Maybank Investment Bank

Velesto Energy Berhad (VEB MK)

FY21 results in line

Maintain BUY and MYR0.23 TP

FY21 results came in line; 100% of our FY estimates, ending with a solid 4Q21, its strongest quarterly performance this FY. We are upbeat on its FY22 outlook. It is in an entrenched position to capitalise on higher offshore O&G activities (higher DCRs & tenures) on the back of a steadier financial standing (net debt/ EBITDA of 1.2x now vs. 3.3x in FY20). Optimising utilisation and de-gearing remain its key KPIs over next 12 months. Our TP is pegged to 1x EV/ replacement value (unchanged).

4Q21: Stronger QoQ

Velesto reported core net profit of MYR3m in 4Q21 (vs. -MYR48m in 3Q21), which took FY21 core loss to MYR181m, in line with our FY estimate. The QoQ strength was mainly due to the higher JU utilization (78% vs. 3Q21: 50%). 6 JUs were on charter in 4Q21 (vs. 4 in 3Q21). Of the 6: (i) 3 JUs, namely Naga 2, 4 and 8 achieved a full 3-month utilisation for 4Q21 (vs. 2 units; Naga 5 & 8 in 3Q21) while (ii) Naga 5 & 6 rigs realised a 2-2.5 month impact and (iii) Naga 3 remained off-hire, idle since end-4Q19. Net debt/ EBITDA stood at 1.2x as at Dec 2021 (vs. 3.3x a year ago), a positive.

Expects a stronger FY22-24

Our estimates are unchanged, on a stronger FY22 outlook. We expect Velesto to turn around financially in 2022, largely fuelled by higher utilisation (69% vs. 48% in FY21). This is a realistic assessment, for the domestic and global marketed utilization for JUs is on the rise, on the back of a strong oil price market. Velesto is currently tendering for 17 prospects (11 short-term charters; 6 tenders in Malaysia) with combined values of MYR1.9b. While our DCR assumptions of USD70k for FY22-23 are unchanged, we do not rule out higher rates. Every USD1k rise in DCR would raise Group's earnings by MYR6m p.a.

ESG development

On the ESG aspect, Velesto, a constituent of the FTSE4Good Index Series will continue to improve on its sustainability journey and milestones over the next 12 months, after having rolled out its Sustainable Blueprint framework in 2021.

FYE Dec (MYR m)	FY20A	FY21A	FY22E	FY23E	FY24E
Revenue	547	378	495	529	599
EBITDA	297	108	193	246	309
Core net profit	(18)	(181)	1	53	107
Core EPS (sen)	(0.2)	(2.2)	0.0	0.7	1.3
Core EPS growth (%)	nm	nm	nm	4,479.6	100.1
Net DPS (sen)	0.0	0.0	0.0	0.0	0.0
Core P/E (x)	nm	nm	nm	18.5	9.2
P/BV (x)	0.5	0.4	0.4	0.4	0.4
Net dividend yield (%)	0.0	0.0	0.0	0.0	0.0
ROAE (%)	(19.4)	(4.0)	0.1	2.3	4.5
ROAA (%)	(0.5)	(5.6)	0.0	1.8	3.6
EV/EBITDA (x)	6.5	11.8	6.1	4.1	2.6
Net gearing (%) (incl perps)	34.9	12.8	8.3	1.2	net cash
Consensus net profit	-	-	1	29	na
MKE vs. Consensus (%)	-	-	(2.7)	83.0	na

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BUY

Share Price MYR 0.12 12m Price Target MYR 0.23 (+92%)

Previous Price Target MYR 0.23

Company Description

Velesto is Malaysia's largest JU drilling rig operator by fleet size.

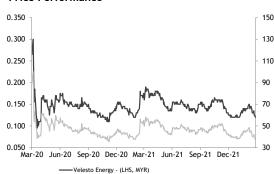
Statistics

52w high/low (MYR)	0.19/0.12
3m avg turnover (USDm)	0.3
Free float (%)	86.4
Issued shares (m)	8,216
Market capitalisation	MYR985.9M
	USD235M

Major shareholders:

36.5%
7.5%
5.0%

Price Performance



	-1M	-3M	-12M
Absolute (%)	(14)	(8)	(27)
Relative to index (%)	(19)	(12)	(28)

Velesto Energy / Kuala Lumpur Composite Index - (RHS, %)

Source: FactSet

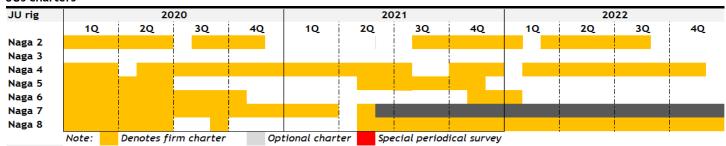


Velesto summary results

		Qua	rterly results				Cumulative	
FY Dec (MYR m)	4Q21	4Q20	%YoY	3Q21	%QoQ	FY21	FY20	% Yo
Turnover	158.5	99.1	60.0	91.5	73.1	377.5	546.9	(31.0
EBIT	(74.5)	(21.9)	NM	(42.4)	<i>7</i> 5.6	(228.0)	30.3	NA
Interest expense	10.2	(6.0)	NM	(34.5)	NM	(135.4)	54.3	N
Investment Income	(8.1)	(13.6)	(40.3)	(10.1)	(20.1)	(39.8)	(65.1)	(38.8
Associates	0.0	0.1	(60.0)	0.0	(2.9)	0.2	0.2	(32.6
Exceptional item	2.9	(465.7)	NM	(3.8)	NM	90.5	(473.3)	N
Pretax profit	5.2	(484.0)	NM	(48.0)	NM	(82.2)	(477.0)	(82.8
Taxation	0.2	(9.3)	NM	(4.1)	NM	(8.6)	(14.8)	(41.7
Minority interest	0.0	0.0	NM	0.0	NM	0.0	0.0	N
Net profit	5.4	(493.3)	NM	(52.0)	NM	(90.8)	(491.7)	(81.5
Recurring net profit / (loss)	2.5	(27.6)	NM	(48.3)	NM	(181.3)	(18.5)	N
EBIT margin (%)	6.4	(6.0)	12.5	(37.7)	44.2	(35.9)	9.9	(45.8
Tax rate (%)	(4.1)	(1.9)	(2.2)	(8.5)	4.5	(10.5)	(3.1)	(7.4
	4Q21	4Q20	%YoY	3Q21	%QoQ	FY21	FY20	% Yo
Revenue	158.5	99.1	60.0	91.5	73.1	377.5	546.9	(31.0
- Drilling	151.0	95.7	57.9	87.2	73.1	359.3	535.6	(32.9
- Oilfield services	7.1	3.0	>100	4.1	70.9	17.1	10.5	62.
Pretax profit	5.2	(484.0)	NM	(48.0)	NM	(82.2)	(477.0)	(82.8
- Drilling	14.7	(473.2)	NM	(37.5)	NM	(41.5)	(441.0)	(90.6
- Oilfield services	(1.5)	(0.9)	73.2	(1.6)	(3.1)	(5.5)	(4.8)	14.
- Others	(7.9)	(10.0)	(20.5)	(8.9)	(10.4)	(35.2)	(31.2)	13.
	4Q21	4Q20	%YoY	3Q21	%QoQ	FY21	FY20	% Yo
Pretax margin (%)	3.3	(488.6)	NM	(52.4)	55.7	(21.8)	(87.2)	65.
- Drilling	9.7	(494.5)	NM	(43.0)	52.7	(11.6)	(82.3)	70.
- Oilfield services	(21.6)	(29.4)	7.8	(38.0)	16.4	(32.1)	(45.5)	13.

 ${\it Source: Company, Maybank IBG Research}$

JUs charters



Source: Company, Maybank IBG Research

DCRs & utilization level

	FY17	FY18	FY19	FY20	FY21	FY22F	FY23F	FY24F
DCR (USD)	68,000	68,000	70,900	70,000	70,000	70,000	70,000	75,000
Utilization level (%)	20.8	71.2	80.2	65.8	47.6	68.5	74.0	79.5

Source: Company, Maybank IBG Research

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Quarterly JU utilization

100% 86% 84% 90% 80% 70% 60% 50% 40% 30% 20% 10% 0% 3Q20 2021 3Q21 1018 1021

Source: Company, Maybank IBG Research

1-year forward PBV



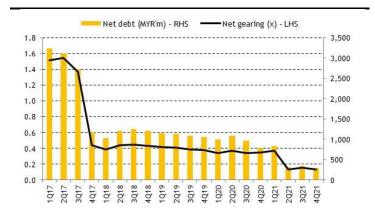
Source: Company, Maybank IBG Research

1-year forward EV/ replacement value



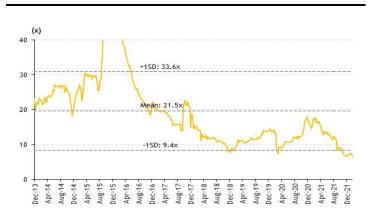
Source: Company, Maybank IBG Research

Quarterly net debt & gearing level



Source: Company, Maybank IBG Research

1-year forward EV/ EBITDA



Source: Company, Maybank IBG Research



FYE 31 Dec	FY20A	FY21A	FY22E	FY23E	FY24E
Key Metrics					
P/E (reported) (x)	nm	nm	nm	18.5	9.2
Core P/E (x)	nm	nm	nm	18.5	9.2
P/BV (x)	0.5	0.4	0.4	0.4	0.4
P/NTA (x)	0.5	0.4	0.4	0.4	0.4
Net dividend yield (%)	0.0	0.0	0.0	0.0	0.0
FCF yield (%)	19.8	nm	10.2	16.3	20.1
EV/EBITDA (x)	6.5	11.8	6.1	4.1	2.6
EV/EBIT (x)	35.8	nm	28.8	11.3	5.5
INCOME STATEMENT (MYR m)					
Revenue	546.9	377.5	494.9	529.4	598.8
EBITDA	297.0	108.3	193.2	246.0	308.8
Depreciation	(242.7)	(243.7)	(152.4)	(156.4)	(160.4)
Amortisation	0.0	0.0	0.0	0.0	0.0
EBIT	54.3	(135.4)	40.8	89.6	148.4
Net interest income /(exp)	(58.2)	(37.4)	(36.7)	(23.8)	(20.7)
Associates & JV	0.2	0.2	0.0	0.0	0.0
Exceptionals	(473.3)	90.5	0.0	0.0	0.0
Other pretax income	0.0	0.0	(2.8)	(4.0)	(4.0)
Pretax profit	(477.0)	(82.2)	1.4	61.8	123.8
Income tax	(14.8)	(8.6)	(0.2)	(8.4)	(16.8)
Minorities	0.0	0.0	0.0	0.0	0.0
Discontinued operations	0.0	0.0	0.0	0.0	0.0
Reported net profit	(491.7)	(90.8)	1.2	53.4	106.9
Core net profit	(18.5)	(181.3)	1.2	53.4	106.9
BALANCE SHEET (MYR m)					
Cash & Short Term Investments	261.2	293.5	343.8	454.1	602.3
Accounts receivable	147.1	177.6	133.0	142.3	161.0
Inventory	199.6	177.6	227.5	243.3	275.2
Reinsurance assets	0.0	0.0	0.0	0.0	0.0
Property, Plant & Equip (net)	2,720.7	2,293.1	2,170.7	2,044.3	1,913.9
Intangible assets	0.0	0.0	0.0	0.0	0.0
Investment in Associates & JVs	1.9	1.1	1.1	1.1	1.1
Other assets	123.7	65.8	64.8	64.8	64.8
Total assets	3,454.2	3,004.5	2,940.8	2,949.9	3,018.1
ST interest bearing debt	182.7	279.9	279.9	279.9	279.9
Accounts payable	89.5	94.9	81.0	86.6	98.0
Insurance contract liabilities	0.0	0.0	0.0	0.0	0.0
LT interest bearing debt	871.1	302.1	252.1	202.1	152.1
Other liabilities	40.0	69.0	68.0		68.0
Total Liabilities	1,183.4	746.4	681.5	68.0 637.2	598.5
Shareholders Equity	2,269.6	2,258.1	2,259.3	2,312.7	2,419.6
Minority Interest	1.2	0.0	0.0	0.0	0.0
Total shareholder equity	2,270.8	2,258.1	2,259.3	2,312.7	2,419.6
Total liabilities and equity	3,454.2	3,004.5	2,940.8	2,949.9	3,018.1
CASH FLOW (MYR m)		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,			
Pretax profit	(477.0)	(82.2)	1.4	61.8	123.8
Depreciation & amortisation	242.7	243.7	152.4	156.4	160.4
Adj net interest (income)/exp	0.0	0.0	0.0	0.0	0.0
Change in working capital	73.4	(33.4)	(23.3)	(19.5)	(39.2)
Cash taxes paid	(14.8)	(8.6)	(0.2)	(8.4)	(16.8)
Other operating cash flow	461.6	(148.2)	0.0	0.0	0.0
Cash flow from operations	285.9	(28.7)	130.3	190.3	228.2
Capex	(58.6)	(82.1)	(30.0)	(30.0)	(30.0)
Free cash flow	227.3	(110.7)	100.3	160.3	198.2
Dividends paid	0.0	0.0	0.0	0.0	0.0
Equity raised / (purchased)	0.0	0.0	0.0	0.0	0.0
Change in Debt	(239.5)	(471.8)	(50.0)	(50.0)	(50.0)
Other invest/financing cash flow	33.6	615.0	0.0	0.0	0.0
Effect of exch rate changes	0.0	0.0	0.0	0.0	0.0
Net cash flow	21.5	32.4	50.3	110.3	148.2



FYE 31 Dec	FY20A	FY21A	FY22E	FY23E	FY24E
Key Ratios					
Growth ratios (%)					
Revenue growth	(18.5)	(31.0)	31.1	7.0	13.1
EBITDA growth	(8.2)	(63.5)	78.5	27.3	25.5
EBIT growth	(56.6)	nm	nm	119.5	65.6
Pretax growth	nm	nm	nm	4,477.0	100.1
Reported net profit growth	nm	nm	nm	4,477.0	100.1
Core net profit growth	nm	nm	nm	4,477.0	100.1
Profitability ratios (%)					
EBITDA margin	54.3	28.7	39.0	46.5	51.6
EBIT margin	9.9	nm	8.2	16.9	24.8
Pretax profit margin	nm	nm	0.3	11.7	20.7
Payout ratio	0.0	0.0	0.0	0.0	0.0
DuPont analysis					
Net profit margin (%)	nm	nm	0.2	10.1	17.9
Revenue/Assets (x)	0.2	0.1	0.2	0.2	0.2
Assets/Equity (x)	1.5	1.3	1.3	1.3	1.2
ROAE (%)	(19.4)	(4.0)	0.1	2.3	4.5
ROAA (%)	(0.5)	(5.6)	0.0	1.8	3.6
Liquidity & Efficiency					
Cash conversion cycle	200.4	210.9	202.2	217.7	224.6
Days receivable outstanding	138.1	154.8	113.0	93.6	91.2
Days inventory outstanding	134.8	110.9	159.0	192.7	207.3
Days payables outstanding	72.5	54.8	69.7	68.6	73.8
Dividend cover (x)	nm	nm	nm	nm	nm
Current ratio (x)	2.4	1.6	1.8	2.1	2.5
Leverage & Expense Analysis					
Asset/Liability (x)	2.9	4.0	4.3	4.6	5.0
Net gearing (%) (incl perps)	34.9	12.8	8.3	1.2	net cash
Net gearing (%) (excl. perps)	34.9	12.8	8.3	1.2	net cash
Net interest cover (x)	0.9	na	1.1	3.8	7.2
Debt/EBITDA (x)	3.5	5.4	2.8	2.0	1.4
Capex/revenue (%)	10.7	21.7	6.1	5.7	5.0
Net debt/ (net cash)	792.6	288.5	188.3	27.9	(170.3)

Source: Company; Maybank

March 1, 2022 5



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APPENDIX I: TERMS FOR PROVISION OF REPORT, DISCLAIMERS AND DISCLOSURES

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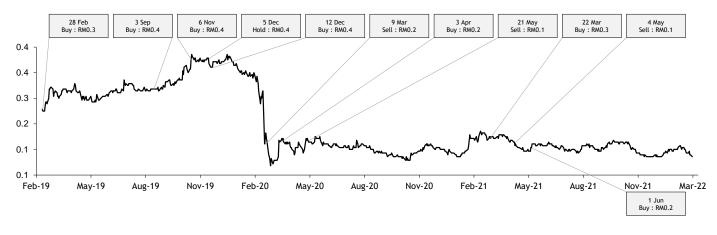
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@ Maybank

Historical recommendations and target price: Velesto Energy Berhad (VEB MK)



----- Velesto Energy Berhad

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