

## Singapore

ADD (no change)

Consensus ratings*:	Buy 10	Hold 1	Sell 0
Current price:			S\$2.66
Target price:	•		S\$2.96
Previous target:			S\$2.96
Up/downside:			11.2%
CGS-CIMB / Consens	SUS:		0.6%
Reuters:			SCIL.SI
Bloomberg:			SCI SP
Market cap:		USS	\$3,482m
		S	\$4,736m
Average daily turnove	er:	US	S\$8.24m
		SS	\$11.14m
Current shares o/s:			1,788m
Free float:			50.0%
*Source: Bloomberg			

### Key changes in this note

No change.



### Analyst(s)



LIM Siew Khee T (65) 6210 8664 E siewkhee.lim@cgs-cimb.com Izabella TAN T (65) 6210 8897 E izabella.tan@cgs-cimb.com





# **Sembcorp Industries**

# Insulated from rising costs

- Rising feedstock prices may have positive implications for SCI, particularly for its Singapore power plants that are fuelled by gas and are on cost-plus terms.
- Its India capacity backed by long-term PPAs, is supported by allocated local coal and runs on a cost passed-through model.
- The remaining capacity is priced on the spot market or IEX, which is up 47% since Dec 21, mitigating rising imported coal costs.
- Persistent tightness in the energy market could lead to upside for SCI's conventional energy profits. Reiterate Add and SOP-based TP of S\$2.96.

### Singapore power plants to benefit from high crude oil prices

Around 95% of Singapore's electricity is generated by imported natural gas. Singapore's electricity tariff is regulated by the Energy Market Authority (EMA) and is calculated using the average of daily natural gas prices over the first two-and-a-half-month period in the preceding quarter. Piped natural gas (PNG) prices are linked to high sulphur fuel oil (HSFO) while LNG is linked to Brent and Japan/Korea Marker (JKM). Rising prices may have positive implications for SCI's Singapore energy segment (gas and power). For its gas sales, ASPs are pegged to HSFO and on a cost passed-through method. For power sales on contracts, SCI hedges a portion of its fuel costs up to a year ahead. For power sales dispatched to the pool, SCI could benefit from better spark spreads with blended fuel mix optimisation relative to peers as it is a key PNG importer and supplier.

### India PPAs insulated from high coal cost from cost passed-through

Currently, 81% of SCI's India coal plant 1 is backed by purchase power agreements (PPA), which go up to 2040. From 2Q22, plant 2 will also have 81% of its capacity backed by PPAs till 2033/2034. If we include other unannounced short-term contracts, 85% of SCI's plant 1 and 2 will be backed by long-term and mid-term contracts. PPAs employ cost-passed through models. Power sales in the spot market (Indian Energy Exchange) are driven by market forces which typically reflect the coal cost from spot e-auction of local coal and imported coal. IEX tariff has risen by 47% since Dec 21 to an average of Rs5.19/kwhr in Mar 22 on the back of increased demand ahead of summer and competition buying in anticipation of shortage due to the Russia-Ukraine war.

### Upside to our conventional energy earnings forecasts

SCI's conventional energy (CE) segment, which includes Singapore power, gas and India coal power, delivered a core profit of S\$218m in 2H21 (+18% hoh, +85% yoy). This excludes S\$30m provisions made for remedial obligations in UK. Our calculated core profit for CE for FY21 was S\$407m (+66% yoy). The strong performance was premised on high HSFO, Uniform Singapore Energy Price (USEP) and IEX prices. Persistent tightness in the energy market could translate into strong CE earnings in 1H22F. Our forecasts include a 15% yoy fall in FY22F revenue, which we maintain given the uncertain global geopolitical scene.

Financial Summary	Dec-20A	Dec-21A	Dec-22F	Dec-23F	Dec-24F
Revenue (S\$m)	5,447	7,795	6,763	7,175	7,496
Operating EBITDA (S\$m)	1,017	1,071	1,084	1,216	1,247
Net Profit (S\$m)	157.0	279.0	428.3	493.8	517.5
Core EPS (S\$)	0.09	0.16	0.24	0.28	0.29
Core EPS Growth	(48.5%)	77.8%	53.5%	15.3%	4.8%
FD Core P/E (x)	30.25	17.02	11.08	9.62	9.18
DPS (S\$)	0.040	0.050	0.072	0.083	0.087
Dividend Yield	1.50%	1.88%	2.71%	3.12%	3.27%
EV/EBITDA (x)	9.83	8.73	8.58	7.43	7.09
P/FCFE (x)	NA	10.79	NA	NA	NA
Net Gearing	193%	154%	156%	148%	143%
P/BV (x)	1.42	1.26	1.15	1.02	0.92
ROE	3.1%	7.9%	10.8%	11.3%	10.6%
% Change In Core EPS Estimates			0%	0%	0%
CGS-CIMB/Consensus EPS (x)			0.99	1.01	1.02

SOURCES: CGS-CIMB RESEARCH, COMPANY REPORTS



### Glossary >

**Uniform Singapore Energy Price (USEP)**: Effectively represents the market 'pool price' of all electricity sold to the grid. The USEP is the weighted average price in the wholesale electricity market and is determined through the interaction of offers made by generation companies and consumer demand.

**Vesting contracts (VC)**: A unique form of bilateral contracts between Singapore Power Services and generation companies. Implemented in order to rein in the large generation companies by preventing them from withholding capacity and thus pushing up spot wholesale electricity prices. Determined by the authority every two years, a specific amount of electricity, i.e. the vesting contract (VC) level, has to be sold at a fixed price, i.e. the vesting contract price. The vesting contract price is based on the long-run marginal cost of the most efficient technology, currently determined as the 'F' class CCGT (combined cycle gas turbine) power plant, which accounts for at least 25% of the system demand in Singapore. The vesting contract level fell from the peak of 60% in 2011 to 20% in 2016-2019. Prior to the decline, VC prices were always higher than USEP to ensure generation companies were adequately compensated (read: profitable).

Currently only LNG VC remains in the market with volume being fixed by the government. LNG VC are pegged to dated Brent. The entire VC regime will be phased out from 1 Jul-23.

**High sulphur fuel oil (HSFO)**: A form of residual (heavy) fuel oil with a high sulphur content, used as a proxy for fuel costs. HSFO 180 CST is used as a benchmark as it is widely utilised given its emission standards. As Singapore's electricity is mainly generated from natural gas, the prices of natural gas as set out in commercial gas contracts signed by generation companies are indexed to fuel oil prices.

**Spark spread** is a common metric for estimating the profitability of natural gasfired electric generators. The spark spread is the difference between the price received by a generator for electricity produced and the cost of the natural gas needed to produce that electricity. Spark spreads have not been disclosed since 2013. From our database, some of the generation companies' blended spark spreads were S\$40/MW in 2013 when crude oil prices were at US\$110/bbl.

The **Indian Energy Exchange (IEX)** is an Indian electronic power trading exchange regulated by the Central Electricity Regulatory Commission (CERC). Essentially, this provides the daily average spot power price, which is a function of demand from various DISCOM (Distribution Company India) and supply from thermal power plants that are exposed to imported coal prices/supplies.

# Singapore USEP trending up, tracking high LNG and crude oil prices ➤

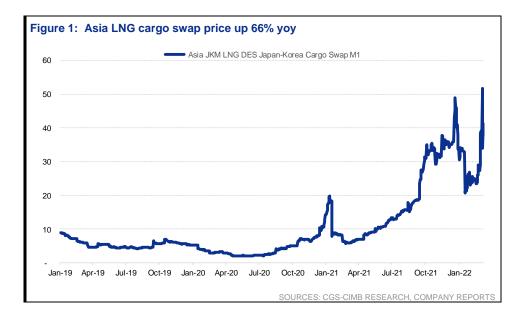
Singapore relies on imported natural gas for almost 95% of its electricity supply. This means energy developments around the world will naturally have an impact on Singapore's electricity prices.

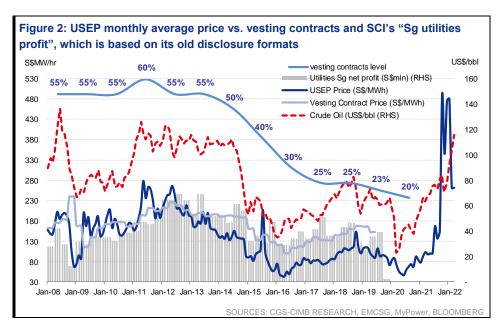
Since 2014, the USEP has been depressed below the full cost of producing electricity due to intense competition among power generation companies (gencos), which had over-invested in generation capacity and over-contracted for gas. However, this has reversed since 2H21.



According to EMA, a global energy crunch since Sep 21 due to a confluence of increased gas consumption, recovering economic activity, stockpiling for winter months, severe weather events and a series of gas production outages has led to a surge in the price of liquefied natural gas. Domestically, Singapore's electricity demand has also increased, with a new peak in demand above 7,600MW recorded in Oct 21 (from an average of 7,376MW in 2020). Meanwhile, there was unplanned curtailment of piped natural gas from West Natuna and low landing pressure of gas supplied from South Sumatra due to upstream production issues during the months of Sep-Dec 2021. In addition, gencos in Singapore experienced some unplanned prolonged maintenance.

Accordingly, USEP spiked to an average of S\$448 MW/hr from Oct 21 to Jan 22. Although gas supply has since resumed at contractual levels, crude oil/LNG prices remained elevated at c.S\$262 MW/hr in Feb and Mar 22 (+160% yoy).





### Then and now >

Recall that under its old disclosure format, Singapore's utilities (which include power, gas & steam, water and waste) delivered annual profit of c.S\$220m in 2011-2014 when oil prices were at US\$120/bbl and vesting contracts capacity



was 55-60%. We estimate power/gas and steam made up about 70% of the Singapore profits then.

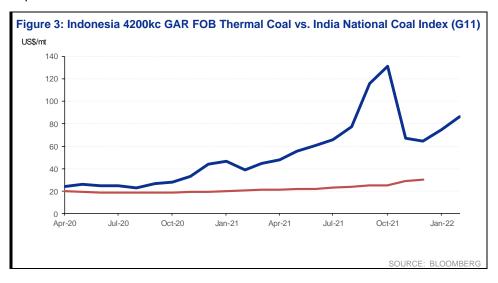
## Gas no longer in oversupply >

In 2008, BG Singapore Gas Marketing (BG) was selected as the LNG aggregator for Singapore. BG aggregates demand for regasified LNG from all end-users in Singapore and targeted 3mtpa (million metric tonnes per annum) LNG supply starting from 2013. Six companies (Senoko Energy, PowerSeraya, Tuas Power, Sembcorp Cogen, Keppel Merlimau Cogen and Island Power Company) entered a long-term gas purchase agreement with BG to purchase c.2mtpa of regasified LNG for a period of 10 years, or up to 2023, whichever was earlier. We believe that these contracts have been gradually rolled off, resulting in a more balanced gas situation in Singapore.

For SCI, two contracts were signed by Sembcorp Cogen in 2010 for the purchase of a total 42 BBtud (Billion British thermal units per day) of LNG. The agreements have a term of 10 years with an option to extend the term by two successive periods of five years each subject to fulfilment of conditions set in the agreements.

# Feedstock arrangeement for India coal plants >

SCI utilises a blend of domestic and imported coal to meet its fuel requirements. As of Dec 21, domestic coal was more than 200% cheaper than international coal imported from Indonesia.



For domestic coal, SCI entered into a fuel supply agreement (FSA) with Mahanadi Coalfields Limited (MCL), a subsidiary of Coal India Limited, for 4.27mtpa coal for a period of 20 years from 2013. The price of coal under the FSA consists of a notified base price and other charges, including transportation charges, sizing, crushing, rapid loading charges and statutory charges. If the quantity of coal delivered falls below the set threshold level under the FSA, MCL is required to pay compensation to SCI in accordance with the FSA. Similarly, in the event that SCI purchases less coal than the threshold contracted quantity of coal from MCL, SCI will be required to compensate MCL.

For imported coal, SCI entered into a coal sales and purchase agreement (CSPA) with PT Bayan Resources TBK Indonesia for the supply of 1.06mtpa of coal for a period of 10 years from 2015. The CSPA may be terminated if either party fails to perform its obligations under the contract or in certain other circumstances. For the portion of power without PPA, that is, fuel priced on the spot market, SCI utilises imported coal from Indonesia, South Africa and other countries.

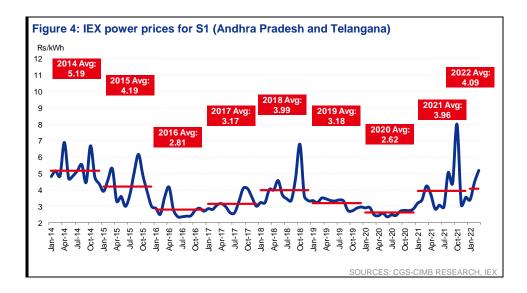


## Cost passed through for PPAs >

Under the terms of the PPAs, a substantial portion of SCI's coal cost is recoverable as it is either passed through to customers or recoverable in the form of fuel cost escalation. As a result, it is not exposed to significant risks relating to coal price fluctuations.

# Spot market reflects higher coal costs in a timely manner>

For power sold on the spot market, the tariff is determined based on the prevailing demand and supply conditions and price fluctuations. IEX prices usually reflect the coal availability as well as a combination of imported and domestic coal prices. As imported coal prices increased, IEX has risen 47% since Dec 21 to Rs5.19/kwhr in Mar 22.



# Figure 5: SCI's CE segment (including Singapore gencos and India's coal power plants) 2H21 core profit up 18% hoh and 85% yoy Net profit (S\$m) before El 1H20 2H20 1H21 2H21 hoh yoy Comments for 2H21

						Higher contribution from India wind and green credit in
						India, stronger margin from battery strorage in UK bu
Renewables	33	13	24	32	33%	146% offset by c. S\$11m development costs for M&A
						Better performance by the Urban business as well as
Integrated Urban Solutions	64	49	63	92	46%	88% the Waste and Waste-to-resource businesses.
						Stronger India (Plant 2 exposed to strong IEX), SG
						(USEP peaked in 4Q21) and UKPR (volatile renewable
Conventional Energy	127	118	185	218 **	18%	85% plants in UK led to more demand for flexible energy)
						Construction, which was impacted by Covid-19 in
Other Business	(1)	12	13	12	-8%	0% 2020.
						S\$10m contribution to sustainability efforts, revamped
Corporate Costs	(74)	(41)	(33)	(104)	215%	154% incentives and higher compensations for staff
			252	250	-1%	66%

excluding S\$30m provision for remedial obligations in UK

SOURCES: CGS-CIMB RESEARCH, COMPANY REPORTS

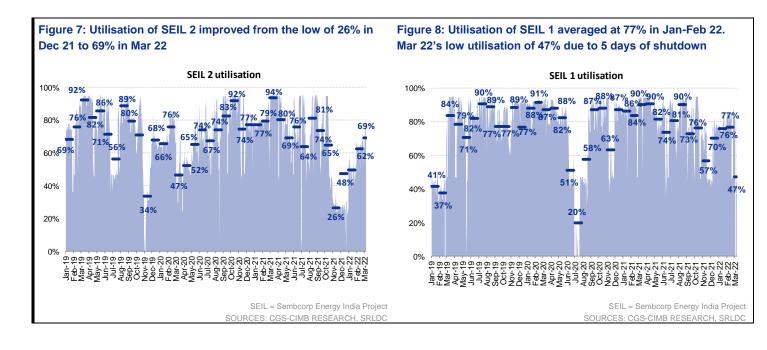


Conglomerate | Singapore Sembcorp Industries | March 14, 2022

sset Name (Location)	Stake	Gross Installed Capacity (MW)		Net Electricity Generated (GWh)				Contract tenure	Customers	Energy Source
				FY21	FY20	FY21	FY20			
embcorp Energy India Project 1, India 100%	1,320	570	9,156	8,590	92%	85%	2016-2024	Telangana DISCOMS	Coal, Diesel	
			500					2013-2040	Telangana and Andhra Pradesh DISCOMS	Coal, Diesel
Sembcorp Energy India Project 2, India	100%	1,320	250	7,790	8,201	88%	96%	2019-2033	Bangladesh Power Development Board	Coal, Diesel
			200					2Q22 to 2033	Bangladesh Power Development Board	Coal, Diesel
			625	-				2023-2034	Andhra Pradesh DISCOMS	Coal, Diesel
Sirajgani Unit 4, Bangladesh	71%	440	414			93%	96%	2016-2041	Bangladesh Power Development Board	Gas
Shanghai Cao Jing	30%	658		3,539	3,380					Gas
Chongqing Songzao Sembcorp	49%	1,320		4,175	3,838					Coal, Diesel
		5,058	2,559	24,660	24,009			1	•	1

## Key catalysts and risks >

Key re-rating catalysts: stronger margins from the merchant market, earningsaccretive M&A and divestment of coal power plants in India. Key downside risks: unplanned shutdown, global shortage of gas and unfavourable regulatory changes affecting plants operations.





Conglomerate | Singapore Sembcorp Industries | March 14, 2022

	2H20	1H21	2H21	FY21	FY22F	FY23F
Revenue (S\$m)						
Renewables	144.0	146.0	208.0	354.0	314.6	366.0
yoy change in Renewables (%)		1.4%			-11.1%	16.3%
Integrated Urban Solutions (incl. was	225.0	218.0	247.0	465.0	465.0	469.7
yoy change in IUS (%)		-3.1%			0.0%	1.0%
Conventional Energy	2,358.0	2,756.0	3,923.0	6,679.0	5,677.2	6,017.8
yoy change in CE (%)		16.9%			-15.0%	6.0%
Other Business	103.0	170.0	127.0	297.0	305.9	321.2
yoy change in Other Business (%)		65.0%			3.0%	5.0%
Total revenue	2,830.0	3,290.0	4,505.0	7,795.0	6,762.4	7,174.9
yoy change in Total Revenue (%)		16.3%	59.2%	43.1%	-13.2%	6.1%
Adjusted EBITDA (S\$m)						
Renewables	119.0	125.0	150.0	278.0	248.0	316.8
yoy change in Renewables (%)		5.0%			-10.8%	27.7%
Integrated Urban Solutions	110.0	107.0	133.0	240.0	239.4	248.5
yoy change in IUS (%)		-2.7%			-0.2%	3.8%
Conventional Energy	527.0	525.0	520.0	1,045.0 📕	878.2	965.4
yoy change in CE (%)		-0.4%			-16.0%	9.9%
Other Business and Corporate	9.0	(13.0)	(53.0)	(69.0)	(69.3)	(63.2
yoy change in Other Business (%)		-244.4%			0.5%	-8.9%
Total Adjusted EBITDA	765.0	744.0	750.0	1,494.0	1,296.4	1,467.5
yoy change in Total Adjusted EBITDA	(%)	-2.7%	-2.0%	5.4%	-13.2%	13.2%
Not profit (C¢m)						
Net profit (S\$m)	42.0	04.0	22.0	50.0	<u> </u>	00.4
Renewables	13.0	24.0	32.0	56.0	66.7	86.1
yoy change in Renewables (%)	74.0	84.6%	00.0	161.0	19.2%	29.1%
Integrated Urban Solutions	74.0	69.0	92.0	161.0	149.7	151.3
yoy change in IUS (%)	149.0	-6.8%	201.0	174.0	-7.0%	1.0% 348.5
Conventional Energy yoy change in CE (%)	149.0	(27.0)	201.0	174.0	82.2%	9.9%
Other Business	10.0	13.0	12.0	25.0	25.0	25.0
yoy change in Other Business (%)	10.0	30.0%	12.0	25.0	25.0 0.0%	25.0 0.0%
	(48.0)		(104.0)	(137.0)	(130.2)	
Corporate	(40.0)	(33.0)	(104.0)	(137.0)	. ,	(117.1)
yoy change in Corporate (%) Total net profit after El	198.0	46.0	233.0	279.0	-5.0% 428.3	-10.0% 493.8
yoy change in net profit after El (%)	190.0	-76.8%	233.0	77.7%	<b>420.3</b> 53.5%	493.0 15.3%

Figure 10: SOP valuations	
	Renewa
	s
and the second	

	Renewable s	Urban	CE	Others	Total
(S\$m)					
FY23F Adjusted EBITDA	316.8	248.5	965.4	(63.2)	1,467.5
EV/EBITDA (CY23F Asian peers' average)	15.0		8.0		
EV	4,752.0		7,722.9		12,474.9
Less: net debt					6,403.8
Market cap					6,071.0
Add: BV of Urban Solutions as of FY22		1,930.4			1,930.4
Add: BV of Others as of FY21				(2,696.0)	(2,696.0)
Sum of parts					5,305.5
Number of shares (millions)					1,787.5
Target price (S\$)					2.96
	S	OURCES: CGS-	-CIMB RESEAF	RCH, COMPAN	Y REPORTS



Conglomerate | Singapore Sembcorp Industries | March 14, 2022

# Figure 11: Sector / Peer Comparison

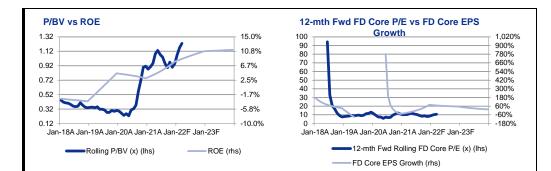
	Bbg		Price	Target Price	Market Cap		P/E (x)		3-year EPS	EV/I	EBITDA (:	x)	Recurring ROE (%)	Dividen Yield (%
Company	Ticker	Recom.	(Icl curr)	(Icl curr)	(US\$ m)	CY21F		CY23F	ĆAGR (%)	CY21F		ĆY23F	CY21É	CY21
Perusahaan Gas Negara	PGAS IJ	Add	1,405	2,300	2,382	7.7	8.1	7.7	na	6.4	5.2	5.0	13.0%	0.0
NTPC Ltd	NTPC IN	NR	131.3	NA	16,635	8.2	7.9	6.7	11.0%	8.7	7.6	6.9	12.0%	4.8
Power Grid Corp of India Ltd	PWGR IN	NR	211.7	NA	19,294	11.5	10.4	9.5	9.5%	7.5	7.3	7.0	18.3%	5.3
Tata Power Co Ltd/The	TPWR IN	NR	231.8	NA	9.677	55.6	30.2	25.3	34.7%	17.7	14.1	12.5	8.0%	0.7
GAIL India Ltd	GAIL IN	NR	151.7	NA	8,801	11.1	7.2	7.3	10.4%	5.6	5.9	5.8	16.5%	6.0
Petronet LNG Ltd	PLNG IN	NR	205.5	NA	4,027	10.5	9.3	8.5	7.9%	5.5	5.8	5.5	24.8%	5.4
Adani Green Energy Ltd	ADANIGR IN	NR	1,839	NA	37,588	1070.1	na	na	na	na	na	na	na	r
Simple Average (India)						194.5	13.0	11.5	14.7%	9.0	8.1	7.5	15.9%	4.5
Cypark Resources Bhd	CYP MK	Hold	0.82	0.96	114	6.6	6.1	6.1	-1.5%	15.9	11.6	10.4	7.0%	0.0
Gas Malaysia Berhad	GMB MK	Add	2.66	3.00	814	13.6	15.7	14.4	1.8%	8.6	9.5	9.2	22.8%	6.6
Malakoff Corporation	MLK MK	Add	0.60	1.16	693	8.6	8.9	8.5	6.5%	5.4	4.9	5.4	6.3%	7.4
Petronas Gas	PTG MK	Hold	17.12	16.75	8,074	16.7	18.1	17.5	-1.4%	9.2	8.9	8.9	15.8%	4.8
Taliworks Corporation	TWK MK	Add	0.93	1.06	444	23.8	24.5	22.8	11.2%	18.3	15.0	15.2	8.4%	7.19
Tenaga Nasional	TNB MK	Add	8.94	13.30	12,201	10.6	10.8	10.0	6.6%	5.1	4.7	4.5	8.6%	4.5
YTL Power International	YTLP MK	Add	0.59	0.81	1,139	14.2	12.4	11.5	18.5%	9.9	9.9	9.8	2.6%	6.7
Simple Average (Malaysia)					.,	13.4	13.8	13.0	5.9%	10.3	9.2	9.0	10.2%	5.39
Sermsang Power Corporation	SSP TB	Add	11.50	15.60	393	13.1	9.6	10.2	13.1%	10.8	9.1	9.8	18.0%	0.19
B Grimm Power PCL	BGRIM TB	NR	34.00	NA	2,651	47.2	32.7	22.9	21.2%	14.6	12.9	11.0	11.1%	0.49
Banpu Power PCL	BPP TB	NR	16.20	NA	1,477	15.8	10.6	9.9	10.5%	264.4	51.3	40.7	7.2%	2.2%
BCPG PCL	BCPG TB	NR	12.10	NA	1,048	15.8	14.0	22.5	-16.4%	15.0	12.8	14.2	8.1%	2.79
Energy Absolute PCL	EA TB	NR	85.50	NA	9,540	52.1	37.7	31.3	25.1%	36.0	26.3	22.3	20.2%	0.49
Global Power Synergy PCL	GPSC TB	NR	68.75	NA	5,799	24.4	23.6	20.4	8.2%	13.5	15.0	13.8	6.9%	1.5%
Gulf Energy Development PCL	GULF TB	NR	48.25	NA	16,935	na	46.2	37.5	48.8%	44.6	34.8	28.5	9.6%	0.8%
Ratch Group PCL	RATCH TB	NR	45.00	NA	1,952	8.4	10.0	9.7	2.4%	15.1	13.9	13.6	11.9%	5.39
TPI Polene Power PCL	TPIPP TB	NR	3.94	NA	990	7.9	7.4	8.0	-2.9%	8.2	7.9	8.3	14.0%	3.0%
Super Energy Corp PCL	SUPER TB	NR	0.91	NA	745	na	na	na	na	na	na	na	13.2%	0.09
Simple Average (Thailand)						23.1	21.3	19.1	12.2%	46.9	20.4	18.0	12.0%	1.69
Beijing Jingneng Clean Energy	579 HK	NR	2.12	NA	2,232	5.5	4.7	3.9	17.0%	6.7	5.6	4.8	9.9%	5.1%
China Datang Corp Renewable Pc	1798 HK	NR	3.22	NA	2,991	13.3	10.1	8.1	35.9%	9.7	8.3	7.4	7.1%	1.79
China Longyuan Power Group Cor	916 HK	NR	15.60	NA	29,262	16.6	14.0	12.0	21.4%	13.8	11.9	10.1	10.4%	1.29
China Gas Holdings Ltd	384 HK	NR	10.08	NA	7,127	5.0	5.6	4.9	1.7%	6.5	6.3	5.7	16.5%	5.3%
China Resources Gas Group Ltd	1193 HK	NR	27.35	NA	8,084	10.1	9.2	8.4	12.2%	5.7	5.2	4.8	15.9%	4.1%
China Resources Power Holdings	836 HK	NR	14.82	NA	9,106	12.6	6.8	5.6	19.0%	8.2	5.8	5.0	6.3%	3.3%
CGN Power Co Ltd	1816 HK	NR	2.04	NA	20,930	8.3	7.8	7.3	6.0%	10.9	10.7	10.5	10.3%	5.3%
Huaneng Power International In	902 HK	NR	4.00	NA	16,409	na	8.8	7.5	120.5%	14.6	8.8	8.1	-5.0%	2.0%
Simple Average (China)						10.2	8.4	7.2	29.2%	9.5	7.8	7.0	8.9%	3.5%
AC Energy Corp	ACEN PM	NR	8.14	NA	5,948	na	37.0	27.9	7.8%	42.3	27.5	19.2	8.7%	0.6%
Aboitiz Power Corporation	AP PM	Add	34.90	41.30	4,912	12.6	9.7	8.4	33.0%	8.9	7.0	5.9	15.0%	2.4%
Manila Electric Co	MER PM	NR	360.6	NA	7,751	17.3	15.7	15.0	18.5%	10.9	9.8	9.4	26.9%	1.4%
Simple Average (Philippines)						15.0	20.8	17.1	19.8%	20.7	14.8	11.5	16.9%	1.5%
Orsted AS	ORSTED DC	NR	880.0	NA	54,289	36.2	30.4	41.3	-16.0%	17.2	14.7	17.1	14.1%	1.49
NextEra Energy Inc	NEE US	NR	79.30	NA	155,646	31.1	28.5	26.3	26.4%	32.3	18.2	16.8	9.7%	1.99
Brookfield Renewable Partners	BEP US	NR	41.01	NA	19,207	na	577.6	154.8	na	29.7	27.4	25.6	-4.7%	3.19
Azure Power Global Ltd	AZRE US	NR	18.68	NA	1,135	na	35.7	15.7	na	14.2	10.9	8.9	-4.2%	n
Simple Average (US and Europe)						33.7	168.1	59.5	5.2%	23.4	17.8	17.1	3.7%	2.2
Average (ex US and Europe)						16.3	14.9	13.2	17.3%	20.7	12.1	10.8	11.6%	3.3%
Average (all)						17.4	31.5	18.2	16.6%	21.0	12.8	11.5	10.7%	3.2%
Sembcorp Industries	SCI SP	Add	2.66	2.96	3,482	17.0	11.1	9.6	47.3%	8.7	8.6	7.4	7.9%	1.9%



	Refinitiv ESG Scores
ESG in a nutshell ESG	C+ ESG Score     B ESG Controversies Score     C+ ESG Combined Score     C ESG Environment Pillar Score     C+ ESG Social Pillar Score     A- ESG Government Pillar Score
With the completion of its divestment of Sembcorp Marine in in May) of its intention to grow the profit contribution from its overall ESG strategy will likely continue to improve. SCI achi and a B for climate change score in 2021, based on the guid Disclosure Project). We think the gradual increase in its gros currently (comprising wind, solar and energy storage), over t from the coal power plant business, could be the key catalys	sustainable solutions portfolio, our assessment is that SCI's leved an A grade in the MSCI ESG Rating as of end-2020 led recommendations by CDP (formerly known as Carbon as installed renewable energy to 10GW, from 2.6GW he next five years, as well as the potential reduction/exit
Keep your eye on	Implications
As of 1H21, conventional energy accounted for more than 50% of its overall installed capacity, which could continue to put a cap on SCI's environmental score across various ESG related rating agencies due to CO2 equivalent emissions. The changes of CEO and CFO in the past 5 years are also a point to note in terms of strategic direction as management departure forms part of the evaluation of the "workforce" element in the social category of ESG investment.	The current CEO is more intent on increasing SCI's renewable energy mix, in our view. If this is executed well, it should work in SCI's favour.
ESG highlights	Implications
SCI targets to grow the profit contribution from its sustainable solutions from 40% in 2021F to 70% by 2025F. Its plans to cut its greenhouse gas emissions by 9% over the same period through reduced exposure to fossil fuels. SCI plans to cut its greenhouse gas (GHG) emissions by 90% to 2.7mtCO2e by 2030F, from the current 26.5mtCO2e. SCI in its latest investor day in May 2021 said the group will not make any further investments in coal energy. In Sep, it successfully launched a sustainabilitylinked-bond (SLB) raising S\$675m with IFC which involved pledging its performance to tailor-made ESG targets.	Successful decarbonisation efforts over the next three to five years could lead to premium valuations ascribed to SCI as it is the only pure renewable energy proxy in Singapore.
Trends	Implications
SCI has made tremendous progress in climate change score with CDP over the last five years, with a marked improvement from C- in 2017 to B in 2020, a rating it has maintained in 2021, in line with peers such as Keppel Corp (B) and Global Power Synergy Thailand (B).	We expect SCI to be a high ESG-ranked company with the proper execution of its ESG strategy. We see potential upside to its valuation, towards the level of its European peers, beyond the next five years.



### **BY THE NUMBERS**



### Profit & Loss

(S\$m)	Dec-20A	Dec-21A	Dec-22F	Dec-23F	Dec-24F
Total Net Revenues	5,447	7,795	6,763	7,175	7,496
Gross Profit	1,362	1,559	1,422	1,490	1,545
Operating EBITDA	1,017	1,071	1,084	1,216	1,247
Depreciation And Amortisation	(575)	(457)	(466)	(475)	(485)
Operating EBIT	442	614	618	741	762
Financial Income/(Expense)	(464)	(397)	(447)	(548)	(591)
Pretax Income/(Loss) from Assoc.	233	206	212	251	291
Non-Operating Income/(Expense)	0	0	0	0	0
Profit Before Tax (pre-El)	211	423	383	444	463
Exceptional Items			0	0	0
Pre-tax Profit	211	423	383	444	463
Taxation	(32)	(123)	(139)	(118)	(119)
Exceptional Income - post-tax					
Profit After Tax	179	300	244	326	344
Minority Interests	(22)	(21)	184	167	174
Preferred Dividends					
FX Gain/(Loss) - post tax					
Other Adjustments - post-tax					
Net Profit	157	279	428	494	517
Recurring Net Profit	157	279	428	494	517
Fully Diluted Recurring Net Profit	157	279	428	494	517

### **Cash Flow**

(S\$m)	Dec-20A	Dec-21A	Dec-22F	Dec-23F	Dec-24F
EBITDA	1,017	1,071	1,084	1,216	1,247
Cash Flow from Invt. & Assoc.	(233)	(206)	(212)	(251)	(291)
Change In Working Capital	1,188	1,206	219	544	311
(Incr)/Decr in Total Provisions					
Other Non-Cash (Income)/Expense					
Other Operating Cashflow	(1,378)	(816)	(439)	(629)	(488)
Net Interest (Paid)/Received	(447)	(300)	(447)	(548)	(591)
Tax Paid	(103)	(36)	(181)	(139)	(118)
Cashflow From Operations	44	919	24	193	71
Сарех	(318)	(282)	(327)	(337)	(347)
Disposals Of FAs/subsidiaries	204	311	0	0	0
Acq. Of Subsidiaries/investments	(176)	(293)	0	0	0
Other Investing Cashflow	(1,059)	134	0	0	0
Cash Flow From Investing	(1,349)	(130)	(327)	(337)	(347)
Debt Raised/(repaid)	890	(349)	29	29	29
Proceeds From Issue Of Shares	599	0	0	0	0
Shares Repurchased	(15)	0	0	0	0
Dividends Paid	(62)	(124)	(54)	0	0
Preferred Dividends					
Other Financing Cashflow	(842)	(52)	0	0	0
Cash Flow From Financing	570	(525)	(25)	29	29
Total Cash Generated	(735)	264	(328)	(114)	(247)
Free Cashflow To Equity	(415)	440	(274)	(114)	(247)
Free Cashflow To Firm	(790)	1,119	170	424	332

SOURCES: CGS-CIMB RESEARCH, COMPANY REPORTS



Conglomerate | Singapore Sembcorp Industries | March 14, 2022

Accounts Payables Days

Inventory Days

### BY THE NUMBERS... cont'd

(S\$m)	Dec-20A	Dec-21A	Dec-22F	Dec-23F	Dec-24F
Total Cash And Equivalents	1,032	1,344	1,016	902	655
Total Debtors	1,571	1,986	1,100	2,174	1,247
Inventories	196	222	580	961	1,360
Total Other Current Assets	205	381	381	381	381
Total Current Assets	3,004	3,933	3,077	4,418	3,643
Fixed Assets	7,204	7,094	6,955	6,816	6,678
Total Investments	1,723	1,738	1,950	2,202	2,492
Intangible Assets	348	390	390	390	390
Total Other Non-Current Assets	1,283	1,240	1,240	1,240	1,240
Total Non-current Assets	10,558	10,462	10,535	10,647	10,800
Short-term Debt	593	754	754	754	754
Current Portion of Long-Term Debt					
Total Creditors	1,159	1,708	747	1,866	870
Other Current Liabilities	375	443	401	380	381
Total Current Liabilities	2,127	2,905	1,902	3,000	2,005
Total Long-term Debt	7,135	6,637	6,666	6,695	6,724
Hybrid Debt - Debt Component					
Total Other Non-Current Liabilities	824	935	935	935	935
Total Non-current Liabilities	7,959	7,572	7,601	7,630	7,659
Total Provisions	0	0	0	0	0
Total Liabilities	10,086	10,477	9,503	10,630	9,664
Shareholders' Equity	3,339	3,767	4,142	4,635	5,153
Minority Interests	137	151	(33)	(200)	(374)
Total Equity	3,476	3,918	4,109	4,435	4,779
Key Ratios	Dec-20A	Dec-21A	Dec-22F	Dec-23F	Dec-24F
Revenue Growth	(19.1%)	43.1%	(13.2%)	6.1%	4.5%
Operating EBITDA Growth	(23.7%)	5.3%	1.2%	12.2%	2.6%
Operating EBITDA Margin	18.7%	13.7%	16.0%	17.0%	16.6%
Net Cash Per Share (S\$)	(3.75)	(3.39)	(3.59)	(3.67)	(3.82)
BVPS (S\$)	1.87	2.11	2.32	2.60	2.89
Gross Interest Cover	0.89	1.45	1.31	1.31	1.25
Effective Tax Rate	15.2%	29.1%	36.2%	26.5%	25.6%
Net Dividend Payout Ratio	45.5%	32.0%	30.0%	30.0%	30.0%
Accounts Receivables Days	121.6	83.3	83.3	83.3	83.5
noodunto noodivabilos Days	26.07	12.22	27.41	40.47	71 27

2 200/				
2.30%	4.70%	5.60%	6.47%	6.51%
3.19%	5.69%	5.64%	6.50%	6.46%
3.11%	4.16%	4.39%	5.45%	5.65%
Dec-20A	Dec-21A	Dec-22F	Dec-23F	Dec-24F
-19.1%	43.1%	-13.2%	6.1%	4.5%
	3.11% Dec-20A	3.11% 4.16%	3.11% 4.16% 4.39%	3.11% 4.16% 4.39% 5.45% Dec-20A Dec-21A Dec-22F Dec-23F

26.07

179.3

12.23

83.9

83.9

27.41

83.9

71.37

84.1

49.47



### DISCLAIMER

The content of this report (including the views and opinions expressed therein, and the information comprised therein) has been prepared by and belongs to CGS-CIMB. Reports relating to a specific geographical area are produced and distributed by the corresponding CGS-CIMB entity as listed in the table below.

This report is not directed to, or intended for distribution to or use by, any person or entity who is a citizen or resident of or located in any locality, state, country or other jurisdiction where such distribution, publication, availability or use would be contrary to law or regulation.

By accepting this report, the recipient hereof represents and warrants that he is entitled to receive such report in accordance with the restrictions set forth below and agrees to be bound by the limitations contained herein (including the "Restrictions on Distributions" set out below). Any failure to comply with these limitations may constitute a violation of law. This publication is being supplied to you strictly on the basis that it will remain confidential. No part of this report may be (i) copied, photocopied, duplicated, stored or reproduced in any form by any means; or (ii) redistributed or passed on, directly or indirectly, to any other person in whole or in part, for any purpose without the prior written consent of CGS-CIMB.

The information contained in this research report is prepared from data believed to be correct and reliable at the time of issue of this report. CGS-CIMB may or may not issue regular reports on the subject matter of this report at any frequency and may cease to do so or change the periodicity of reports at any time. CGS-CIMB has no obligation to update this report in the event of a material change to the information contained in this report. CGS-CIMB does not accept any obligation to (i) check or ensure that the contents of this report remain current, reliable or relevant, (ii) ensure that the content of this report constitutes all the information a prospective investor may require, (iii) ensure the adequacy, accuracy, completeness, reliability or fairness of any views, opinions and information, and accordingly, CGS-CIMB, its affiliates and related persons including China Galaxy International Financial Holdings Limited ("CGIFHL") and CIMB Group Sdn. Bhd. ("CIMBG") and their respective related corporations (and their respective directors, associates, connected persons and/or employees) shall not be liable in any manner whatsoever for any consequences (including but not limited to any direct, indirect or consequential losses, loss of profits and damages) of any reliance thereon or usage thereof. In particular, CGS-CIMB disclaims all responsibility and liability for the views and opinions set out in this report.

Unless otherwise specified, this report is based upon sources which CGS-CIMB considers to be reasonable. Such sources will, unless otherwise specified, for market data, be market data and prices available from the main stock exchange or market where the relevant security is listed, or, where appropriate, any other market. Information on the accounts and business of company(ies) will generally be based on published statements of the company(ies), information disseminated by regulatory information services, other publicly available information and information resulting from our research.

Whilst every effort is made to ensure that statements of facts made in this report are accurate, all estimates, projections, forecasts, expressions of opinion and other subjective judgments contained in this report are based on assumptions considered to be reasonable as of the date of the document in which they are contained and must not be construed as a representation that the matters referred to therein will occur. Past performance is not a reliable indicator of future performance. The value of investments may go down as well as up and those investing may, depending on the investments in question, lose more than the initial investment. No report shall constitute an offer or an invitation by or on behalf of CGS-CIMB or any of its affiliates (including CGIFHL, CIMBG and their respective related corporations) to any person to buy or sell any investments.

CGS-CIMB, its affiliates and related corporations (including CGIFHL, CIMBG and their respective related corporations) and/or their respective directors, associates, connected parties and/or employees may own or have positions in securities of the company(ies) covered in this research report or any securities related thereto and may from time to time add to or dispose of, or may be materially interested in, any such securities. Further, CGS-CIMB, its affiliates and their respective related corporations (including CGIFHL, CIMBG and their respective related corporations) do and seek to do business with the company(ies) covered in this research report and may from time to time act as market maker or have assumed an underwriting commitment in securities of such company(ies), may sell them to or buy them from customers on a principal basis and may also perform or seek to perform significant investment banking, advisory, underwriting or placement services for or relating to such company(ies) as well as solicit such investment, advisory or other services from any entity mentioned in this report.

CGS-CIMB or its affiliates (including CGIFHL, CIMBG and their respective related corporations) may enter into an agreement with the company(ies) covered in this report relating to the production of research reports. CGS-CIMB may disclose the contents of this report to the company(ies) covered by it and may have amended the contents of this report following such disclosure.

The analyst responsible for the production of this report hereby certifies that the views expressed herein accurately and exclusively reflect his or her personal views and opinions about any and all of the issuers or securities analysed in this report and were prepared independently and autonomously. No part of the compensation of the analyst(s) was, is, or will be directly or indirectly related to the inclusion of specific recommendations(s) or view(s) in this report. The analyst(s) who prepared this research report is prohibited from receiving any compensation, incentive or bonus based on specific investment banking transactions or for providing a specific recommendation for, or view of, a particular company. Information barriers and other arrangements may be established where necessary to prevent conflicts of interests arising. However, the analyst(s) may receive compensation that is based on his/their coverage of company(ies) in the performance of his/their duties or the performance of his/their recommendations and the research personnel involved in the preparation of this report may also participate in the solicitation of the businesses as described above. In reviewing this research report, an investor should be aware that any or all of the foregoing, among other things, may give rise to real or potential conflicts of interest. Additional information is, subject to the duties of confidentiality, available on request.

Reports relating to a specific geographical area are produced by the corresponding CGS-CIMB entity as listed in the table below. The term "CGS-CIMB" shall denote, where appropriate, the relevant entity distributing or disseminating the report in the particular jurisdiction referenced below, or, in every other case except as otherwise stated herein, CGS-CIMB Securities International Pte. Ltd. and its affiliates, subsidiaries and related corporations.



Conglomerate | Singapore Sembcorp Industries | March 14, 2022

Country	CGS-CIMB Entity	Regulated by
Hong Kong	CGS-CIMB Securities (Hong Kong) Limited	Securities and Futures Commission Hong Kong
India	CGS-CIMB Securities (India) Private Limited	Securities and Exchange Board of India (SEBI)
Indonesia	PT CGS-CIMB Sekuritas Indonesia	Financial Services Authority of Indonesia
Malaysia	CGS-CIMB Securities Sdn. Bhd.	Securities Commission Malaysia
Singapore	CGS-CIMB Securities (Singapore) Pte. Ltd.	Monetary Authority of Singapore
South Korea	CGS-CIMB Securities (Hong Kong) Limited, Korea Branch	Financial Services Commission and Financial Supervisory Service
Thailand	CGS-CIMB Securities (Thailand) Co. Ltd.	Securities and Exchange Commission Thailand

### Other Significant Financial Interests:

(i) As of February 28, 2022 CGS-CIMB has a proprietary position in the securities (which may include but not be limited to shares, warrants, call warrants and/or any other derivatives) in the following company or companies covered or recommended in this report:

### (a) Sembcorp Industries

(ii) Analyst Disclosure: As of March 14, 2022, the analyst(s) who prepared this report, and the associate(s), has / have an interest in the securities (which may include but not be limited to shares, warrants, call warrants and/or any other derivatives) in the following company or companies covered or recommended in this report:

(a) -

This report does not purport to contain all the information that a prospective investor may require. Neither CGS-CIMB nor any of its affiliates (including CGIFHL, CIMBG and their related corporations) make any guarantee, representation or warranty, express or implied, as to the adequacy, accuracy, completeness, reliability or fairness of any such information and opinion contained in this report. Neither CGS-CIMB nor any of its affiliates nor their related persons (including CGIFHL, CIMBG and their related corporations) shall be liable in any manner whatsoever for any consequences (including but not limited to any direct, indirect or consequential losses, loss of profits and damages) of any reliance thereon or usage thereof.

This report is general in nature and has been prepared for information purposes only. It is intended for circulation amongst CGS-CIMB's clients generally and does not have regard to the specific investment objectives, financial situation and the particular needs of any specific person who may receive this report. The information and opinions in this report are not and should not be construed or considered as an offer, recommendation or solicitation to buy or sell the subject securities, related investments or other financial instruments or any derivative instrument, or any rights pertaining thereto.

Investors are advised to make their own independent evaluation of the information contained in this research report, consider their own individual investment objectives, financial situation and particular needs and consult their own professional and financial advisers as to the legal, business, financial, tax and other aspects before participating in any transaction in respect of the securities of company(ies) covered in this research report.

The securities of such company(ies) may not be eligible for sale in all jurisdictions or to all categories of investors.

### Restrictions on Distributions

Australia: Despite anything in this report to the contrary, this research is provided in Australia by CGS-CIMB Securities (Singapore) Pte. Ltd. and CGS-CIMB Securities (Hong Kong) Limited. This research is only available in Australia to persons who are "wholesale clients" (within the meaning of the Corporations Act 2001 (Cth) and is supplied solely for the use of such wholesale clients and shall not be distributed or passed on to any other person. You represent and warrant that if you are in Australia, you are a "wholesale client". This research is of a general nature only and has been prepared without taking into account the objectives, financial situation or needs of the individual recipient. CGS-CIMB Securities (Singapore) Pte. Ltd. and CGS-CIMB Securities (Hong Kong) Limited do not hold, and are not required to hold an Australian financial services license. CGS-CIMB Securities (Singapore) Pte. Ltd. and CGS-CIMB Securities (Hong Kong) Limited rely on "passporting" exemptions for entities appropriately licensed by the Monetary Authority of Singapore (under ASIC Class Order 03/1102) and the Securities and Futures Commission in Hong Kong (under ASIC Class Order 03/1103).

**Canada:** This research report has not been prepared in accordance with the disclosure requirements of Dealer Member Rule 3400 – Research Restrictions and Disclosure Requirements of the Investment Industry Regulatory Organization of Canada. For any research report distributed by CIBC, further disclosures related to CIBC conflicts of interest can be found at https://researchcentral.cibcwm.com.

**China:** For the purpose of this report, the People's Republic of China ("PRC") does not include the Hong Kong Special Administrative Region, the Macau Special Administrative Region or Taiwan. The distributor of this report has not been approved or licensed by the China Securities Regulatory Commission or any other relevant regulatory authority or governmental agency in the PRC. This report contains only marketing information. The distribution of this report is not an offer to buy or sell to any person within or outside PRC or a solicitation to any person within or outside of PRC to buy or sell any instruments described herein. This report is being issued outside the PRC to a limited number of institutional investors and may not be provided to any person other than the original recipient and may not be reproduced or used for any other purpose.

**France:** Only qualified investors within the meaning of French law shall have access to this report. This report shall not be considered as an offer to subscribe to, or used in connection with, any offer for subscription or sale or marketing or direct or indirect distribution of financial instruments and it is not intended as a solicitation for the purchase of any financial instrument.

**Germany:** This report is only directed at persons who are professional investors as defined in sec 31a(2) of the German Securities Trading Act (WpHG). This publication constitutes research of a non-binding nature on the market situation and the investment instruments cited here at the time of the publication of the information.

The current prices/yields in this issue are based upon closing prices from Bloomberg as of the day preceding publication. Please note that neither the German Federal Financial Supervisory Agency (BaFin), nor any other supervisory authority exercises any control over the content of this report.

**Hong Kong:** This report is issued and distributed in Hong Kong by CGS-CIMB Securities (Hong Kong) Limited ("CHK") which is licensed in Hong Kong by the Securities and Futures Commission for Type 1 (dealing in securities) and Type 4 (advising on securities) activities. Any investors wishing to purchase or otherwise deal in the securities covered in this report should contact the Head of Sales at CGS-CIMB Securities (Hong Kong) Limited. The views and opinions in this research report are our own as of the date hereof and are subject to change. If the Financial Services and Markets Act of the United Kingdom or the rules of the Financial Conduct Authority apply to a recipient, our obligations owed to such recipient therein are unaffected.



CHK has no obligation to update its opinion or the information in this research report. This publication is strictly confidential and is for private circulation only to clients of CHK. CHK does not make a market on other securities mentioned in the report.

India: This report is issued and distributed in India by CGS-CIMB Securities (India) Private Limited ("CGS-CIMB India"). CGS-CIMB India is a subsidiary of CGS-CIMB Securities International Pte. Ltd. which is in turn is a 50:50 joint venture company of CGIFHL and CIMBG. The details of the members of the group of companies of CGS-CIMB can be found at www.cgs-cimb.com, CGIFHL at www.chinastock.com.hk/en/ACG/ContactUs/index.aspx and CIMBG at www.cimb.com/en/who-we-are.html. CGS-CIMB India is registered with the National Stock Exchange of India Limited and BSE Limited as a trading and clearing member (Merchant Banking Number: INM000012037) under the Securities and Exchange Board of India (Stock Brokers and Sub-Brokers) Regulations, 1992. In accordance with the provisions of Regulation 4(g) of the Securities and Exchange Board of India (Investment Advisers) Regulations, 2013, CGS-CIMB India is not required to seek registration with the Securities and Exchange Board of India ("SEBI") as an Investment Adviser. CGS-CIMB India is registered with SEBI (SEBI Registration Number: INZ000209135) as a Research Analyst (INH00000669) pursuant to the SEBI (Research Analysts) Regulations, 2014 ("Regulations").

This report does not take into account the particular investment objectives, financial situations, or needs of the recipients. It is not intended for and does not deal with prohibitions on investment due to law/jurisdiction issues etc. which may exist for certain persons/entities. Recipients should rely on their own investigations and take their own professional advice before investment.

The report is not a "prospectus" as defined under Indian Law, including the Companies Act, 2013, and is not, and shall not be, approved by, or filed or registered with, any Indian regulator, including any Registrar of Companies in India, SEBI, any Indian stock exchange, or the Reserve Bank of India. No offer, or invitation to offer, or solicitation of subscription with respect to any such securities listed or proposed to be listed in India is being made, or intended to be made, to the public, or to any member or section of the public in India, through or pursuant to this report.

The research analysts, strategists or economists principally responsible for the preparation of this research report are segregated from the other activities of CGS-CIMB India and they have received compensation based upon various factors, including quality, accuracy and value of research, firm profitability or revenues, client feedback and competitive factors. Research analysts', strategists' or economists' compensation is not linked to investment banking or capital markets transactions performed or proposed to be performed by CGS-CIMB India or its affiliates.

CGS-CIMB India does not have actual / beneficial ownership of 1% or more securities of the subject company in this research report, at the end of the month immediately preceding the date of publication of this research report. However, since affiliates of CGS-CIMB India are engaged in the financial services business, they might have in their normal course of business financial interests or actual / beneficial ownership of one per cent or more in various companies including the subject company in this research report.

CGS-CIMB India or its associates, may: (a) from time to time, have long or short position in, and buy or sell the securities of the subject company in this research report; or (b) be engaged in any other transaction involving such securities and earn brokerage or other compensation or act as a market maker in the financial instruments of the subject company in this research report or act as an advisor or lender/borrower to such company or may have any other potential conflict of interests with respect to any recommendation and other related information and opinions.

CGS-CIMB India, its associates and the analyst engaged in preparation of this research report have not received any compensation for investment banking, merchant banking or brokerage services from the subject company mentioned in the research report in the past 12 months.

CGS-CIMB India, its associates and the analyst engaged in preparation of this research report have not managed or co-managed public offering of securities for the subject company mentioned in the research report in the past 12 months. The analyst from CGS-CIMB India engaged in preparation of this research report or his/her relative (a) do not have any financial interests in the subject company mentioned in this research report; (b) do not own 1% or more of the equity securities of the subject company mentioned in the research report as of the last day of the month preceding the publication of the research report; (c) do not have any material conflict of interest at the time of publication of the research report.

Indonesia: This report is issued and distributed by PT CGS-CIMB Sekuritas Indonesia ("CGS-CIMB Indonesia"). The views and opinions in this research report are our own as of the date hereof and are subject to change. CGS-CIMB Indonesia has no obligation to update its opinion or the information in this research report. This report is for private circulation only to clients of CGS-CIMB Indonesia. Neither this report nor any copy hereof may be distributed in Indonesia or to any Indonesian citizens wherever they are domiciled or to Indonesian residents except in compliance with applicable Indonesian capital market laws and regulations.

This research report is not an offer of securities in Indonesia. The securities referred to in this research report have not been registered with the Financial Services Authority (Otoritas Jasa Keuangan) pursuant to relevant capital market laws and regulations, and may not be offered or sold within the territory of the Republic of Indonesia or to Indonesian citizens through a public offering or in circumstances which constitute an offer within the meaning of the Indonesian capital market law and regulations.

**Ireland:** CGS-CIMB is not an investment firm authorised in the Republic of Ireland and no part of this document should be construed as CGS-CIMB acting as, or otherwise claiming or representing to be, an investment firm authorised in the Republic of Ireland.

**Malaysia:** This report is distributed in Malaysia by CGS-CIMB Securities Sdn. Bhd. ("CGS-CIMB Malaysia") solely for the benefit of and for the exclusive use of our clients. Recipients of this report are to contact CGS-CIMB Malaysia, at Level 29, Menara Bumiputra-Commerce, No. 11, Jalan Raja Laut, 50350 Kuala Lumpur, Malaysia, in respect of any matters arising from or in connection with this report. CGS-CIMB Malaysia has no obligation to update, revise or reaffirm its opinion or the information in this research reports after the date of this report.

**New Zealand:** In New Zealand, this report is for distribution only to persons who are wholesale clients pursuant to section 5C of the Financial Advisers Act 2008.

Singapore: This report is issued and distributed by CGS-CIMB Securities (Singapore) Pte Ltd ("CGS-CIMB Singapore"). CGS-CIMB Singapore is a capital markets services licensee under the Securities and Futures Act (Chapter 289). Accordingly, it is exempted from the requirement to hold a financial adviser's licence under the Financial Advisers Act, Cap 110 ("FAA") for advising on investment products, by issuing or promulgating research analyses or research reports, whether in electronic, print or other form. CGS-CIMB Singapore is subject to the applicable rules under the FAA unless it is able to avail itself to any prescribed exemptions.

Recipients of this report are to contact CGS-CIMB Singapore, 10 Marina Boulevard, Marina Bay Financial Centre Tower 2, #09-01, Singapore 018983 in respect of any matters arising from, or in connection with this report. CGS-CIMB Singapore has no obligation to update its opinion or the information



in this research report. This publication is strictly confidential and is for private circulation only. If you have not been sent this report by CGS-CIMB Singapore directly, you may not rely, use or disclose to anyone else this report or its contents.

If the recipient of this research report is not an accredited investor, expert investor or institutional investor, CGS-CIMB Singapore accepts legal responsibility for the contents of the report without any disclaimer limiting or otherwise curtailing such legal responsibility. If the recipient is an accredited investor, expert investor or institutional investor, the recipient is deemed to acknowledge that CGS-CIMB Singapore is exempt from certain requirements under the FAA and its attendant regulations, and as such, is exempt from complying with the following:

(a) Section 25 of the FAA (obligation to disclose product information);

(b) Section 27 (duty not to make recommendation with respect to any investment product without having a reasonable basis where you may be reasonably expected to rely on the recommendation) of the FAA;

(c) MAS Notice on Information to Clients and Product Information Disclosure [Notice No. FAA-N03];

(d) MAS Notice on Recommendation on Investment Products [Notice No. FAA-N16];

(e) Section 36 (obligation on disclosure of interest in specified products), and

(f) any other laws, regulations, notices, directive, guidelines, circulars and practice notes which are relates to the above, to the extent permitted by applicable laws, as may be amended from time to time, and any other laws, regulations, notices, directive, guidelines, circulars, and practice notes as we may notify you from time to time. In addition, the recipient who is an accredited investor, expert investor or institutional investor acknowledges that as CGS-CIMB Singapore is exempt from Section 27 of the FAA, the recipient will also not be able to file a civil claim against CGS-CIMB Singapore for any loss or damage arising from the recipient's reliance on any recommendation made by CGS-CIMB Singapore which would otherwise be a right that is available to the recipient under Section 27 of the FAA.

CGS-CIMB Singapore, its affiliates and related corporations, their directors, associates, connected parties and/or employees may own or have positions in specified products of the company(ies) covered in this research report or any specified products related thereto and may from time to time add to or dispose of, or may be materially interested in, any such specified products. Further, CGS-CIMB Singapore, its affiliates and its related corporations do and seek to do business with the company(ies) covered in this research report and may from time to time act as market maker or have assumed an underwriting commitment in specified products of such company(ies), may sell them to or buy them from customers on a principal basis and may also perform or seek to perform significant investment banking, advisory, underwriting or placement services for or relating to such company(ies) as well as solicit such investment, advisory or other services from any entity mentioned in this report.

As of March 11, 2022, CGS-CIMB Singapore does not have a proprietary position in the recommended specified products in this report.

CGS-CIMB Singapore does not make a market on the securities mentioned in the report.

South Korea: This report is issued and distributed in South Korea by CGS-CIMB Securities (Hong Kong) Limited, Korea Branch ("CGS-CIMB Korea") which is licensed as a cash equity broker, and regulated by the Financial Services Commission and Financial Supervisory Service of Korea. In South Korea, this report is for distribution only to professional investors under Article 9(5) of the Financial Investment Services and Capital Market Act of Korea ("FSCMA").

**Spain:** This document is a research report and it is addressed to institutional investors only. The research report is of a general nature and not personalised and does not constitute investment advice so, as the case may be, the recipient must seek proper advice before adopting any investment decision. This document does not constitute a public offering of securities.

CGS-CIMB is not registered with the Spanish Comision Nacional del Mercado de Valores to provide investment services.

Sweden: This report contains only marketing information and has not been approved by the Swedish Financial Supervisory Authority. The distribution of this report is not an offer to sell to any person in Sweden or a solicitation to any person in Sweden to buy any instruments described herein and may not be forwarded to the public in Sweden.

**Switzerland:** This report has not been prepared in accordance with the recognized self-regulatory minimal standards for research reports of banks issued by the Swiss Bankers' Association (Directives on the Independence of Financial Research).

Thailand: This report is issued and distributed by CGS-CIMB Securities (Thailand) Co. Ltd. ("CGS-CIMB Thailand") based upon sources believed to be reliable (but their accuracy, completeness or correctness is not guaranteed). The statements or expressions of opinion herein were arrived at after due and careful consideration for use as information for investment. Such opinions are subject to change without notice and CGS-CIMB Thailand has no obligation to update its opinion or the information in this research report.

CGS-CIMB Thailand may act or acts as Market Maker, and issuer and offeror of Derivative Warrants and Structured Note which may have the following securities as its underlying securities. Investors should carefully read and study the details of the derivative warrants in the prospectus before making investment decisions.

AAV, ACE, ADVANC, AEONTS, AMATA, AOT, AP, BAM, BANPU, BBL, BCH, BCP, BCPG, BDMS, BEC, BEM, BGRIM, BH, BJC, BTS, CBG, CENTEL, CHG, CK, CKP, COM7, CPALL, CPF, CPN, CRC, DELTA, DOHOME, DTAC, EA, EGCO, ESSO, GLOBAL, GPSC, GULF, GUNKUL, HANA, HMPRO, ICHI, INTUCH, IRPC, IVL, JAS, JMART, JMT, KBANK, KCE, KKP, KTB, KTC, LH, MAJOR, MEGA, MINT, MTC, NRF, OR, ORI, OSP, PLANB, PRM, PSL, PTG, PTL, PTT, PTTEP, PTTGC, QH, RATCH, RBF, RS, SAWAD, SCB, SCC, SCGP, SINGER, SPALI, SPRC, STA, STEC, STGT, SUPER, SYNEX, TASCO, TCAP, THANI, TISCO, TKN, TOP, TQM, TRUE, TTB, TU, TVO, VGI, WHA

### Corporate Governance Report:

The disclosure of the survey result of the Thai Institute of Directors Association ("IOD") regarding corporate governance is made pursuant to the policy of the Office of the Securities and Exchange Commission. The survey of the IOD is based on the information of a company listed on the Stock Exchange of Thailand and the Market for Alternative Investment disclosed to the public and able to be accessed by a general public investor. The result, therefore, is from the perspective of a third party. It is not an evaluation of operation and is not based on inside information.

The survey result is as of the date appearing in the Corporate Governance Report of Thai Listed Companies. As a result, the survey result may be changed after that date. CGS-CIMB Thailand does not confirm nor certify the accuracy of such survey result.

Score Range:	90 - 100	80 – 89	70 - 79	Below 70	No Survey Result
Description:	Excellent	Very Good	Good	N/A	N/A

United Arab Emirates: The distributor of this report has not been approved or licensed by the UAE Central Bank or any other relevant licensing authorities or governmental agencies in the United Arab Emirates. This report is strictly private and confidential and has not been reviewed by,



deposited or registered with UAE Central Bank or any other licensing authority or governmental agencies in the United Arab Emirates. This report is being issued outside the United Arab Emirates to a limited number of institutional investors and must not be provided to any person other than the original recipient and may not be reproduced or used for any other purpose. Further, the information contained in this report is not intended to lead to the sale of investments under any subscription agreement or the conclusion of any other contract of whatsoever nature within the territory of the United Arab Emirates.

**United Kingdom and European Economic Area (EEA):** In the United Kingdom and European Economic Area, this material is also being distributed by CGS-CIMB Securities (UK) Limited ("CGS-CIMB UK"). CGS-CIMB UK is authorized and regulated by the Financial Conduct Authority and its registered office is at 53 New Broad Street, London EC2M 1JJ. The material distributed by CGS-CIMB UK has been prepared in accordance with CGS-CIMB's policies for managing conflicts of interest arising as a result of publication and distribution of this material. This material is for distribution only to, and is solely directed at, selected persons on the basis that those persons: (a) are eligible counterparties and professional clients of CGS-CIMB UK; (b) have professional experience in matters relating to investments falling within Article 19(5) of the Financial Services and Markets Act 2000 (Financial Promotion) Order 2005 (as amended, the "Order"), (c) fall within Article 49(2)(a) to (d) ("high net worth companies, unincorporated associations etc") of the Order; (d) are outside the United Kingdom subject to relevant regulation in each jurisdiction, material(all such persons together being referred to as "relevant persons"). This material is directed only at relevant persons and must not be acted on or relied on by persons who are not relevant persons. Any investment or investment activity to which this material relates is available only to relevant persons and will be engaged in only with relevant persons.

This material is categorised as non-independent for the purposes of CGS-CIMB UK and therefore does not provide an impartial or objective assessment of the subject matter and does not constitute independent research. Consequently, this material has not been prepared in accordance with legal requirements designed to promote the independence of research and will not be subject to any prohibition on dealing ahead of the dissemination of research. Therefore, this material is considered a marketing communication.

United States: This research report is distributed in the United States of America by CGS-CIMB Securities (USA) Inc, a U.S. registered broker-dealer and an affiliate of CGS-CIMB Securities Sdn. Bhd., CGS-CIMB Securities (Singapore) Pte Ltd, PT CGS-CIMB Sekuritas Indonesia, CGS-CIMB Securities (Thailand) Co. Ltd, CGS-CIMB Securities (Hong Kong) Limited and CGS-CIMB Securities (India) Private Limited, and is distributed solely to persons who qualify as "U.S. Institutional Investors" as defined in Rule 15a-6 under the Securities and Exchange Act of 1934. This communication is only for Institutional Investors whose ordinary business activities involve investing in shares, bonds, and associated securities and/or derivative securities and who have professional experience in such investments. Any person who is not a U.S. Institutional Investor or Major Institutional Investor must not rely on this communication. The delivery of this research report to any person in the United States of America is not a recommendation to effect any transactions in the securities discussed herein, or an endorsement of any opinion expressed herein. CGS-CIMB Securities (USA) Inc, is a FINRA/SIPC member and takes responsibility for the content of this report. For further information or to place an order in any of the above-mentioned securities please contact a registered representative of CGS-CIMB Securities (USA) Inc.

CGS-CIMB Securities (USA) Inc. does not make a market on other securities mentioned in the report.

CGS-CIMB Securities (USA) Inc. has not managed or co-managed a public offering of any of the securities mentioned in the past 12 months.

CGS-CIMB Securities (USA) Inc. has not received compensation for investment banking services from any of the company mentioned in the past 12 months.

CGS-CIMB Securities (USA) Inc. neither expects to receive nor intends to seek compensation for investment banking services from any of the company mentioned within the next 3 months.

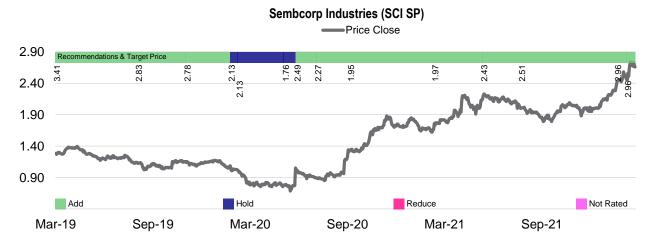
**United States Third-Party Disclaimer:** If this report is distributed in the United States of America by Raymond James & Associates, Inc ("RJA"), this report is third-party research prepared for and distributed in the United States of America by RJA pursuant to an arrangement between RJA and CGS-CIMB Securities International Pte. Ltd. ("CGS-CIMB"). CGS-CIMB is not an affiliate of RJA. This report is distributed solely to persons who qualify as "U.S. Institutional Investors" or as "Major U.S. Institutional Investors" as defined in Rule 15a-6 under the Securities and Exchange Act of 1934, as amended. This communication is only for U.S. Institutional Investors or Major U.S. Institutional Investor whose ordinary business activities involve investing in shares, bonds, and associated securities and/or derivative securities and who have professional experience in such investments. Any person who is not a U.S. Institutional Investor or Major U.S. Institutional Investor must not rely on this communication. The delivery of this report to any person in the U.S. is not a recommendation to effect any transactions in the securities discussed herein, or an endorsement of any opinion expressed herein. If you are receiving this report in the U.S from RJA, a FINRA/SIPC member, it takes responsibility for the content of this report. For further information or to place an order in any of the above-mentioned securities please contact a registered representative of CGS-CIMB Securities (USA) Inc. or RJA. https://raymondjames.com/InternationalEquityDisclosures

**Other jurisdictions:** In any other jurisdictions, except if otherwise restricted by laws or regulations, this report is only for distribution to professional, institutional or sophisticated investors as defined in the laws and regulations of such jurisdictions.

Distribution of stock ratings and investment banking clients for quarter ended on 31 December 2021			
619 companies under coverage for quarter ended on 31 December 2021			
	Rating Distribution (%)	Investment Banking clients (%)	
Add	71.1%	1.5%	
Hold	21.8%	0.0%	
Reduce	7.1%	0.0%	



### Spitzer Chart for stock being researched ( 2 year data )



Corporate Governance Report of Thai Listed Companies (CGR). CG Rating by the Thai Institute of Directors Association (Thai IOD) in 2021, Anti-Corruption 2021

ADVANC - Excellent, Certified, AMATA - Excellent, Certified, ANAN - Excellent, n/a, AOT - Excellent, n/a, AP - Excellent, Certified, ASP - Excellent, n/a, AWC - Excellent, Declared, AU - Good, n/a, BAM - Very Good, Certified, BAY - Excellent, Certified, BBL - Excellent, Certified, BCH - Very Good, Certified, BCP - Excellent, Certified, BCPG - Excellent, Certified, BDMS - Excellent, n/a, BEAUTY - Good, n/a, BEM - Excellent, n/a BH -Good, n/a, BJC - Very Good, n/a, BLA - Very Good, Certified, BTS - Excellent, Certified, CBG - Very Good, n/a, CCET - n/a, n/a, CENTEL -Excellent, Certified, CHAYO - Very Good, n/a, CHG - Very Good, n/a, CK - Excellent, n/a, COM7 - Excellent, Certified, CPALL - Excellent, Certified, CPF - Excellent, Certified, CPN - Excellent, Certified, CPNREIT - n/a, n/a, CRC - Excellent, Declared, DELTA - Excellent, Certified, DDD - Excellent, n/a, DIF - n/a, n/a, DOHOME - Very Good, Declared, DREIT - n/a, n/a, DTAC - Excellent, Certified, ECL - Excellent, Certified, EGCO - Excellent, Certified, EPG - Excellent, Certified, ERW - Very Good, Certified, GFPT - Excellent, Certified, GGC - Excellent, Certified, GLOBAL - Excellent, n/a, HANA - Excellent, Certified, HMPRO - Excellent, Certified, HUMAN - Good, n/a, ICHI - Excellent, Certified, III - Excellent, Declared, INTUCH -Excellent, Certified, IRPC - Excellent, Certified, ITD - Very Good, n/a, IVL - Excellent, Certified, JASIF - n/a, n/a, JKN - n/a, Certified, JMT - Very Good, n/a, KBANK - Excellent, Certified, KCE - Excellent, Certified, KEX - Very Good, Declared, KKP - Excellent, Certified, KSL - Excellent, Certified, KTB - Excellent, Certified, KTC - Excellent, Certified, LH - Excellent, n/a, LPN - Excellent, Certified, M - Very Good, Certified, MAKRO - Excellent, Certified, MC - Excellent, Certified, MEGA - Very Good, n/a, MINT - Excellent, Certified, MTC - Excellent, Certified, NETBAY - Very Good, n/a, NRF - Very Good, Declared, OR - Excellent, n/a, ORI - Excellent, Certified, OSP - Excellent, n/a, PLANB - Excellent, Certified, PRINC - Very Good, Certified, PR9 - Excellent, Declared, PSH - Excellent, Certified, PTT - Excellent, Certified, PTTEP - Excellent, n/a, PTTGC - Excellent, Certified, QH - Excellent, Certified, RAM - n/a, n/a, RBF - Very Good, n/a, RS - Excellent, Declared, RSP - Good, n/a, S - Excellent, n/a, SAK - Very Good, Declared, SAPPE - Very Good, Certified, SAWAD - Very Good, n/a, SCB - Excellent, Certified, SCC - Excellent, Certified, SCGP - Excellent, Declared, SECURE - n/a, n/a, SHR - Excellent, n/a, SIRI - Excellent, Certified, SPA - Very Good, n/a, SPALI - Excellent, Certified, SPRC - Excellent, Certified. SSP - Good. Certified. STEC - Excellent. n/a. SVI - Excellent. Certified. SYNEX - Very Good. Certified. TCAP - Excellent. Certified. THANI - Excellent, Certified, TIDLOR - n/a, Certified TISCO - Excellent, Certified, TKN - Very Good, n/a, TOP - Excellent, Certified, TRUE - Excellent, Certified, TTB - Excellent, Certified, TU - Excellent, Certified, TVO - Excellent, Certified, VGI - Excellent, Certified, WHA - Excellent, Certified, WHART - n/a, n/a, WICE - Excellent, Certified, WORK - Good, n/a.

- CG Score 2021 from Thai Institute of Directors Association (IOD)

- Companies participating in Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC) under Thai Institute of Directors (as of August 5, 2021) are categorised into: companies that have declared their intention to join CAC, and companies certified by CAC.

Recommendation Fr	amework
Stock Ratings	Definition:
Add	The stock's total return is expected to exceed 10% over the next 12 months.
Hold	The stock's total return is expected to be between 0% and positive 10% over the next 12 months.
Reduce	The stock's total return is expected to fall below 0% or more over the next 12 months.
	n of a stock is defined as the sum of the: (i) percentage difference between the target price and the current price and (ii) the forward net ock. Stock price targets have an investment horizon of 12 months.
Sector Ratings	Definition:
Overweight	An Overweight rating means stocks in the sector have, on a market cap-weighted basis, a positive absolute recommendation.
Neutral	A Neutral rating means stocks in the sector have, on a market cap-weighted basis, a neutral absolute recommendation.
Underweight	An Underweight rating means stocks in the sector have, on a market cap-weighted basis, a negative absolute recommendation.
Country Ratings	Definition:
Overweight	An Overweight rating means investors should be positioned with an above-market weight in this country relative to benchmark.
Neutral	A Neutral rating means investors should be positioned with a neutral weight in this country relative to benchmark.
Underweight	An Underweight rating means investors should be positioned with a below-market weight in this country relative to benchmark.

