### Maybank Investment Bank

# Malaysia Airports (MAHB MK)

# Raring to go

### U/G to BUY and lift DCF-based TP to MYR7.00 (+15%)

Results were better than we expected. This year ought to be better as Malaysia will welcome international passengers soon. We narrow our FY22E loss by 10%, raise our FY23E earnings by 18% and introduce FY24E estimates. Rolling forward our valuation base year to end-FY22E from end-FY21E, we raise our DCF-based TP to MYR7.00 from MYR6.10. With >10% upside potential, we upgrade MAHB to BUY. Catalysts are opening of Malaysia's borders and new Operating Agreement.

### FY21 core net loss narrower than expected

4Q21 core net loss of MYR151.2m (-49% YoY, -23% QoQ) brought FY21 core net loss to MYR823.9m (+6% YoY) which was narrower than what we expected at 82% of our FY estimate. The outperformance was due to:-FY21 Malaysian domestic passengers (pax) traffic coming in 4.1m above our expectations, accreting c.MYR40m; and (ii) FY21 staff, utilities, communications and maintenance costs (core costs) coming in MYR85m less than we expected.

### FY22E ought to be a lot better, in our view

Despite the recent Omicron wave, the Malaysian government will reopen its borders soon thanks to its high vaccination rate. This is important to MAHB as international PSC is 5 to 7 times that of domestic PSC. Yet, the recovery in international pax traffic will likely be gradual due to the high cost of PCR testing pre- and post-travel. Also, we are unsure if it will recover to 100% of pre-COVID-19 levels as AirAsia X (AAX MK, CP: MYR0.59, Not Rated) and Malindo Air (Not Listed) have cut capacity.

### Trim FY22E loss by 10% and lift FY23E profit by 18%

We maintain our revenue estimates which are based on:- (i) Malaysian pax traffic recovering to 100% for domestic and 80% for international relative to pre-COVID-19 levels by FY23E; and (ii) Turkish pax traffic recovering to 102% for domestic and 100% for international relative to pre-COVID-19 levels by FY23E. That said, we cut core costs by c.MYR90m p.a. for FY22E and FY23E. This narrows our FY22E loss by 10% and raises our FY23E earnings by 18%. We also introduce FY24E estimates.

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FYE Dec (MYR m)	FY20A	FY21A	FY22E	FY23E	FY24E
Revenue	1,866	1,673	2,510	4,945	5,188
EBITDA	12	212	633	2,280	2,407
Core net profit	(774)	(824)	(704)	508	590
Core EPS (sen)	(46.6)	(49.7)	(42.4)	30.6	35.6
Core EPS growth (%)	nm	nm	nm	nm	16.3
Net DPS (sen)	0.0	0.0	0.0	16.0	20.0
Core P/E (x)	nm	nm	nm	20.1	17.3
P/BV (x)	1.4	1.6	1.8	1.8	1.7
Net dividend yield (%)	0.0	0.0	0.0	2.6	3.3
ROAE (%)	(15.2)	(12.3)	(11.9)	8.9	10.0
ROAA (%)	(3.6)	(4.1)	(3.7)	2.8	3.3
EV/EBITDA (x)	nm	64.9	20.8	5.6	5.1
Net gearing (%) (incl perps)	46.5	52.2	44.2	38.4	28.4
Consensus net profit	-	-	(130)	438	na
MKE vs. Consensus (%)	-	-	(441.5)	15.9	na

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BUY

[Prior:HOLD]

Share Price MYR 6.15 12m Price Target MYR 7.00 (+14%)

MYR 6.10 Previous Price Target

#### **Company Description**

Malaysia Airports Holdings Bhd. manages and operates airports in Malaysia and Turkey.

#### **Statistics**

52w high/low (MYR)	6.97/5.25
3m avg turnover (USDm)	1.7
Free float (%)	39.8
Issued shares (m)	1,659
Market capitalisation	MYR10.2B
	USD2.4B

lajor shareholders:	
Khazanah Nasional Bhd. (Investment Compa	33.2%
Employees Provident Fund	15.3%
Kumpulan Wang Persaraan	6.2%

#### Price Performance



	-1M	-3M	-12M
Absolute (%)	8	7	3
Relative to index (%)	3	2	2

Malaysia Airports / Kuala Lumpur Composite Index - (RHS, %)

Source: FactSet

# Maybank Investment Bank

## **Value Proposition**

- MAHB manages and operates 39 of 42 airports in Malaysia, making it a virtual monopoly.
- KLIA is the only ASEAN airport that has three parallel runways.
- ~10,000 acre unutilised land bank adjacent to KLIA can be monetized via retail, commercial and leisure ventures.
- Also manages and operates Sabiha Gökçen Airport in Istanbul,
   Turkey, the fastest growing airport in Europe.
- Also owns 11% of Rajiv Gandhi International Airport in Hyderabad, India.

#### MAHB total passenger traffic (m)

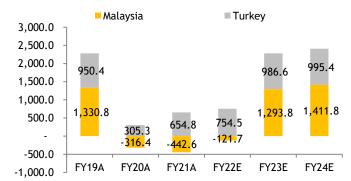


Source: Company

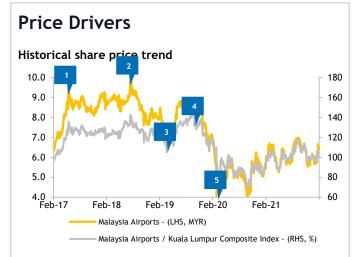
### **Financial Metrics**

- In our view, key financial metric is EBITDA and not so much net profit.
- Cash capex and interest expense significantly lower than reported depreciation, amortisation and interest expense.
- Forecast post-FY21E LBITDA to narrow/EBITDA to recover on passenger traffic recovery driven by COVID-19 vaccinations.
- Current net gearing (including perpetual sukuk) manageable at 76%.

### EBITDA (MYRm)



Source: Company (historical), Maybank IBG Research (forecasts)



Source: Company, Maybank IBG Research

- 1. Share price rallied after reporting FY16 results which generated a net profit (FY15: net loss).
- 2. Foreign investors excited by the prospect of higher returns from adopting a Regulated Asset Base framework.
- 3. Foreign investors increasingly doubted that a Regulated Asset Base framework will be adopted.
- 4. US FAA downgraded CAAM to Category 2 and Department Of Transport announced that MAVCOM will be disbanded.
- 5. COVID-19 pandemic struck Malaysia. Mass international flights have not resumed.

### **Swing Factors**

### Upside

- Competition among domestic airlines this will drive passenger traffic growth.
- Policy changes visa requirements relaxations and tourist friendly events will drive passenger traffic growth.
- Regulated Asset Base framework this guarantees a certain return for every MYR of capex invested.

### Downside

- Exogenous events SARS, MH370, MH17, AK8501, political unrest in Turkey and COVID-19 negatively impacted passenger traffic growth.
- Failure to meet KPIs Marginal cost support sum (MARCS) contingent on service levels and productivity KPIs.
- Development capex Greenfield/expansion capex may be invested without guarantees in returns.

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Figure 1: Summary Results Table

FY Dec (MYR m)	4Q21	4Q20	% YoY	3Q21	% QoQ	FY21	FY20	% Yo\
Revenue	551.3	263.6	109.1	461.3	19.5	1,673.0	1,866.3	(10.4)
Operating expenses	(386.5)	(473.8)	(18.4)	(373.6)	3.5	(1,460.9)	(1,877.3)	(22.2)
EBITDA	164.8	(210.1)	(178.4)	87.8	87.8	212.2	(11.1)	N/N
Depreciation & amortisation	(232.2)	(232.7)	(0.2)	(164.8)	40.9	(614.7)	(609.8)	0.8
EBIT	(67.4)	(442.9)	(84.8)	(77.1)	(12.5)	(402.5)	(620.7)	(35.2)
Interest expense	(136.1)	(128.5)	5.9	(176.0)	(22.6)	(626.0)	(631.2)	(0.8)
Associates & JVs	(11.5)	(3.4)	241.3	(1.9)	N/M	(12.5)	(11.6)	7.7
Exceptional items	-	(500.4)	(100.0)	` -	N/M	. ,	(500.4)	(100.0)
Pre-tax profit	(215.0)	(1,075.1)	(80.0)	(254.9)	(15.6)	(1,040.9)	(1,763.9)	(41.0)
Tax	78.3	289.9	(73.0)	72.6	7.9	274.5	547.5	(49.9)
Deferred tax impact of exceptional items		100.2	(100.0)	-	N/M	-	100.2	(100.0)
Perpetual sukuk	(14.5)	(14.5)	(0.0)	(14.5)	-	(57.5)	(57.7)	(0.3)
Net profit	(151.2)	(699.5)	(78.4)	(196.8)	(23.2)	(823.9)	(1,173.9)	(29.8)
Net profit ex El	(151.2)	(299.3)	(49.5)	(196.8)	(23.2)	(823.9)	(773.7)	6.5
	4Q21	4Q20	+/- ppt	3Q21	+/- ppt	FY21	FY20	+/- ppt
EBITDA margin (%)	29.9	(79.7)	109.6	19.0	10.9	12.7	(0.6)	13.3
Tax rate (%)	36.4	27.0	9.5	28.5	7.9	26.4	31.0	(4.7)
Segmental Results Table								
FY Dec (MYR m)	4Q21	4Q20	% YoY	3Q21	% QoQ	FY21	FY20	% YoY
Revenue	551.3	263.7	109.1	461.3	19.5	1,673.0	1,866.3	(10.4)
Malaysia	257.6	121.8	111.5	173.4	48.6	762.9	1,316.6	(42.1)
- PSC	45.0	16.5	172.7	13.8	226.1	90.4	350.9	(74.2)
- Landing & parking	36.4	(5.8)	N/M	30.0	21.3	127.2	144.0	(11.7)
- Others aeronautical	8.5	2.7	214.8	1.4	N/M	22.0	24.0	(8.3)
- Retail	15.8	12.4	27.4	4.9	222.4	39.3	153.2	(74.3)
- Rental & royalties	78.8	34.2	130.4	57.7	36.6	227.5	400.6	(43.2)
- Car park	6.0	3.1	93.5	2.2	172.7	12.6	20.8	(39.4)
- Other non-aeronautical	10.6	11.8	(10.2)	11.6	(8.6)	45.2	44.8	0.9
- Hotel	12.3	8.0	53.8	11.5	7.0	41.3	42.3	(2.4)
- Agriculture & horticulture	13.6	9.6	41.7	14.6	(6.8)	51.7	34.7	49.0
- Project & repair maintenance	30.4	29.0	4.8	26.0	16.9	105.7	101.3	4.3
Turkey	293.7	141.9	107.0	287.9	2.0	910.1	549.7	65.6
- PSC & PSSC	150.2	75.9	97.9	155.2	(3.2)	446.4	283.7	<i>57.3</i>
- Others aeronautical	28.6	20.3	40.9	33.1	(13.6)	112.1	83.6	34.1
- Rental & royalties	108.1	36.3	197.8	85.5	26.4	309.3	151.4	104.3
- Car park	4.8	3.0	60.0	5.9	(18.6)	17.5	14.6	19.9
- Other non-aeronautical	(0.6)	4.6	(113.0)	5.8	(110.3)	17.0	10.9	56.0
- Hotel	2.5	1.8	38.9	2.4	4.2	7.7	5.5	40.0
Operating expenses	500.5	513.3	(2.5)	400.3	25.0	1,675.3	2,053.7	(18.4)
Malaysia	386.0	418.2	(7.7)	329.1	17.3	1,385.3	1,805.6	(23.3)
- Direct costs	75.7	60.8	24.5	61.2	23.7	259.2	349.0	(25.7)
- Staff costs	133.7	158.9	(15.9)	129.9	2.9	519.4	572.6	(9.3)
- Utilities & communications	58.1	64.7	(10.2)	47.7	21.8	241.7	307.7	(21.4)
- Maintenance	54.5	57.4	(5.1)	44.0	23.9	186.9	202.4	(7.7)
- User fee	28.9	10.4	177.9	17.9	61.5	83.7	148.5	(43.6)
- Others	35.1	66.0	(46.8)	28.4	23.6	94.4	225.4	(58.1)
Turkey	114.5	95.1	20. <i>4</i>	71.2	60.8	290.0	248.1	16.9
- Staff costs	10.6	12.8	(17.2)	11.5	(7.8)	43.2	45.0	(4.0)
- Utilities & communications	5.9	3.7	59.5	7.0	(15.7)	20.8	17.0	22.4
- Maintenance	13.0	13.0	-	16.6	(21.7)	58.7	61.0	(3.8)
- Others	85.0	65.6	29.6	36.1	135.5	167.3	125.1	33.7
EBITDA	164.8	(210.1)	(178.4)	87.8	87.7	212.2	(11.1)	N/M
Malaysia	(51.0)	(283.3)	(82.0)	(130.3)	(60.9)	(442.6)	(316.4)	39.9
	215.8	73.2	194.9	218.1	(1.1)	654.8	305.3	114.5

Source: Company



### Results analysis

- MAHB swung to 4Q21 EBITDA of MYR164.8m from 4Q20 LBITDA of MYR210.1m largely due to 4Q21 Malaysian passenger traffic recovering 225% YoY (international: +142% YoY, domestic: +236% YoY) and 4Q21 Turkish passenger traffic recovering 60% YoY (international: +133% YoY, domestic: +29% YoY).
- MAHB 4Q21 EBITDA of MYR164.8m was up 88% QoQ largely due to 4Q21 Malaysian passenger traffic recovering 561% QoQ (international: +129%, domestic: +708%) moderated by 4Q21 Turkish passenger traffic easing 17% QoQ (international: +5% QoQ, domestic: -28% QoQ).
- MAHB swung to FY21 EBITDA of MYR212.2m from FY20 EBITDA of MYR11.1m largely due to FY21 Malaysian passenger traffic recovering 283% YoY (international: +1,511% YoY, domestic: +165% YoY) and FY21 Turkish passenger traffic recovering 131% YoY (international: +65% YoY, domestic: +182% YoY).

Figure 2: Malaysian passenger traffic ('000)

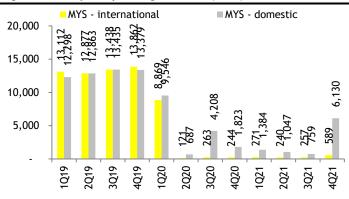
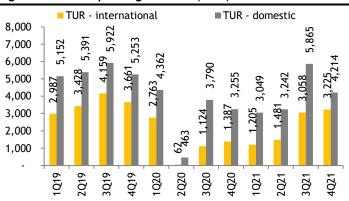
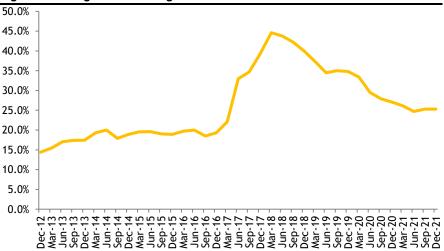


Figure 3: Turkish passenger traffic ('000)



Source: Company Source: Company

Figure 4: Foreign shareholding - 25.3% as of 31 Dec 2021



Source: Company



## Results analysis

- MAHB secured another year of deferral from paying the EUR114.8m utilisation fee that was supposed to be paid on 1 Jan 2022 to the Turkish government.
- The Russian-Ukrainian war may set back Turkish international passenger traffic by 10% on an annualised basis.

Figure 5: End-FY22E DCF-based valuation

	Value	Value/sh	Comments
	MYRm	MYR	
Malaysia	10,684.6	6.44	WACC: 8.7%, g: 1%
Turkey	4,279.7	2.58	WACC: 8.7%, g: 1%
Investments	548.5	0.33	End-FY22E
Net debt (includes perpetual sukuk)	(3,891.1)	(2.35)	End-FY22E
Equity value	11,621.7	7.00	

Source: Maybank IBG Research



FYE 31 Dec	FY20A	FY21A	FY22E	FY23E	FY24E
Key Metrics	nm	nm	nm	20.1	17.3
P/E (reported) (x) Core P/E (x)	nm nm	nm nm	nm nm	20.1	17.3
P/BV (x)	1.4	1.6	1.8	1.8	17.3
P/NTA (x)	(1.1)	(1.1)	(1.1)	(1.2)	(1.3)
Net dividend yield (%)	0.0	0.0	0.0	2.6	3.3
FCF yield (%)	nm	1.3	4.0	7.2	10.6
EV/EBITDA (x)	nm	64.9	20.8	5.6	5.1
EV/EBIT (x)	nm	nm	nm	9.6	8.5
INCOME STATEMENT (MYR m)					
Revenue	1,866.3	1,673.0	2,510.4	4,945.5	5,188.2
EBITDA	11.8	212.1	632.7	2,280.4	2,407.3
Depreciation	(609.8)	(614.7)	(742.7)	(940.6)	(959.4)
EBIT	(597.9)	(402.5)	(110.0)	1,339.8	1,447.9
Net interest income /(exp)	(654.0)	(626.0)	(651.9)	(637.3)	(598.8)
Associates & JV	(11.6)	(12.5)	11.6	34.7	35.4
Exceptionals	(500.4)	0.0	0.0	0.0	0.0
Pretax profit	(1,763.9)	(1,040.9)	(750.3)	737.3	884.5
Income tax	647.7	274.5	103.8	(172.2)	(236.5)
Minorities	0.0	0.0	0.0	0.0	0.0
Perpetual securities	(57.7)	(57.5)	(57.5)	(57.5)	(57.5)
Discontinued operations	0.0	0.0	0.0	0.0	0.0
Reported net profit	(1,173.9)	(823.9)	(704.0)	507.6	590.5
Core net profit	(773.7)	(823.9)	(704.0)	507.6	590.5
BALANCE SHEET (MYR m)					
Cash & Short Term Investments	973.7	1,583.2	815.6	821.8	530.1
Accounts receivable	533.8	394.8	467.4	674.4	707.5
Inventory	163.7	116.3	128.1	161.1	169.0
Reinsurance assets	0.0	0.0	0.0	0.0	0.0
Property, Plant & Equip (net)	433.7	432.5	432.5	432.5	432.5
Intangible assets	15,894.1	15,215.4	14,822.7	14,332.1	13,822.7
Investment in Associates & JVs	215.2	222.0	233.5	268.2	303.6
Other assets	2,064.8	2,198.4	1,492.8	1,492.8	1,492.8
Total assets	20,278.9	20,162.6	18,392.6	18,182.9	17,458.2
ST interest bearing debt	125.7	1,765.1	282.9	896.4	0.0
Accounts payable	1,325.0	1,349.0	1,325.3	1,301.2	1,357.7
Insurance contract liabilities	0.0	0.0	0.0	0.0	0.0
LT interest bearing debt	4,612.9	3,601.9	3,426.1	2,529.7	2,529.7
Other liabilities	6,116.0	6,194.0	6,810.0	6,665.0	6,522.0
Total Liabilities	12,179.6	12,910.1	11,844.1	11,392.3	10,408.9
Shareholders Equity	7,101.5	6,254.7	5,550.7	5,792.8	6,051.4
Minority Interest	0.0	0.0	0.0	0.0	0.0
Total shareholder equity	7,101.5	6,254.7	5,550.7	5,792.8	6,051.4
Perpetual securities	997.8	997.8	997.8	997.8	997.8
Total liabilities and equity	20,278.9	20,162.6	18,392.6	18,182.9	17,458.2
CASH FLOW (MYR m)					
Pretax profit	(1,763.9)	(1,040.9)	(750.3)	737.3	884.5
Depreciation & amortisation	609.8	614.7	742.7	940.6	959.4
Adj net interest (income)/exp	664.0	567.6	608.7	594.1	555.6
Change in working capital	(24.1)	103.4	74.8	(300.9)	(21.3)
Cash taxes paid	(57.1)	(9.1)	94.6	(187.1)	(240.0)
Other operating cash flow	0.0	0.0	0.0	0.0	0.0
Cash flow from operations	(67.3)	271.1	758.9	1,749.2	2,102.8
Capex	(189.7)	(139.4)	(350.0)	(450.0)	(450.0)
Free cash flow	(774.6)	131.7	408.9	732.2	1,085.9
Dividends paid	(165.9)	0.0	0.0	(265.5)	(331.8)
Equity raised / (purchased)	0.0	0.0	0.0	0.0	0.0
Change in Debt	(497.1)	704.6	(1,658.1)	(282.9)	(896.4)
Perpetual securities distribution	(57.5)	(57.5)	(57.5)	(57.5)	(57.5)
Other invest/financing cash flow	392.9	(170.0)	539.0	(687.1)	(658.8)
Effect of exch rate changes	105.2	0.8	0.0	0.0	0.0
Net cash flow	(479.5)	609.6	(767.6)	6.2	(291.7)



FYE 31 Dec	FY20A	FY21A	FY22E	FY23E	FY24E
Key Ratios					
Growth ratios (%)					
Revenue growth	(64.2)	(10.4)	50.1	97.0	4.9
EBITDA growth	(99.5)	1,695.2	198.3	260.4	5.6
EBIT growth	nm	nm	nm	nm	8.1
Pretax growth	nm	nm	nm	nm	20.0
Reported net profit growth	nm	nm	nm	nm	16.3
Core net profit growth	nm	nm	nm	nm	16.3
Profitability ratios (%)					
EBITDA margin	0.6	12.7	25.2	46.1	46.4
EBIT margin	nm	nm	nm	27.1	27.9
Pretax profit margin	nm	nm	nm	14.9	17.0
Payout ratio	0.0	0.0	0.0	52.3	56.2
DuPont analysis					
Net profit margin (%)	nm	nm	nm	10.3	11.4
Revenue/Assets (x)	0.1	0.1	0.1	0.3	0.3
Assets/Equity (x)	2.9	3.2	3.3	3.1	2.9
ROAE (%)	(15.2)	(12.3)	(11.9)	8.9	10.0
ROAA (%)	(3.6)	(4.1)	(3.7)	2.8	3.3
Liquidity & Efficiency					
Cash conversion cycle	(89.8)	(195.1)	(171.1)	(116.3)	(102.8)
Days receivable outstanding	145.4	99.9	61.8	41.6	47.9
Days inventory outstanding	32.4	34.5	23.4	19.5	21.4
Days payables outstanding	267.5	329.5	256.4	177.4	172.1
Dividend cover (x)	nm	nm	nm	1.9	1.8
Current ratio (x)	1.6	0.9	0.7	0.6	0.7
Leverage & Expense Analysis					
Asset/Liability (x)	1.7	1.6	1.6	1.6	1.7
Net gearing (%) (incl perps)	46.5	52.2	44.2	38.4	28.4
Net gearing (%) (excl. perps)	53.0	60.5	52.1	45.0	33.0
Net interest cover (x)	na	na	na	2.1	2.4
Debt/EBITDA (x)	nm	nm	5.9	1.5	1.1
Capex/revenue (%)	10.2	8.3	13.9	9.1	8.7
Net debt/ (net cash)	3,764.9	3,783.8	2,893.3	2,604.2	1,999.5

Source: Company; Maybank



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