

Singapore

ADD (no change)

Consensus ratings*:	Buy 4	Hold 0	Sell 0
Current price:			£0.66
Target price:	•		£0.76
Previous target:			£0.76
Up/downside:			15.2%
CGS-CIMB / Consens	sus:		0.3%
Reuters:			ELIE.SI
Bloomberg:		Е	LITE SP
Market cap:		USS	396.1m
		5	E316.1m
Average daily turnove	r:	US	\$\$0.41m
			£0.31m
Current shares o/s:			476.5m
Free float:			76.3%
*Source: Bloomberg			

Key changes in this note

- > FY23F DPU increased by 0.61%
- > FY24F DPU increased by 0.36%



		Source: Bi	loomberg
Price performance	1M	ЗМ	12M
Absolute (%)	3.1	0	-1.5
Relative (%)	5.1	-0.5	-6.9

Major shareholders	% held
Partner Reinsurance	22.4
Ho Lee Group Trust	7.6
Sunway Re Cap Pte Lt	5.8

Analyst(s)



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Elite Commercial REIT

Stable and growing

- 1Q22 revenue/distributable income was within expectations at 24.3%/25.5% of our FY22F forecast.
- Management guided that net impact of rent reductions and inflation-linked adjustments could boost rental income from affected properties by 1.5-5.5%.
- Reiterate Add with an unchanged DDM-based TP of £0.76.

1Q22 business update highlights

ECR reported revenue and distributable income of £9.2m/£6.1m for 1Q22, +39.4%/+36.2% yoy, and within our expectations at 24.3%/25.5% of our FY22F forecast. 1Q22 DPU grew 4.9% yoy to 1.28 pence. The improved performance was due to a full quarter's contribution from its maiden acquisition and tax savings from admission of Elite UK Commercial Holdings Ltd (ECHL) as a UK REIT group, offset by an enlarged equity base. ECR's portfolio was fully occupied as at end-1Q and 100% of rents have been collected for 2Q22.

Positive outcome from lease re-gearing

In 1Q, ECR had successfully removed lease break options from 108 assets occupied by the Department for Work and Pensions (DWP) and the Ministry of Defence (MOD), extending income visibility until Mar 2028 for 85.2% of ECR's annualised portfolio gross rental income. While 11 of the 108 properties will have rent reduction from Apr 2023, all the leases will be subject to a rent escalation from Apr 2023, calculated based on the UK CPI, subject to an annual minimum increase of 1% and a maximum of 5% on a compounding basis from 1 Apr 2018 to 31 Mar 2023. Meanwhile, lease break options for another eight properties, making up 4.8% of ECR's FY22F rental income, have been exercised, with a 12-month notice period. ECR is actively looking at strategies for each asset to maximise value outcomes, including re-letting, disposal or alternative uses, including conversion or redevelopment. In addition, two other properties - John Street, Sunderland and Sidlaw House, Dundee, to be vacated in Apr and Jun 2022 - are being actively marketed to potential occupiers. In all, management guided that rental income from properties occupied by DWP and MOD could increase by 1.5-5.5% from its FY22F contractual base, as at 1Q22, after taking into account the rental reductions and adjusting for compounded inflation, assumed at 11-15.4%.

Gearing at 42.9%, with room to potentially lower this post valuation

ECR's gearing stands at 42.9% as at end-1Q. Following the recent lease events which enhanced ECR's income visibility, ECR intends to conduct a mid-year valuation exercise to update its portfolio value. We believe ECR could likely enjoy some positive portfolio uplift, given the longer income visibility as well as the potentially higher income following the rental escalation from Apr 2023. This could lower ECR's gearing, providing more debt headroom for inorganic growth opportunities.

Reiterate Add rating

We tweak up our FY23-24F DPU estimates by 0.36-0.61% and keep our DDM-based TP unchanged at £0.76. At the current price, ECR offers an attractive FY22F dividend yield of c.7.6%. We like ECR's stable income portfolio, with inbuilt growth through its inflation-linked rental structure. Potential re-rating catalysts could come from rental uplifts for the majority of its portfolio in FY23F, while downside risks include tenant concentration exposure to the DWP.

Financial Summary	Dec-20A	Dec-21A	Dec-22F	Dec-23F	Dec-24F
Gross Property Revenue (£m)	20.96	34.73	37.80	41.10	41.10
Net Property Income (£m)	20.38	33.73	36.77	40.00	40.00
Net Profit (£m)	23.36	(4.74)	23.26	25.31	25.57
Distributable Profit (£m)	16.42	24.53	23.91	25.73	25.99
Core EPS (£)	0.032	0.058	0.049	0.053	0.054
Core EPS Growth	14.6%	82.7%	(15.7%)	8.8%	1.1%
FD Core P/E (x)	20.84	11.41	13.52	12.43	12.30
DPS (£)	0.049	0.051	0.050	0.054	0.055
Dividend Yield	7.43%	7.80%	7.60%	8.18%	8.27%
Asset Leverage	30.6%	42.0%	41.8%	38.5%	38.3%
BVPS (£)	0.65	0.61	0.61	0.70	0.70
P/BV (x)	1.02	1.09	1.09	0.95	0.94
Recurring ROE	5.13%	9.28%	8.06%	8.15%	7.66%
% Change In DPS Estimates			0.00%	0.61%	0.36%
CGS-CIMB/Consensus DPS (x)			1.02	1.04	1.01

SOURCES: CGS-CIMB RESEARCH, COMPANY REPORTS



ESG in a nutshell



ECR is a UK-focused SREIT with 3.9m sq ft of net internal area spanning across 155 properties in the UK. Following ECR's listing on the SGX on 6 Feb 2020, ECR intends to implement its CSR plans and issue an inaugural sustainability report in FY21. ECR is committed to delivering sustainable growth and returns to its unitholders over the long term, through opportunistic acquisitions and asset enhancements while adopting a prudent capital management strategy. As part of an active asset management strategy, ECR is also exploring ways to improve the energy rating of its properties within its portfolio.

Keep your eye on

As at end-FY21, ECR's portfolio was fully occupied, with a weighted average lease expiry profile of 6 years. However, a number of the leases have break clauses in 2023F. Management has taken proactive asset management steps to engage its tenants through regular active dialogues and conduct data collection and analysis to get insights into utilisation of assets by its tenants.

Implications

We have not applied any premium/discount for ESG in our fundamental valuations at present.

ESG highlights

As part of its engagement with the various stakeholders. ECR aims to maintain sustainable environment management and is investigating ways to improve the energy ratings of its buildings and also to improve the condition of its properties to better serve its tenants. Some of these initiatives include introducing ground source or air source heating systems, which would reduce power usage. In addition, allowing for new glazing and energy saving lighting systems will also improve energy efficiency of its properties. In terms of governance, ECR has eight directors and one alternate director, four of whom are independent. All of its directors are non-executive directors. ECR has provided timely and transparent disclosures and has been active in engaging investors and research analysts since listing. It has also been active on the CSR front through community activities.

Implications

We have not applied any premium/discount for ESG in our fundamental valuations. However, as ECR becomes more active on the ESG front, we believe it could also gain more interest from funds that focus on high ESG achievements.

Trends

ECR's primary tenant is the Department for Work & Pensions (DWP). It is a British government department responsible for welfare, pensions and child maintenance policies. It is the largest public service department, administering UK's State Pension and a range of working age, disability and ill health benefits. ECR completed its maiden acquisition of 58 commercial buildings across the UK for £212.5m from its sponsor's Elite UK Commercial Fund II in Mar 2021. The acquisition was funded through a combination of debt and equity, which enabled the REIT to increase its market cap by 39%. In addition to enlarging its portfolio size, the purchase also diversified its tenant base with five new government tenants, including UK's Ministry of Defense, National Records of Scotland, Environmental Agency, HM Courts and Tribunal Service and Natural Resources Wales.

Implications

We have not applied any premium/discount for ESG in our fundamental valuations at present.

SOURCES: CGS-CIMB RESEARCH, REFINITIV

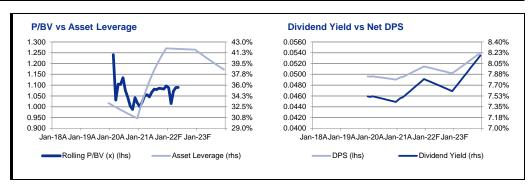


Figure 1: Key earnings revisions						
	Previous		New		% chg	
FYE Dec (£m)	FY23F	FY24F	FY23F	FY24F	FY23F	FY24F
Gross revenue	40.9	40.9	41.1	41.1	0.60%	0.60%
Distribution income	25.6	25.9	25.7	26.0	0.61%	0.36%
DPU (pence)	5.37	5.44	5.40	5.46	0.61%	0.36%
			SOURCES:	CGS-CIMB RESI	EARCH, COMPA	ANY REPORTS

SREIT	Bloomberg Ticker	Rec.	Price (LC) as at 04 May 22	Target Price (LC) (DDM- based)	Mkt Cap (US \$m)	Last reported asset leverage	Last stated NAV	Price / Stated NAV	FY22F Yield	FY23 Yield	FY24F Yield
Hospitality											
Ascott Residence Trust	ART SP	Add	1.16	1.24	\$2,757	37.8%	1.16	1.00	4.3%	5.6%	6.3%
CDL Hospitality Trust	CDREIT SP	Add	1.35	1.38	\$1,203	39.8%	1.29	1.04	3.7%	5.1%	6.1%
Far East Hospitality Trust	FEHT SP	Add	0.66	0.78	\$940	33.4%	0.85	0.77	4.3%	5.5%	6.4%
Frasers Hospitality Trust	FHT SP	NR	0.45	NA	\$658	37.7%	0.65	0.68	4.6%	5.0%	5.1%
	Simple Average					37.2%		0.88	4.2%	5.3%	6.0%
Industrial	·										
AIMS AMP	AAREIT SP	NR	1.40	NA	\$756	33.6%	1.34	1.04	6.4%	6.7%	6.9%
Ascendas REIT	AREIT SP	Add	2.82	3.20	\$8,568	36.8%	2.31	1.22	5.9%	6.1%	6.2%
ARA LOGOS Logistics Trust	ALLT SP	Add	0.85	0.92	\$894	39.5%	0.67	1.27	6.0%	6.1%	6.2%
ESR-REIT	EREIT SP	Add	0.39	0.47	\$1,871	40.0%	0.40	0.98	7.4%	7.4%	7.9%
Frasers Logistics & Commercial Trust	FLT SP	Add	1.43	1.56	\$3,820	34.3%	1.24	1.15	5.7%	5.6%	5.7%
Keppel DC REIT	KDCREIT SP	Add	2.03	2.62	\$2,523	36.1%	1.33	1.53	5.0%	5.3%	5.4%
Mapletree Industrial Trust	MINT SP	Add	2.57	3.08	\$4,979	38.4%	1.88	1.37	5.1%	5.4%	5.6%
Mapletree Logistics Trust	MLT SP	Add	1.75	2.10	\$6,058	36.8%	1.48	1.18	5.0%	5.0%	5.0%
Sabana Shariah	SSREIT SP	NR	0.44	NA	\$346	33.4%	0.51	0.86	na	na	na
	Simple Average					36.5%		1.26	5.8%	6.0%	6.1%
Office	·										
Keppel REIT	KREIT SP	Add	1.18	1.29	\$3,179	38.7%	1.29	0.91	4.9%	5.0%	5.1%
OUE Commercial REIT	OUECT SP	Hold	0.41	0.45	\$1,617	38.7%	0.57	0.72	6.7%	6.7%	6.7%
Suntec REIT	SUN SP	Hold	1.81	1.79	\$3,760	43.3%	2.13	0.85	5.7%	5.9%	5.8%
	Simple Average					40.2%		0.83	5.8%	5.9%	5.8%
Retail	· ·										
CapitaLand Integrated Commercial	CICT SP	Add	2.29	2.57	\$10,981	39.1%	2.06	1.11	4.8%	4.9%	5.1%
Frasers Centrepoint Trust	FCT SP	Add	2.42	2.75	\$2,981	33.3%	2.31	1.05	5.2%	5.3%	5.3%
Lendlease Global Commercial REIT	LREIT SP	Add	0.79	1.07	\$1,279	33.5%	0.81	0.97	6.1%	6.6%	6.7%
Mapletree Commercial Trust	MCT SP	Add	1.87	2.18	\$4,498	33.5%	1.74	1.07	5.1%	5.2%	5.3%
SPH REIT	SPHREIT SP	Hold	0.95	0.95	\$1,919	30.3%	0.91	1.04	5.6%	5.6%	5.7%
Starhill Global REIT	SGREIT SP	Add	0.60	0.67	\$972	36.1%	0.80	0.75	5.9%	6.6%	7.1%
	Simple Average					34.3%		1.00	5.4%	5.7%	5.9%
Overseas-centric	, ,										
CapitaLand China Trust	CLCT SP	NR	1.18	NA	\$1,467	34.7%	1.55	0.76	7.4%	8.2%	8.6%
Elite Commercial REIT	ELITE SP	Add	0.66	0.76	\$396	42.9%	0.59	1.12	7.6%	8.2%	8.3%
Mapletree North Asia Commercial Trust	MAGIC SP	Hold	1.20	1.13	\$3,074	41.5%	1.23	0.98	5.7%	6.5%	6.3%
Manulife US REIT	MUST SP	Add	0.63	0.89	\$1,111	42.8%	0.67	0.94	9.1%	9.7%	10.0%
Sasseur REIT	SASSR SP	Add	0.83	1.06	\$734	26.1%	0.99	0.84	8.9%	9.2%	9.6%
	Simple Average					38.4%		0.93	0.08	0.08	0.09
Healthcare	, ,										
Parkway Life REIT	PREIT SP	Hold	4.77	5.05	\$2,089	34.5%	2.38	2.00	3.0%	3.0%	3.1%



BY THE NUMBERS



(£m)	Dec-20A	Dec-21A	Dec-22F	Dec-23F	Dec-24F
Rental Revenues	20.96	34.73	37.80	41.10	41.10
Other Revenues					
Gross Property Revenue	20.96	34.73	37.80	41.10	41.10
Total Property Expenses	(0.59)	(1.00)	(1.03)	(1.10)	(1.10)
Net Property Income	20.38	33.73	36.77	40.00	40.00
General And Admin. Expenses	(3.23)	(1.98)	(2.12)	(2.30)	(2.30)
Management Fees	(1.48)	(2.45)	(2.66)	(3.35)	(2.96)
Trustee's Fees	(0.09)	(0.10)	(0.10)	(0.11)	(0.11)
Other Operating Expenses					
EBITDA	15.57	29.19	31.89	34.24	34.63
Depreciation And Amortisation					
EBIT	15.57	29.19	31.89	34.24	34.63
Net Interest Income	(2.35)	(4.35)	(4.53)	(4.47)	(4.55)
Associates' Profit	0.00	0.00	0.00	0.00	0.00
Other Income/(Expenses)					
Exceptional Items	15.89	(28.22)	0.00	0.00	0.00
Pre-tax Profit	29.10	(3.37)	27.36	29.77	30.08
Taxation	(5.74)	(1.37)	(4.10)	(4.47)	(4.51)
Minority Interests	0.00	0.00	0.00	0.00	0.00
Preferred Dividends					
Net Profit	23.36	(4.74)	23.26	25.31	25.57
Distributable Profit	16.42	24.53	23.91	25.73	25.99

Cash Flow					
(£m)	Dec-20A	Dec-21A	Dec-22F	Dec-23F	Dec-24F
Pre-tax Profit	29.1	(3.4)	27.4	29.8	30.1
Depreciation And Non-cash Adj.	2.4	4.3	4.5	4.5	4.5
Change In Working Capital	0.1	(4.7)	(0.6)	(0.6)	0.0
Tax Paid	(2.6)	(2.9)	(4.1)	(4.5)	(4.5)
Others	0.0	0.0	0.0	0.0	0.0
Cashflow From Operations	28.9	(6.7)	27.2	29.2	30.1
Capex	0.0	0.0	0.0	(5.0)	(5.0)
Net Investments And Sale Of FA					
Other Investing Cashflow	0.0	(9.4)	0.0	0.0	0.0
Cash Flow From Investing	0.0	(9.4)	0.0	(5.0)	(5.0)
Debt Raised/(repaid)	(105.6)	8.6	0.0	0.0	0.0
Equity Raised/(Repaid)	130.9	(1.4)	2.9	3.1	3.1
Dividends Paid	(16.3)	(17.6)	(23.9)	(25.7)	(26.0)
Cash Interest And Others	(24.6)	(4.9)	0.0	0.0	0.0
Cash Flow From Financing	(15.6)	(15.3)	(21.0)	(22.6)	(22.9)
Total Cash Generated	13.3	(31.3)	6.2	1.6	2.3
Free Cashflow To Firm	28.9	(15.6)	27.7	24.7	25.6
Free Cashflow To Equity	(79.0)	(11.8)	22.7	19.7	20.6

SOURCES: CGS-CIMB RESEARCH, COMPANY REPORTS



BY THE NUMBERS... cont'd

Balance Sheet					
(£m)	Dec-20A	Dec-21A	Dec-22F	Dec-23F	Dec-24F
Total Investments	311.9	501.3	501.3	548.2	553.2
Intangible Assets	0.0	0.0	0.0	0.0	0.0
Other Long-term Assets	0.0	0.5	0.5	0.5	0.5
Total Non-current Assets	311.9	501.9	501.9	548.7	553.7
Total Cash And Equivalents	20.2	19.5	21.2	18.3	16.0
Inventories	0.0	0.0	0.0	0.0	0.0
Trade Debtors	0.9	12.0	13.1	14.2	14.2
Other Current Assets	0.0	0.0	0.0	0.0	0.0
Total Current Assets	21.0	31.5	34.3	32.5	30.2
Trade Creditors	2.5	5.6	6.1	6.7	6.7
Short-term Debt	0.0	6.6	6.6	6.6	6.6
Other Current Liabilities	5.4	9.8	12.8	13.2	13.2
Total Current Liabilities	7.9	22.1	25.5	26.4	26.5
Long-term Borrowings	101.9	217.3	217.3	217.3	217.3
Other Long-term Liabilities	5.9	5.0	5.0	5.0	5.0
Total Non-current Liabilities	107.8	222.3	222.3	222.3	222.3
Shareholders' Equity	217.2	289.0	288.3	332.5	335.1
Minority Interests					
Preferred Shareholders Funds					
Total Equity	217.2	289.0	288.3	332.5	335.1

Key Ratios					
	Dec-20A	Dec-21A	Dec-22F	Dec-23F	Dec-24F
Gross Property Revenue Growth	37.2%	65.7%	8.8%	8.7%	0.0%
NPI Growth	37.4%	65.5%	9.0%	8.8%	0.0%
Net Property Income Margin	97.2%	97.1%	97.3%	97.3%	97.3%
DPS Growth	(1.20%)	4.99%	(2.50%)	7.60%	1.04%
Gross Interest Cover	6.61	6.01	6.34	6.83	6.90
Effective Tax Rate	19.7%	0.0%	15.0%	15.0%	15.0%
Net Dividend Payout Ratio	70%	NA	103%	102%	102%
Current Ratio	2.66	1.43	1.34	1.23	1.14
Quick Ratio	2.66	1.43	1.34	1.23	1.14
Cash Ratio	2.55	0.88	0.83	0.69	0.60
Return On Average Assets	7.30%	(1.09%)	4.35%	4.53%	4.39%

Key Drivers					
	Dec-20A	Dec-21A	Dec-22F	Dec-23F	Dec-24F
Gross revenue (£\$'m)	23.3	35.4	37.8	41.1	41.1
NPI (£\$'m)	22.6	34.4	36.8	40.0	40.0
AUM (£\$'m)	319.1	531.6	531.6	573.4	573.4

SOURCES: CGS-CIMB RESEARCH, COMPANY REPORTS



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Feb-20

Spitzer Chart for stock being researched (2 year data)

Jun-20

Nov-20

Corporate Governance Report of Thai Listed Companies (CGR). CG Rating by the Thai Institute of Directors Association (Thai IOD) in 2021, Anti-Corruption 2021

Mar-21

Aug-21

Dec-21

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Overweight Neutral Underweight	An Overweight rating means stocks in the sector have, on a market cap-weighted basis, a positive absolute recommendation. A Neutral rating means stocks in the sector have, on a market cap-weighted basis, a neutral absolute recommendation. An Underweight rating means stocks in the sector have, on a market cap-weighted basis, a negative absolute recommendation.			
Country Ratings	Definition:			
Overweight Neutral Underweight	An Overweight rating means investors should be positioned with an above-market weight in this country relative to benchmark. A Neutral rating means investors should be positioned with a neutral weight in this country relative to benchmark. An Underweight rating means investors should be positioned with a below-market weight in this country relative to benchmark.			