

Singapore

ADD (no change)

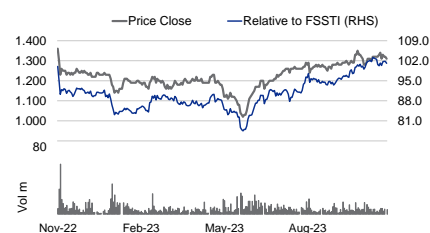
Consensus ratings*: Buy 8 Hold 1 Sell 0

Current price:	S\$1.31
Target price:	S\$1.55
Previous target:	S\$1.55
Up/downside:	18.3%
CGS-CIMB / Consensus:	4.5%
Reuters:	CMDG.SI
Bloomberg:	CD SP
Market cap:	US\$2,085m
	S\$2,837m
Average daily turnover:	US\$5.49m
	S\$7.49m
Current shares o/s:	2,166m
Free float:	99.6%

*Source: Bloomberg

Key changes in this note

➤ No changes.



Source: Bloomberg

Price performance	1M	3M	12M
Absolute (%)	-1.5	3.1	-3.7
Relative (%)	1.1	7.5	1.1

Major shareholders	% held
Blackrock	7.0
Vanguard Group	2.7
Norges Bank	1.4

Analyst(s)


ONG Khang Chuen, CFA

T (65) 6210 8685

E khangchuen.ong@cgs-cimb.com

ComfortDelGro

Further earnings recovery taking shape

- CD's PATMI grew to S\$50m (+9% qoq, +54% yoy) in 3Q23, roughly in line with expectations, boosted by margin recovery in its UK public bus business.
- We see further earnings recovery in the UK as CD enjoys a further uplift from service fee indexations and new contract wins at significantly better rates.
- Singapore operations largely stable in 3Q23 amid industry competition and higher utilities costs. Reiterate Add on further earnings recovery in 4Q23F.

3Q23: Further earnings recovery taking shape

ComfortDelgro's (CD) PATMI grew to S\$50m (+9% qoq, +54% yoy) in 3Q23, roughly in line with our preview of S\$52m. The sequential PATMI improvement was driven by 1) strong margin recovery in its UK public bus business, 2) improved taxi segment earnings post the introduction of platform fee in Jul 2023, and 3) lower taxi rental discounts in China with normalisation of activities post-Covid reopening. 9M23 PATMI made up 69%/72% of our/Bloomberg consensus' FY23F – we expect further earnings recovery in 4Q23F.

UK operations returned to profitability in 3Q23

CD's UK operations returned to positive EBIT in 3Q23 at S\$6.1m (1H23: -\$5.8m, FY22: -\$10.4m). Recall that CD granted its London Metrolink public bus drivers an 11% pay increase, with a 10% increase in back pay in Dec 2022, to avert strike action. With annual indexation of service fees on route anniversary (c.70% completed in 9M23), the higher costs absorbed by CD are being gradually passed on to the government. CD has also achieved some tender wins for more bus routes in London at significantly higher service fees yoy, which it expects to flow through in 4Q23F and early-FY24F. The higher service fees are enabled by elevated inflation in the UK in recent years, as well as easing competitive pressure in the London bus market, according to management.

Singapore operations stable in 3Q23

Singapore operations EBIT rose a slight 2% qoq in 3Q23 to S\$53.6m, as the higher profits from implementation of taxi platform fee was partially offset by 1) lower taxi commissions with stronger industry competition pressuring fares, and 2) higher electricity costs for its rail operations under SBS Transit. For its taxi business, CD said its priority is to maintain a healthy driver supply, while it fine-tunes its pricing algorithm to minimise cancellation rates for bookings via its CDG Zig app. For its rail operations, CD said it has contracts in place to lock in electricity rates for 4Q23F and expects tariffs to ease slightly in FY24F. We believe a rail fare adjustment of 7%, which will be in place by end-Dec 2023 according to Singapore's Public Transport Council, should also help to cushion CD's cost pressures.

Reiterate Add

Reiterate Add as we see CD's earnings recovery picking up steam in 2H23F with 84% yoy PATMI growth. Our S\$1.55 TP is based on 16.2x FY24F P/E (0.5 s.d. above CD's five-year historical average). Re-rating catalysts include stronger earnings improvement in its UK operations, and new tender wins. Downside risks include slower margin recovery due to the inability to pass on costs, and negative forex translation impact given the strong Singapore dollar.

Financial Summary	Dec-21A	Dec-22A	Dec-23F	Dec-24F	Dec-25F
Revenue (S\$m)	3,503	3,781	3,875	3,940	4,024
Operating EBITDA (S\$m)	576.1	627.2	644.4	677.7	697.8
Net Profit (S\$m)	123.0	173.1	185.0	207.5	215.0
Core EPS (S\$)	0.068	0.063	0.085	0.096	0.099
Core EPS Growth	21.9%	(6.7%)	35.3%	12.1%	3.6%
FD Core P/E (x)	19.35	20.75	15.34	13.67	13.20
DPS (S\$)	0.042	0.085	0.068	0.077	0.079
Dividend Yield	3.21%	6.47%	5.22%	5.85%	6.06%
EV/EBITDA (x)	4.77	4.16	3.95	3.60	3.35
P/FCFE (x)	9.07	9.45	9.94	9.42	9.04
Net Gearing	(16.7%)	(22.1%)	(23.8%)	(26.8%)	(29.7%)
P/BV (x)	1.06	1.10	1.10	1.08	1.06
ROE	5.51%	5.21%	7.20%	7.98%	8.12%
EPS/Consensus EPS (x)			1.10	1.11	1.09

SOURCES: CGS-CIMB RESEARCH ESTIMATES, COMPANY REPORTS

Further earnings recovery taking shape

Figure 1: Results comparison

FYE Dec (\$\$ m)	3QFY23	3QFY22	yoy % chg	2QFY23	qoq % chg	Prev FY23F	Comments
Revenue	997	960	4	956	4	3,875	
Operating costs	(921)	(904)	2	(890)	4	(3,597)	
EBIT	75	56	34.6	66	14	279	
EBIT margin (%)	7.6%	5.8%		6.9%		7.2%	
Net profit	50	32	54	46	9	185	
Core net profit	48	33	48	45	8	185	9M23 core net profit broadly in line with expectations at 69%/72% of our/Bloomberg consensus forecasts as we expect a stronger 4Q23F
EBITDA	165	144	14	158	4	644	
Core EBIT	74	56	31	65	13	279	

SOURCES: CGS-CIMB RESEARCH, COMPANY REPORTS

Figure 2: Quarterly results summary for ComfortDelgro

FYE Dec (\$\$ m)	1Q22	2Q22	3Q22	4Q22	1Q23	2Q23	3Q23
Revenue	887.5	955.8	960.3	977.2	906.4	955.9	996.6
Operating Costs	-731.9	-801.6	-815.8	-840.6	-767.5	-798.8	-833.4
Depreciation and Amortisation	-88.3	-89.3	-88.3	-91.3	-88.8	-91.8	-89.6
Operating Profit excl. non-recurring items (OPE)	67.3	64.9	56.2	45.3	50.1	65.3	73.6
Net Gain/(Loss) on Disposal	37.9	1.0	-0.2	-2.4	0.8	1.0	1.8
Operating Profit	105.2	65.9	56.0	42.9	50.9	66.3	75.4
Net Interest Income/(Expense)	-0.6	-0.3	0.5	2.3	3.0	2.6	1.5
Share of Results of Associates and Joint Ventures	0.3	0.2	0.1	0.2	0.3	0.6	0.4
Profit Before Tax	104.9	65.8	56.6	45.4	54.2	69.5	77.3
Profit After Tax	84.8	50.9	44.6	38.2	43.6	56.4	62.1
Profit After Tax and MI	76.1	39.2	32.3	25.5	32.8	45.7	49.9
Segment breakdown							
Revenue	887.7	955.6	960.2	977.3	906.4	955.9	996.6
Public transport	664.4	735.4	733.8	753.2	686.1	730.0	758.5
Taxi & private hire	131.9	137.4	142.9	142.6	137.1	140.8	147.6
Other private transport	44.4	36.0	35.6	33.4	34.1	35.4	37.9
Inspection & testing services	25.5	26.7	26.8	27.0	27.1	27.6	26.6
Other segments	21.5	20.1	21.1	21.1	22.0	22.1	26.0
Operating profit excl. non-recurring items (OPE)	67.3	65.0	56.1	45.3	50.1	65.3	73.6
Public transport	37.7	41.5	27.5	15.3	23.0	28.9	32.9
Taxi & private hire	12.7	12.6	20.6	23.7	16.8	25.8	28.5
Other private transport	2.2	-0.7	-2.6	-3.5	-0.8	-0.8	-1.2
Inspection & testing services	8.0	8.5	8.1	8.8	8.1	8.5	7.9
Other segments	6.7	3.1	2.5	1.0	3.0	2.9	5.5
OPE margin (%)	7.6%	6.8%	5.8%	4.6%	5.5%	6.8%	7.4%
Public transport	5.7%	5.6%	3.7%	2.0%	3.4%	4.0%	4.3%
Taxi & private hire	9.6%	9.2%	14.4%	16.6%	12.3%	18.3%	19.3%
Other private transport	5.0%	-1.9%	-7.3%	-10.5%	-2.3%	-2.3%	-3.2%
Inspection & testing services	31.4%	31.8%	30.2%	32.6%	29.9%	30.8%	29.7%
Other segments	31.2%	15.4%	11.8%	4.7%	13.6%	13.1%	21.2%

SOURCES: CGS-CIMB RESEARCH, COMPANY REPORTS

Figure 3: ComfortDelgro's quarterly net profit trend (\$\$ m)

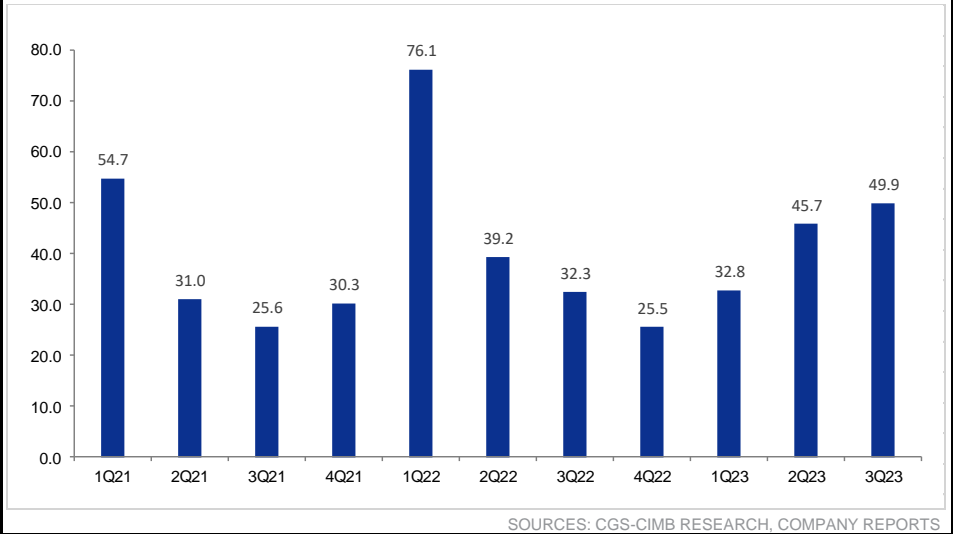


Figure 4: Key reasons for net profit trend performance

Period	Key reasons for net profit trend performance
2Q22	FX headwinds from S\$ strength and Covid-19 outbreaks in China resulted in higher taxi rebates.
3Q22	Driver shortages across geographies resulted in higher opex (more overtime spend, higher-fee agency workers etc to fulfil obligations). One month impact from Singapore bus service fee reduction on 5 renewed bus packages (part of framework agreement with Land Transport Authority reached in Nov 2021).
4Q22	Full quarter impact from Singapore bus service fee reduction and higher utilities charge for Singapore rail upon contract renewal. Pay deal reached with UK bus drivers to avert strike.
1Q23	Helped by higher public bus service fees in Singapore and Australia (service fee annual indexation) and rail fare adjustment in Singapore.
2Q23	Helped by reduction in taxi rental rebate in Singapore and China; partial cost pass-through of service fees for public bus operations in the UK.
3Q23	Helped by introduction of platform fees for rides booked via CDG Zig app and further cost pass-through of service fees for public bus operations in the UK.

SOURCES: CGS-CIMB RESEARCH, COMPANY REPORTS

Figure 5: Average daily rail ridership of SBS Transit

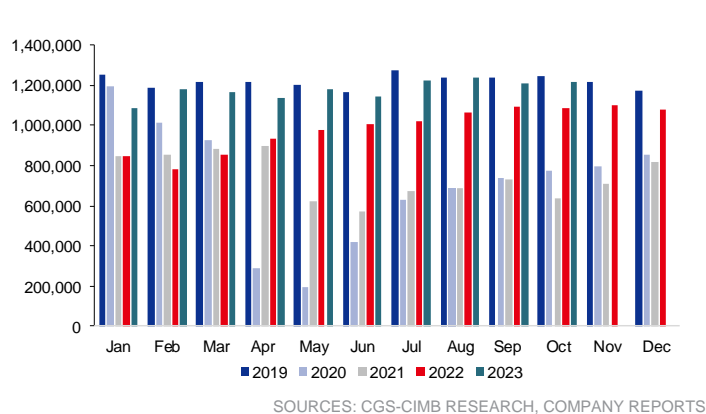


Figure 6: CD's taxi fleet in Singapore

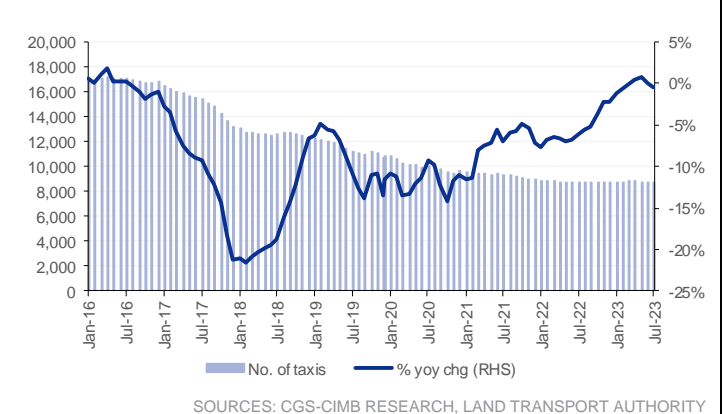
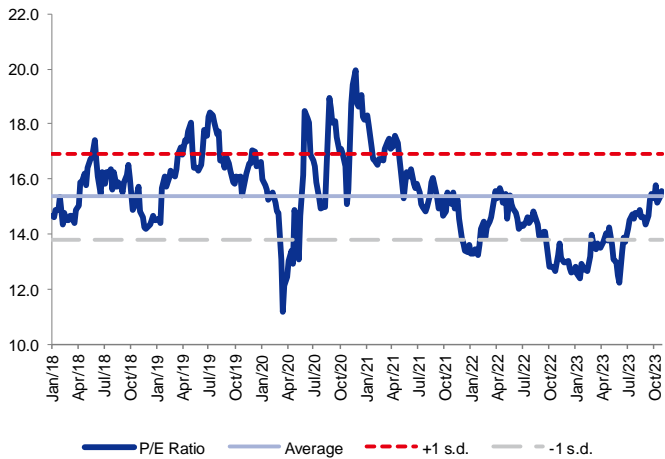


Figure 7: Historical P/E trend



SOURCES: CGS-CIMB RESEARCH, BLOOMBERG

Figure 8: Historical P/BV trend



SOURCES: CGS-CIMB RESEARCH, BLOOMBERG








Figure 9: Peer comparison

Company	Bloomberg Ticker	Recom.	Price (lcl curr)	Target Price (lcl curr)	Market Cap (US\$ m)	P/E (x) CY23F	P/E (x) CY24F	3-year EPS CAGR (%)	P/BV (x) CY23F	P/BV (x) CY24F	Recurring ROE (%) CY23F	Recurring ROE (%) CY24F	Recurring ROE (%) CY25F	EV/EBITDA (x) CY23F	EV/EBITDA (x) CY24F	Dividend Yield (%) CY23F	Dividend Yield (%) CY24F
Singapore																	
ComfortDelGro	CD SP	ADD	1.31	1.55	2,085	15.3	13.7	16.6%	1.10	1.08	7.3%	8.0%	8.1%	3.9	3.6	5.2%	5.9%
Thailand																	
BTS Group	BTS TB	Hold	7.30	7.50	2,671	58.0	47.7	7.3%	1.75	1.72	3.0%	3.7%	4.6%	96.8	77.0	0.9%	1.5%
Hong Kong																	
MTR Corp Ltd	66 HK	Not rated	29.40	na	23,415	24.6	10.2	25.5%	1.02	0.96	4.0%	8.1%	9.7%	14.0	8.6	4.5%	4.6%
Simple average						32.7	23.8	16.5%	1.3	1.3	4.7%	6.6%	7.5%	38.2	29.7	3.6%	4.0%

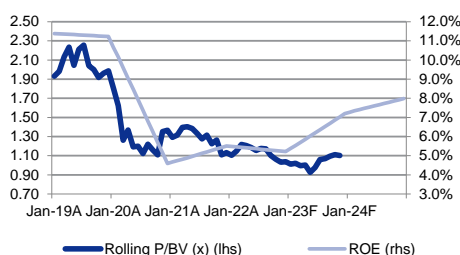
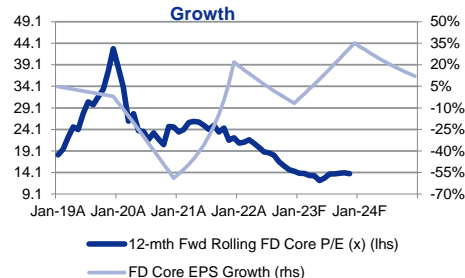
DATA AS AT 14 Nov 2023

SOURCES: CGS-CIMB RESEARCH ESTIMATES, COMPANY REPORTS, BLOOMBERG

Note: Estimates for Not Rated (NR) companies are based on Bloomberg consensus

 Refinitiv ESG Scores	
     	
<p>ESG in a nutshell</p> <p>ComfortDelgro Group (CD), a global land transport operator, has pledged to achieve a 55% reduction in its greenhouse gas (GHG) emission intensity by 2032 (base year: 2022). At end-2022, CD has a fleet of over 30,500 vehicles across seven countries. Hybrid/electric vehicles account for 47% of its fleet in Singapore, 65% in China, 14% in Australia, and 54% in the UK. Over the past three years, the proportion of hybrid taxis and buses in CD’s fleet globally has been increasing, demonstrating its commitment to combat climate change. CD is committed to the Science Based Targets initiative (SBTi) and aims to achieve decarbonisation targets in line with the Paris Agreement goal to limit global warming to 1.5°C above pre-industrial levels.</p>	
<p>Keep your eye on</p> <p>CD’s mean kilometre between failure (MKBF), which is the internationally used measure for railway reliability, set a record for the industry. Downtown Line (DTL) clocked 4.19m train-km in 2021 (compared to the nationwide MRT network’s average of 1.99m train-km).</p>	<p>Implications</p> <p>We believe safety and reliability are two key imperative aspects for land transport operators. Continual improvement in safety metrics and reliability rating is a key indicator of management’s emphasis on promoting road safety, in our view.</p>
<p>ESG highlights</p> <p>CD is one of six Singapore companies selected for inclusion in the Dow Jones Sustainability Index (DJSI) – Asia Pacific in 2022 (for the fourth year running). CD has also demonstrated social efforts by providing rental waivers and rebates for taxi drivers during the Covid-19 outbreak.</p>	<p>Implications</p> <p>We like that CD is being commended for its commitment in the sustainability space. We believe such ESG accolades are positive as they could further elevate the company’s profile among ESG-focused investors.</p>
<p>Trends</p> <p>Over the past three years, the proportion of CD’s hybrid taxis/buses across geographies has been increasing, demonstrating its commitment to providing cleaner energy transportation. CD has also been converting its global fleet to hybrid or electric vehicles and phasing out diesel-based vehicles. CD’s GHG emission intensity (tonnes of CO₂e per S\$ m revenue) has trended lower over the past 3 years.</p>	<p>Implications</p> <p>We believe CD’s pivot to renewable energy consumption underscores its commitment to promoting a greener future. This is further corroborated by its decarbonisation roadmap, outlining strategies for reducing and neutralising emissions over time, in our view.</p>

SOURCES: CGS-CIMB RESEARCH, REFINITIV

BY THE NUMBERS
P/BV vs ROE

12-mth Fwd FD Core P/E vs FD Core EPS Growth

Profit & Loss

(\$m)	Dec-21A	Dec-22A	Dec-23F	Dec-24F	Dec-25F
Total Net Revenues	3,503	3,781	3,875	3,940	4,024
Gross Profit	3,503	3,781	3,875	3,940	4,024
Operating EBITDA	576	627	644	678	698
Depreciation And Amortisation	(376)	(357)	(366)	(370)	(377)
Operating EBIT	200	270	279	308	321
Financial Income/(Expense)	(5)	2	10	10	7
Pretax Income/(Loss) from Assoc.	0	1	2	2	2
Non-Operating Income/(Expense)	0	0	0	0	0
Profit Before Tax (pre-EI)	195	273	290	320	330
Exceptional Items					
Pre-tax Profit	195	273	290	320	330
Taxation	(42)	(54)	(62)	(69)	(71)
Exceptional Income - post-tax					
Profit After Tax	153	219	228	251	259
Minority Interests	(30)	(45)	(43)	(44)	(44)
Preferred Dividends					
FX Gain/(Loss) - post tax					
Other Adjustments - post-tax					
Net Profit	123	173	185	208	215
Recurring Net Profit	147	137	185	208	215
Fully Diluted Recurring Net Profit	147	137	185	208	215

Cash Flow

(\$m)	Dec-21A	Dec-22A	Dec-23F	Dec-24F	Dec-25F
EBITDA	576.1	627.2	644.4	677.7	697.8
Cash Flow from Inv. & Assoc.					
Change In Working Capital	106.1	59.0	3.5	(2.4)	2.0
(Incr)/Decr in Total Provisions					
Other Non-Cash (Income)/Expense	0.0	0.0	0.0	0.0	0.0
Other Operating Cashflow	50.7	(6.7)	0.0	0.0	0.0
Net Interest (Paid)/Received	(5.2)	1.9	10.0	10.0	7.0
Tax Paid	(71.3)	(79.9)	(62.4)	(68.8)	(71.0)
Cashflow From Operations	656.4	601.5	595.5	616.5	635.8
Capex	(223.8)	(302.8)	(310.0)	(315.2)	(321.9)
Disposals Of FAs/subsidiaries	14.2	48.0	0.0	0.0	0.0
Acq. Of Subsidiaries/investments					
Other Investing Cashflow	10.2	3.8	0.0	0.0	0.0
Cash Flow From Investing	(199.4)	(251.0)	(310.0)	(315.2)	(321.9)
Debt Raised/(repaid)	(143.9)	(50.1)	0.0	0.0	0.0
Proceeds From Issue Of Shares	0.0	0.0	0.0	0.0	0.0
Shares Repurchased					
Dividends Paid	(76.5)	(137.8)	(181.2)	(155.2)	(168.4)
Preferred Dividends					
Other Financing Cashflow	(66.8)	(86.8)	(53.4)	(43.6)	(43.1)
Cash Flow From Financing	(287.2)	(274.7)	(234.5)	(198.8)	(211.5)
Total Cash Generated	169.8	75.8	51.0	102.4	102.4
Free Cashflow To Equity	313.1	300.4	285.5	301.3	313.9
Free Cashflow To Firm	468.3	363.8	303.5	319.3	331.9

SOURCES: CGS-CIMB RESEARCH, COMPANY REPORTS

BY THE NUMBERS... cont'd

Balance Sheet

(S\$m)	Dec-21A	Dec-22A	Dec-23F	Dec-24F	Dec-25F
Total Cash And Equivalents	919	967	1,018	1,120	1,223
Total Debtors	570	550	564	573	585
Inventories	117	120	123	124	127
Total Other Current Assets	15	8	8	8	8
Total Current Assets	1,621	1,645	1,713	1,826	1,943
Fixed Assets	2,192	2,038	1,982	1,928	1,873
Total Investments	0	0	0	0	0
Intangible Assets	867	816	816	816	816
Total Other Non-Current Assets	235	201	203	205	207
Total Non-current Assets	3,294	3,056	3,002	2,949	2,897
Short-term Debt	52	40	40	40	40
Current Portion of Long-Term Debt					
Total Creditors	776	832	853	861	878
Other Current Liabilities	163	169	169	169	169
Total Current Liabilities	990	1,041	1,061	1,070	1,086
Total Long-term Debt	347	265	265	265	265
Hybrid Debt - Debt Component					
Total Other Non-Current Liabilities	274	253	253	253	253
Total Non-current Liabilities	622	518	518	518	518
Total Provisions	194	142	142	142	142
Total Liabilities	1,806	1,701	1,722	1,730	1,747
Shareholders' Equity	2,679	2,569	2,573	2,625	2,672
Minority Interests	430	431	420	420	421
Total Equity	3,108	2,999	2,993	3,045	3,093

Key Ratios

	Dec-21A	Dec-22A	Dec-23F	Dec-24F	Dec-25F
Revenue Growth	8.02%	7.94%	2.49%	1.68%	2.12%
Operating EBITDA Growth	4.05%	8.87%	2.75%	5.16%	2.97%
Operating EBITDA Margin	16.4%	16.6%	16.6%	17.2%	17.3%
Net Cash Per Share (S\$)	0.24	0.31	0.33	0.38	0.42
BVPS (S\$)	1.24	1.19	1.19	1.21	1.23
Gross Interest Cover	17.68	20.30	15.47	17.12	17.84
Effective Tax Rate	21.5%	19.9%	21.5%	21.5%	21.5%
Net Dividend Payout Ratio	55.2%	80.8%	59.8%	60.1%	60.1%
Accounts Receivables Days	57.48	54.05	52.45	52.80	52.55
Inventory Days	N/A	N/A	N/A	N/A	N/A
Accounts Payables Days	N/A	N/A	N/A	N/A	N/A
ROIC (%)	6.0%	8.8%	10.2%	11.5%	12.2%
ROCE (%)	5.47%	7.98%	8.90%	9.70%	9.84%
Return On Average Assets	4.05%	5.63%	5.95%	6.53%	6.72%

Key Drivers

	Dec-21A	Dec-22A	Dec-23F	Dec-24F	Dec-25F
Daily rail riderships ('000)	743.0	948.1	1,068.5	1,100.5	1,133.5
SG taxi fleet	9,361.0	8,972.0	8,756.0	8,734.0	8,777.0
Taxi hire-out rate (%)	95.0%	95.0%	95.0%	95.0%	95.0%

SOURCES: CGS-CIMB RESEARCH, COMPANY REPORTS

DISCLAIMER

The content of this report (including the views and opinions expressed therein, and the information comprised therein) has been prepared by and belongs to CGS-CIMB. Reports relating to a specific geographical area are produced and distributed by the corresponding CGS-CIMB entity as listed in the table below.

This report is not directed to, or intended for distribution to or use by, any person or entity who is a citizen or resident of or located in any locality, state, country or other jurisdiction where such distribution, publication, availability or use would be contrary to law or regulation.

By accepting this report, the recipient hereof represents and warrants that he is entitled to receive such report in accordance with the restrictions set forth below and agrees to be bound by the limitations contained herein (including the "Restrictions on Distributions" set out below). Any failure to comply with these limitations may constitute a violation of law. This publication is being supplied to you strictly on the basis that it will remain confidential. No part of this report may be (i) copied, photocopied, duplicated, stored or reproduced in any form by any means; or (ii) redistributed or passed on, directly or indirectly, to any other person in whole or in part, for any purpose without the prior written consent of CGS-CIMB.

The information contained in this research report is prepared from data believed to be correct and reliable at the time of issue of this report. CGS-CIMB may or may not issue regular reports on the subject matter of this report at any frequency and may cease to do so or change the periodicity of reports at any time. CGS-CIMB has no obligation to update this report in the event of a material change to the information contained in this report. CGS-CIMB does not accept any obligation to (i) check or ensure that the contents of this report remain current, reliable or relevant, (ii) ensure that the content of this report constitutes all the information a prospective investor may require, (iii) ensure the adequacy, accuracy, completeness, reliability or fairness of any views, opinions and information, and accordingly, CGS-CIMB, its affiliates and related persons including CGS International Holdings Limited ("CGSIHL") and CIMB Group Sdn. Bhd. ("CIMBG") and their respective related corporations (and their respective directors, associates, connected persons and/or employees) shall not be liable in any manner whatsoever for any consequences (including but not limited to any direct, indirect or consequential losses, loss of profits and damages) of any reliance thereon or usage thereof. In particular, CGS-CIMB disclaims all responsibility and liability for the views and opinions set out in this report.

Unless otherwise specified, this report is based upon sources which CGS-CIMB considers to be reasonable. Such sources will, unless otherwise specified, for market data, be market data and prices available from the main stock exchange or market where the relevant security is listed, or, where appropriate, any other market. Information on the accounts and business of company(ies) will generally be based on published statements of the company(ies), information disseminated by regulatory information services, other publicly available information and information resulting from our research.

Whilst every effort is made to ensure that statements of facts made in this report are accurate, all estimates, projections, forecasts, expressions of opinion and other subjective judgments contained in this report are based on assumptions considered to be reasonable as of the date of the document in which they are contained and must not be construed as a representation that the matters referred to therein will occur. Past performance is not a reliable indicator of future performance. The value of investments may go down as well as up and those investing may, depending on the investments in question, lose more than the initial investment. No report shall constitute an offer or an invitation by or on behalf of CGS-CIMB or any of its affiliates (including CGSIHL, CIMBG and their respective related corporations) to any person to buy or sell any investments.

CGS-CIMB, its affiliates and related corporations (including CGSIHL, CIMBG and their respective related corporations) and/or their respective directors, associates, connected parties and/or employees may own or have positions in securities of the company(ies) covered in this research report or any securities related thereto and may from time to time add to or dispose of, or may be materially interested in, any such securities. Further, CGS-CIMB, its affiliates and their respective related corporations (including CGSIHL, CIMBG and their respective related corporations) do and seek to do business with the company(ies) covered in this research report and may from time to time act as market maker or have assumed an underwriting commitment in securities of such company(ies), may sell them to or buy them from customers on a principal basis and may also perform or seek to perform significant investment banking, advisory, underwriting or placement services for or relating to such company(ies) as well as solicit such investment, advisory or other services from any entity mentioned in this report.

CGS-CIMB or its affiliates (including CGSIHL, CIMBG and their respective related corporations) may enter into an agreement with the company(ies) covered in this report relating to the production of research reports. CGS-CIMB may disclose the contents of this report to the company(ies) covered by it and may have amended the contents of this report following such disclosure.

The analyst responsible for the production of this report hereby certifies that the views expressed herein accurately and exclusively reflect his or her personal views and opinions about any and all of the issuers or securities analysed in this report and were prepared independently and autonomously. No part of the compensation of the analyst(s) was, is, or will be directly or indirectly related to the inclusion of specific recommendations(s) or view(s) in this report. The analyst(s) who prepared this research report is prohibited from receiving any compensation, incentive or bonus based on specific investment banking transactions or for providing a specific recommendation for, or view of, a particular company. Information barriers and other arrangements may be established where necessary to prevent conflicts of interests arising. However, the analyst(s) may receive compensation that is based on his/their coverage of company(ies) in the performance of his/their duties or the performance of his/their recommendations and the research personnel involved in the preparation of this report may also participate in the solicitation of the businesses as described above. In reviewing this research report, an investor should be aware that any or all of the foregoing, among other things, may give rise to real or potential conflicts of interest. Additional information is, subject to the duties of confidentiality, available on request.

Reports relating to a specific geographical area are produced by the corresponding CGS-CIMB entity as listed in the table below. The term "CGS-CIMB" shall denote, where appropriate, the relevant entity distributing or disseminating the report in the particular jurisdiction referenced below, or, in every other case except as otherwise stated herein, CGS-CIMB Securities International Pte. Ltd. and its affiliates, subsidiaries and related corporations.

Country	CGS-CIMB Entity	Regulated by
Hong Kong	CGS-CIMB Securities (Hong Kong) Limited	Securities and Futures Commission Hong Kong
Indonesia	PT CGS-CIMB Sekuritas Indonesia	Financial Services Authority of Indonesia
Malaysia	CGS-CIMB Securities Sdn. Bhd.	Securities Commission Malaysia
Singapore	CGS-CIMB Securities (Singapore) Pte. Ltd.	Monetary Authority of Singapore
South Korea	CGS-CIMB Securities (Hong Kong) Limited, Korea Branch	Financial Services Commission and Financial Supervisory Service
Thailand	CGS-CIMB Securities (Thailand) Co. Ltd.	Securities and Exchange Commission Thailand

Other Significant Financial Interests:

(i) As of November 8, 2023 CGS-CIMB has a proprietary position in the securities (which may include but not be limited to shares, warrants, call warrants and/or any other derivatives) in the following company or companies covered or recommended in this report:

(a) ComfortDelGro

(ii) Analyst Disclosure: As of November 14, 2023, the analyst(s) who prepared this report, and the associate(s), has / have an interest in the securities (which may include but not be limited to shares, warrants, call warrants and/or any other derivatives) in the following company or companies covered or recommended in this report:

(a) -

This report does not purport to contain all the information that a prospective investor may require. Neither CGS-CIMB nor any of its affiliates (including CGSIHL, CIMBG and their related corporations) make any guarantee, representation or warranty, express or implied, as to the adequacy, accuracy, completeness, reliability or fairness of any such information and opinion contained in this report. Neither CGS-CIMB nor any of its affiliates nor their related persons (including CGSIHL, CIMBG and their related corporations) shall be liable in any manner whatsoever for any consequences (including but not limited to any direct, indirect or consequential losses, loss of profits and damages) of any reliance thereon or usage thereof.

This report is general in nature and has been prepared for information purposes only. It is intended for circulation amongst CGS-CIMB's clients generally and does not have regard to the specific investment objectives, financial situation and the particular needs of any specific person who may receive this report. The information and opinions in this report are not and should not be construed or considered as an offer, recommendation or solicitation to buy or sell the subject securities, related investments or other financial instruments or any derivative instrument, or any rights pertaining thereto.

Investors are advised to make their own independent evaluation of the information contained in this research report, consider their own individual investment objectives, financial situation and particular needs and consult their own professional and financial advisers as to the legal, business, financial, tax and other aspects before participating in any transaction in respect of the securities of company(ies) covered in this research report.

The securities of such company(ies) may not be eligible for sale in all jurisdictions or to all categories of investors.

Restrictions on Distributions

Australia: Despite anything in this report to the contrary, this research is provided in Australia by CGS-CIMB Securities (Singapore) Pte. Ltd. and CGS-CIMB Securities (Hong Kong) Limited. This research is only available in Australia to persons who are "wholesale clients" (within the meaning of the Corporations Act 2001 (Cth) and is supplied solely for the use of such wholesale clients and shall not be distributed or passed on to any other person. You represent and warrant that if you are in Australia, you are a "wholesale client". This research is of a general nature only and has been prepared without taking into account the objectives, financial situation or needs of the individual recipient. CGS-CIMB Securities (Singapore) Pte. Ltd. and CGS-CIMB Securities (Hong Kong) Limited do not hold, and are not required to hold an Australian financial services license. CGS-CIMB Securities (Singapore) Pte. Ltd. and CGS-CIMB Securities (Hong Kong) Limited rely on "passporting" exemptions for entities appropriately licensed by the Monetary Authority of Singapore (under ASIC Class Order 03/1102) and the Securities and Futures Commission in Hong Kong (under ASIC Class Order 03/1103).

Canada: This research report has not been prepared in accordance with the disclosure requirements of Dealer Member Rule 3400 – Research Restrictions and Disclosure Requirements of the Investment Industry Regulatory Organization of Canada. For any research report distributed by CIBC, further disclosures related to CIBC conflicts of interest can be found at <https://researchcentral.cibcwm.com>.

China: For the purpose of this report, the People's Republic of China ("PRC") does not include the Hong Kong Special Administrative Region, the Macau Special Administrative Region or Taiwan. The distributor of this report has not been approved or licensed by the China Securities Regulatory Commission or any other relevant regulatory authority or governmental agency in the PRC. This report contains only marketing information. The distribution of this report is not an offer to buy or sell to any person within or outside PRC or a solicitation to any person within or outside of PRC to buy or sell any instruments described herein. This report is being issued outside the PRC to a limited number of institutional investors and may not be provided to any person other than the original recipient and may not be reproduced or used for any other purpose.

France: Only qualified investors within the meaning of French law shall have access to this report. This report shall not be considered as an offer to subscribe to, or used in connection with, any offer for subscription or sale or marketing or direct or indirect distribution of financial instruments and it is not intended as a solicitation for the purchase of any financial instrument.

Germany: This report is only directed at persons who are professional investors as defined in sec 31a(2) of the German Securities Trading Act (WpHG). This publication constitutes research of a non-binding nature on the market situation and the investment instruments cited here at the time of the publication of the information.

The current prices/yields in this issue are based upon closing prices from Bloomberg as of the day preceding publication. Please note that neither the German Federal Financial Supervisory Agency (BaFin), nor any other supervisory authority exercises any control over the content of this report.

Hong Kong: This report is issued and distributed in Hong Kong by CGS-CIMB Securities (Hong Kong) Limited ("CHK") which is licensed in Hong Kong by the Securities and Futures Commission for Type 1 (dealing in securities) and Type 4 (advising on securities) activities. Any investors wishing to purchase or otherwise deal in the securities covered in this report should contact the Head of Sales at CGS-CIMB Securities (Hong Kong) Limited. The views and opinions in this research report are our own as of the date hereof and are subject to change. If the Financial Services and Markets Act of the United Kingdom or the rules of the Financial Conduct Authority apply to a recipient, our obligations owed to such recipient therein are unaffected. CHK has no obligation to update its opinion or the information in this research report.

This publication is strictly confidential and is for private circulation only to clients of CHK. CHK does not make a market on other securities mentioned in the report.

Indonesia: This report is issued and distributed by PT CGS-CIMB Sekuritas Indonesia (“CGS-CIMB Indonesia”). The views and opinions in this research report are our own as of the date hereof and are subject to change. CGS-CIMB Indonesia has no obligation to update its opinion or the information in this research report. This report is for private circulation only to clients of CGS-CIMB Indonesia. Neither this report nor any copy hereof may be distributed in Indonesia or to any Indonesian citizens wherever they are domiciled or to Indonesian residents except in compliance with applicable Indonesian capital market laws and regulations.

This research report is not an offer of securities in Indonesia. The securities referred to in this research report have not been registered with the Financial Services Authority (Otoritas Jasa Keuangan) pursuant to relevant capital market laws and regulations, and may not be offered or sold within the territory of the Republic of Indonesia or to Indonesian citizens through a public offering or in circumstances which constitute an offer within the meaning of the Indonesian capital market law and regulations.

Ireland: CGS-CIMB is not an investment firm authorised in the Republic of Ireland and no part of this document should be construed as CGS-CIMB acting as, or otherwise claiming or representing to be, an investment firm authorised in the Republic of Ireland.

Malaysia: This report is distributed in Malaysia by CGS-CIMB Securities Sdn. Bhd. (“CGS-CIMB Malaysia”) solely for the benefit of and for the exclusive use of our clients. Recipients of this report are to contact CGS-CIMB Malaysia, at Level 29, Menara Aras Raya, No. 11, Jalan Raja Laut, 50350 Kuala Lumpur, Malaysia, in respect of any matters arising from or in connection with this report. CGS-CIMB Malaysia has no obligation to update, revise or reaffirm its opinion or the information in this research report after the date of this report.

New Zealand: In New Zealand, this report is for distribution only to persons who are wholesale clients pursuant to section 5C of the Financial Advisers Act 2008.

Singapore: This report is issued and distributed by CGS-CIMB Securities (Singapore) Pte Ltd (“CGS-CIMB Singapore”). CGS-CIMB Singapore is a capital markets services licensee under the Securities and Futures Act 2001. Accordingly, it is exempted from the requirement to hold a financial adviser’s licence under the Financial Advisers Act, 2001 (“FAA”) for advising on investment products, by issuing or promulgating research analyses or research reports, whether in electronic, print or other form. CGS-CIMB Singapore is subject to the applicable rules under the FAA unless it is able to avail itself to any prescribed exemptions.

Recipients of this report are to contact CGS-CIMB Singapore, 10 Marina Boulevard, Marina Bay Financial Centre Tower 2, #09-01, Singapore 018983 in respect of any matters arising from, or in connection with this report. CGS-CIMB Singapore has no obligation to update its opinion or the information in this research report. This publication is strictly confidential and is for private circulation only. If you have not been sent this report by CGS-CIMB Singapore directly, you may not rely, use or disclose to anyone else this report or its contents.

If the recipient of this research report is not an accredited investor, expert investor or institutional investor, CGS-CIMB Singapore accepts legal responsibility for the contents of the report without any disclaimer limiting or otherwise curtailing such legal responsibility. If the recipient is an accredited investor, expert investor or institutional investor, the recipient is deemed to acknowledge that CGS-CIMB Singapore is exempt from certain requirements under the FAA and its attendant regulations, and as such, is exempt from complying with the following:

- (a) Section 34 of the FAA (obligation to disclose product information);
- (b) Section 36 (duty not to make recommendation with respect to any investment product without having a reasonable basis where you may be reasonably expected to rely on the recommendation) of the FAA;
- (c) MAS Notice on Information to Clients and Product Information Disclosure [Notice No. FAA-N03];
- (d) MAS Notice on Recommendation on Investment Products [Notice No. FAA-N16];
- (e) Section 45 (obligation on disclosure of interest in specified products), and
- (f) any other laws, regulations, notices, directive, guidelines, circulars and practice notes which are relates to the above, to the extent permitted by applicable laws, as may be amended from time to time, and any other laws, regulations, notices, directive, guidelines, circulars, and practice notes as we may notify you from time to time. In addition, the recipient who is an accredited investor, expert investor or institutional investor acknowledges that as CGS-CIMB Singapore is exempt from Section 36 of the FAA, the recipient will also not be able to file a civil claim against CGS-CIMB Singapore for any loss or damage arising from the recipient’s reliance on any recommendation made by CGS-CIMB Singapore which would otherwise be a right that is available to the recipient under Section 36 of the FAA. .

CGS-CIMB Singapore, its affiliates and related corporations, their directors, associates, connected parties and/or employees may own or have positions in specified products of the company(ies) covered in this research report or any specified products related thereto and may from time to time add to or dispose of, or may be materially interested in, any such specified products. Further, CGS-CIMB Singapore, its affiliates and its related corporations do and seek to do business with the company(ies) covered in this research report and may from time to time act as market maker or have assumed an underwriting commitment in specified products of such company(ies), may sell them to or buy them from customers on a principal basis and may also perform or seek to perform significant investment banking, advisory, underwriting or placement services for or relating to such company(ies) as well as solicit such investment, advisory or other services from any entity mentioned in this report.

CGS-CIMB Singapore does not make a market on the securities mentioned in the report.

South Korea: This report is issued and distributed in South Korea by CGS-CIMB Securities (Hong Kong) Limited, Korea Branch (“CGS-CIMB Korea”) which is licensed as a cash equity broker, and regulated by the Financial Services Commission and Financial Supervisory Service of Korea. In South Korea, this report is for distribution only to professional investors under Article 9(5) of the Financial Investment Services and Capital Market Act of Korea (“FSCMA”).

Spain: This document is a research report and it is addressed to institutional investors only. The research report is of a general nature and not personalised and does not constitute investment advice so, as the case may be, the recipient must seek proper advice before adopting any investment decision. This document does not constitute a public offering of securities.

CGS-CIMB is not registered with the Spanish Comision Nacional del Mercado de Valores to provide investment services.

Sweden: This report contains only marketing information and has not been approved by the Swedish Financial Supervisory Authority. The distribution of this report is not an offer to sell to any person in Sweden or a solicitation to any person in Sweden to buy any instruments described herein and may

not be forwarded to the public in Sweden.

Switzerland: This report has not been prepared in accordance with the recognized self-regulatory minimal standards for research reports of banks issued by the Swiss Bankers' Association (Directives on the Independence of Financial Research).

Thailand: This report is issued and distributed by CGS-CIMB Securities (Thailand) Co. Ltd. ("CGS-CIMB Thailand") based upon sources believed to be reliable (but their accuracy, completeness or correctness is not guaranteed). The statements or expressions of opinion herein were arrived at after due and careful consideration for use as information for investment. Such opinions are subject to change without notice and CGS-CIMB Thailand has no obligation to update its opinion or the information in this research report.

Corporate Governance Report (CGR): ([Thai CGR and Anti-Corruption of Thai Listed Companies - Click here](#))

The disclosure of the survey result of the Thai Institute of Directors Association ("IOD") regarding corporate governance is made pursuant to the policy of the Office of the Securities and Exchange Commission. The survey of the IOD is based on the information of a company listed on the Stock Exchange of Thailand and the Market for Alternative Investment disclosed to the public and able to be accessed by a general public investor. The result, therefore, is from the perspective of a third party. It is not an evaluation of operation and is not based on inside information.

The survey result is as of the date appearing in the Corporate Governance Report of Thai Listed Companies. As a result, the survey result may be changed after that date. CGS-CIMB Thailand does not confirm nor certify the accuracy of such survey result.

Score Range:	90 - 100	80 – 89	70 - 79	Below 70	No Survey Result
Description:	Excellent	Very Good	Good	N/A	N/A

United Arab Emirates: The distributor of this report has not been approved or licensed by the UAE Central Bank or any other relevant licensing authorities or governmental agencies in the United Arab Emirates. This report is strictly private and confidential and has not been reviewed by, deposited or registered with UAE Central Bank or any other licensing authority or governmental agencies in the United Arab Emirates. This report is being issued outside the United Arab Emirates to a limited number of institutional investors and must not be provided to any person other than the original recipient and may not be reproduced or used for any other purpose. Further, the information contained in this report is not intended to lead to the sale of investments under any subscription agreement or the conclusion of any other contract of whatsoever nature within the territory of the United Arab Emirates.

United Kingdom and European Economic Area (EEA): In the United Kingdom and European Economic Area, this material is also being distributed by CGS-CIMB Securities (UK) Limited ("CGS-CIMB UK"). CGS-CIMB UK is authorized and regulated by the Financial Conduct Authority and its registered office is at 53 New Broad Street, London EC2M 1JJ. The material distributed by CGS-CIMB UK has been prepared in accordance with CGS-CIMB's policies for managing conflicts of interest arising as a result of publication and distribution of this material. This material is for distribution only to, and is solely directed at, selected persons on the basis that those persons: (a) are eligible counterparties and professional clients of CGS-CIMB UK; (b) have professional experience in matters relating to investments falling within Article 19(5) of the Financial Services and Markets Act 2000 (Financial Promotion) Order 2005 (as amended, the "Order"), (c) fall within Article 49(2)(a) to (d) ("high net worth companies, unincorporated associations etc") of the Order; (d) are outside the United Kingdom subject to relevant regulation in each jurisdiction, material(all such persons together being referred to as "relevant persons"). This material is directed only at relevant persons and must not be acted on or relied on by persons who are not relevant persons. Any investment or investment activity to which this material relates is available only to relevant persons and will be engaged in only with relevant persons.

This material is categorised as non-independent for the purposes of CGS-CIMB UK and therefore does not provide an impartial or objective assessment of the subject matter and does not constitute independent research. Consequently, this material has not been prepared in accordance with legal requirements designed to promote the independence of research and will not be subject to any prohibition on dealing ahead of the dissemination of research. Therefore, this material is considered a marketing communication.

United States: This research report is distributed in the United States of America by CGS-CIMB Securities (USA) Inc, a U.S. registered broker-dealer and an affiliate of CGS-CIMB Securities Sdn. Bhd., CGS-CIMB Securities (Singapore) Pte Ltd, PT CGS-CIMB Sekuritas Indonesia, CGS-CIMB Securities (Thailand) Co. Ltd and CGS-CIMB Securities (Hong Kong) Limited and is distributed solely to persons who qualify as "U.S. Institutional Investors" as defined in Rule 15a-6 under the Securities and Exchange Act of 1934. This communication is only for Institutional Investors whose ordinary business activities involve investing in shares, bonds, and associated securities and/or derivative securities and who have professional experience in such investments. Any person who is not a U.S. Institutional Investor or Major Institutional Investor must not rely on this communication. The delivery of this research report to any person in the United States of America is not a recommendation to effect any transactions in the securities discussed herein, or an endorsement of any opinion expressed herein. CGS-CIMB Securities (USA) Inc, is a FINRA/SIPC member and takes responsibility for the content of this report. For further information or to place an order in any of the above-mentioned securities please contact a registered representative of CGS-CIMB Securities (USA) Inc.

CGS-CIMB Securities (USA) Inc. does not make a market on other securities mentioned in the report.

CGS-CIMB Securities (USA) Inc. has not managed or co-managed a public offering of any of the securities mentioned in the past 12 months.

CGS-CIMB Securities (USA) Inc. has not received compensation for investment banking services from any of the company mentioned in the past 12 months.

CGS-CIMB Securities (USA) Inc. neither expects to receive nor intends to seek compensation for investment banking services from any of the company mentioned within the next 3 months.

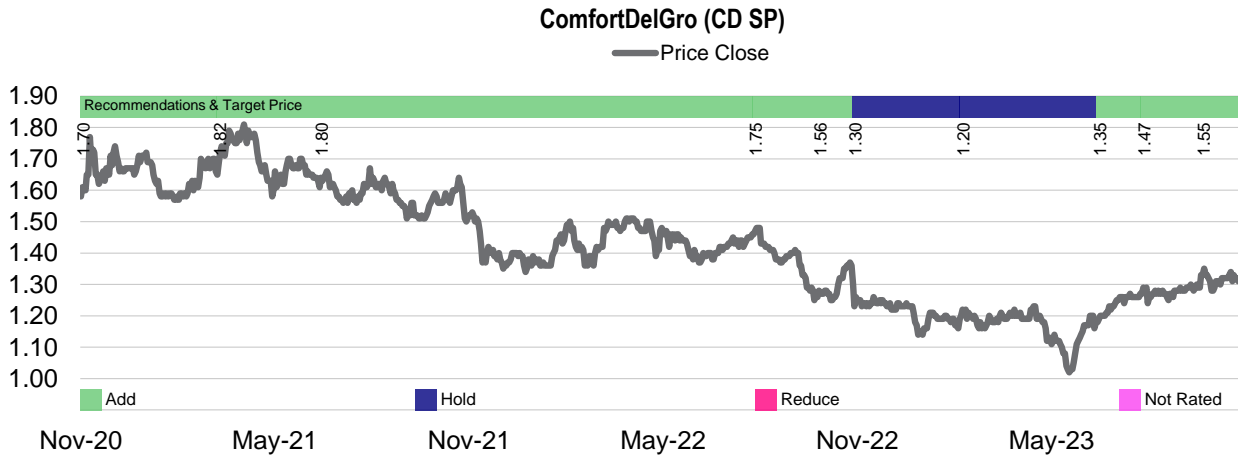
United States Third-Party Disclaimer: If this report is distributed in the United States of America by Raymond James & Associates, Inc ("RJA"), this report is third-party research prepared for and distributed in the United States of America by RJA pursuant to an arrangement between RJA and CGS-CIMB Securities International Pte. Ltd. ("CGS-CIMB"). CGS-CIMB is not an affiliate of RJA. This report is distributed solely to persons who qualify as "U.S. Institutional Investors" or as "Major U.S. Institutional Investors" as defined in Rule 15a-6 under the Securities and Exchange Act of 1934, as amended. This communication is only for U.S. Institutional Investors or Major U.S. Institutional Investor whose ordinary business activities involve investing in shares, bonds, and associated securities and/or derivative securities and who have professional experience in such investments. Any person who is not a U.S. Institutional Investor or Major U.S. Institutional Investor must not rely on this communication. The delivery of this report to any person in the U.S. is not a recommendation to effect any transactions in the securities discussed herein, or an endorsement of any opinion expressed herein. If you are receiving this report in the U.S from RJA, a FINRA/SIPC member, it takes responsibility for the content of this report. For

further information or to place an order in any of the above-mentioned securities please contact a registered representative of CGS-CIMB Securities (USA) Inc. or RJA. <https://raymondjames.com/InternationalEquityDisclosures>

Other jurisdictions: In any other jurisdictions, except if otherwise restricted by laws or regulations, this report is only for distribution to professional, institutional or sophisticated investors as defined in the laws and regulations of such jurisdictions.

Distribution of stock ratings and investment banking clients for quarter ended on 30 September 2023		
634 companies under coverage for quarter ended on 30 September 2023		
	Rating Distribution (%)	Investment Banking clients (%)
Add	66.7%	0.9%
Hold	23.7%	0.0%
Reduce	9.6%	0.2%

Spitzer Chart for stock being researched (2 year data)



Recommendation Framework	
Stock Ratings	Definition:
Add	The stock's total return is expected to exceed 10% over the next 12 months.
Hold	The stock's total return is expected to be between 0% and positive 10% over the next 12 months.
Reduce	The stock's total return is expected to fall below 0% or more over the next 12 months.
<i>The total expected return of a stock is defined as the sum of the: (i) percentage difference between the target price and the current price and (ii) the forward net dividend yields of the stock. Stock price targets have an investment horizon of 12 months.</i>	
Sector Ratings	Definition:
Overweight	An Overweight rating means stocks in the sector have, on a market cap-weighted basis, a positive absolute recommendation.
Neutral	A Neutral rating means stocks in the sector have, on a market cap-weighted basis, a neutral absolute recommendation.
Underweight	An Underweight rating means stocks in the sector have, on a market cap-weighted basis, a negative absolute recommendation.
Country Ratings	Definition:
Overweight	An Overweight rating means investors should be positioned with an above-market weight in this country relative to benchmark.
Neutral	A Neutral rating means investors should be positioned with a neutral weight in this country relative to benchmark.
Underweight	An Underweight rating means investors should be positioned with a below-market weight in this country relative to benchmark.