

Malaysia

ADD (no change)

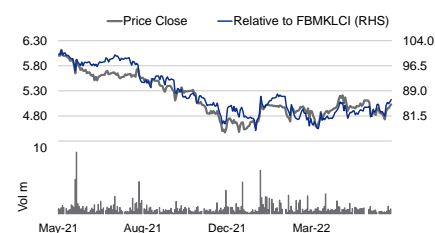
Consensus ratings*: Buy 5 Hold 6 Sell 1

Current price:	RM5.03
Target price:	RM5.60
Previous target:	RM5.40
Up/downside:	11.3%
CGS-CIMB / Consensus:	6.8%
Reuters:	QRES.KL
Bloomberg:	QLG MK
Market cap:	US\$2,804m
	RM12,241m
Average daily turnover:	US\$0.79m
	RM3.37m
Current shares o/s:	2,434m
Free float:	39.0%

*Source: Bloomberg

Key changes in this note

- FY23-24F EPS is raised by 1.5-4.6%.
- We introduce our FY25F EPS estimates.



Source: Bloomberg

Price performance	1M	3M	12M
Absolute (%)	-1.6	1.6	-16.2
Relative (%)	2	5.7	-13

Major shareholders

	% held
CBG Holdings	38.7
Farsathy Holdings	11.2
Juw Teck Cheah	0.8

Analyst(s)


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QL Resources

4QFY22: Positive surprise from ILF segment

- FY3/22 net profit waned 7% yoy to RM217m; this was above estimates from higher-than-expected contribution from the ILF segment in 4QFY22.
- Despite higher input costs, QL should post stronger earnings in FY23 from: i) higher consumer demand, ii) price hikes, and iii) greater economies of scale.
- Reiterate Add, with a higher TP of RM5.60 (38x CY23F P/E).

4QFY3/22 net profit rose 16.1% qoq; above expectations

4QFY22 revenue dipped 2% qoq, due to lower contributions from both marine product manufacturing (MPM; due to seasonality factors) and palm oil and clean energy (POCE; due to lower tonnage of FFB processed). Also, 4QFY22 EBITDA margin declined 0.5% pt qoq, from lower contribution from the high-margin MPM segment. Yet, 4QFY22 net profit rose 16.1% qoq to RM69.4m, owing to a lower tax rate (-5.5% pts qoq); this was above expectations, due to a surge in contribution from integrated livestock farming (ILF; higher poultry selling prices and government cost subsidy from 5 Feb 22 to 4 Jun 22). A 3.5 sen/share dividend was declared (39% div. payout), as expected.

FY3/22 core net profit waned 6.7% yoy to RM217.3m

FY3/22 revenue rose 19.8% yoy, due to higher contribution from POCE (+107% yoy), ILF and convenience store chain (CVS; +31% yoy). This more than offset the lower contribution from the MPM segment (-7% yoy), due to lower fish catch. However, FY22 EBITDA margins waned 2.5% pts yoy to 11.2%, due to lower contribution from the high-margin MPM segment. As a result, FY22 core net profit waned 6.7% yoy to RM217.3m.

CVS as new standalone segment for the first time

In 4QFY22, QL Resources disclosed contribution from its CVS segment as a standalone segment for the first time. We note that the CVS segment recorded a 31%/242% yoy growth in revenue/pre-tax profit in FY22 to RM637.2m/RM43.0m, thanks to the easing of lockdown measures since 3QFY22, resulting in better consumer footfall. The CVS segment contributed 12.1% and 13.4% of QL's total FY22 revenue and pre-tax profit.

Expecting 33% growth in FY23F net profit

Going forward, we expect QL to post stronger results in FY23F (33.3% growth in net profit). This will be driven by a pick-up in economic activities and consumer footfall (from easing of lockdown measures), generating higher demand for its products across all its business segments. Despite higher input prices, we believe QL can mitigate its impact on margins via better cost control and greater economies of scale.

Reiterate Add, with a higher TP of RM5.60 (38x CY23F P/E)

We raise our FY23-24 EPS by 1.5-4.6% to account for better contribution from the poultry segment. We introduce our FY25F EPS estimates. In tandem with our EPS hikes, our TP rises to RM5.60 (38x CY23F P/E, +1 s.d. of 5-year average P/E). Our Add call is backed by: i) the defensive nature of its businesses, ii) strong brand name (poultry and MPM), iii) strong proxy to consumer spending recovery and ESG-related business (POCE).

Financial Summary

	Mar-21A	Mar-22A	Mar-23F	Mar-24F	Mar-25F
Revenue (RMm)	4,379	5,247	5,485	6,076	6,625
Operating EBITDA (RMm)	601.3	588.8	696.1	836.2	906.9
Net Profit (RMm)	311.9	217.3	289.6	379.1	418.5
Core EPS (RM)	0.07	0.09	0.12	0.16	0.17
Core EPS Growth	(28.7%)	25.2%	33.3%	30.9%	10.4%
FD Core P/E (x)	70.55	56.33	42.27	32.29	29.25
DPS (RM)	0.035	0.035	0.047	0.061	0.067
Dividend Yield	0.70%	0.70%	0.93%	1.21%	1.34%
EV/EBITDA (x)	22.25	22.69	18.91	15.57	14.09
P/FCFE (x)	30.6	254.0	25.3	25.2	20.0
Net Gearing	35.6%	32.6%	22.9%	15.9%	7.0%
P/BV (x)	5.29	4.95	4.62	4.25	3.90
ROE	8.0%	9.1%	11.3%	13.7%	13.9%
% Change In Core EPS Estimates			1.49%	4.57%	
CGS-CIMB/Consensus EPS (x)			1.09	1.27	

SOURCES: CGS-CIMB RESEARCH, COMPANY REPORTS

Figure 1: Results comparison

FYE Mar (RM m)	4QFY22	4QFY21	yoy % chg	qoq % chg	FY22 Cum	FY21 Cum	yoy % chg	Prev. FY22F	Comments
Revenue	1,373.1	1,219.2	12.6	(2.0)	5,247.4	4,378.8	19.8	4,924.6	FY22: Stronger yoy mainly thanks to to higher contribution from POCE (+107% yoy), ILF and convenience store chain (CVS - +31% yoy)
Operating costs	(1,216.3)	(1,083.1)	12.3	(1.5)	(4,658.6)	(3,777.5)	23.3	(4,377.1)	
EBITDA	156.7	136.0	15.2	(5.8)	588.8	601.3	(2.1)	547.5	
EBITDA margin (%)	11.4	11.2	0.3	(0.5)	11.2	13.7	(2.5)	11.1	FY22: Owing to lower contribution from MPM segment (higher margin segment)
Depn & amort.	(52.8)	(56.9)	(7.2)	(7.8)	(224.4)	(208.2)	7.8	(195.3)	PPE of RM2.2bn as at end-FY3/22
EBIT	103.9	79.1	31.4	(4.7)	364.4	393.2	(7.3)	352.2	
Interest expense	(13.8)	(14.3)	(3.4)	(2.7)	(51.9)	(56.4)	(8.0)	(62.6)	Total net borrowings of RM884m as at end-FY22
Interest & invt inc	2.5	2.3	9.8	36.2	8.2	7.5	8.7	8.3	
Associates' contrib	0.1	0.1	(22.1)	(50.4)	0.5	9.3	(94.4)	0.0	
Exceptionals	0.0	79.0	nm	nm	0.0	79.0	nm	0.0	FY21: Remeasurement gain of RM79m in the CPO business pillar
Pretax profit	92.8	146.3	(36.6)	(4.4)	321.2	432.6	(25.7)	297.8	
Tax	(21.9)	(28.3)	(22.5)	(22.3)	(85.7)	(107.4)	(20.2)	(71.5)	
Tax rate (%)	23.7	19.4	4.3	(5.5)	26.7	24.8	1.8	(24.0)	In line with statutory rate as QL is not impacted by Cukai Makmur of 33% thanks to none of subsidiaries achieved chargeable income exceeding RM100m in FY22.
Minority interests	(1.4)	(3.4)	(57.6)	(83.9)	(18.2)	(13.3)	37.2	(20.0)	
Net profit	69.4	114.6	(39.4)	16.1	217.3	311.9	(30.3)	206.4	Above expectations, at 105% of our and 103% of Bloomberg consensus full-year estimates
Core net profit	69.4	35.6	95.1	16.1	217.3	232.9	(6.7)	206.4	
EPS (sen)	2.9	4.7	(39.4)	16.1	8.9	12.8	(30.3)	8.5	
Core EPS (sen)	2.9	1.5	95.1	16.1	8.9	9.6	(6.7)	8.5	Based on shares outstanding of 2.4bn

SOURCES: CGS-CIMB RESEARCH, COMPANY REPORTS

Figure 2: Segmental breakdown

FYE Mar	4QFY22	4QFY21	yoy % chg	3QFY22	qoq % chg	FY22	FY21	yoy % chg
Revenue (RM m)								
MPM	288.6	295.6	(2.4)	330.5	(12.7)	1174.3	1257.1	(6.6)
POCE	178.2	141.6	25.8	188.8	(5.6)	648.0	312.5	107.3
CVS	177.2	142.5	24.4	178.2	(0.5)	637.2	485.5	31.3
ILF	729.1	639.5	14.0	703.4	3.7	2787.9	2323.6	20.0
Total	1373.1	1219.2	12.6	1400.8	(2.0)	5247.4	4378.8	19.8
Pre-tax profit (RM m)								
MPM	44.2	51.6	(14.4)	61.7	(28.3)	200.8	260.8	(23.0)
POCE	5.8	73.7	(92.1)	16.2	(64.0)	45.3	86.6	(47.6)
CVS	15.1	6.3	140.0	15.6	(3.3)	43.0	12.6	242.4
ILF	27.7	14.7	88.1	3.5	689.9	32.1	72.6	(55.8)
Total	92.8	146.3	(36.6)	97.0	(4.4)	321.2	432.6	(25.7)
Pre-tax profit margin (%)								
MPM	15.3%	17.5%	-2.2%	18.7%	-3.3%	17.1%	20.7%	-3.7%
POCE	3.3%	52.0%	-48.7%	8.6%	-5.3%	7.0%	27.7%	-20.7%
CVS	8.5%	4.4%	4.1%	8.7%	-0.2%	6.7%	2.6%	4.2%
ILF	3.8%	2.3%	1.5%	0.5%	3.3%	1.2%	3.1%	-2.0%
Total	6.8%	12.0%	-5.2%	6.9%	-16.7%	6.1%	9.9%	-375.7%
Percentage of total revenue (%)								
MPM	21.0%	24.2%	-3.2%	23.6%	-2.6%	22.4%	28.7%	-6.3%
POCE	13.0%	11.6%	1.4%	13.5%	-0.5%	12.3%	7.1%	5.2%
CVS	12.9%	11.7%	1.2%	12.7%	0.2%	12.1%	11.1%	1.1%
ILF	53.1%	52.5%	0.6%	50.2%	2.9%	53.1%	53.1%	0.1%
Percentage of total pre-tax profit (%)								
MPM	47.7%	35.3%	12.3%	63.6%	-16.0%	62.5%	60.3%	2.2%
POCE	6.3%	50.4%	-44.1%	16.7%	-10.4%	14.1%	20.0%	-5.9%
CVS	16.3%	4.3%	12.0%	16.1%	0.2%	13.4%	2.9%	10.5%
ILF	29.8%	10.1%	19.8%	3.6%	26.2%	10.0%	16.8%	-6.8%

SOURCE: CGS-CIMB RESEARCH, COMPANY

Figure 3: Earnings revision

RM m	FY22A	FY23F			FY24F			FY25F		
		Old	New	%chg	Old	New	%chg	Old	New	%chg
Revenue	5,247	5,380	5,485	2.0%	5,969	6,076	1.8%	-	6,625	-
EBITDA	589	670	696	3.9%	790	836	5.9%	-	907	-
Core pretax profit	321	404	407	0.7%	509	528	3.7%	-	583	-
Core net profit	217	285	290	1.5%	362	379	4.6%	-	418	-
Core EPS (sen)	9	12	12	1.5%	15	16	4.6%	-	17	-

SOURCES: CGS-CIMB RESEARCH, COMPANY REPORTS

Re-rating catalysts and downside risks ►


Potential re-rating catalysts: higher poultry prices and/or higher-than-expected contributions from the MPM segment.

Downside risks: A sharp rise in feed cost prices and/or lower margins in the MPM segment.

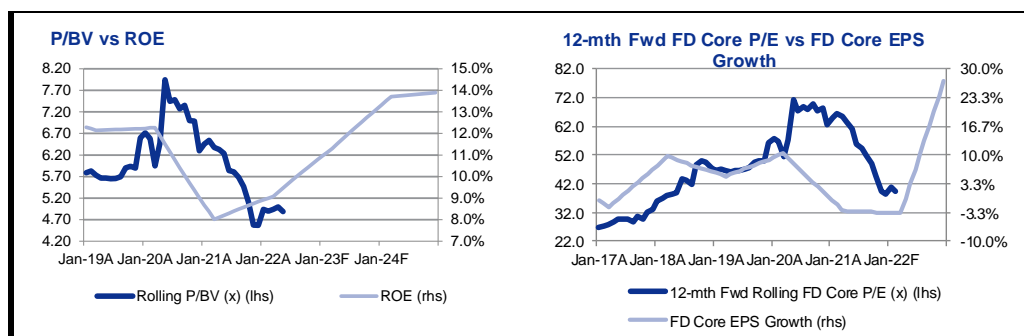
Figure 4: Sector comparison (CGS-CIMB's Malaysia consumer sector coverage)

Company	Bloomberg Ticker	Recom	Share price (local curr)	Target Price (local curr)	Market Cap (US\$ m)	Core P/E (x)		3-year EPS CAGR (%)	P/BV (x)		Recurring ROE (%)		EV/EBITDA (x)		Dividend Yield (%)	
						CY22F	CY23F		CY22F	CY23F	CY22F	CY23F	CY22F	CY23F	CY22F	CY23F
Consumer Staples																
Nestle (Malaysia)	JESZ MK	Hold	133.10	135.00	7,128	52.7	42.7	11.1%	53.0	52.4	101.2%	123.5%	27.9	25.9	1.9%	2.3%
Fraser & Neave Holdings	FNH MK	Add	21.06	29.80	1,764	16.6	15.7	4.8%	2.4	2.3	15.2%	15.0%	9.3	8.5	3.2%	3.5%
QL Resources	QLG MK	Add	5.03	5.60	2,796	45.0	34.4	N/A	4.7	4.3	11.0%	13.2%	19.2	16.2	0.9%	1.1%
Power Root Bhd	WRT MK	Hold	1.56	1.40	139	27.3	22.4	N/A	2.5	2.5	9.1%	11.0%	14.8	12.7	3.5%	4.2%
Kawan Food	KFB MK	Add	1.67	2.50	137	16.2	13.3	17.0%	1.5	1.4	9.8%	11.0%	8.4	6.9	2.1%	2.4%
MSM Malaysia Holdings	VSM MK	Reduce	0.79	0.62	127	na	261.4	-55.9%	0.4	0.4	-3.2%	0.1%	39.1	10.2	0.0%	0.2%
CCK Consolidated Holdings	CCK MK	Add	0.58	0.81	83	10.8	9.4	14.1%	1.1	1.0	10.6%	10.9%	4.4	3.9	3.0%	3.3%
Weighted Subsector Average						44.2	38.3	6.9%	32.5	32.0	64.3%	77.9%	22.8	20.5	1.9%	2.2%
Consumer Discretionary																
7-Eleven Malaysia Holdings	SEM MK	Add	1.40	1.83	360	17.8	16.9	16.4%	13.2	10.1	89.8%	67.9%	5.1	4.7	3.5%	3.6%
Berjaya Food Berhad	BFD MK	Add	4.42	5.50	364	15.2	14.3	17.7%	4.0	3.6	27.4%	26.5%	4.6	4.1	4.7%	4.9%
Bonia Corporation	BON MK	Add	2.55	3.00	117	13.4	12.4	23.7%	1.3	1.2	9.9%	10.0%	5.4	5.1	3.0%	3.2%
DKSH Holdings (Malaysia)	KSH MK	Add	4.39	6.20	158	7.4	7.1	7.3%	0.9	0.8	12.4%	11.4%	4.4	4.0	2.3%	2.3%
Lee Swee Kiat Group	SKG MK	Add	0.72	1.63	26	8.5	5.7	27.2%	1.6	1.3	19.6%	25.0%	3.7	2.3	4.6%	6.9%
Mynews Holdings Berhad	NHB MK	Reduce	0.62	0.50	96	N/A	36.6	25.9%	1.9	1.8	-6.5%	5.1%	10.1	5.8	0.1%	0.7%
Panasonic Manufacturing Malaysia Berhad	PMM MK	Hold	28.10	31.20	390	18.0	13.5	N/A	2.2	2.2	12.2%	16.4%	8.8	6.6	6.7%	7.1%
InNature Bhd	URE MK	Hold	0.49	0.62	79	15.7	14.3	18.0%	2.4	2.3	15.9%	16.1%	7.2	6.5	4.6%	4.9%
Senheng New Retail Bhd	5305 MK	Add	0.64	0.88	219	14.2	12.6	6.8%	1.8	1.6	17.7%	13.2%	5.0	4.6	2.2%	2.4%
Mr D.I.Y. Group (M) Bhd	RDIY MK	Add	3.40	4.00	4,879	40.5	33.2	15.2%	14.7	11.7	41.6%	39.3%	21.5	18.1	1.1%	1.3%
Weighted Subsector Average						33.4	28.2	14.4%	11.9	9.6	38.6%	35.9%	17.3	14.6	1.9%	2.1%
Sin (Brewers & Tobacco)																
Carlsberg Brewery (M)	CAB MK	Add	22.50	25.20	1,571	23.4	19.9	19.4%	27.0	25.2	129.3%	131.0%	15.3	14.3	3.7%	4.8%
Heineken Malaysia Bhd	HEIM MK	Add	24.60	29.00	1,697	23.9	19.9	14.8%	18.7	18.7	80.5%	93.9%	14.0	13.2	4.3%	5.0%
Weighted Subsector Average						23.7	19.9	17.0%	22.7	21.8	103.9%	111.7%	14.7	13.7	4.0%	4.9%
Weighted Average						37.9	32.6	10.7%	24.9	23.7	62.4%	70.2%	19.9	17.7	2.2%	2.6%
Simple Average						23.4	32.0	11.4%	9.5	8.9	33.6%	35.9%	12.8	9.9	2.8%	3.3%

SOURCES: CGS-CIMB RESEARCH, COMPANY REPORTS, BLOOMBERG

<div style="display: flex; justify-content: space-between; align-items: center;"> <div style="width: 30%;"> <p>ESG in a nutshell DBL-Click to DEL Table</p> </div> <div style="width: 20%; text-align: center;">  </div> <div style="width: 40%; text-align: right;"> <p>Refinitiv ESG Scores</p> <table border="1" style="margin-left: auto; margin-right: auto;"> <tr> <td style="background-color: #90EE90; text-align: center;">C+ <small>ESG Score</small></td> <td style="background-color: #3CB371; color: white; text-align: center;">A+ <small>ESG Controversies Score</small></td> <td style="background-color: #90EE90; text-align: center;">C+ <small>ESG Combined Score</small></td> <td style="background-color: #FFD700; text-align: center;">C <small>ESG Environment Pillar Score</small></td> <td style="background-color: #90EE90; text-align: center;">B- <small>ESG Social Pillar Score</small></td> <td style="background-color: #FFA500; text-align: center;">C- <small>ESG Government Pillar Score</small></td> </tr> </table> </div> </div>		C+ <small>ESG Score</small>	A+ <small>ESG Controversies Score</small>	C+ <small>ESG Combined Score</small>	C <small>ESG Environment Pillar Score</small>	B- <small>ESG Social Pillar Score</small>	C- <small>ESG Government Pillar Score</small>
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<p>According to FTSE Russell's assessment, based on a Jun 21 results review, QL Resources is ranked among the top 51-75% by ESG Ratings among PLCs in FBM EMAS. QL said it views sustainability as an integral part of its business operations, and it is embedded into all of its businesses. Its sustainability efforts are headed by a sustainability steering committee, which is chaired by the executive chairman and comprises heads of business units and business functions.</p>							
<p>Keep your eye on</p>	<p>Implications</p>						
<p>QL's subsidiaries Pt Pipit Mutiara Indah (PMI) and QL Mutiara are facing a lawsuit initiated by PMI's minority shareholder. The lawsuit alleges negligence on the part of PMI's management, resulting in PMI suffering 8 years of continuous losses.</p>	<p>We are negative on this matter. While QL has said that there is no basis to this lawsuit, we believe that in the event of an unfavourable judgment by the court, this is downside risk to QL's governance.</p>						
<p>ESG highlights</p>	<p>Implications</p>						
<p>QL raised its stake (acquired a controlling 50.5% stake as of FY21) in Boilermech, with the latter becoming a QL group subsidiary. This is in line with QL's group strategy of increasing its exposure to businesses within the Environmental, Social and Governance (ESG) sector.</p>	<p>We are positive on this matter as it will allow QL to benefit from Boilermech's growing business in the clean energy and sustainable technology sector, with the latter in the process of diversifying its biomass engineering portfolio into the water treatment sector and solar energy industry.</p>						
<p>Trends</p>	<p>Implications</p>						
<p>QL has since FY20 begun tracking its overall wastage (solid and water), greenhouse gases (GHG), and water withdrawal volumes (levels), among others. In FY21, the company avoided over 27,200 Tco2e GHG emissions, generated over 11,500 MWh of renewable energy, harvested 86m3 rainwater to reduce water withdrawal, diverted 97% of the waste generated from landfill, and converted 84% of chicken manure into organic fertiliser.</p>	<p>We are positive on this matter, as QL is making efforts to reduce the environmental impact of its businesses and increase the operational efficiency of energy, water and waste..</p>						

SOURCES: CGS-CIMB RESEARCH, REFINITIV

BY THE NUMBERS

Profit & Loss

(RMm)	Mar-21A	Mar-22A	Mar-23F	Mar-24F	Mar-25F
Total Net Revenues	4,379	5,247	5,485	6,076	6,625
Gross Profit	999	951	1,057	1,138	1,228
Operating EBITDA	601	589	696	836	907
Depreciation And Amortisation	(208)	(224)	(244)	(262)	(279)
Operating EBIT	393	364	452	574	628
Financial Income/(Expense)	(49)	(44)	(45)	(47)	(46)
Pretax Income/(Loss) from Assoc.	9	1	1	1	1
Non-Operating Income/(Expense)	0	0	0	0	0
Profit Before Tax (pre-EI)	354	321	407	528	583
Exceptional Items	79	0	0	0	0
Pre-tax Profit	433	321	407	528	583
Taxation	(107)	(86)	(98)	(127)	(140)
Exceptional Income - post-tax					
Profit After Tax	325	236	310	401	443
Minority Interests	(13)	(18)	(20)	(22)	(24)
Preferred Dividends	0	0	0	0	0
FX Gain/(Loss) - post tax	0	0	0	0	0
Other Adjustments - post-tax	0	0	0	0	0
Net Profit	312	217	290	379	418
Recurring Net Profit	174	217	290	379	418
Fully Diluted Recurring Net Profit	174	217	290	379	418

Cash Flow

(RMm)	Mar-21A	Mar-22A	Mar-23F	Mar-24F	Mar-25F
EBITDA	601.3	588.8	696.1	836.2	906.9
Cash Flow from Invt. & Assoc.	0.0	0.0	0.0	0.0	0.0
Change In Working Capital	76.9	(126.4)	88.4	(50.9)	(45.7)
(Incr)/Decr in Total Provisions	0.0	0.0	0.0	0.0	0.0
Other Non-Cash (Income)/Expense	0.0	0.0	0.0	0.0	0.0
Other Operating Cashflow	105.9	103.3	143.3	173.3	185.4
Net Interest (Paid)/Received	(9.7)	0.0	(45.5)	(46.6)	(45.6)
Tax Paid	(87.7)	(88.2)	(97.8)	(126.7)	(139.8)
Cashflow From Operations	686.6	477.5	784.5	785.3	861.2
Capex	(325.6)	(209.9)	(300.0)	(300.0)	(250.0)
Disposals Of FAs/subsidiaries	14.1	0.0	0.0	0.0	0.0
Acq. Of Subsidiaries/investments	0.0	0.0	0.0	0.0	0.0
Other Investing Cashflow	46.3	(0.1)	0.0	0.0	0.0
Cash Flow From Investing	(265.3)	(210.0)	(300.0)	(300.0)	(250.0)
Debt Raised/(repaid)	(20.6)	(219.4)	0.0	0.0	0.0
Proceeds From Issue Of Shares	0.0	0.0	0.0	0.0	0.0
Shares Repurchased	0.0	0.0	0.0	0.0	0.0
Dividends Paid	(77.8)	(96.1)	(113.5)	(148.6)	(164.0)
Preferred Dividends	0.0	0.0	0.0	0.0	0.0
Other Financing Cashflow	32.7	0.0	0.0	0.0	0.0
Cash Flow From Financing	(65.7)	(315.5)	(113.5)	(148.6)	(164.0)
Total Cash Generated	355.6	(47.9)	371.0	336.7	447.2
Free Cashflow To Equity	400.7	48.2	484.5	485.3	611.2
Free Cashflow To Firm	438.6	267.6	539.0	541.8	667.7

SOURCES: CGS-CIMB RESEARCH, COMPANY REPORTS

BY THE NUMBERS... cont'd
Balance Sheet

(RMm)	Mar-21A	Mar-22A	Mar-23F	Mar-24F	Mar-25F
Total Cash And Equivalents	486	478	697	860	1,122
Total Debtors	482	584	603	668	729
Inventories	652	679	531	593	648
Total Other Current Assets	344	336	336	336	336
Total Current Assets	1,964	2,077	2,167	2,457	2,834
Fixed Assets	2,211	2,230	2,369	2,406	2,377
Total Investments	22	21	21	21	21
Intangible Assets	0	0	0	0	0
Total Other Non-Current Assets	638	639	639	639	639
Total Non-current Assets	2,871	2,890	3,028	3,066	3,037
Short-term Debt	784	926	926	926	926
Current Portion of Long-Term Debt	0	0	0	0	0
Total Creditors	575	563	596	671	740
Other Current Liabilities	23	22	22	22	22
Total Current Liabilities	1,382	1,511	1,544	1,619	1,688
Total Long-term Debt	608	436	436	436	436
Hybrid Debt - Debt Component	0	0	0	0	0
Total Other Non-Current Liabilities	155	155	155	155	155
Total Non-current Liabilities	764	592	592	592	592
Total Provisions	145	155	155	155	155
Total Liabilities	2,290	2,257	2,290	2,365	2,434
Shareholders' Equity	2,314	2,474	2,650	2,881	3,135
Minority Interests	231	235	255	277	302
Total Equity	2,546	2,709	2,906	3,158	3,437

Key Ratios

	Mar-21A	Mar-22A	Mar-23F	Mar-24F	Mar-25F
Revenue Growth	5.4%	19.8%	4.5%	10.8%	9.0%
Operating EBITDA Growth	10.2%	(2.1%)	18.2%	20.1%	8.5%
Operating EBITDA Margin	13.7%	11.2%	12.7%	13.8%	13.7%
Net Cash Per Share (RM)	(0.37)	(0.36)	(0.27)	(0.21)	(0.10)
BVPS (RM)	0.95	1.02	1.09	1.18	1.29
Gross Interest Cover	6.97	7.02	8.30	10.15	11.10
Effective Tax Rate	24.8%	26.7%	24.0%	24.0%	24.0%
Net Dividend Payout Ratio	36.6%	39.2%	39.2%	39.2%	39.2%
Accounts Receivables Days	37.41	37.06	39.49	38.30	38.49
Inventory Days	62.02	56.55	49.89	41.65	41.94
Accounts Payables Days	45.01	39.06	38.79	38.18	38.44
ROIC (%)	N/A	N/A	N/A	N/A	N/A
ROCE (%)	N/A	N/A	N/A	N/A	N/A
Return On Average Assets	N/A	N/A	N/A	N/A	N/A

Key Drivers

	Mar-21A	Mar-22A	Mar-23F	Mar-24F	Mar-25F
RM/mt	1,216.2	1,264.9	1,315.5	1,368.1	1,422.8
RM/egg (sen)	29.4	29.3	29.2	29.1	28.9
RM/broiler	16.7	17.1	17.1	17.1	17.1
Total FFB (mt/year)	500,000.0	500,000.0	500,001.0	500,001.0	500,001.0
CPO RM/mt	2,900.0	2,900.0	2,900.0	2,900.0	2,900.0
Fish caught (mt/year)-total	589,071.7	647,978.9	716,016.7	780,458.2	850,699.4

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Corporate Governance Report:

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The survey result is as of the date appearing in the Corporate Governance Report of Thai Listed Companies. As a result, the survey result may be changed after that date. CGS-CIMB Thailand does not confirm nor certify the accuracy of such survey result.

Score Range:	90 - 100	80 – 89	70 - 79	Below 70	No Survey Result
Description:	Excellent	Very Good	Good	N/A	N/A

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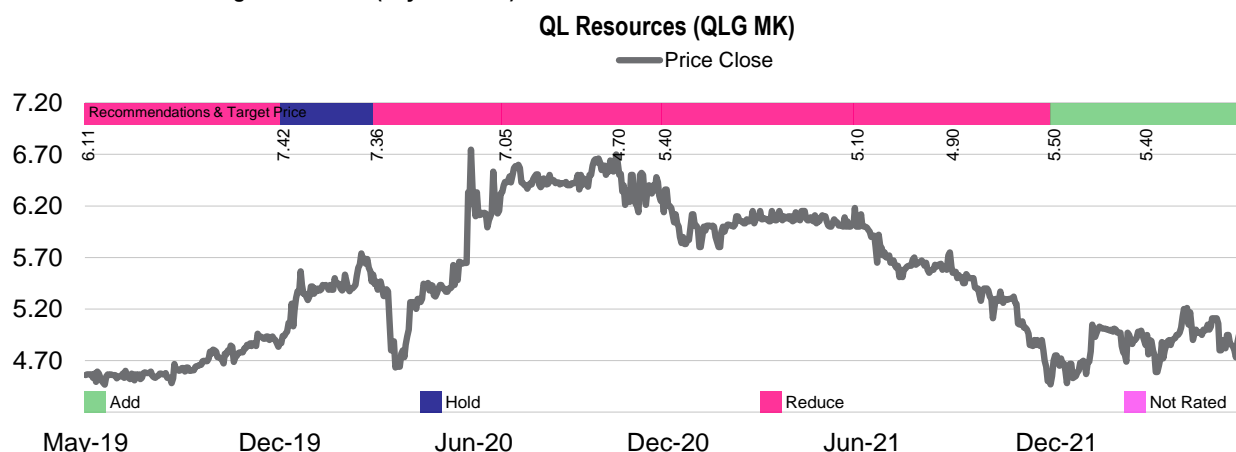
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Distribution of stock ratings and investment banking clients for quarter ended on 31 March 2022		
632 companies under coverage for quarter ended on 31 March 2022		
	Rating Distribution (%)	Investment Banking clients (%)
Add	70.3%	0.8%
Hold	22.0%	0.0%
Reduce	7.8%	0.2%

Spitzer Chart for stock being researched (2 year data)



Corporate Governance Report of Thai Listed Companies (CGR). CG Rating by the Thai Institute of Directors Association (Thai IOD) in 2021, Anti-Corruption 2021

ADVANC – Excellent, Certified, **AMATA** – Excellent, Certified, **ANAN** – Excellent, n/a, **AOT** – Excellent, n/a, **AP** – Excellent, Certified, **ASP** – Excellent, n/a, **AWC** – Excellent, Declared, **AU** – Good, n/a, **BAM** – Very Good, Certified, **BAY** – Excellent, Certified, **BBL** – Excellent, Certified, **BCH** – Very Good, Certified, **BCP** – Excellent, Certified, **BCPG** – Excellent, Certified, **BDMS** – Excellent, n/a, **BEAUTY** – Good, n/a, **BEM** – Excellent, n/a, **BH** – Good, n/a, **BJC** – Very Good, n/a, **BLA** – Very Good, Certified, **BTS** – Excellent, Certified, **CBG** – Very Good, n/a, **CCET** – n/a, n/a, **CENTEL** – Excellent, Certified, **CHAYO** – Very Good, n/a, **CHG** – Very Good, n/a, **CK** – Excellent, n/a, **COM7** – Excellent, Certified, **CPALL** – Excellent, Certified, **CPF** – Excellent, Certified, **CPN** – Excellent, Certified, **CPNREIT** – n/a, n/a, **CRC** – Excellent, Declared, **DELTA** – Excellent, Certified, **DDD** – Excellent, n/a, **DIF** – n/a, n/a, **DOHOME** – Very Good, Declared, **DREIT** – n/a, n/a, **DTAC** – Excellent, Certified, **ECL** – Excellent, Certified, **EGCO** – Excellent, Certified, **EPG** – Excellent, Certified, **ERW** – Very Good, Certified, **GFPT** – Excellent, Certified, **GGC** – Excellent, Certified, **GLOBAL** – Excellent, n/a, **HANA** – Excellent, Certified, **HMPRO** – Excellent, Certified, **HUMAN** – Good, n/a, **ICHI** – Excellent, Certified, **III** – Excellent, Declared, **INTUCH** – Excellent, Certified, **IRPC** – Excellent, Certified, **ITD** – Very Good, n/a, **IVL** – Excellent, Certified, **JASIF** – n/a, n/a, **JKN** – n/a, Certified, **JMT** – Very Good, n/a, **KBANK** – Excellent, Certified, **KCE** – Excellent, Certified, **KEX** – Very Good, Declared, **KKP** – Excellent, Certified, **KSL** – Excellent, Certified, **KTB** – Excellent, Certified, **KTC** – Excellent, Certified, **LH** – Excellent, n/a, **LPN** – Excellent, Certified, **M** – Very Good, Certified, **MAKRO** – Excellent, Certified, **MC** – Excellent, Certified, **MEGA** – Very Good, n/a, **MINT** – Excellent, Certified, **MTC** – Excellent, Certified, **NETBAY** – Very Good, n/a, **NRF** – Very Good, Declared, **OR** – Excellent, n/a, **ORI** – Excellent, Certified, **OSP** – Excellent, n/a, **PLANB** – Excellent, Certified, **PRINC** – Very Good, Certified, **PR9** – Excellent, Declared, **PSH** – Excellent, Certified, **PTT** – Excellent, Certified, **PTTEP** – Excellent, n/a, **PTTGC** – Excellent, Certified, **QH** – Excellent, Certified, **RAM** – n/a, n/a, **RBF** – Very Good, n/a, **RS** – Excellent, Declared, **RSP** – Good, n/a, **S** – Excellent, n/a, **SAK** – Very Good, Declared, **SAPPE** – Very Good, Certified, **SAWAD** – Very Good, n/a, **SCB** – Excellent, Certified, **SCC** – Excellent, Certified, **SCGP** – Excellent, Declared, **SECURE** – n/a, n/a, **SHR** – Excellent, n/a, **SIRI** – Excellent, Certified, **SPA** – Very Good, n/a, **SPALI** – Excellent, Certified, **SPRC** – Excellent, Certified, **SSP** – Good, Certified, **STEC** – Excellent, n/a, **SVI** – Excellent, Certified, **SYNEX** – Very Good, Certified, **TCAP** – Excellent, Certified, **THANI** – Excellent, Certified, **TIDLOR** – n/a, Certified, **TISCO** – Excellent, Certified, **TKN** – Very Good, n/a, **TOP** – Excellent, Certified, **TRUE** – Excellent, Certified, **TTB** – Excellent, Certified, **TU** – Excellent, Certified, **TVO** – Excellent, Certified, **VGI** – Excellent, Certified, **WHA** – Excellent, Certified, **WHART** – n/a, n/a, **WICE** – Excellent, Certified, **WORK** – Good, n/a.

- CG Score 2021 from Thai Institute of Directors Association (IOD)

- Companies participating in Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC) under Thai Institute of Directors (as of August 5, 2021) are categorised into: companies that have declared their intention to join CAC, and companies certified by CAC.

Recommendation Framework	
Stock Ratings	Definition:
Add	The stock's total return is expected to exceed 10% over the next 12 months.
Hold	The stock's total return is expected to be between 0% and positive 10% over the next 12 months.
Reduce	The stock's total return is expected to fall below 0% or more over the next 12 months.
<i>The total expected return of a stock is defined as the sum of the: (i) percentage difference between the target price and the current price and (ii) the forward net dividend yields of the stock. Stock price targets have an investment horizon of 12 months.</i>	
Sector Ratings	Definition:
Overweight	An Overweight rating means stocks in the sector have, on a market cap-weighted basis, a positive absolute recommendation.
Neutral	A Neutral rating means stocks in the sector have, on a market cap-weighted basis, a neutral absolute recommendation.
Underweight	An Underweight rating means stocks in the sector have, on a market cap-weighted basis, a negative absolute recommendation.
Country Ratings	Definition:
Overweight	An Overweight rating means investors should be positioned with an above-market weight in this country relative to benchmark.
Neutral	A Neutral rating means investors should be positioned with a neutral weight in this country relative to benchmark.
Underweight	An Underweight rating means investors should be positioned with a below-market weight in this country relative to benchmark.