





Malaysia

Company Note

ADD (no change)

Consensus ratings*:	Buy 7	Hold 1	Sell 0
Current price:			RM1.48
Target price:			RM1.89
Previous target:			RM2.35
Up/downside:			27.4%
CGS-CIMB / Consens	sus:		-12.4%
Reuters:		S	KPR.KL
Bloomberg:			SKP MK
Market cap:		US	\$528.1m
		RN	/12,312m
Average daily turnove	r:	US	S\$0.42m
		R	M1.76m
Current shares o/s:			1,563m
Free float:			56.0%
*Source: Bloomberg			

Key changes in this note

We lower our FY22-23F core EPS forecasts by 5.3-8.7% to reflect supply chain disruptions from component shortages and a more moderate sales recovery.



		Source: B	loomberg
Price performance	1M	ЗМ	12M
Absolute (%)	2.1	-5.1	-6.3
Relative (%)	4.6	-2.3	-3.3
Major shareholders			% held
Dato' Gan Kim Huat			30.6

16.4

Gan Poh San

KWAP



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SKP Resources Bhd

4Q a beat on higher cost efficiencies

- FY3/22 core EPS came in above expectations due to operational efficiencies.
- We estimate FY22-25F core EPS CAGR of 12%, owing to its robust order flows outlook, with new product models in the pipeline for FY23F.
- Reiterate Add with a lower TP of RM1.89 (14.3x CY23F P/E). SKP trades at an attractive 12.3x/10.8x FY23/24F P/E, more than 2 s.d. below mean.

FY3/22 core EPS a beat owing to cost efficiencies

SKP Resources (SKP) recorded FY3/22 core net profit growth of 17.5% yoy to a record RM166.3m (excluding inventory provisions, PPE and investment property disposal gains and forex gains). This made up 106%/107% of our/Bloomberg consensus forecasts. We deem this to be above expectations, due mainly to higher operating margins as a result of higher cost efficiencies and economies of scale as well as lower effective tax rates. In addition to cost efficiencies, we reckon SKP benefitted from higher contribution from its printed circuit board assembly (PCBA) operations, which contributed to the 1.3%-pt EBITDA margin expansion in FY22.

Record quarter owing to sustained high operating margins

SKP reported 39.7% yoy revenue growth in 4QFY22, owing to robust order flows from its key customer. This enabled SKP to book a record high quarterly core net profit of RM48.4m. On a qoq basis, revenue fell 14% due to fewer working days. Nevertheless, SKP still registered qoq core net profit growth of 4.6% due to i) higher cost efficiencies and PCBA contribution, and ii) lower effective tax rates from reinvestment allowances arising from the acquisition of PPE. We expect SKP to record flattish qoq growth for 1QFY23F due to fewer working days from the Raya festivities and potential disruptions from the various lockdowns in China. Nonetheless, we expect the sales recovery to be relatively swift in 2QFY23F onwards on the back of strong order traction from its key customer, supported by a ramp-up in production for new product models. This, coupled with margin expansion from higher insourcing of PCBA, underpins our 12.3% FY22-25F core EPS CAGR forecast for SKP.

Reiterate Add with a lower TP of RM1.89

We conservatively lower our FY23-24F EPS forecasts to reflect supply chain disruptions from component shortages and a more moderate sales recovery and introduce FY25 forecasts. We retain our Add call but cut our TP to RM1.89 as we lower our valuation basis to 14.3x CY23F P/E (vs. 15.6x previously), at 1 s.d. below its 5-year historical mean P/E, in view of the weaker sentiment in the global tech sector in a rising interest rate environment as well as elevated concerns over ESG risks and supply chain disruptions in the EMS sector. We like SKP as it trades at attractive 12.7x/10.8x FY23/24F (c.2.0 s.d. below its 5-year mean) P/Es. Key re-rating catalysts include new product model wins from its key customers, new customer wins and a favourable outcome to its audit report (likely to be completed by end-May/early-June 2022). Downside risks include continued production disruptions due to labour/component shortages.

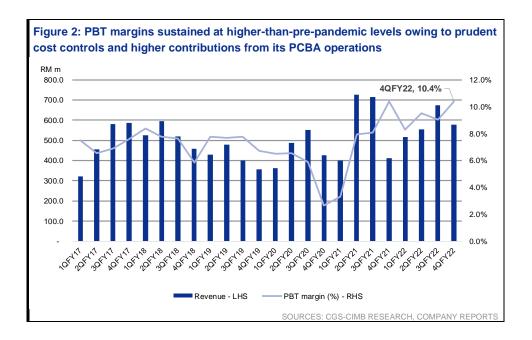
Financial Summary	Mar-21A	Mar-22A	Mar-23F	Mar-24F	Mar-25F
Revenue (RMm)	2,251	2,318	2,791	3,240	3,624
Net Profit (RMm)	133.2	169.8	181.6	214.2	240.2
Core EPS (RM)	0.09	0.11	0.12	0.14	0.15
Core EPS Growth	86.1%	19.6%	8.7%	17.9%	12.2%
FD Core P/E (x)	16.55	13.84	12.73	10.80	9.63
Price To Sales (x)	1.03	1.00	0.83	0.71	0.64
DPS (RM)	0.043	0.054	0.058	0.069	0.077
Dividend Yield	2.89%	3.67%	3.93%	4.63%	5.19%
EV/EBITDA (x)	10.08	8.97	7.59	6.33	5.40
P/FCFE (x)	49.52	45.76	7.91	12.05	10.28
Net Gearing	(24.4%)	(9.0%)	(30.4%)	(35.5%)	(41.0%)
P/BV (x)	3.27	2.85	2.56	2.29	2.05
ROE	21.2%	22.0%	21.2%	22.4%	22.5%
% Change In Core EPS Estimates			(8.68%)	(5.39%)	
CGS-CIMB/Consensus EPS (x)			0.93	0.99	

SOURCES: CGS-CIMB RESEARCH, COMPANY REPORTS



Key charts

FYE Mar (RM m)	4Q	4Q	yoy %		4QFY22	4QFY21	yoy %	Prev.	Comments
(,	FY22	FY21	chg	chg	Cum	Cum	chg	FY22F	
Revenue	576.9	413.0	39.7	-14.2	2,318.2	2,251.2	3.0	2,394.5	Yoy rise in orders attributable to robust order flows from key customer
Operating costs	(510.6)	(353.2)	44.6	-15.0	(2,068.6)	(2,038.9)	1.5	(2,165.1)	
EBITDA	66.2	59.8	10.8	-7.8	249.6	212.3	17.6	229.3	
EDITOA marain (0/)	11.5	14.5	-3.0	0.8	10.8	9.4	1.3	9.6	Stronger EBITDA margins for the year due to economies of scale and
EBITDA margin (%)	11.5	14.5	-3.0	0.8	10.8	9.4	1.3	9.0	potentially higher contribution from its PCBA operations
Depn & amort.	(9.4)	(9.3)	0.8	-17.3	(38.9)	(35.3)	10.2	(30.6)	
EBIT	56.8	50.4	12.7	-6.0	210.7	177.0	19.1	198.7	
Interest expense	(0.1)	(0.1)	>100	>100	(0.2)	(0.3)	>100	0.0	
Interest & invt inc	0.5	0.9	-48.0	1.9	2.1	3.0	-29.8	7.4	Lower interest income inline with lower cash balances
	0.0	(0.4)			2.5	(0.4)		0.0	El mainly consists of inventory provisions, unrealised forex gains, gains
Exceptionals & revaln	2.8	(8.4)	nm	nm	3.5	(8.4)	nm	0.0	on disposal of PPE and investment properties
Pretax profit	60.1	42.9	40.1	-1.0	216.2	171.3	26.2	206.2	
Tax	(8.9)	(7.2)	22.4	-39.3	(46.3)	(38.1)	21.7	(49.5)	
Tax rate (%)	14.8	16.9	-2.1	-9.3	21.4	22.2	-0.8	24.0	
Minority interests	0.0	0.0	nm	nm	0.0	0.0	nm	0.0	
Net profit	51.2	35.6	43.7	11.1	169.8	133.2	27.5	156.7	
	40.6	44.6			400.0	444.5	4= -	450 -	Above, at 106% of our full year forecasts, due to stronger than
Core net profit	48.4	44.0	9.9	4.6	166.3	141.6	17.5	156.7	expected operating margins owing to cost efficiencies
EPS (sen)	3.3	2.3	43.7	11.1	10.9	8.5	27.5	10.0	<u> </u>
Core EPS (sen)	3.1	2.8	9.9	4.6	10.6	9.1	17.5	10.0	
,									SOURCES: CGS-CIMB, COMPANY REPO







FYE Mar (RM m)	2022A		2023F			2024F			2025F	
		Old	New	chg	Old	New	chg	Old	New	ch
Revenue	2,318	2,992	2,791	(7%)	3,422	3,240	(5%)	3,624	3,624	0%
EBITDA	250	286	269	(6%)	325	309	(5%)	342	342	0%
Core pretax profit	213	262	239	(9%)	298	282	(5%)	316	316	0%
Core net profit	167	199	182	(9%)	226	214	(5%)	240	240	0%





ESG in a nutshell

SKP Resources is one of the largest electronic manufacturing services (EMS) providers in Malaysia and Southeast Asia. While the group does not appear to have a dedicated ESG-centric working group/committee, sustainability practices and initiatives are spearheaded by the managing director with the support of its key senior management. Labour and recruitment practices are key issues for the EMS sector. Other key materiality matters include: i) procurement practices, ii) environmental compliance, and iii) occupational health and safety.

Keep your eye on

The issue of labour and recruitment practices has been a key matter for the EMS industry, and has caused sector de-rating in recent months. This is in light of allegations of forced labour and punitive recruitment practices for some of its peers. SKP is currently carrying out a remediation programme with respect to the repayment of recruitment fees previously paid by its migrant workers to agents or other parties. SKP will commission an Independent Third-Party Social Compliance Audit by April 2022.

Implications

SKP complies with all the relevant local labour laws, including minimum wage requirements and overtime practices. SKP also claims to be committed to a zero recruitment fee and forced labour policy, in line with commitments by its largest customers. We believe the findings of the audit report will be a key focus area on the stock, and a positive outcome from the report should also serve as a strong re-rating catalyst for the stock. We have not accounted for any ESG risks into our forecast at this juncture.

ESG highlights

SKP is ranked in the bottom 25% in ESG ratings among public-listed companies that have been assessed by FTSE Russell, lower than its peers ATA IMS Bhd and VS Industry Bhd.

Implications

We believe SKP's relatively low ESG rating vis-a-vis its peers is mainly due to its disclosures, which are relatively lacking. An improvement in disclosures and data collection of key ESG material items could raise its ESG ratings and re-rate valuations, in our view.

Trends

We note SKP improved participation of local workers in FY21 (up to 36% of its total workforce vs. 28% in FY20). There was also a higher proportion of female workers in its workforce in FY21 (up to 19% in FY21 vs. 15% in FY20).

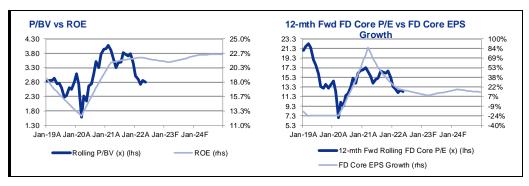
Implications

Greater participation of local workers and better gender diversity among its workforce are positive developments, in our view, from an ESG standpoint.

SOURCES: CGS-CIMB RESEARCH, REFINITI



BY THE NUMBERS



(RMm)	Mar-21A	Mar-22A	Mar-23F	Mar-24F	Mar-25F
Total Net Revenues	2,251	2,318	2,791	3,240	3,624
Gross Profit	267	329	368	428	478
Operating EBITDA	212	250	269	309	342
Depreciation And Amortisation	-35	-39	-37	-40	-42
Operating EBIT	177	211	232	269	301
Financial Income/(Expense)	3	2	7	13	15
Pretax Income/(Loss) from Assoc.	0	0	0	0	0
Non-Operating Income/(Expense)	0	0	0	0	0
Profit Before Tax (pre-EI)	180	213	239	282	316
Exceptional Items	-8	3	0	0	0
Pre-tax Profit	171	216	239	282	316
Taxation	-38	-46	-57	-68	-76
Exceptional Income - post-tax					
Profit After Tax	133	170	182	214	240
Minority Interests	0	0	0	0	0
Preferred Dividends					
FX Gain/(Loss) - post tax					
Other Adjustments - post-tax					
Net Profit	133	170	182	214	240
Recurring Net Profit	140	167	182	214	240
Fully Diluted Recurring Net Profit	140	167	182	214	240

Cash Flow					
(RMm)	Mar-21A	Mar-22A	Mar-23F	Mar-24F	Mar-25F
EBITDA	212.3	249.7	268.6	309.0	342.4
Cash Flow from Invt. & Assoc.					
Change In Working Capital	(105.2)	(149.6)	153.9	(37.3)	(31.9)
(Incr)/Decr in Total Provisions					
Other Non-Cash (Income)/Expense	1.5	(6.1)	0.0	0.0	0.0
Other Operating Cashflow	7.9	(0.7)	0.0	0.0	0.0
Net Interest (Paid)/Received	2.7	1.9	7.3	12.9	15.3
Tax Paid	(31.4)	(46.9)	(57.3)	(67.6)	(75.9)
Cashflow From Operations	87.8	48.3	372.3	217.0	249.9
Capex	(46.5)	(58.7)	(80.0)	(25.0)	(25.0)
Disposals Of FAs/subsidiaries	0.6	8.3	0.0	0.0	0.0
Acq. Of Subsidiaries/investments	(3.1)	(42.1)	0.0	0.0	0.0
Other Investing Cashflow	9.9	94.8	0.0	0.0	0.0
Cash Flow From Investing	(39.1)	2.3	(80.0)	(25.0)	(25.0)
Debt Raised/(repaid)	(2.0)	0.0	0.0	0.0	0.0
Proceeds From Issue Of Shares	0.0	0.0	0.0	0.0	0.0
Shares Repurchased					
Dividends Paid	(36.6)	(66.7)	(90.8)	(107.1)	(120.1)
Preferred Dividends					
Other Financing Cashflow	(0.2)	3.5	0.0	0.0	0.0
Cash Flow From Financing	(38.7)	(63.2)	(90.8)	(107.1)	(120.1)
Total Cash Generated	9.9	(12.6)	201.6	84.9	104.8
Free Cashflow To Equity	46.7	50.5	292.3	192.0	224.9
Free Cashflow To Firm	48.9	50.7	292.3	192.0	224.9

SOURCES: CGS-CIMB RESEARCH, COMPANY REPORTS



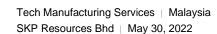
BY THE NUMBERS... cont'd

Balance Sheet					
Balance Sneet					
(RMm)	Mar-21A	Mar-22A	Mar-23F	Mar-24F	Mar-25F
Total Cash And Equivalents	172.8	72.8	274.0	358.4	462.8
Total Debtors	338.3	557.1	497.1	577.0	645.5
Inventories	221.5	260.6	165.9	192.6	215.5
Total Other Current Assets	12.2	17.3	17.3	17.3	17.3
Total Current Assets	744.8	907.8	954.3	1,145.4	1,341.0
Fixed Assets	267.3	289.8	333.3	318.7	302.6
Total Investments	5.0	4.0	4.0	4.0	4.0
Intangible Assets	0.0	0.0	0.0	0.0	0.0
Total Other Non-Current Assets	31.8	69.9	69.9	69.9	69.9
Total Non-current Assets	304.0	363.6	407.2	392.6	376.5
Short-term Debt	0.0	0.0	0.0	0.0	0.0
Current Portion of Long-Term Debt					
Total Creditors	288.9	432.2	431.5	500.9	560.3
Other Current Liabilities	35.9	6.9	6.9	6.9	6.9
Total Current Liabilities	324.8	439.1	438.4	507.8	567.2
Total Long-term Debt	0.0	0.0	0.0	0.0	0.0
Hybrid Debt - Debt Component					
Total Other Non-Current Liabilities	16.1	21.4	21.4	21.4	21.4
Total Non-current Liabilities	16.1	21.4	21.4	21.4	21.4
Total Provisions	0.0	0.0	0.0	0.0	0.0
Total Liabilities	340.9	460.5	459.7	529.2	588.5
Shareholders' Equity	707.8	810.9	901.7	1,008.8	1,129.0
Minority Interests	0.0	0.0	0.0	0.0	0.0
Total Equity	707.8	810.9	901.7	1,008.8	1,129.0

Key Ratios					
	Mar-21A	Mar-22A	Mar-23F	Mar-24F	Mar-25F
Revenue Growth	23.2%	3.0%	20.4%	16.1%	11.9%
Operating EBITDA Growth	76.3%	17.6%	7.6%	15.1%	10.8%
Operating EBITDA Margin	9.4%	10.8%	9.6%	9.5%	9.4%
Net Cash Per Share (RM)	0.11	0.05	0.18	0.23	0.30
BVPS (RM)	0.45	0.52	0.58	0.65	0.72
Gross Interest Cover	660	1,184	N/A	N/A	N/A
Effective Tax Rate	22.2%	21.4%	24.0%	24.0%	24.0%
Net Dividend Payout Ratio	47.1%	51.0%	50.0%	50.0%	50.0%
Accounts Receivables Days	56.50	70.49	68.93	60.66	61.56
Inventory Days	35.47	44.23	32.13	23.33	23.68
Accounts Payables Days	58.72	66.17	65.06	60.66	61.56
ROIC (%)	30.3%	29.3%	23.3%	31.7%	34.2%
ROCE (%)	27.3%	28.0%	27.9%	29.5%	29.6%
Return On Average Assets	13.6%	14.2%	13.4%	14.1%	14.0%

Key Drivers					
	Mar-21A	Mar-22A	Mar-23F	Mar-24F	Mar-25F
Revenue from major customer	1,771.3	1,915.7	2,328.3	2,731.1	3,064.3
Revenue from other customers	479.9	402.6	463.0	509.2	560.2
Number of units	4.8	5.1	6.0	6.9	7.6
ASP (RM/unit)	378.3	389.6	397.4	405.4	-

SOURCES: CGS-CIMB RESEARCH, COMPANY REPORTS





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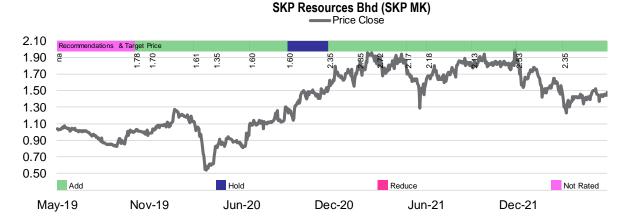
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Spitzer Chart for stock being researched (2 year data)



Corporate Governance Report of Thai Listed Companies (CGR). CG Rating by the Thai Institute of Directors Association (Thai IOD) in 2021, Anti-Corruption 2021

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