# Frasers Centrepoint Trust (FCT SP) Spending On The Mend

# Improving suburban mall metrics, BUY

1H22 DPU rose 2.3% YoY and 0.8% HoH, driven by higher occupancy and recovering rents. We expect tenants' sales to gain traction in 2H22 as restrictions ease and consumer sentiment improves. Strong leasing momentum, tenant remixing and high mall occupancy should support rental upside. We continue to see suburban malls anchoring Singapore's retail sector recovery during the reopening phase, with resilient operating metrics for FCT's sizeable suburban malls portfolio underpinning its DPU visibility. Our forecasts and DDM-based TP of SGD2.90 (COE: 6.2%, LTG: 2.0%) are unchanged. BUY.

# Higher occupancy, leasing momentum

Portfolio occupancy climbed to 98.7% in 2Q22 (from 97.2% in 1Q22), with all of its nine retail malls reporting stable or higher occupancy, and two (Northpoint City North Wing and Hougang Mall) being fully occupied. We see improvement at the Central Plaza office asset, where occupancy is low at 77.3% (it fell from 91.8% in 4Q21) due to the exit of an anchor tenant, but plans to reconfigure the space to draw service trade tenants should raise occupancy and rents. FCT has further de-risked its leasing expiries, with 15.0% of renewals in FY22E (from 22.8% in 1Q22).

# Reversion turned positive, set to rise

Tenant sales continued to improve with easing of dining-in restrictions and seasonality, to 104-113% of pre-Covid levels in 2Q22 (vs 100-106% in 1Q22), ahead of shopper traffic, which rose to 66-69% (vs 54-66%). Rental reversion turned positive to +1.7% for 1H22 (vs -0.6% for FY21), and should strengthen with lower occupancy cost, at 16.2% (vs 17.5%). Management sees limited near-term NPI impact from higher utility costs, as its hedged contracts mostly expire from Feb 2023. We think that downside could be offset by higher GTO contribution, atrium sales and carpark income.

# Strong balance sheet, deal upside

Its balance sheet remains strong with gearing at 33.3% (from 34.5% at end-Dec 21) and interest cover maintained at 5.8x. FCT increased its fixedrate borrowings to 68% (from 54%), with a 50bps increase in interest rate lowering DPU by c.1.4%. We see a c.SGD1.5b debt headroom (at 45% limit) supporting acquisitions. While management is focused on lifting yields on its enlarged portfolio in the near term, we see room for AUM growth from its sponsor ROFR's pipeline assets, which should provide upside to DPUs.

FYE Sep (SGD m)	FY20A	FY21A	FY22E	FY23E	FY24E
Revenue	164	341	375	392	408
Net property income	111	247	268	280	292
Core net profit	101	156	215	217	227
Core EPU (cts)	9.0	9.3	12.6	12.8	13.3
Core EPU growth (%)	(24.5)	3.0	35.3	1.2	4.3
DPU (cts)	9.0	12.1	12.6	12.8	13.3
DPU growth (%)	(25.1)	33.6	4.4	1.2	4.3
P/NTA (x)	1.0	1.0	1.0	1.0	0.9
DPU yield (%)	3.8	5.3	5.2	5.2	5.5
ROAE (%)	4.0	4.8	5.3	5.2	5.2
ROAA (%)	2.7	3.2	3.6	3.5	3.6
Debt/Assets (x)	0.32	0.31	0.30	0.29	0.28
Consensus DPU	-	-	12.8	13.0	13.3
MKE vs. Consensus (%)	-	-	(1.2)	(1.8)	0.1

Chua Su Tye chuasutye@maybank.com (65) 6231 5842



# BUY

Share Price	SGD 2.44
12m Price Target	SGD 2.90 (+23%)
Previous Price Target	SGD 2.90

# **Company Description**

FCT is a real estate investment trust that invests in income-producing properties used primarily for retail purposes.

### Statistics

52w high/low (SGD)	2.49/2.22				
3m avg turnover (USDm)	6.1				
Free float (%)	62.7				
Issued shares (m)	1,699				
Market capitalisation	SGD4.1B				
	USD3.0B				
Major shareholders:					
Frasers Centrepoint Ltd.	36.8%				
Frasers Centrepoint AM	4.3%				
Schroders	2.1%				

#### Price Performance



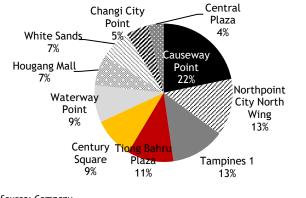
	-1M	-3M	-12M
Absolute (%)	1	7	(2)
Relative to index (%)	3	5	(6)
Source: FactSet			



# Value Proposition

- FCT owns nine suburban retail properties (and one office asset) valued at SGD6.1b with a total of 2.2m sf NLA as of end-Sep 2021, located near or next to MRT stations or bus interchanges.
- Higher essential services (F&B, services, supermarket & hypermarket) trade mix at c.45% of overall NLA and c.54% of gross rental income, relative to downtown malls.
- Sponsor Frasers Property (FPL SP, Not-rated) offers a pipeline carried at SGD2.2b, after the Waterway Point deal announced in May 2019.
- Debt headroom of SGD1.5b (at 45% limit) to support potential acquisition-growth opportunities.

# AUM breakdown (as of end-Sep 2021)

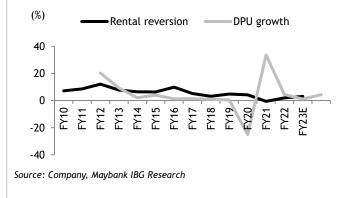


Source: Company

# **Financial Metrics**

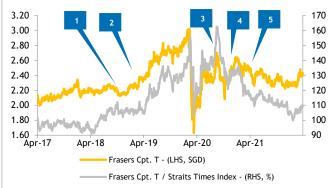
- We forecast DPU to grow at 3% 2- year CAGR, after recovering by 34% YoY in FY21, after rental rebates were recognised in FY20.
- Rental reversions are strengthening, with the positioning of its assets, which are relatively resilient.

# Rental reversions and DPU growth



# **Price Drivers**

Historical share price trend



### Source: Company, Maybank IBG Research

- 1. Feb-19: Acquires 17.1% interest in PGIM Real Estate Asia Retail Fund (ARF) for SGD342.5m, which owns and operates six Singapore retail malls.
- 2. May-19: Acquires a-third of Waterway Point from its sponsor for SGD440.6m, financed by new equity.
- 3. Sep-20: Acquires remaining interest in PGIM ARF for SGD1.06b from its sponsor at 5.0% NPI yield and divests Bedok Point for SGD108.1m at 2.5% NPI yield.
- 4. Dec-20: Announced divestment of Anchorpoint for SGD110m to unrelated third party.
- 5. Mar-21: Divests Yew Tee Point for SGD220.0m at 10% above valuation.

# Swing Factors

# Upside

- Earlier-than-expected pick-up in leasing demand for retail space driving improvement in occupancy.
- Better-than-anticipated rental reversions.
- Accretive acquisitions or redevelopment projects.

# Downside

- Prolonged slowdown in economic activity could reduce demand for retail space, resulting in lower occupancy and rental rates.
- Termination of long-term leases contributing to weaker portfolio tenant retention rate.
- Sharper-than-expected rise in interest rates could increase cost of debt and negatively impact earnings, with higher cost of capital lowering valuations.

chuasutye@maybank.com

# ESG@MAYBANK IBG

chuasutye@maybank.com

Risk Rating & Score <sup>1</sup>	na
Score Momentum <sup>2</sup>	na
Last Updated	na
Controversy Score <sup>3</sup>	na

# Business Model & Industry Issues

- FCT draws on its available pool of funds to invest in retail real estate, undertake asset enhancements, and redevelop properties to optimise value for its unitholders. It is susceptible to sustainability-focused investors with strong preference for investing in companies that meet specific ESG criteria, given its incessant need for additional capital.
- Its activities relating to permissible investments, leverage limits and annual reporting requirements are closely regulated by the MAS under Singapore's code on collective investment schemes. Independence, real estate and capital markets experience on its board is high, with representation by members with international experience, even as it remains focused in Singapore.
- Scoring improved from its 3<sup>rd</sup> GRESB Real Estate Assessment in 2021, as it received 5 stars (out of 5) and a 92 score (out of 100), which is above the 73-mark global peer average, and vs 3 stars and 69 score in FY20.
- Has introduced near to long term sustainability targets in 2020 to align with its sponsor, including achieving BCA Green Mark (Gold) certification for 80% and to green finance the majority of its assets by 2024, as well as to be net zero carbon by 2050.

# Material E issues

- Eight out of its nine properties are at least BCA Green Mark Gold certified, with four (Causeway Point, Tiong Bahru Plaza, Century Square, and White Sands) rated Platinum.
- Reduced energy, carbon emissions, and water intensities by 8.3%, 11.0% and 19.1% respectively in FY21, compared to FY19 baseline.
- Signed Letter of Intent to join Singapore's first brownfield Distributed District Cooling (DDC) network in Tampines, to reduce 17% in energy consumption, 18% in carbon emissions and achieve economic savings annually.
- Secured a SGD589m green loan for Waterway Point in FY21, with margin reduction on its second year if BCA Green Mark Gold-Plus certification status is maintained, to bring green facilities to 18% of total borrowings.

# Material S issues

- Developed a tenant engagement plan to be implemented at all properties, and completed a tenant satisfaction survey in FY21.
- Learning and development programmes are supported by its in-house facility; an average of 38 training hours was recorded in FY21 (similar to FY20), which was below the 40hour group-level target, that has been lowered to 30 hours from FY22.
- 89% of its 27 employees have completed training on sustainability via an e-learning module.
- Female representation is high at 59% for all employees and 50% for senior management roles, while this accounts for 17% of board seats.

# Key G metrics and issues

- Managed externally by a 100%-owned subsidiary of its sponsor Frasers Property which supports its growth via a pipeline of property assets from its development activities, and access to capital markets.
- Board independence is high it does not comprise any members with executive functions, and half of its 6 members including the Chairman are independent.
- Management fee structure, with base fee at 0.3% of its deposited property, performance fee at 5.0% pa of NPI, and acquisition and disposal fee at 1.0% and 0.5% deal value, is comparable to peers.
- The cumulative remuneration of its key management team, including the CEO, has represented <2.0% of the REIT's distributable income since it was first reported in FY18.
- Payout ratio for its taxable income has been consistently maintained above the minimum 90% threshold for tax transparency. Management retained 50% of its distributable income during 2Q20 in anticipation of a weaker outlook for the remaining FY due to COVID-19.
- Has grown AUM and deepened its domestic suburban mall footprint via accretive acquisitions - Northpoint 2 and Yew Tee Point (in 2010), Bedok Point (2011), Changi City Point (2014), Waterway Point (2019), and PGIM Real Estate ARF fund (2020).
- Has generated value from its AEIs at Causeway Point, with its occupancy maintained above 97.0% and rental reversion averaging +4.2% from 1Q15-4Q20, and Anchorpoint, which achieved a 14% ROI.
- Joined the FTSE EPRA/ NAREIT Global Real Estate Index Series (Global Developed Index) in Sep 2019 following an increase in free-float.
- Maintains one of the strongest balance sheets amongst peers with its leverage averaging c.30% over the past six years.

1*Risk Rating & Score* - derived by Sustainalytics and assesses the company's exposure to unmanaged ESG risks. Scores range between 0 - 50 in order of increasing severity with low/high scores & ratings representing negligible/significant risk to the company's enterprise value, respectively, from ESG-driven financial impacts. <u>2Score</u> <u>Momentum</u> - indicates changes to the company's score since the last update - a <u>negative</u> integer indicates a company's improving risk score; a <u>positive</u> integer indicates a deterioration. <u>3Controversy Score</u> - reported periodically by Sustainalytics in the event of material ESG-related incident(s), with the impact severity scores of these events ranging from Category 0-5 (0 - no reports; 1 - negligible risks; ...; 5 - poses serious risks & indicative of potential structural deficiencies at the company).

### Maybank

#### Fig 1: Summary financials 1H22A comparison

FYE 31 Mar	1H21	2H21	1H22	Cha	Change		YTD21 % of FYE	
	(SGD m)	(SGD m)	(SGD m)	(% YoY)	(% HoH)	(SGD m)		(SGD m)
Gross revenue	173.6	167.5	176.2	1.5	5.2	176.2	46.9	375.5
Property expenses	(48.0)	(46.6)	(45.7)	(4.7)	(2.0)	(45.7)	42.6	(107.4)
Net property income	125.7	120.9	130.5	3.8	7.9	130.5	48.7	268.1
Borrowing costs	(24.2)	(21.8)	(20.4)	(15.7)	(6.4)	(20.4)	45.1	(45.2)
Distributable income to unitholders	101.1	103.6	104.4	3.3	0.8	104.4	48.6	214.7
Distribution per unit (SGD cts)	6.00	6.09	6.14	2.3	0.8	6.14	48.6	12.61
NAV per unit (SGD)	2.31	2.30	2.31					
Aggregate leverage (%)^	35.2	33.3	33.3	(190)	0			
All-in financing cost (%)^	2.2	2.2	2.2	4	0			
Occupancy (%)^	96.1	97.3	97.8	170	50			
Rental reversion (%)^	-0.7	-0.6	1.7					
NPI margin (%)^	72.4	72.2	74.1	168	189			

^Change in basis points

Source: Company data, Maybank IBG Research

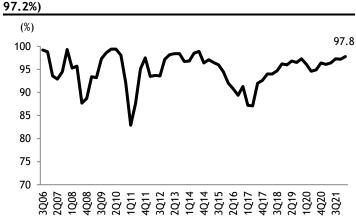
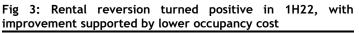


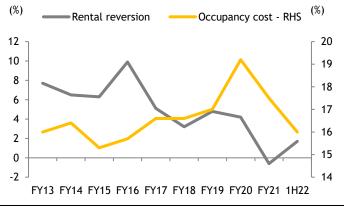
Fig 2: Occupancy (calendarised) improved to 97.8% (from

Source: Company data

#### Fig 4: Shopper traffic improved in 2Q22 as dining restrictions were eased and due to seasonality

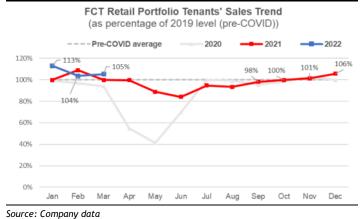






Source: Company data

#### Fig 5: ... while tenant sales recovered faster to 104-113% of pre-Covid levels



Source: Company data

# Fig 6: DPU yields have compressed due to DPU growth and FCT's inclusion in the NAREIT index

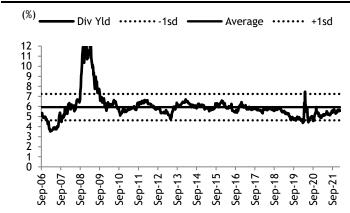
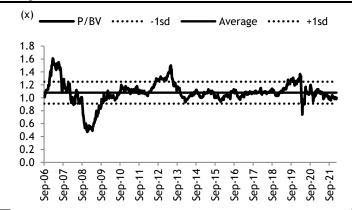


Fig 7: P/BV is below its 14-year average, and should rise with its higher AUM



Source: Bloomberg, Maybank IBG Research

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# Fig 8: S-REITs valuation comparison

Company	Rec.	Price	TP	Upside	Yield	Total	MC	ADTV	Free	BVPS	P/BV	D	ividenc	d yield	(%)	Gearing
				(0/)	(9/)	return		( <b>CD</b> m)	Float		(14)	10	20	215	225	(D/A)
Retail		(SGD)	(SGD)	(%)	(%)	(%)	(SGD D) 8.2	(SGD m) 12.5	(%)	(SGD)	(x) 0.90	19 3.8	20	21E	22E 6.0	(%)
Frasers Ctr Trust (FCT)	Buy	2.44	2.90	18.9	5.2	24.0	4.2	8.5	63	2.31	1.06	3.7	5.0	5.2	5.2	33
Starhill Global (SGREIT)	NR	0.60	2.90	10.9	5.2	24.0	4.2	1.5	38	0.85	0.71	5.0	6.6	5.Z	6.9	33
SPH REIT (SPHREIT)	Hold	0.80	0.95	(1.6)	5.7	4.1	2.7	2.5	29	1.02	0.94	2.8	5.6	5.7	5.8	30
. ,	ΠΟΙΩ	0.97	0.95	(1.0)	5.7	4.1	28.9	112.6	29	1.02	0.94	4.3	5.0	5.7	5.5	<u> </u>
Retail & Office	D	2.25	2 55	0 5	1.0	40 E			70	2 40			-			
Cap. Int. Comm. Trust (CICT)	Buy	2.35	2.55	8.5	4.9	13.5	15.6	56.2	79	2.10	1.12	3.7	4.4	4.9	5.1	37
Mapletree Comm. (MCT)	Buy	1.91	2.35	23.0 8.7	4.9 5.2	27.9	6.3 5.3	33.8	61	1.74	1.10	4.8	5.0	4.9 5.2	5.1 5.5	34 43
Suntec REIT (SUN)	Buy	1.84 0.80	2.00	0.7	5.2	13.9	5.3 1.7	22.6	59 81	2.11 0.98	0.87 0.81	3.8	4.7 6.0	5.2 5.9	5.5 6.5	43 35
Lendlease REIT (LREIT) Office	NR	0.80					6.9	12.4	01	0.90	0.81	4.7 <b>5.2</b>	5.5	5.7	5.8	<u>39</u>
Keppel REIT (KREIT)	Punz	1.25	1.30	4.0	4.9	8.9	4.6	11.5	57	1.32	0.84	4.6	4.7	4.9	5.0	39
OUE Comm. (OUECT)	Buy NR	0.42	1.30	4.0	4.7	0.9	2.3	0.9	28	0.58	0.95	4.0 5.8	4.7 6.3	4.9 6.4	6.5	39
Industrial	INK	0.42					39.7	114.6	20	0.56	1.16	5.6	5.7	6.0	6.2	39
	Dine	2 95	3.65	28.1	5.8	33.9	12.0	34.2	62	2.38	1.20	5.4	5.4	5.8	6.0	36
Ascendas REIT (AREIT)	Buy	2.85		20.1						1.97	1.33					
Mapletree Ind. (MINT) Mapletree Log. (MLT)	Buy	2.63	3.35 2.35		5.3	32.7	7.0	18.6	77	1.97	1.33	4.8	5.1 4.8	5.3 5.0	5.4	38 35
	Buy	1.79 2.09	2.35	31.3	5.0	36.3	8.6	29.0 14.4	68 79	1.34	1.56	4.6 4.4	4.0 4.7	5.0	5.0 5.2	35
Keppel DC REIT (KDCREIT)	NR NR	1.44					3.6 5.3	14.4	79	1.34	1.16	4.4	4.7 5.3	5.5	5.6	30 34
Frasers Log. & Ind. (FLT)	-	1.44	1 45	15.4	6.6	21.9	1.0	2.2	59	1.92	0.74	4.0 6.3	6.5	6.6	6.7	34
AIMS APAC (AAREIT) ESR REIT (ESREIT)	Buy	0.42	1.65 0.55	31.0	6.6 7.4	38.4	1.7	3.5	69	0.40	1.06	6.7	7.4	7.4	7.7	40
Sabana SC REIT (SSREIT)	Buy NR	0.42	0.55	51.0	7.4	30.4	0.5	0.4	57	0.40	0.87	6.1	6.8	7.4	7.7	35
	INK	0.45					7.9	12.2	57	0.52	0.87	3.0	3.2	4.0	4.6	35 39
Hospitality	Dine	1.14	1.30	14.0	4.0	18.0	3.7	7.0	61	1.19	0.93	2.7	3.6	4.0		39
Ascott Res. Trust (ART)	Buy				4.0			2.7	61		1.02		3.0		4.3 5.3	37
CDL HT (CDLHT) Far East HT (FEHT)	Hold	1.35 0.67	1.20 0.70	(11.1) 5.3	4.7 4.2	(6.5) 9.4	1.7	1.3	61 47	1.33 0.83	0.80	3.6 3.6	3.5 4.0	4.7 4.2	5.3 4.7	39
Frasers HT (FHT)	Buy Hold	0.67	0.70	(19.4)	4.Z 3.3		1.3 1.2	1.2	63	0.65	0.80	2.3	4.0	4.Z 3.3	4.7	43
Offshore REITs	ΠΟΙΔ	0.02	0.50	(19.4)	3.3	(16.1)	19.6	42.9	03	0.05	0.90	8.0	7.9	8.2	4.1 8.0	43 37
	ND	1.19					4.2	19.2	42	1.30	0.78	5.2	5.8	5.9	6.2	42
Mapletree N. Asia (MAGIC) Capita China Trust (CLCT)	NR NR	1.19					4.Z 2.0	6.8	62 70	1.50	0.91	5.2 5.4	5.8 7.5	5.9 8.0	8.3	42 38
Ascendas India Trust (AIT)	NR	1.10					1.5	0.0 4.0	70	1.18	1.09	5.4 6.9	7.5	6.8	o.s 7.7	35
Sasseur REIT (SASSR)		0.84	1.10	31.0	8.8	39.8	1.0	2.7	43	0.99	0.85	7.8	8.5	8.8	9.3	26
Dasin Retail Trust (DASIN)	Buy NR	0.84	1.10	31.0	0.0	39.0	0.2	0.1	43 89	1.40	0.85	12.9	14.8	0.0 14.8	9.3 n.a.	37
BHG Retail REIT (BHGREIT)	NR	0.53					0.2	0.0	24	0.92	0.22	n.a.	5.7	6.1	5.8	35
Lippo Malls Ind. RT (LMIRT)	NR	0.06					0.3	0.0	50	0.02	0.58	n.a.	n.a.	n.a.	n.a.	43
Manulife US REIT (MUST)	Buy	0.64	0.95	48.4	8.8	57.2	1.6	1.6	91	0.67	0.95	9.2	8.3	8.8	8.9	43
Prime US REIT (PRIME)	Buy	0.75	1.10	46.7	9.5	56.2	1.0	0.8	63	0.85	0.89	9.2	9.0	9.5	10.0	38
Keppel P.O. US REIT (KORE)	NR	0.74	1.10	40.7	7.5	50.2	1.1	0.8	84	0.82	0.90	8.5	8.2	8.5	9.2	38
Cromwell REIT (CEREIT)	NR	2.27					1.9	0.8	83	6.18	0.18	7.7	n.a.	n.a.	n.a.	38
IREIT Global (IREIT)	NR	0.64					0.7	0.4	66	0.79	0.81	8.0	6.3	7.1	6.9	33
EC World REIT (ECWREIT)	NR	0.66					0.5	0.4	45	0.93	0.71	7.8	9.1	9.1	9.4	38
United Hampshire US (UHU)	NR	0.63					0.5	0.4		0.75	0.84	8.2	10.0	10.2	10.4	38
Elite Commercial (ELITE)	NR	0.65					0.5	0.3	76	0.59	1.09	6.8	7.8	8.0	8.2	42
Daiwa House Log (DHL)	NR	0.05					0.5	0.7	70	n.a.	n.a.	n.a.	6.0	6.2	6.2	n.a.
Digital Core REIT (DCREIT)	NR	0.95					1.5	4.0	67	n.a.	n.a.	n.a.	4.4	4.5	5.4	n.a.
Healthcare	141	0.75					3.6	4.0	07	ma.	1.45	<b>2.8</b>	2.8	2.9	-	35
Parkway Life REIT (PREIT)	NR	4.89					3.0	3.6	64	2.37	2.06	2.8	2.8	2.9	3.0	35
First REIT (FIRST)	NR	0.31					0.6	0.4	50	0.37	0.85	2.0 n.a.	2.0 n.a.	2.9 n.a.	n.a.	35
Total REITs		0.51					115	311	50	0.57	0.85	5.7	6.2	6.5	6.5	37
S-REIT yield spread							115	311			0.94	5.7	0.2	1.2	0.5	5/
FSTREI Index														3.7		
SGS 10Y bond yield														2.5		
														2.5		

Prices as of 26 Apr 2022. NR = Not Rated.

Source: Bloomberg, FactSet, Companies, Maybank IBG Research

FYE 30 Sep	FY20A	FY21A	FY22E	FY23E	FY24E
Key Metrics					
Price/DPU(x)	26.2	18.8	19.3	19.1	18.3
P/BV (x)	1.0	1.0	1.0	1.0	0.9
P/NTA (x)	1.0	1.0	1.0	1.0	0.9
DPU yield (%)	3.8	5.3	5.2	5.2	5.5
FCF yield (%)	2.5	4.8	5.9	6.0	6.3
INCOME STATEMENT (SGD m)					
Revenue	164.4	341.1	375.5	391.7	408.4
Net property income	110.9	246.6	268.1	279.7	-00
Management and trustee fees					(34.8
Net financing costs	(19.0)	(33.4)	(32.5)	(33.5)	
-	(27.6)	(45.9)	(45.2)	(47.8)	(50.5
Associates & JV	86.5	3.5	12.6 205.7	13.2	14.5
Exceptionals	(0.1)	2.9		112.5	178.9
Other pretax income/expenses	2.8	1.3	1.3	1.3	1.
Pretax profit	151.8	172.2	410.0	325.4	401.3
Income tax	(0.1)	(3.6)	0.0	0.0	0.0
Minorities	0.0	0.0	0.0	0.0	0.0
Discontinued operations	0.0	0.0	0.0	0.0	0.0
Total return avail to unitholders	101.1	155.7	214.7	217.5	227.1
Core net profit	101.1	155.7	214.7	217.5	227.
Distributable inc to unitholders	101.1	155.7	214.7	217.5	227.
BALANCE SHEET (SGD m)		(2.2	(2.2	(2.2	
Cash & Short Term Investments	28.6	42.2	42.2	42.2	42.3
Accounts receivable	0.0	0.0	0.0	0.0	0.0
Property, Plant & Equip (net)	0.2	0.2	0.2	0.2	0.3
Inverstment properties	2,749.5	5,506.5	5,712.2	5,824.7	6,003.7
Intangible assets	0.0	0.0	0.0	0.0	0.0
Investment in Associates & JVs	987.4	340.9	340.9	340.9	340.9
Other assets	117.7	9.0	9.0	9.0	9.0
Total assets	3,883.4	5,898.8	6,104.5	6,217.0	6,396.0
ST interest bearing debt	0.0	0.0	0.0	0.0	0.0
Accounts payable	43.3	75.8	75.8	75.8	75.3
LT interest bearing debt	1,252.3	1,808.9	1,808.9	1,808.9	1,808.9
Other liabilities	49.6	95.2	95.2	95.2	95.2
Total Liabilities	1,345.1	1,980.0	1,980.0	1,980.0	1,980.0
Shareholders Equity	2,538.3	3,918.8	4,124.5	4,237.0	4,416.0
Minority Interest	0.0	0.0	0.0	0.0	0.0
Total shareholder equity	2,538.3	3,918.8	4,124.5	4,237.0	4,416.0
Total liabilities and equity	3,883.4	5,898.8	6,104.5	6,217.0	6,396.0
CASH FLOW (SGD m)					
Cash flow from operations	78.1	187.7	246.0	250.8	261.8
Capex	(10.9)	(5.8)	(0.0)	(0.0)	(0.0
Acquisitions & investments	(197.5)	(488.0)	0.0	0.0	0.0
Disposal of FA & investments	0.0	0.0	0.0	0.0	0.0
Dividend income from associates	44.6	23.1	12.6	13.2	14.
Other investing cash flow	0.0	0.1	1.3	1.3	1.
CF from investing activities	(163.8)	(470.5)	13.9	14.5	15.8
Dividends paid	(84.8)	(150.0)	(214.7)	(217.5)	(227.1
Interest expense	(25.8)	(42.0)	(45.2)	(47.8)	(50.5
Change in debt	211.7	(853.0)	0.0	0.0	0.0
Equity raised / (purchased)	(0.0)	1,330.8	0.0	0.0	0.0
Other financial activities	0.0	0.0	0.0	0.0	0.0
CF from financing activities	101.2	285.8	(259.9)	(265.2)	(277.6
Effect of exchange rate changes	0.0	0.0	0.0	0.0	0.0
Net cash flow	15.5	2.9	0.0	0.0	0.0

FYE 30 Sep	FY20A	FY21A	FY22E	FY23E	FY24E
Key Ratios					
Growth ratios (%)					
Revenue growth	(16.3)	107.5	10.1	4.3	4.3
Net property income growth	(20.4)	122.4	8.7	4.3	4.3
Core net profit growth	(14.8)	53.9	37.9	1.3	4.4
Distributable income growth	(15.5)	53.9	37.9	1.3	4.4
Profitability ratios (%)					
Net property income margin	67.5	72.3	71.4	71.4	71.4
Core net profit margin	61.5	45.6	57.2	55.5	55.6
Payout ratio	100.0	129.6	100.0	100.0	100.0
DuPont analysis					
Total return margin (%)	61.5	45.6	57.2	55.5	55.6
Gross revenue/Assets (x)	0.0	0.1	0.1	0.1	0.1
Assets/Equity (x)	1.5	1.5	1.5	1.5	1.4
ROAE (%)	4.0	4.8	5.3	5.2	5.2
ROAA (%)	2.7	3.2	3.6	3.5	3.6
Leverage & Expense Analysis					
Asset/Liability (x)	2.9	3.0	3.1	3.1	3.2
Net gearing (%) (excl. perps)	48.2	45.1	42.8	41.7	40.0
Net interest cover (x)	3.3	4.6	5.2	5.2	5.1
Debt/EBITDA (x)	13.9	8.6	7.7	7.3	7.0
Capex/revenue (%)	6.6	1.7	0.0	0.0	0.0
Net debt/ (net cash)	1,223.7	1,766.7	1,766.7	1,766.7	1,766.7
Debt/Assets (v)	0.32	0.21	0.30	0.20	0.28

0.31

0.30

0.29

0.28

0.32

Source: Company; Maybank IBG Research

Debt/Assets (x)

# **Research Offices**

#### ECONOMICS

Suhaimi ILIAS Chief Economist Malaysia | Philippines | Global (603) 2297 8682 suhaimi\_ilias@maybank-ib.com

CHUA Hak Bin Regional Thematic Macroeconomist (65) 6231 5830 chuahb@maybank.com

LEE Ju Ye Singapore | Thailand | Indonesia (65) 6231 5844 leejuye@maybank.com

Dr Zamros DZULKAFLI (603) 2082 6818 zamros.d@maybank-ib.com

Fatin Nabila MOHD ZAINI (603) 2297 8685 fatinnabila.mohdzaini@maybank-ib.com

Brian LEE Shun Rong (65) 6231 5846 brian.lee1@maybank.com

Luong Thu Huong (65) 62315 8467 hana.thuhuong @maybank.com

#### FX

Saktiandi SUPAAT Head of FX Research (65) 6320 1379 saktiandi@maybank.com.sg

Christopher WONG (65) 6320 1347 wongkl@maybank.com.sg

TAN Yanxi (65) 6320 1378 tanyx@maybank.com.sg

Fiona LIM (65) 6320 1374 fionalim@maybank.com.sg

#### STRATEGY

Anand PATHMAKANTHAN ASEAN (603) 2297 8783 anand.pathmakanthan@maybank-ib.com

FIXED INCOME

Winson PHOON, FCA (65) 6340 1079 winsonphoon@maybank.com

SE THO Mun Yi, CFA (603) 2074 7606 munyi.st@maybank-ib.com

#### REGIONAL EQUITIES

Anand PATHMAKANTHAN Head of Regional Equity Research (603) 2297 8783 anand.pathmakanthan@maybank-ib.com

WONG Chew Hann, CA Head of ASEAN Equity Research (603) 2297 8686 wchewh@maybank-ib.com

ONG Seng Yeow Research, Technology & Innovation (65) 6231 5839 ongsengyeow@maybank.com

#### MALAYSIA

Anand PATHMAKANTHAN Head of Research (603) 2297 8783 anand.pathmakanthan@maybank-ib.com • Strategy

WONG Chew Hann, CA (603) 2297 8686 wchewh@maybank-ib.com • Non-Bank Financials (stock exchange) • Construction & Infrastructure

Desmond CH'NG, BFP, FCA (603) 2297 8680 desmond.chng@maybank-ib.com • Banking & Finance

LIAW Thong Jung (603) 2297 8688 tjliaw@maybank-ib.com • Oil & Gas Services- Regional • Automotive

ONG Chee Ting, CA (603) 2297 8678 ct.ong@maybank-ib.com • Plantations - Regional

YIN Shao Yang, CPA (603) 2297 8916 samuel.y@maybank-ib.com • Gaming - Regional • Media • Aviation • Non-Bank Financials

TAN Chi Wei, CFA (603) 2297 8690 chiwei.t@maybank-ib.com • Power • Telcos

WONG Wei Sum, CFA (603) 2297 8679 weisum@maybank-ib.com • Property • Glove

Jade TAM (603) 2297 8687 jade.tam@maybank-ib.com • Consumer Staples & Discretionary

Nur Farah SYIFAA (603) 2297 8675 nurfarahsyifaa.mohamadfuad@maybank-ib.com Construction • Renewable Energy • REITs

Arvind JAYARATNAM (603) 2297 8692 arvind.jayaratnam@maybank.com • Petrochemicals • Technology

Shafiq KADIR (603) 2297 8691 msshafiqk.abkadir@maybank-ib.com • Healthcare • Software

LOH Yan Jin (603) 2297 8687 lohyanjin.loh@maybank-ib.com • Ports • Shipping

TEE Sze Chiah Head of Retail Research (603) 2082 6858 szechiah.t@maybank-ib.com • Retail Research

Nik Ihsan RAJA ABDULLAH, MSTA, CFTe (603) 2297 8694 nikmohdihsan.ra@maybank-ib.com • Chartist

• Chartist

(603) 2082 8769 amirah.azmi@maybank-ib.com • Retail Research

#### SINGAPORE

Thilan WICKRAMASINGHE Head of Research (65) 6231 5840 thilanw@maybank.com • Banking & Finance - Regional • Consumer

CHUA Su Tye (65) 6231 5842 chuasutye@maybank.com • REITs - Regional

LAI Gene Lih, CFA (65) 6231 5832 laigenelih@maybank.com • Technology

Eric ONG (65) 6231 5924 ericong@maybank.com • Healthcare • Transport • SMIDs

Kelvin TAN (65) 6231 5837 kelvintan1@maybank.com • Telcos

Samuel TAN (65) 6231 5843 samuel.tan@maybank.com • Technology

#### PHILIPPINES

Jacqui de JESUS Head of Research (63) 2 8849 8840 jacqui.dejesus@maybank.com • Strategy • Conglomerates

Rachelleen RODRIGUEZ, CFA (63) 2 8849 8843 rachelleen.rodriguez@maybank.com • Banking & Finance • Transport • Telcos

Daphne SZE (63) 2 8849 8847 daphne.sze@maybank.com • Consumer

Miguel SEVIDAL (63) 2 8849 8844 miguel.sevidal@maybank.com • REITs • Property

Fiorenzo de JESUS (63) 2 8849 8846 fiorenzo.dejesus@maybank.com • Utilities

VIETNAM

Quan Trong Thanh Head of Research (84 28) 44 555 888 ext 8184 thanh.quan@maybank.com • Banks

Hoang Huy, CFA (84 28) 44 555 888 ext 8181 hoanghuy@maybank.com • Strategy • Technology • Industrials

Le Nguyen Nhat Chuyen (84 28) 44 555 888 ext 8082 chuyen.le@maybank.com • Oil & Gas • Logistics

Nguyen Thi Sony Tra Mi (84 28) 44 555 888 ext 8084 trami.nguyen@maybank.com • Consumer

Tyler Manh Dung Nguyen (84 28) 44 555 888 ext 8085 manhdung.nguyen@maybank.com • Utilities • Property

Tran Thi Thanh Nhan (84 28) 44 555 888 ext 8088 nhan.tran@maybank.com • Consumer

Nguyen Thi Ngan Tuyen Head of Retail Research (84 28) 44 555 888 ext 8081 tuyen.nguyen@maybank.com • Retail Research

Nguyen Thanh Lam (84 28) 44 555 888 ext 8086 thanhlam.nguyen@maybank.com • Chartist

#### INDIA

Jigar SHAH Head of Research (91) 22 4223 2632 jigars@maybank.com • Strategy • Oil & Gas • Automobile • Cement

Neerav DALAL (91) 22 4223 2606 neerav@maybank.com • Software Technology • Telcos

Vikram RAMALINGAM (91) 22 4223 2607 vikram@maybank.com • Automobile • Media

#### INDONESIA

Rahmi MARINA (62) 21 8066 8689 rahmi.marina@maybank.com • Banking & Finance

Willy GOUTAMA (62) 21 8066 8500 willy.goutama@maybank.com • Consumer

Satriawan, CTA (62) 21 8066 8682 satriawan@maybank.com • Chartist

#### THAILAND

Maria LAPIZ Head of Institutional Research Dir (66) 2257 0250 | (66) 2658 6300 ext 1399 Maria.L@maybank.com • Strategy • Consumer • Materials • Services

Jesada TECHAHUSDIN, CFA (66) 2658 6300 ext 1395 jesada.t@maybank.com • Banking & Finance

Vanida GEISLER, CPA (66) 2658 6300 ext 1394 Vanida.G@maybank.com • Property • REITs

Yuwanee PROMMAPORN (66) 2658 6300 ext 1393 Yuwanee.P@maybank.com • Services • Healthcare

Surachai PRAMUALCHAROENKIT (66) 2658 5000 ext 1470 Surachai.p@maybank.com • Auto • Conmat • Contractor • Steel

Suttatip PEERASUB (66) 2658 5000 ext 1430 suttatip.p@maybank.com • Food & Beverage • Commerce

Jaroonpan WATTANAWONG (66) 2658 5000 ext 1404 jaroonpan.w@maybank.com • Transportation • Small cap

Thanatphat SUKSRICHAVALIT (66) 2658 5000 ext 1401 thanaphat.s@maybank.com • Media • Electronics

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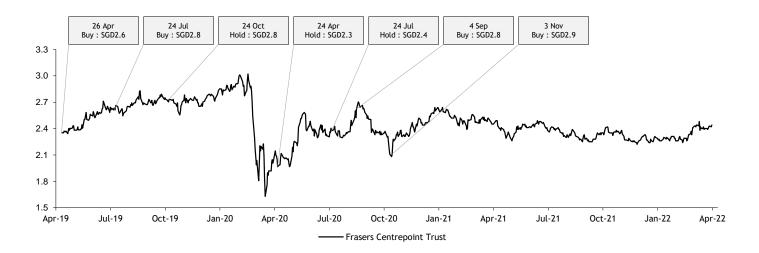
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BUY	Return	is expec	ted	l to	be	above	10% in	the next	12 mon	hs	(includin	g	dividenc	ds)	
	-														

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### 👩 Malaysia

Maybank Investment Bank Berhad (A Participating Organisation of Bursa Malaysia Securities Berhad) 33rd Floor, Menara Maybank, 100 Jalan Tun Perak, 50050 Kuala Lumpur Tel: (603) 2059 1888; Fax: (603) 2078 4194 Stockbroking Business: Level 8, Tower C, Dataran Maybank, No. 1, Jalan Maarof 59000 Kuala Lumpur Tel: (603) 2297 8888 Fax: (603) 2282 5136

### Philippines

Maybank Securities Inc 17/F, Tower One & Exchange Plaza Ayala Triangle, Ayala Avenue Makati City, Philippines 1200

Tel: (63) 2 8849 8888 Fax: (63) 2 8848 5738

# 📀 Sales Trading

Kevin Foy Regional Head Sales Trading kevinfoy@maybank.com Tel: (65) 6636-3620 US Toll Free: 1-866-406-7447

Indonesia Helen Widjaja helen.widjaja@maybank.com (62) 21 2557 1188

New York James Lynch jlynch@maybank-keusa.com Tel: (212) 688 8886

# Philippines

Keith Roy keith\_roy@maybank.com Tel: (63) 2 848-5288

# 📀 Singapore

Maybank Securities Pte Ltd Maybank Research Pte Ltd 50 North Canal Road Singapore 059304

Tel: (65) 6336 9090

# 👩 Hong Kong

MIB Securities (Hong Kong) Limited 28/F, Lee Garden Three, 1 Sunning Road, Causeway Bay, Hong Kong

Tel: (852) 2268 0800 Fax: (852) 2877 0104

#### 💽 Thailand

Maybank Securities (Thailand) PCL 999/9 The Offices at Central World, 20<sup>th</sup> - 21<sup>st</sup> Floor, Rama 1 Road Pathumwan, Bangkok 10330, Thailand

Tel: (66) 2 658 6817 (sales) Tel: (66) 2 658 6801 (research)

London Greg Smith gsmith@maybank.co.uk Tel: (44) 207-332-0221

India Sanjay Makhija sanjaymakhija@maybank.com Tel: (91)-22-6623-2629

## 👩 London

Maybank Securities (London) Ltd PNB House 77 Queen Victoria Street London EC4V 4AY, UK

Tel: (44) 20 7332 0221 Fax: (44) 20 7332 0302

# 🌏 Indonesia

**PT Maybank Sekuritas Indonesia** Sentral Senayan III, 22<sup>nd</sup> Floor Jl. Asia Afrika No. 8 Gelora Bung Karno, Senayan Jakarta 10270, Indonesia

Tel: (62) 21 2557 1188 Fax: (62) 21 2557 1189

# 🌏 Vietnam

Maybank Securities Limited 4A-15+16 Floor Vincom Center Dong Khoi, 72 Le Thanh Ton St. District 1 Ho Chi Minh City, Vietnam

Tel: (84) 844 555 888 Fax: (84) 8 38 271 030

# 👩 New York

Maybank Securities USA Inc 400 Park Avenue, 11th Floor New York, New York 10022, U.S.A.

Tel: (212) 688 8886 Fax: (212) 688 3500

# 🌏 India

MIB Securities India Pte Ltd 1101, 11<sup>th</sup> floor, A Wing, Kanakia Wall Street, Chakala, Andheri -Kurla Road, Andheri East, Mumbai City - 400 093, India

Tel: (91) 22 6623 2600 Fax: (91) 22 6623 2604

www.maybank-ke.com | www.maybank-keresearch.com