China / Hong Kong Company Update

China Resources Medical

Bloomberg: 1515 HK Equity | Reuters: 1515.HK

Refer to important disclosures at the end of this report

DBS Group Research . Equity

7 Apr 2022

BUY

Last Traded Price (7 Apr 2022): HK\$4.59 (HSI: 21,809) Price Target 12-mth: HK\$9.40 (105% upside) Analyst

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What's New

- Potential asset injection from parent is a share price in 2022. While the market has concerns on the profitability of those assets, we believe the profitability has largely improved in 2021 and can further improve post injection
- Parent co's c.80% stake in the assets to be injected will ensure control and smooth integration after injection
- Maintain BUY for the catalysts above, HK\$9.40 TP



Forecasts and Valuation	on			
FY Dec (RMBm)	2021A	2022F	2023F	2024F
Turnover	4,447	5,027	5,683	6,424
EBITDA	413	1,065	1,052	1,080
Pre-tax Profit	270	645	712	802
Net Profit	418	474	524	589
Net Pft (Pre Ex) (core profit)	418	474	524	589
Net Profit Gth (Pre-ex) (%)	34.8	13.4	10.5	12.5
EPS (RMB)	0.32	0.37	0.40	0.45
EPS (HK\$)	0.40	0.45	0.50	0.56
EPS Gth (%)	30.5	13.4	10.5	12.5
Diluted EPS (HK\$)	0.40	0.45	0.50	0.56
DPS (HK\$)	0.12	0.14	0.15	0.17
BV Per Share (HK\$)	6.13	6.46	6.82	7.23
PE (X)	11.6	10.2	9.2	8.2
P/Cash Flow (X)	8.7	14.2	3.9	14.8
P/Free CF (X)	9.2	15.6	4.0	16.3
EV/EBITDA (X)	10.3	3.8	2.8	2.5
Net Div Yield (%)	2.6 0.7	3.0 0.7	3.3 0.7	3.7 0.6
P/Book Value (X) Net Debt/Equity (X)	CASH	CASH	CASH	CASH
ROAE(%)	6.7	7.2	7.5	8.0
NOAL(70)	0.7	7.2	7.5	0.0
Earnings Rev (%):		Nil	Nil	Nil
Consensus EPS (RMB)		0.36	0.39	0.39
Other Broker Recs:		B:4	S:1	H:2

Source of all data on this page: Company, DBS Bank (Hong Kong) Limited ("DBS HK"), Thomson Reuters

Injection of assets with improving profitability to drive share price

Investment Thesis

Maintain BUY on likely release of favourable policy in 2022. We estimate managing state-owned enterprise (SOE) hospitals contributed 67% of the company's earnings in 2021. The central government reiterated, in Dec 2021, that they will accelerate the release of policy supporting the development of SOE hospitals. One of the possible ways is to increase the subsidy to these hospitals, which will be positive for the share price. We estimate that every 1ppt increase in the government grant as a percentage of revenue of hospitals in the company's control would increase earnings by 5% (based on FY21A figures).

Potential asset injection from parent company is a share price driver. In 2016, the company's share price rebounded by 146% from its trough, thanks to an asset injection from China Resources Healthcare (parent co). This could happen again as the parent co has hospital assets with c.10,000 beds pending injection into the company.

The largest hospital group listed in Hong Kong and mainland China. Operating c.11,000 beds across eight provinces in China, the company is the largest hospital group listed in Hong Kong and mainland China. This allows it to capture opportunities across different regions.

Valuation:

Our TP of HK\$9.40 is based on a 1.5x FY21A P/BV, which is 1SD above its average since 2018, to reflect the potential release of favourable policies.

Where we differ:

The market has doubts about whether the government will release policies to support SOE hospitals. We believe such policies will be released.

Key Risks to Our View:

Competition in M&A of hospitals. Difficulty in consolidating hospitals acquired.

At A Glance

Issued Capital (m shrs)	1,297
Mkt Cap (HK\$m/US\$m)	6,096 / 778
Major Shareholders (%)	
China Resources Co Ltd	36.6
First Sentier Investors (Hong Kong) Limited	6.0
Free Float (%)	57.4
3m Avg. Daily Val. (US\$m)	1.81
GICS Industry: Health Care / Health Care Equipment	t & Services







WHAT'S NEW

Injection of assets with improving quality to drive share price

We had arranged a full-day non-deal roadshow for the company's top management in late March.

Reading through the annual results announcements of 2019, 2020, 2021, only the 2021 statement mentioned that the company plans to "inject high-quality medical resources from the China Resources Group at opportune times". We believe the possibility of asset injection from the parent company has now increased. Therefore, investors attending the non-deal roadshow were interested to figure out the profitability of this occurring.

Based on the 2021 results presentation of the company, we estimate the potential asset injection can double the capacity of the company in terms of bed numbers. The hospital assets that could be injected are in the Liaoning and Jiangxi Provinces, with 12,115 beds and annual revenue of Rmb3.9bn in aggregate. The company had mentioned that the profitability of an asset injection had improved in 2021, and we believe this is more so for the hospitals in Liaoning which make up 80% of the assets earmarked. Our reasons are as follows:

- a) Based on SINA citing figures from State-owned Assets & Supervision Administration Commission in Jan 2022 (国资委:央企办医疗改革基本完成、成效显著|医疗机构|中央企业|国务院国资委_新浪科技_新浪网(sina.com.cn)), the parent company has been managing the hospitals in Liaoning for three years. There are 35 medical institutes under management in Liaoning. Out of these hospitals, the number of hospitals that incurred a net loss has decreased from 22 three years ago to 6. The aggregate net loss of these loss-making hospitals has narrowed from Rmb160m to Rmb12m in three years.
- b) Based on the parent company's website (华润健康动态
 --华润健康 (crhealthcare.com.hk)), the hospitals in
 Liaoning have been successful in 2021 and are the
 benchmark for other hospitals within the group. This
 achievement is recognised by the State-owned Assets
 Supervision & Administration Commission.

We estimate the annual net profit of those assets is at least Rmb118m. The basis of our estimate is:

a) The parent company has assigned Yoee Supply Chain to implement collective procurement of drugs and

medical consumables for the hospitals in Liaoning province; annual cost savings is c.Rmb130m (see: <u>辽宁</u>健康产业集团带量采购服务,上海药易供应链(chinamscp.com))

- b) As mentioned in the SINA report above, the aggregate net loss of the 6 loss-making hospitals in Liaoning is close to Rmb12m.
- c) Annual cost savings of Rmb130m minus net loss of Rmb12m = Rmb118m.

A smooth integration with the company after asset injection is crucial to achieve synergy. A good control of these assets is the key towards smooth integration. The parent company owns c.80% stake in those hospitals in Liaoning and Jiangxi provinces. We believe the parentco will transfer the stake to the company which is able to undertake a smooth integration of the acquired assets.

The timing and valuation of the injection is still unclear. This will be a significant acquisition for the company, as the number of beds to be acquired is about the same as the company already owns. We estimate that might involve the issuance of new shares, but it won't happen in the near term, as the stock is still trading at below 1x P/B now.

Another point of interest from investors attending the nondeal road show is favourable policy for SOE hospitals. While the market focuses on the possible increase of subsidy to SOE hospitals, based on our discussion with the company during the road show, we estimate the government will also increase the opportunity for doctors in SOE hospitals in terms of upgrading their professional ranking (e.g., from junior doctor to mid-level doctor) by allocating more R&D projects there. Participation in these projects and issuing academic papers are major ways to gain recognition in the industry and upgrade their professional ranking. These projects are mainly allocated by the National Health Commission and Ministry of Science & Technology to government hospitals. Thus, increasing these projects in SOE hospitals will increase the opportunity for doctors there to upgrade their professional ranking. This is crucial for attracting talent in the long run.

Maintain BUY. TP HK\$9.40.





Company Background

Operating with c.11,000 beds, the company is the largest hospital group listed in Hong Kong and mainland China in terms of operating scale. In Oct 2016, China Resources Group took over the company and holds a 36% stake currently. China Resources Group is an SOE directly under the State-owned Assets Supervision & Administration Commission of the State Council (SASAC).

Interim Income Statement (RMBm)

FY Dec	2H2020	1H2021	2H2021	% chg y-o-y	% chg h-o-h
Revenue	1,843	1,772	2,675	45.1	51.0
Cost of Goods Sold	(1,452)	(1,378)	(2,136)	47.1	55.1
Gross Profit	391	395	539	37.8	36.6
Other Oper. (Exp)/Inc	(206)	(181)	(606)	194.1	234.5
Operating Profit	185	213	(67)	(136.1)	(131.3)
Other Non Opg (Exp)/Inc	0	0	0	nm	nm
Associates & JV Inc	35	44	40	15.3	(8.9)
Net Interest (Exp)/Inc	37	32	8	(77.2)	(73.8)
Exceptional Gain/(Loss)	6	(19)	19	244.8	(200.0)
Pre-tax Profit	262	270	1	(99.5)	(99.5)
Tax	(52)	(65)	220	(524.3)	(439.7)
Minority Interest	(8)	(6)	(2)	74.9	(67.7)
Net Profit	202	199	219	8.0	9.7
Net profit bef Except.	197	218	201	1.4	(8.6)
EBITDA	220	257	(26)	nm	nm
Margins (%)					
Gross Margins	21.2	22.3	20.1		
Opg Profit Margins	10.0	12.0	(2.5)		
Net Profit Margins	11.0	11.2	8.2		
Source: Company, DBS HK					

Income Statement (RMB m)

FY Dec	2020A	2021A	% chg v-o-v
Revenue	2,751	4,447	61.7
Cost of Goods Sold	(2,114)	(3,514)	66.2
Gross Profit	637	934	46.7
Other Opng (Exp)/Inc	(313)	(787)	151.5
Operating Profit	324	147	(54.7)
Other Non Opg (Exp)/Inc	0	0	nm
Associates & JV Inc	35	84	138.9
Net Interest (Exp)/Inc	60	40	(32.3)
Exceptional Gain/(Loss)	0	0	nm
Pre-tax Profit	418	270	(35.3)
Tax	(98)	155	(258.8)
Minority Interest	(10)	(8)	22.0
Net Profit	310	418	34.8
Net Profit before Except.	310	418	34.8
EBITDA	472	413	(12.5)
Margins & Ratio			
Gross Margins (%)	23.1	21.0	
Opg Profit Margin (%)	11.8	3.3	
Net Profit Margin (%)	11.3	9.4	
Source: Company, DBS HK			



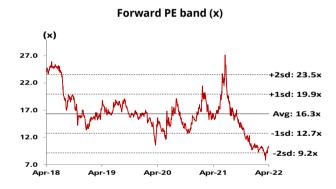


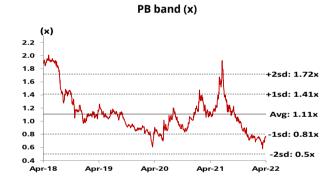
Income Statement (RMB m)

FY Dec	2021A	2022F	% chg v-o-v	ď
Revenue	4,447	5,027	13.0	
Cost of Goods Sold	(3,514)	(3,891)	10.7	
Gross Profit	934	1,136	21.7	
Other Opng (Exp)/Inc	(787)	(550)	(30.1)	
Operating Profit	147	586	299.8	
Other Non Opg (Exp)/Inc	0	0	nm	
Associates & JV Inc	84	84	0.0	
Net Interest (Exp)/Inc	40	(25)	nm	
Exceptional Gain/(Loss)	0	0	nm	
Pre-tax Profit	270	645	138.4	
Tax	155	(161)	(203.8)	
Minority Interest	(8)	(10)	(21.7)	
Net Profit	418	474	13.4	
Net Profit before Except.	418	474	13.4	
EBITDA	413	1,065	157.8	
Margins & Ratio				
Gross Margins (%)	21.0	22.6		
Opg Profit Margin (%)	3.3	11.7		
Net Profit Margin (%)	9.4	9.4		

Source: Company, DBS HK

Historical PE and PB band





Source: Thomson Reuters, DBS HK





Key Assumptions

FY Dec	2020A	2021A	2022F	2023F	2024F
General hospitals services - revenue	127.9	87.9	13.0	13.0	13.0
growth %	127.5	07.5	15.0	15.0	15.0
Hospital management					
services - revenue growth %	(42.1)	17.9	13.0	13.0	13.0
Supply chain business - revenue growth %	(9.6)	25.2	13.0	13.0	13.0
SG&A % in total sales Source: Company, DBS HK	12.6	11.1	11.0	11.0	11.0

Segmental Breakdown (RMB m)

FY Dec	2020A	2021A	2022F	2023F	2024F
Revenues (RMB m)					
General hospital services	1,644	3,089	3,490	3,944	4,456
Hospital management services	259	306	345	390	441
Group purchasing organization services	822	1,028	1,162	1,313	1,484
Others	26	25	30	36	44
Total	2,751	4,447	5,027	5,683	6,424
Gross margin (RMB m)					
General hospital services	214	0	576	651	735
Hospital management services	233	0	325	367	414
Group purchasing organization services	184	0	279	315	356
Others	6	(5)	10	12	14
Total	637	934	1,136	1,276	1,445
Gross margin Margins (%)					
General hospital services	13.0	0.0	16.5	16.5	16.5
Hospital management services	90.0	0.0	94.0	94.0	94.0
Group purchasing organization services	22.3	0.0	24.0	24.0	24.0
Others	22.5	(18.4)	33.0	33.0	33.0
Total	23.1	21.0	22.6	22.5	22.5

Source: Company, DBS HK





Income Statement (RMB m)

FY Dec	2020A	2021A	2022F	2023F	2024F
Revenue	2,751	4,447	5,027	5,683	6,424
Cost of Goods Sold	(2,114)	(3,514)	(3,891)	(4,407)	(4,979)
Gross Profit	637	934	1,136	1,276	1,445
Other Opng (Exp)/Inc	(313)	(787)	(550)	(622)	(704)
Operating Profit	324	147	586	654	742
Other Non Opg (Exp)/Inc	0	0	0	0	0
Associates & JV Inc	35	84	84	84	84
Net Interest (Exp)/Inc	60	40	(25)	(25)	(24)
Dividend Income	0	0	0	0	0
Exceptional Gain/(Loss)	0	0	0	0	0
Pre-tax Profit	418	270	645	712	802
Tax	(98)	155	(161)	(178)	(200)
Minority Interest	(10)	(8)	(10)	(11)	(12)
Preference Dividend	0	0	0	0	0
Net Profit	310	418	474	524	589
Net Profit before Except.	310	418	474	524	589
EBITDA	472	413	1,065	1,052	1,080
Growth					
Revenue Gth (%)	30.0	61.7	13.0	13.0	13.0
EBITDA Gth (%)	(15.2)	(12.5)	157.8	(1.2)	2.6
Opg Profit Gth (%)	(33.8)	(54.7)	299.8	11.5	13.5
Net Profit Gth (%)	(20.7)	34.8	13.4	10.5	12.5
Margins & Ratio					
Gross Margins (%)	23.1	21.0	22.6	22.5	22.5
Opg Profit Margin (%)	11.8	3.3	11.7	11.5	11.5
Net Profit Margin (%)	11.3	9.4	9.4	9.2	9.2
ROAE (%)	5.2	6.7	7.2	7.5	8.0
ROA (%)	3.7	4.3	4.5	4.8	5.2
ROCE (%)	3.4	1.8	5.0	5.3	5.8
Div Payout Ratio (%)	30.4	30.3	30.3	30.3	30.3
Net Interest Cover (x)	NM	NM	23.8	26.5	31.4
Source: Company, DBS HK					

Interim Income Statement (RMB m)

FY Dec	2H2019	1H2020	2H2020	1H2021	2H2021
Revenue	1,150	907	1,843	1,772	2,675
Cost of Goods Sold	(734)	(662)	(1,452)	(1,378)	(2,136)
Gross Profit	417	245	391	395	539
Other Oper. (Exp)/Inc	(162)	(107)	(206)	(181)	(606)
Operating Profit	255	138	185	213	(67)
Other Non Opg (Exp)/Inc	0	0	0	0	0
Associates & JV Inc	3	0	35	44	40
Net Interest (Exp)/Inc	24	23	37	32	8
Exceptional Gain/(Loss)	5	(6)	6	(19)	19
Pre-tax Profit	287	156	262	270	1
Tax	(75)	(46)	(52)	(65)	220
Minority Interest	(4)	(2)	(8)	(6)	(2)
Net Profit	208	108	202	199	219
Net profit bef Except.	203	113	197	218	201
Growth					
Revenue Gth (%)	(17.6)	(6.0)	60.2	95.3	45.1
Opg Profit Gth (%)	(5.9)	(40.8)	(27.3)	54.2	(136.1)
Net Profit Gth (%)	(9.2)	(41.2)	(2.6)	85.0	8.0
Margins					
Gross Margins (%)	36.2	27.0	21.2	22.3	20.1
Opg Profit Margins (%)	22.2	15.3	10.0	12.0	(2.5)
Net Profit Margins (%) Source: Company, DBS HK	18.1	11.9	11.0	11.2	8.2





Balance Sheet (RMB m)

FY Dec	2020A	2021A	2022F	2023F	2024F
רו שכנ	2020/	202 IA	ZUZZF	2023F	<u> </u>
Net Fixed Assets	805	1,755	1,402	1,125	908
Invts in Associates & IVs	555	1,265	1,265	1,265	1,265
Other LT Assets	3,456	3,524	3,513	3,504	3,495
Cash & ST Invts	2,866	2,635	2,878	3,988	4,187
Inventory	142	185	151	170	193
Debtors	618	767	855	966	1,092
Other Current Assets	520	338	338	338	338
Total Assets	8,963	10,468	10,399	11,354	11,474
OT 5 1					
ST Debt	684	1,666	1,666	1,666	1,666
Creditors	564	828	402	966	642
Other Current Liab	959	950	950	950	950
LT Debt	0	0	0	0	1
Other LT Liabilities	416	177	177	177	177
Shareholder's Equity	6,105	6,451	6,798	7,178	7,609
Minority Interests	235	396	405	416	428
Total Cap. & Liab.	8,963	10,468	10,399	11,354	11,474
Non-Cash Wkg. Capital	(242)	(488)	(9)	(442)	30
Net Cash/(Debt)	2,182	969	1,212	2,322	2,520
Debtors Turn (avg days)	82.1	56.8	58.9	58.5	58.5
Creditors Turn (avg days)	73.5	76.2	64.2	61.0	62.1
Inventory Turn (avg days)	18.6	17.9	17.5	14.3	14.0
Asset Turnover (x)	0.3	0.5	0.5	0.5	0.6
Current Ratio (x)	1.9	1.1	1.4	1.5	1.8
Quick Ratio (x)	1.6	1.0	1.2	1.4	1.6
Net Debt/Equity (X)	CASH	CASH	CASH	CASH	CASH
Net Debt/Equity ex MI (X)	CASH	CASH	CASH	CASH	CASH
Capex to Debt (%)	29.5	1.9	1.9	1.8	1.7
Z-Score (X)	NA	NA	NA	NA	NA
Source: Company, DBS HK					

Cash Flow Statement (RMB m)

FY Dec	2020A	2021A	2022F	2023F	2024F
Pre-Tax Profit	418	270	645	712	802
Dep. & Amort.	113	183	395	315	256
Tax Paid	(98)	155	(161)	(178)	(200)
Assoc. & JV Inc/(loss)	(35)	(84)	(84)	(84)	(84)
(Pft)/Loss on disposal of FAs	0	0	0	0	0
Chg in Wkg. Cap.	486	72	(479)	433	(472)
Other Operating CF	(241)	(40)	25	25	24
Net Operating CF	644	557	341	1,223	325
Capital Exp. (net)	(202)	(32)	(31)	(30)	(29)
Other Invts. (net)	224	(128)	0	0	0
Invts in Assoc. & JV	(42)	(709)	0	0	0
Div from Assoc & JV	0	0	0	0	0
Other Investing CF	81	58	22	22	23
Net Investing CF	60	(811)	(9)	(8)	(6)
Div Paid	(115)	(91)	(127)	(143)	(159)
Chg in Gross Debt	140	982	0	0	1
Capital Issues	0	0	0	0	0
Other Financing CF	(32)	(1,014)	37	37	37
Net Financing CF	(7)	(123)	(90)	(107)	(121)
Currency Adjustments	(2)	0	0	0	0
Chg in Cash	695	(377)	242	1,109	199
Opg CFPS (RMB)	0.13	0.37	0.63	0.61	0.61
Free CFPS (RMB)	0.35	0.40	0.24	0.92	0.23

Source: Company, DBS HK



Target Price & Ratings History



S.No). Date	Closing Price	12-mth Target Price	Rating
1:	15-Jun-21	HK\$9.17	HK\$8.40	Hold
2:	25-Jan-22	HK\$4.63	HK\$8.40	Buy
3:	29-Mar-22	HK\$4.21	HK\$9.40	Buy

Source: DBS HK

Analyst: Mark Kong

Nico Chen



DBS HK recommendations are based on an Absolute Total Return* Rating system, defined as follows:

STRONG BUY (>20% total return over the next 3 months, with identifiable share price catalysts within this time frame)

BUY (>15% total return over the next 12 months for small caps, >10% for large caps)

HOLD (-10% to +15% total return over the next 12 months for small caps, -10% to +10% for large caps)

FULLY VALUED (negative total return, i.e., > -10% over the next 12 months)

SELL (negative total return of > -20% over the next 3 months, with identifiable share price catalysts within this time frame)

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Sources for all charts and tables are DBS HK unless otherwise specified.

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