







Singapore

Company Note

ADD (no change)

Consensus ratings*:	Buy 7	Hold 1	Sell 0
Current price:			S\$1.56
Target price:			S\$2.41
Previous target:			S\$1.78
Up/downside:			54.5%
CGS-CIMB / Consens	us:		36.5%
Reuters:		`	AZG.SI
Bloomberg:		YZJ	SGD SP
Market cap:		USS	\$4,498m
		S	\$6,105m
Average daily turnove	r:	USS	\$20.25m
		S	\$27.43m
Current shares o/s:			3,861m
Free float: *Source: Bloomberg			65.0%

Key changes in this note

No change to EPS



		Source: B	loomberg
Price performance	1M	ЗМ	12M
Absolute (%)	4.7	15.6	20.9
Relative (%)	-1.2	8.2	13.5

Major shareholders	% held
Yangzi International	21.1
Lido Point Investment	10.0
Hengyuan Asset Investment	42

Yangzijiang Shipbuilding

The wait is over

- YZJ's spin-off group is named YZJ Financial Holdings Ltd (YZJFH). EGM for the approval of the spin-off will be held on 18 Apr 2022 at 4pm.
- We expect YZJFH to be listed by end of April. S\$1bn will be deployed in Singapore in investment and fund/wealth management.
- YZJFH will focus on pre-IPO, clean/new energy, strategic investments in the shipping industry, new economy, student housing, data-centre, SPAC pipe.
- Maintain Add and upgrade our TP to S\$2.41, based on SOP valuations of pro-forma core shipbuilding business and YZJFH.

S\$1bn to invest, identified funds and focus

Post-restructuring YZJFH will consist of two segments: Investment Management (IM) and Debt investment (DI). YZJFH intends to pare down its DI business and grow its IM business by entering the Fund/Wealth Management business. S\$1bn will be equally deployed to IM business and Find/Wealth Management. YZJFH will focus on pre-IPO, clean/new energy, strategic investments in shipping industry, new economy, student housing, data-centre, SPAC pipe.

AUM of c.Rmb4.6bn across 23 projects in China

As of 31 Dec 2021, its investment portfolio comprises twelve fund investments managed by 12 GPs in China, covering 23 projects with an aggregate invested amount of c. Rmb4.6bn. Seven of the 12 general partners (GPs) are independent third-party financial institutions in China. YZJFH holds minor interests ranging between 10%-25% in the five remaining GPs. YZJFH is currently undergoing negotiations with third parties on six fund management projects spanning private equity, fixed income, real estate, and PIPE/equity (Fig 2). Its key investment policies are that each individual investment and exposure to an individual party shall not exceed 10% and 15%, respectively, of its total investment amount.

YZJFH to be helmed by experienced investment professionals

Industry veteran (more than 25 years of fund management experience), Mr. Toe Teow Heng, will be appointed its Executive Director, CEO, and CIO in Singapore, while Mr. Peng Xingkui will assume the CIO role in China. Mr. Peng was previously the Director of the President's Office and Investment Director of Investment Management in Jiangsu Yangzijiang Shipbuilding. He currently heads the Investment Management department in Jiangsu Yangzijiang Shipbuilding. Ms Liu Hua will assume CFO and COO role at YZJFH. Mr Ding Jianwen, the current Deputy GM of YZJ, will take on the additional role of CFO.

Raise our TP to S\$2.41, reiterate Add

Our SOP valuations are based on pro-forma 9x P/E FY23F shipbuilding/shipping profit, based on 1 s.d. of core shipbuilding historical valuations, assuming order momentum tapers relative to 2021. For YZJFH, we peg it at 8x P/E of FY23 profit, discounted to larger fund management peers. Catalysts: successful listing of YZJFH, successful negotiations for the six fund management projects. Key risk: tightened regulations in China/Singapore.

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Financial Summary	Dec-20A	Dec-21A	Dec-22F	Dec-23F	Dec-24F
Revenue (Rmbm)	14,841	16,768	23,720	33,250	31,253
Operating EBITDA (Rmbm)	3,191	4,250	4,609	6,437	6,385
Net Profit (Rmbm)	2,516	3,699	3,425	4,545	4,491
Core EPS (Rmb)	0.66	0.97	0.89	1.19	1.17
Core EPS Growth	(19.0%)	47.0%	(7.4%)	32.7%	(1.2%)
FD Core P/E (x)	11.13	7.58	8.18	6.16	6.24
DPS (Rmb)	0.21	0.24	0.24	0.24	0.24
Dividend Yield	2.86%	3.28%	3.28%	3.28%	3.28%
EV/EBITDA (x)	7.87	4.38	5.07	3.61	2.81
P/FCFE (x)	NA	4.85	NA	16.99	4.02
Net Gearing	(7.2%)	(21.9%)	(8.2%)	(7.9%)	(18.9%)
P/BV (x)	0.87	0.78	0.73	0.67	0.61
ROE	7.9%	10.8%	9.2%	11.3%	10.2%
% Change In Core EPS Estimates			0%	0%	0%
CGS-CIMB/Consensus EPS (x)			0.93	1.03	0.99

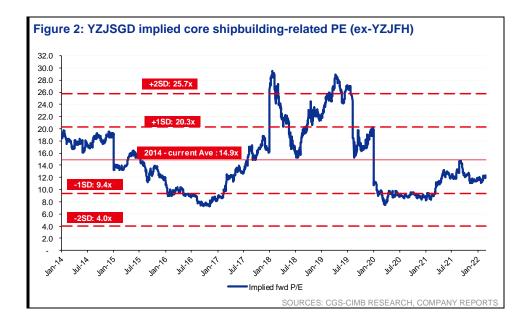
SOURCES: CGS-CIMB RESEARCH, COMPANY REPORTS



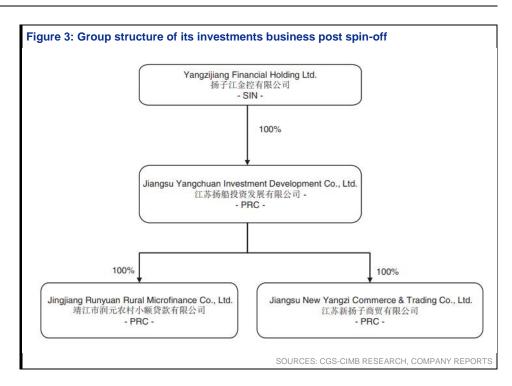
Upside to YZJFH if AUM grows

With the current AUM of Rmb4.6bn (c.S\$1bn), mainly in China and upcoming injection of c.S\$1bn into IM and wealth/fund management in Singapore, we conservatively estimate c.7% total income growth for YZJFH from FY23F-FY24F. We also ascribe an 8x P/E on YZJFH, discount to larger asset/fund management target valuations (Keppel Capital at 15x). We believe that as it establishes its track record for AUM growth outside of China, valuations for fund management could re-rate to above 12x P/E.

	FY23F net profit	P/E (x)	Basis	Fair value
Shipbuilding-related				
Total shipbuilding-related (Rmb m)	3,548	9	-1 s.d. of 7-year mean	31,933
Exchange rate (1 Rmb = SGD)				(
Total shipbuilding-related (S\$ m)	745			6,706
No of shares				3,923
Target price for shipbuilding-related (S\$)				1.7
Investments				
Investments (S\$ m)	343	8	Discount to peers	2,74
No of shares				3,923
Target price for investments (S\$)				0.70
Total SOTP				2.4







Fund	Fund Type	Fund Strategy	Investment Type
Fund A	Private Equity	Control and Growth Companies	Limited Partner
Fund B	Fixed Income	Growth and Tech Companies	Co-General Partner
Fund C	Real Estate	Purpose-Built Student Accommodation in the United Kingdom	Co-General Partner
Fund D	Private Equity	Growth Companies	Co-General Partner
Fund E	Private Equity	Unicorn Opportunities	Co-General Partner
Fund F	PIPE/Equity	Absolute Returns	Co-General Partner



Figure 5: Peer Comparison Recurring Market Dividend Target 2-year EPS P/BV (x) Bbg Price **Price** Cap P/E (x) **ROE (%)** Yield (%) Company Ticker (US\$ m) CY22F CY23F CY24F CAGR (%) CY22F CY23F CY22F CY22F Recom. (Icl curr) (Icl curr) KEP SP -10.5% 0.95 7.0% 4.0% Keppel Corporation 8,589 14.3 0.92 Sembcorp Marine SMM SP Hold 0.10 0.09 2,314 na na na na 0.87 0.90 -13.0% 0.0% -10.5% Singapore offshore - big cap simple average 13.7 14.3 14.7 0.91 0.91 -3.0% 2.0% COSCO SHIPPING International S COS SP NR 0.25 na 421 na na YZJSGD SP Yangzijiang Shipbuilding Add 1.56 1.78 4,501 8.2 6.2 6.2 12.1% 0.73 0.67 9.2% 3.3% Chinese Shipbuilder simple average 8.2 6.2 6.2 12.1% 0.73 0.67 9.2% 3.3% SATS Ltd SATS SP 50.8 23.7 272.8% 6.1% 2.1% Add 4.31 4.77 3.566 na 3.09 3.01 Sembcorp Industries SCI SP Add 2.70 2.96 32.3% 1.16 10.9% 2.7% 3.553 11.2 9.8 9.3 1.04 STE SP Add 4.13 4.70 9,494 21.4 18.2 16.7 10.8% 24.4% 3.9% ST Engineering 5.12 4.73 SIA Engineering SIE SP 2.62 2.92 43.3 38.7 1.79 1.81 4.2% 3.1% Add 2.168 20.4% na 31.7 22.6 13.0 84.1% 2.79 11.4% Industrial conglomerate simple average 2.65 2.9% 10.4% 5.8% CSE Global CSE SP Add 0.48 0.57 179 12.2 9.9 8.8 26.9% 1.24 1.18 EZI SP 0.04 Ezion Holdings Ltd NR 160 na na na na na na na na na Mermaid Maritime PCL MMT SP NR 0.08 na 83 na na na na na na na na MTQ Corp Ltd MTQ SP NR 0.24 na 37 na na na na na na na na Singapore OSV owner simple average 12.2 9.9 8.8 26.9% 1.24 1.18 10.4% 5.8% 0.0% Bumi Armada BAB MK Add 0.41 0.55 568 4.1 4.3 -6.4% 0.53 0.47 13.7% Velesto Energy Berhad VEB MK Hold 0.11 0.14 215 25.6 14.4 14.8 0.39 0.38 1.5% 0.0% Yinson Holdings YNS MK Add 4.85 7.91 1,226 12.1 6.3 6.9 62.3% 1.22 1.05 10.2% 1.2% Coastal Contracts Bhd COCO MK NR 1.90 na 240 9.7 9.5 na 26.1% na na 8.3% na 2.72 2.71 1.4% NR 2.94 Dialog Group Bhd DLG MK na 3,624 25.8 23.7 na 8.6% 12.0% Malaysia Marine and Heavy Engi 0.0% MMHE MK NR 0.39 na 148 na 39.0 14.4 na 0.36 0.36 1.8% PETD MK 24.6 3.2% Petronas Dagangan Bhd NR 20.98 28.9 22.4% 12.6% na 5,038 26.3 3.83 3.82 UZMA MK Uzma Bhd NR 5.9 7.9 35.3% 0.29 0.46 8.3 0.31 4.0% na 38 na na 5.6 0.0% Wah Seong Corp Bhd YNS MK 0.72 9.5% NR 0.76 140 9.4 0.77 na na Malaysia offshore simple average 15.5 15.2 11.8 24.7% 1.29 1.22 8.2% 0.8% SOURCES: CGS-CIMB RESEARCH, COMPANY REPORTS





Refinitiv ESG Scores

ESG in a nutshell



We think that YZJ's combined ESG score was weighed down by its controversies, most notably in 2019 when its former Executive Chairman Mr Ren Yuanlin was involved in an anti-graft investigation by the authorities of the People's Republic of China. As a result, Refinitiv gave YZJ an ESG combined score of C-, with an ESG Controversies Score of A+. The current sore of C- is split into E: D+ (weightage: 34.18%); S: D+ (weightage: 37.34%); and G: C- (weightage: 28.48%). Moving forward, YZJ aims to design and build relevant vessels with higher energy efficiency, in line with China's plans "to have CO2 emissions peak before 2030 and achieve carbon neutrality before 2060".

Keep your eye on

In 2019, YZJ's former Executive Chairman Mr Ren Yuanlin was reportedly involved in the Chinese government's anticorruption investigations into Liu Jiangguo, the former party secretary of Jingjiang City.

Implications

YZJ requested for a trading halt on 8 Aug 2019 following a 20% fall in its share price. Since it has been almost two years since the controversy, we think that the trading levels of YZJ's shares have returned to normal and thus the controversy has little to no impact on our valuation.

ESG highlights

Despite YZJ's efforts to reduce electricity consumption by utilising lithium batteries for its power storage station, its Environment score remained the same vov from 2018 to 2019 at a D+. We think that YZJ can further improve its Environment score by implementing comprehensive water and energy policies. YZJ reported in its 1H21 update that it clinched its first batch of orders for LPG vessels and LNG dual-fuel 7,000TEU containerships. These dual-fuel engines and vessels comply with, and exceed the current guidelines initiated by the International Maritime Organisation (IMO). This is a huge step forward for YZJ in the clean energy sector and represents its investment in R&D towards the designing and building of clean energy vessels.

Implications

Refinitiv discounted YZJ's ESG combined score due to the controversy in 2019. We have not applied any premium/discount for ESG in our fundamental valuations.

Trends

From 2018 to 2019, YZJ maintained its Environment and Governance pillars at a D+ and C-, respectively, as ranked by Refinitiv. Meanwhile, its Social pillar dipped from a C- to a D+, mainly due to its lack of corporate responsibility awards, which offset improvements in average training hours and total donations to revenues.

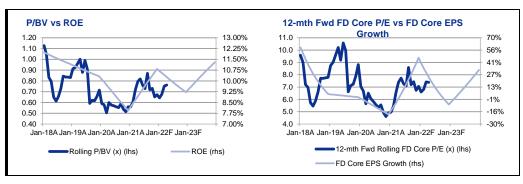
Implications

We have not applied any premium/discount for ESG in our fundamental valuations. However, Ren Letian assuming the role of Executive Chairman and Chief Executive Officer may help to restore investors' confidence in the group's governance. Further environmental efforts may also attract more interest among funds that are more environmentally focused.

SOURCES: CGS-CIMB RESEARCH, REFINITI



BY THE NUMBERS



(Rmbm)	Dec-20A	Dec-21A	Dec-22F	Dec-23F	Dec-24F
Total Net Revenues	14,841	16,768	23,720	33,250	31,253
Gross Profit	4,222	3,630	4,364	6,173	6,126
Operating EBITDA	3,191	4,250	4,609	6,437	6,385
Depreciation And Amortisation	(516)	(475)	(709)	(1,014)	(950)
Operating EBIT	2,675	3,775	3,900	5,423	5,435
Financial Income/(Expense)	404	745	338	256	191
Pretax Income/(Loss) from Assoc.	211	362	286	324	305
Non-Operating Income/(Expense)	0	0	0	0	0
Profit Before Tax (pre-EI)	3,290	4,882	4,524	6,003	5,932
Exceptional Items	0	0	0	0	0
Pre-tax Profit	3,290	4,882	4,524	6,003	5,932
Taxation	(672)	(1,155)	(1,072)	(1,423)	(1,406)
Exceptional Income - post-tax					
Profit After Tax	2,618	3,727	3,452	4,580	4,526
Minority Interests	(102)	(28)	(26)	(35)	(35)
Preferred Dividends	0	0	0	0	0
FX Gain/(Loss) - post tax					
Other Adjustments - post-tax					
Net Profit	2,516	3,699	3,425	4,545	4,491
Recurring Net Profit	2,516	3,699	3,425	4,545	4,491
Fully Diluted Recurring Net Profit	2,516	3,699	3,425	4,545	4,491

Cash Flow					
(Rmbm)	Dec-20A	Dec-21A	Dec-22F	Dec-23F	Dec-24F
EBITDA	3,191	4,250	4,609	6,437	6,385
Cash Flow from Invt. & Assoc.					
Change In Working Capital	(2,962)	2,737	(7,882)	(4,404)	868
(Incr)/Decr in Total Provisions					
Other Non-Cash (Income)/Expense					
Other Operating Cashflow	10	10	10	10	10
Net Interest (Paid)/Received	(156)	(127)	(338)	(256)	(191)
Tax Paid	(863)	(1,072)	(49)	(38)	0
Cashflow From Operations	(780)	5,798	(3,650)	1,749	7,073
Capex	(291)	(669)	(100)	(100)	(100)
Disposals Of FAs/subsidiaries					
Acq. Of Subsidiaries/investments	(964)	257	0	0	0
Other Investing Cashflow	(1,226)	110	0	0	0
Cash Flow From Investing	(2,482)	(301)	(100)	(100)	(100)
Debt Raised/(repaid)	(696)	286	0	0	0
Proceeds From Issue Of Shares	0	0	0	0	0
Shares Repurchased	(310)	(171)	0	0	0
Dividends Paid	(896)	(843)	(919)	(919)	(919)
Preferred Dividends					
Other Financing Cashflow	(311)	(172)	0	0	0
Cash Flow From Financing	(2,213)	(899)	(919)	(919)	(919)
Total Cash Generated	(5,475)	4,598	(4,669)	730	6,053
Free Cashflow To Equity	(3,958)	5,783	(3,750)	1,649	6,973
Free Cashflow To Firm	(3,105)	5,624	(3,413)	1,905	7,163

SOURCES: CGS-CIMB RESEARCH, COMPANY REPORTS



BY THE NUMBERS... cont'd

Balance Sheet					
(Rmbm)	Dec-20A	Dec-21A	Dec-22F	Dec-23F	Dec-24F
Total Cash And Equivalents	6,633	12,363	7,622	7,793	13,118
Total Debtors	3,633	4,121	6,646	9,505	8,906
Inventories	1,678	1,640	3,484	4,874	4,523
Total Other Current Assets	17,185	20,429	23,090	25,947	25,347
Total Current Assets	29,129	38,553	40,842	48,119	51,893
Fixed Assets	5,226	5,152	4,543	3,629	2,779
Total Investments	1,544	1,628	1,628	1,628	1,628
Intangible Assets	22	22	22	22	22
Total Other Non-Current Assets	8,859	6,258	6,258	6,258	6,258
Total Non-current Assets	15,651	13,059	12,451	11,537	10,687
Short-term Debt	2,121	2,504	2,504	2,504	2,504
Current Portion of Long-Term Debt					
Total Creditors	5,842	9,295	8,443	11,145	10,463
Other Current Liabilities					
Total Current Liabilities	7,963	11,799	10,946	13,649	12,966
Total Long-term Debt	2,124	1,953	1,953	1,953	1,953
Hybrid Debt - Debt Component					
Total Other Non-Current Liabilities	1,448	1,799	1,799	1,799	1,799
Total Non-current Liabilities	3,571	3,752	3,752	3,752	3,752
Total Provisions	0	0	0	0	0
Total Liabilities	11,534	15,551	14,698	17,401	16,719
Shareholders' Equity	32,342	35,923	38,430	42,055	45,627
Minority Interests	1,034	138	165	199	234
Total Equity	33,377	36,062	38,594	42,255	45,861

Key Ratios					
	Dec-20A	Dec-21A	Dec-22F	Dec-23F	Dec-24F
Revenue Growth	(37.1%)	13.0%	41.5%	40.2%	(6.0%)
Operating EBITDA Growth	(26.0%)	33.2%	8.4%	39.7%	(0.8%)
Operating EBITDA Margin	21.5%	25.3%	19.4%	19.4%	20.4%
Net Cash Per Share (Rmb)	0.62	2.06	0.83	0.87	2.26
BVPS (Rmb)	8.44	9.37	10.03	10.98	11.91
Gross Interest Cover	35.54	54.01	55.79	77.58	77.76
Effective Tax Rate	20.4%	23.7%	23.7%	23.7%	23.7%
Net Dividend Payout Ratio	26.4%	20.6%	22.3%	16.8%	17.0%
Accounts Receivables Days	102.5	84.4	82.8	88.6	107.8
Inventory Days	56.45	46.09	48.31	56.33	68.44
Accounts Payables Days	107.1	76.4	72.1	78.2	95.0
ROIC (%)	8.3%	10.2%	11.4%	12.6%	11.5%
ROCE (%)	8.4%	11.7%	10.3%	12.8%	11.7%
Return On Average Assets	5.04%	6.45%	6.05%	7.73%	7.15%

Key Drivers					
	Dec-20A	Dec-21A	Dec-22F	Dec-23F	Dec-24F
Order win (US\$m)	1,770.0	8,000.0	2,314.4	2,314.4	2,314.4

SOURCES: CGS-CIMB RESEARCH, COMPANY REPORTS



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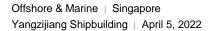
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Add	71.1%	1.5%			
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Spitzer Chart for stock being researched (2 year data)

Yangzijiang Shipbuilding (YZJSGD SP)



Corporate Governance Report of Thai Listed Companies (CGR). CG Rating by the Thai Institute of Directors Association (Thai IOD) in 2021, Anti-Corruption 2021

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Neutral	A Neutral rating means stocks in the sector have, on a market cap-weighted basis, a neutral absolute recommendation.			
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