

Hong Kong

June 30, 2022 - 8:53 PM

ADD(no change)

Consensus ratings*:	Buy 3	Hold 0	Sell 0
Current price:		ŀ	HK\$6.11
Target price:		H	< \$11.40
Previous target:		H	K\$11.40
Up/downside:			86.60%
CGS-CIMB / Consens	us:		N/A
Reuters:		C	327.HK
Bloomberg:			327 HK
Market cap:		US	839.8m
		HK\$	6,589m
Average daily turnove	r:	US	\$1.35m
		HK\$	S10.58m
Current shares o/s			1,093m
Free float:			66.9%
*Source: Bloomberg			

Key financial forecasts

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	Dec-22F	Dec-23F	Dec-24F
Net Profit (HK\$m)	1,321	1,611	1,947
Normalised EPS (HK\$)	1.21	1.47	1.78
Normalised EPS Growth	20.0%	21.9%	20.9%
FD Normalised P/E (x)	5.23	4.28	3.54
Recurring ROE	19.0%	20.2%	21.0%
P/BV (x)	0.90	0.78	0.67
DPS (HK\$)	0.33	0.40	0.49
Dividend Yield	5.40%	6.59%	7.96%





Price performance	1M	ЗМ	12M
Absolute (%)	0.8	-3.0	-31.6
Relative (%)	-2.7	-1.3	-7.4
Major shareholders			% held
Hi Sun Technology (Ch	nina) Limit	ed	33.1
FMR LLC			6.0

PAX Global Technology Ltd

Strong Android smart terminal penetration growth boosted 1H22F results

- PAX expects 1H22F net profit to grow by over 30% yoy, or not less than HK\$670m, thanks to strong Android smart terminal shipments.
- We believe the US market would remain resilient in FY22F as customer orders return.
- We reiterate Add on PAX on its robust earnings growth outlook and compelling valuation. HK\$11.40 TP is based on 8x FY23F P/E.

PAX expects 1H22 net profit to grow by over 30% yoy

 PAX Global Technology (PAX) expects to achieve over 30% yoy net profit growth in 1H22F, equivalent to over HK\$670m, driven by strong Android smart terminal shipments, mainly to the EU, Middle East and Africa markets.

Android penetration to lead robust earnings growth in FY22-24F

- The company's expected 1H22F net profit approximately HK\$670m will be 8% above our 1H22F forecast, meeting 51% of our FY22F estimate.
- We expect a c.21% revenue growth in 1H22F on strong Android smart terminal shipments to the EU, Middle East and Africa markets, due to penetration growth and stable POS terminal demand growth in LATAM market, thanks to new models launches last year.
- On the other hand, we believe the US market would remain resilient, as we do not think that the ongoing FBI investigations that it is facing should not have any material impact on its business expansion. PAX said that all its customers in the US have resumed orders since end-FY21. We now expect the US market revenue to increase by over 10% in FY22F (our previous forecast +4% yoy) due to new customer wins and stable Android product demand from existing customers.
- We expect Android products' revenue to reach 52% of total FY22F revenue (45% in FY21), due to stable penetration growth in the US, the EU and rest of the world, which should lead to sustainable GPM improvement (Android smart terminals' GPM are 3-5% pts higher than POS terminals'). We maintain our FY22F net profit forecast of HK\$1.32bn (+20% yoy). PAX will release its 1H22F results in Aug 2022.

Reiterate Add. TP at HK\$11.40

• We reiterate Add on PAX due to its robust earnings growth outlook (21% EPS CAGR in FY21-FY24F) and compelling valuation of 4.3x FY22F P/E and strong balance sheet (net cash of HK\$3.56bn at end-FY21, or HK\$3.25/share). Our TP of HK\$11.40 is based on 8x FY23F P/E, its 3-year average. Share price catalysts include US authorities halting their investigations and stable Android product penetration growth. Risks: fluctuation in Rmb/US and surge in components costs.

Analyst(s)

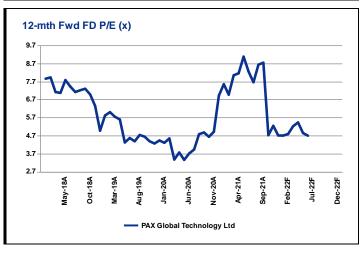
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BY THE NUMBERS

(HK\$m)	Dec-21A	Dec-22F	Dec-23F	Dec-24F
Total Net Revenues	7,196	8,357	9,828	11,591
Gross Profit	2,827	3,313	4,017	4,791
Operating EBITDA	1,197	1,543	1,935	2,310
Depreciation And Amortisation	(25)	(44)	(51)	(34)
Operating EBIT	1,173	1,500	1,884	2,276
Financial Income/(Expense)	31	36	53	63
Pretax Income/(Loss) from Assoc.	3	2	2	2
Non-Operating Income/(Expense)	87	30	(5)	(5)
Profit Before Tax (pre-El)	1,294	1,567	1,933	2,336
Exceptional Items	(20)	0	0	0
Pre-tax Profit	1,274	1,567	1,933	2,336
Taxation	(182)	(235)	(309)	(374)
Exceptional Income - post-tax				
Profit After Tax	1,092	1,332	1,624	1,962
Minority Interests	(8)	(10)	(13)	(16)
Preferred Dividends				
FX Gain/(Loss) - post tax				
Other Adjustments - post-tax				
Preference Dividends (Australia)				
Net Profit	1,084	1,321	1,611	1,947
Normalised Net Profit	1,112	1,332	1,624	1,962
Fully Diluted Normalised Profit	1,104	1,321	1,611	1,947

Cash Flow				
(HK\$m)	Dec-21A	Dec-22F	Dec-23F	Dec-24F
EBITDA	1,197	1,543	1,935	2,310
Cash Flow from Invt. & Assoc.				
Change In Working Capital	(792)	(398)	(496)	(601)
(Incr)/Decr in Total Provisions				
Other Non-Cash (Income)/Expense	74	(6)	(58)	(50)
Other Operating Cashflow				
Net Interest (Paid)/Received	31	36	53	63
Tax Paid	(182)	(235)	(309)	(374)
Cashflow From Operations	328	940	1,124	1,349
Capex	(300)	(230)	(70)	(70)
Disposals Of FAs/subsidiaries	0	0	0	0
Acq. Of Subsidiaries/investments	0	0	0	0
Other Investing Cashflow	4	9	26	37
Cash Flow From Investing	(296)	(221)	(44)	(33)
Debt Raised/(repaid)	0	0	0	0
Proceeds From Issue Of Shares	0	0	0	0
Shares Repurchased				
Dividends Paid	(295)	(295)	(361)	(440)
Preferred Dividends				
Other Financing Cashflow	(87)	0	0	0
Cash Flow From Financing	(382)	(295)	(361)	(440)
Total Cash Generated	(349)	424	719	876
Free Cashflow To Equity	32	719	1,080	1,316
Free Cashflow To Firm	39	726	1,087	1,323



Balance Sheet				
(HK\$m)	Dec-21A	Dec-22F	Dec-23F	Dec-24F
Total Cash And Equivalents	3,555	3,979	4,698	5,574
Total Debtors	2,164	2,513	2,955	3,485
Inventories	2,071	2,392	2,755	3,224
Total Other Current Assets	0	0	0	0
Total Current Assets	7,790	8,883	10,409	12,283
Fixed Assets	486	676	699	721
Total Investments	0	0	0	0
Intangible Assets	33	33	33	33
Total Other Non-Current Assets	513	513	513	513
Total Non-current Assets	1,031	1,222	1,245	1,267
Short-term Debt	0	0	0	0
Current Portion of Long-Term Debt				
Total Creditors	2,173	2,509	2,891	3,382
Other Current Liabilities	90	104	124	153
Total Current Liabilities	2,264	2,613	3,015	3,536
Total Long-term Debt	0	0	0	0
Hybrid Debt - Debt Component				
Total Other Non-Current Liabilities	90	91	92	93
Total Non-current Liabilities	90	91	92	93
Total Provisions	11	11	11	11
Total Liabilities	2,365	2,715	3,118	3,640
Shareholders' Equity	6,487	7,421	8,566	9,940
Minority Interests	(31)	(31)	(31)	(31)
Total Equity	6,457	7,390	8,536	9,910

Key Ratios				
	Dec-21A	Dec-22F	Dec-23F	Dec-24F
Revenue Growth	27.3%	16.1%	17.6%	17.9%
Operating EBITDA Growth	11.1%	28.9%	25.4%	19.4%
Operating EBITDA Margin	16.6%	18.5%	19.7%	19.9%
Net Cash Per Share (HK\$)	3.25	3.64	4.30	5.10
BVPS (HK\$)	5.94	6.79	7.84	9.09
Gross Interest Cover	168.0	214.9	269.9	326.1
Effective Tax Rate	14.3%	15.0%	16.0%	16.0%
Net Dividend Payout Ratio	26.7%	27.3%	27.3%	27.3%
Accounts Receivables Days	89.18	98.27	97.70	97.84
Inventory Days	154.6	161.5	161.6	160.9
Accounts Payables Days	127.0	130.1	130.2	129.7
ROIC (%)	63.0%	49.9%	53.6%	57.8%
ROCE (%)	20.1%	22.2%	24.4%	25.4%
Return On Average Assets	13.1%	13.7%	14.4%	15.1%

Key Drivers				
	Dec-21A	Dec-22F	Dec-23F	Dec-24F
E-POS revenue (yoy change %)	26.8%	16.1%	17.7%	18.0%
Services revenue (yoy change %)	52.6%	18.0%	14.9%	13.5%
Gross profit margin (%)	39.3%	39.6%	40.9%	41.3%

SOURCES: CGS-CIMB RESEARCH, COMPANY REPORTS



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Score Range:	90 - 100	80 – 89	70 - 79	Below 70	No Survey Result
Description:	Excellent	Very Good	Good	N/A	N/A

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Add	70.3%	0.8%		
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Spitzer Chart for stock being researched (2 year data)



Corporate Governance Report of Thai Listed Companies (CGR). CG Rating by the Thai Institute of Directors Association (Thai IOD) in 2021, Anti-Corruption 2021

ADVANC - Excellent, Certified, AMATA - Excellent, Certified, ANAN - Excellent, n/a, AOT - Excellent, n/a, AP - Excellent, Certified, ASP -Excellent, n/a, AWC - Excellent, Declared, AU - Good, n/a, BAM - Very Good, Certified, BAY - Excellent, Certified, BBL - Excellent, Certified, BCH - Very Good, Certified, BCP - Excellent, Certified, BCPG - Excellent, Certified, BDMS - Excellent, n/a, BEAUTY - Good, n/a, BEM -Excellent, n/a BH - Good, n/a, BJC - Very Good, n/a, BLA - Very Good, Certified, BTS - Excellent, Certified, CBG - Very Good, n/a, CCET - n/a, n/a, CENTEL - Excellent, Certified, CHAYO - Very Good, n/a, CHG - Very Good, n/a, CK - Excellent, n/a, COM7 - Excellent, Certified, CPALL -Excellent, Certified, CPF - Excellent, Certified, CPN - Excellent, Certified, CPNREIT - n/a, n/a, CRC - Excellent, Declared, DELTA - Excellent, Certified. DDD - Excellent. n/a. DIF - n/a. n/a. DOHOME - Very Good. Declared. DREIT - n/a. n/a. DTAC - Excellent. Certified. ECL - Excellent. Certified. EGCO - Excellent. Certified. EPG - Excellent. Certified. ERW - Very Good. Certified. GFPT - Excellent. Certified. GGC - Excellent. Certified, GLOBAL - Excellent, n/a, HANA - Excellent, Certified, HMPRO - Excellent, Certified, HUMAN - Good, n/a, ICHI - Excellent, Certified, III - Excellent, Declared, INTUCH - Excellent, Certified, IRPC - Excellent, Certified, ITD - Very Good, n/a, IVL - Excellent, Certified, JASIF - n/a, n/a, JKN - n/a, Certified, JMT - Very Good, n/a, KBANK - Excellent, Certified, KCE - Excellent, Certified, KEX - Very Good, Declared, KKP - Excellent, Certified, KSL - Excellent, Certified, KTB - Excellent, Certified, KTC - Excellent, Certified, LH - Excellent, n/a, LPN - Excellent, Certified, M - Very Good, Certified, MAKRO - Excellent, Certified, MC - Excellent, Certified, MEGA - Very Good, n/a, MINT - Excellent, Certified, MTC - Excellent, Certified, NETBAY - Very Good, n/a, NRF - Very Good, Declared, OR - Excellent, n/a, ORI - Excellent, Certified, OSP - Excellent, n/a, PLANB -Excellent, Certified, PRINC - Very Good, Certified, PR9 - Excellent, Declared, PSH - Excellent, Certified, PTT - Excellent, Certified, PTTEP -Excellent, n/a, PTTGC - Excellent, Certified, QH - Excellent, Certified, RAM - n/a, n/a, RBF - Very Good, n/a, RS - Excellent, Declared, RSP -Good, n/a, S - Excellent, n/a, SAK - Very Good, Declared, SAPPE - Very Good, Certified, SAWAD - Very Good, n/a, SCB - Excellent, Certified, SCC – Excellent, Certified, SCGP – Excellent, Declared, SECURE – n/a, n/a, SHR – Excellent, n/a, SIRI – Excellent, Certified, SPA – Very Good, n/a, SPALI - Excellent, Certified, SPRC - Excellent, Certified, SSP - Good, Certified, STEC - Excellent, n/a, SVI - Excellent, Certified, SYNEX -Very Good, Certified, TCAP - Excellent, Certified, THANI - Excellent, Certified, TIDLOR - n/a, Certified TISCO - Excellent, Certified, TKN - Very Good, n/a, TOP - Excellent, Certified, TRUE - Excellent, Certified, TTB - Excellent, Certified, TU - Excellent, Certified, TVO - Excellent, Certified,

8



VGI - Excellent, Certified, WHA - Excellent, Certified, WHART - n/a, n/a, WICE - Excellent, Certified, WORK - Good, n/a.

- CG Score 2021 from Thai Institute of Directors Association (IOD)

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Technology - Others | Hong Kong PAX Global Technology Ltd | June 30, 2022

Recommendation	Framework
Stock Ratings	Definition:
Add	The stock's total return is expected to exceed 10% over the next 12 months.
Hold	The stock's total return is expected to be between 0% and positive 10% over the next 12 months.
Reduce	The stock's total return is expected to fall below 0% or more over the next 12 months.
	urn of a stock is defined as the sum of the: (i) percentage difference between the target price and the current price and (ii) the forward net stock. Stock price targets have an investment horizon of 12 months.
Sector Ratings	Definition:
Overweight	An Overweight rating means stocks in the sector have, on a market cap-weighted basis, a positive absolute recommendation.
Neutral	A Neutral rating means stocks in the sector have, on a market cap-weighted basis, a neutral absolute recommendation.
Underweight	An Underweight rating means stocks in the sector have, on a market cap-weighted basis, a negative absolute recommendation.
Country Ratings	Definition:
Overweight	An Overweight rating means investors should be positioned with an above-market weight in this country relative to benchmark.
Neutral	A Neutral rating means investors should be positioned with a neutral weight in this country relative to benchmark.
Underweight	An Underweight rating means investors should be positioned with a below-market weight in this country relative to benchmark.