





Singapore

June 26, 2023 - 8:52 PM

ADD (no change)

| Consensus ratings*: | Buy 6 | Hold 0 | Sell 0 |
|-----------------------|-------|--------|----------|
| Current price: | | | S\$1.35 |
| Target price: | • | | S\$1.66 |
| Previous target: | | | S\$1.66 |
| Up/downside: | | | 22.8% |
| CGS-CIMB / Consens | us: | | 2.0% |
| Reuters: | | ١ | /AZG.SI |
| Bloomberg: | | YZJ | SGD SP |
| Market cap: | | US | 3,945m |
| | | S | 5,333m |
| Average daily turnove | r: | USS | 16.60m |
| | | S | \$22.22m |
| Current shares o/s | | | 3,923m |
| Free float: | | | 61.0% |
| *Source: Bloomberg | | | |

Key financial forecasts

| | Dec-23F | Dec-24F | Dec-25F |
|-------------------|---------|---------|---------|
| Net Profit (Rmbm) | 3,311 | 3,668 | 3,632 |
| Core EPS (Rmb) | 0.84 | 0.93 | 0.92 |
| Core EPS Growth | 26.7% | 10.8% | (1.0%) |
| FD Core P/E (x) | 8.61 | 7.78 | 7.85 |
| Recurring ROE | 17.7% | 17.5% | 15.6% |
| P/BV (x) | 1.44 | 1.29 | 1.17 |
| DPS (Rmb) | 0.29 | 0.34 | 0.33 |
| Dividend Yield | 3.98% | 4.64% | 4.60% |
| | | | |



| Price performance | 1M | ЗМ | 12M |
|-----------------------------------|--------|-----|------|
| Absolute (%) | 8 | 8.9 | 42.1 |
| Relative (%) | 7.5 | 8.6 | 38.5 |
| Major shareholders | % held | | |
| Yangzi International Holdings Ltd | | | 21.5 |

Yangzijiang Shipbuilding

Riding the green shipbuilding cycle

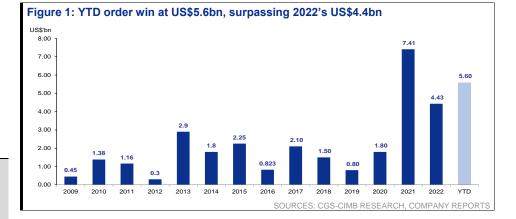
- YZJSB announced that its YTD order win reached US\$5.6bn, beating our US\$4bn-5bn estimates (see <u>report</u>) and management's guidance of US\$3bn.
- This includes orders of 6 units of 9k TEU methanol dual fuel containerships from Maersk for 2026-2027 delivery.
- All in, the company has secured 69 vessel orders YTD, bringing its orderbook to US\$14.6bn, with 180 vessels due for delivery.
- We expect positive share price reaction. Retain Add and TP of S\$1.66.

US\$5.6bn order in the bag YTD, surpassed US\$4.4bn in 2022

- To recap, Yangzijiang Shipbuilding's (YZJSB) contract wins are as follows:
- 25 Apr 2023 business update: US\$1.18bn of contracts comprising 18 oil tankers, 1 liquefied ethylene gas (LEG) vessel, and 4 bulk carriers.
- 26 Jun 2023: 2 units of 83.3k TEU combined carriers for Klaveness Combination Carriers ASA for 2026 delivery. Amount undisclosed, but we estimate it to be about US\$169m-180m in total.
- 27 Jun 2023: 6 units of 9k TEU methanol dual fuel containerships for A.P. Moller-Maersk (Maersk) for 2026-2027 delivery. Amount was not disclosed, but industry publication Tradewinds reported on 26 June 2023 that Maersk awarded a contract value of US\$1.15bn for 10 units of similar 9k TEU vessels to YZJSB. We take US\$115m/vessel as an indicative price for the Maersk order announced.
- 27 Jun 2023: 37 vessels comprising 10 LNG dual-fuel 24k TEU containerships, 4 methanol dual fuel 950 TEU, and 2 8k TEU containerships, 11 oil tankers, and 10 82.5k dwt bulk carriers. We believe the 24k TEU LNG dual fuel containerships belong to CMA CGM and priced in the region of US\$240m each (according to Tradewinds).
- All in, YTD order wins totalled US\$5.6bn, exceeding management's guidance of US\$3bn for 2023F. Its orderbook now stands at US\$14.6 bn for 180 vessels.

Availability in 2026F?

- The questions always arises about when peak delivery is. We believe there could be several slots left for 2026F, depending on pricing and yard optimisation. YZJSB's current assumption on steel price stands at Rmb5k/tonne, which points to decent margins to be made from these contracts, with potential for expansion if steel price remains controlled.
- We believe decarbonisation and green financing availability could spur more dual-fuel ships orders in the near term.
- We expect positive share price reaction from the newsflow. Reiterate Add and TP of S\$1.66, still based on 1.7x CY23F P/BV, a 30% premium over regional yards' 1.3x average, given its stronger margin track record, justified by its FY23-24F ROE of 18%.
- Catalysts: Stronger-than-expected margins, further contract wins, exceeding 2021's record of US\$7.4bn. Downside risks: sharp rise in steel costs eroding margins, and order cancellations weakening its earnings visibility.



Analyst(s)

LIM Siew Khee

T (65) 6210 8664

E siewkhee.lim@cgs-cimb.com

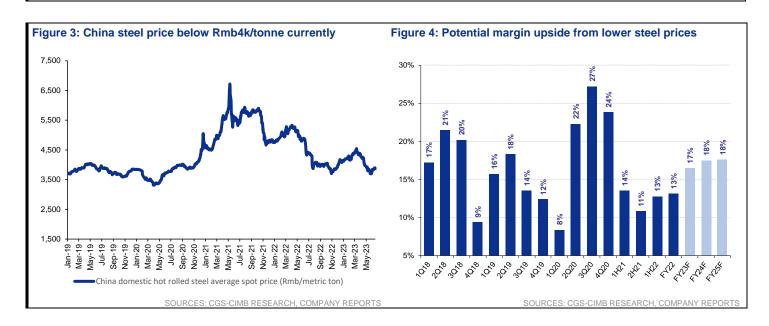


| | | | | Target | Market | | | | | | | Recurring | Dividen |
|---|-------------|--------|------------|------------|----------|-------|---------------------|-------|------------|-------|-------|-----------|----------------------|
| | Bbg | | Price | Price | Сар | | P/E (x) | | 2-year EPS | P/B\ | / (x) | ROE (%) | Yield (% |
| Company | Ticker | Recom. | (Icl curr) | (Icl curr) | (US\$ m) | CY23F | CY24F | CY25F | CAGR (%) | CY23F | CY24F | CY23F | CY23I |
| Keppel Corporation | KEP SP | Add | 6.67 | 8.70 | 8.694 | 12.0 | 10.7 | 10.0 | 11.8% | 0.99 | 0.96 | 8.4% | 5.3% |
| Capitaland Investment | CLI SP | Add | 3.25 | 4.50 | 12,312 | 17.2 | 15.6 | 14.4 | 48.8% | 1.02 | 0.97 | 6.1% | 3.79 |
| Integrated global asset managem | | | | 1.00 | 12,012 | 14.6 | 13.1 | 12.2 | 30.3% | 1.01 | 0.97 | 7.2% | 4.5% |
| | | • | - | | | | | | | | | | |
| Seatrium Ltd | STM SP | Add | 0.13 | 0.19 | 6,309 | na | 34.0 | 15.9 | na | 1.01 | 0.98 | -2.7% | 0.0% |
| Singapore offshore - big cap simp | ole average | | | | | na | 34.0 | 15.9 | na | 1.01 | 0.98 | -2.7% | 0.0% |
| COSCO SHIPPING International S | COS SP | NR | 0.16 | na | 262 | na | na | na | na | na | na | na | n |
| China CSSC Holdings Ltd | 600150 CH | NR | 28.82 | na | 18,132 | 44.2 | 17.7 | 14.1 | 537.6% | 2.63 | 2.32 | 5.9% | 0.29 |
| China Shipbuilding Industry Co | 601989 CH | NR | 4.65 | na | 14,916 | na | na | na | na | na | na | na | n |
| CSSC Offshore and Marine Engin | 600685 CH | NR | 29.32 | na | 4,212 | 56.4 | 49.7 | na | 10.1% | na | na | na | n |
| Yangzijiang Shipbuilding | YZJSGD SP | Add | 1.35 | 1.66 | 3,945 | 8.6 | 7.8 | 7.9 | 16.8% | 1.44 | 1.29 | 17.7% | 4.09 |
| Chinese Shipbuilder simple avera | ge | | | | | 36.4 | 25.1 | 11.0 | 188.2% | 2.04 | 1.81 | 11.8% | 2.1% |
| Korea Shipbuilding & Offshore | 009540 KS | Add | 116,900 | 119.000 | 6.336 | 31.3 | 10.9 | 6.8 | na | 0.82 | 0.74 | 2.7% | 0.09 |
| Hyundai Mipo Dockyard | 010620 KS | Hold | 82,700 | 72,000 | 2,530 | 109.6 | 18.8 | 13.7 | na | 1.53 | 1.41 | 1.4% | 0.09 |
| Samsung Heavy Industries | 010140 KS | Add | 6,620 | 7,000 | 4,462 | 87.8 | 23.8 | 15.8 | na | 1.59 | 1.49 | 1.8% | 0.09 |
| Daewoo Shipbuilding & Marine | 042660 KS | Hold | 36,850 | 26,000 | 6,121 | na | 23.2 | 12.9 | na | 2.87 | 2.55 | -1.4% | 0.09 |
| Sejin Heavy Industries Co Ltd | 075580 KS | NR | 6,180 | na | 266 | 15.6 | 17.4 | 13.9 | 29.3% | 1.93 | 1.81 | 13.2% | 2.49 |
| Korean Shipbuilder simple average | je | | | | | 61.1 | 18.8 | 12.6 | 29.3% | 1.75 | 1.60 | 3.5% | 0.5% |
| Mitsui E&S Co Ltd | 7003 JP | NR | 482.0 | na | 309 | 2.7 | 2.6 | na | 68.0% | 0.42 | 0.39 | 14.9% | 0.29 |
| Japan Shipbuilder simple average | | | .,, | | | 2.9 | 2.6 | na | 68.0% | 0.42 | 0.39 | 14.9% | 0.2% |
| Brookfield Corp | BN US | NR | 30.04 | na | 49,220 | 14.2 | 11.3 | 6.8 | 47.9% | 1.07 | 1.01 | 9.3% | 0.9% |
| US Shipbuilder simple average | DIV 00 | INIX | 30.04 | i ia | 43,220 | 14.2 | 11.3 | 6.8 | 47.9% | 1.07 | 1.01 | 9.3% | 0.9% |
| | | | | | | | | | | | | | |
| CSE Global | CSE SP | Hold | 0.38 | 0.37 | 171 | 16.0 | 11.0 | 9.7 | 55.8% | 1.11 | 1.09 | 6.9% | 7.39 |
| SATS Ltd | SATS SP | Hold | 2.56 | 2.60 | 2,816 | 67.3 | 22.8 | 16.2 | na | 1.77 | 1.76 | 2.5% | 0.59 |
| Sembcorp Industries | SCI SP | Add | 5.40 | 6.20 | 7,133 | 11.6 | 12.1 | 12.5 | 4.9% | 2.13 | 1.90 | 19.6% | 2.39 |
| ST Engineering | STE SP | Add | 3.58 | 4.00 | 8,255 | 19.6 | 15.9 | 13.6 | 24.5% | 4.52 | 4.18 | 23.5% | 4.59 |
| SIA Engineering Industrial/conglomerate / airport s | SIE SP | Hold | 2.40 | 2.42 | 1,992 | 33.2 | 25.5 17.5 | 20.4 | 27.9% | 1.60 | 1.57 | 4.8% | 2.89 3.5 9 |

DATA AS AT 27 JUN 2023

SOURCES: CGS-CIMB RESEARCH ESTIMATES, COMPANY REPORTS, BLOOMBERG

Note: Estimates for Not Rated companies are based on Bloomberg consensus





BY THE NUMBERS

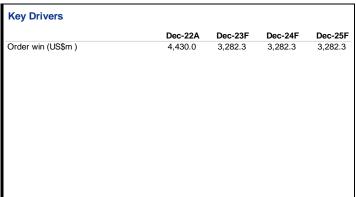
| (Rmbm) | Dec-22A | Dec-23F | Dec-24F | Dec-25F |
|------------------------------------|---------|---------|---------|---------|
| Total Net Revenues | 20,567 | 27,221 | 28,700 | 28,196 |
| Gross Profit | 3,511 | 4,918 | 5,393 | 5,304 |
| Operating EBITDA | 3,511 | 4,652 | 5,126 | 5,070 |
| Depreciation And Amortisation | (452) | (449) | (474) | (465) |
| Operating EBIT | 3,059 | 4,203 | 4,652 | 4,605 |
| Financial Income/(Expense) | 243 | 140 | 159 | 159 |
| Pretax Income/(Loss) from Assoc. | 0 | 0 | 0 | 0 |
| Non-Operating Income/(Expense) | 0 | 0 | 0 | 0 |
| Profit Before Tax (pre-EI) | 3,302 | 4,343 | 4,811 | 4,764 |
| Exceptional Items | | | | |
| Pre-tax Profit | 3,302 | 4,343 | 4,811 | 4,764 |
| Taxation | (678) | (999) | (1,107) | (1,096) |
| Exceptional Income - post-tax | | | | |
| Profit After Tax | 2,625 | 3,344 | 3,704 | 3,668 |
| Minority Interests | (12) | (33) | (37) | (36) |
| Preferred Dividends | | | | |
| FX Gain/(Loss) - post tax | | | | |
| Other Adjustments - post-tax | | | | |
| Net Profit | 2,613 | 3,311 | 3,668 | 3,632 |
| Recurring Net Profit | 2,613 | 3,311 | 3,668 | 3,632 |
| Fully Diluted Recurring Net Profit | 2,613 | 3,311 | 3,668 | 3,632 |

| Balance Sheet | | | | |
|-------------------------------------|---------|---------|---------|---------|
| (Rmbm) | Dec-22A | Dec-23F | Dec-24F | Dec-25F |
| Total Cash And Equivalents | 10,778 | 14,498 | 16,113 | 17,638 |
| Total Debtors | 3,670 | 2,137 | 2,253 | 2,214 |
| Inventories | 1,231 | 1,600 | 1,672 | 1,642 |
| Total Other Current Assets | 7,331 | 9,091 | 9,491 | 9,355 |
| Total Current Assets | 23,010 | 27,327 | 29,530 | 30,849 |
| Fixed Assets | 7,278 | 8,087 | 8,871 | 9,664 |
| Total Investments | 529 | 549 | 569 | 589 |
| Intangible Assets | 26 | 26 | 26 | 26 |
| Total Other Non-Current Assets | 2,125 | 2,125 | 2,125 | 2,125 |
| Total Non-current Assets | 9,957 | 10,786 | 11,590 | 12,403 |
| Short-term Debt | 2,269 | 2,269 | 2,269 | 2,269 |
| Current Portion of Long-Term Debt | | | | |
| Total Creditors | 3,172 | 4,123 | 4,309 | 4,232 |
| Other Current Liabilities | 6,815 | 8,802 | 9,242 | 9,094 |
| Total Current Liabilities | 12,257 | 15,193 | 15,820 | 15,595 |
| Total Long-term Debt | 2,298 | 2,298 | 2,298 | 2,298 |
| Hybrid Debt - Debt Component | | | | |
| Total Other Non-Current Liabilities | 707 | 707 | 707 | 707 |
| Total Non-current Liabilities | 3,006 | 3,006 | 3,006 | 3,006 |
| Total Provisions | 0 | 0 | 0 | 0 |
| Total Liabilities | 15,262 | 18,199 | 18,826 | 18,601 |
| Shareholders' Equity | 17,573 | 19,749 | 22,093 | 24,414 |
| Minority Interests | 132 | 165 | 201 | 238 |
| Total Equity | 17,705 | 19,914 | 22,294 | 24,651 |

| Cash Flow | | | | |
|----------------------------------|---------|---------|---------|---------|
| (Rmbm) | Dec-22A | Dec-23F | Dec-24F | Dec-25F |
| EBITDA | 3,511 | 4,652 | 5,126 | 5,070 |
| Cash Flow from Invt. & Assoc. | | | | |
| Change In Working Capital | 388 | 2,114 | (2) | (7) |
| (Incr)/Decr in Total Provisions | | | | |
| Other Non-Cash (Income)/Expense | | | | |
| Other Operating Cashflow | 1,213 | (11) | (87) | (21) |
| Net Interest (Paid)/Received | 244 | 140 | 159 | 159 |
| Tax Paid | (723) | (782) | (999) | (1,107) |
| Cashflow From Operations | 4,633 | 6,113 | 4,197 | 4,094 |
| Capex | (905) | (1,258) | (1,258) | (1,258) |
| Disposals Of FAs/subsidiaries | 247 | 0 | 0 | 0 |
| Acq. Of Subsidiaries/investments | (355) | 0 | 0 | 0 |
| Other Investing Cashflow | 137 | 0 | 0 | 0 |
| Cash Flow From Investing | (877) | (1,258) | (1,258) | (1,258) |
| Debt Raised/(repaid) | 28 | 0 | 0 | 0 |
| Proceeds From Issue Of Shares | 0 | 0 | 0 | 0 |
| Shares Repurchased | (60) | 0 | 0 | 0 |
| Dividends Paid | (975) | (1,135) | (1,324) | (1,311) |
| Preferred Dividends | | | | |
| Other Financing Cashflow | (1) | 0 | 0 | 0 |
| Cash Flow From Financing | (1,008) | (1,135) | (1,324) | (1,311) |
| Total Cash Generated | 2,748 | 3,720 | 1,615 | 1,525 |
| Free Cashflow To Equity | 3,785 | 4,855 | 2,939 | 2,836 |
| Free Cashflow To Firm | 3,863 | 4,965 | 3,030 | 2,927 |

| | Dec-22A | Dec-23F | Dec-24F | Dec-25F |
|---------------------------|---------|---------|---------|---------|
| Revenue Growth | 36.8% | 31.5% | 5.4% | (1.8%) |
| Operating EBITDA Growth | 23.3% | 32.5% | 10.2% | (1.1%) |
| Operating EBITDA Margin | 17.0% | 17.1% | 17.9% | 18.0% |
| Net Cash Per Share (Rmb) | 1.57 | 2.51 | 2.92 | 3.31 |
| BVPS (Rmb) | 4.45 | 5.00 | 5.59 | 6.18 |
| Gross Interest Cover | 28.65 | 38.34 | 50.93 | 50.41 |
| Effective Tax Rate | 20.5% | 23.0% | 23.0% | 23.0% |
| Net Dividend Payout Ratio | 37.8% | 34.3% | 36.1% | 36.1% |
| Accounts Receivables Days | 68.67 | 38.93 | 28.00 | 28.92 |
| Inventory Days | 30.72 | 23.17 | 25.69 | 26.43 |
| Accounts Payables Days | 63.95 | 59.69 | 66.20 | 68.09 |
| ROIC (%) | 9.7% | 29.9% | 38.1% | 35.1% |
| ROCE (%) | 10.9% | 19.0% | 19.1% | 17.3% |
| Return On Average Assets | 5.73% | 9.08% | 9.02% | 8.38% |
| | | | | |





SOURCES: CGS-CIMB RESEARCH, COMPANY REPORTS



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|--------------|-----------|-----------|---------|----------|------------------|
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|---|-------------------------|--------------------------------|--|--|--|
| 647 companies under coverage for quarter ended on 31 March 2023 | | | | | |
| | Rating Distribution (%) | Investment Banking clients (%) | | | |
| Add | 64.6% | 1.1% | | | |
| Hold | 27.0% | 0.2% | | | |
| Reduce | 8.3% | 0.2% | | | |



Spitzer Chart for stock being researched (2 year data)

Yangzijiang Shipbuilding (YZJSGD SP)



| Recommendation | Framework |
|------------------------|---|
| Stock Ratings | Definition: |
| Add | The stock's total return is expected to exceed 10% over the next 12 months. |
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