Keppel REIT (KREIT SP)

Recovery To Growth

Improving fundamentals, U/G to BUY

KREIT's 1Q22 distributable income rose 4.3% YoY to SGD53.8m, while NPI rose 8.6% YoY, as the Keppel Bay Tower acquisition helped offset its 275 George St (Brisbane) divestment in Jul 2021. Office demand tailwinds have strengthened its fundamentals, and we raise DPUs by 3-5%, on the back of improving occupancy and accelerating rents. Leasing velocity is strong, and we see >SGD500m in capital distributions cushioning downtime and DPUs. We lift our DDM-based TP (COE: 6.6%, LTG: 2.0%) to SGD1.30 from SGD1.20. With 15% total return, we raise our rating to BUY from HOLD. We see a favourable risk-reward, at 5.1% FY22E dividend yield and 3.5% 2-year DPU CAGR, with limited downside from interest rate and cost sensitivities.

Positive leasing, stronger rental reversion outlook

Leasing activity rose to 475k sf (from c.298k sf in 4Q21), with new demand and expansion led by real estate & property (43%), manufacturing & distribution (23%), as well as banking, insurance and financial (13%) sector tenancies. Rental reversion improved to +7.9% in 1Q22, from +1.9% in 2H21 with average signing rents of SGD11.15 psfpm (vs SGD10.56 psfpm in 4Q21 and SGD10.30psfpm in 3Q21). Management guides a mid-to-high singledigit positive rental reversion into FY22, from low-to-mid single-digit, helped by low SGD10.10 psfpm expiring rents, and backfilling of DBS and SCB vacancies at Marina Bay Financial Centre.

Peaking vacancies, costs cushioned

Portfolio occupancy was lower at 95.1% (from 95.4% in 4Q21) as One Raffles Quay fell from 98.5% to 95.8% as an existing tenant moved to a larger space in the property, with backfilling efforts underway. With 1.9% of vacancies under documentation, we see occupancy climbing to c.97% in coming quarters. Utility costs are passed through in Australia and South Korea, but delivered on fixed-rate contracts in Singapore, with the first expiring at year-end (vs others in 2023 and 2024), and management estimates DPUs could fall 1-2% based on current prices.

Gearing healthy, looking to add more

Gearing was stable at 38.7% (vs 38.4% as at end-Dec 2021) while its interest cost fell to 1.81% (from 1.98% for FY21), with an issuance of a SGD150m 7-year MTN at 2.07% in Sep 2021. Management lifted its fixed-rate borrowings to 71% (from 63%), and expects that a 50bps hike in borrowing cost could lower DPUs by 2.4%. Its balance sheet remains strong, with an estimated SGD1.5b in debt headroom (at 50% limit). While we expect management to continue to eye AUM growth in core markets, deal visibility is low amid interest rate volatility.

FYE Dec (SGD m)	FY20A	FY21A	FY22E	FY23E	FY24E
Revenue	170	217	225	228	241
Net property income	135	173	190	194	205
Core net profit	163	196	216	223	228
Core EPU (cts)	4.8	5.4	5.8	5.9	6.0
Core EPU growth (%)	15.3	11.8	8.1	2.0	1.3
DPU (cts)	5.8	5.8	6.1	6.2	6.3
DPU growth (%)	3.3	1.3	4.9	1.9	1.2
P/NTA (x)	0.8	0.8	0.9	0.9	0.9
DPU yield (%)	5.1	5.2	5.1	5.2	5.3
ROAA (%)	2.1	2.4	2.5	2.6	2.7
Debt/Assets (x)	0.31	0.32	0.32	0.32	0.32
Consensus DPU	-	-	6.0	6.1	6.2
MKE vs. Consensus (%)	-	-	1.9	1.9	1.6

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BUY

Sha

12n Prev [Prior:HOLD]

re Price	SGD 1.19
n Price Target	SGD 1.30 (+15%)
vious Price Target	SGD 1.20

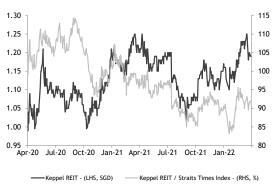
Company Description

KREIT is a real estate investment trust that invests in income-producing properties used primarily for office purposes.

Statistics

52w high/low (SGD)	1.25/1.02
3m avg turnover (USDm)	8.1
Free float (%)	46.0
Issued shares (m)	3,408
Market capitalisation	SGD4.1B
	USD3.0B
Major shareholders:	
Keppel Corp. Ltd.	48.0%

Price Performance



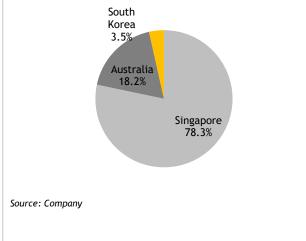
	-1M	-3M	-12M
Absolute (%)	(3)	2	(2)
Relative to index (%)	(3)	1	(5)
Source: FactSet			



Value Proposition

- One of the largest S-REITs at SGD8.9b AUM, with significant exposure to Singapore's Grade-A office market (at c.80% of NPI) and financial institution tenants (at c.29% of its NLA).
- Occupancy and rents expected to be pressured by weak demand in the current recession, exit of UBS as a key tenant at ORQ, and the potential space reduction with further WFH entrenchment.
- Pivot to Australian suburban office assets has extended its portfolio WALE but adds to competitive pressures with AREIT's expansion in the similar sub-market.
- Gearing is manageable at 38.7%, but we have low visibility on DPU-accretive deal opportunities, either from its sponsor Keppel Corp (KEP SP, Not-rated) or third parties.

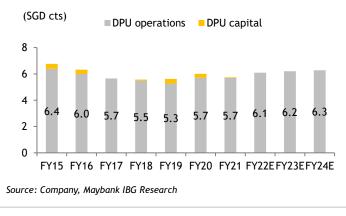
AUM by geography (as of end-Mar 2022)



Financial Metrics

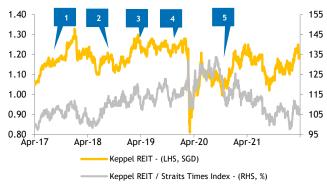
- Operating DPU to rise in FY21-23E with the completion of 311 Spencer Street, and contribution from Pinnacle Office Park from 2021.
- Office vacancies to tighten on the back of stronger demand, with rental reversions to accelerate in 2022.

DPU profile



Price Drivers

Historical share price trend



Source: Company, Maybank IBG Research

- Jun-17: Acquires 50% interest in development project 311 Spencer in Melbourne for AUD347.8m (SGD362.4m), fully leased to Assistant Treasurer for the State of Victoria for 30 years upon completion in 4Q19.
- 2. Nov-18: Divests 20% minority interest in Ocean Financial Centre to Allianz for SGD537.3m at 16.8% above 2011 purchase price.
- 3. Apr-19: Marks entry into South Korea with KRW252.6b (SGD301.4m) T Tower Seoul deal at 4.7% NPI yield, with majority of leases backed by +3.0% pa rental escalations.
- 4. Oct-19: Divests Bugis Junction Towers for SGD547.5m at 3.0% exit yield, 6.0% premium to valuation and c.243% above 2006 purchase price.
- Sep-20: Acquires Pinnacle Office Park in Sydney, its first suburban office property, for AUD306.0m (SGD303.3m) at 5.25% NPI yield.

Swing Factors

Upside

- Earlier-than-expected pick-up in leasing demand for office space driving improvement in occupancy.
- Better-than-anticipated rental reversions.
- Accretive acquisitions or redevelopment projects.

Downside

- Prolonged slowdown in economic activity could reduce demand for office space, resulting in lower occupancy and rental rates.
- Termination of long-term leases contributing to weaker portfolio tenant retention rate.
- Sharper-than-expected rise in interest rates could increase cost of debt and negatively impact earnings, with higher cost of capital lowering valuations.

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Risk Rating & Score ¹	16.7 (Low)
Score Momentum ²	+0.6
Last Updated	26 May 2021
Controversy Score ³ (Updated: 21 Apr 2015)	0 - No Reported Incident

Business Model & Industry Issues

- KREIT draws on its available funds to invest in commercial real estate, undertake asset enhancements, and redevelop properties
 to optimise value for its unit holders. It is susceptible to sustainability-focused investors with strong preference for investing in
 companies that meet specific ESG criteria, given its incessant need for additional capital.
- Activities relating to permissible investments, leverage limits and annual reporting requirements are closely regulated by the MAS under Singapore's code on collective investment schemes. Independence, real estate and capital markets experience on its board is high, with representation by members with international experience, essential in our view, as its overseas portfolio is increasingly a growth platform.
- Made efforts to improve the scope of reporting and formalisation of targets with the formation of its sustainability committee in 2017. Is the only office S-REIT with all Singapore assets certified with the highest Platinum status under the BCA's Green Mark Scheme.
- Was upgraded in MSCI ESG to A rating in 2021, and maintained its Green Star status and A rating for public disclosure in the Global Real Estate Sustainability Benchmark. Retained its Prime status in ISS-oekom's ESG corporate rating, and remains a constituent in the two key iEdge SG ESG Indices (the iEdge SG ESG Transparency Index and iEdge SG ESG Leaders Index).

Material E issues

- 9 of 11 properties are green-certified with all 4 in Singapore rated BCA Green Mark Platinum and majority in Australia having at least 5 Stars in the NABERS Energy rating.
- Targeting green certification for all buildings by FY23, with T Tower in FY22, and Blue & William upon its completion.
- Commenced Scope 3 emissions screening in FY21 to assess carbon footprint and reduction opportunities, while expanding reporting categories.
- Introduced new targets in FY21 to halve Scope 1 and 2 emissions by 2030 from 2019 levels, reduce water and energy usage by 5% and 10% respectively, while increasing renewable energy usage by 40%.
- Secured SGD520m of green loan facilities in FY21, bringing green loans to 39% of total borrowings, with target to achieve 50% sustainability-focused funding by FY25.

Material S issues

- Leverages sponsor's centralised human capital platform to support its talent management, leadership renewal and training and development initiatives eg. Keppel Leadership Institute (launched in 2015), Keppel Young Leaders and Advanced Leaders Programme (with INSEAD).
- Average training hours per full-time employee jumped to 28 hours in FY21, from 13.2 in FY20 and vs 33.5 in 2019, and compares to 22.1 in 2018 and 27.8 in 2017.
- Gender diversity is high, with female representation at 75% of all 24 employees (in FY21), 50% at the management level, and the Chairman's seat on the board. Target to maintain c.30% female board representation.
- Dedicated 630 hours with Keppel Capital to community outreach activities in FY21 (vs 790 hours in FY20 and 1,380 hours in FY19 due to Covid movement restrictions), as this had risen from 1,200 hours in 2018 and >700 hours in 2017.

Key G metrics and issues

- Managed by Keppel Capital, the asset management arm of its sponsor Keppel Corp, which supports its growth via a pipeline of assets from its development activities, and access to capital markets.
- Board independence is high it does not comprise any members with executive functions, and 4 of its 7 members are independent.
- Management fee structure, with the base fee at 0.5% of its deposited property, performance fee at 3.0% pa of NPI, as well as acquisition and disposal fee at 1.0% and 0.5% deal value, is comparable to peers.
- The cumulative remuneration of its key management team including the CEO has never represented >3.0% of the REIT's distributable income since its IPO.
- Payout ratio for taxable income has been consistently maintained at 100%, above the minimum 90% threshold for tax transparency.
- Has scaled up via DPU-accretive acquisitions from its sponsor's pipeline. The deal process is rigorous; involving a review by the board's audit committee, and if valued >5% of NAV, unit holders' approval at an EGM.
- Has generated significant value from its divestment of Bugis Junction Towers in 2019 - its lowest yielding asset with minimal rental upside potential given its long 6.2-year WALE - at 243.2% above its 2006 purchase price, with the property delivering 19.4% pa asset-level returns during a 13-year holding period.
- Gearing improved in 2008 after rights issuance but rose from acquisitions since 2011, with look-through leverage (including off-balance sheet debt) higher at c.40%.
- Ranked 15th out of 45 S-REITs and business trusts in the Governance Index for Trusts 2021, which assesses governance and business risks.

1<u>Risk Rating & Score</u> - derived by Sustainalytics and assesses the company's exposure to unmanaged ESG risks. Scores range between 0 - 50 in order of increasing severity with low/high scores & ratings representing negligible/significant risk to the company's enterprise value, respectively, from ESG-driven financial impacts. <u>2Score</u> <u>Momentum</u> - indicates changes to the company's score since the last update - a <u>negative</u> integer indicates a company's improving risk score; a <u>positive</u> integer indicates a deterioration. <u>3Controversy Score</u> - reported periodically by Sustainalytics in the event of material ESG-related incident(s), with the impact severity scores of these events ranging from Category 0-5 (0 - no reports; 1 - negligible risks; ...; 5 - poses serious risks & indicative of potential structural deficiencies at the company).

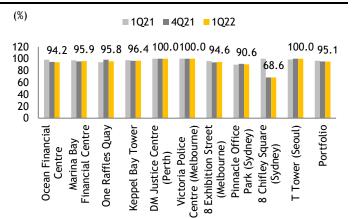
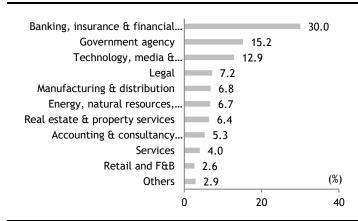


Fig 1: Portfolio occupancy dipped due to ORQ

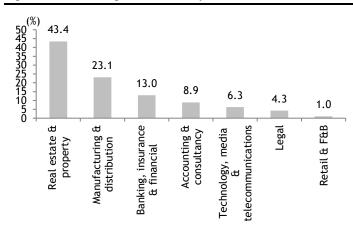
Source: Company data

Fig 3: Tenants by trade sector (of NLA)



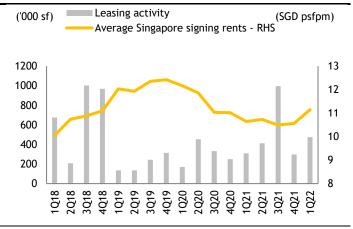
Source: Company data

Fig 5: New leases signed in 1Q22 by trade sector



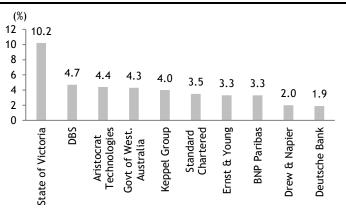
Source: Company data

Fig 2: Leasing activity picked up on rising rents



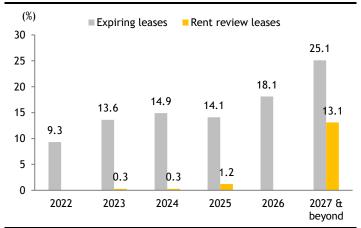
Source: Company data

Fig 4: Top 10 tenants at 41.6% of NLA, 36.8% of gross rent



Source: Company data

Fig 6: Lease expiries and rent review profile



Source: Company data

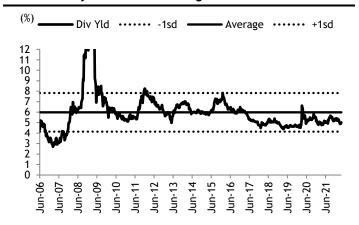
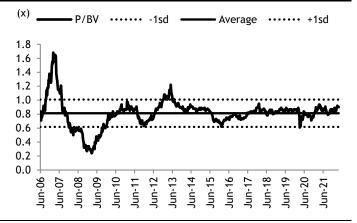


Fig 7: DPU yield has retraced its compression in 2016-19 and now at its 15-year historical average

Fig 8: P/BV at 0.8x suggests that concerns on declining office rents and office values has been priced in



Source: Bloomberg, Maybank IBG Research

Source: Bloomberg, Maybank IBG Research

Fig 9: S-REITs valuation comparison

Company	Rec.	Price	TP	Upside	Yield	Total	MC	ADTV	Free	BVPS	P/BV	D	ividenc	l yield	(%)	Gearing
				(0/)	(0()	return			Float			20	24	225	225	(D/A)
		(SGD)	(SGD)	(%)	(%)	(%)	, ,	(SGD m)	(%)	(SGD)	(x)	20	21	22E	23E	(%)
Retail	D	2.40	2.00	20.0	- - -	24.4	8.1	12.4	()	2.24	0.89	3.9	5.8	5.8	6.0	34
Frasers Ctr Trust (FCT)	Buy	2.40	2.90	20.8	5.3	26.1	4.1	8.4	63	2.31	1.04	3.8	5.0	5.3	5.3	35
Starhill Global (SGREIT)	NR	0.60	0.05	(1.0)	F 7	47	1.3	1.5	38	0.85	0.70	5.0	6.7	6.5	7.0	36
SPH REIT (SPHREIT)	Hold	0.96	0.95	(1.0)	5.7	4.7	2.7	2.5	29	1.02	0.94	2.8	5.6	5.7	5.8	30
Retail & Office				10.0	- /	10.0	27.7	108.5			0.95	4.4	5.2	5.3	5.6	37
Cap. Int. Comm. Trust (CICT)		2.26	2.55	12.8	5.1	18.0	15.0	53.1	79	2.10	1.07	3.9	4.6	5.1	5.3	37
Mapletree Comm. (MCT)	Buy	1.87	2.35	25.7	5.0	30.7	6.2	33.7	61	1.72	1.08	4.9	5.2	5.0	5.2	33
Suntec REIT (SUN)	Hold	1.81	1.80	(0.6)	5.0	4.4	5.2	21.7	59	2.11	0.86	3.9	4.8	5.0	5.3	44
Lendlease REIT (LREIT) Office	NR	0.79					1.4	12.1	83	0.98	0.80	4.8	6.1 5.6	6.0 5.8	6.6 5.9	35 39
	D	1 10	4 20	0.2	F 4	111	6.7	12.1	67	4 22	0.81	5.3				
Keppel REIT (KREIT)	Buy	1.19	1.30	9.2	5.1	14.4	4.4	11.2	57	1.32	0.90	4.8	4.9	5.1	5.2	39
OUE Comm. (OUECT)	NR	0.41					2.2	0.9	28	0.58	0.71	5.9	6.3	6.5	6.6	39
		0.07	2 / 5				39.9	113.4		2.20	1.17	5.4	5.8	6.0	6.2	36
Ascendas REIT (AREIT)	Buy	2.87	3.65	27.2	5.7	32.9	12.0	33.7	61	2.38	1.21	5.2	5.3	5.7	5.9	36
Mapletree Ind. (MINT)	Buy	2.66	3.35	25.9	5.3	31.2	7.1	18.8	77	1.91	1.39	4.7	5.0	5.3	5.3	40
Mapletree Log. (MLT)	Buy	1.81	2.35	29.8	4.9	34.8	8.7	28.6	68	1.32	1.37	4.6	4.8	4.9	5.0	35
Keppel DC REIT (KDCREIT)	NR	2.09					3.6	13.2	79	1.34	1.56	4.4	4.7	5.1	5.2	35
Frasers Log. & Ind. (FLT)	NR	1.45					5.4	12.6	71	1.24	1.17	4.8	5.3	5.5	5.5	34
AIMS APAC (AAREIT)	Buy	1.39	1.65	18.7	6.7	25.4	1.0	2.3	59	1.92	0.72	6.5	6.6	6.7	6.9	37
ESR REIT (ESREIT)	Buy	0.42	0.55	32.5	7.5	40.0	1.7	3.8	69	0.40	1.05	6.8	7.5	7.5	7.8	40
Sabana SC REIT (SSREIT)	NR	0.45					0.5	0.4	57	0.52	0.87	6.1	6.8	7.6	7.7	35
Hospitality							7.8	11.2			0.93	3.1	3.2	4.1	4.6	39
Ascott Res. Trust (ART)	Buy	1.11	1.30	17.1	4.1	21.2	3.6	6.4	61	1.19	0.93	2.7	3.7	4.1	4.4	37
CDL HT (CDLHT)	Hold	1.33	1.20	(9.8)	4.7	(5.0)	1.6	2.4	61	1.33	1.00	3.7	3.5	4.7	5.4	39
Far East HT (FEHT)	Buy	0.67	0.70	4.5	4.1	8.6	1.3	1.2	47	0.83	0.81	3.6	3.9	4.1	4.6	38
Frasers HT (FHT)	Hold	0.63	0.50	(20.6)	3.2	(17.4)	1.2	1.1	63	0.65	0.97	2.2	1.6	3.2	4.1	43
Offshore REITs							20.0	43.0	<i>(</i>)		0.76	6.9	7.8	8.1	7.9	37
Mapletree N. Asia (MAGIC)	NR	1.23					4.3	19.4	62	1.30	0.94	5.0	5.6	5.7	6.0	42
Capita China Trust (CLCT)	NR	1.19					2.0	6.9	70	1.56	0.76	5.4	7.4	8.0	8.3	38
Ascendas India Trust (AIT)	NR	1.26	4 4 0	24 7		10.4	1.5	3.9	78	1.18	1.07	7.0	7.3	6.9	7.8	35
Sasseur REIT (SASSR)	Buy	0.84	1.10	31.7	8.9	40.6	1.0	2.7	43	0.99	0.84	7.8	8.5	8.9	9.3	26
Dasin Retail Trust (DASIN)	NR	0.30					0.2	0.1	89	1.40	0.21	13.1	15.0	15.0	n.a.	37
BHG Retail REIT (BHGREIT)	NR	0.57					0.3	0.0	24	0.92	0.62	n.a.	5.3	5.8	5.5	35
Lippo Malls Ind. RT (LMIRT)	NR	0.05	0.05	40.4	0 0	57.2	0.4	0.1	50	0.09	0.57	n.a.	n.a.	n.a.	n.a.	43
Manulife US REIT (MUST)	Buy	0.64	0.95	48.4	8.8	57.2	1.5	1.7	91 (2	0.67	0.95	9.2	8.3	8.8	8.9	43
Prime US REIT (PRIME) Keppel P.O. US REIT (KORE)	Buy NR	0.76 0.74	1.10	44.7	9.4	54.1	1.2 1.1	0.8 0.8	63 84	0.85 0.82	0.90 0.90	9.1 8.4	8.9 8.1	9.4 8.4	9.8 9.1	38 38
Cromwell REIT (CEREIT)	NR	2.30					1.9	0.8	83	6.18	0.90	7.6				
IREIT Global (IREIT)	NR	0.64					0.7	0.8	66	0.10	0.19	7.6 8.0	n.a. 6.3	n.a. 7.1	n.a. 6.9	38 33
EC World REIT (ECWREIT)	NR	0.66					0.5	0.4	45	0.79	0.81	7.9	9.2	9.2	9.5	38
United Hampshire US (UHU)	NR	0.63					0.5	0.4	45 91	0.93	0.71	8.2	9.2 10.0	9.2 10.2	9.5 10.4	38
Elite Commercial (ELITE)	NR	0.66					0.5	0.2	76	0.59	1.12	6.7	7.7	7.8	8.0	42
Daiwa House Log (DHL)	NR	0.84					0.6	0.3	70	n.a.	n.a.	0.0	6.0	6.2	6.2	42 n.a.
Digital Core REIT (DCREIT)	NR	1.06					1.6	3.7	67		n.a.	0.0	3.9	4.1	4.8	n.a.
Healthcare	MA	1.00					3.6	4.1	07	n.a.	1.46	2.8	2.8	2.9	4.0	35
Parkway Life REIT (PREIT)	NR	4.90					3.0	3.7	64	2.37	2.07	2.8	2.8	2.9	3.0	35
First REIT (FIRST)	NR	4.90					0.6	0.5	64 50	0.37	0.85	2.0 n.a.				35
	INK	0.31					114	0.5 305	50	0.37	0.85	n.a. 5.4	n.a. 6.2	n.a. 6.5	n.a. 6.5	35 37
Total REITs							114	303			0.93	5.4	0.2		0.5	3/
S-REIT yield spread FSTREI Index														1.2		
SGS 10Y bond yield														3.8 2.6		
														2.0		

Prices as of 20 Apr 2022. NR = Not Rated.

Source: Bloomberg, FactSet, Companies, Maybank IBG Research

FYE 31 Dec	FY20A	FY21A	FY22E	FY23E	FY24E
Key Metrics					
Price/DPU(x)	19.5	19.4	19.5	19.1	18.9
P/BV (x)	0.8	0.8	0.9	0.9	0.9
P/NTA (x)	0.8	0.8	0.9	0.9	0.9
DPU yield (%)	5.1	5.2	5.1	5.2	5.3
FCF yield (%)	2.5	2.6	3.6	3.4	3.6
INCOME STATEMENT (SGD m)					
Revenue	170.2	216.6	224.7	227.7	241.0
Net property income	135.5	172.5	190.4	194.4	205.4
Management and trustee fees	(55.0)	(62.2)	(63.4)	(64.0)	(65.5)
Net financing costs	(50.6)	(51.5)	(52.1)	(59.3)	(67.6)
Associates & JV	117.6	118.6	121.2	131.1	134.5
Exceptionals	(172.0)	84.6	46.1	3.0	70.6
Other pretax income/expenses	0.0	0.0	0.0	0.0	0.0
Pretax profit	(34.6)	259.5	242.2	205.3	277.3
Income tax	(4.6)	(23.0)	(22.0)	(22.0)	(22.0)
Minorities	(4.0)	(23.0)	0.0	0.0	(22.0) 0.0
Discontinued operations	202.3	(40.5)	(3.9)	39.6	(27.3)
Total return avail to unitholders	(39.2)	236.5	(3.9)	183.3	(27.3)
Core net profit	(39.2)	196.0	216.3	222.9	235.3
core net pront	103.1	190.0	210.5	222.9	220.0
BALANCE SHEET (SGD m)	455.2	100.0	2445	2445	24.4 5
Cash & Short Term Investments	155.3	189.2	214.5	214.5	214.5
Accounts receivable	0.0	0.0	0.0	0.0	0.0
Property, Plant & Equip (net)	0.0	0.0	0.0	0.0	0.0
Inverstment properties	4,080.3	4,707.4	4,787.2	4,790.2	4,860.8
Intangible assets	0.0	0.0	0.0	0.0	0.0
Investment in Associates & JVs	3,508.5	3,533.8	3,500.0	3,500.0	3,500.0
Other assets	20.2	57.3	57.3	57.3	57.3
Total assets	7,764.4	8,487.7	8,559.0	8,562.0	8,632.5
ST interest bearing debt	0.0	0.0	0.0	0.0	0.0
Accounts payable	47.0	59.5	59.5	59.5	59.5
LT interest bearing debt	2,375.1	2,726.8	2,752.0	2,752.0	2,752.0
Other liabilities	122.1	111.4	111.4	111.4	111.4
Total Liabilities	2,544.2	2,897.7	2,922.9	2,922.9	2,922.9
Shareholders Equity	4,800.4	5,168.2	5,214.3	5,217.3	5,287.8
Minority Interest	419.7	421.8	421.8	421.8	421.8
Total shareholder equity	5,220.1	5,590.0	5,636.1	5,639.0	5,709.6
Total liabilities and equity	7,764.4	8,487.7	8,559.0	8,562.0	8,632.5
CASH FLOW (SGD m)	404 F	440 7	440.2	454.0	
Cash flow from operations	104.5	113.7	160.2	151.0	161.1
Capex	(10.7)	(5.1)	0.0	0.0	0.0
Acquisitions & investments	(338.8)	(512.4)	0.0	0.0	0.0
Disposal of FA & investments	0.0	0.0	0.0	0.0	0.0
Dividend income from associates	111.5	116.1	121.2	131.1	134.5
Other investing cash flow	18.2	18.3	20.3	20.3	20.3
CF from investing activities	(219.9)	(383.1)	141.5	151.4	154.7
Dividends paid	(141.9)	(205.6)	(227.2)	(233.7)	(238.8)
Interest expense	(47.1)	(46.8)	(52.1)	(59.3)	(67.6)
Change in debt	204.4	314.7	25.2	0.0	0.0
Equity raised / (purchased)	0.0	265.2	0.0	0.0	0.0
Other financial activities	(164.6)	(24.2)	(9.4)	(9.4)	(9.4)
CF from financing activities	(149.2)	303.4	(263.4)	(302.4)	(315.9)
Effect of exchange rate changes	(6.3)	(1.6)	0.0	0.0	0.0
Net cash flow	(271.0)	32.3	38.2	0.0	0.0

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FYE 31 Dec	FY20A	FY21A	FY22E	FY23E	FY24E
Key Ratios					
Growth ratios (%)					
Revenue growth	3.8	27.2	3.7	1.4	5.8
Net property income growth	5.1	27.3	10.3	2.1	5.6
Core net profit growth	14.7	20.2	10.4	3.0	2.3
Distributable income growth	na	na	na	na	na
Profitability ratios (%)					
Net property income margin	79.6	79.7	84.7	85.4	85.2
Core net profit margin	95.8	90.5	96.3	97.9	94.6
Payout ratio	119.4	108.2	105.0	104.9	104.8
DuPont analysis					
Total return margin (%)	nm	nm	98.0	80.5	nm
Gross revenue/Assets (x)	0.0	0.0	0.0	0.0	0.0
Assets/Equity (x)	1.6	1.6	1.6	1.6	1.6
ROAE (%)	na	na	na	na	na
ROAA (%)	2.1	2.4	2.5	2.6	2.7
Leverage & Expense Analysis					
Asset/Liability (x)	3.1	2.9	2.9	2.9	3.0
Net gearing (%) (excl. perps)	42.5	45.4	45.0	45.0	44.4
Net interest cover (x)	1.4	2.1	2.4	2.2	2.1
Debt/EBITDA (x)	nm	nm	nm	nm	19.7
Capex/revenue (%)	6.3	2.4	0.0	0.0	0.0
Net debt/ (net cash)	2,219.8	2,537.6	2,537.6	2,537.6	2,537.6
Debt/Assets (x)	0.31	0.32	0.32	0.32	0.32

Source: Company; Maybank IBG Research

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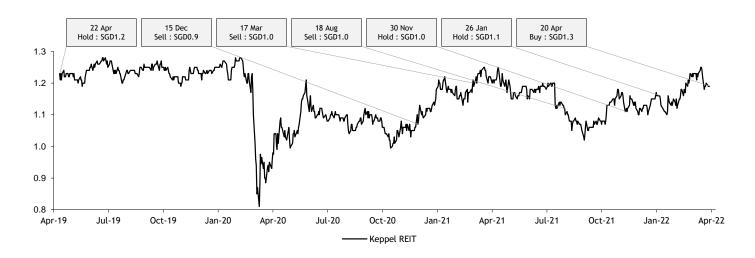
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