Singapore Company Update Micro-Mechanics Holdings Ltd

Bloomberg: MMH SP | Reuters: MMEC.SI

DBS Group Research . Equity

This company is covered under the Research Talent Development Grant Scheme which aims to groom research talent to expand research coverage of small-mid cap SGX listed companies.

HOLD (Downgrade from BUY)

Last Traded Price (29 Apr 2022): S\$3.17 (STI : 3,356.90) Price Target 12-mth: S\$3.42 (8% upside) (Prev S\$4.05)

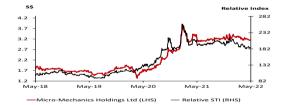
Analyst

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What's New

- 9M22 revenue aligned with expectations, though margins fell short
- (+) 9M22 revenue up c.11% y-o-y driven by China, US, and Malaysia markets
- (-) 3Q22 revenue slowdown, raw material concerns, lower net profit margins, and further risks from China COVID-19 restrictions
- Trimmed FY22/23F earnings by 12/15%; downgrade to HOLD with TP of S\$3.42

Price Relative



Forecasts and Valuation				
FY Jun (S\$m)	2020A	2021A	2022F	2023F
Revenue	64.2	73.7	80.0	83.5
EBITDA	25.9	30.1	31.2	32.7
Pre-tax Profit	19.1	23.2	23.8	24.8
Net Profit	14.7	18.1	17.6	18.4
Net Pft (Pre Ex.)	14.7	18.1	17.6	18.4
Net Pft Gth (Pre-ex) (%)	13.1	23.3	(2.5)	4.3
EPS (S cts)	10.5	13.0	12.7	13.2
EPS Pre Ex. (S cts)	10.5	13.0	12.7	13.2
EPS Gth Pre Ex (%)	13	23	(3)	4
Diluted EPS (S cts)	10.5	13.0	12.7	13.2
Net DPS (S cts)	11.0	13.0	13.0	13.0
BV Per Share (S cts)	41.7	41.7	41.4	41.6
PE (X)	30.1	24.4	25.0	24.0
PE Pre Ex. (X)	30.1	24.4	25.0	24.0
P/Cash Flow (X)	23.4	17.1	18.0	17.1
EV/EBITDA (X)	16.2	14.0	13.5	12.8
Net Div Yield (%)	3.5	4.1	4.1	4.1
P/Book Value (X)	7.6	7.6	7.7	7.6
Net Debt/Equity (X)	CASH	CASH	CASH	CASH
ROAE (%)	25.2	31.2	30.5	31.9
Earnings Rev (%):			(12)	(15)

Source of all data on this page: Company, DBS Bank, Bloomberg Finance L.P.

Refer to important disclosures at the end of this report

4 May 2022

Watch for headwinds

Investment Thesis:

Downgrade to HOLD with TP of S\$3.42. Despite 9M22 revenue increasing by 10.8% y-o-y, the group witnessed 3Q22 revenue decline by 3% q-o-q due to lower sales from the China market as a result of the government's movement control measures. Furthermore, MMH's US operations have also witnessed impacts due to raw material supply constraints. We trimmed FY22/23F earnings forecasts by 12%/15% in lieu of (i) a potential slowdown in sales from the US and China markets and (ii) lower margins amid rising raw material prices and higher effective taxes.

Semiconductor industry outlook remains healthy. The semiconductor industry is expected to grow c.9% in 2022 and see a CAGR of 8% in 2020-2025, led by drivers such as Internet of Things ("IoT"), 5G, and automotive demand. WSTS is projecting the global semiconductor market to grow by another c.10% in 2022.

Consumable nature of products contributes towards greater resiliency to industry swings. Consumable nature of MMH's back-end tools and front-end equipment parts supports regular demand across the cycle. In most downturn periods, MMH's revenue was observed to be relatively less impacted than its peers.

Industry outlook seems healthy, but watch for margins and headwinds. While we believe the industry outlook remains healthy, we are cautious of the ongoing headwinds, e.g., higher raw material prices and risks around US and China operations.

Valuation:

Downgrade to HOLD with revised TP of S\$3.42. Our TP is pegged to a 27.0x FY22F PE, which is slightly below MMH's +2SD historical forward PE ratios.

Where we differ:

We believe the semiconductor industry outlook remains healthy, based on various industry reports.

Key Risks to Our View:

Earlier/sharper-than-expected semiconductor industry downturn and/or significant cost pressures from suppliers.

At A Glance Issued Capital (m shrs) Mkt. Cap (S\$m/US\$m) Major Shareholders (%)

Major Shareholders (%)	
Sarcadia LLC (CEO's Trust)	27.2
Christopher Borch ("CEO")	20.6
Low Ming Wah ("COO")	5.1
Free Float (%)	47.1
3m Avg. Daily Val (US\$m)	0.06
GIC Industry : Industrials / Commercial & Professional Serv	





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WHAT'S NEW

Watch for headwinds

(-) Revenue growth slowed in 3Q22, with further risks to China and US operations. Group revenue reached a record S\$60.5m in 9M22, up 10.8% y-o-y on the back of double-digit sales growth in the China, US, and Malaysia markets. However, on a q-o-q basis, group revenue in 3Q22 eased slightly by 3% to S\$19.7m, down from S\$20.4m in 2Q22, mainly due to lower sales from China due to the government's movement control measures arising from the COVID-19 outbreak. Further, in 3Q22, MMUS experienced difficulties obtaining, on a timely basis, some of the materials for its production operations. Some of MMUS's customers have also experienced supply disruptions, which have caused them to reschedule planned deliveries and new orders from MMUS.

In lieu of the risks related to the group's operations in US and China, we have adjusted our revenue downwards slightly. Our FY22/23F group revenue is adjusted to S\$80.0m/83.5m from S\$81.6m/86.5m.

(-) Lower gross margins assumed; margins under pressure ahead. 3Q22 gross margin was at 53.4%, versus 54.5% in 3Q21. The group had witnessed rapidly rising raw material prices (e.g., aluminum and steel) for its US subsidiary (MMUS). Going forward, we have adjusted our gross margin assumptions from 54.5% to 53.0% for FY22/23F, as we anticipate continued raw material price pressure.

(-) Watch for net profit margins. Additionally, 3Q22 net profit margins declined to 22.5% from 23.6% in 3Q21, mainly due to higher effective tax rates, which increased from 22.4% in 3Q21 to 26.0% in 3Q22. This is due to higher income tax expenses incurred by the China and

Malaysia subsidiaries with their increased profits, as well as losses from the US subsidiary (attributed by lower sales growth due to raw material/manpower challenges). Going forward, we have adjusted our effective tax rates from 22% to 26%. Our revised net profit margin for FY22/23F is at c.22%, which is more conservative than management's forward guidance of 23%-25% shared back in 2Q22.

(+) Industry outlook remains intact. We believe the outlook for semiconductors remains healthy, with WSTS projecting global semiconductor revenue to grow by another c.10% in 2022.

(+) Sound financial position. Furthermore, we also like that the group holds a healthy financial position with cash of \$\$15.0m and no bank borrowings.

We downgrade our recommendation to HOLD with a TP of S\$3.42. While we believe the semiconductor industry outlook remains positive, we are cautious of the ongoing headwinds, e.g., higher raw material prices and impacted China/US operations. In lieu of these headwinds, we revised our FY22/23F earnings downwards by 12%/15%, to consider slower revenue growth and, most importantly, lower margins to account for rising raw material prices and higher effective tax rates.

Company Background

Micro-Mechanics (MMH) produces consumables used in the chip testing and assembly process of semiconductors and contract manufactures precision parts used in critical processes during wafer fabrication.

3 Months ending	Sep-20	Dec-20	Mar-21	Jun-21	Sep-21	Dec-21	Mar-22		
Fiscal Quarter	1Q21	2Q21	3Q21	4Q21	1Q22	2Q22	3Q22_	Q-0-Q %	Y-0-Y %
Global Chip Sales (US\$b) Semiconductor Equipment Sales	37.86	39.63	41.05	44.53	48.28	50.85	52.48	3.2%	27.8%
(US\$m)	2.74	2.68	3.27	3.69	3.92	n.a.	n.a.	-	-
Gross Margins (%)	54.8	53.9	54.5	54.0	55.5	53.3	53.4	-	-
Capex, Quarterly (S\$m)	2.27	2.98	0.41	1.12	0.30	1.11	1.74	-	-

Critical factors

Source: Company, DBS Bank; N.a. = information not available





Key Financial Summary

								%	%			%
3 Months ending	Sep-20	Dec-20	Mar-21	Jun-21	Sep-21	Dec-21	Mar-22	Change	Change	9M21	9M22	Change
Fiscal Quarter (S\$m)	1Q21	2Q21	3Q21	4Q21	1Q22	2Q22	3Q22	Q-0-Q	Y-o-Y			Y-o-Y
Revenue	18.1	18.7	17.7	19.1	20.5	20.4	19.7	-3%	11%	54.6	60.5	11%
Singapore	1.9	1.7	1.6	2.0	1.7	1.5	1.9	23%	17%	5.2	5.1	-2%
Malaysia	2.8	3.1	2.7	3.0	2.9	3.4	3.3	-1%	24%	8.6	9.6	12%
Philippines	1.5	1.6	1.4	1.4	1.4	1.4	1.3	-2%	-4%	4.5	4.1	-8%
Thailand	0.3	0.5	0.3	0.4	0.3	0.3	0.3	2%	15%	1.1	1.0	-8%
China	5.4	5.8	5.9	5.9	7.3	7.3	6.6	-10%	11%	17.1	21.1	24%
USA	3.7	3.8	3.5	3.8	4.0	4.1	3.9	-6%	12%	11.0	12.1	10%
Europe	0.6	0.6	0.6	0.7	0.8	0.6	0.8	29%	29%	1.8	2.1	18%
Japan	0.3	0.3	0.2	0.3	0.3	0.3	0.2	-25%	20%	0.8	0.9	11%
Taiwan	1.3	1.1	1.1	1.3	1.3	1.1	1.1	-6%	-4%	3.5	3.5	-1%
ROW	0.3	0.2	0.4	0.3	0.5	0.3	0.2	-20%	-48%	0.9	0.9	4%
Gross Profit	9.9	10.1	9.6	10.3	11.3	10.9	10.5	-3%	9%	29.7	32.7	10%
EBIT	6.0	5.7	5.4	6.2	6.7	6.1	6.0	-2%	11%	17.0	18.7	10%
Net Profit	4.7	4.5	4.2	4.8	5.0	4.6	4.4	-3%	6%	13.3	13.9	5%
Gross Margins (%)	54.8	53.9	54.5	54.0	55.5	53.3	53.4	-	-	54.4	54.1	-
EBIT Margins (%)	32.8	30.3	30.4	32.4	32.5	30.0	30.3	-	-	31.2	31.0	-
Net Profit Margins (%)	25.6	23.8	23.6	25.0	24.3	22.4	22.5	-	-	24.3	23.0	-

Source: Company, DBS Bank

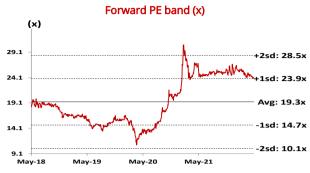
Quarterly / Interim Income Statement (S\$m)

FY Jun	3Q2021	2Q2022	3Q2022	% chg y-o-y	% chg q-o-q
Revenue	17.7	20.4	19.7	11.2	(3.5)
Cost of Goods Sold	(8.1)	(9.5)	(9.2)	13.7	(3.8)
Gross Profit	9.64	10.9	10.5	9.0	(3.2)
Other Oper. (Exp)/Inc	(4.3)	(4.8)	(4.5)	6.7	(4.3)
Operating Profit	5.38	6.11	5.96	10.9	(2.4)
Other Non Opg (Exp)/Inc	0.0	0.0	0.0	-	-
Associates & JV Inc	0.0	0.0	0.0	-	-
Net Interest (Exp)/Inc	0.0	0.0	0.0	-	-
Exceptional Gain/(Loss)	0.0	0.0	0.0	-	-
Pre-tax Profit	5.38	6.11	5.96	10.9	(2.4)
Тах	(1.2)	(1.6)	(1.6)	28.5	(0.4)
Minority Interest	0.0	0.0	0.0	nm	nm
Net Profit	4.17	4.56	4.41	5.8	(3.1)
Net profit bef Except.	4.17	4.56	4.41	5.8	(3.1)
EBITDA	5.38	6.11	5.96	10.9	(2.4)
Margins (%)					
Gross Margins	54.5	53.3	53.4		
Opg Profit Margins	30.4	30.0	30.3		
Net Profit Margins	23.6	22.4	22.5		

Source: Company, DBS Bank



Historical PE and PB band



Source: Bloomberg Finance L.P., DBS Bank estimates



Source: Bloomberg Finance L.P., DBS Bank estimates



Key Assumptions

(ey Assumptions							Assumed slower growth
FY Jun	2019A	2020A	2021A	2022F	2023F		in FY22/23F, down from
Revenue Growth Rate Gross Margin	(7.3) 53.7	6.43 53.4	14.8 54.3	8.44 53.0	4.50 ~ 53.0 ~	_	10.7% and 6.0%
Operating Expenses (As	26.4	25.6	24.1	24.5	24.5		Adjusted gross margin
% of Sales)	20.4	25.0	24.1	24.5	24.5		assumptions, down
					Ň	\backslash	from 54.5%
egmental Breakdown						\backslash	
FY Jun	2019A	2020A	2021A	2022F	2023F		Adjusted operating
Revenues (S\$m)							expenses (%), up from 24.1%
Singapore	14.4	15.9	16.8	17.3	17.8		
Malaysia	11.8	10.8	12.2	12.7	13.2		
The Philippines	6.37	6.04	6.21	6.09	6.15		
USA	11.3	13.6	16.5	16.3	16.5		
Others	16.5	17.8	22.1	27.6	29.9		
Total	60.3	64.2	73.7	80.0	83.5 、		
— Operating Profit (S\$m)						$\overline{\}$	
Singapore	4.49	6.15	6.06	6.24	6.42		Assumed slower
Malaysia	5.45	4.85	5.76	5.99	6.23		growth in FY22F/23F, down from
The Philippines	3.17	2.49	2.25	2.20	2.23		S\$81.6m/86.5m
USA	(1.0)	(0.2)	1.22	1.21	1.22		
Others	5.40	6.32	8.60	10.8	11.7		
Total	17.1	19.1	23.2	23.8	24.8		
Operating Profit Margins (%)							
Singapore	31.2	38.6	36.1	36.1	36.1		
Malaysia	46.2	44.7	47.2	47.2	47.2		
The Philippines	49.8	41.3	36.2	36.2	36.2		
USA	(9.2)	(1.1)	7.4	7.4	7.4		
Others	32.8	35.5	39.0	39.0	39.0		
Total —	28.3	29.7	31.5	29.7	29.7		

Source: Company, DBS Bank

Assumed lower operating profit margins in FY22/23F, down from 31.6%/32.2%



Income Statement (S\$m)

FY Jun	2019A	2020A	2021A	2022F	2023F
Revenue	60.3	64.2	73.7	80.0	83.5
Cost of Goods Sold	(28.0)	(29.9)	(33.7)	(37.6)	(39.3)
Gross Profit	32.4	34.3	40.0	42.4	44.3
Other Opng (Exp)/Inc	(15.3)	(15.2)	(16.8)	(18.6)	(19.5)
Operating Profit	17.1	19.1	23.2	23.8	24.8
Other Non Opg (Exp)/Inc	0.0	0.0	0.0	0.0	0.0
Associates & JV Inc	0.0	0.0	0.0	0.0	0.0
Net Interest (Exp)/Inc	0.0	0.0	0.0	0.0	0.0
Exceptional Gain/(Loss)	0.0	0.0	0.0	0.0	0.0
Pre-tax Profit	17.1	19.1	23.2	23.8	24.8
Тах	(4.1)	(4.4)	(5.2)	(6.2)	(6.5)
Minority Interest	0.0	0.0	0.0	0.0	0.0
Preference Dividend	0.0	0.0	0.0	0.0	0.0
Net Profit	13.0	14.7	18.1	17.6	18.4
Net Profit before Except.	13.0	14.7	18.1	17.6	18.4
EBITDA	23.6	25.9	30.1	31.2	32.7
Growth					
Revenue Gth (%)	(7.3)	6.4	14.8	8.4	4.5
EBITDA Gth (%)	(15.0)	9.6	16.3	3.7	4.8
Opg Profit Gth (%)	(21.9)	11.8	21.7	2.4	4.3
Net Profit Gth (Pre-ex) (%)	(24.5)	13.1	23.3	(2.5)	4.3
Margins & Ratio					
Gross Margins (%)	53.7	53.4	54.3	53.0	53.0
Opg Profit Margin (%)	28.3	29.7	31.5	29.7	29.7
Net Profit Margin (%)	21.5	22.8	24.5	22.0	22.0
ROAE (%)	21.8	25.2	31.2	30.5	31.9
ROA (%)	18.1	20.8	25.2	24.3	25.1
ROCE (%)	20.7	23.9	29.4	28.7	30.0
Div Payout Ratio (%)	107.4	104.4	100.1	102.7	98.5
Net Interest Cover (x)	NM	NM	NM	NM	NM

Source: Company, DBS Bank



Quarterly Income Statement (S\$m)

-Y Jun	3Q2021	4Q2021	1Q2022	2Q2022	3Q2022		
Revenue	17.7	19.1	20.5	20.4	19.7		
Cost of Goods Sold	(8.1)	(8.8)	(9.1)	(9.5)	(9.2)		
Gross Profit	9.64	10.3	11.4	10.9	10.5		
Other Oper. (Exp)/Inc	(4.3)	(4.1)	(4.7)	(4.8)	(4.5)		
Operating Profit	5.38	6.20	6.66	6.11	5.96		
Other Non Opg (Exp)/Inc	0.0	0.0	0.0	0.0	0.0		
Associates & JV Inc	0.0	0.0	0.0	0.0	0.0		
	0.0	0.0			0.0		
Net Interest (Exp)/Inc			0.0	0.0			
Exceptional Gain/(Loss)	0.0	0.0	0.0	0.0	0.0		
Pre-tax Profit	5.38	6.20	6.66	6.11	5.96		
ax	(1.2)	(1.4)	(1.7)	(1.6)	(1.6)		
Ainority Interest	0.0	0.0	0.0	0.0	0.0		
Net Profit	4.17	4.78	4.97	4.56	4.41		
Net profit bef Except.	4.17	4.78	4.97	4.56	4.41		
BITDA	5.38	6.20	6.66	6.11	5.96		
Growth							
Revenue Gth (%)	(5.6)	8.2	6.9	(0.4)	(3.5)		
EBITDA Gth (%)	(5.4)	15.3	7.4	(8.2)	(2.4)		
Dpg Profit Gth (%)	(5.4)	15.3	7.4	(8.2)	(2.4)		
Net Profit Gth (Pre-ex) (%)	(6.3)	14.5	4.0	(8.3)	(2.4)		
	(0.5)	14.5	4.0	(0.0)	(3.1)		
Margins		F 4 0		F2 2			
Gross Margins (%)	54.5	54.0	55.5	53.3	53.4		
Opg Profit Margins (%)	30.4	32.4	32.5	30.0	30.3		Lower margins observed,
Net Profit Margins (%)	23.6	25.0	24.3	22.4	22.5		down from 54.5% in
Balance Sheet (S\$m)					Ň	\backslash	3Q2021
-Y lun	2019A	2020A	2021A	2022F	2023F	\mathbf{i}	````
			~~~ !/ \		<u> </u>		Higher effective tax rates in
					- · ·		
	30.8	29.1	29.7	28.3	26.4		
	0.0	0.0	0.0	0.0	0.0		2Q and 3Q22, from 22% to
nvts in Associates & JVs					0.0 3.29		
nvts in Associates & JVs Dther LT Assets	0.0	0.0	0.0	0.0	0.0		2Q and 3Q22, from 22% to
Net Fixed Assets nvts in Associates & JVs Dther LT Assets Cash & ST Invts nventory	0.0 2.29 21.9	0.0 3.14 20.8	0.0 3.29 20.6	0.0 3.29 21.0	0.0 3.29 22.6		2Q and 3Q22, from 22% to
nvts in Associates & JVs Other LT Assets Cash & ST Invts nventory	0.0 2.29 21.9 4.51	0.0 3.14 20.8 5.40	0.0 3.29 20.6 5.20	0.0 3.29 21.0 5.91	0.0 3.29 22.6 6.17		2Q and 3Q22, from 22% to
nvts in Associates & JVs Other LT Assets Cash & ST Invts nventory Debtors	0.0 2.29 21.9 4.51 10.4	0.0 3.14 20.8 5.40 12.7	0.0 3.29 20.6 5.20 13.6	0.0 3.29 21.0 5.91 14.2	0.0 3.29 22.6 6.17 14.9		2Q and 3Q22, from 22% to
nvts in Associates & JVs Other LT Assets Cash & ST Invts nventory Debtors Other Current Assets	0.0 2.29 21.9 4.51	0.0 3.14 20.8 5.40	0.0 3.29 20.6 5.20	0.0 3.29 21.0 5.91	0.0 3.29 22.6 6.17		2Q and 3Q22, from 22% to
nvts in Associates & JVs Other LT Assets Cash & ST Invts nventory Debtors Other Current Assets	0.0 2.29 21.9 4.51 10.4 0.0 <b>69.9</b>	0.0 3.14 20.8 5.40 12.7 0.0 <b>71.2</b>	0.0 3.29 20.6 5.20 13.6 0.0 <b>72.3</b>	0.0 3.29 21.0 5.91 14.2 0.0 <b>72.7</b>	0.0 3.29 22.6 6.17 14.9 0.0 <b>73.4</b>		2Q and 3Q22, from 22% to
nvts in Associates & JVs Other LT Assets Cash & ST Invts nventory Debtors Other Current Assets Fotal Assets	0.0 2.29 21.9 4.51 10.4 0.0 <b>69.9</b> 0.0	0.0 3.14 20.8 5.40 12.7 0.0 <b>71.2</b> 0.0	0.0 3.29 20.6 5.20 13.6 0.0 <b>72.3</b> 0.0	0.0 3.29 21.0 5.91 14.2 0.0 <b>72.7</b> 0.0	0.0 3.29 22.6 6.17 14.9 0.0 <b>73.4</b> 0.0		2Q and 3Q22, from 22% to
nvts in Associates & JVs Dther LT Assets Cash & ST Invts nventory Debtors Dther Current Assets Fotal Assets	0.0 2.29 21.9 4.51 10.4 0.0 <b>69.9</b> 0.0 6.44	0.0 3.14 20.8 5.40 12.7 0.0 <b>71.2</b> 0.0 7.71	0.0 3.29 20.6 5.20 13.6 0.0 <b>72.3</b> 0.0 7.86	0.0 3.29 21.0 5.91 14.2 0.0 <b>72.7</b> 0.0 8.68	0.0 3.29 22.6 6.17 14.9 0.0 <b>73.4</b> 0.0 9.07		2Q and 3Q22, from 22% to
nvts in Associates & JVs Dther LT Assets Cash & ST Invts nventory Debtors Dther Current Assets Fotal Assets ST Debt Creditor Dther Current Liab	0.0 2.29 21.9 4.51 10.4 0.0 <b>69.9</b> 0.0 6.44 2.04	0.0 3.14 20.8 5.40 12.7 0.0 <b>71.2</b> 0.0 7.71 2.27	0.0 3.29 20.6 5.20 13.6 0.0 <b>72.3</b> 0.0 7.86 2.91	0.0 3.29 21.0 5.91 14.2 0.0 <b>72.7</b> 0.0 8.68 2.91	0.0 3.29 22.6 6.17 14.9 0.0 <b>73.4</b> 0.0 9.07 2.91		2Q and 3Q22, from 22% to
nvts in Associates & JVs Dther LT Assets Cash & ST Invts nventory Debtors Dther Current Assets Fotal Assets ST Debt Creditor Dther Current Liab	0.0 2.29 21.9 4.51 10.4 0.0 <b>69.9</b> 0.0 6.44	0.0 3.14 20.8 5.40 12.7 0.0 <b>71.2</b> 0.0 7.71	0.0 3.29 20.6 5.20 13.6 0.0 <b>72.3</b> 0.0 7.86 2.91 0.0	0.0 3.29 21.0 5.91 14.2 0.0 <b>72.7</b> 0.0 8.68 2.91 0.0	0.0 3.29 22.6 6.17 14.9 0.0 <b>73.4</b> 0.0 9.07 2.91 0.0		2Q and 3Q22, from 22% to
nvts in Associates & JVs Dther LT Assets Cash & ST Invts nventory Debtors Dther Current Assets Fotal Assets ST Debt Creditor Dther Current Liab LT Debt	0.0 2.29 21.9 4.51 10.4 0.0 <b>69.9</b> 0.0 6.44 2.04	0.0 3.14 20.8 5.40 12.7 0.0 <b>71.2</b> 0.0 7.71 2.27	0.0 3.29 20.6 5.20 13.6 0.0 <b>72.3</b> 0.0 7.86 2.91	0.0 3.29 21.0 5.91 14.2 0.0 <b>72.7</b> 0.0 8.68 2.91	0.0 3.29 22.6 6.17 14.9 0.0 <b>73.4</b> 0.0 9.07 2.91		2Q and 3Q22, from 22% to
nvts in Associates & JVs Dther LT Assets Cash & ST Invts nventory Debtors Dther Current Assets Total Assets ST Debt Creditor Dther Current Liab LT Debt Dther LT Liabilities	0.0 2.29 21.9 4.51 10.4 0.0 <b>69.9</b> 0.0 6.44 2.04 0.0 3.05	0.0 3.14 20.8 5.40 12.7 0.0 <b>71.2</b> 0.0 7.71 2.27 0.0 3.18	0.0 3.29 20.6 5.20 13.6 0.0 <b>72.3</b> 0.0 7.86 2.91 0.0 3.59	0.0 3.29 21.0 5.91 14.2 0.0 <b>72.7</b> 0.0 8.68 2.91 0.0 3.59	0.0 3.29 22.6 6.17 14.9 0.0 <b>73.4</b> 0.0 9.07 2.91 0.0 3.59		2Q and 3Q22, from 22% to
nvts in Associates & JVs Dther LT Assets Cash & ST Invts nventory Debtors Dther Current Assets <b>Fotal Assets</b> ST Debt Creditor Dther Current Liab .T Debt Dther LT Liabilities Shareholder's Equity	0.0 2.29 21.9 4.51 10.4 0.0 <b>69.9</b> 0.0 6.44 2.04 0.0 3.05 58.4	0.0 3.14 20.8 5.40 12.7 0.0 <b>71.2</b> 0.0 7.71 2.27 0.0 3.18 58.0	0.0 3.29 20.6 5.20 13.6 0.0 <b>72.3</b> 0.0 7.86 2.91 0.0 3.59 58.0	0.0 3.29 21.0 5.91 14.2 0.0 <b>72.7</b> 0.0 8.68 2.91 0.0 3.59 57.5	0.0 3.29 22.6 6.17 14.9 0.0 <b>73.4</b> 0.0 9.07 2.91 0.0 3.59 57.8		2Q and 3Q22, from 22% to
nvts in Associates & JVs Dther LT Assets Cash & ST Invts nventory Debtors Dther Current Assets Total Assets ST Debt Creditor Dther Current Liab Dther LT Liabilities Shareholder's Equity Minority Interests	0.0 2.29 21.9 4.51 10.4 0.0 <b>69.9</b> 0.0 6.44 2.04 0.0 3.05	0.0 3.14 20.8 5.40 12.7 0.0 <b>71.2</b> 0.0 7.71 2.27 0.0 3.18	0.0 3.29 20.6 5.20 13.6 0.0 <b>72.3</b> 0.0 7.86 2.91 0.0 3.59	0.0 3.29 21.0 5.91 14.2 0.0 <b>72.7</b> 0.0 8.68 2.91 0.0 3.59	0.0 3.29 22.6 6.17 14.9 0.0 <b>73.4</b> 0.0 9.07 2.91 0.0 3.59		2Q and 3Q22, from 22% to
nvts in Associates & JVs Dther LT Assets Cash & ST Invts nventory Debtors Dther Current Assets Total Assets ST Debt Creditor Dther Current Liab Dther LT Liabilities Shareholder's Equity Minority Interests Total Cap. & Liab.	0.0 2.29 21.9 4.51 10.4 0.0 <b>69.9</b> 0.0 6.44 2.04 0.0 3.05 58.4 0.0 <b>69.9</b>	0.0 3.14 20.8 5.40 12.7 0.0 <b>71.2</b> 0.0 7.71 2.27 0.0 3.18 58.0 0.0 <b>71.2</b>	0.0 3.29 20.6 5.20 13.6 0.0 <b>72.3</b> 0.0 7.86 2.91 0.0 3.59 58.0 0.0 <b>72.3</b>	0.0 3.29 21.0 5.91 14.2 0.0 <b>72.7</b> 0.0 8.68 2.91 0.0 3.59 57.5 0.0 <b>72.7</b>	0.0 3.29 22.6 6.17 14.9 0.0 <b>73.4</b> 0.0 9.07 2.91 0.0 3.59 57.8 0.0 <b>73.4</b>		2Q and 3Q22, from 22% to
nvts in Associates & JVs Dther LT Assets Cash & ST Invts nventory Debtors Dther Current Assets Total Assets ST Debt Creditor Dther Current Liab Dther LT Liabilities Shareholder's Equity Minority Interests Total Cap. & Liab.	0.0 2.29 21.9 4.51 10.4 0.0 <b>69.9</b> 0.0 6.44 2.04 0.0 3.05 58.4 0.0 <b>69.9</b> 6.42	0.0 3.14 20.8 5.40 12.7 0.0 <b>71.2</b> 0.0 7.71 2.27 0.0 3.18 58.0 0.0 <b>71.2</b> 8.13	0.0 3.29 20.6 5.20 13.6 0.0 <b>72.3</b> 0.0 7.86 2.91 0.0 3.59 58.0 0.0 <b>72.3</b> 7.99	0.0 3.29 21.0 5.91 14.2 0.0 <b>72.7</b> 0.0 8.68 2.91 0.0 3.59 57.5 0.0 <b>72.7</b> 8.56	0.0 3.29 22.6 6.17 14.9 0.0 <b>73.4</b> 0.0 9.07 2.91 0.0 3.59 57.8 0.0 <b>73.4</b> 9.08		2Q and 3Q22, from 22% to
nvts in Associates & JVs Dther LT Assets Cash & ST Invts nventory Debtors Dther Current Assets Total Assets ST Debt Creditor Dther Current Liab Dther LT Liabilities Shareholder's Equity Minority Interests Total Cap. & Liab. Non-Cash Wkg. Capital Net Cash/(Debt)	0.0 2.29 21.9 4.51 10.4 0.0 <b>69.9</b> 0.0 6.44 2.04 0.0 3.05 58.4 0.0 <b>69.9</b> 6.42 21.9	0.0 3.14 20.8 5.40 12.7 0.0 <b>71.2</b> 0.0 7.71 2.27 0.0 3.18 58.0 0.0 <b>71.2</b> 8.13 20.8	0.0 3.29 20.6 5.20 13.6 0.0 <b>72.3</b> 0.0 7.86 2.91 0.0 3.59 58.0 0.0 <b>72.3</b> 7.99 20.6	0.0 3.29 21.0 5.91 14.2 0.0 <b>72.7</b> 0.0 8.68 2.91 0.0 3.59 57.5 0.0 <b>72.7</b> 8.56 21.0	0.0 3.29 22.6 6.17 14.9 0.0 <b>73.4</b> 0.0 9.07 2.91 0.0 3.59 57.8 0.0 <b>73.4</b> 9.08 22.6		2Q and 3Q22, from 22% to
nvts in Associates & JVs Dther LT Assets Cash & ST Invts nventory Debtors Dther Current Assets Total Assets ST Debt Creditor Dther Current Liab Dther LT Liabilities Shareholder's Equity Minority Interests Total Cap. & Liab. Non-Cash Wkg. Capital Net Cash/(Debt) Debtors Turn (avg days)	0.0 2.29 21.9 4.51 10.4 0.0 <b>69.9</b> 0.0 6.44 2.04 0.0 3.05 58.4 0.0 <b>69.9</b> 6.42 21.9 6.42 21.9 67.4	0.0 3.14 20.8 5.40 12.7 0.0 <b>71.2</b> 0.0 7.71 2.27 0.0 3.18 58.0 0.0 <b>71.2</b> 8.13 20.8 65.7	0.0 3.29 20.6 5.20 13.6 0.0 <b>72.3</b> 0.0 7.86 2.91 0.0 3.59 58.0 0.0 <b>72.3</b> 7.99 20.6 65.0	0.0 3.29 21.0 5.91 14.2 0.0 <b>72.7</b> 0.0 8.68 2.91 0.0 3.59 57.5 0.0 <b>72.7</b> 8.56 21.0 63.4	0.0 3.29 22.6 6.17 14.9 0.0 <b>73.4</b> 0.0 9.07 2.91 0.0 3.59 57.8 0.0 <b>73.4</b> 9.08 22.6 63.6		2Q and 3Q22, from 22% to
nvts in Associates & JVs Dther LT Assets Cash & ST Invts nventory Debtors Dther Current Assets Total Assets ST Debt Creditor Dther Current Liab Dther LT Liabilities Shareholder's Equity Minority Interests Total Cap. & Liab. Non-Cash Wkg. Capital Net Cash/(Debt) Debtors Turn (avg days) Creditors Turn (avg days)	0.0 2.29 21.9 4.51 10.4 0.0 <b>69.9</b> 0.0 6.44 2.04 0.0 3.05 58.4 0.0 <b>69.9</b> 6.42 21.9 67.4 115.1	0.0 3.14 20.8 5.40 12.7 0.0 <b>71.2</b> 0.0 7.71 2.27 0.0 3.18 58.0 0.0 <b>71.2</b> 8.13 20.8 65.7 111.7	0.0 3.29 20.6 5.20 13.6 0.0 <b>72.3</b> 0.0 7.86 2.91 0.0 3.59 58.0 0.0 <b>72.3</b> 7.99 20.6 65.0 105.8	0.0 3.29 21.0 5.91 14.2 0.0 <b>72.7</b> 0.0 8.68 2.91 0.0 3.59 57.5 0.0 <b>72.7</b> 8.56 21.0 63.4 100.1	0.0 3.29 22.6 6.17 14.9 0.0 <b>73.4</b> 0.0 9.07 2.91 0.0 3.59 57.8 0.0 <b>73.4</b> 9.08 22.6 63.6 103.2		2Q and 3Q22, from 22% to
nvts in Associates & JVs Dther LT Assets Cash & ST Invts nventory Debtors Dther Current Assets Total Assets ST Debt Creditor Dther Current Liab Dther LT Liabilities Shareholder's Equity Minority Interests Total Cap. & Liab. Non-Cash Wkg. Capital Net Cash/(Debt) Debtors Turn (avg days) Creditors Turn (avg days)	0.0 2.29 21.9 4.51 10.4 0.0 <b>69.9</b> 0.0 6.44 2.04 0.0 3.05 58.4 0.0 <b>69.9</b> 6.42 21.9 6.42 21.9 67.4	0.0 3.14 20.8 5.40 12.7 0.0 <b>71.2</b> 0.0 7.71 2.27 0.0 3.18 58.0 0.0 <b>71.2</b> 8.13 20.8 65.7	0.0 3.29 20.6 5.20 13.6 0.0 <b>72.3</b> 0.0 7.86 2.91 0.0 3.59 58.0 0.0 <b>72.3</b> 7.99 20.6 65.0	0.0 3.29 21.0 5.91 14.2 0.0 <b>72.7</b> 0.0 8.68 2.91 0.0 3.59 57.5 0.0 <b>72.7</b> 8.56 21.0 63.4	0.0 3.29 22.6 6.17 14.9 0.0 <b>73.4</b> 0.0 9.07 2.91 0.0 3.59 57.8 0.0 <b>73.4</b> 9.08 22.6 63.6		2Q and 3Q22, from 22% to
nvts in Associates & JVs Dther LT Assets Cash & ST Invts nventory Debtors Dther Current Assets Total Assets ST Debt Creditor Dther Current Liab Dther LT Liabilities Shareholder's Equity Minority Interests Total Cap. & Liab. Non-Cash Wkg. Capital Net Cash/(Debt) Debtors Turn (avg days) Creditors Turn (avg days) nventory Turn (avg days)	0.0 2.29 21.9 4.51 10.4 0.0 <b>69.9</b> 0.0 6.44 2.04 0.0 3.05 58.4 0.0 <b>69.9</b> 6.42 21.9 67.4 115.1 77.4	0.0 3.14 20.8 5.40 12.7 0.0 <b>71.2</b> 0.0 7.71 2.27 0.0 3.18 58.0 0.0 <b>71.2</b> 8.13 20.8 65.7 111.7 78.2	0.0 3.29 20.6 5.20 13.6 0.0 <b>72.3</b> 0.0 7.86 2.91 0.0 3.59 58.0 0.0 <b>72.3</b> 7.99 20.6 65.0 105.8 72.0	0.0 3.29 21.0 5.91 14.2 0.0 <b>72.7</b> 0.0 8.68 2.91 0.0 3.59 57.5 0.0 <b>72.7</b> 8.56 21.0 63.4 100.1	0.0 3.29 22.6 6.17 14.9 0.0 <b>73.4</b> 0.0 9.07 2.91 0.0 3.59 57.8 0.0 <b>73.4</b> 9.08 22.6 63.6 103.2		2Q and 3Q22, from 22% to
nvts in Associates & JVs Dther LT Assets Cash & ST Invts nventory Debtors Dther Current Assets Total Assets ST Debt Creditor Dther Current Liab Dther LT Liabilities Shareholder's Equity Minority Interests Total Cap. & Liab. Non-Cash Wkg. Capital Net Cash/(Debt) Debtors Turn (avg days) Creditors Turn (avg days) nventory Turn (avg days) Asset Turnover (x)	0.0 2.29 21.9 4.51 10.4 0.0 <b>69.9</b> 0.0 6.44 2.04 0.0 3.05 58.4 0.0 <b>69.9</b> 6.42 21.9 67.4 115.1 77.4 0.8	0.0 3.14 20.8 5.40 12.7 0.0 <b>71.2</b> 0.0 7.71 2.27 0.0 3.18 58.0 0.0 <b>71.2</b> 8.13 20.8 65.7 111.7 78.2 0.9	0.0 3.29 20.6 5.20 13.6 0.0 <b>72.3</b> 0.0 7.86 2.91 0.0 3.59 58.0 0.0 <b>72.3</b> 7.99 20.6 65.0 105.8 72.0 1.0	0.0 3.29 21.0 5.91 14.2 0.0 <b>72.7</b> 0.0 8.68 2.91 0.0 3.59 57.5 0.0 <b>72.7</b> 8.56 21.0 63.4 100.1 67.2 1.1	0.0 3.29 22.6 6.17 14.9 0.0 <b>73.4</b> 0.0 9.07 2.91 0.0 3.59 57.8 0.0 <b>73.4</b> 9.08 22.6 63.6 103.2 70.2 1.1		2Q and 3Q22, from 22% to
nvts in Associates & JVs Dther LT Assets Cash & ST Invts nventory Debtors Dther Current Assets Total Assets ST Debt Creditor Dther Current Liab LT Debt Dther LT Liabilities Shareholder's Equity Minority Interests Total Cap. & Liab. Non-Cash Wkg. Capital Net Cash/(Debt) Debtors Turn (avg days) Creditors Turn (avg days) nventory Turn (avg days) Asset Turnover (x) Current Ratio (x)	0.0 2.29 21.9 4.51 10.4 0.0 <b>69.9</b> 0.0 6.44 2.04 0.0 3.05 58.4 0.0 <b>69.9</b> 6.42 21.9 67.4 115.1 77.4 0.8 4.3	0.0 3.14 20.8 5.40 12.7 0.0 <b>71.2</b> 0.0 7.71 2.27 0.0 3.18 58.0 0.0 <b>71.2</b> 8.13 20.8 65.7 111.7 78.2 0.9 3.9	0.0 3.29 20.6 5.20 13.6 0.0 <b>72.3</b> 0.0 7.86 2.91 0.0 3.59 58.0 0.0 <b>72.3</b> 7.99 20.6 65.0 105.8 72.0 1.0 3.7	0.0 3.29 21.0 5.91 14.2 0.0 <b>72.7</b> 0.0 8.68 2.91 0.0 3.59 57.5 0.0 <b>72.7</b> 8.56 21.0 63.4 100.1 67.2 1.1 3.5	0.0 3.29 22.6 6.17 14.9 0.0 <b>73.4</b> 0.0 9.07 2.91 0.0 3.59 57.8 0.0 <b>73.4</b> 9.08 22.6 63.6 103.2 70.2 1.1 3.6		2Q and 3Q22, from 22% to
nvts in Associates & JVs Dther LT Assets Cash & ST Invts nventory Debtors Dther Current Assets Total Assets ST Debt Creditor Dther Current Liab Dther LT Liabilities Shareholder's Equity Minority Interests Total Cap. & Liab. Non-Cash Wkg. Capital Net Cash/(Debt) Debtors Turn (avg days) Creditors Turn (avg days) nventory Turn (avg days) Asset Turnover (x) Current Ratio (x) Quick Ratio (x)	0.0 2.29 21.9 4.51 10.4 0.0 <b>69.9</b> 0.0 6.44 2.04 0.0 3.05 58.4 0.0 <b>69.9</b> 6.42 21.9 67.4 115.1 77.4 0.8 4.3 3.8	0.0 3.14 20.8 5.40 12.7 0.0 <b>71.2</b> 0.0 7.71 2.27 0.0 3.18 58.0 0.0 <b>71.2</b> 8.13 20.8 65.7 111.7 78.2 0.9 3.9 3.4	0.0 3.29 20.6 5.20 13.6 0.0 <b>72.3</b> 0.0 7.86 2.91 0.0 3.59 58.0 0.0 <b>72.3</b> 7.99 20.6 65.0 105.8 72.0 1.0 3.7 3.2	0.0 3.29 21.0 5.91 14.2 0.0 <b>72.7</b> 0.0 8.68 2.91 0.0 3.59 57.5 0.0 <b>72.7</b> 8.56 21.0 63.4 100.1 67.2 1.1 3.5 3.0	0.0 3.29 22.6 6.17 14.9 0.0 <b>73.4</b> 0.0 9.07 2.91 0.0 3.59 57.8 0.0 <b>73.4</b> 9.08 22.6 63.6 103.2 70.2 1.1 3.6 3.1		2Q and 3Q22, from 22% to
nvts in Associates & JVs Dther LT Assets Cash & ST Invts nventory Debtors Dther Current Assets Total Assets ST Debt Creditor Dther Current Liab T Debt Dther LT Liabilities Shareholder's Equity Minority Interests Total Cap. & Liab. Non-Cash Wkg. Capital Net Cash/(Debt) Debtors Turn (avg days) Creditors Turn (avg days) nventory Turn (avg days) Asset Turnover (x) Current Ratio (x) Quick Ratio (x) Net Debt/Equity (X)	0.0 2.29 21.9 4.51 10.4 0.0 <b>69.9</b> 0.0 6.44 2.04 0.0 3.05 58.4 0.0 <b>69.9</b> 6.42 21.9 67.4 115.1 77.4 0.8 4.3 3.8 CASH	0.0 3.14 20.8 5.40 12.7 0.0 <b>71.2</b> 0.0 7.71 2.27 0.0 3.18 58.0 0.0 <b>71.2</b> 8.13 20.8 65.7 111.7 78.2 0.9 3.9 3.4 CASH	0.0 3.29 20.6 5.20 13.6 0.0 <b>72.3</b> 0.0 7.86 2.91 0.0 3.59 58.0 0.0 <b>72.3</b> 7.99 20.6 65.0 105.8 72.0 1.0 3.7 3.2 CASH	0.0 3.29 21.0 5.91 14.2 0.0 <b>72.7</b> 0.0 8.68 2.91 0.0 3.59 57.5 0.0 <b>72.7</b> 8.56 21.0 63.4 100.1 67.2 1.1 3.5 3.0 CASH	0.0 3.29 22.6 6.17 14.9 0.0 <b>73.4</b> 0.0 9.07 2.91 0.0 3.59 57.8 0.0 <b>73.4</b> 9.08 22.6 63.6 103.2 70.2 1.1 3.6 3.1 CASH		2Q and 3Q22, from 22% to
nvts in Associates & JVs Dther LT Assets Cash & ST Invts nventory Debtors Dther Current Assets Total Assets ST Debt Creditor Dther Current Liab Dther LT Liabilities Shareholder's Equity Minority Interests Total Cap. & Liab. Non-Cash Wkg. Capital Net Cash/(Debt) Debtors Turn (avg days) Creditors Turn (avg days) nventory Turn (avg days) Asset Turnover (x) Current Ratio (x) Quick Ratio (x)	0.0 2.29 21.9 4.51 10.4 0.0 <b>69.9</b> 0.0 6.44 2.04 0.0 3.05 58.4 0.0 <b>69.9</b> 6.42 21.9 67.4 115.1 77.4 0.8 4.3 3.8	0.0 3.14 20.8 5.40 12.7 0.0 <b>71.2</b> 0.0 7.71 2.27 0.0 3.18 58.0 0.0 <b>71.2</b> 8.13 20.8 65.7 111.7 78.2 0.9 3.9 3.4	0.0 3.29 20.6 5.20 13.6 0.0 <b>72.3</b> 0.0 7.86 2.91 0.0 3.59 58.0 0.0 <b>72.3</b> 7.99 20.6 65.0 105.8 72.0 1.0 3.7 3.2	0.0 3.29 21.0 5.91 14.2 0.0 <b>72.7</b> 0.0 8.68 2.91 0.0 3.59 57.5 0.0 <b>72.7</b> 8.56 21.0 63.4 100.1 67.2 1.1 3.5 3.0	0.0 3.29 22.6 6.17 14.9 0.0 <b>73.4</b> 0.0 9.07 2.91 0.0 3.59 57.8 0.0 <b>73.4</b> 9.08 22.6 63.6 103.2 70.2 1.1 3.6 3.1		2Q and 3Q22, from 22% to

Source: Company, DBS Bank

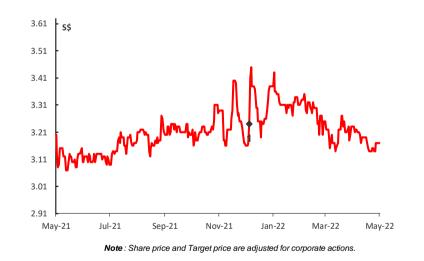


### Cash Flow Statement (S\$m)

FY Jun	2019A	2020A	2021A	2022F	2023F
Dro Toy Drofit	171	10.1	22.2	22.0	24.0
Pre-Tax Profit	17.1	19.1	23.2	23.8	24.8
Dep. & Amort.	6.53	6.77	6.84	7.40	7.88
Tax Paid	(4.6)	(4.4)	(5.2)	(6.2)	(6.5)
Assoc. & JV Inc/(loss)	0.0	0.0	0.0	0.0	0.0
Chg in Wkg. Cap.	0.33	0.0	0.0	(0.6)	(0.5)
Other Operating CF	(0.1)	(2.6)	0.81	0.0	0.0
Net Operating CF	19.3	18.8	25.7	24.4	25.7
Capital Exp. (net)	(3.4)	(3.6)	(6.8)	(6.0)	(6.0)
Other Invts. (net)	0.0	0.0	0.0	0.0	0.0
Invts in Assoc. & JV	0.0	0.0	0.0	0.0	0.0
Div from Assoc & JV	0.0	0.0	0.0	0.0	0.0
Other Investing CF	0.23	0.22	0.05	0.0	0.0
Net Investing CF	(3.2)	(3.4)	(6.7)	(6.0)	(6.0)
Div Paid	(13.9)	(15.3)	(18.1)	(18.1)	(18.1)
Chg in Gross Debt	0.0	0.0	0.0	0.0	0.0
Capital Issues	0.0	0.0	0.0	0.0	0.0
Other Financing CF	(1.1)	(1.1)	(1.2)	0.0	0.0
Net Financing CF	(15.0)	(16.4)	(19.3)	(18.1)	(18.1)
Currency Adjustments	(0.3)	(0.1)	0.12	0.0	0.0
Chg in Cash	0.80	(1.1)	(0.2)	0.35	1.65
Opg CFPS (S cts)	13.6	13.5	18.5	18.0	18.9
Free CFPS (S cts)	11.4	10.9	13.6	13.3	14.2

Source: Company, DBS Bank

### **Target Price & Ratings History**



S.No.	Date of Report	Closing Price	12-mth Target Price	Rating
1.	07 Dec 21	3.24	4.05	BUY

### Source: DBS Bank

Analyst: Singapore Research Team Lee Keng LING



DBS Bank recommendations are based on an Absolute Total Return* Rating system, defined as follows: STRONG BUY (>20% total return over the next 3 months, with identifiable share price catalysts within this time frame) BUY (>15% total return over the next 12 months for small caps, >10% for large caps) HOLD (-10% to +15% total return over the next 12 months for small caps, -10% to +10% for large caps) FULLY VALUED (negative total return, i.e., > -10% over the next 12 months) SELL (negative total return of > -20% over the next 3 months, with identifiable share price catalysts within this time frame)

*Share price appreciation + dividends

Completed Date: 4 May 2022 06:58:31 (SGT) Dissemination Date: 4 May 2022 08:21:07 (SGT)

Sources for all charts and tables are DBS Bank unless otherwise specified.

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