Singapore Company Update

Sembcorp Industries

Bloomberg: SCI SP | Reuters: SCIL.SI

Refer to important disclosures at the end of this report

15 Feb 2022

DBS Group Research . Equity

BUY

Last Traded Price (14 Feb 2022): \$\$2.42 (STI: 3,421.20) Price Target 12-mth: \$\$3.00 (25% upside) (Prev \$\$2.40)

Analyst

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What's New

- SCI has expanded installed renewable capacity by 130% within a year
- Improving power market in Singapore and India calls for earnings upgrades and sets the stage for divestment of coal-fired assets
- Warrants re-rating closer to its renewable peers
- Maintain BUY; TP lifted to S\$3.00

Price Relative 55 Relative Index 3.6 3.1 2.0 1.6 2.1 1.7 Relative STI (RHS) Relative STI (RHS)

Forecasts and Valuation	1			
FY Dec (S\$m)	2020A	2021F	2022F	2023F
Revenue	5,447	6,223	6,508	6,816
EBITDA	1,263	1,344	1,418	1,510
Pre-tax Profit	211	250	484	530
Net Profit	157	185	369	402
Net Pft (Pre Ex.)	301	391	369	402
Net Pft Gth (Pre-ex) (%)	(36.0)	29.8	(5.5)	8.9
EPS (S cts)	8.78	10.3	20.6	22.5
EPS Pre Ex. (S cts)	16.8	21.9	20.6	22.5
EPS Gth Pre Ex (%)	(36)	30	(6)	9
Diluted EPS (S cts)	8.72	10.3	20.5	22.3
Net DPS (S cts)	4.00	2.74	5.88	28.9
BV Per Share (S cts)	187	193	211	228
PE (X)	27.6	23.4	11.7	10.8
PE Pre Ex. (X)	14.4	11.1	11.7	10.8
P/Cash Flow (X)	8.8	13.7	7.5	4.4
EV/EBITDA (X)	8.8	8.6	8.4	7.9
Net Div Yield (%)	1.7	1.1	2.4	11.9
P/Book Value (X)	1.3	1.3	1.1	1.1
Net Debt/Equity (X)	1.9	2.0	1.9	1.7
ROAE (%)	3.1	5.4	10.2	10.3
Earnings Rev (%):			-	-
Consensus EPS (S cts): Other Broker Recs:		B: 9	22.7 S: 0	26.0 H: 2

Source of all data on this page: Company, DBS Bank, Bloomberg Finance L.P.

Sustainable Rally on Renewable Drive

Investment Thesis

Renewable transformation taking shape. Sembcorp Industries (SCI)'s green transformation is advancing ahead of target since the announcement in May-2021. Within a year, its gross installed renewable capacity has more than doubled to 6.1GW (4.3GW attributable to SCI) from 2.6GW as of end-2020 and looks set to achieve its 10GW target much sooner than 2025.

Multiple re-rating catalysts. The continuous progress of renewable strategy warrants further re-rating. Decarbonisation initiatives such as divestment of coal-fired power plants in China and India could provide another catalyst. Meanwhile, improving supply/demand fundamentals of the power market in Singapore and India prompts potential earnings upgrades in the upcoming results.

Valuation:

We have raised our fair value to \$\$3.00, based on a higher P/BV multiple of 1.4x (from 1.2x previously) and rolling over our valuation to FY22 (from blended FY21/22), against 9-10% normalised ROE. Successful execution of its renewable energy plan, translating into earnings growth, would further lift valuations.

Where we differ:

We are positive on SCI's longer-term prospects as its growing renewable portfolio should continue to drive its valuation re-rating. Growth is expected to be funded by debt and internal cash flow.

Key Risks to Our View:

Key risks to earnings are deterioration of Singapore's power spark spreads and execution hiccups of its renewable plans.

At A Glance

Issued Capital (m shrs)	1,780
Mkt. Cap (S\$m/US\$m)	4,307 / 3,197
Major Shareholders (%)	
Temasek Holdings Pte Ltd	49.5
Free Float (%)	50.5
3m Avg. Daily Val (US\$m)	5.3
GIC Industry : Industrials / Capital Goods	







WHAT'S NEW

Warrants valuation re-rating towards renewable peers

Promising Execution of Green Transformation Strategy – a Critical Factor of share price

Game changing Brown-to-Green Strategy. In May-2021, SCI unveiled its strategy to transform its portfolio from brown to green, by focusing on growing renewables and integrated urban solutions businesses. It set quantitative targets to quadruple its renewable portfolio to 10GW by 2025, from 2.6GW of wind and solar capacity in Southeast Asia, India, and China as of end-2020. This would lift renewables as a percentage of total energy capacity from 20% to 50%. Coupled with the urban business, sustainability solutions are expected to contribute 70% of group earnings by 2025.

Promising renewable growth especially in China. SCI has demonstrated strong commitment in executing the green transformation plan. Including recent acquisitions that will be concluded in 1H2022, SCI's gross installed renewable capacity has impressively grown by 134% to 6.1GW (4.3GW attributable to SCI). In particular, recent acquisitions in China involve sizeable, quality platform assets that will strengthen SCI's operational and technical capabilities in China, deepening SCI's foothold in the fast-growing renewable market.

Vietnam is up and coming too... Besides China and India, Vietnam is another up-and-coming new market added to SCI's portfolio in 2020. Vietnam is likely to be another

growth engine for SCI with 3GW of rooftop solar opportunities at SCI's industrial parks there, leveraging on SCI's strong working relationship with the tenants. In addition, SCI has signed a collaboration agreement with BCG Energy to jointly develop a pipeline of up to 1.5GW of wind and solar projects in Vietnam. The first phase, 550MW portfolio of utility-scale nearshore and onshore wind assets, is expected to come online by end of 2022.

UK – expanding battery capacity. SCI is also expanding its energy storage business. In Dec-2021, it announced plans to build Europe's largest batter, a 360MW energy storage system at Wilton International on Teesside. This follows its plan to build a first-of-a-kind 300MW net zero emission plant in Jul-2021. The portfolio size is expected to be over 1.6GW in the UK with half being supplied by batteries. While SCI faced operational headwinds in the UK previously, the company has learnt to overcome challenges and hopefully able to turn around the UK operations in the near future.

A testament to new management's execution. Current Group President & CEO, Mr. Wong Kim Yin came on board on 1 July 2020 while Group CFO, Mr. Eugene Cheng joined SCI on 8 Mar 2021. The solid progress of the transformation strategy, operational improvement in the past 1.5 years and their active engagement with investors are testaments to management's execution and credibility.

Recent acquisitions and awards

Date	Description	Consideration	onStake(Gross (Wind	Capacity Solar
		S\$m	%	MW	MW
	1 Awarded 180MW wind project in India 1Acquires 658MW capacity from CGN Capital Partners	- 700	100% 98%	180 418	- 240
2-Dec-21	Acquires 1.9GW capacity from State Development Investment Corporate Group	320	35%	1730	148

Source: Company



SCI's renewable capacity as of Dec-2021 (GW)

Renewable Energy (GW)	Wind	Solar	Energy Storage	Total
India	1.8	0.5	-	2.3
China	2.9	0.4	-	3.3
Singapore	-	0.3	-	0.3
Vietnam	-	0.1	-	0.1
UK	=	-	0.1	0.1
Total	4.7	1.3	0.1	6.1

Source: Company

Improving Power Market in Singapore and India

Singapore spot electricity prices skyrocketed in 4Q21. Average monthly uniform Singapore energy price released by Energy Market Authority (EMA) almost tripled q-o-q in 4Q21 to S\$437/MWh. This is attributable to higher than usual electricity demand, outage of several generation units, curtailments of gas from West Natuna, and low landing pressure of the gas supplied from South Sumatra.

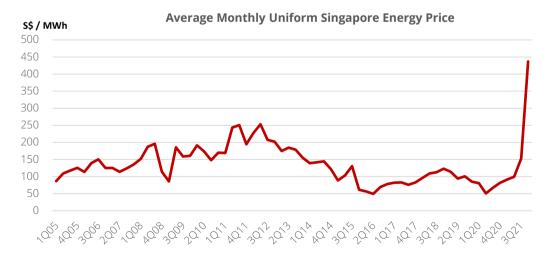
Exceptionally high gas price. Against the backdrop of energy crunch, benchmark JKM LNG prices shot up from ~US\$10/mmbtu in Jun-2021 to an unprecedented level of US\$50/mmbtu in Dec-2021before moderating to the US\$25/mmbtu level currently.

Electricity prices to stay elevated, lifting spark spread.

While some moderation from the unusually high levels seems inevitable, electricity prices will likely stay relatively high in view of the higher input cost and improved supply/demand fundamentals. This is expected to turn around the power plants in Singapore that have been suffering losses in recent years.

Reviewing earnings post results in end Feb. It is rather challenging to project earnings recovery of SCI's Singapore power business given the lack of details such as input source and cost, % of purchased electricity, electricity user split between industrial and households etc. Based on historical performance, Singapore's energy business contributed S\$50-80m to bottomline during 2014-2017. We await more clarity and datapoints in the upcoming FY21 results due 23 Feb to review Singapore power earnings.

Singapore energy price spiked in 4Q21



Source: Energy Market Authority



Improving power market in India sets the stage for listing or divestment of coal-fired power assets. Tariff has risen from an average of ~INR 2,600/MWh in 2020 to almost INR 4,000/MWh in 2021 and remains at a high level in Feb-2022. The more favourable power supply/demand dynamic in India has aided the finalization of long-term PPAs for its second coal-fired power plant. Including two

recently concluded long-term PPAs, c.81% of the second plant is now contracted. With 80-90% of both plants with 2,640MW total capacity contracted on a long-term basis, earnings visibility has improved. Furthermore, we believe this sets the stage for potential listing or divestment of the coal-fired power plants, accelerating SCI's decarbonization strategy.

More room for re-rating

Renewable growth yet to be priced in. While SCI's current valuation at 1.1x PB and ~12x PE might seem fair against 10% ROE and 3% yield, we believe there is room for further re-rating, as the stock warrants a valuation premium for its higher renewable contribution and good ESG.

Renewable players trade at a premium. Renewable companies in China and India are trading at average P/Bv of 2.1x and PE of c.20x while the US/European players command an even higher valuation of 2.6x P/Bv and 24x PE.

Comparable financials. Global renewable peers are delivering similar high-single to low-teens ROE and ~10% earnings growth. While SCI's gearing is on the high side on

an absolute basis, at c.2x net gearing and c.5.7x net debt / EBITDA, it is in line with industry peers given the capital intensive, asset heavy nature of power generation business. We find comfort that the renewable power assets are typically backed by PPAs, generating more predictable cash flows and returns over the asset's life.

Raising the bar. We are raising our P/Bv valuation multiple to 1.4x (from 1.2x previously) in view of promising renewable growth outlook and contribution, and have rolled over valuation to FY22 (from blended FY21/22). Accordingly, our TP is lifted to S\$3.00, translating to ~14.5x FY22 PE. This still represents a 25-33% discount to Asian renewable peers. We believe the discount will continue to narrow over time as SCI delivers on its renewable transformation and earnings growth.

Peer comparison

		<u>P</u> /	<u>/E ratio (</u>	<u>x)</u>		<u>P/B (x)</u>		<u>Co</u>	re ROE (<u>%</u>)			Dividen	d Yield
<u>Company</u>	Market cap (US\$m)	CY20	CY21F	CY22F	CY20	CY21F	CY22F	CY20	CY21F	CY22F	Net Debt- to-Equity (x)	Net Debt-to- EBITDA (x)	CY21F	CY22F
Power Producer														
ORSTED A/S	43,578	34.5x	24.9x	26.1x	6.4x	3.2x	3.2x	19.6%	11.1%	12.7%	0.3x	1.1x	1.8%	2.0%
NEXTERA ENERGY	148,043	33.4x	29.9x	27.2x	4.1x	3.5x	3.4x	7.9%	11%	13%	1.2x	7.6x	2.0%	2.2%
RWE AG	28,571	27.2x	18.7x	18.7x	1.3x	1.4x	1.3x	5.9%	8%	7%	-0.2x	2.0x	2.4%	2.5%
BROOKFIELD RENEW	15,992	nm	nm	479.7x	1.6x	1.5x	1.6x	-2.9%	-1.7%	1.0%	0.9x	7.6x	3.6%	3.8%
CHINA DATANG C-H	3,051	8.1x	13.6x	10.3x	0.6x	1.5x	1.1x	8.1%	7%	8%	1.8x	6.0x	1.7%	2.3%
CECEP WIND POW-A	4,371	24.7x	29.2x	20.7x	1.7x	2.3x	2.0x	7.2%	8%	9%	1.6x	na	1.3%	1.8%
GUANGXI GUIGAN-A	7,493	16.0x	23.0x	19.8x	2.3x	na	na	14.7%	10.8%	na	1.1x	na	1.6%	2.6%
TATA POWER CO	10,267	26.6x	35.3x	30.4x	1.5x	3.5x	3.2x	5.4%	10%	11%	1.6x	5.7x	0.8%	0.9%
TORRENT POWER LT	3,239	15.8x	17.5x	15.7x	2.0x	2.2x	2.0x	13.4%	13%	13%	0.7x	2.1x	2.0%	2.0%
SEMBCORP INDUS	3,240	21.8x	15.7x	10.8x	0.9x	1.3x	1.1x	-21.2%	8.2%	10.9%	2.0x	4.6x	1.9%	2.7%

Source: Bloomberg Finance L.P., DBS Bank



Historical PE and PB band



Source: Bloomberg Finance L.P., DBS Bank estimates



Source: Bloomberg Finance L.P., DBS Bank estimates

Company Background

Sembcorp Industries (SCI) is a trusted provider of essential energy and water solutions to both industrial and municipal customers. It has facilities with over 13,000MW of gross power capacity and c.9m cubic metres of water per day in operation and under development. It is also an established brand name in urban development (comprising industrial parks as well as business, commercial and residential space) in Vietnam, China and Indonesia.



Segmenta	l Breal	kdown
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FY Dec	2019A	2020A	2021F	2022F	2023F
Revenues (S\$m)					
Energy	6,138	5,266	6,062	6,365	6,684
Urban	280	9.00	6.13	3.29	7.36
Other Businesses and	317	172	155	139	125
Total	6,735	5,447	6,223	6,508	6,816
Net Profit before El					
Energy	195	160	166	375	401
Urban	117	92.0	96.6	82.1	73.9
Other Businesses and	20.0	(57.0)	(68.0)	(63.0)	(58.0)
Total _	332	195	195	394	417
Net Profit before El					
Energy	3.2	3.0	2.7	5.9	6.0
Urban	41.8	1,022.2	1,574.7	2,499.3	1,003.9
Other Businesses and	6.3	(33.1)	(43.9)	(45.2)	(46.3)
Total	4.9	3.6	3.1	6.1	6.1

Income Statement (S\$m)

FY Dec	2019A	2020A	2021F	2022F	2023F
Revenue	6,735	5,447	6,223	6,508	6,816
Cost of Goods Sold	(5,629)	(4,516)	(5,269)	(5,409)	(5,544)
Gross Profit	1,106	931	954	1,098	1,273
Other Opng (Exp)/Inc	(255)	(218)	(306)	(379)	(468)
Operating Profit	851	713	648	720	805
Other Non Opg (Exp)/Inc	20.0	(127)	20.0	20.0	21.0
Associates & JV Inc	186	233	210	189	170
Net Interest (Exp)/Inc	(444)	(464)	(422)	(445)	(466)
Exceptional Gain/(Loss)	(165)	(144)	(206)	0.0	0.0
Pre-tax Profit	44 8	211	250	484	530
Tax	(115)	(32.0)	(39.9)	(84.8)	(99.1)
Minority Interest	(28.0)	(22.0)	(25.0)	(30.0)	(29.0)
Preference Dividend	0.0	0.0	0.0	0.0	0.0
Net Profit	305	157	185	369	402
Net Profit before Except.	470	301	391	369	402
EBITDA	1,494	1,263	1,344	1,418	1,510
Growth					
Revenue Gth (%)	(42.4)	(19.1)	14.2	4.6	4.7
EBITDA Gth (%)	8.4	(15.5)	6.4	5.5	6.5
Opg Profit Gth (%)	37.7	(16.2)	(9.1)	11.1	11.8
Net Profit Gth (Pre-ex) (%)	36.1	(36.0)	29.8	(5.5)	8.9
Margins & Ratio					
Gross Margins (%)	16.4	17.1	15.3	16.9	18.7
Opg Profit Margin (%)	12.6	13.1	10.4	11.1	11.8
Net Profit Margin (%)	4.5	2.9	3.0	5.7	5.9
ROAE (%)	4.5	3.1	5.4	10.2	10.3
ROA (%)	1.3	0.9	1.3	2.6	2.7
ROCE (%)	3.2	3.8	4.4	4.6	4.8
Div Payout Ratio (%)	29.3	45.5	26.5	28.5	128.5
Net Interest Cover (x)	1.9	1.5	1.5	1.6	1.7

Source: Company, DBS Bank



Interim	Income S	Statement ((S\$m)	
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FY Dec	1H2019	2H2019	1H2020	2H2020	1H2021
Revenue	4,851	1,884	2,617	2,830	3,290
Cost of Goods Sold _	(4,319)	(1,310)	(2.072)	(2,444)	(2.554)
Gross Profit Other Oper. (Exp)/Inc	532 (177)	574 (78.0)	545 (140)	386 (78.0)	736 (126)
Operating Profit	355	496	405	308	610
Other Non Opg (Exp)/Inc	1.00	19.0	(107)	(20.0)	(196)
Associates & IV Inc	99.0	87.0	118	115	104
Net Interest (Exp)/Inc Exceptional Gain/(Loss)	(222) 0.0	(222) (165)	(237) (191)	(227) 47.0	(201) (206)
Pre-tax Profit	233	215	(12.0)	223	111
Tax	(34.0)	(81.0)	(23.0)	(9.0)	(57.0)
Minority Interest _	(8.0)	(20.0)	(7.0)	(15.0)	(8.0)
Net Profit Net profit bef Except.	191 191	114 279	(42.0) 149	199 152	46.0 252
EBITDA	455	602	416	403	518
Growth	(4.2.2)	(64.0)	20.0	0.4	160
Revenue Gth (%)	(13.2)	(61.2)	38.9	8.1	16.3 28.5
EBITDA Gth (%) Opg Profit Gth (%)	3.9 10.4	32.3 39.7	(30.9) (18.3)	(3.1) (24.0)	26.5 98.1
Net Profit Gth (%)	1.4	(40.3)	(136.8)	(573.8)	(76.9)
Margins					
Gross Margins (%)	11.0	30.5	20.8	13.6	22.4
Opg Profit Margins (%) Net Profit Margins (%)	7.3 3.9	26.3 6.1	15.5 (1.6)	10.9 7.0	18.5 1.4
	5.9	0.1	(1.0)	7.0	1.4
Balance Sheet (S\$m) FY Dec	2019A	2020A	2021F	2022F	2023F
	2019A	2020A	20217	2022F	<u> 2025F</u>
Net Fixed Assets	12,203	7,204	7,538	8,048	8,533
Invts in Associates & JVs	1,696	1,588	1,648	1,686	1,705
Other LT Assets	3,258	1,766	1,766	1,766	1,766
Cash & ST Invts	1,767	1,032	925	1,003	1,438
Inventory	1,977	212	254	228	209
Debtors	2,048	1,571	1,556	1,627	1,363
Other Current Assets	303	189	189	189 14.548	189
Total Assets _	23,252	13,562	13,876	14,548	15,203
ST Debt	2,643	593	593	593	593
Creditor	2,844	1,159	1,131	1,001	909
Other Current Liab	525	375	278	330	353
LT Debt	8,157	7,135	7,435	7,835	8,235
Other LT Liabilities	1,204	824	824	824	824
Shareholder's Equity	6,871	3,339	3,452	3,772	4,069
Minority Interests	1,008	137	162	192	221
Total Cap. & Liab.	23,252	13,562	13,875	14,547	15,203
Non-Cash Wkg. Capital	959	438	589	712	500
Net Cash/(Debt)	(9,033)	(6,696)	(7,103)	(7,425)	(7,390)
Debtors Turn (avg days)	117.5	121.3	91.7	89.3	80.1
Creditors Turn (avg days)	204.3	179.4	87.0	79.1	69.3
Inventory Turn (avg days)	135.0	98.1	17.7	17.9	15.8
Asset Turnover (x)	0.3	0.3	0.5	0.5	0.5
Current Ratio (x)	1.0	1.4	1.5	1.6	1.7
Quick Ratio (x)	0.6	1.2	1.2	1.4	1.5
Net Debt/Equity (X)	1.1	1.9	2.0	1.9	1.7
Net Debt/Equity ex MI (X)	1.3	2.0	2.1	2.0	1.8
Capex to Debt (%)	8.3	3.5	10.0	11.9	11.3
Z-Score (X)	1.0	1.0	1.0	1.0	1.0

Source: Company, DBS Bank

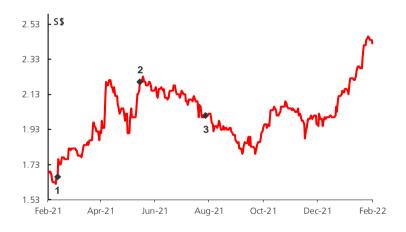


Cash Flow Statement (S\$m)

FY Dec	2019A	2020A	2021F	2022F	2023F
_					
Pre-Tax Profit	448	211	250	484	530
Dep. & Amort.	437	444	466	490	515
Tax Paid	(99.0)	(103)	(157)	(39.9)	(84.8)
Assoc. & JV Inc/(loss)	(186)	(233)	(210)	(189)	(170)
Chg in Wkg.Cap.	(379)	(453)	(34.3)	(168)	198
Other Operating CF	756	625	0.0	0.0	0.0
Net Operating CF	977	491	315	577	989
Capital Exp.(net)	(898)	(271)	(800)	(1,000)	(999)
Other Invts.(net)	(64.0)	(15.0)	0.0	0.0	0.0
Invts in Assoc. & JV	0.0	0.0	0.0	0.0	0.0
Div from Assoc & JV	229	198	150	150	151
Other Investing CF	282	(1,193)	0.0	0.0	0.0
Net Investing CF	(451)	(1,281)	(650)	(850)	(848)
Div Paid	(91.0)	(62.0)	(71.5)	(48.9)	(105)
Chg in Gross Debt	121	890	300	400	400
Capital Issues	(36.0)	(818)	0.0	0.0	0.0
Other Financing CF	(661)	41.0	0.0	0.0	0.0
Net Financing CF	(667)	51.0	229	351	295
Currency Adjustments	(17.0)	4.00	0.0	0.0	0.0
Chg in Cash	(158)	(735)	(107)	78.1	436
Opg CFPS (S cts)	75.9	52.8	19.5	41.7	44.2
Free CFPS (S cts)	4.42	12.3	(27.2)	(23.7)	(0.6)

Source: Company, DBS Bank

Target Price & Ratings History



S.No.	Date of Report	Closing Price	12-mth Target Price	Rating
1:	24 Feb 21	1.66	1.85	BUY
2:	28 May 21	2.20	2.40	BUY
3:	10 Aug 21	2.01	2.40	BUY

Note: Share price and Target price are adjusted for corporate actions.

Source: DBS Bank Analyst: Pei Hwa HO



DBS Bank recommendations are based on an Absolute Total Return* Rating system, defined as follows:

STRONG BUY (>20% total return over the next 3 months, with identifiable share price catalysts within this time frame)

BUY (>15% total return over the next 12 months for small caps, >10% for large caps)

HOLD (-10% to +15% total return over the next 12 months for small caps, -10% to +10% for large caps)

FULLY VALUED (negative total return, i.e., > -10% over the next 12 months)

SELL (negative total return of > -20% over the next 3 months, with identifiable share price catalysts within this time frame)

Completed Date: 15 Feb 2022 06:10:02 (SGT) Dissemination Date: 15 Feb 2022 06:13:16 (SGT)

Sources for all charts and tables are DBS Bank unless otherwise specified.

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