# China / Hong Kong Company Update

# **Tai Cheung**

Bloomberg: 88 HK EQUITY | Reuters: 0088.HK

Refer to important disclosures at the end of this report

#### DBS Group Research . Equity

9 Feb 2022

## HOLD (Downgrade from BUY)

Last Traded Price (28 Jan 2022): HK\$4.88 (HSI: 23,550)
Price Target 12-mth: HK\$5.55 (14% upside) (Prev HK\$5.62)

#### **Analyst**

Jeff YAU CFA, +852 36684180 jeff\_yau@dbs.com Percy LEUNG +852 36684165 percyleung@dbs.com

#### What's New

- Border re-opening crucial for company's luxury home sales
- Facelift at Sheraton-Hong Kong Hotel to boost competitiveness
- Strong cash holding
- HOLD with HK\$5.55 TP

# Price Relative HK\$ Relative Index 10.1 9.1 7.1 6.1 5.1 Feb-18 Feb-19 Feb-20 Feb-21 Feb-22

#### **Forecasts and Valuation** FY Mar (HK\$ m) 2020A 2021A 2022F 2023F 185 1.139 Turnover 43 74 (55)(34)**FRITDA** (13)537 Pre-tax Profit 565 (29)125 34 478 Net Profit 125 (28)29 Net Profit Gth (%) (46.2)N/A N/A 1.533.8 EPS (HK\$) 0.20 (0.05)0.05 0.77EPS Gth (%) (46.2)N/A N/A 1,533.8 PE (X) 103.1 nm P/Cash Flow (X) 38.7 nm 3.1 EV/EBITDA (X) nm nm nm DPS (HK\$) 0.27 0.24 0.24 0.24 Div Yield (%) 4.9 4.9 4.9 CASH 7.0 Net Gearing (%) **CASH** CASH CASH ROF (%) 18 (0.4)0.4Fct NAV/(HK\$) 219 22.2 Disc. to NAV (%) (78)(78)Earnings Rev (%):

Source of all data on this page: Company, DBS Bank (Hong Kong) Limited ("DBS HK"), Thomson Reuters

### Awaiting border re-opening

#### **Investment Thesis**

**HOLD with HK\$5.55 TP.** The stock is trading 78% below our appraised current NAV. Excluding net cash, the remaining stub is trading at a 90% discount. However, we do not foresee any near-term catalysts to narrow its discount to NAV.

Border re-opening crucial for luxury home sales. Prior to the recent COVID resurgence, sentiment on the luxury residential sector has improved, as evidenced by encouraging transactions at Mount Nicholson on the Peak. However, the spread of the Omicron variant has delayed the re-opening of the border with Mainland China, which is crucial for Tai Cheung's sales of luxury house projects in Repulse Bay and The Peak.

Facelift at Sheraton-Hong Kong Hotel to boost long-term competitiveness. The 35%-held Sheraton-Hong Kong Hotel in Tsim Sha Tsui has commenced its HK\$400m renovation work, which is expected to be completed by mid-2022. This should enhance the long-term competitiveness of the hotel when tourists return once the border re-opens.

#### Valuation:

Our target price is based on a 75% discount to our Dec 22 NAV estimate.  $\,$ 

#### Where we differ:

The delayed border re-opening should impact the company's luxury home sales but we remain positive on the long-term prospects of luxury residential sector.

#### **Key Risks to Our View:**

Any stronger-than-expected demand for super luxury developments could provide an earnings boost to Tai Cheung

#### At A Glance

Issued Capital (m shrs)	618
Mkt Cap (HK\$m/US\$m)	3,059 / 393
Major Shareholders (%)	
Chan (Pun David)	38.2
Great Edward Investment Company Ltd.	6.6
Free Float (%)	55.2
3m Avg. Daily Val. (US\$m)	0.02
GICS Industry: Real Estate / Real Estate Management &	Development







#### **WHAT'S NEW**

#### **Renovating Sheraton-Hong Kong Hotel**

The renovation work on Tai Cheung's 35%-owned Sheraton-Hong Kong Hotel in Tsim Sha Tsui commenced in Nov-21. With a budgeted capex of c.HK\$400m, the refurbishment is targeted for completion in mid-2022. This should enhance the hotel's competitiveness in attracting tourists once the border control measures are relaxed.

Foundation work for the Ap Lei Chau project commenced in Jun-21. The site was acquired through government tender for HK\$1.33bn or HK\$15,097psf in May 20. Scheduled for completion in early 2025, the site will be developed into a luxurious residential tower with GFA of 88,280sf.

Prior to the recent COVID resurgence, sentiment on the luxury residential market has improved along with local economic recovery. Since Nov 21, three apartment units at Mount Nicholson on The Peak were sold for HK\$1.78bn or HK\$137,600psf. With a combined market value estimated at HK\$6.7bn, Tai Cheung's two luxury home projects should yield a pre-tax profit of HK\$3.9bn when fully sold. They should be the mainstay of the company's earnings in the years ahead. However, the spread of the Omicron variant has delayed the border re-opening, which is crucial for the company's luxury home sales with the return of affluent Mainland buyers.

As of Sep-21, net cash fell slightly to HK\$1.83bn from Mar-21's HK\$1.91bn. Nevertheless, the company remains financially strong to fund the hotel renovation and pursue value-accretive acquisitions when the opportunity knocks.

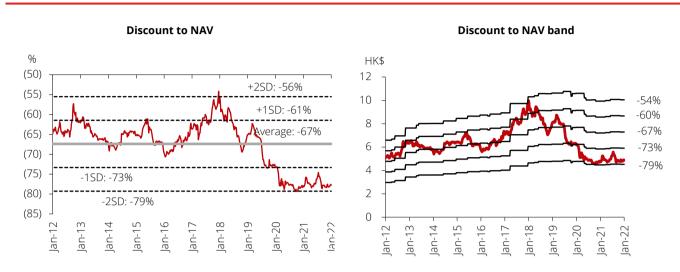
In the previous three months, Tai Cheung's share prices rose 1% outperforming the broad market by 8ppt. The stock is now trading at 78% discount to our current assessed NAV. Stripping out the net cash holding, the remaining stub is trading at a deep discount of 90%. The recent spread of the Omicron variant has delayed the long-awaited border reopening. We do not foresee any near-term catalyst to narrow the company's discount to NAV. Downgraded to HOLD with TP of HK\$5.55, derived from assigning a 75% discount to our Dec-22 NAV estimate.

#### **Company Background**

Tai Cheung is a small property developer in Hong Kong which focuses on premium developments. The company has luxury residential projects at The Peak and Repulse Bay. In May 2020, Tai Cheung secured a luxury residential lot in Ap Lei Chau through government tender. The company also owns a 35% stake in Sheraton Hong Kong Hotel in Tsim Sha Tsui.



#### **Discount to NAV**



Source: Bloomberg Finance L.P., DBS HK





#### Key Assumptions (%)

	2022F	2023F
Residential price - HK	0	2
Office rental - HK	0	0
Retail rental (Shopping centre) - HK	5	5

Source: DBS HK

#### Segmental Breakdown (HK\$ m)

FY Mar	2019A	2020A	2021A	2022F	2023F
Revenues (HK\$ m)					
Property development and leasing	357	32	63	174	1,128
Property management	11	11	11	11	11
Total	368	43	74	185	1,139

Source: DBS HK

#### Income Statement (HK\$ m)

FY Mar	2019A	2020A	2021A	2022F	2023F
Turnover	368	43	74	185	1,139
EBITDA	(1)	(55)	(34)	(13)	537
Depr / Amort	(1)	(8)	(14)	(14)	(14)
EBIT	(2)	(63)	(48)	(27)	523
Associates Inc	158	120	10	6	36
Interest (Exp)/Inc	78	69	10	56	6
Exceptionals	0	0	0	0	0
Pre-tax Profit	235	125	(29)	34	565
Tax	(3)	(1)	1	(5)	(87)
Net Profit	232	125	(28)	29	478
Sales Gth (%)	(67)	(88)	72	151	516
Net Profit Gth (%)	(35)	(46)	N/A	N/A	1,534
EBITDA Margins (%)	0	(127)	(46)	(7)	47
EBIT Margin (%)	0	(147)	(65)	(15)	46
Tax Rate (%)	1	0	N/A	14	15

Source: DBS HK





#### Balance Sheet (HK\$ m)

FY Mar	2019A	2020A	2021A	2022F	2023F
Fixed Assets	11	79	70	56	42
Long-term Investments	0	0	0	0	0
Deferred Tax Asset	41	41	41	41	41
Associates/JVs	162	150	172	172	172
Bank Balance/Cash & Liquid	3,818	3,611	2,048	2,038	2,813
Inventory	3,539	3,510	4,804	4,708	4,276
Debtors	56	72	34	34	34
Other Non Cash Current	0	6	0	0	0
Total Assets	7,627	7,469	7,168	7,049	7,379
ST Debt	290	0	142	0	0
Creditors	243	191	151	151	151
Other Current Liab	4	0	0	0	0
LT Debt	0	219	0	142	142
Deferred Tax Liabilities	4	4	4	4	4
Other LT Liabilities	0	59	49	49	49
Shareholder's Equity	7,087	6,996	6,823	6,704	7,033
Total Cap. & Liab.	7,627	7,469	7,168	7,049	7,379
Share Capital (m)	618	618	618	618	618
Net Cash/(Debt)	3,528	3,393	1,906	1,896	2,672
Working Capital	6,876	7,007	6,593	6,630	6,973
Net Gearing (%)	CASH	CASH	CASH	CASH	CASH

Source: DBS HK

#### Cash Flow Statement (HK\$ m)

FY Mar	2019A	2020A	2021A	2022F	2023F
EBIT	(2)	(63)	(48)	(27)	523
Tax Paid	(92)	(11)	6	(5)	(87)
Depr/Amort	1	8	14	14	14
Profit or loss on disposal of	0	0	(2)	0	0
FAs/subsidiaries/investment	U	U	(∠)	U	U
Chg in Wkg.Cap	608	(48)	(1,330)	96	432
Other Non-Cash	(10)	(16)	(16)	(5)	(5)
Operating CF	506	(130)	(1,376)	73	877
Net Capex	0	(1)	(1)	0	0
Investments	0	0	0	0	0
Associates & JVs	0	0	0	0	0
Associates' Dividends	131	112	14	6	36
Others	77	99	39	60	10
Investing CF	207	210	51	66	46
Net Chg in Debt	60	(74)	(89)	0	0
New Capital	0	0	0	0	0
Dividend	(216)	(216)	(148)	(148)	(148)
Other Financing CF	0	0	0	0	0
Financing CF	(156)	(290)	(237)	(148)	(148)
Chg in Cash	557	(210)	(1,562)	(9)	775

Source: DBS HK





#### **Target Price & Ratings History**



S.No	o. Date	Closing Price	12-mth Target Price	Rating
1:	5-May-21	HK\$4.82	HK\$5.55	Buy
2:	30-Jun-21	HK\$4.93	HK\$5.74	Buy
3:	1-Dec-21	HK\$4.75	HK\$5.62	Buy

Source: DBS HK

Analyst: Jeff YAU CFA,

Percy LEUNG



DBS HK recommendations are based on an Absolute Total Return\* Rating system, defined as follows:

STRONG BUY (>20% total return over the next 3 months, with identifiable share price catalysts within this time frame)

BUY (>15% total return over the next 12 months for small caps, >10% for large caps)

HOLD (-10% to +15% total return over the next 12 months for small caps, -10% to +10% for large caps)

FULLY VALUED (negative total return, i.e., > -10% over the next 12 months)

SELL (negative total return of > -20% over the next 3 months, with identifiable share price catalysts within this time frame)

Completed Date: 9 Feb 2022 14:29:38 (HKT) Dissemination Date: 9 Feb 2022 15:14:22 (HKT)

Sources for all charts and tables are DBS HK unless otherwise specified.

#### GENERAL DISCLOSURE/DISCLAIMER

This report is prepared by DBS Bank (Hong Kong) Limited ("DBS HK"). This report is solely intended for the clients of DBS Bank Ltd., DBS HK, DBS Vickers (Hong Kong) Limited ("DBSV HK"), and DBS Vickers Securities (Singapore) Pte Ltd. ("DBSVS"), its respective connected and associated corporations and affiliates only and no part of this document may be (i) copied, photocopied or duplicated in any form or by any means or (ii) redistributed without the prior written consent of DBS HK.

The research set out in this report is based on information obtained from sources believed to be reliable, but we (which collectively refers to DBS Bank Ltd., DBS HK, DBSVS, its respective connected and associated corporations, affiliates and their respective directors, officers, employees and agents (collectively, the "DBS Group") have not conducted due diligence on any of the companies, verified any information or sources or taken into account any other factors which we may consider to be relevant or appropriate in preparing the research. Accordingly, we do not make any representation or warranty as to the accuracy, completeness or correctness of the research set out in this report. Opinions expressed are subject to change without notice. This research is prepared for general circulation. Any recommendation contained in this document does not have regard to the specific investment objectives, financial situation and the particular needs of any specific addressee. This document is for the information of addressees only and is not to be taken in substitution for the exercise of judgement by addressees, who should obtain separate independent legal or financial advice. The DBS Group accepts no liability whatsoever for any direct, indirect and/or consequential loss (including any claims for loss of profit) arising from any use of and/or reliance upon this document and/or further communication given in relation to this document. This document is not to be construed as an offer or a solicitation of an offer to buy or sell any securities. The DBS Group, along with its affiliates and/or persons associated with any of them may from time to time have interests in the securities mentioned in this document. The DBS Group, may have positions in, and may effect transactions in securities mentioned herein and may also perform or seek to perform broking, investment banking and other banking services for these companies.

Any valuations, opinions, estimates, forecasts, ratings or risk assessments herein constitutes a judgment as of the date of this report, and there can be no assurance that future results or events will be consistent with any such valuations, opinions, estimates, forecasts, ratings or risk assessments. The information in this document is subject to change without notice, its accuracy is not guaranteed, it may be incomplete or condensed, it may not contain all material information concerning the company (or companies) referred to in this report and the DBS Group is under no obligation to update the information in this report.

This publication has not been reviewed or authorized by any regulatory authority in Singapore, Hong Kong or elsewhere. There is no planned schedule or frequency for updating research publication relating to any issuer.

The valuations, opinions, estimates, forecasts, ratings or risk assessments described in this report were based upon a number of estimates and assumptions and are inherently subject to significant uncertainties and contingencies. It can be expected that one or more of the estimates on which the valuations, opinions, estimates, forecasts, ratings or risk assessments were based will not materialize or will vary significantly from actual results. Therefore, the inclusion of the valuations, opinions, estimates, forecasts, ratings or risk assessments described herein IS NOT TO BE RELIED UPON as a representation and/or warranty by the DBS Group (and/or any persons associated with the aforesaid entities), that:

- (a) such valuations, opinions, estimates, forecasts, ratings or risk assessments or their underlying assumptions will be achieved, and
- (b) there is any assurance that future results or events will be consistent with any such valuations, opinions, estimates, forecasts, ratings or risk assessments stated therein.

Please contact the primary analyst for valuation methodologies and assumptions associated with the covered companies or price targets. Any assumptions made in this report that refers to commodities, are for the purposes of making forecasts for the company (or companies) mentioned herein. They are not to be construed as recommendations to trade in the physical commodity or in the futures contract relating to the commodity referred to in this report.

DBS Vickers Securities (USA) Inc ("DBSVUSA"), a US-registered broker-dealer, does not have its own investment banking or research department, has not participated in any public offering of securities as a manager or co-manager or in any other investment banking transaction in the past twelve months and does not engage in market-making.

<sup>\*</sup>Share price appreciation + dividends



Neither DBS Bank Ltd nor DBS HK market makes in equity securities of the issuer(s) or company(ies) mentioned in this Research Report.

#### ANALYST CERTIFICATION

The research analyst(s) primarily responsible for the content of this research report, in part or in whole, certifies that the views about the companies and their securities expressed in this report accurately reflect his/her personal views. The analyst(s) also certifies that no part of his/her compensation was, is, or will be, directly or indirectly, related to specific recommendations or views expressed in the report. The research analyst (s) primarily responsible for the content of this research report, in part or in whole, certifies that he or his associate does not serve as an officer of the issuer or the new listing applicant (which includes in the case of a real estate investment trust, an officer of the management company of the real estate investment trust; and in the case of any other entity, an officer or its equivalent counterparty of the entity who is responsible for the management of the issuer or the new listing applicant) and the research analyst(s) primarily responsible for the content of this research report or his associate does not have financial interests in relation to an issuer or a new listing applicant that the analyst reviews. DBS Group has procedures in place to eliminate, avoid and manage any potential conflicts of interests that may arise in connection with the production of research reports. The research analyst(s) responsible for this report operates as part of a separate and independent team to the investment banking function of the DBS Group and procedures are in place to ensure that confidential information held by either the research or investment banking function is handled appropriately. There is no direct link of DBS Group's compensation to any specific investment banking function of the DBS Group.

#### COMPANY-SPECIFIC / REGULATORY DISCLOSURES

1. DBS Bank Ltd, DBS HK, DBSVS or their subsidiaries and/or other affiliates do not have a proprietary position in the securities recommended in this report as of 4 Feb 2022.

#### 2. Compensation for investment banking services:

DBSVUSA does not have its own investment banking or research department, nor has it participated in any public offering of securities as a manager or co-manager or in any other investment banking transaction in the past twelve months. Any US persons wishing to obtain further information, including any clarification on disclosures in this disclaimer, or to effect a transaction in any security discussed in this document should contact DBSVUSA exclusively.

#### 3. Disclosure of previous investment recommendation produced:

DBS Bank Ltd, DBSVS, DBS HK, their subsidiaries and/or other affiliates of DBSVUSA may have published other investment recommendations in respect of the same securities / instruments recommended in this research report during the preceding 12 months. Please contact the primary analyst listed on page 1 of this report to view previous investment recommendations published by DBS Bank Ltd, DBS HK, DBSVS, their subsidiaries and/or other affiliates of DBSVUSA in the preceding 12 months.

<sup>&</sup>lt;sup>1</sup> An associate is defined as (i) the spouse, or any minor child (natural or adopted) or minor step-child, of the analyst; (ii) the trustee of a trust of which the analyst, his spouse, minor child (natural or adopted) or minor step-child, is a beneficiary or discretionary object; or (iii) another person accustomed or obliged to act in accordance with the directions or instructions of the analyst.

<sup>&</sup>lt;sup>2</sup> Financial interest is defined as interests that are commonly known financial interest, such as investment in the securities in respect of an issuer or a new listing applicant, or financial accommodation arrangement between the issuer or the new listing applicant and the firm or analysis. This term does not include commercial lending conducted at arm's length, or investments in any collective investment scheme other than an issuer or new listing applicant notwithstanding the fact that the scheme has investments in securities in respect of an issuer or a new listing applicant.



#### RESTRICTIONS ON DISTRIBUTION

211111111111111111111111111111111111111	DISTRIBUTION
General	This report is not directed to, or intended for distribution to or use by, any person or entity who is a citizen or resident of or located in any locality, state, country or other jurisdiction where such distribution, publication, availability or use would be contrary to law or regulation.
Australia	This report is being distributed in Australia by DBS Bank Ltd, DBSVS or DBSV HK. DBS Bank Ltd holds Australian Financial Services Licence no. 475946.
	DBS Bank Ltd, DBSVS and DBSV HK are exempted from the requirement to hold an Australian Financial Services Licence under the Corporation Act 2001 ("CA") in respect of financial services provided to the recipients. Both DBS Bank Ltd and DBSVS are regulated by the Monetary Authority of Singapore under the laws of Singapore, and DBSV HK is regulated by the Hong Kong Securities and Futures Commission under the laws of Hong Kong, which differ from Australian laws.
	Distribution of this report is intended only for "wholesale investors" within the meaning of the CA.
Hong Kong	This report is being distributed in Hong Kong by DBS Bank Ltd, DBS Bank (Hong Kong) Limited and DBS Vickers (Hong Kong) Limited, all of which are registered with or licensed by the Hong Kong Securities and Futures Commission to carry out the regulated activity of advising on securities. DBS Bank Ltd., Hong Kong Branch is a limited liability company incorporated in Singapore.
Indonesia	This report is being distributed in Indonesia by PT DBS Vickers Sekuritas Indonesia.
Malaysia	This report is distributed in Malaysia by AllianceDBS Research Sdn Bhd ("ADBSR"). Recipients of this report, received from ADBSR are to contact the undersigned at 603-2604 3333 in respect of any matters arising from or in connection with this report. In addition to the General Disclosure/Disclaimer found at the preceding page, recipients of this report are advised that ADBSR (the preparer of this report), its holding company Alliance Investment Bank Berhad, their respective connected and associated corporations, affiliates, their directors, officers, employees, agents and parties related or associated with any of them may have positions in, and may effect transactions in the securities mentioned herein and may also perform or seek to perform broking, investment banking/corporate advisory and other services for the subject companies. They may also have received compensation and/or seek to obtain compensation for broking, investment banking/corporate advisory and other services from the subject companies.
	Wong Ming Tek, Executive Director, ADBSR
Singapore	This report is distributed in Singapore by DBS Bank Ltd (Company Regn. No. 196800306E) or DBSVS (Company Regn No. 198600294G), both of which are Exempt Financial Advisers as defined in the Financial Advisers Act and regulated by the Monetary Authority of Singapore. DBS Bank Ltd and/or DBSVS, may distribute reports produced by its respective foreign entities, affiliates or other foreign research houses pursuant to an arrangement under Regulation 32C of the Financial Advisers Regulations. Where the report is distributed in Singapore to a person who is not an Accredited Investor, Expert Investor or an Institutional Investor, DBS Bank Ltd accepts legal responsibility for the contents of the report to such persons only to the extent required by law. Singapore recipients should contact DBS Bank Ltd at 6878 8888 for matters arising from, or in connection with the report.
Thailand	This report is being distributed in Thailand by DBS Vickers Securities (Thailand) Co Ltd.
	For any query regarding the materials herein, please contact [Chanpen Sirithanarattanakul] at [research@th.dbs.com]
United	This report is produced by DBS HK which is regulated by the Hong Kong Monetary Authority
Kingdom	This report is disseminated in the United Kingdom by DBS Vickers Securities (UK) Ltd ("DBSVUK"). DBSVUK is authorised and regulated by the Financial Conduct Authority in the United Kingdom.
	In respect of the United Kingdom, this report is solely intended for the clients of DBSVUK, its respective connected and associated corporations and affiliates only and no part of this document may be (i) copied, photocopied or duplicated in any form or by any means or (ii) redistributed without the prior written consent of DBSVUK. This communication is directed at persons having professional experience in matters relating to investments. Any investment activity following from this communication will only be engaged in with such persons. Persons who do not have professional experience in matters relating to investments should not rely on this communication.





Dubai International Financial Centre / United Arab Emirates This communication is provided to you as a Professional Client or Market Counterparty as defined in the DFSA Rulebook Conduct of Business Module (the "COB Module"), and should not be relied upon or acted on by any person which does not meet the criteria to be classified as a Professional Client or Market Counterparty under the DFSA rules.

This communication is from the branch of DBS Bank Ltd operating in the Dubai International Financial Centre (the "DIFC") under the trading name "DBS Bank Ltd. (DIFC Branch)" ("DBS DIFC"), registered with the DIFC Registrar of Companies under number 156 and having its registered office at units 608 - 610, 6th Floor, Gate Precinct Building 5, PO Box 506538, DIFC, Dubai, United Arab Emirates.

DBS DIFC is regulated by the Dubai Financial Services Authority (the "DFSA") with a DFSA reference number F000164. For more information on DBS DIFC and its affiliates, please see http://www.dbs.com/ae/our--network/default.page.

Where this communication contains a research report, this research report is prepared by the entity referred to therein, which may be DBS Bank Ltd or a third party, and is provided to you by DBS DIFC. The research report has not been reviewed or authorised by the DFSA. Such research report is distributed on the express understanding that, whilst the information contained within is believed to be reliable, the information has not been independently verified by DBS DIFC.

Unless otherwise indicated, this communication does not constitute an "Offer of Securities to the Public" as defined under Article 12 of the Markets Law (DIFC Law No.1 of 2012) or an "Offer of a Unit of a Fund" as defined under Article 19(2) of the Collective Investment Law (DIFC Law No.2 of 2010).

The DFSA has no responsibility for reviewing or verifying this communication or any associated documents in connection with this investment and it is not subject to any form of regulation or approval by the DFSA. Accordingly, the DFSA has not approved this communication or any other associated documents in connection with this investment nor taken any steps to verify the information set out in this communication or any associated documents, and has no responsibility for them. The DFSA has not assessed the suitability of any investments to which the communication relates and, in respect of any Islamic investments (or other investments identified to be Shari'a compliant), neither we nor the DFSA has determined whether they are Shari'a compliant in any way.

Any investments which this communication relates to may be illiquid and/or subject to restrictions on their resale. Prospective purchasers should conduct their own due diligence on any investments. If you do not understand the contents of this document you should consult an authorised financial adviser.

#### **United States**

This report was prepared by DBS HK. DBSVUSA did not participate in its preparation. The research analyst(s) named on this report are not registered as research analysts with FINRA and are not associated persons of DBSVUSA. The research analyst(s) are not subject to FINRA Rule 2241 restrictions on analyst compensation, communications with a subject company, public appearances and trading securities held by a research analyst. This report is being distributed in the United States by DBSVUSA, which accepts responsibility for its contents. This report may only be distributed to Major U.S. Institutional Investors (as defined in SEC Rule 15a-6) and to such other institutional investors and qualified persons as DBSVUSA may authorize. Any U.S. person receiving this report who wishes to effect transactions in any securities referred to herein should contact DBSVUSA directly and not its affiliate.

# Other jurisdictions

In any other jurisdictions, except if otherwise restricted by laws or regulations, this report is intended only for qualified, professional, institutional or sophisticated investors as defined in the laws and regulations of such jurisdictions.

#### DBS Bank (Hong Kong) Limited

13 th Floor One Island East, 18 Westlands Road, Quarry Bay, Hong Kong Tel: (852) 3668-4181, Fax: (852) 2521-1812



#### **DBS Regional Research Offices**

HONG KONG DBS Bank (Hong Kong) Ltd Contact: Carol Wu

13th Floor One Island East, 18 Westlands Road, Quarry Bay, Hong Kong

Tel: 852 3668 4181 Fax: 852 2521 1812 e-mail: dbsvhk@dbs.com

INDONESIA PT DBS Vickers Sekuritas (Indonesia) Contact: Maynard Priajaya Arif

DBS Bank Tower Ciputra World 1, 32/F Jl. Prof. Dr. Satrio Kav. 3-5 Jakarta 12940, Indonesia Tel: 62 21 3003 4900 Fax: 6221 3003 4943

e-mail: indonesiaresearch@dbs.com

MALAYSIA AllianceDBS Research Sdn Bhd Contact: Wong Ming Tek (128540 U)

19th Floor, Menara Multi-Purpose, Capital Square, 8 Jalan Munshi Abdullah 50100, Kuala Lumpur, Malaysia.

Tel.: 603 2604 3333 Fax: 603 2604 3921

e-mail: general@alliancedbs.com Co. Regn No. 198401015984 (128540-U)

THAILAND DBS Vickers Securities (Thailand) Co Ltd Contact: Chanpen Sirithanarattanakul

989 Siam Piwat Tower Building, 9th, 14th-15th Floor Rama 1 Road, Pathumwan, Bangkok Thailand 10330 Tel. 66 2 857 7831 Fax: 66 2 658 1269

e-mail: research@th.dbs.com Company Regn. No 0105539127012

Securities and Exchange Commission, Thailand

SINGAPORE DBS Bank Ltd Contact: Janice Chua

12 Marina Boulevard, Marina Bay Financial Centre Tower 3 Singapore 018982 Tel: 65 6878 8888 e-mail: groupresearch@dbs.com

Company Regn. No. 196800306E