

Hibiscus Petroleum (HIBI MK)

Up, up and away

TP raised to MYR1.90. BUY

Our higher TP, pegged to USD10/boe 2P reserves largely incorporates for higher crude oil price outlook (+USD10/boe), which lifts FY22-24 earnings estimates by 9-28%. Hibiscus is the best play for a cyclical, rising energy price market - fundamentally sound, financially resilient and offers compelling growth (3-year NP CAGR of 80%) with undemanding valuations. Extension to Repsol's PSC, asset monetisation deals on its 2C resources or additional 2P reserves upside would add to upside.

Best play for a cyclical, rising, energy price market

Hibiscus, a pure upstream O&G operator, with a relatively low lifting cost (P&L break-even oil price of sub-USD40/boe), is the most leveraged O&G play to capitalise on the strong energy push. Oil price has surpassed USD100/ bbl and should sustain over an extended period, for the energy market is facing a trilemma: (i) stronger demand growth post-pandemic, (ii) supply disruption (structural under-capacity) and (iii) rising geo-political risk (Russia-Ukraine crisis).

Strong 3-year NP CAGR of 80% (FY21-24)

We: (i) raise our crude oil price outlook by USD10/boe to USD90/ USD85/ USD85/boe in FY22/ 23/ 24 but (ii) lowered Repsol's FY22 output by 2k boe, which raises its OPEX/ boe by USD3. The Repsol acquisition (completed on 24 Jan 2022) is timely, to ride on the higher oil price outlook. All in, we expect Hibiscus to see strong earnings growth in FY22 (3.1x YoY) and FY23 (1.9x YoY) respectively (3-year NP CAGR of 80%).

Upsides: Repsol PSC extension, monetising UK assets

Our TP (+12% revision), based on USD10/ boe of EV/ 2P reserves, is undemanding vis-à-vis its peers that trade at higher multiples (USD12-31/boe). We prefer this valuation method over others for it captures the cyclical nature of its operations and takes into account its balance sheet and cashflows aspects. We see further upside should it succeed in: (i) securing Repsol's PSC extension, (ii) converting some of its sizeable 2C resources (73.2m bbls) to 2P reserves and/ or (iii) monetise some of its development fields (i.e. Marigold, Australia) along the way.

FYE Jun (MYR m)	FY20A	FY21A	FY22E	FY23E	FY24E
Revenue	647	805	1,718	2,431	2,338
EBITDA	335	382	1,015	1,482	1,409
Core net profit	72	104	322	596	608
Core EPS (sen)	4.2	6.0	16.0	29.6	30.2
Core EPS growth (%)	(68.5)	43.1	166.9	85.2	2.1
Net DPS (sen)	0.0	1.5	0.0	0.0	0.0
Core P/E (x)	14.7	11.4	7.8	4.2	4.1
P/BV (x)	0.9	0.8	1.7	1.0	0.8
Net dividend yield (%)	0.0	2.2	0.0	0.0	0.0
ROAE (%)	(4.0)	7.7	21.8	30.0	21.2
ROAA (%)	3.0	4.0	8.6	10.9	9.0
EV/EBITDA (x)	3.2	2.7	2.3	1.3	1.0
Net gearing (%) (incl perps)	net cash	net cash	net cash	net cash	net cash
Consensus net profit	-	-	282	448	420
MKE vs. Consensus (%)	-	-	14.0	32.8	44.8

Liaw Thong Jung
tjliaw@maybank-ib.com
(603) 2297 8688

BUY

Share Price	MYR 1.24
12m Price Target	MYR 1.90 (+53%)
Previous Price Target	MYR 1.70

Company Description

Hibiscus is an independent upstream O&G player with portfolio of assets in Malaysia, North Sea and Oceania.

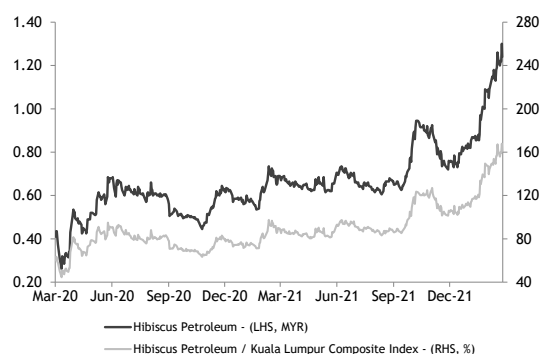
Statistics

52w high/low (MYR)	1.30/0.61
3m avg turnover (USDm)	9.3
Free float (%)	70.2
Issued shares (m)	2,012
Market capitalisation	MYR2.5B USD597M

Major shareholders:

PEREIRA KENNETH GERARD	8.9%
Polo Resources Ltd.	6.9%
Principal Asset Management Bhd.	6.7%

Price Performance



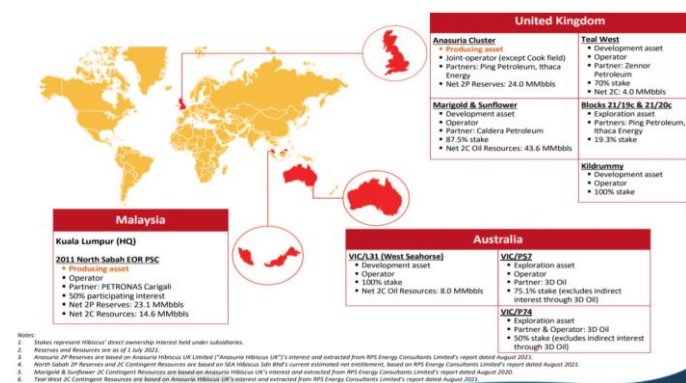
	-1M	-3M	-12M
Absolute (%)	14	69	89
Relative to index (%)	8	58	87

Source: FactSet

Value Proposition

- The 1st SPAC listed in SEA on 25 Jul 2011. Malaysia's first listed independent O&G Exploration & Production Company.
- Has operating interests in the UK, Australia and Malaysia, with net 2P/ 2C reserves of 47.2m bbls/ 70.2m bbls and net daily production of 9,107 boe (pre-Repsol).
- Recently concluded the acquisition of Repsol's offshore assets in VN & MY. This will lift its 2P reserves to 77.3m boe (as at Jan 2022).
- Has an experienced, focused management team with strong execution capabilities - proven track record in consistently delivering and creating values to projects.

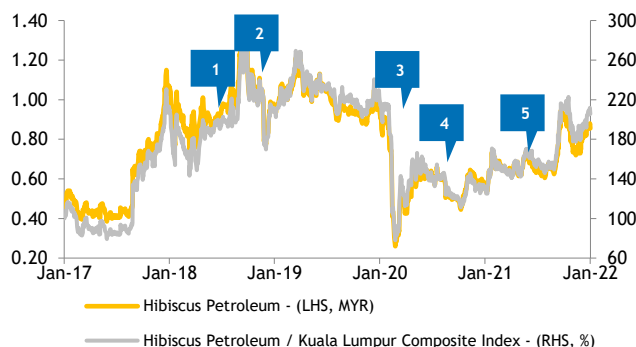
Current portfolio of assets



Source: Company

Price Drivers

Historical share price trend



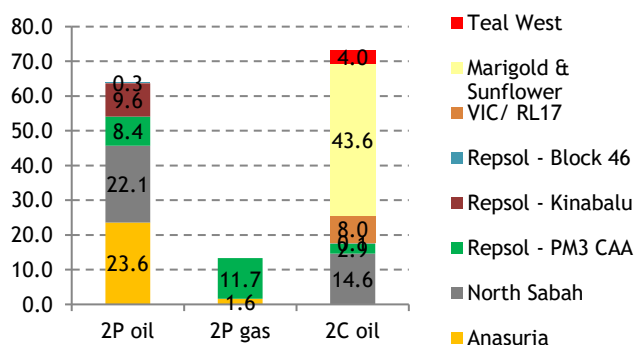
Source: Company, Maybank IBG Research

1. Acquired 50% of North Sabah OER PSC for USD25m; its 2nd producing asset, on 31 Mar 2016.
2. Completed the acquisition of Marigold & Sunflower, its 1st UK development asset, on 16 Oct 2018.
3. OPEC+ alliance breaks up in Mar 2020; oil price war.
4. Raised MYR203.6m in Islamic CRPS equity.
5. Signed conditional SPA on 1 Jun 2021, to acquire Repsol's MY and VN's Offshore assets for USD212.5m.

Financial Metrics

- Key earnings drivers are average realised crude oil/ gas price, average uptime, production rate, cargoes sold, opex and taxes. Variations in any of these parameters will impact profitability.
- At low oil prices, cost management and capital discipline are key emphases in this cycle.
- Despite its heavy capex, net gearing has been manageable, reflective of prudent financial management and cashflow generation from its operations.

2P reserves and 2C resources (as at 1 Jan 2022; boe)



Source: Company

Swing Factors

Upside

- Rebound in crude oil price will be the most dominant near-term share price driver.
- Higher daily production level and 2P reserves disclosures.
- M&A is not entirely ruled out, as value-enhancing deals are favoured positively.

Downside

- Further weakness in oil price will affect share price performance.
- Poor execution capabilities and/or inferior cost management would have a detrimental effect on earnings and market perception.

Risk Rating & Score ¹	na
Score Momentum ²	na
Last Updated	na
Controversy Score ³ (Updated: NA)	na

Business Model & Industry Issues

- A constituent of the FTSE4Good Bursa Malaysia Index and a Green Lane Policy Qualified Company.
 - Climate goals: (i) Mission objective: Aspires to be a net zero emissions producer by 2050, (ii) Portfolio resilience: To increase natural gas in its portfolio of hydrocarbon assets, (iii) Decarbonisation: To reduce flaring/ venting, fuel switching to renewables, optimise operational energy efficiency and (iv) Green investments: Explore green opportunities.
 - A fairly decent ESG roadmap, especially its 'E' initiatives; in terms of natural capitals disclosures/ reporting.
 - We expect further refinement over the next 12 months. Setting up: (i) a baseline, (ii) carbon emission reduction targets, (iii) green energy pursuits, and (iv) short-/mid-/long-term sustainability frameworks would be well-received.
- We are positive on Hibiscus, given its improving record across ESG parameters and compliance with international standards.

Material E issues

- Its emissions in FY21 for: (i) GHG Scope 1 & 2: 553,878 tonnes CO₂e (-6% YoY), (ii) flaring: 243,511 tonnes CO₂e (+4% YoY), (iii) CO₂: 493,246 tonnes (+1% YoY), (iv) methane (CH₄): 2,700 tonnes (-42% YoY) and (v) nitrous oxide (N₂O): 17 tonnes (unchanged YoY). Aggregate emission intensity: 57.5 tonne CO₂e/ kboe (-18% YoY).
 - Environmental performances in FY21: (i) oil spills: 26.8kg (zero in FY20), (ii) water (effluent) discharge: 5.5m m³ (-4% YoY), (iii) hazardous waste: 67.4 tonnes (+72% YoY), (iv) non-recycled waste: 47.5 tonnes (unchanged YoY), (v) recycled: 78.4 tonnes (+8% YoY) & (vi) zero fines and penalties.
 - Decarbonisation initiatives: (i) continuous improvement on efficiency, equipment reliability, reduction in venting activities and (ii) ongoing fuel switching program; from diesel generator sets to a hybrid solution of solar photovoltaic and mini wind turbine systems.
 - The only O&G organisation in Malaysia with a license to operate a sludge farm in its facility, for the treatment of hazardous waste.
- Biodiversity: Plans to carry out a Macrobenthos Study in FY22 covering the area surrounding its crude oil terminal.

Material S issues

- Has a diversified workforce. Have 401 employees with an average age of 42 years, spanning 5 nationalities. Female employees make up 24% of the Group's workforce in FY21.
 - Provided 6,359 hours of training in FY21, averaging: (i) 15.86 hours and (ii) 1.98 days; per employee. Attrition rate in FY21 was 6.4% (FY20: 9.8%).
 - An advocate of hiring suitably qualified local workforce at places it operates.
- Continued to maintain a good safety record in all its operated assets, across all locations, with: (i) zero Loss-Time Injury Frequency (LTIF), (ii) zero fatality, (iii) zero Total Recordable Injury Rates (TRIR) and (iv) 1.46 Total Recordable Case Frequency (TRCF) in FY21.

Key G metrics and issues

- Adopts these policies: (i) Whistle Blower, (ii) Anti-Corruption & Anti-Bribery (ACAB), (iii) Anti-Modern Slavery and (iv) Sustainability, to name a few.
- Its board comprises 5 directors - 1 Senior Independent Non-Executive Director (SINED), 2 Independent Non-Executive Directors (INEDs), 1 Non-Independent Non-Executive Director (NINED) and 1 Managing Director (MD). Tenures of INEDs are limited to 9 years.
- A very experienced and gender-diversified board - 60% are above 60 years old and above 8 years in tenure.
- 20% are female represented. Aspires to achieve at least 30% female representation.
- Dr Kenneth Gerard Pereira; MD/ management team hold a 8.9% stake in Hibiscus.
- The directors' total remuneration package (MYR6.7m) accounted for 4% of the Group's pretax profit in FY21.
- Hibiscus is audited by PWC, the world's 2nd largest network of professional firms since 2012.
- Its Audit and Risk Committee is made up of 1 SINED (chairman), 1 NINED and 1 INED.
- Its Nominating Committee is made up of 2 INEDs, 1 SINED and 1 NINED.
- Its Remuneration Committee is made up of 1 SINED, 1 NINED and 1 INED.
- It has nominal (0.2% of revenue in FY21) recurring related party transactions (RPTs), which comprises advances and interest expense on advances from Anasuria Hibiscus.
- Completed the acquisition of: (i) 50% of Anasuria for USD52.5m, 1st producing asset on 10 Mar 2016, (ii) 50% of North Sabah OER PSC for USD25m; 2nd producing asset on 31 Mar 2018 and (iii) Marigold & Sunflower, 1st UK development asset on 16 Oct 2018.
- Raised MYR203.6m in Islamic CRPS equity and signed conditional SPA to acquire 100% of Repsol's assets in Malaysia and Vietnam for USD212.5m on 1 Jun 2021. Moody's Investors Service assigned a provisional (P)B1 corporate family rating (CFR) on Hibiscus, reflecting the Company's credit profile.

¹**Risk Rating & Score** - derived by Sustainalytics and assesses the company's exposure to unmanaged ESG risks. Scores range between 0 - 50 in order of increasing severity with low/high scores & ratings representing negligible/significant risk to the company's enterprise value, respectively, from ESG-driven financial impacts. ²**Score Momentum** - indicates changes to the company's score since the last update - a **negative** integer indicates a company's improving risk score; a **positive** integer indicates a deterioration. ³**Controversy Score** - reported periodically by Sustainalytics in the event of material ESG-related incident(s), with the impact severity scores of these events ranging from Category 0-5 (0 - no reports; 1 - negligible risks; ...; 5 - poses serious risks & indicative of potential structural deficiencies at the company).

Hibiscus: Operating metrics

FY Jun	FY19	FY20	FY21	FY22F	FY23F	FY24F
Production (boe/ day)	8,356	9,120	9,107	23,098	24,555	22,837
- Anasuria	3,462	2,898	2,665	2,344	2,728	2,983
- North Sabah	4,894	6,222	6,442	5,755	5,827	6,790
- Repsol	-	-	-	15,000	16,000	13,064
OPEX (USD/ boe)						
- Anasuria	18.20	19.30	22.20	28.00	28.00	28.00
- North Sabah	14.60	12.60	14.20	21.20	21.20	21.20
- Repsol	-	-	-	27.66	21.24	22.19
Crude oil price (USD/ boe)						
- Anasuria	67.00	59.00	49.89	90.00	85.00	85.00
- North Sabah	72.81	56.52	51.75	90.00	85.00	85.00
- Repsol	-	-	-	90.00	85.00	85.00

Source: Maybank IBG Research

Peer comparison (2P, 2C resources and EV/ 2P valuations)

Stock	Jurisdiction	2P reserves (m boe)	2C reserves (m boe)	Type of field	Location of field	EV (USD'm)	EV/2P (USD/boe)
Hibiscus	Malaysia	77.3	73.2	PSC, Concession (UK)	Malaysia, Australia/UK	472.4	6.1
Aker BP ASA	Norway	842.0	895.0	PSC	Norway	13,800.1	16.4
Lundin Energy AB	Norway	671.0	275.0	Concession	Norway	10,520.3	15.7
Harbour Energy	UK	569.0	417.0		United Kingdom	7,744.1	13.6
Capricorn Energy*	UK	32.9	1.2		United Kingdom	1,021.6	31.1
Serica Energy	UK	61.0	-		United Kingdom	919.0	15.1
Jadestone Energy	UK	37.1	15.2	PSC	Australia, Malaysia	608.1	16.4
EnQuest	UK	189.0	279.0		United Kingdom	2,298.1	12.2
Hurricane Energy	UK	7.1	125.7		United Kingdom	213.4	30.1

Source: FactSet, Bloomberg, Company, * formerly known as Cairn Energy PLC

Peer comparison - valuations

Stock	BBG Code	Country	Mkt Cap. (USD m)	Price (LCY)	PER (x)		EV/EBITDA (x)		PBV (x)	ROE (%)	Yield (%)
					FY22E	FY23E	FY22E	FY23E			
Aker BP ASA	AKRBP NO	Norway	12,554.2	311.80	10.9	11.2	2.2	2.2	4.7	57.1%	5.4%
Lundin Energy AB	LUNE SS	Sweden	11,234.7	386.20	10.4	9.3	2.1	1.9	nm	nm	5.3%
Harbour Energy	HBR LN	UK	4,836.0	3.95	5.5	8.1	2.7	3.2	1.8	37.4%	4.0%
Capricorn Energy*	CNE LN	UK	1,383.5	2.112	60.7	31.0	6.4	8.3	1.2	3.1%	28.2%
Serica Energy	SQZ LN	UK	1,023.5	2.87	3.1	6.2	1.5	2.5	nm	36.0%	1.7%
Jadestone Energy	JSE LN	UK	603.1	0.98	8.8	8.3	2.4	2.1	nm	nm	1.5%
EnQuest	ENQ LN	UK	616.2	0.247	1.8	2.1	2.6	3.3	2.2	110.5%	nm
Hurricane Energy	HUR LN	UK	216.3	0.082	3.7	7.8	2.1	4.8	nm	nm	nm
Simple Average					12.6	9.9	2.7	3.3	2.2	43.7%	6.7%

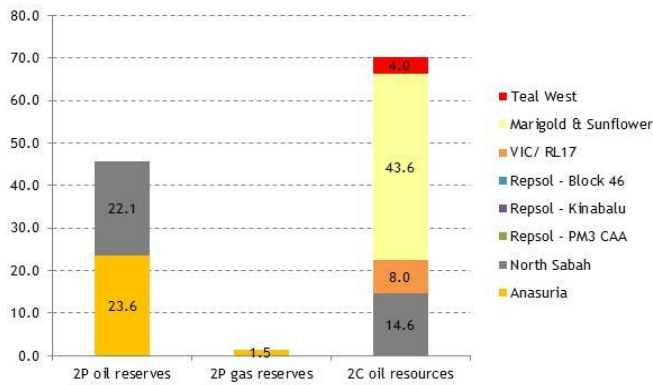
Source: FactSet, Bloomberg, Company; * formerly known as Cairn Energy PLC

SEA's recent transactions of PSC deals

	Assets name	Acquirer	Seller	Price (USD'm)	2P reserves (m boe)	Price (USD/ boe)
Mar-22	Acquisition of ConocoPhillips assets in Indonesia	PT Medco Energi	ConocoPhillips	1,360	70.0	19.4
Jan-22	Acquisition of Repsol's SEA assets	Hibiscus	Repsol	213	34.5	6.2
May-19	Acquisition of Ophir Energy	PT Medco Energi	Ophir Energy	540	70.1	7.7
Mar-19	Murphy Oil's interests in Malaysia	PTTEP Ltd	Murphy Oil	2,127	169.3	12.6
Jan-19	50% interest in SEB	OMV E&P	Sapura Energy	800	46.1	17.3
Sep-18	Acquisition of Santos' SEA's production licences	Ophir Energy	Santos Ltd	205	23.3	8.8

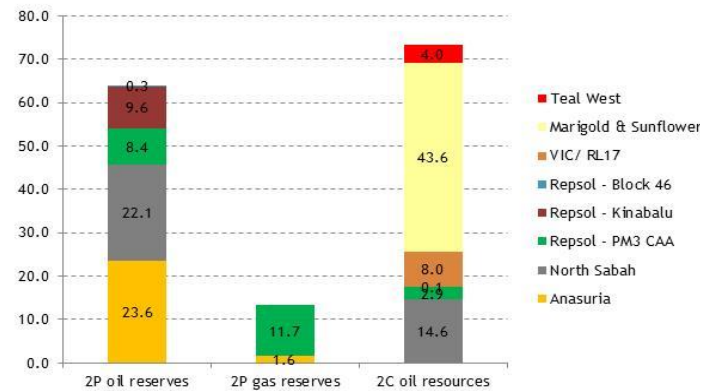
Source: Company, RPS

Hibiscus: 2P reserves and 2C resources (pre-Repsol)



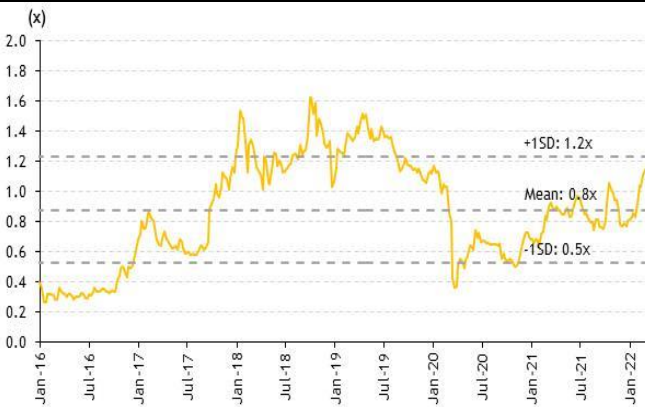
Source: Company, Maybank IBG Research

Hibiscus: 2P reserves and 2C resources (post-Repsol)



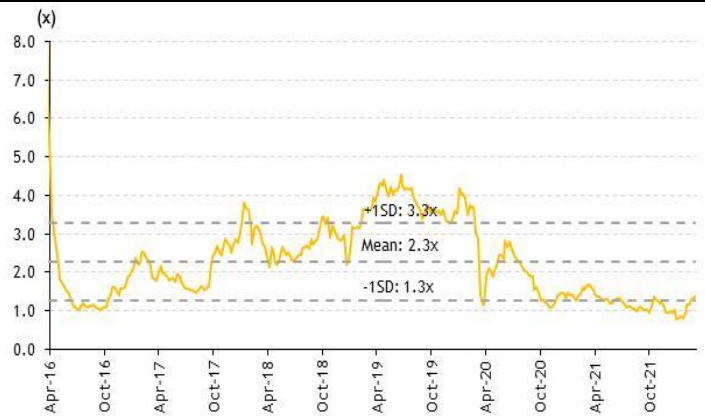
Source: Company, Maybank IBG Research

1-year forward PBV



Source: Company, Maybank IBG Research

1-year forward EV/ EBITDA



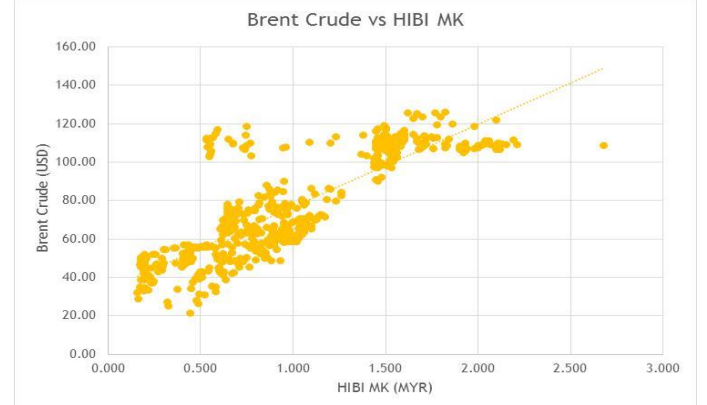
Source: Company, Maybank IBG Research

1-year forward EV/ 2P reserves



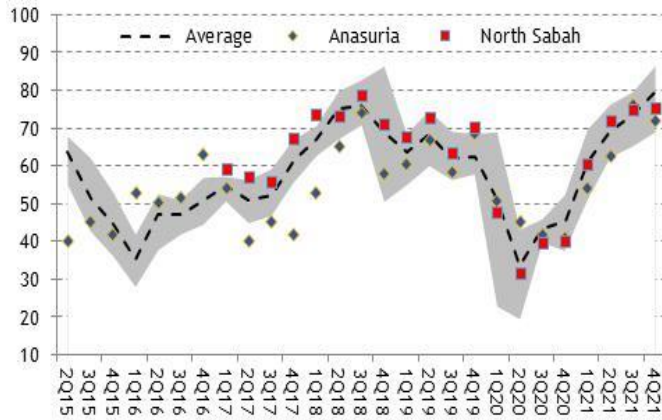
Source: Company, Maybank IBG Research

Correlation: Crude oil price (Brent) vs. Hibiscus



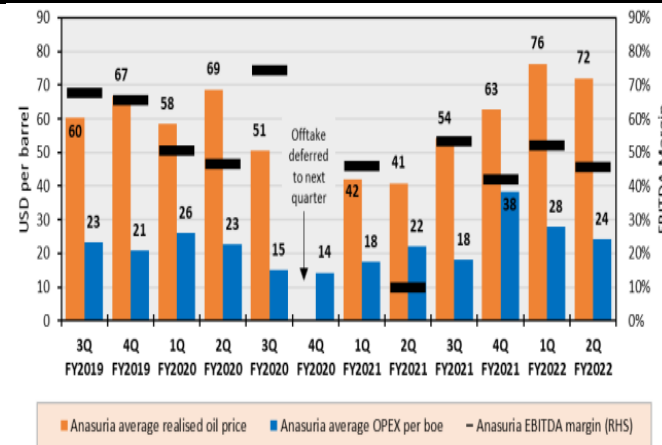
Source: Company, Maybank IBG Research

Brent vs. Anasuria & North Sabah's realised ASP



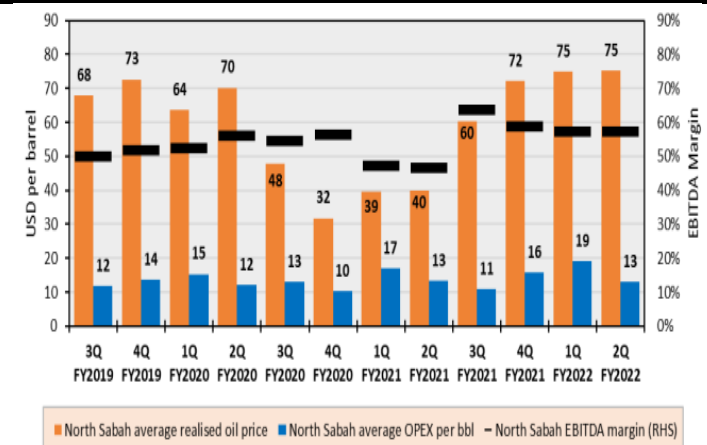
Source: Company, Maybank IBG Research

Anasuria: Historical operating performance vs. oil price



Source: Company, Maybank IBG Research

North Sabah: Historical operating performance vs. oil price



Source: Company, Maybank IBG Research

North Sabah: Quarterly operating performance

FY Jun (m)	1Q20	2Q20	3Q20	4Q20	1Q21	2Q21	3Q21	4Q21	1Q22	2Q22
Avg. uptime (%)	85	93	89	94	86	92	95	95	81	92
Avg. daily gross oil production rate (bbl/day)	14,234	17,076	17,395	18,780	16,895	17,700	17,796	17,281	14,355	16,305
Avg. daily net oil production rate (bbl/day)	5,194	6,318	6,436	6,949	6,251	6,549	6,585	6,394	5,185	5,937
Cargoes sold	1	2	2	1	2	3	2	2	2	2
Total oil sold (bbl)	334,613	671,452	611,367	249,387	592,453	870,874	599,948	608,006	565,292	587,374
Average realised oil price (USD/bbl)	63.63	70.19	47.72	31.79	39.46	39.91	60.46	72.07	75.01	75.15
Average opex per boe (USD/ boe)	15.33	12.23	13.05	10.27	17.08	13.29	10.91	15.67	19.14	13.06

Source: Company, Maybank IBG Research

Anasuria: Quarterly operating performance

FY Jun (m)	1Q20	2Q20	3Q20	4Q20	1Q21	2Q21	3Q21	4Q21	1Q22	2Q22
Avg. uptime (%)	77	85	89	85	94	95	91	53	69	75
Avg. daily gross oil production rate (bbl/day)	2,386	2,680	2,802	2,539	2,753	2,726	2,463	1,402	1,904	2,087
Avg. daily gas export rate (boe/day)	204	288	375	322	330	383	354	240	301	310
Avg. daily oil equivalent prod. rate (boe/day)	2,590	2,968	3,177	2,861	3,083	3,109	2,817	1,642	2,205	2,397
Cargoes sold	1	1	1	-	1	1	1	1	2	
Total oil sold (bbl)	272,345	249,704	238,605	-	250,337	252,289	274,996	254,945	191,770	256,224
Total gas exported sold (mmscf)	112	159	205	176	182	212	191	131	166	171
Average realised oil price (USD/bbl)	58.41	68.67	50.59	-	41.99	40.85	54.04	62.67	76.31	72.02
Average realised gas price (USD/mmBtu)										
- Cook field	1.04	1.62	1.09	0.39	0.44	1.48	2.30	2.60	4.56	20.11
- Guillemot A, teal and teal South fields	2.52	4.02	2.80	1.17	1.45	3.87	5.36	5.80	10.44	23.69
Average opex per boe (USD/ boe)	26.04	22.64	13.29	14.29	17.50	22.00	18.15	38.22	27.94	24.31

Source: Company, Maybank IBG Research

FYE 30 Jun	FY20A	FY21A	FY22E	FY23E	FY24E
Key Metrics					
P/E (reported) (x)	nm	10.1	7.8	4.2	4.1
Core P/E (x)	14.7	11.4	7.8	4.2	4.1
P/BV (x)	0.9	0.8	1.7	1.0	0.8
P/NTA (x)	(7.4)	12.1	25.5	2.2	1.3
Net dividend yield (%)	0.0	2.2	0.0	0.0	0.0
FCF yield (%)	nm	16.3	22.7	16.1	16.9
EV/EBITDA (x)	3.2	2.7	2.3	1.3	1.0
EV/EBIT (x)	5.6	4.9	3.5	1.9	1.4
INCOME STATEMENT (MYR m)					
Revenue	646.5	804.8	1,718.5	2,430.7	2,338.1
EBITDA	335.3	381.8	1,014.9	1,481.7	1,409.1
Depreciation	(145.0)	(171.0)	(360.4)	(497.8)	(384.3)
Amortisation	0.0	0.0	0.0	0.0	0.0
EBIT	190.3	210.7	654.5	983.9	1,024.8
Net interest income / (exp)	(43.0)	(42.2)	(56.2)	(15.1)	(15.8)
Associates & JV	(0.4)	(1.1)	(1.0)	(1.0)	(1.0)
Exceptionals	(121.6)	0.1	0.0	0.0	0.0
Other pretax income	0.0	0.0	0.0	0.0	0.0
Pretax profit	25.3	167.6	597.3	967.8	1,008.0
Income tax	(74.5)	(63.9)	(275.6)	(372.1)	(399.5)
Minorities	0.0	0.0	0.0	0.0	0.0
Discontinued operations	0.0	0.0	0.0	0.0	0.0
Reported net profit	(49.3)	103.7	321.7	595.7	608.5
Core net profit	72.4	103.6	321.7	595.7	608.5
BALANCE SHEET (MYR m)					
Cash & Short Term Investments	81.0	177.7	279.3	677.5	1,096.7
Accounts receivable	11.4	112.9	171.8	243.1	233.8
Inventory	68.1	49.5	105.6	221.0	212.6
Reinsurance assets	0.0	0.0	0.0	0.0	0.0
Property, Plant & Equip (net)	587.4	604.8	2,010.4	2,928.3	3,732.6
Intangible assets	1,364.6	1,375.8	1,375.8	1,375.8	1,375.8
Investment in Associates & JVs	5.4	4.4	3.4	2.4	1.4
Other assets	308.2	463.0	746.2	746.2	746.2
Total assets	2,426.2	2,788.0	4,692.6	6,194.2	7,399.1
ST interest bearing debt	59.9	15.5	15.5	15.5	15.5
Accounts payable	4.8	9.6	20.6	29.1	28.0
Insurance contract liabilities	0.0	0.0	0.0	0.0	0.0
LT interest bearing debt	14.4	11.2	53.0	50.4	47.8
Other liabilities	1,126.0	1,278.0	3,130.0	3,599.0	4,075.0
Total Liabilities	1,204.8	1,314.1	3,219.0	3,693.9	4,166.2
Shareholders Equity	1,221.3	1,473.9	1,473.6	2,500.3	3,232.8
Minority Interest	0.0	0.0	0.0	0.0	0.0
Total shareholder equity	1,221.3	1,473.9	1,473.6	2,500.3	3,232.8
Total liabilities and equity	2,426.2	2,788.0	4,692.6	6,194.2	7,399.1
CASH FLOW (MYR m)					
Pretax profit	25.3	167.6	597.3	967.8	1,008.0
Depreciation & amortisation	145.0	171.0	360.4	497.8	384.3
Adj net interest (income)/exp	0.0	0.0	0.0	0.0	0.0
Change in working capital	(85.9)	(80.7)	848.8	(178.0)	16.6
Cash taxes paid	(74.5)	(63.9)	(275.6)	(372.1)	(399.5)
Other operating cash flow	402.5	445.1	801.0	901.0	601.0
Cash flow from operations	122.3	297.0	1,611.2	820.8	841.7
Capex	(252.9)	(104.4)	(1,045.2)	(420.0)	(420.0)
Free cash flow	(130.6)	192.6	565.9	400.8	421.7
Dividends paid	0.0	0.0	(25.9)	0.0	0.0
Equity raised / (purchased)	0.0	0.0	0.0	0.0	0.0
Change in Debt	74.3	(47.5)	41.7	(2.7)	(2.5)
Other invest/financing cash flow	(136.2)	(48.4)	(480.0)	0.0	0.0
Effect of exch rate changes	0.0	0.0	0.0	0.0	0.0
Net cash flow	(192.5)	96.7	101.7	398.2	419.2

FYE 30 Jun	FY20A	FY21A	FY22E	FY23E	FY24E
Key Ratios					
Growth ratios (%)					
Revenue growth	(34.6)	24.5	113.5	41.4	(3.8)
EBITDA growth	(39.0)	13.9	165.8	46.0	(4.9)
EBIT growth	(56.2)	10.7	210.6	50.3	4.2
Pretax growth	(93.5)	562.8	256.4	62.0	4.2
Reported net profit growth	nm	nm	210.3	85.2	2.1
Core net profit growth	(68.5)	43.1	210.6	85.2	2.1
Profitability ratios (%)					
EBITDA margin	51.9	47.4	59.1	61.0	60.3
EBIT margin	29.4	26.2	38.1	40.5	43.8
Pretax profit margin	3.9	20.8	34.8	39.8	43.1
Payout ratio	0.0	25.0	0.0	0.0	0.0
DuPont analysis					
Net profit margin (%)	nm	12.9	18.7	24.5	26.0
Revenue/Assets (x)	0.3	0.3	0.4	0.4	0.3
Assets/Equity (x)	2.0	1.9	3.2	2.5	2.3
ROAE (%)	(4.0)	7.7	21.8	30.0	21.2
ROAA (%)	3.0	4.0	8.6	10.9	9.0
Liquidity & Efficiency					
Cash conversion cycle	nm	nm	nm	nm	nm
Days receivable outstanding	21.2	27.8	29.8	30.7	36.7
Days inventory outstanding	nm	nm	nm	nm	nm
Days payables outstanding	nm	nm	nm	nm	nm
Dividend cover (x)	nm	4.0	nm	nm	nm
Current ratio (x)	0.9	1.4	0.5	0.8	1.0
Leverage & Expense Analysis					
Asset/Liability (x)	2.0	2.1	1.5	1.7	1.8
Net gearing (%) (incl perps)	net cash	net cash	net cash	net cash	net cash
Net gearing (%) (excl. perps)	net cash	net cash	net cash	net cash	net cash
Net interest cover (x)	4.4	5.0	11.6	65.3	64.8
Debt/EBITDA (x)	0.2	0.1	0.1	0.0	0.0
Capex/revenue (%)	39.1	13.0	60.8	17.3	18.0
Net debt/ (net cash)	(6.7)	(150.9)	(210.8)	(611.6)	(1,033.4)

Source: Company; Maybank IBG Research

Research Offices

ECONOMICS

Suhaimi ILIAS
Chief Economist
Malaysia | Philippines | Global
(603) 2297 8682
suhaimi_ilias@maybank-ib.com

CHUA Hak Bin
Regional Thematic Macroeconomist
(65) 6231 5830
chuahb@maybank.com

LEE Ju Ye
Singapore | Thailand | Indonesia
(65) 6231 5844
leejuye@maybank.com

Dr Zamros DZULKAFLI
(603) 2082 6818
zamros.d@maybank-ib.com

Fatin Nabila MOHD ZAINI
(603) 2297 8685
fatinnabila.mohdzaini@maybank-ib.com

FX

Saktiandi SUPAAT
Head of FX Research
(65) 6320 1379
saktiandi@maybank.com.sg

Christopher WONG
(65) 6320 1347
wongkl@maybank.com.sg

TAN Yanxi
(65) 6320 1378
tanyx@maybank.com.sg

Fiona LIM
(65) 6320 1374
fionalim@maybank.com.sg

STRATEGY

Anand PATHMAKANTHAN
ASEAN
(603) 2297 8783
anand.pathmakanthan@maybank-ib.com

FIXED INCOME

Winson PHOON, ACA
(65) 6340 1079
winsonphoon@maybank.com

SE THO Mun Yi
(603) 2074 7606
munyi.st@maybank-ib.com

REGIONAL EQUITIES

Anand PATHMAKANTHAN
Head of Regional Equity Research
(603) 2297 8783
anand.pathmakanthan@maybank-ib.com

WONG Chew Hann, CA
Head of ASEAN Equity Research
(603) 2297 8686
wchewh@maybank-ib.com

ONG Seng Yeow
Research, Technology & Innovation
(65) 6231 5839
ongsengyeow@maybank.com

MALAYSIA

Anand PATHMAKANTHAN *Head of Research*
(603) 2297 8783
anand.pathmakanthan@maybank-ib.com
• Strategy

WONG Chew Hann, CA
(603) 2297 8686
wchewh@maybank-ib.com
• Non-Bank Financials (stock exchange)
• Construction & Infrastructure

Desmond CH'NG, BFP, FCA
(603) 2297 8680
desmond.chng@maybank-ib.com
• Banking & Finance

LIAW Thong Jung
(603) 2297 8688 tjliaw@maybank-ib.com
• Oil & Gas Services - Regional
• Automotive

ONG Chee Ting, CA
(603) 2297 8678 ct.ong@maybank-ib.com
• Plantations - Regional

YIN Shao Yang, CPA
(603) 2297 8916 samuel.y@maybank-ib.com
• Gaming - Regional
• Media • Aviation • Non-Bank Financials

TAN Chi Wei, CFA
(603) 2297 8690 chiwei.t@maybank-ib.com
• Power • Telcos

WONG Wei Sum, CFA
(603) 2297 8679 weisum@maybank-ib.com
• Property • Glove

Jade TAM
(603) 2297 8687 jade.tam@maybank-ib.com
• Consumer Staples & Discretionary

Syifaa' Nur FARAH
(603) 2297 8675
nurfarahsyifaa.mohamadfuad@maybank-ib.com
• Construction • Renewable Energy • REITs

Arvind JAYARATNAM
(603) 2297 8692
arvind.jayaratnam@maybank.com
• Petrochemicals • Technology

Shafiq KADIR
(603) 2297 8691
msshafiqk.abkadir@maybank-ib.com
• Healthcare • Software

LOH Yan Jin
(603) 2297 8687
lohyanjin.loh@maybank-ib.com
• Ports • Shipping

TEE Sze Chiah *Head of Retail Research*
(603) 2082 6858 szechiah.t@maybank-ib.com
• Retail Research

Nik Ihsan RAJA ABDULLAH, MSTA, CFTe
(603) 2297 8694
nikmohdihsan.ra@maybank-ib.com
• Chartist

Amirah AZMI
(603) 2082 8769 amirah.azmi@maybank-ib.com
• Retail Research

SINGAPORE

Thilan WICKRAMASINGHE *Head of Research*
(65) 6231 5840 thilanw@maybank.com
• Banking & Finance - Regional
• Consumer

CHUA Su Tye
(65) 6231 5842 chuasutye@maybank.com
• REITs - Regional

LAI Gene Lih, CFA
(65) 6231 5832 laigenelih@maybank.com
• Technology • Healthcare

Eric ONG
(65) 6231 5924 ericong@maybank.com
• SMIDs

Kelvin TAN
(65) 6231 5837 kelvintan1@maybank.com
• Telcos

PHILIPPINES

Jacqui de JESUS *Head of Research*
(63) 2 8849 8840
jacqui.dejesus@maybank.com
• Strategy • Conglomerates

Rachelleen RODRIGUEZ, CFA
(63) 2 8849 8843
rachelleen.rodriquez@maybank.com
• Banking & Finance • Transport • Telcos

Daphne SZE
(63) 2 8849 8847
daphne.sze@maybank.com
• Consumer

Miguel SEVIDAL
(63) 2 8849 8844
miguel.sevidal@maybank.com
• REITs • Property

Fiorenzo de JESUS
(63) 2 8849 8846
fiorenzo.dejesus@maybank.com
• Utilities

VIETNAM

Quan Trong Thanh *Head of Research*
(84 28) 44 555 888 ext 8184
thanh.quan@maybank.com
• Banks

Hoang Huy, CFA
(84 28) 44 555 888 ext 8181
hoanghuy@maybank.com
• Strategy • Technology • Industrials

Le Nguyen Nhat Chuyen
(84 28) 44 555 888 ext 8082
chuyen.le@maybank.com
• Oil & Gas • Logistics

Nguyen Thi Sony Tra Mi
(84 28) 44 555 888 ext 8084
trami.nguyen@maybank.com
• Consumer

Tyler Manh Dung Nguyen
(84 28) 44 555 888 ext 8085
manhdung.nguyen@maybank.com
• Utilities • Property

Nguyen Thi Ngan Tuyen
Head of Retail Research
(84 28) 44 555 888 ext 8081
tuyen.nguyen@maybank.com
• Retail Research

Nguyen Thanh Lam
(84 28) 44 555 888 ext 8086
thanhlam.nguyen@maybank.com
• Chartist

INDIA

Jigar SHAH *Head of Research*
(91) 22 4223 2632 jigars@maybank.com
• Strategy • Oil & Gas • Automobile • Cement

Neerav DALAL
(91) 22 4223 2606 neerav@maybank.com
• Software Technology • Telcos

Vikram RAMALINGAM
(91) 22 4223 2607
vikram@maybank.com
• Automobile • Media

INDONESIA

Rahmi MARINA
(62) 21 8066 8689
rahmi.marina@maybank.com
• Banking & Finance

Willy GOUTAMA
(62) 21 8066 8500
willygoutama@maybank.com
• Consumer

Satriawan, CTA
(62) 21 8066 8682
satriawan@maybank.com
• Chartist

THAILAND

Maria LAPIZ *Head of Institutional Research*
Dir (66) 2257 0250 | (66) 2658 6300 ext 1399
Maria.L@maybank.com
• Strategy • Consumer • Materials • Services

Jesada TECHAHUSDIN, CFA
(66) 2658 6300 ext 1395
jesada.t@maybank.com
• Banking & Finance

Vanida GEISLER, CPA
(66) 2658 6300 ext 1394
Vanida.G@maybank.com
• Property • REITs

Yuwanee PROMMAPORN
(66) 2658 6300 ext 1393
Yuwanee.P@maybank.com
• Services • Healthcare

Ekachai TARAPORN TIP *Head of Retail Research*
(66) 2658 5000 ext 1530
Ekachai.t@maybank.com

Surachai PRAMUALCHAROENKIT
(66) 2658 5000 ext 1470
Surachai.p@maybank.com
• Auto • Conmat • Contractor • Steel

Suttatip PEERASUB
(66) 2658 5000 ext 1430
suttatip.p@maybank.com
• Food & Beverage • Commerce

Jaroonpan WATTANAWONG
(66) 2658 5000 ext 1404
jaroonpan.w@maybank.com
• Transportation • Small cap

Thanatphat SUKSRICHAVALIT
(66) 2658 5000 ext 1401
thanatphat.s@maybank.com
• Media • Electronics

Wijit ARAYAPISIT
(66) 2658 5000 ext 1450
wijit.a@maybank.com
• Strategist

Theerasate PROMPONG
(66) 2658 5000 ext 1400
theerasate.p@maybank.com
• Equity Portfolio Strategist

Apiwat TAVESIRIVATE
(66) 2658 5000 ext 1310
apiwat.t@maybank.com
• Chartist and TFXE

APPENDIX I: TERMS FOR PROVISION OF REPORT, DISCLAIMERS AND DISCLOSURES

DISCLAIMERS

This research report is prepared for general circulation and for information purposes only and under no circumstances should it be considered or intended as an offer to sell or a solicitation of an offer to buy the securities referred to herein. Investors should note that values of such securities, if any, may fluctuate and that each security's price or value may rise or fall. Opinions or recommendations contained herein are in form of technical ratings and fundamental ratings. Technical ratings may differ from fundamental ratings as technical valuations apply different methodologies and are purely based on price and volume-related information extracted from the relevant jurisdiction's stock exchange in the equity analysis. Accordingly, investors' returns may be less than the original sum invested. Past performance is not necessarily a guide to future performance. This report is not intended to provide personal investment advice and does not take into account the specific investment objectives, the financial situation and the particular needs of persons who may receive or read this report. Investors should therefore seek financial, legal and other advice regarding the appropriateness of investing in any securities or the investment strategies discussed or recommended in this report.

The information contained herein has been obtained from sources believed to be reliable but such sources have not been independently verified by Maybank Investment Bank Berhad, its subsidiary and affiliates (collectively, "Maybank IBG") and consequently no representation is made as to the accuracy or completeness of this report by Maybank IBG and it should not be relied upon as such. Accordingly, Maybank IBG and its officers, directors, associates, connected parties and/or employees (collectively, "Representatives") shall not be liable for any direct, indirect or consequential losses or damages that may arise from the use or reliance of this report. Any information, opinions or recommendations contained herein are subject to change at any time, without prior notice.

This report may contain forward looking statements which are often but not always identified by the use of words such as "anticipate", "believe", "estimate", "intend", "plan", "expect", "forecast", "predict" and "project" and statements that an event or result "may", "will", "can", "should", "could" or "might" occur or be achieved and other similar expressions. Such forward looking statements are based on assumptions made and information currently available to us and are subject to certain risks and uncertainties that could cause the actual results to differ materially from those expressed in any forward looking statements. Readers are cautioned not to place undue relevance on these forward-looking statements. Maybank IBG expressly disclaims any obligation to update or revise any such forward looking statements to reflect new information, events or circumstances after the date of this publication or to reflect the occurrence of unanticipated events.

Maybank IBG and its officers, directors and employees, including persons involved in the preparation or issuance of this report, may, to the extent permitted by law, from time to time participate or invest in financing transactions with the issuer(s) of the securities mentioned in this report, perform services for or solicit business from such issuers, and/or have a position or holding, or other material interest, or effect transactions, in such securities or options thereon, or other investments related thereto. In addition, it may make markets in the securities mentioned in the material presented in this report. One or more directors, officers and/or employees of Maybank IBG may be a director of the issuers of the securities mentioned in this report to the extent permitted by law.

This report is prepared for the use of Maybank IBG's clients and may not be reproduced, altered in any way, transmitted to, copied or distributed to any other party in whole or in part in any form or manner without the prior express written consent of Maybank IBG and Maybank IBG and its Representatives accepts no liability whatsoever for the actions of third parties in this respect.

This report is not directed to or intended for distribution to or use by any person or entity who is a citizen or resident of or located in any locality, state, country or other jurisdiction where such distribution, publication, availability or use would be contrary to law or regulation. This report is for distribution only under such circumstances as may be permitted by applicable law. The securities described herein may not be eligible for sale in all jurisdictions or to certain categories of investors. Without prejudice to the foregoing, the reader is to note that additional disclaimers, warnings or qualifications may apply based on geographical location of the person or entity receiving this report.

Malaysia

Opinions or recommendations contained herein are in the form of technical ratings and fundamental ratings. Technical ratings may differ from fundamental ratings as technical valuations apply different methodologies and are purely based on price and volume-related information extracted from Bursa Malaysia Securities Berhad in the equity analysis.

Singapore

This report has been produced as of the date hereof and the information herein may be subject to change. Maybank Research Pte. Ltd. ("MRPL") in Singapore has no obligation to update such information for any recipient. For distribution in Singapore, recipients of this report are to contact MRPL in Singapore in respect of any matters arising from, or in connection with, this report. If the recipient of this report is not an accredited investor, expert investor or institutional investor (as defined under Section 4A of the Singapore Securities and Futures Act), MRPL shall be legally liable for the contents of this report, with such liability being limited to the extent (if any) as permitted by law.

Thailand

Except as specifically permitted, no part of this presentation may be reproduced or distributed in any manner without the prior written permission of Maybank Securities (Thailand) Public Company Limited. Maybank Securities (Thailand) Public Company Limited ("MST") accepts no liability whatsoever for the actions of third parties in this respect.

Due to different characteristics, objectives and strategies of institutional and retail investors, the research products of MST Institutional and Retail Research departments may differ in either recommendation or target price, or both. MST reserves the rights to disseminate MST Retail Research reports to institutional investors who have requested to receive it. If you are an authorised recipient, you hereby tacitly acknowledge that the research reports from MST Retail Research are first produced in Thai and there is a time lag in the release of the translated English version.

The disclosure of the survey result of the Thai Institute of Directors Association ("IOD") regarding corporate governance is made pursuant to the policy of the Office of the Securities and Exchange Commission. The survey of the IOD is based on the information of a company listed on the Stock Exchange of Thailand and the market for Alternative Investment disclosed to the public and able to be accessed by a general public investor. The result, therefore, is from the perspective of a third party. It is not an evaluation of operation and is not based on inside information. The survey result is as of the date appearing in the Corporate Governance Report of Thai Listed Companies. As a result, the survey may be changed after that date. MST does not confirm nor certify the accuracy of such survey result.

The disclosure of the Anti-Corruption Progress Indicators of a listed company on the Stock Exchange of Thailand, which is assessed by Thaipat Institute, is made in order to comply with the policy and sustainable development plan for the listed companies of the Office of the Securities and Exchange Commission. Thaipat Institute made this assessment based on the information received from the listed company, as stipulated in the form for the assessment of Anti-corruption which refers to the Annual Registration Statement (Form 56-1), Annual Report (Form 56-2), or other relevant documents or reports of such listed company. The assessment result is therefore made from the perspective of Thaipat Institute that is a third party. It is not an assessment of operation and is not based on any inside information. Since this assessment is only the assessment result as of the date appearing in the assessment result, it may be changed after that date or when there is any change to the relevant information. Nevertheless, MST does not confirm, verify, or certify the accuracy and completeness of the assessment result.

US

This third-party research report is distributed in the United States ("US") to Major US Institutional Investors (as defined in Rule 15a-6 under the Securities Exchange Act of 1934, as amended) only by Maybank Securities USA Inc ("MSUS"), a broker-dealer registered in the US (registered under Section 15 of the Securities Exchange Act of 1934, as amended). All responsibility for the distribution of this report by MSUS in the US shall be borne by MSUS. This report is not directed at you if Maybank IBG is prohibited or restricted by any legislation or regulation in any jurisdiction from making it available to you. You should satisfy yourself before reading it that MSUS is permitted to provide research material concerning investments to you under relevant legislation and regulations. All U.S. persons receiving and/or accessing this report and wishing to effect transactions in any security mentioned within must do so with: Maybank Securities USA Inc. 400 Park Avenue, 11th Floor, New York, New York 10022, 1-(212) 688-8886 and not with, the issuer of this report.

UK

This document is being distributed by Maybank Securities (London) Ltd (“MSUK”) which is authorized and regulated, by the Financial Conduct Authority and is for Informational Purposes only. This document is not intended for distribution to anyone defined as a Retail Client under the Financial Services and Markets Act 2000 within the UK. Any inclusion of a third party link is for the recipients convenience only, and that the firm does not take any responsibility for its comments or accuracy, and that access to such links is at the individuals own risk. Nothing in this report should be considered as constituting legal, accounting or tax advice, and that for accurate guidance recipients should consult with their own independent tax advisers.

DISCLOSURES

Legal Entities Disclosures

Malaysia: This report is issued and distributed in Malaysia by Maybank Investment Bank Berhad (15938- H) which is a Participating Organization of Bursa Malaysia Berhad and a holder of Capital Markets and Services License issued by the Securities Commission in Malaysia. **Singapore:** This report is distributed in Singapore by MRPL (Co. Reg No 198700034E) which is regulated by the Monetary Authority of Singapore. **Indonesia:** PT Maybank Sekuritas Indonesia (“PTMSI”) (Reg. No. KEP-251/PM/1992) is a member of the Indonesia Stock Exchange and is regulated by the Financial Services Authority (Indonesia). **Thailand:** MST (Reg. No.0107545000314) is a member of the Stock Exchange of Thailand and is regulated by the Ministry of Finance and the Securities and Exchange Commission. **Philippines:** Maybank Securities Inc (Reg. No.01-2004-00019) is a member of the Philippines Stock Exchange and is regulated by the Securities and Exchange Commission. **Vietnam:** Maybank Securities Limited (License Number: 117/GP-UBCK) is licensed under the State Securities Commission of Vietnam. **Hong Kong:** MIB Securities (Hong Kong) Limited (Central Entity No AAD284) is regulated by the Securities and Futures Commission. **India:** MIB Securities India Private Limited (“MIBSI”) is a participant of the National Stock Exchange of India Limited and the Bombay Stock Exchange and is regulated by Securities and Exchange Board of India (“SEBI”) (Reg. No. INZ000010538). MIBSI is also registered with SEBI as Category 1 Merchant Banker (Reg. No. INM 000011708) and as Research Analyst (Reg No: INH000000057) **US:** Maybank Securities USA Inc is a member of/and is authorized and regulated by the FINRA - Broker ID 27861. **UK:** Maybank Securities (London) Ltd (Reg No 2377538) is authorized and regulated by the Financial Conduct Authority.

Disclosure of Interest

Malaysia: Maybank IBG and its Representatives may from time to time have positions or be materially interested in the securities referred to herein and may further act as market maker or may have assumed an underwriting commitment or deal with such securities and may also perform or seek to perform investment banking services, advisory and other services for or relating to those companies.

Singapore: As of 7 March 2022, Maybank Research Pte. Ltd. and the covering analyst do not have any interest in any companies recommended in this research report.

Thailand: MST may have a business relationship with or may possibly be an issuer of derivative warrants on the securities /companies mentioned in the research report. Therefore, Investors should exercise their own judgment before making any investment decisions. MST, its associates, directors, connected parties and/or employees may from time to time have interests and/or underwriting commitments in the securities mentioned in this report.

Hong Kong: As of 7 March 2022, MIB Securities (Hong Kong) Limited and the authoring analyst do not have any interest in any companies recommended in this research report.

India: As of 7 March 2022, and at the end of the month immediately preceding the date of publication of the research report, MIBSI, authoring analyst or their associate / relative does not hold any financial interest or any actual or beneficial ownership in any shares or having any conflict of interest in the subject companies except as otherwise disclosed in the research report. In the past twelve months MIBSI and authoring analyst or their associate did not receive any compensation or other benefits from the subject companies or third party in connection with the research report on any account what so ever except as otherwise disclosed in the research report.

Maybank IBG may have, within the last three years, served as manager or co-manager of a public offering of securities for, or currently may make a primary market in issues of, any or all of the entities mentioned in this report or may be providing, or have provided within the previous 12 months, significant advice or investment services in relation to the investment concerned or a related investment and may receive compensation for the services provided from the companies covered in this report.

OTHERS

Analyst Certification of Independence

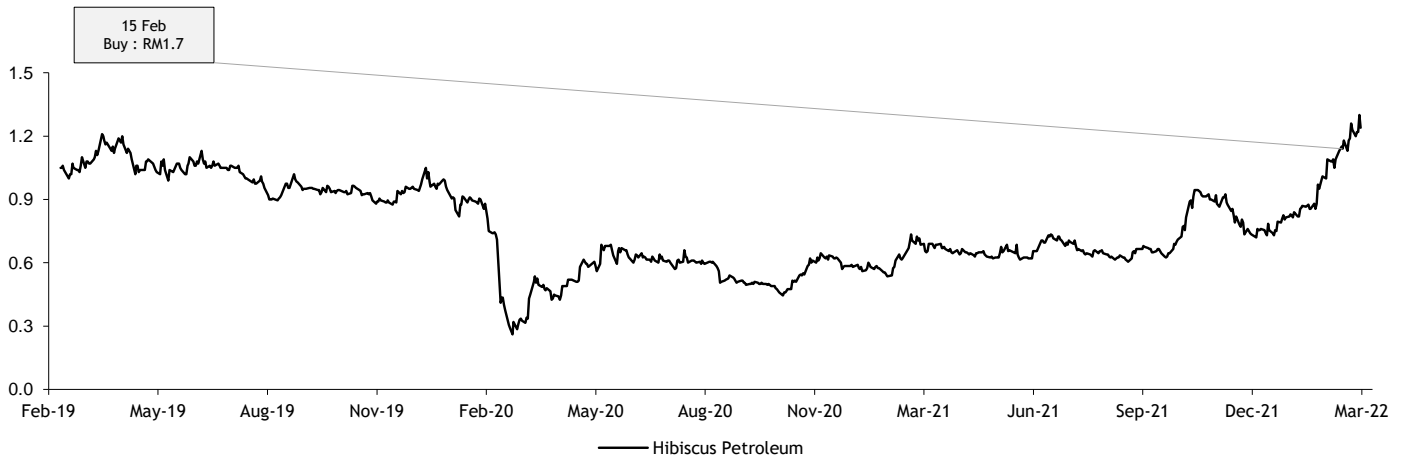
The views expressed in this research report accurately reflect the analyst’s personal views about any and all of the subject securities or issuers; and no part of the research analyst’s compensation was, is or will be, directly or indirectly, related to the specific recommendations or views expressed in the report.

Reminder

Structured securities are complex instruments, typically involve a high degree of risk and are intended for sale only to sophisticated investors who are capable of understanding and assuming the risks involved. The market value of any structured security may be affected by changes in economic, financial and political factors (including, but not limited to, spot and forward interest and exchange rates), time to maturity, market conditions and volatility and the credit quality of any issuer or reference issuer. Any investor interested in purchasing a structured product should conduct its own analysis of the product and consult with its own professional advisers as to the risks involved in making such a purchase.

No part of this material may be copied, photocopied or duplicated in any form by any means or redistributed without the prior consent of Maybank IBG.

Historical recommendations and target price: Hibiscus Petroleum (HIBI MK)



Definition of Ratings

Maybank IBG Research uses the following rating system

- BUY** Return is expected to be above 10% in the next 12 months (including dividends)
- HOLD** Return is expected to be between 0% to 10% in the next 12 months (including dividends)
- SELL** Return is expected to be below 0% in the next 12 months (including dividends)

Applicability of Ratings

The respective analyst maintains a coverage universe of stocks, the list of which may be adjusted according to needs. Investment ratings are only applicable to the stocks which form part of the coverage universe. Reports on companies which are not part of the coverage do not carry investment ratings as we do not actively follow developments in these companies.

Malaysia

Maybank Investment Bank Berhad
(A Participating Organisation of
Bursa Malaysia Securities Berhad)
33rd Floor, Menara Maybank,
100 Jalan Tun Perak,
50050 Kuala Lumpur
Tel: (603) 2059 1888;
Fax: (603) 2078 4194
Stockbroking Business:
Level 8, Tower C, Dataran Maybank,
No.1, Jalan Maarof
59000 Kuala Lumpur
Tel: (603) 2297 8888
Fax: (603) 2282 5136

Singapore

Maybank Securities Pte Ltd
Maybank Research Pte Ltd
50 North Canal Road
Singapore 059304

Tel: (65) 6336 9090

Hong Kong

MIB Securities (Hong Kong) Limited
28/F, Lee Garden Three,
1 Sunning Road, Causeway Bay,
Hong Kong

Tel: (852) 2268 0800

Fax: (852) 2877 0104

London

Maybank Securities (London) Ltd
PNB House
77 Queen Victoria Street
London EC4V 4AY, UK

Tel: (44) 20 7332 0221

Fax: (44) 20 7332 0302

Indonesia

PT Maybank Sekuritas Indonesia
Sentral Senayan III, 22nd Floor
Jl. Asia Afrika No. 8
Gelora Bung Karno, Senayan
Jakarta 10270, Indonesia

Tel: (62) 21 2557 1188

Fax: (62) 21 2557 1189

New York

Maybank Securities USA Inc
400 Park Avenue, 11th Floor
New York, New York 10022,
U.S.A.

Tel: (212) 688 8886

Fax: (212) 688 3500

India

MIB Securities India Pte Ltd
1101, 11th floor, A Wing, Kanakia
Wall Street, Chakala, Andheri -
Kurla Road, Andheri East,
Mumbai City - 400 093, India

Tel: (91) 22 6623 2600

Fax: (91) 22 6623 2604

Philippines

Maybank Securities Inc
17/F, Tower One & Exchange Plaza
Ayala Triangle, Ayala Avenue
Makati City, Philippines 1200

Tel: (63) 2 8849 8888

Fax: (63) 2 8848 5738

Thailand

Maybank Securities (Thailand) PCL
999/9 The Offices at Central World,
20th - 21st Floor,
Rama 1 Road Pathumwan,
Bangkok 10330, Thailand

Tel: (66) 2 658 6817 (sales)

Tel: (66) 2 658 6801 (research)

Vietnam

Maybank Securities Limited
4A-15+16 Floor Vincom Center Dong
Khoi, 72 Le Thanh Ton St. District 1
Ho Chi Minh City, Vietnam

Tel : (84) 844 555 888

Fax : (84) 8 38 271 030

Sales Trading

Kevin Foy
Regional Head Sales Trading
kevinfoy@maybank.com
Tel: (65) 6636-3620
US Toll Free: 1-866-406-7447

Indonesia

Helen Widjaja
helen.widjaja@maybank.com
(62) 21 2557 1188

New York

James Lynch
jlynch@maybank-keusa.com
Tel: (212) 688 8886

Philippines

Keith Roy
keith_roy@maybank.com
Tel: (63) 2 848-5288

London

Greg Smith
gsmith@maybank.co.uk
Tel: (44) 207-332-0221

India

Sanjay Makhija
sanjaymakhija@maybank.com
Tel: (91)-22-6623-2629