

# Singapore

ADD (no change)

| Consensus ratings*: Buy 10        | Hold 2 Sell 0 |
|-----------------------------------|---------------|
| Current price:                    | S\$3.07       |
| Target price:                     | S\$3.80       |
| Previous target:                  | S\$3.66       |
| Up/downside:                      | 23.6%         |
| CGS-CIMB / Consensus:             | 10.3%         |
| Reuters:                          | SCIL.SI       |
| Bloomberg:                        | SCI SP        |
| Market cap:                       | US\$3,967m    |
|                                   | S\$5,482m     |
| Average daily turnover:           | US\$6.49m     |
|                                   | S\$9.00m      |
| Current shares o/s:               | 1,788m        |
| Free float:<br>*Source: Bloomberg | 50.0%         |

#### Key changes in this note

▶ FY22F EPS up by 55.6%.

- FY23F EPS up by 38.4%.
- FY24F EPS up by 30.8%.
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| Price performance<br>Absolute (%)             | 1M<br>7.7 | <i>3M</i><br>3.4 | <i>12M</i><br>51.2 |
|---|-----------|------------------|--------------------|
| Relative (%)                                  | 1.9       | 5.2              | 47.8               |
| <b>Major shareholders</b><br>Temasek Holdings |           |                  | % held<br>49.5     |

#### Analyst(s)



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Conglomerate | Singapore | August 8, 2022

# Sembcorp Industries

# Outperformer

- True to its profit guidance, 1H22 net profit of S\$490m (+94% hoh; +123% yoy) came in above our expectations due to its RE and CE segments.
- Assets from SDIC and HYNE began contributing to RE. Persistent tightness in the energy market and high power prices boosted CE profits.
- We adjust our FY22-24F EPS upwards by 30.8-55.6% in expectation of stronger RE and CE earnings, partially offset by lower land sales for IUS.
- Reiterate Add with a higher TP of S\$3.80. An interim dividend of 4 Scts was declared (vs. 5.0 Scts in FY21), with the possibility of a special dividend.

# RE and CE outperformed with new assets and high power prices

Renewables (RE) and conventional energy (CE) segments reported exceptional earnings growth to S\$76m (+217% yoy) and S\$397m (+115% yoy) in 1H22, respectively, each forming 99% of our FY22F estimates. Newly-acquired wind and solar assets in China from SDIC New Energy (288MW solar, 1,880MW wind, including 100MW solar and 150MW wind under development) and Shenzhen Huiyang New Energy (HYNE) (240MW solar, 418MW wind) contributed to the outperformance in RE earnings. Persistently high power prices in both India and Singapore as well as system tightness on favourable weather conditions in the UK contributed to the beat in CE earnings. There were no further significant impairments after the S\$206m taken for Chongqing Songzao in 1H21. Meanwhile, 1H22 net profit for the Integrated Urban Solutions (IUS) segment was steady at S\$62m, broadly in line at 45% of our FY22F.

### CE: 2H22 could dip slightly from 1H22, normalisation in FY23-24F

We believe CE earnings in 2H22F will remain strong but weaker than 1H22. SCI guided for planned maintenance shutdowns for Sembcorp Biomass Power Station in the UK (5-6 weeks) and Plant 2 (about 45 days) in India in 2H22F, both of which should be completed in Jun-Aug 22. We assume Singapore still contributes c.60% to CE earnings as it did in FY21. Factoring in a conservative 20% decline in USEP prices should oil prices fall and taking into account the maintenance shutdowns in 2H22F and a 200MW PPA with the Bangladesh Power Development Board, which commenced in 2Q22, we forecast a c.43% hoh decline in CE earnings in 2H22F. We also pencil in a 10% yoy reduction in CE's revenue in FY23F assuming normalisation of IEX tariffs and USEP prices.

# Reiterate Add; SOP-based TP raised to S\$3.80

We also lift our RE revenue forecast by 64.6% to c.S\$127m in FY22F. This assumes S\$18m contribution from SDIC New Energy, S\$25m half-year contribution from HYNE and the absence of S\$11m in M&A costs. Stronger RE and CE earnings could be partially offset by lower growth for IUS on weaker land sales in China and Vietnam. All in all, we raise our FY22/23F/24F EPS by 55.6%/38.4%/30.8%. Our TP therefore rises to \$\$3.80, which implies 9.5x FY23F P/E. Reiterate Add. Re-rating catalysts: decarbonisation of CE assets. Key downside risks: plunge in electricity prices, unplanned shutdowns and impairments.

| Financial Summary              | Dec-20A | Dec-21A | Dec-22F | Dec-23F | Dec-24F |
|--------------------------------|---------|---------|---------|---------|---------|
| Revenue (S\$m)                 | 5,447   | 7,795   | 8,869   | 8,110   | 8,130   |
| Operating EBITDA (S\$m)        | 1,017   | 1,071   | 1,590   | 1,380   | 1,377   |
| Net Profit (S\$m)              | 157.0   | 279.0   | 795.6   | 716.5   | 725.8   |
| Core EPS (S\$)                 | 0.09    | 0.16    | 0.45    | 0.40    | 0.41    |
| Core EPS Growth                | (48%)   | 78%     | 185%    | (10%)   | 1%      |
| FD Core P/E (x)                | 34.91   | 19.64   | 6.89    | 7.65    | 7.55    |
| DPS (S\$)                      | 0.04    | 0.05    | 0.13    | 0.12    | 0.12    |
| Dividend Yield                 | 1.30%   | 1.63%   | 4.36%   | 3.92%   | 3.97%   |
| EV/EBITDA (x)                  | 10.55   | 9.41    | 6.53    | 6.65    | 6.92    |
| P/FCFE (x)                     | NA      | 12.45   | NA      | 5.51    | NA      |
| Net Gearing                    | 193%    | 154%    | 142%    | 103%    | 100%    |
| P/BV (x)                       | 1.64    | 1.45    | 1.22    | 1.05    | 0.92    |
| ROE                            | 3.1%    | 7.9%    | 19.2%   | 14.7%   | 13.0%   |
| % Change In Core EPS Estimates |         |         | 55.6%   | 38.4%   | 30.8%   |
| CGS-CIMB/Consensus EPS (x)     |         |         | 1.60    | 1.35    | 1.30    |

SOURCES: CGS-CIMB RESEARCH, COMPANY REPORTS

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# Outperformer

# **Results highlights**

# CE outperformed due to high electricity prices, gas hedges >

Higher electricity prices in Singapore and India drove CE profits to S\$397m (+111% hoh; +115% yoy). There were no further significant impairments made after the S\$206m taken for Chongqing Songzao in 1H21. 1H22 CE net profit was also boosted by a S\$92m realised cash gain from favourable gas hedges. We understand that these gas hedges were entered into in FY21 for Singapore operations and were unwounded in 1H22 because the gas cargo was cancelled. SCI guided that its hedges relate purely to procurement of gas and coal for operations and not for trading purposes. SCI hedges on a rolling basis and has hedged some positions for FY23F but did not disclose the actual amount.

#### Reaping rewards from new RE assets in China ➤

SDIC New Energy (288MW solar and 1,880MW wind, including 100MW solar and 150MW wind under development) and HYNE (240MW solar, 418MW wind), assets acquired in China in FY21, commenced operations in Jan 22 and Jun 22 respectively, which contributed to the beat in RE earnings. SCI first announced the acquisition of a 98% stake in HYNE assets from CGN Capital Partners in Nov 21. SDIC New Energy and HYNE increased China's operation portfolio from 725MW (Guohua) to 3.3GW currently.

| Figure 1: Newly-acquired assets in China started contributions in Jan 22 and Jun 22 |                      |       |                          |           |                    |       |             |  |  |
|---|----------------------|-------|--------------------------|-----------|--------------------|-------|-------------|--|--|
| Gross capacity (MW)   |                      |       |                          |           |                    |       |             |  |  |
| Name of portfolio   | Acquired from        | Stake | Completed acquisition in | Operation | Operational assets |       | development |  |  |
|   |                      |       |                          | Solar     | Wind               | Solar | Wind        |  |  |
| SDIC New Energy   | SDIC New Energy      | 35%   | Jan-22                   | 188       | 1730               | 100   | 150         |  |  |
| Shenzhen Huiyang New Energy (HYNE)  | CGN Capital Partners | 98%   | Jun-22                   | 240       | 418                | -     | -           |  |  |
| SOURCES: CGS-CIMB RESEARCH, COMPANY REPORTS   |                      |       |                          |           |                    |       |             |  |  |

RE's net profit, which beat our expectations at S\$76m (+138% hoh; 217% yoy), was also helped by higher wind resource in India and higher spot prices, which benefited its solar operations in Singapore.

#### IUS remained stable >

IUS net profit dipped slightly to S\$62m (-33% hoh; -2% yoy) from S\$69m in 1H21. Higher average transacted land prices and residential sales offset lower land sales. Higher contribution from Wilton 11 in the UK was also offset by higher operating costs for the waste business in Singapore. However, SCI is still confident of hitting its target of 500 ha of land sales by FY25 as it further increases its land bank through the development of 1,000 ha of VSIP Binh Duong III. It also incorporated a JV company to develop 481 ha in Quang Tri Industrial Park in Vietnam in 1H22.



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|                              | 1H20  | 2H20  | 1H21  | 2H21  | 1H22  | hoh % | <b>VOV %</b> | Comments for 1H22   | FY22F | % of FY22F |
|------------------------------|-------|-------|-------|-------|-------|-------|--------------|---|-------|------------|
| Revenue (S\$m)               | 11120 | 21120 |       | 21121 | 11122 | non / | ycy /o       |   |       | /0 0111221 |
|                              |       |       |       |       |       |       |              | Pottor wind recourse in India and higher                                    |       |            |
| Renewables                   | 137   | 144   | 146   | 208   | 222   | 7%    | 52%          | Better wind resource in India and higher spot prices for solar in Singapore | 357   | 62%        |
| Reliewables                  | 137   | 144   | 140   | 200   |       | 1 70  | 5270         | Lower land sales  | - 337 | 027        |
| Integrated Urban Solutions   | 197   | 225   | 218   | 247   | 217   | -12%  | 0%           |   | 437   | 50%        |
|                              | -     | -     | -     |       |       |       |              | Higher turnover in Singapore and India,                                     |       |            |
| Conventional Energy          | 2,213 | 2,358 | 2,756 | 3,923 | 4,155 | 6%    | 51%          | driven by higher electricity prices   | 7,213 | 58%        |
| Other Business               | 70    | 103   | 170   | 127   | 161   | 27%   | -5%          |   | 306   | 53%        |
| Total                        | 2,617 | 2,830 | 3,290 | 4,505 | 4,755 | 6%    | 45%          |   | 8,313 | 57%        |
| Adjusted EBITDA (S\$m)       |       |       |       |       |       |       |              |   |       |            |
|                              |       |       |       |       |       |       |              | Better margins from higher spot prices for                                  |       |            |
|                              |       |       |       |       |       |       |              | solar operations in Singapore   |       |            |
| Renewables                   | 133   | 119   | 125   | 150   | 188   | 25%   | 50%          |   | 292   | 64%        |
|                              |       |       |       |       |       |       |              | Higher contribution from Wilton 11 in the                                   |       |            |
|                              |       |       |       |       |       |       |              | UK, offset by higher operating costs for                                    |       |            |
| Integrated Urban Solutions   | 100   | 110   | 107   | 133   | 102   | -23%  | -5%          | the waste business in Singapore   | 211   | 48%        |
|                              |       |       |       |       |       |       |              | Stronger India (Plant 2 exposed to strong                                   |       |            |
|                              |       |       |       |       |       |       |              | IEX), SG (USEP on an upward trend from                                      |       |            |
| Conventional Energy          | 467   | 527   | 525   | 520   | 715   | 38%   |              | Feb 22)   | 1,165 | 61%        |
| Other Business and Corporate | (49)  | 9     | (13)  | (53)  | (7)   | -87%  | -46%         |   | (69)  | 10%        |
| Total                        | 651   | 765   | 744   | 750   | 998   | 33%   | 34%          |   | 1,599 | 62%        |
| Net profit before El (S\$m)  |       |       |       |       |       |       |              |   |       |            |
|                              |       |       |       |       |       |       |              | Contributions from newly acquired assets                                    |       |            |
|                              |       |       |       |       |       |       |              | in China (SDIC and HYNE)  |       |            |
| Renewables                   | 33    | 13    | 24    | 32    | 76    | 138%  | 217%         |   | 77    | 99%        |
|                              |       |       |       |       |       |       |              | Higher average transacted land prices and                                   |       |            |
| Integrated Urban Solutions   | 64    | 49    | 63    | 92    | 62    | -33%  | -2%          | residential sales offset lower land sales                                   | 137   | 45%        |
|                              | 0.    |       |       |       |       | 0070  | 270          | Realised gains from favourable gas  |       | ,          |
|                              |       |       |       |       |       |       |              | hedges entered into in 2021 for Singapore                                   |       |            |
| Conventional Energy          | 127   | 118   | 185   | 188   | 397   | 111%  | 115%         | operations  | 403   | 99%        |
|                              |       |       |       |       |       |       |              | Lower government grant received in 1H22                                     |       |            |
| Other Business               | (1)   | 12    | 13    | 12    | 10    | -17%  | -23%         |   | 25    | 40%        |
|                              |       |       |       |       |       |       |              |   |       |            |
|                              |       |       |       |       |       |       |              |   |       |            |
| Corporate Costs              | (74)  | (41)  | (33)  | (104) | (55)  | -47%  | 67%          |   | (130) | 42%        |
| Total                        | 149   | 151   | 252   | 220   | 490   | -13%  | 46%          |   | 511   | 96%        |
| Net profit after El (S\$m)   |       |       |       |       |       |       |              |   |       |            |
| Renewables                   | 33    | 13    | 24    | 32    | 76    | 138%  | 217%         |   | 77    | 99%        |
| Integrated Urban Solutions   | 66    | 74    | 69    | 92    | 62    | -33%  | -10%         |   | 137   | 45%        |
|                              |       |       |       |       |       |       |              | No further significant impairments after the                                |       |            |
|                              |       |       |       |       |       |       |              | S\$206m impairment taken for Chongqing                                      |       |            |
| Conventional Energy          | (36)  | 149   | (27)  | 201   | 397   | 98%   |              | Songzao in 1H21   | 403   | 99%        |
| Other Business               | (31)  | 10    | 13    | 12    | 10    | -17%  | -23%         |   | 25    | 40%        |
| Corporate Costs              | (74)  | (48)  | (33)  | (92)  | (55)  | -40%  | 67%          |   | (105) | 52%        |
| Total                        | (42)  | 198   | 46    | 233   | 490   | 407%  | 18%          |   | 511   | 96%        |



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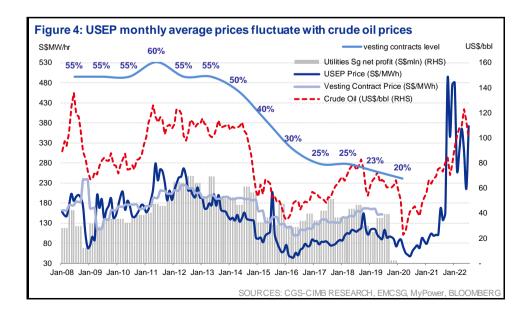
| FYE Dec (S\$m)      | 1HFY22    | 1HFY21    | yoy %      | 2HFY21    | FY22      | hoh%   | Prev.     |  |
|---------------------|-----------|-----------|------------|-----------|-----------|--------|-----------|--|
|                     | Cum       | Cum       | chg        |           | Cum       | chg    | FY22F     | Comments on 1H22   |
| Revenue             | 4,755.0   | 3,290.0   | 45%        | 4,505.0   | 4,755.0   | 5.5%   | 8,313.3   | Higher RE revenue from new acquisitions in China; higher CE revenue from India and Singapore from strong merchant market |
| Operating costs     | (3,890.0) | (2,650.0) | 47%        | (3,857.0) | (3,890.0) | 0.9%   | (6,941.7) |  |
| EBITDA              | 865.0     | 640.0     | 35%        | 648.0     | 865.0     | 33.5%  | 1,371.6   |  |
| Depn & amort.       | (219.0)   | (223.0)   | -2%        | (234.0)   | (219.0)   | -6.4%  | (466.1)   |  |
| EBIT                | 646.0     | 417.0     | 55%        | 414.0     | 646.0     | 56.0%  | 905.4     | Above at 71% of our FY22F.   |
| Interest expense    | (194.0)   | (215.0)   | -10%       | (208.0)   | (194.0)   | -6.7%  | (486.3)   |  |
| Interest & invt inc | 16.0      | 14.0      | 14%        | 12.0      | 16.0      | 33.3%  | 26.0      |  |
| Associates' contrib | 133.0     | 104.0     | 28%        | 102.0     | 133.0     | 30.4%  | 227.3     | Above at 59% of our FY22F.   |
| Exceptionals        | -         | (206.0)   |            | 13.0      | -         | n.m    | -         |  |
| Pretax profit       | 592.0     | 111.0     | 433%       | 312.0     | 592.0     | 89.7%  | 672.4     | Above at 88% of our FY22F from stronger CE and RE.   |
| Тах                 | (93.0)    | (57.0)    | 63%        | (66.0)    | (93.0)    | 40.9%  | (214.3)   |  |
| Tax rate (%)        | -16%      | -51%      | -69%       | -21%      | -16%      | -26%   | -32%      |  |
| Minority interests  | 9.0       | 8.0       | 13%        | 13.0      | 9.0       | n.m    | (53.2)    |  |
| Net profit          | 490.0     | 46.0      | 965%       | 233.0     | 490.0     | 110.3% | 511.3     |  |
| EPS (cts)           | 27.5      | 2.6       | 965%       | 13.1      | 27.5      | 110.4% | 28.6      |  |
| Core profit         | 490.0     | 252.0     | <b>94%</b> | 220.0     | 490.0     | 122.7% | 511.3     | Above at 96% of our FY22F.   |
| Core EPS (cts)      | 27.5      | 2.6       | 965%       | 13.1      | 27.5      | 110.4% | 28.6      |  |
|                     |           |           |            |           |           |        |           | SOURCES: CGS-CIMB RESEARCH, COMPANY REPORTS  |

# **EPS** changes

# CE: expect 2H22F to dip from 1H22, normalisation in FY23F ➤

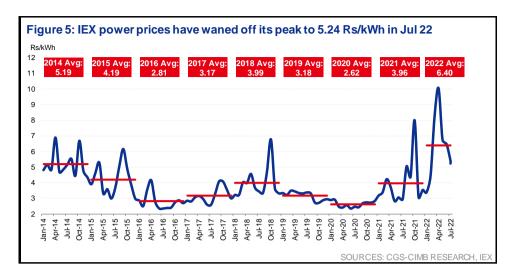
We expect 2H22F to be slightly weaker than 1H22 due to planned maintenance shutdowns for Sembcorp Biomass Power Station in the UK (5-6 weeks) and Plant 2 in India (about 45 days) in 2H22F, both of which should be completed in Jun-Aug 22. For its Singapore operations, we assume that Singapore still contributes c.60% to CE (as it did in FY21, according to SCI) and take a conservative stance that USEP prices could decline 20% should oil prices fall. On India, we only factored in 4 months of operations in 2H22F to account for 45 days of planned shutdown in Plant 2 as well as the 200MW PPA contract with Bangladesh Power Development Board, which commenced in 2Q22.

Furthermore, we think there is low likelihood of recurrence of the gas hedging gain of S\$92m in 1H22F. Hence, we forecast 2H22F CE profit to decline c.43% hoh to c.S\$228m. We also pencil in a 10% yoy reduction in CE revenue in FY23F assuming some form of normalisation.





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| Southeast Asia  |            |                                  |                                |   |   |                  |
|---|------------|----------------------------------|--------------------------------|---|---|------------------|
| Asset Name (Location)                                     | Stake      | Gross Installed<br>Capacity (MW) | Contracted<br>Capacity<br>(MW) | Contract<br>tenure                          | Customers   | Energy<br>Source |
| Myingyan IPP, Myanmar                                     | 100%       | 231                              | 225                            | 2018-2040                                   | Electric Power  | Gas              |
| Phu My 3, Vietnam   | 67%        | 748                              | 717                            | 2001-2024                                   | Electricity of Vietnam                                  | Gas              |
| Sembcorp Cogen, Singapore                                 | 100%       | 1,219                            | 0                              | -   | Merchant market   | Gas              |
|   |            | 2,198                            | 942                            |   |   |                  |
| South Asia  |            |                                  |                                |   |   |                  |
| Asset Name (Location)                                     | Stake      | Gross Installed<br>Capacity (MW) | Contracted<br>Capacity<br>(MW) | Contract<br>tenure                          | Customers   | Energy<br>Source |
| Sembcorp Energy India Project 1,<br>India                 | 100%       | 1,320                            | 570                            | 2016-2024                                   | Telangana DISCOMS                                       | Coal,<br>Diesel  |
|   |            |                                  | 500                            | 2013-2040                                   | Telangana and Andhra<br>Pradesh DISCOMS                 | Coal,<br>Diesel  |
| Sembcorp Energy India Project 2,<br>India                 | 100%       | 1,320                            | 250                            | 2019-2033                                   | Bangladesh Power<br>Development Board                   | Coal,<br>Diesel  |
|   |            |                                  | 200                            | 2022-2033                                   | Bangladesh Power<br>Development Board                   | Coal,<br>Diesel  |
|   |            |                                  | 625                            | 2021-2035                                   | Andhra Pradesh<br>DISCOMS                               | Coal,<br>Diesel  |
| Sirajgani Unit 4, Bangladesh                              | 71%        | 440                              | 414                            | 2016-2041                                   | Bangladesh Power<br>Development Board                   | Gas              |
| Shanghai Cao Jing<br>Chongqing Songzao Sembcorp           | 30%<br>49% | 658<br>1,320                     |                                |   |   | Gas<br>Coal,     |
| energenig eengede eenseerp                                | 1070       |                                  |                                |   |   | Diesel           |
|   |            | 5,058                            | 2,559                          |   |   |                  |
| UK and the Middle East                                    |            |                                  |                                |   |   |                  |
| Asset Name (Location)                                     | Stake      | Gross Installed<br>Capacity (MW) | Contracted<br>Capacity<br>(MW) | Contract<br>tenure                          | Customers   | Energy<br>Source |
| Flexible Generation Assets (excluding energy storage), UK | 100%       | 684                              | 553                            | Various tenures<br>between 2010<br>and 2034 | Low Carbon Contracts<br>Company of National<br>Grid ESO | Gas,<br>Diesel   |
| Wilton Energy Assets                                      | 100%       | 161                              | 0                              | -   | Merchant market   | Gas              |
| Salalah IWPP, Oman  | 40%        | 518                              | 445                            | 2009-2027                                   | Oman Power and<br>Water Procurement<br>Company          | Gas              |
| Fujairah 1 IWPP, UAE                                      | 40%        | 893                              | 760                            | 2006-2035                                   | Emirates Water &<br>Electricity Company                 | Gas              |
|   |            | 2,256                            | 1,758                          | ]   |   |                  |
| Total   |            | 9.512                            | 5.259                          |   |   |                  |



#### RE: raised FY22F forecast to account for HYNE ➤

We raise our RE net profit forecast in FY22F by c.65% to c.S\$127m. This is assuming S\$18m contribution from SDIC New Energy and the absence of S\$11m in M&A costs. We also estimate a S\$25m half-year contribution from HYNE, the acquisition of which was completed on 28 Jun 22; we previously expected HYNE to contribute S\$60m-70m to FY23FEBITDA and 2H is typically weaker seasonally.

|  | 2H20    | 1H21    | 2H21    | 1H22    | FY21    | FY22F   | FY23F   | FY24F   |
|--|---------|---------|---------|---------|---------|---------|---------|---------|
| Revenue (S\$m)   |         |         |         |         |         |         |         |         |
| Renewables   | 144.0   | 146.0   | 208.0   | 222.0   | 354.0   | 444.8   | 434.3   | 434.3   |
| yoy change in Renewables (%)                                 |         | 1.4%    | 42.5%   | 6.7%    |         | 25.7%   | -2.4%   | 0.0%    |
| Integrated Urban Solutions (incl. waste, waste to resources) | 225.0   | 218.0   | 247.0   | 217.0   | 465.0   | 437.1   | 441.5   | 445.9   |
| yoy change in IUS (%)  |         | -3.1%   | 13.3%   | -12.1%  |         | -6.0%   | 1.0%    | 1.0%    |
| Conventional Energy  | 2,358.0 | 2,756.0 | 3,923.0 | 4,155.0 | 6,679.0 | 7,680.9 | 6,912.8 | 6,912.8 |
| yoy change in CE (%)   |         | 16.9%   | 42.3%   | 5.9%    |         | 15.0%   | -10.0%  | 0.0%    |
| Other Business   | 103.0   | 170.0   | 127.0   | 161.0   | 297.0   | 305.9   | 321.2   | 337.3   |
| yoy change in Other Business (%)                             |         | 65.0%   | -25.3%  | 26.8%   |         | 3.0%    | 5.0%    | 5.0%    |
| Total revenue  | 2,830.0 | 3,290.0 | 4,505.0 | 4,755.0 | 7,795.0 | 8,869.0 | 8,109.7 | 8,130.3 |
| yoy change in Total Revenue (%)                              |         | 16.3%   | 59.2%   | 44.5%   | 43.1%   | 13.8%   | -8.6%   | 0.3%    |
| Adjusted EBITDA (S\$m)                                       |         |         |         |         |         |         |         |         |
| Renewables   | 119.0   | 125.0   | 150.0   | 188.0   | 278.0   | 394.0   | 414.3   | 449.8   |
| yoy change in Renewables (%)                                 |         | 5.0%    | 20.0%   | 25.3%   |         | 41.7%   | 5.2%    | 8.6%    |
| Integrated Urban Solutions                                   | 110.0   | 107.0   | 133.0   | 102.0   | 240.0   | 210.6   | 214.7   | 218.8   |
| yoy change in IUS (%)  |         | -2.7%   | 24.3%   | -23.3%  |         | -12.2%  | 1.9%    | 1.9%    |
| Conventional Energy  | 527.0   | 525.0   | 520.0   | 715.0   | 1,045.0 | 1,318.2 | 1,123.1 | 1,118.8 |
| yoy change in CE (%)   |         | -0.4%   | -1.0%   | 37.5%   |         | 26.1%   | -14.8%  | -0.4%   |
| Other Business and Corporate                                 | 9.0     | (13.0)  | (53.0)  | (7.0)   | (69.0)  | (71.1)  | (74.6)  | (78.4   |
| yoy change in Other Business (%)                             |         | -244.4% | 307.7%  | -86.8%  |         | 3.0%    | 5.0%    | 5.0%    |
| Total Adjusted EBITDA  | 765.0   | 744.0   | 750.0   | 998.0   | 1,494.0 | 1,851.8 | 1,677.5 | 1,709.1 |
| yoy change in Total Adjusted EBITDA (%)                      |         | -2.7%   | -2.0%   | 34.1%   | 5.4%    | 23.9%   | -9.4%   | 1.9%    |
| Net profit (S\$m)  |         |         |         |         |         |         |         |         |
| Renewables   | 13.0    | 24.0    | 32.0    | 76.0    | 56.0    | 126.5   | 133.3   | 140.0   |
| yoy change in Renewables (%)                                 |         | 84.6%   | 33.3%   | 137.5%  |         | 125.9%  | 5.4%    | 5.0%    |
| Integrated Urban Solutions                                   | 74.0    | 69.0    | 92.0    | 62.0    | 161.0   | 150.1   | 156.6   | 161.3   |
| yoy change in IUS (%)  |         | -6.8%   | 33.3%   | -32.6%  |         | -6.8%   | 4.4%    | 3.0%    |
| Conventional Energy  | 149.0   | (27.0)  | 201.0   | 397.0   | 174.0   | 624.7   | 532.3   | 530.2   |
| yoy change in CE (%)   |         | -118.1% | -844.4% | 97.5%   |         | 259.0%  | -14.8%  | -0.4%   |
| Other Business   | 10.0    | 13.0    | 12.0    | 10.0    | 25.0    | (105.8) | (105.8) | (105.8  |
| yoy change in Other Business (%)                             |         | 30.0%   | -7.7%   | -16.7%  |         | -523.0% | 0.0%    | 0.0%    |
| Corporate  | (48.0)  | (33.0)  | (104.0) | (55.0)  | (137.0) | -       | -       | -       |
| yoy change in Corporate (%)                                  |         | -31.3%  | 215.2%  | -47.1%  |         |         |         |         |
| Total net profit after El                                    | 198.0   | 46.0    | 233.0   | 490.0   | 279.0   | 795.6   | 716.5   | 725.8   |
| yoy change in net profit after El (%)                        |         | -76.8%  | 406.5%  | 110.3%  | 77.7%   | 185.2%  | -9.9%   | 1.3%    |

|         | New   |   |   | Old   |  |   | % change  |   |
|---------|---|---|---|---|--|---|---|---|
| FY22F   | FY23F   | FY24F   | FY22F   | FY23F   | FY24F  | FY22F   | FY23F   | FY24F   |
| 8,868.7 | 8,109.8   | 8,130.2   | 8,313.3   | 7,778.8   | 7,785.9  | 6.7%  | 4.3%  | 4.4%  |
| 1,253.8 | 1,146.5   | 1,149.4   | 1,175.3   | 1,099.7   | 1,100.7  | 6.7%  | 4.3%  | 4.4%  |
| 1,110.2 | 895.4   | 883.0   | 905.4   | 863.4   | 843.8  | 22.6%   | 3.7%  | 4.7%  |
| 795.6   | 716.5   | 725.8   | 511.3   | 517.6   | 554.8  | 55.6%   | 38.4%   | 30.8%   |
| 795.6   | 716.5   | 725.8   | 511.3   | 517.6   | 554.8  | 55.6%   | 38.4%   | 30.8%   |
| 9.0%    | 8.8%  | 8.9%  | 6.2%  | 6.7%  | 7.1%   | 45.8%   | 32.8%   | 25.3%   |
| 44.2    | 39.8  | 40.3  | 28.4  | 28.8  | 30.8   | 55.6%   | 38.4%   | 30.8%   |
|         | 8,868.7<br>1,253.8<br>1,110.2<br><b>795.6</b><br>9.0% | FY22F         FY23F           8,868.7         8,109.8           1,253.8         1,146.5           1,110.2         895.4           795.6         716.5           9.0%         8.8% | FY22F         FY23F         FY24F           8,868.7         8,109.8         8,130.2           1,253.8         1,146.5         1,149.4           1,110.2         895.4         883.0 <b>795.6 716.5 725.8</b> 9.0%         8.8%         8.9% | FY22F         FY23F         FY24F         FY22F           8,868.7         8,109.8         8,130.2         8,313.3           1,253.8         1,146.5         1,149.4         1,175.3           1,110.2         895.4         883.0         905.4           795.6         716.5         725.8         511.3           9.0%         8.8%         8.9%         6.2% | FY22F         FY23F         FY24F         FY22F         FY23F           8,868.7         8,109.8         8,130.2         8,313.3         7,778.8           1,253.8         1,146.5         1,149.4         1,175.3         1,099.7           1,110.2         895.4         883.0         905.4         863.4           795.6         716.5         725.8         511.3         517.6           9.0%         8.8%         8.9%         6.2%         6.7% | FY22F         FY23F         FY24F         FY22F         FY23F         FY24F           8,868.7         8,109.8         8,130.2         8,313.3         7,778.8         7,785.9           1,253.8         1,146.5         1,149.4         1,175.3         1,099.7         1,100.7           1,110.2         895.4         883.0         905.4         863.4         843.8           795.6         716.5         725.8         511.3         517.6         554.8           9.0%         8.8%         8.9%         6.2%         6.7%         7.1% | FY22F         FY23F         FY24F         FY22F         FY23F         FY24F         FY22F           8,868.7         8,109.8         8,130.2         8,313.3         7,778.8         7,785.9         6.7%           1,253.8         1,146.5         1,149.4         1,175.3         1,099.7         1,100.7         6.7%           1,110.2         895.4         883.0         905.4         863.4         843.8         22.6%           795.6         716.5         725.8         511.3         517.6         554.8         55.6%           9.0%         8.8%         8.9%         6.2%         6.7%         7.1%         45.8% | FY22F         FY23F         FY24F         FY22F         FY23F         FY24F         FY23F         FY23F         FY24F         FY23F         FY23F         FY24F         FY23F         FY23F         FY24F         FY23F         fY35F         fY35F         fY35F         fY36F         fY36F <th< td=""></th<> |



# SOP valuation >

Our TP is therefore raised to S3.80, based on 15x FY23F EV/EBITDA for RE, 1x FY22F BV for IUS, 8x FY23F EV/EBITDA for CE, and 1x BV for the 'Others' segment.

| Figure 9: SOP valuation                |            |             |             |             |            |
|--|------------|-------------|-------------|-------------|------------|
|  | Renewables | Urban       | CE          | Others      | Total      |
| (S\$m)                                 |            |             |             |             |            |
| FY23F Adjusted EBITDA                  | 414.3      | 214.7       | 1,123.1     | (74.6)      | 1,677.5    |
| EV/EBITDA (CY23F Asian peers' average) | 15.0       |             | 8.0         |             |            |
| EV                                     | 6,215.0    |             | 8,984.8     |             | 15,199.8   |
| Less: net debt                         |            |             |             |             | (7,392.0)  |
| Market cap                             |            |             |             |             | 7,807.8    |
| Add: BV of Urban Solutions as of FY21  |            | 1,691.0     |             |             | 1,691.0    |
| Add: BV of Others as of FY21           |            |             |             | (2,696.0)   | (2,696.0)  |
| Sum of parts                           |            |             |             |             | 6,802.8    |
| Number of shares (millions)            |            |             |             |             | 1,787.5    |
| Target price (S\$)                     |            |             |             |             | 3.80       |
|  | SC         | OURCES: CGS | -CIMB RESEA | RCH, COMPAN | IY REPORTS |



#### Figure 10: SDIC New Energy and HYNE contributed to RE earnings in 1H22F

|  | Stake | Gross Installed<br>Capacity (MW) | Attributable Installed<br>Capacity (MW) |
|--|-------|----------------------------------|---|
| Sembcorp Solar Singapore                 | 100%  | 225                              | 22                                      |
| Sembcorp Solar Vietnam                   | 100%  | 42                               | 4                                       |
| Vietnam-Singapore Smart Energy Solutions | 54%   | 5                                |   |
| Sembcorp Green Infra - Solar             | 100%  | 35                               | 3                                       |
| SDIC New Energy                          | 35%   | 188                              | 6                                       |
| Shenzhen Huiyang New Energy (HYNE)       | 98%   | 240                              | 15                                      |
|  |       | 735                              | 52                                      |
| Under development                        |       |                                  |   |
| Sembcorp Green Infra                     | 100%  | 461                              | 46                                      |
| Sembcorp Solar Singapore                 | 100%  | 121                              | 12                                      |
| Sembcorp Solar Vietnam                   | 100%  | 43                               | 4                                       |
| Vietnam-Singapore Smart Energy Solutions | 54%   | 3                                |   |
|  |       | 628                              | 62                                      |
| Total Solar                              |       | 1,363                            | 1,15                                    |

|                                    |       | Gross Installed | Contracted Capacity |
|------------------------------------|-------|-----------------|---------------------|
|                                    | Stake | Capacity (MW)   | (MW)                |
| Sembcorp Green Infra - Wind        | 100%  | 1,694           | 1,620               |
| Guohua Sembcorp                    | 49%   | 725             | 355                 |
| SDIC New Energy                    | 35%   | 1,730           | 579                 |
| Shenzhen Huiyang New Energy (HYNE) | 98%   | 418             | 409                 |
|                                    |       | 4,567           | 2,969               |
| Under development                  |       |                 |                     |
| Sembcorp Green Infra - Wind        | 100%  | 264             | 26                  |
| SDIC New Energy                    | 35%   | 150             | 5                   |
| Collaboration with BCG in Vietnam  | 100%  | 550             | 55                  |
|                                    |       | 964             | 86                  |
| Total Wind                         |       | 5,531           | 3,83                |

| Batteries                              |       |                                  |                          |
|--|-------|----------------------------------|--------------------------|
|  | Stake | Gross Installed<br>Capacity (MW) | Contracted Capacity (MW) |
| Flexible Generation Assets - Batteries | 100%  | 70                               | 70                       |
|  |       | 70                               | 70                       |
| Under development                      |       |                                  |                          |
| Sembcorp Cogen - Batteries             | 100%  | 204                              | 204                      |
| Flexible Generation Assets - Batteries | 100%  | 50                               | 50                       |
| Wilton - Batteries                     | 100%  | 300                              | 300                      |
|  |       | 254                              | 254                      |
| Total Energy Storage                   |       | 324                              | 324                      |
| Total operational projects             |       | 5,372                            | 3,565                    |
| Total projects under development       |       | 1,846                            | 1,747                    |
| Total all projects                     |       | 7,218                            | 5,312                    |
|  |       | SOURCES: CGS-CIMB RE             | SEARCH, COMPANY REPORTS  |



Conglomerate | Singapore Sembcorp Industries | August 8, 2022

| Figure 7: Peer comparis        |            |        |            | Target      | Market   |            |             |       |            |             |             |             | Recurring | Dividend     |
|--------------------------------|------------|--------|------------|-------------|----------|------------|-------------|-------|------------|-------------|-------------|-------------|-----------|--------------|
|                                | Bbq        |        | Price      | Price       | Сар      | F          | 9/E (x)     |       | 3-year EPS | EV/E        | EBITDA ()   | c)          | ROE (%)   | Yield (%     |
| Company                        |            | Recom. | (Icl curr) | (Icl curr)  | (US\$ m) |            | CY22F       | CY23F | CAGR (%)   | CY21A       |             | ĆY23F       | CY22F     | CY22         |
| Perusahaan Gas Negara          | PGAS IJ    | Add    | 1,600      | 2,300       | 2,604    | 8.4        | 8.9         | 8.4   | na         | 6.7         | 5.5         | 5.2         | 11.2%     | 3.3%         |
| NTPC Ltd                       | NTPC IN    | NR     | 156.7      | NA          | 19,187   | 9.8        | 9.1         | 7.6   | 13.2%      | 9.9         | 8.1         | 7.5         | 12.8%     | 4.7%         |
| Power Grid Corp of India Ltd   | PWGR IN    | NR     | 223.0      | NA          | 19,644   | 12.2       | 9.0         | 10.3  | 8.7%       | 7.8         | 7.7         | 7.5         | 19.2%     | 6.3%         |
| Tata Power Co Ltd/The          | TPWR IN    | NR     | 230.6      | NA          | 9,305    | 72.7       | 43.0        | 23.6  | 37.7%      | 17.7        | 13.5        | 13.1        | 10.9%     | 0.8%         |
| GAIL India Ltd                 | GAIL IN    | NR     | 133.3      | NA          | 7,381    | 9.8        | 4.8         | 5.9   | 13.6%      | 4.8         | 5.7         | 5.3         | 16.4%     | 8.5%         |
| Petronet LNG Ltd               | PLNG IN    | NR     | 215.0      | NA          | 4,074    | 11.0       | 9.4         | 8.3   | 10.4%      | 5.9         | 5.9         | 5.4         | 24.4%     | 5.4%         |
| Adani Green Energy Ltd         | ADANIGR IN | NR     | 2,177      | NA          | 43,558   | 1266.4     | 637.8       | 202.2 | 123.1%     | na          | na          | na          | na        | na           |
| Simple Average (India)         |            |        | ,          |             | ,        | 230.3      | 118.9       | 43.0  | 34.4%      | 9.2         | 8.2         | 7.7         | 16.7%     | 5.1%         |
| Cypark Resources Bhd           | CYP MK     | Hold   | 0.43       | 0.39        | 57       | 3.6        | 3.8         | 3.6   | -4.7%      | 15.1        | 12.8        | 9.8         | 6.4%      | 0.0%         |
|                                | GMB MK     | Add    |            | 3.40        | 941      |            | 13.1        |       | -4.7%      | 10.4        | 8.5         | 9.0         |           | 6.9%         |
| Gas Malaysia Berhad            |            |        | 3.26       |             |          | 16.6       |             | 15.5  |            |             |             |             | 27.8%     |              |
| Malakoff Corporation           | MLK MK     | Add    | 0.66       | 0.98        | 719      | 9.4        | 11.2        | 9.9   | 4.5%       | 5.6         | 5.3         | 5.7         | 5.3%      | 7.6%         |
| Petronas Gas                   | PTG MK     | Hold   | 17.10      | 16.75       | 7,603    | 16.6       | 18.1        | 17.5  | -1.4%      | 9.2         | 8.9         | 8.9         | 14.0%     | 4.2%         |
| Taliworks Corporation          | TWK MK     | Add    | 0.94       | 1.15        | 426      | 24.1       | 23.4        | 21.8  | 13.5%      | 18.6        | 14.3        | 14.5        | 8.9%      | 7.0%         |
| Tenaga Nasional                | TNB MK     | Add    | 8.47       | 13.30       | 10,949   | 10.1       | 10.3        | 9.5   | 6.6%       | 5.0         | 4.6         | 4.4         | 8.2%      | 5.4%         |
| YTL Power International        | YTLP MK    | Add    | 0.72       | 1.08        | 1,302    | 19.7       | 17.5        | 14.1  | 18.1%      | 9.9         | 9.6         | 9.5         | 2.2%      | 6.9%         |
| Simple Average (Malaysia)      |            |        |            |             |          | 14.3       | 13.9        | 13.1  | 6.1%       | 10.5        | 9.1         | 9.0         | 10.4%     | 5.4%         |
| Sermsang Power Corporation     | SSP TB     | Add    | 9.40       | 15.60       | 328      | 10.7       | 8.0         | 8.3   | 11.3%      | 9.7         | 8.2         | 8.9         | 20.2%     | 3.5%         |
| B Grimm Power PCL              | BGRIM TB   | NR     | 38.50      | NA          | 2,820    | 53.5       | 55.5        | 32.3  | 12.6%      | 15.8        | 16.0        | 12.7        | 5.0%      | 0.8%         |
| Banpu Power PCL                | BPP TB     | NR     | 15.10      | NA          | 1,293    | 14.7       | 8.3         | 8.5   | 13.3%      | 18.8        | 41.5        | 21.4        | 12.3%     | 5.5%         |
| BCPG PCL                       | BCPG TB    | NR     | 10.40      | NA          | 846      | 13.6       | 14.9        | 21.8  | -19.7%     | 9.5         | 8.2         | 8.3         | 9.2%      | 3.3%         |
| Energy Absolute PCL            | EA TB      | NR     | 82.50      | NA          | 8,646    | 50.3       | 36.0        | 32.9  | 21.6%      | 35.1        | 26.7        | 23.6        | 23.2%     | 0.7%         |
| Global Power Synergy PCL       | GPSC TB    | NR     | 70.25      | NA          | 5,566    | 24.9       | 37.2        | 24.7  | 2.2%       | 16.0        | 18.0        | 14.5        | 4.6%      | 1.7%         |
| Gulf Energy Development PCL    | GULF TB    | NR     | 49.00      | NA          | 16,154   | na         | 45.8        | 37.3  | 50.0%      | 45.6        | 35.0        | 29.8        | 13.0%     | 1.2%         |
| Ratch Group PCL                | RATCH TB   | NR     | 38.75      | NA          | 2,368    | 7.6        | 8.8         | 8.5   | 3.4%       | 17.3        | 13.5        | 12.1        | 10.4%     | 5.9%         |
| TPI Polene Power PCL           | TPIPP TB   | NR     | 3.66       | NA          | 864      | 7.3        | na          | na    | na         | 8.4         | na          | na          | 14.8%     | na           |
| Super Energy Corp PCL          | SUPER TB   | NR     | 0.72       | NA          | 553      | na         | na          | na    | na         | na          | na          | na          | na        | na           |
| Simple Average (Thailand)      |            |        |            |             |          | 22.8       | 26.8        | 21.8  | 11.8%      | 19.6        | 20.9        | 16.4        | 12.0%     | 2.8%         |
| Beijing Jingneng Clean Energy  | 579 HK     | NR     | 1.51       | NA          | 1,586    | 4.4        | 4.2         | 3.6   | 8.8%       | 7.0         | 6.3         | 5.5         | 9.5%      | 5.9%         |
| China Datang Corp Renewable Po | 1798 HK    | NR     | 1.94       | NA          | 1,798    | 8.9        | 7.3         | 6.0   | 29.4%      | 9.4         | 8.6         | 7.6         | 9.4%      | 2.5%         |
| China Longyuan Power Group Cor | 916 HK     | NR     | 11.90      | NA          | 19,829   | 12.9       | 11.5        | 9.5   | 22.3%      | 11.8        | 10.3        | 9.0         | 11.5%     | 1.7%         |
| China Gas Holdings Ltd         | 384 HK     | NR     | 12.02      | NA          | 8.330    | 5.9        | 8.6         | 7.4   | -5.7%      | 8.3         | 8.3         | 7.8         | 12.6%     | 4.6%         |
| China Resources Gas Group Ltd  | 1193 HK    | NR     | 33.30      | NA          | 9,816    | 11.8       | 11.6        | 10.6  | 10.7%      | 6.8         | 6.8         | 6.1         | 15.1%     | 4.0%         |
| China Resources Power Holdings | 836 HK     | NR     | 13.68      | NA          | 8,383    | 27.1       | 7.6         | 5.5   | 16.1%      | 10.3        | 6.4         | 5.3         | 9.5%      | 6.4%         |
| CGN Power Co Ltd               | 1816 HK    | NR     | 1.82       | NA          | 18,320   | 8.1        | 7.4         | 6.9   | 6.5%       | 10.9        | 10.5        | 10.1        | 10.3%     | 6.0%         |
| Huaneng Power International In | 902 HK     | NR     | 3.48       | NA          | 12,640   | na         | 24.9        | 6.5   | 36.4%      | 56.4        | 10.0        | 8.0         | 2.4%      | 3.3%         |
| Simple Average (China)         | 502 111    | TNEX   | 0.40       |             | 12,040   | 11.3       | 10.4        | 7.0   | 15.6%      | 15.1        | 8.4         | 7.4         | 10.0%     | 4.3%         |
| ACEN Corp                      | ACEN PM    | NR     | 8.86       | NA          | 6,358    | 49.2       | 55.4        | 27.7  | 6.3%       | 48.5        | 46.1        | 21.6        | 6.9%      | 0.6%         |
| Aboitiz Power Corporation      | ACEN PM    | Add    | 31.00      | 36.93       | 4,132    | 10.8       | 11.6        | 10.9  | 14.4%      | 48.5        | 7.9         | 7.0         | 12.7%     | 4.7%         |
| Manila Electric Co             | MER PM     | NR     | 31.00      | 36.93<br>NA | 6,447    | 10.8<br>na | 11.6        | 10.9  | 14.4%      | 9.5         | 9.0         | 8.4         | 24.7%     | 4.7%         |
| Simple Average (Philippines)   |            | INF    | 310.0      | INA         | 6,447    | 30.0       | 27.0        | 17.5  | 12.2%      | 9.5<br>22.3 | 9.0<br>21.0 | 0.4<br>12.4 | 14.8%     | 4.9%<br>3.4% |
| Orsted AS                      | ORSTED DC  | NR     | 849.7      | NA          | 49.080   | 35.0       | 24.2        | 38.2  | -14.8%     | 16.9        | 13.6        | 16.3        | 20.7%     | 1.6%         |
| NextEra Energy Inc             | NEE US     | NR     | 87.98      | NA          | 172,861  | 34.5       | 30.7        | 28.5  | 27.5%      | 35.8        | 20.5        | 17.7        | 12.9%     | 1.9%         |
| Brookfield Renewable Partners  | BEP US     | NR     | 38.82      | NA          | 18,169   | na         | na          | 318.2 | na         | 30.4        | 27.9        | 25.7        | 1.5%      | 3.3%         |
| Azure Power Global Ltd         | AZRE US    | NR     | 12.00      | NA          | 729      | na         | 17.5        | 10.4  | na         | 12.2        | 9.1         | 8.0         | 6.0%      | 0.070        |
| Simple Average (US and Europe  |            | 1 11 1 | 12.00      | 1.11        | 123      | 34.7       | <b>24.1</b> | 98.8  | 6.3%       | 23.8        | 17.8        | 16.9        | 10.3%     | 2.3%         |
| Average (ex US and Europe)     |            |        |            |             |          | 18.5       | 17.5        | 13.7  | 14.1%      | 14.9        | 12.7        | 10.4        | 12.3%     | 4.2%         |
| Average (all)                  |            |        |            |             |          | 19.5       | 18.0        | 23.2  | 13.6%      | 15.8        | 13.2        | 11.1        | 12.0%     | 4.1%         |
|                                | 001.00     | A .1.1 | 0.07       | 0.00        | 0.007    |            |             |       |            |             |             |             |           |              |
| Sembcorp Industries            | SCI SP     | Add    | 3.07       | 3.80        | 3,967    | 19.6       | 6.7         | 7.5   | 67.0%      | 9.4         | 6.5         | 6.6         | 19.9%     | 4.5%         |





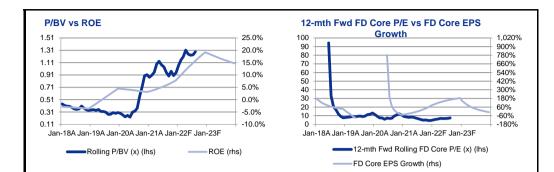
# ESG in a nutshell

With the completion of its divestment of Sembcorp Marine in 2020 and the clear communication (during its investor day in May) of its intention to grow the profit contribution from its sustainable solutions portfolio, our assessment is that SCI's overall ESG strategy will likely continue to improve. SCI achieved an A grade in the MSCI ESG Rating as of end-2020 and a B for climate change score in 2021, based on the guided recommendations by CDP (formerly known as Carbon Disclosure Project). We think the gradual increase in its gross installed renewable energy to 10GW, from 2.6GW currently (comprising wind, solar and energy storage), over the next five years, as well as the potential reduction/exit from the coal power plant business, could be the key catalyst to boost SCI's ESG ranking.

| Keep your eye on  | Implications   |
|---|--|
| As of FY21 conventional energy accounted for more than 50% in its overall installed capacity, which could continue to put a cap on SCI's environmental score across various ESG-related rating agencies due to CO2 equivalent emissions. The changes of CEO and CFO in the past five years are also a point to note in terms of strategic direction as management departure forms part of the evaluation of the "workforce" element in the social category of ESG investment.   | The current CEO is more intent on increasing SCI's renewable energy mix, in our view. If this is executed well, it should work in SCI's favour.  |
| ESG highlights  | Implications   |
| SCI targets to grow the profit contribution from its<br>sustainable solutions from 40% in 2021 to 70% by 2025F.<br>Its plans to cut its greenhouse gas emissions by 9% over<br>the same period through reduced exposure to fossil fuels.<br>SCI plans to cut its greenhouse gas (GHG) emissions by<br>90% to 2.7mtCO2e by 2030F, from the current<br>26.5mtCO2e. SCI in its latest investor day in May 2021<br>said the group will not make any further investments in coal<br>energy. In Sep 21, it successfully launched a sustainability<br>linked-bond (SLB), raising S\$675m with IFC which involved<br>pledging its performance to tailor-made ESG targets. | Successful decarbonisation efforts over the next 3-5 years<br>could lead to premium valuations ascribed to SCI as it is<br>the only pure renewable energy proxy in Singapore.  |
| Trends  | Implications   |
| SCI has made tremendous progress in climate change<br>score with CDP over the last five years, with a marked<br>improvement from C- in 2017 to B in 2020, a rating it has<br>maintained in 2021, in line with peers such as Keppel Corp<br>(B) and Global Power Synergy Thailand (B).   | We expect SCI to be a high ESG-ranked company with the<br>proper execution of its ESG strategy. We see potential<br>upside to its valuation, towards the level of its European<br>peers, beyond the next five years. |
|   | SOURCES: CGS-CIMB RESEARCH, REFINITIV  |



### **BY THE NUMBERS**



#### Profit & Loss

| (S\$m)                             | Dec-20A | Dec-21A | Dec-22F | Dec-23F | Dec-24F |
|------------------------------------|---------|---------|---------|---------|---------|
| Total Net Revenues                 | 5,447   | 7,795   | 8,869   | 8,110   | 8,130   |
| Gross Profit                       | 1,362   | 1,559   | 1,734   | 1,631   | 1,644   |
| Operating EBITDA                   | 1,017   | 1,071   | 1,590   | 1,380   | 1,377   |
| Depreciation And Amortisation      | (575)   | (457)   | (480)   | (485)   | (494)   |
| Operating EBIT                     | 442     | 614     | 1,110   | 895     | 883     |
| Financial Income/(Expense)         | (464)   | (397)   | (415)   | (263)   | (275)   |
| Pretax Income/(Loss) from Assoc.   | 233     | 206     | 262     | 297     | 332     |
| Non-Operating Income/(Expense)     | 0       | 0       | 0       | 0       | 0       |
| Profit Before Tax (pre-El)         | 211     | 423     | 957     | 930     | 940     |
| Exceptional Items                  |         |         | 0       | 0       | 0       |
| Pre-tax Profit                     | 211     | 423     | 957     | 930     | 940     |
| Taxation                           | (32)    | (123)   | (157)   | (143)   | (145)   |
| Exceptional Income - post-tax      |         |         |         |         |         |
| Profit After Tax                   | 179     | 300     | 801     | 787     | 795     |
| Minority Interests                 | (22)    | (21)    | (5)     | (70)    | (69)    |
| Preferred Dividends                |         |         |         |         |         |
| FX Gain/(Loss) - post tax          |         |         |         |         |         |
| Other Adjustments - post-tax       |         |         |         |         |         |
| Net Profit                         | 157     | 279     | 796     | 716     | 726     |
| Recurring Net Profit               | 157     | 279     | 796     | 716     | 726     |
| Fully Diluted Recurring Net Profit | 157     | 279     | 796     | 716     | 726     |

#### Cash Flow

| (S\$m)                           | Dec-20A | Dec-21A | Dec-22F | Dec-23F | Dec-24F |
|----------------------------------|---------|---------|---------|---------|---------|
| EBITDA                           | 1,017   | 1,071   | 1,590   | 1,380   | 1,377   |
| Cash Flow from Invt. & Assoc.    | (233)   | (206)   | (262)   | (297)   | (332)   |
| Change In Working Capital        | 1,188   | 1,206   | (746)   | 2,064   | (1,058) |
| (Incr)/Decr in Total Provisions  |         |         |         |         |         |
| Other Non-Cash (Income)/Expense  |         |         |         |         |         |
| Other Operating Cashflow         | (1,378) | (816)   | (160)   | (1,425) | 172     |
| Net Interest (Paid)/Received     | (447)   | (300)   | (415)   | (263)   | (275)   |
| Tax Paid                         | (103)   | (36)    | (181)   | (157)   | (143)   |
| Cashflow From Operations         | 44      | 919     | (174)   | 1,303   | (259)   |
| Сарех                            | (318)   | (282)   | (327)   | (337)   | (347)   |
| Disposals Of FAs/subsidiaries    | 204     | 311     | 0       | 0       | 0       |
| Acq. Of Subsidiaries/investments | (176)   | (293)   | 0       | 0       | 0       |
| Other Investing Cashflow         | (1,059) | 134     | 0       | 0       | 0       |
| Cash Flow From Investing         | (1,349) | (130)   | (327)   | (337)   | (347)   |
| Debt Raised/(repaid)             | 890     | (349)   | 29      | 29      | 29      |
| Proceeds From Issue Of Shares    | 599     | 0       | 0       | 0       | 0       |
| Shares Repurchased               | (15)    | 0       | 0       | 0       | 0       |
| Dividends Paid                   | (62)    | (124)   | (54)    | 0       | 0       |
| Preferred Dividends              |         |         |         |         |         |
| Other Financing Cashflow         | (842)   | (52)    | 0       | 0       | 0       |
| Cash Flow From Financing         | 570     | (525)   | (25)    | 29      | 29      |
| Total Cash Generated             | (735)   | 264     | (525)   | 995     | (576)   |
| Free Cashflow To Equity          | (415)   | 440     | (472)   | 995     | (576)   |
| Free Cashflow To Firm            | (790)   | 1,119   | (52)    | 1,266   | (285)   |

SOURCES: CGS-CIMB RESEARCH, COMPANY REPORTS



#### Conglomerate | Singapore Sembcorp Industries | August 8, 2022

# BY THE NUMBERS... cont'd

| (S\$m)  | Dec-20A   | Dec-21A  | Dec-22F  | Dec-23F  | Dec-24F  |
|---|---|--|--|--|--|
| Total Cash And Equivalents  | 1,032   | 1,344  | 819  | 1,814  | 1,238  |
| Total Debtors   | 1,571   | 1,986  | 2,388  | 1,612  | 2,398  |
| Inventories   | 196   | 222  | 700  | 1,135  | 1,569  |
| Total Other Current Assets  | 205   | 381  | 381  | 381  | 381  |
| Total Current Assets  | 3,004   | 3,933  | 4,288  | 4,941  | 5,586  |
| Fixed Assets  | 7,204   | 7,094  | 6,941  | 6,793  | 6,646  |
| Total Investments   | 1,723   | 1,738  | 2,000  | 2.297  | 2,629  |
| Intangible Assets   | 348   | 390  | 390  | 390  | 390  |
| Total Other Non-Current Assets  | 1,283   | 1,240  | 1,240  | 1,240  | 1,240  |
| Total Non-current Assets  | 10,558  | 10,462   | 10,571   | 10,720   | 10,904   |
| Short-term Debt   | 593   | 754  | 754  | 754  | 754  |
| Current Portion of Long-Term Debt   |   |  |  |  |  |
| Total Creditors   | 1,159   | 1.708  | 1.420  | 1,420  | 1.423  |
| Other Current Liabilities   | 375   | 443  | 419  | 405  | 407  |
| Total Current Liabilities   | 2,127   | 2,905  | 2,592  | 2,580  | 2,584  |
| Total Long-term Debt  | 7,135   | 6,637  | 6,666  | 6,695  | 6,724  |
| Hybrid Debt - Debt Component  | .,  | -,   | -,   | -,   | -,   |
| Total Other Non-Current Liabilities   | 824   | 935  | 935  | 935  | 935  |
| Total Non-current Liabilities   | 7.959   | 7.572  | 7,601  | 7.630  | 7.659  |
| Total Provisions  | 0   | 0  | 0  | 0  | 0  |
| Total Liabilities   | 10,086  | 10,477   | 10,194   | 10,210   | 10,243   |
| Shareholders' Equity  | 3,339   | 3,767  | 4,509  | 5,225  | 5,951  |
|   | 137   | 151  |  |  |  |
|   |   | 101  | 156  | 220  | 296  |
| Total Équity  | 3,476   | 3,918  | 156<br><b>4,665</b>  | 226<br><b>5,452</b>  |  |
| Minority Interests Total Equity Key Ratios  | 3,476   | 3,918  | 4,665  | 5,452  | 6,247  |
| Total Equity<br>Key Ratios  | 3,476<br>Dec-20A  | 3,918<br>Dec-21A   | 4,665<br>Dec-22F   | 5,452<br>Dec-23F   | 6,247<br>Dec-24  |
| Total Equity Key Ratios Revenue Growth  | 3,476<br>Dec-20A<br>(19.1%)   | 3,918<br>Dec-21A<br>43.1%  | 4,665<br>Dec-22F<br>13.8%  | 5,452<br>Dec-23F<br>(8.6%)   | 6,247<br>Dec-24F<br>0.3%   |
| Total Equity Key Ratios Revenue Growth Operating EBITDA Growth  | 3,476<br>Dec-20A<br>(19.1%)<br>(23.7%)  | 3,918<br>Dec-21A<br>43.1%<br>5.3%  | <b>4,665</b><br><b>Dec-22F</b><br>13.8%<br>48.5%   | 5,452<br>Dec-23F<br>(8.6%)<br>(13.2%)  | 6,247<br>Dec-24F<br>0.3%<br>(0.2%  |
| Total Equity Key Ratios Revenue Growth Operating EBITDA Growth Operating EBITDA Margin  | 3,476<br>Dec-20A<br>(19.1%)<br>(23.7%)<br>18.7%   | 3,918<br>Dec-21A<br>43.1%<br>5.3%<br>13.7%   | 4,665<br>Dec-22F<br>13.8%<br>48.5%<br>17.9%  | 5,452<br>Dec-23F<br>(8.6%)<br>(13.2%)<br>17.0%   | 6,247<br>Dec-248<br>0.3%<br>(0.2%<br>16.9%   |
| Total Equity Key Ratios Revenue Growth Operating EBITDA Growth Operating EBITDA Margin Net Cash Per Share (S\$)   | 3,476<br>Dec-20A<br>(19.1%)<br>(23.7%)<br>18.7%<br>(3.75)   | 3,918<br>Dec-21A<br>43.1%<br>5.3%<br>13.7%<br>(3.39)   | 4,665<br>Dec-22F<br>13.8%<br>48.5%<br>17.9%<br>(3.70)  | 5,452<br>Dec-23F<br>(8.6%)<br>(13.2%)<br>17.0%<br>(3.16)   | 6,247<br>Dec-24f<br>0.3%<br>(0.2%<br>16.9%<br>(3.50  |
| Total Equity<br>Key Ratios<br>Revenue Growth<br>Operating EBITDA Growth<br>Operating EBITDA Margin<br>Net Cash Per Share (S\$)<br>BVPS (S\$)  | 3,476<br>Dec-20A<br>(19.1%)<br>(23.7%)<br>18.7%<br>(3.75)<br>1.87   | 3,918<br>Dec-21A<br>43.1%<br>5.3%<br>13.7%<br>(3.39)<br>2.11   | 4,665<br>Dec-22F<br>13.8%<br>48.5%<br>17.9%<br>(3.70)<br>2.53  | 5,452<br>Dec-23F<br>(8.6%)<br>(13.2%)<br>17.0%<br>(3.16)<br>2.93   | 6,247<br>Dec-24<br>0.3%<br>(0.2%<br>16.9%<br>(3.50<br>3.33   |
| Total Equity<br>Key Ratios<br>Revenue Growth<br>Operating EBITDA Growth<br>Operating EBITDA Margin<br>Net Cash Per Share (S\$)<br>BVPS (S\$)<br>Gross Interest Cover  | 3,476<br>Dec-20A<br>(19.1%)<br>(23.7%)<br>18.7%<br>(3.75)<br>1.87<br>0.89   | 3,918<br>Dec-21A<br>43.1%<br>5.3%<br>13.7%<br>(3.39)<br>2.11<br>1.45   | <b>4,665 Dec-22F</b> 13.8% 48.5% 17.9% (3.70) 2.53 2.48  | 5,452<br>Dec-23F<br>(8.6%)<br>(13.2%)<br>17.0%<br>(3.16)<br>2.93<br>2.99   | 6,247<br>Dec-241<br>0.3%<br>(0.2%<br>(3.50<br>3.33<br>2.76   |
| Total Equity<br>Key Ratios<br>Revenue Growth<br>Operating EBITDA Growth<br>Operating EBITDA Margin<br>Net Cash Per Share (S\$)<br>BVPS (S\$)<br>Gross Interest Cover<br>Effective Tax Rate  | 3,476<br>Dec-20A<br>(19.1%)<br>(23.7%)<br>18.7%<br>(3.75)<br>1.87<br>0.89<br>15.2%  | 3,918<br>Dec-21A<br>43.1%<br>5.3%<br>13.7%<br>(3.39)<br>2.11<br>1.45<br>29.1%  | <b>4,665</b><br><b>Dec-22F</b><br>13.8%<br>48.5%<br>17.9%<br>(3.70)<br>2.53<br>2.48<br>16.4%                                       | 5,452<br>Dec-23F<br>(8.6%)<br>(13.2%)<br>17.0%<br>(3.16)<br>2.93<br>2.99<br>15.4%  | 6,247<br>Dec-24f<br>0.3%<br>(0.2%<br>(3.50<br>3.33<br>2.76<br>15.4%  |
| Total Equity<br>Key Ratios<br>Revenue Growth<br>Operating EBITDA Growth<br>Operating EBITDA Margin<br>Net Cash Per Share (S\$)<br>BVPS (S\$)<br>Gross Interest Cover<br>Effective Tax Rate<br>Net Dividend Payout Ratio   | 3,476<br>Dec-20A<br>(19.1%)<br>(23.7%)<br>(3.75)<br>1.87%<br>(3.75)<br>1.87<br>0.89<br>15.2%<br>45.5%                                   | 3,918<br>Dec-21A<br>43.1%<br>5.3%<br>13.7%<br>(3.39)<br>2.11<br>1.45<br>29.1%<br>32.0%   | 4,665<br>Dec-22F<br>13.8%<br>48.5%<br>17.9%<br>(3.70)<br>2.53<br>2.48<br>16.4%<br>30.0%  | 5,452<br>Dec-23F<br>(8.6%)<br>(13.2%)<br>17.0%<br>(3.16)<br>2.93<br>2.99<br>15.4%<br>30.0%   | 6,247<br>Dec-241<br>0.3%<br>(0.2%<br>(3.50<br>3.33<br>2.76<br>15.4%<br>30.0%   |
| Total Equity Key Ratios Revenue Growth Operating EBITDA Growth Operating EBITDA Margin Net Cash Per Share (S\$) BVPS (S\$) Gross Interest Cover Effective Tax Rate Net Dividend Payout Ratio Accounts Receivables Days  | 3,476<br>Dec-20A<br>(19.1%)<br>(23.7%)<br>18.7%<br>(3.75)<br>1.87<br>0.89<br>15.2%<br>45.5%<br>121.6                                    | 3,918<br>Dec-21A<br>43.1%<br>5.3%<br>13.7%<br>(3.39)<br>2.11<br>1.45<br>29.1%<br>32.0%<br>83.3                                   | 4,665<br>Dec-22F<br>13.8%<br>48.5%<br>17.9%<br>(3.70)<br>2.53<br>2.48<br>16.4%<br>30.0%<br>90.0                                    | 5,452<br>Dec-23F<br>(8.6%)<br>(13.2%)<br>17.0%<br>(3.16)<br>2.93<br>2.99<br>15.4%<br>30.0%<br>90.0                                   | 6,247<br>Dec-241<br>0.3%<br>(0.2%<br>(3.50<br>3.33<br>2.76<br>15.4%<br>30.0%<br>90.2   |
| Total Equity Key Ratios Revenue Growth Operating EBITDA Growth Operating EBITDA Margin Net Cash Per Share (S\$) BVPS (S\$) Gross Interest Cover Effective Tax Rate Net Dividend Payout Ratio Accounts Receivables Days Inventory Days   | 3,476<br>Dec-20A<br>(19.1%)<br>(23.7%)<br>18.7%<br>(3.75)<br>1.87<br>0.89<br>15.2%<br>45.5%<br>121.6<br>26.07                           | 3,918<br>Dec-21A<br>43.1%<br>5.3%<br>13.7%<br>(3.39)<br>2.11<br>1.45<br>29.1%<br>32.0%<br>83.3<br>12.23                          | 4,665<br>Dec-22F<br>13.8%<br>48.5%<br>17.9%<br>(3.70)<br>2.53<br>2.48<br>16.4%<br>30.0%<br>90.0<br>23.59                           | 5,452<br>Dec-23F<br>(8.6%)<br>(13.2%)<br>17.0%<br>(3.16)<br>2.93<br>2.99<br>15.4%<br>30.0%<br>90.0<br>51.69                          | 6,247<br>Dec-24f<br>0.3%<br>(0.2%<br>16.9%<br>(3.50<br>3.33<br>2.76<br>15.4%<br>30.0%<br>90.2<br>76.28   |
| Total Equity Key Ratios Revenue Growth Operating EBITDA Growth Operating EBITDA Margin Net Cash Per Share (S\$) BVPS (S\$) Gross Interest Cover Effective Tax Rate Net Dividend Payout Ratio Accounts Receivables Days Inventory Days Accounts Payables Days  | 3,476<br>Dec-20A<br>(19.1%)<br>(23.7%)<br>18.7%<br>(3.75)<br>1.87<br>0.89<br>15.2%<br>45.5%<br>121.6<br>26.07<br>179.3                  | 3,918<br>Dec-21A<br>43.1%<br>5.3%<br>13.7%<br>(3.39)<br>2.11<br>1.45<br>29.1%<br>32.0%<br>83.3<br>12.23<br>83.9                  | 4,665<br>Dec-22F<br>13.8%<br>48.5%<br>17.9%<br>(3.70)<br>2.53<br>2.48<br>16.4%<br>30.0%<br>90.0<br>23.59<br>80.0                   | 5,452<br>Dec-23F<br>(8.6%)<br>(13.2%)<br>17.0%<br>(3.16)<br>2.93<br>2.99<br>15.4%<br>30.0%<br>90.0<br>51.69<br>80.0                  | 6,247<br>Dec-241<br>0.3%<br>(0.2%<br>16.9%<br>(3.50<br>3.33<br>2.76<br>15.4%<br>30.0%<br>90.2<br>76.28<br>80.2                                   |
| Total Equity Key Ratios Revenue Growth Operating EBITDA Growth Operating EBITDA Margin Net Cash Per Share (S\$) BVPS (S\$) Gross Interest Cover Effective Tax Rate Net Dividend Payout Ratio Accounts Receivables Days Inventory Days Accounts Payables Days ROIC (%)                                   | 3,476<br>Dec-20A<br>(19.1%)<br>(23.7%)<br>18.7%<br>(3.75)<br>1.87<br>0.89<br>15.2%<br>45.5%<br>121.6<br>26.07<br>179.3<br>2.3%          | 3,918<br>Dec-21A<br>43.1%<br>5.3%<br>13.7%<br>(3.39)<br>2.11<br>1.45<br>29.1%<br>32.0%<br>83.3<br>12.23<br>83.9<br>4.7%          | 4,665<br>Dec-22F<br>13.8%<br>48.5%<br>17.9%<br>(3.70)<br>2.53<br>2.48<br>16.4%<br>30.0%<br>90.0<br>23.59<br>80.0<br>10.1%          | 5,452<br>Dec-23F<br>(8.6%)<br>(13.2%)<br>17.0%<br>(3.16)<br>2.93<br>2.99<br>15.4%<br>30.0%<br>90.0<br>51.69<br>80.0<br>7.4%          | 6,247<br>Dec-241<br>0.3%<br>(0.2%<br>16.9%<br>(3.50<br>3.33<br>2.76<br>15.4%<br>30.0%<br>90.2<br>76.28<br>80.2<br>7.7%                           |
| Total Equity Key Ratios Revenue Growth Operating EBITDA Growth Operating EBITDA Margin Net Cash Per Share (S\$) BVPS (S\$) Gross Interest Cover Effective Tax Rate Net Dividend Payout Ratio Accounts Receivables Days Inventory Days Accounts Payables Days ROIC (%) ROCE (%)                          | 3,476<br>Dec-20A<br>(19.1%)<br>(23.7%)<br>18.7%<br>(3.75)<br>1.87<br>0.89<br>15.2%<br>45.5%<br>121.6<br>26.07<br>179.3<br>2.3%<br>3.19% | 3,918<br>Dec-21A<br>43.1%<br>5.3%<br>13.7%<br>(3.39)<br>2.11<br>1.45<br>29.1%<br>32.0%<br>83.3<br>12.23<br>83.9<br>4.7%<br>5.69% | 4,665<br>Dec-22F<br>13.8%<br>48.5%<br>17.9%<br>(3.70)<br>2.53<br>2.48<br>16.4%<br>30.0%<br>90.0<br>23.59<br>80.0<br>10.1%<br>9.78% | 5,452<br>Dec-23F<br>(8.6%)<br>(13.2%)<br>17.0%<br>(3.16)<br>2.93<br>2.99<br>15.4%<br>30.0%<br>90.0<br>51.69<br>80.0<br>7.4%<br>7.46% | 296<br>6,247<br>Dec-24F<br>0.3%<br>(0.2%<br>16.9%<br>(3.50)<br>3.33<br>2.76<br>15.4%<br>30.0%<br>90.2<br>76.28<br>80.2<br>7.7%<br>6.97%<br>6.39% |
| Total Equity Key Ratios Revenue Growth Operating EBITDA Growth Operating EBITDA Margin Net Cash Per Share (S\$) BVPS (S\$) Gross Interest Cover Effective Tax Rate Net Dividend Payout Ratio Accounts Receivables Days Inventory Days Accounts Payables Days ROIC (%)                                   | 3,476<br>Dec-20A<br>(19.1%)<br>(23.7%)<br>18.7%<br>(3.75)<br>1.87<br>0.89<br>15.2%<br>45.5%<br>121.6<br>26.07<br>179.3<br>2.3%          | 3,918<br>Dec-21A<br>43.1%<br>5.3%<br>13.7%<br>(3.39)<br>2.11<br>1.45<br>29.1%<br>32.0%<br>83.3<br>12.23<br>83.9<br>4.7%          | 4,665<br>Dec-22F<br>13.8%<br>48.5%<br>17.9%<br>(3.70)<br>2.53<br>2.48<br>16.4%<br>30.0%<br>90.0<br>23.59<br>80.0<br>10.1%          | 5,452<br>Dec-23F<br>(8.6%)<br>(13.2%)<br>17.0%<br>(3.16)<br>2.93<br>2.99<br>15.4%<br>30.0%<br>90.0<br>51.69<br>80.0<br>7.4%          | 6,247<br>Dec-241<br>0.3%<br>(0.2%<br>16.9%<br>(3.50<br>3.33<br>2.76<br>15.4%<br>30.0%<br>90.2<br>76.28<br>80.2<br>7.7%<br>6.97%                  |
| Total Equity Key Ratios Revenue Growth Operating EBITDA Growth Operating EBITDA Margin Net Cash Per Share (S\$) BVPS (S\$) Gross Interest Cover Effective Tax Rate Net Dividend Payout Ratio Accounts Receivables Days Inventory Days Accounts Payables Days ROIC (%) ROCE (%)                          | 3,476<br>Dec-20A<br>(19.1%)<br>(23.7%)<br>18.7%<br>(3.75)<br>1.87<br>0.89<br>15.2%<br>45.5%<br>121.6<br>26.07<br>179.3<br>2.3%<br>3.19% | 3,918<br>Dec-21A<br>43.1%<br>5.3%<br>13.7%<br>(3.39)<br>2.11<br>1.45<br>29.1%<br>32.0%<br>83.3<br>12.23<br>83.9<br>4.7%<br>5.69% | 4,665<br>Dec-22F<br>13.8%<br>48.5%<br>17.9%<br>(3.70)<br>2.53<br>2.48<br>16.4%<br>30.0%<br>90.0<br>23.59<br>80.0<br>10.1%<br>9.78% | 5,452<br>Dec-23F<br>(8.6%)<br>(13.2%)<br>17.0%<br>(3.16)<br>2.93<br>2.99<br>15.4%<br>30.0%<br>90.0<br>51.69<br>80.0<br>7.4%<br>7.46% | 6,247<br>Dec-241<br>0.3%<br>(0.2%<br>16.9%<br>(3.50<br>3.33<br>2.76<br>15.4%<br>30.0%<br>90.2<br>76.28<br>80.2<br>7.7%<br>6.97%                  |
| Total Equity Key Ratios Revenue Growth Operating EBITDA Growth Operating EBITDA Margin Net Cash Per Share (S\$) BVPS (S\$) Gross Interest Cover Effective Tax Rate Net Dividend Payout Ratio Accounts Receivables Days Inventory Days Accounts Payables Days ROIC (%) ROCE (%) Return On Average Assets | 3,476<br>Dec-20A<br>(19.1%)<br>(23.7%)<br>18.7%<br>(3.75)<br>1.87<br>0.89<br>15.2%<br>45.5%<br>121.6<br>26.07<br>179.3<br>2.3%<br>3.19% | 3,918<br>Dec-21A<br>43.1%<br>5.3%<br>13.7%<br>(3.39)<br>2.11<br>1.45<br>29.1%<br>32.0%<br>83.3<br>12.23<br>83.9<br>4.7%<br>5.69% | 4,665<br>Dec-22F<br>13.8%<br>48.5%<br>17.9%<br>(3.70)<br>2.53<br>2.48<br>16.4%<br>30.0%<br>90.0<br>23.59<br>80.0<br>10.1%<br>9.78% | 5,452<br>Dec-23F<br>(8.6%)<br>(13.2%)<br>17.0%<br>(3.16)<br>2.93<br>2.99<br>15.4%<br>30.0%<br>90.0<br>51.69<br>80.0<br>7.4%<br>7.46% | 6,247<br>Dec-24F<br>0.3%<br>(0.2%<br>16.9%<br>(3.50<br>3.33<br>2.76<br>15.4%<br>30.0%<br>90.2<br>76.28<br>80.2<br>7.7%                           |

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| Score Range: | 90 - 100  | 80 – 89   | 70 - 79 | Below 70 | No Survey Result |
|--------------|-----------|-----------|---------|----------|------------------|
| Description: | Excellent | Very Good | Good    | N/A      | N/A              |

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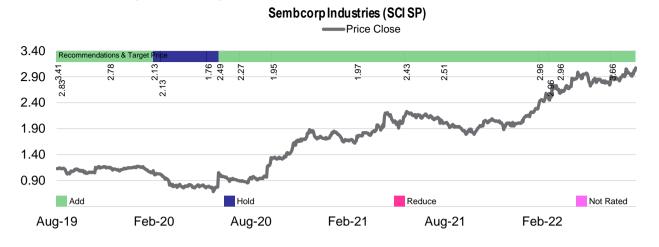
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| Distribution of stock ratings and investment banking clients for quarter ended on 30 June 2022 |                         |                                |  |  |  |
|--|-------------------------|--------------------------------|--|--|--|
| 643 companies under coverage for quarter ended on 30 June 2022                                 |                         |                                |  |  |  |
|  | Rating Distribution (%) | Investment Banking clients (%) |  |  |  |
| Add  | 68.4%                   | 0.8%                           |  |  |  |
| Hold   | 24.6%                   | 0.0%                           |  |  |  |
| Reduce   | 7.0%                    | 0.2%                           |  |  |  |



### Spitzer Chart for stock being researched (2 year data)



| <b>Recommendation</b> F   | ramework   |  |  |  |  |  |
|---|--|--|--|--|--|--|
| Stock Ratings   | Definition:  |  |  |  |  |  |
| Add   | The stock's total return is expected to exceed 10% over the next 12 months.  |  |  |  |  |  |
| Hold  | Hold The stock's total return is expected to be between 0% and positive 10% over the next 12 months.                                   |  |  |  |  |  |
| Reduce The stock's total return is expected to fall below 0% or more over the next 12 months.   |  |  |  |  |  |  |
| The total expected return of a stock is defined as the sum of the: (i) percentage difference between the target price and the current price and (ii) the forward net dividend yields of the stock. Stock price targets have an investment horizon of 12 months. |  |  |  |  |  |  |
| Sector Ratings  | Definition:  |  |  |  |  |  |
| Overweight  | An Overweight rating means stocks in the sector have, on a market cap-weighted basis, a positive absolute recommendation.              |  |  |  |  |  |
| Neutral   | A Neutral rating means stocks in the sector have, on a market cap-weighted basis, a neutral absolute recommendation.                   |  |  |  |  |  |
| Underweight   | Underweight An Underweight rating means stocks in the sector have, on a market cap-weighted basis, a negative absolute recommendation. |  |  |  |  |  |
| Country Ratings   | Definition:  |  |  |  |  |  |
| Overweight  | An Overweight rating means investors should be positioned with an above-market weight in this country relative to benchmark.           |  |  |  |  |  |
| Neutral   | A Neutral rating means investors should be positioned with a neutral weight in this country relative to benchmark.                     |  |  |  |  |  |
| Underweight   | An Underweight rating means investors should be positioned with a below-market weight in this country relative to benchmark.           |  |  |  |  |  |