4 | 4.0 | 4.0 | Customer loans, yoy chg | 8.6 | 6.9 | 7.6 | |
| NPL ratio | 1.5 | 1.4 | 1.3 | 1.3 | Customer deposits, yoy chg | 8.7 | 6.1 | 6.6 | |
| Loan loss coverage | 90.0 | 97.4 | 90.6 | 82.2 | Profitability | | | | |
| Loan loss reserve/gross loans | 1.2 | 1.2 | 1.1 | 0.9 | Net interest margin | 1.5 | 1.5 | 1.7 | |
| Increase in NPLs | 7.6 | 1.9 | 0.0 | 4.7 | Cost/income ratio | 45.9 | 46.7 | 46.6 | 4 |
| Credit cost (bp) | 31.3 | 23.2 | 23.2 | 23.8 | Adjusted ROA | 1.1 | 1.1 | 1.2 | |
| | | | | | Reported ROE | 9.5 | 9.3 | 9.8 | • |
| Liquidity | | | | | Adjusted ROE | 9.5 | 9.3 | 9.8 | |
| Loan/deposit ratio | 84.6 | 85.3 | 86.0 | 86.6 | Valuation | | | | |
| Liquid assets/short-term liabilities | 25.9 | 25.9 | 25.8 | 25.7 | P/BV (x) | 1.2 | 1.1 | 1.0 | |
| Liquid assets/total assets | 20.5 | 20.6 | 20.6 | 20.6 | P/NTA (x) | 1.3 | 1.2 | 1.1 | |
| | | | | | Adjusted P/E (x) | 12.2 | 11.8 | 10.6 | |
| | | | | | Dividend Yield | 3.8 | 4.0 | 4.3 | |
| | | | | | Payout ratio | 46.4 | 46.7 | 45.2 | 4 |



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