

Malaysia

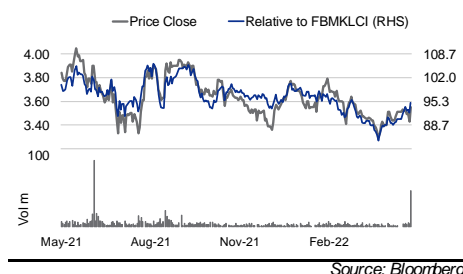
ADD (no change)

Consensus ratings*: Buy 9 Hold 4 Sell 0

Current price:	RM3.55
Target price:	RM4.00
Previous target:	RM4.20
Up/downside:	12.7%
CGS-CIMB / Consensus:	-8.0%
Reuters:	MRDI.KL
Bloomberg:	MRDIY MK
Market cap:	US\$5,071m
	RM22,307m
Average daily turnover:	US\$2.85m
	RM12.16m
Current shares o/s:	6,848m
Free float:	15.0%
*Source: Bloomberg	

Key changes in this note

FY22-24F EPS lowered by 2.6-5.5%.



Price performance	1M	3M	12M
Absolute (%)	4.4	-4.8	-4.1
Relative (%)	7.7	-2.6	-1.7

Major shareholders	% held
Bee Family Ltd	51.0
Hypitis	15.3
Platinum Alphabet	6.9

Analyst(s)



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Mr D.I.Y. Group (M) Bhd

A weak 1Q22 but better quarters to come

- 1Q22 core net profit waned 19.9% yoy to RM99.4m, below estimates due to weaker-than-expected sales and narrower margin from higher input costs.
- MDGM should post stronger qoq results in subsequent quarters, driven by: i) higher consumer footfall, ii) selling price hikes, and iii) new store openings.
- Reiterate Add, with a lower TP of RM4.00 (40x CY23F P/E).

1Q22 core net profit declined 19.9%yoy, below estimates

D.I.Y. Group's (MDGM) 1Q22 revenue rose 4% yoy, thanks to higher store count (+20.2% yoy) and transaction volume (+8.1% yoy). This more than offset lower same-store-sales growth of 10.9% yoy. 1Q22 GP margin declined by a larger-than-expected 2.9% pts to 39.2% due to higher input and freight costs, as higher cost was not passed on due to its "Price Lock" campaign in 1Q22. Coupled with increases in administrative (+5.4% yoy) and operating costs (+15.2% yoy) from a larger store base, 1Q22 net profit dipped 19.9% yoy to RM99.4m, below at 17.8% of our and 15.9% of Bloomberg consensus FY22 estimates.

1Q22 results affected by a surge in Covid-19 cases in the quarter

On a qoq basis, 1Q22 revenue and core net profit declined by 7.2% and 25.9%, respectively. This was owing to i) the impact of a surge in Covid-19 cases in the quarter (due to the Omicron variant), leading to lower consumer footfall (resulting in a decline in SSSG), ii) Covid-19-related impact (fewer operating days), and iii) higher input costs. A dividend of 0.7 sen/share was declared, in line with expectations (43.8% payout).

Targeting 180 total new outlets in 2022F

In 1Q22, MDGM opened 47 net new outlets, raising its total outlet count to 947 (+47 new stores). It plans to continue expanding its store network going forward, targeting c.180 new stores in 2022. Its new outlets will primarily be across two main store formats – MR DIY and MR DIY Express. As for MR DOLLAR and MR TOY, MDGM is taking a more conservative approach and targets 10-15 new stores for each format in FY22.

Better sales and margins in quarters ahead

While rising input costs, weaker ringgit and increase in minimum wage will have a near-term negative impact on margins, we expect MDGM to record stronger qoq results in subsequent quarters from higher revenue and margin expansion. In addition to further price hikes, MDGM should benefit from increased sales from a pick-up in footfall as Covid-19 cases subside. We think MDGM will not face a steep drop in sales as it will focus on preserving consumer demand despite upcoming price hikes.

Reiterate Add, with a lower TP of RM4.00

We cut our FY22-24F EPS to account for lower transaction volumes and higher input costs. We reiterate Add with TP down to RM4.00 (40x CY23F P/E, a 14% premium over the weighted average P/E of 35x for the Malaysian consumer sector ex-MDGM). The premium is justified by MDGM's stronger growth profile (3-year EPS CAGR of 17%) and solid execution track record.

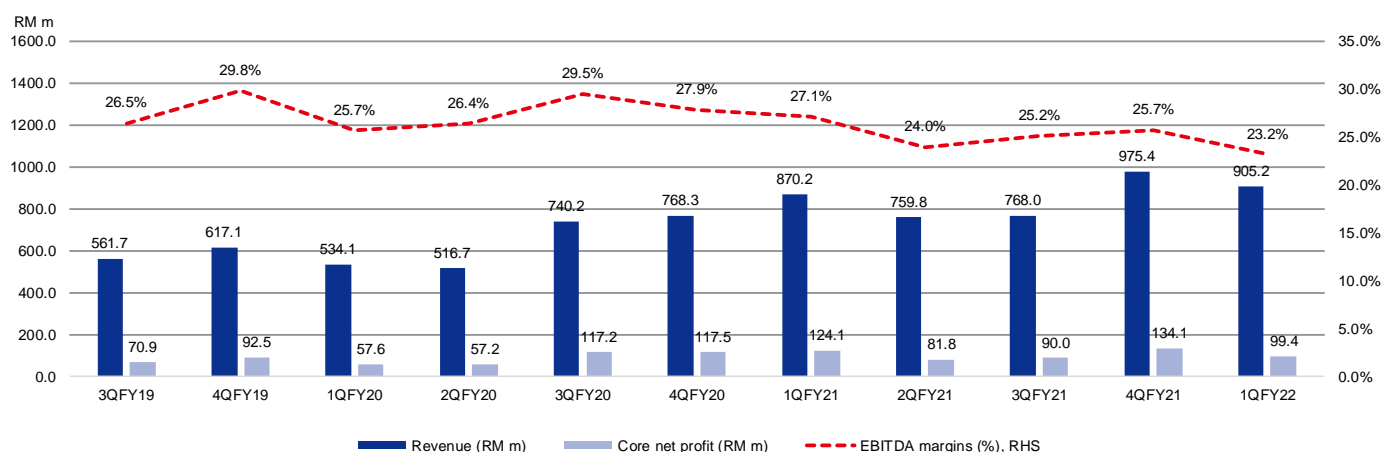
Financial Summary	Dec-20A	Dec-21A	Dec-22F	Dec-23F	Dec-24F
Revenue (RMm)	2,559	3,373	4,179	4,814	5,309
Operating EBITDA (RMm)	706	895	1,062	1,288	1,457
Net Profit (RMm)	337.2	431.8	527.5	642.7	729.4
Core EPS (RM)	0.06	0.07	0.08	0.10	0.12
Core EPS Growth	6.9%	29.8%	17.4%	21.8%	13.5%
FD Core P/E (x)	64.37	49.59	42.24	34.67	30.55
DPS (RM)	0.014	0.030	0.036	0.043	0.049
Dividend Yield	0.40%	0.83%	1.01%	1.22%	1.39%
EV/EBITDA (x)	31.78	24.89	21.00	17.25	15.10
P/FCFE (x)	NA	53.18	61.76	40.41	31.37
Net Gearing	19.7%	1.4%	2.6%	(3.2%)	(12.3%)
P/BV (x)	25.42	19.39	15.34	12.23	9.94
ROE	56.9%	44.4%	40.6%	39.3%	35.9%
% Change In Core EPS Estimates			(5.54%)	(3.68%)	(2.60%)
CGS-CIMB/Consensus EPS (x)			0.87	0.88	0.84

SOURCES: CGS-CIMB RESEARCH, COMPANY REPORTS

Figure 1: Results Comparison

FYE Dec (RM m)	1Q FY22	1Q FY21	yoy % chg	4Q FY21	qoq % chg	Prev. FY22F	Comments
Revenue	905.2	870.2	4.0	975.4	(7.2)	4196.7	1Q22: Driven by increase in store count (+20.2% yoy) and increase in transactions per store (+8.1% yoy), offsetting the decline in average basket size (-3.7% yoy)
Cost of sales	(550.4)	(503.7)	9.3	(581.8)	(5.4)	(2450.9)	
Gross profit	354.8	366.5	(3.2)	393.6	(9.9)	1745.8	
GP margin %	39.2%	42.1%	(2.9)	40.4%	(1.2)	0.4	Slightly weaker GP margins mainly due to: i) higher freight and input costs, ii) unfavourable forex condition, iii) weak consumer spending and footfall and iv) impact of proactive 3-month "Price Lock" promotional campaign
Operating costs	(144.8)	(130.3)	11.1	(142.5)	1.6	(3088.6)	
EBITDA	209.9	236.1	(11.1)	251.1	(16.4)	1108.1	
EBITDA margin (%)	23.2%	27.1%	(3.9)	25.7%	(2.6)	26.4	
Depn & amort.	(62.1)	(51.9)	19.7	(58.2)	6.7	(267.2)	
EBIT	147.8	184.2	(19.8)	192.9	(23.4)	840.9	
Interest expense	(15.1)	(15.4)	(1.8)	(15.0)	0.8	(88.4)	Lower interest expenses in 1QFY22 as the company continue to pare down borrowings
Interest & invt inc	0.5	0.3	59.9	0.6	(7.8)	4.3	
Associates' contrib	0.2	0.9	(80.5)	0.2	(2.9)	2.0	
Exceptionals & revaln	1.1	0.7	66.9	0.5	130.8	0.0	We do not assume inventory losses and inventories written off as one-off given nature of business
Pretax profit	134.5	170.7	(21.2)	179.1	(24.9)	758.7	
Tax	(34.0)	(45.9)	(25.9)	(44.6)	(23.7)	(200.3)	
Tax rate (%)	25.3%	26.9%	(1.6)	24.9%	0.4	26.4	Certain expenses are non tax deductible
Minority interests	0.0	0.0	0.0	0.0	0.0	0.0	
Net profit	100.5	124.8	(19.5)	134.6	(25.3)	558.4	
Core net profit	99.4	124.1	(19.9)	134.1	(25.9)	558.4	Below our (17.8%) and Bloomberg consensus (15.9%) FY22F core net profit estimates
EPS (sen)	1.5	2.0	(26.2)	2.1	(31.5)	8.9	
Core EPS (sen)	1.5	2.0	(26.6)	2.1	(32.0)	8.9	Based on 6.8bn shares

SOURCES: CGS-CIMB, COMPANY REPORTS

Figure 2: Quarterly revenue, core net profit and EBITDA margins


SOURCES: CGS-CIMB RESEARCH, COMPANY REPORTS

Key briefing highlights

- In 1QFY22, MDGM was impacted by the rise in Covid-19 cases leading to weaker consumer spending and lower foot traffic for the quarter (with SSSG performance at -10.9% in 1Q22).
- Despite these challenges, revenue for 1QFY22 rose 4.0% yoy to RM905.2m, mainly thanks to contribution from new store expansion (grew 20.2% yoy to 947 stores in 1Q22 from 900 in 4Q21).

- Slightly weaker GP margins (-2.9% yoy) in 1Q22 were mainly due to: i) higher freight and input costs, ii) unfavourable forex conditions, iii) weak consumer spending and footfall and iv) impact of proactive three-month “Price Lock” promotional campaign.
- Further declines in 1Q22 EBITDA margins were mainly attributed to the fast growing operating costs from the expansion of MDGM’s store network. This was a result of higher depreciation charges and increase in staff costs.
- It opened 47 new stores across all retail formats in 1Q22 (total of 947 stores in 1Q22). Average capex per store declined by 20.2% yoy from RM0.67m in 1Q21 to RM0.55m in 1Q22.
- The company targeted 180 new store openings in FY22, and is on track to achieve this.
- Note that, MDGM launched a proactive three-month “Price Lock” promotional campaign from 4QFY21 to 1QFY22. This led to MDGM’s 1Q22 GP margins declining 3.2% pts yoy to 39.2% (below its target of 40-45%).
- Given the harsh global business environment and unsustainable price-lock campaign, MDGM made price adjustments in Apr-May 2022 to pass on the costs after considering price inflation, cost structure and reasonable operating margin levels.
- In addition to expectations of higher sales going forward, MDGM foresees a 2-3% upside potential to its 1Q22 average GP margins to reach its target of 40-45% in the quarters ahead.
- To mitigate the global supply chain and logistics disruption issues, MDGM has invested capex in logistics management systems for its warehouse and distribution centres in order to easily manage and track inventory flow while reducing labour cost for the process.
- To grow sales, MDGM will enhance its stock position for popular items in its inventory in both its stores and central distribution centre. This is also in order to increase buffer inventory levels in the event of any logistics issues during stock purchasing.
- MDGM is not overly concerned about the increase in minimum wage from 1 May 22 onwards. Despite higher wage costs, MDGM is of the view that the higher labor costs will be offset by a stronger topline as higher wages could enable people across the country to have more spending power given their higher disposable income. An estimated 62.5% of Malaysia’s working population earns less than RM1,500 per month.

Figure 3: Earnings revision

RM m	2021A	FY22F			FY23F			FY24F		
		Old	New	%chg	Old	New	%chg	Old	New	%chg
Revenue	3,373	4,197	4,179	-0.4%	4,834	4,814	-0.4%	5,330	5,309	-0.4%
EBITDA	895	1,108	1,062	-4.1%	1,310	1,288	-1.7%	1,457	1,457	-0.8%
Core pretax profit	610	759	717	-5.5%	907	873	-3.7%	1,018	991	-2.6%
Core net profit	449	558	527	-5.5%	667	643	-3.7%	749	729	-2.6%
Core EPS (sen)	7	9	8	-5.5%	11	10	-3.7%	12	12	-2.6%

SOURCES: CGS-CIMB, COMPANY REPORTS

Re-rating catalysts and downside risks ►

Re-rating catalyst: a strong recovery in both local and foreign consumer footfall and spending amidst the border reopening and easing of restriction measures.
Downside risks include a weaker-than-expected sales recovery and higher costs.

Figure 4: Sector Comparisons (CGS-CIMB's Malaysia consumer sector coverage)

Company	Bloomberg Ticker	Recom.	Share price (local curr)	Target Price (local curr)	Market Cap (US\$ m)	Core P/E (x)		3-year EPS CAGR (%)	P/BV (x)		Recurring ROE (%)		EV/EBITDA (x)		Dividend Yield (%)	
						CY22F	CY23F		CY22F	CY23F	CY22F	CY23F	CY22F	CY23F	CY22F	CY23F
Consumer Staples																
Nestle (Malaysia)	NESZ MK	Hold	131.50	135.00	7,018	52.1	42.2	11.1%	52.4	51.7	101.2%	123.5%	27.4	25.5	1.9%	2.3%
Fraser & Neave Holdings	FNH MK	Add	21.92	29.80	1,830	17.3	16.3	4.8%	2.5	2.4	15.2%	15.0%	9.7	8.9	3.1%	3.3%
QL Resources	QLG MK	Add	4.95	5.40	2,742	45.3	35.1	N/A	4.7	4.3	10.7%	12.7%	19.5	16.2	0.8%	1.0%
Power Root Bhd	PWRT MK	Hold	1.59	1.40	150	27.8	22.9	N/A	2.5	2.5	9.1%	11.0%	15.0	12.9	3.5%	4.2%
Kawan Food	KFB MK	Add	1.79	2.50	146	17.3	14.3	17.0%	1.6	1.5	9.8%	11.0%	9.0	7.4	2.0%	2.2%
MSM Malaysia Holdings	MSM MK	Reduce	0.90	0.93	143	14.6	8.1	43.0%	0.4	0.4	2.6%	4.7%	6.9	5.6	3.4%	6.2%
CCK Consolidated Holdings	CCK MK	Add	0.56	0.76	79	11.0	9.5	13.4%	1.0	1.0	9.9%	10.6%	4.4	3.8	2.5%	3.1%
Weighted Subsector Average						43.9	35.5	7.9%	31.9	31.4	63.7%	77.1%	22.2	20.1	1.9%	2.3%
Consumer Discretionary																
7-Eleven Malaysia Holdings	SEM MK	Add	1.43	1.78	367	26.2	23.3	6.8%	14.9	11.9	64.4%	56.6%	5.4	4.8	2.3%	2.6%
Berjaya Food Berhad	BFD MK	Add	4.56	5.50	374	15.7	14.8	17.7%	4.1	3.8	27.4%	26.5%	4.8	4.3	4.5%	4.7%
Bonia Corporation	BON MK	Add	2.47	3.00	113	13.0	12.0	23.7%	1.2	1.2	9.9%	10.0%	5.3	4.9	3.1%	3.3%
DKSH Holdings (Malaysia)	DKSH MK	Add	4.53	6.20	163	8.2	7.3	9.1%	0.9	0.8	11.4%	11.5%	4.4	3.9	2.2%	2.2%
Lee Swee Kiat Group	LSKG MK	Add	0.69	1.63	25	8.2	5.5	27.2%	1.5	1.3	19.6%	25.0%	3.5	2.2	4.8%	7.2%
Mynews Holdings Berhad	MNHB MK	Reduce	0.66	0.50	102	na	39.0	25.9%	2.0	2.0	-6.5%	5.1%	10.6	6.0	0.1%	0.6%
Panasonic Manufacturing Malaysia Berhad	PMM MK	Hold	28.00	31.20	387	18.0	13.5	N/A	2.2	2.2	12.2%	16.4%	8.7	6.6	6.7%	7.1%
InNature Bhd	NATURE MK	Add	0.61	0.84	97	15.8	14.3	28.5%	2.9	2.7	18.9%	19.6%	7.4	6.3	4.4%	4.9%
Mr D.I.Y. Group (M) Bhd	MRDIY MK	Add	3.55	4.00	5,077	42.2	34.7	15.3%	15.3	12.2	41.6%	39.3%	22.3	18.8	1.0%	1.2%
Senheng New Retail Bhd	5305 MK	Add	0.82	1.00	278	15.9	14.1	12.9%	2.2	2.0	19.7%	14.8%	6.2	5.5	1.9%	2.1%
Weighted Subsector Average (ex. MDGM)						34.6	29.1	13.9%	12.4	9.9	36.5%	34.7%	17.7	14.9	1.7%	1.9%
Weighted Average						40.7	33.4	10.3%	24.8	23.6	54.0%	61.8%	20.6	18.3	1.8%	2.2%
Simple Average						23.7	20.6	17.4%	8.2	7.6	25.1%	27.6%	11.1	9.4	2.7%	3.3%

SOURCES: CGS-CIMB, BLOOMBERG



ESG in a nutshell

MDGM's overall corporate ESG is overseen by a sustainability committee consisting of representatives from all departments, and led by its Chief Executive Officer. Its sustainability reporting is guided by the Global Reporting Initiative (GRI) and the Bursa Securities Sustainability Reporting Guide.

Keep your eye on

As at FY21, MDGM retails a wide array (>18,000 SKUs) of products (with >5,900 SKUs on its e-commerce website) which are dynamic and change from time to time. Product quality and safety are key factors to pay attention to; this can be gauged by customer feedback, product safety/quality complaints and controversies. Infringement on the intellectual property (IP) rights of other branded products could also arise.

Implications

In FY21, 70.6% (FY20: 71.6%) of its products were sourced from overseas, predominantly China. MDGM incorporates standard operating procedures to evaluate samples of new products to identify defective, unsafe or uncertified products that could impact its reputation. The group has also established clear guidelines in its procurement process to verify and ensure that the products it carries do not infringe on the IP rights held by others.

ESG highlights

On 20 Dec 2021, MDGM was added to the FTSE4Good Index.

Implications

We are positive on this matter, as it is a testament that MDGM's proactive approach in ESG is bearing fruit, and increases its appeal to a wider ESG-focused investor pool, in our view.

Trends

On the environmental front, MDGM focuses on energy and waste management, considering that it has more than 900 stores nationwide as at FY21, and a growing number of distribution centres. MDGM said that in 2021, the electricity consumption at its distribution centres alone amounted to 4.4m kWh (FY20: 2.9m kWh, 50.4% yoy increase) while its diesel consumption was about 3.2m litres (FY20: 2.4m litres, 33.3% yoy increase). This was primarily due to the expansion of MDGM footprint as it established new stores during the year.

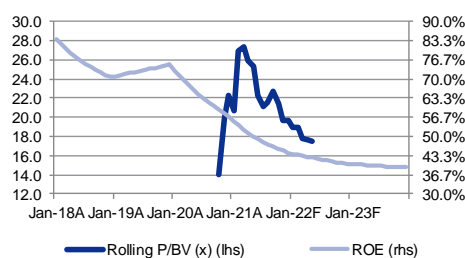
Implications

As MDGM continues to aggressively increase its store count, and energy and waste management metrics would be key data points to keep track of. An improvement in these metrics against peers could justify a premium valuation as well as lead to better earnings prospects from lower utilities expenses.

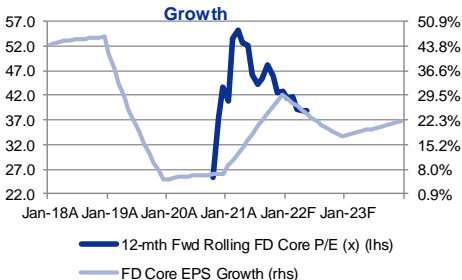
SOURCES: CGS-CIMB RESEARCH, REFINITIV

BY THE NUMBERS

P/BV vs ROE



12-mth Fwd FD Core P/E vs FD Core EPS Growth



Profit & Loss

(RMm)	Dec-20A	Dec-21A	Dec-22F	Dec-23F	Dec-24F
Total Net Revenues	2,559	3,373	4,179	4,814	5,309
Gross Profit	1,091	1,392	1,699	1,992	2,219
Operating EBITDA	706	895	1,062	1,288	1,457
Depreciation And Amortisation	(173)	(228)	(265)	(323)	(373)
Operating EBIT	534	667	798	965	1,083
Financial Income/(Expense)	(66)	(59)	(83)	(94)	(95)
Pretax Income/(Loss) from Assoc.	2	2	2	2	2
Non-Operating Income/(Expense)	0	0	0	0	0
Profit Before Tax (pre-EI)	470	610	717	873	991
Exceptional Items	(12)	(24)	0	0	0
Pre-tax Profit	458	586	717	873	991
Taxation	(121)	(155)	(189)	(231)	(262)
Exceptional Income - post-tax					
Profit After Tax	337	432	527	643	729
Minority Interests					
Preferred Dividends					
FX Gain/(Loss) - post tax					
Other Adjustments - post-tax					
Net Profit	337	432	527	643	729
Recurring Net Profit	346	449	527	643	729
Fully Diluted Recurring Net Profit	346	449	527	643	729

Cash Flow

(RMm)	Dec-20A	Dec-21A	Dec-22F	Dec-23F	Dec-24F
EBITDA	706.4	895.4	1,062.3	1,287.7	1,456.8
Cash Flow from Inv. & Assoc.					
Change In Working Capital	(202.4)	(100.4)	(101.1)	(119.1)	(93.2)
(Incr)/Decr in Total Provisions					
Other Non-Cash (Income)/Expense					
Other Operating Cashflow	6.9	13.8	(7.1)	(6.3)	(9.8)
Net Interest (Paid)/Received	(65.8)	(59.0)	(82.8)	(94.0)	(94.6)
Tax Paid	(120.8)	(138.7)	(189.2)	(230.5)	(261.6)
Cashflow From Operations	324.4	611.2	682.1	837.8	997.5
Capex	(119.9)	(145.2)	(320.3)	(285.4)	(286.1)
Disposals Of FAs/subsidiaries					
Acq. Of Subsidiaries/Investments	(2.1)	(2.5)	(1.0)	(1.0)	(1.0)
Other Investing Cashflow	1.4	2.6	0.0	0.0	0.0
Cash Flow From Investing	(120.7)	(145.2)	(321.3)	(286.4)	(287.1)
Debt Raised/(repaid)	(379.4)	(47.1)	0.0	0.0	0.0
Proceeds From Issue Of Shares	301.5	0.0	0.0	0.0	0.0
Shares Repurchased					
Dividends Paid	(95.8)	(172.6)	(224.2)	(273.1)	(310.0)
Preferred Dividends					
Other Financing Cashflow	(86.6)	(117.0)	(167.3)	(190.8)	(196.0)
Cash Flow From Financing	(260.3)	(336.7)	(391.5)	(464.0)	(506.0)
Total Cash Generated	(56.6)	129.4	(30.7)	87.5	204.4
Free Cashflow To Equity	(175.7)	419.0	360.8	551.4	710.4
Free Cashflow To Firm	272.7	526.7	447.1	648.6	809.9

SOURCES: CGS-CIMB RESEARCH, COMPANY REPORTS

BY THE NUMBERS... cont'd

Balance Sheet

(RMm)	Dec-20A	Dec-21A	Dec-22F	Dec-23F	Dec-24F
Total Cash And Equivalents	91	193	171	267	483
Total Debtors	128	140	229	264	291
Inventories	690	749	815	928	1,016
Total Other Current Assets	0	2	2	2	2
Total Current Assets	909	1,084	1,218	1,461	1,793
Fixed Assets	436	531	759	921	1,056
Total Investments	6	8	8	8	8
Intangible Assets	5	6	5	4	3
Total Other Non-Current Assets	897	1,071	1,225	1,253	1,249
Total Non-current Assets	1,344	1,616	1,997	2,186	2,315
Short-term Debt	243	192	192	192	192
Current Portion of Long-Term Debt					
Total Creditors	120	150	204	232	254
Other Current Liabilities	161	196	215	219	222
Total Current Liabilities	524	538	611	643	668
Total Long-term Debt	21	16	16	16	16
Hybrid Debt - Debt Component					
Total Other Non-Current Liabilities	832	997	1,135	1,165	1,183
Total Non-current Liabilities	853	1,013	1,152	1,181	1,199
Total Provisions	0	0	0	0	0
Total Liabilities	1,376	1,551	1,762	1,824	1,866
Shareholders' Equity	877	1,149	1,453	1,822	2,241
Minority Interests					
Total Equity	877	1,149	1,453	1,822	2,241

Key Ratios

	Dec-20A	Dec-21A	Dec-22F	Dec-23F	Dec-24F
Revenue Growth	12.5%	31.8%	23.9%	15.2%	10.3%
Operating EBITDA Growth	9.5%	26.7%	18.6%	21.2%	13.1%
Operating EBITDA Margin	27.6%	26.5%	25.4%	26.7%	27.4%
Net Cash Per Share (RM)	(0.028)	(0.003)	(0.006)	0.009	0.044
BVPS (RM)	0.14	0.18	0.23	0.29	0.36
Gross Interest Cover	7.74	11.00	9.24	9.93	10.89
Effective Tax Rate	26.3%	26.4%	26.4%	26.4%	26.4%
Net Dividend Payout Ratio	25.7%	40.7%	42.5%	42.5%	42.5%
Accounts Receivables Days	17.84	14.50	16.13	18.68	19.12
Inventory Days	148.0	132.5	115.1	112.7	115.1
Accounts Payables Days	25.15	24.85	26.03	28.18	28.78
ROIC (%)	27.3%	26.7%	27.8%	27.7%	27.8%
ROCE (%)	51.0%	53.5%	53.1%	52.5%	48.6%
Return On Average Assets	19.6%	20.2%	19.9%	20.8%	20.6%

Key Drivers

	Dec-20A	Dec-21A	Dec-22F	Dec-23F	Dec-24F
Mr DIY SSSG (%)	-8.0%	8.0%	5.5%	3.0%	2.0%
Mr TOY avg revenue per store (RM m)	0.8	1.1	1.5	1.5	1.6
Mr DOLLAR average revenue per store	1.0	2.0	2.1	2.2	2.3

SOURCES: CGS-CIMB RESEARCH, COMPANY REPORTS

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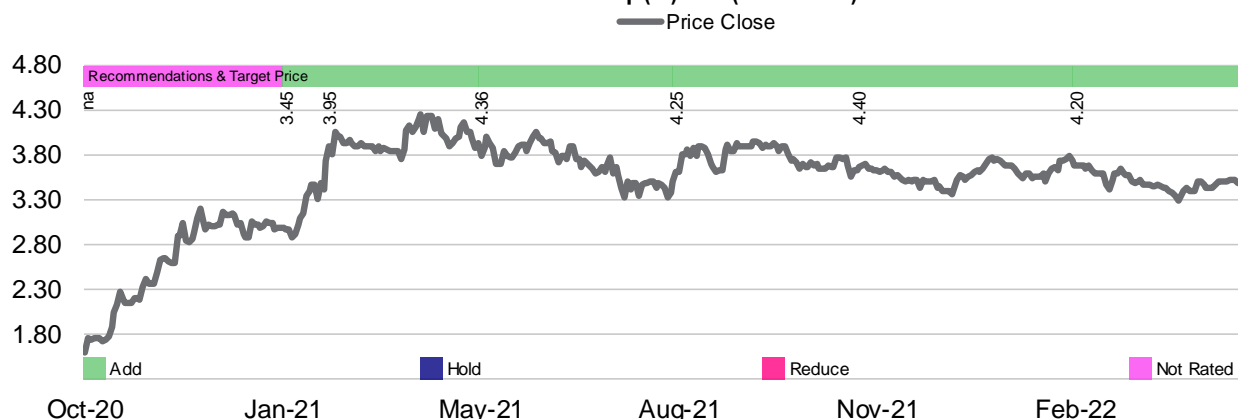
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Distribution of stock ratings and investment banking clients for quarter ended on 31 March 2022		
632 companies under coverage for quarter ended on 31 March 2022		
	Rating Distribution (%)	Investment Banking clients (%)
Add	70.3%	0.8%
Hold	22.0%	0.0%
Reduce	7.8%	0.2%

Spitzer Chart for stock being researched (2 year data)
Mr D.I.Y. Group (M) Bhd (MRDIY MK)

Corporate Governance Report of Thai Listed Companies (CGR). CG Rating by the Thai Institute of Directors Association (Thai IOD) in 2021, Anti-Corruption 2021

ADVANC – Excellent, Certified, **AMATA** – Excellent, Certified, **ANAN** – Excellent, n/a, **AOT** – Excellent, n/a, **AP** – Excellent, Certified, **ASP** – Excellent, n/a, **AWC** – Excellent, Declared, **AU** – Good, n/a, **BAM** – Very Good, Certified, **BAY** – Excellent, Certified, **BBL** – Excellent, Certified, **BCH** – Very Good, Certified, **BCP** – Excellent, Certified, **BCPG** – Excellent, Certified, **BDMS** – Excellent, n/a, **BEAUTY** – Good, n/a, **BEM** – Excellent, n/a, **BH** – Good, n/a, **BJC** – Very Good, n/a, **BLA** – Very Good, Certified, **BTS** – Excellent, Certified, **CBG** – Very Good, n/a, **CCET** – n/a, n/a, **CENTEL** – Excellent, Certified, **CHAYO** – Very Good, n/a, **CHG** – Very Good, n/a, **CK** – Excellent, n/a, **COM7** – Excellent, Certified, **CPALL** – Excellent, Certified, **CPF** – Excellent, Certified, **CPN** – Excellent, Certified, **CPNREIT** – n/a, n/a, **CRC** – Excellent, Declared, **DELTA** – Excellent, Certified, **DDD** – Excellent, n/a, **DIF** – n/a, n/a, **DOHOME** – Very Good, Declared, **DREIT** – n/a, n/a, **DTAC** – Excellent, Certified, **ECL** – Excellent, Certified, **EGCO** – Excellent, Certified, **EPG** – Excellent, Certified, **ERW** – Very Good, Certified, **GFPT** – Excellent, Certified, **GGC** – Excellent, Certified, **GLOBAL** – Excellent, n/a, **HANA** – Excellent, Certified, **HMPRO** – Excellent, Certified, **HUMAN** – Good, n/a, **ICHI** – Excellent, Certified, **III** – Excellent, Declared, **INTUCH** – Excellent, Certified, **IRPC** – Excellent, Certified, **ITD** – Very Good, n/a, **IVL** – Excellent, Certified, **JASIF** – n/a, n/a, **JKN** – n/a, Certified, **JMT** – Very Good, n/a, **KBANK** – Excellent, Certified, **KCE** – Excellent, Certified, **KEX** – Very Good, Declared, **KKP** – Excellent, Certified, **KSL** – Excellent, Certified, **KTB** – Excellent, Certified, **KTC** – Excellent, Certified, **LH** – Excellent, n/a, **LPN** – Excellent, Certified, **M** – Very Good, Certified, **MAKRO** – Excellent, Certified, **MC** – Excellent, Certified, **MEGA** – Very Good, n/a, **MINT** – Excellent, Certified, **MTC** – Excellent, Certified, **NETBAY** – Very Good, n/a, **NRF** – Very Good, Declared, **OR** – Excellent, n/a, **ORI** – Excellent, Certified, **OSP** – Excellent, n/a, **PLANB** – Excellent, Certified, **PRINC** – Very Good, Certified, **PR9** – Excellent, Declared, **PSH** – Excellent, Certified, **PTT** – Excellent, Certified, **PTTEP** – Excellent, n/a, **PTTGC** – Excellent, Certified, **QH** – Excellent, Certified, **RAM** – n/a, n/a, **RBF** – Very Good, n/a, **RS** – Excellent, Declared, **RSP** – Good, n/a, **S** – Excellent, n/a, **SAK** – Very Good, Declared, **SAPPE** – Very Good, Certified, **SAWAD** – Very Good, n/a, **SCB** – Excellent, Certified, **SCC** – Excellent, Certified, **SCGP** – Excellent, Declared, **SECURE** – n/a, n/a, **SHR** – Excellent, n/a, **SIRI** – Excellent, Certified, **SPA** – Very Good, n/a, **SPALI** – Excellent, Certified, **SPRC** – Excellent, Certified, **SSP** – Good, Certified, **STEC** – Excellent, n/a, **SVI** – Excellent, Certified, **SYNEX** – Very Good, Certified, **TCAP** – Excellent, Certified, **THANI** – Excellent, Certified, **TIDLOR** – n/a, Certified, **TISCO** – Excellent, Certified, **TKN** – Very Good, n/a, **TOP** – Excellent, Certified, **TRUE** – Excellent, Certified, **TTB** – Excellent, Certified, **TU** – Excellent, Certified, **TVO** – Excellent, Certified, **VGI** – Excellent, Certified, **WHA** – Excellent, Certified, **WHART** – n/a, n/a, **WICE** – Excellent, Certified, **WORK** – Good, n/a.

- CG Score 2021 from Thai Institute of Directors Association (IOD)

- Companies participating in Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC) under Thai Institute of Directors (as of August 5, 2021) are categorised into: companies that have declared their intention to join CAC, and companies certified by CAC.

Recommendation Framework	
Stock Ratings	Definition:
Add	The stock's total return is expected to exceed 10% over the next 12 months.
Hold	The stock's total return is expected to be between 0% and positive 10% over the next 12 months.
Reduce	The stock's total return is expected to fall below 0% or more over the next 12 months.
The total expected return of a stock is defined as the sum of the: (i) percentage difference between the target price and the current price and (ii) the forward net dividend yields of the stock. Stock price targets have an investment horizon of 12 months.	
Sector Ratings	Definition:
Overweight	An Overweight rating means stocks in the sector have, on a market cap-weighted basis, a positive absolute recommendation.
Neutral	A Neutral rating means stocks in the sector have, on a market cap-weighted basis, a neutral absolute recommendation.
Underweight	An Underweight rating means stocks in the sector have, on a market cap-weighted basis, a negative absolute recommendation.
Country Ratings	Definition:
Overweight	An Overweight rating means investors should be positioned with an above-market weight in this country relative to benchmark.
Neutral	A Neutral rating means investors should be positioned with a neutral weight in this country relative to benchmark.
Underweight	An Underweight rating means investors should be positioned with a below-market weight in this country relative to benchmark.