Regional Company Update Grab Holdings Ltd

Bloomberg: GRAB US | Reuters: GRAB.O

Refer to important disclosures at the end of this report

DBS Group Research . Equity

BUY

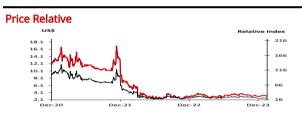
Last Traded Price (18 Jan 2024): US\$3.00 (Dow Jones : 37,468.61) Price Target 12-mth: US\$4.08 (36% upside) (Prev US\$4.26)

Analyst

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What's New

- FY24F/25F adj group EBITDA lowered by 13%/8%, bringing us in line with consensus, mobility growth expectations trimmed.
- Slower recovery in tourism and airport rides may lead to a 14% mobility GMV growth in FY24F (vs. 17% prev.)
- BUY with a lower TP of US\$4.08 for a 40% upside potential. Excluding Fintech losses, GRAB remains attractive with a 40% discount to UBER



Grab Holdings Ltd (LHS) - Relative Dow Jones (RHS) Forecasts and Valuation 2023F 2025F FY Dec (US\$m) 2022A 2024F 2,469 3,438 Revenue 1,433 2,976 EBITDA (1,223)237 526 (20.9)Pre-tax Profit (1.734)(188)62.9 346 (1,797) 65.4 357 Net Profit (194)Net Pft (Pre Ex.) (1,789) (194)65.4 357 Net Pft Gth (Pre-ex) (%) 46.0 89.2 nm 446.7 EPS (US cts.) (46.8)(5.0)1.68 9.16 EPS Pre Ex. (US cts.) 1.68 9.16 (46.6)(5.0)EPS Gth Pre Ex (%) 89 447 44 nm Diluted EPS (US cts.) 8.83 (43.9)(4.4)1.86 Net DPS (US cts.) 0.0 0.0 0.0 0.0 BV Per Share (US cts.) 172 165 167 176 179.0 PE (X) nm nm 32.7 PE Pre Ex. (X) 179.0 32.7 nm nm P/Cash Flow (X) 761 32.0 nm nm EV/EBITDA (X) 35 5 158 nm nm Net Div Yield (%) 0.0 0.0 0.0 0.0 P/Book Value (X) 1.8 1.8 1.7 1.7 CASH Net Debt/Equity (X) CASH CASH CASH ROAE (%) (25.1)(3.0) 1.0 5.4 (35) (12)Earnings Rev (%): 0 Consensus EPS (US cts.): (11.8)(12.0) 0.59 Other Broker Recs: B: 26 S: 1 H: 1

Source of all data on this page: Company, DBS Bank Ltd, Bloomberg Finance L.P.

19 Jan 2024

Window of Accumulation

Investment Thesis:

A dominant on-demand services player. Grab Holdings (GRAB) is the Southeast Asian market leader in delivery and mobility services, GRAB also offers digital financial services (fintech) and has partnered with Singtel for its digital banking operations. Its mobility and delivery segments are already adj. EBITDA-positive excluding regional corporate costs. However, its fintech business may continue to incur EBITDA losses over the next few years.

GRAB offers a 54% adj. EBITDA CAGR over FY23F-25F, excluding

fintech losses. We project a gross merchandise value (GMV) CAGR of 11% (prev. 12%) over FY23-25F, led by mobility (14% CAGR) and delivery (11% CAGR). However, a steady improvement in the deliveries margin, a reduction in regional corporate costs, and a higher contribution of ad revenue are likely to support a much higher adj. EBITDA growth of 54%.

Fintech adj. EBITDA losses to reduce significantly in FY24F while enterprise segment is to be driven by ad revenue. Fintech's adj. EBITDA losses (Grabfin + DigiBank) are projected to reduce significantly in FY24F, with Grabfin adj. losses on a downward trajectory with the reduction in funding costs for the payment business and a rise in the lending business. Management has guided for DigiBank adj. EBITDA losses to peak in FY23F.

Maintain BUY with revised TP of US\$4.08 (prev. US\$4.26). We use a 21.0x EV-to-FY24F adj. EBITDA of US\$477m (prev. US\$511m) for GRAB, excluding fintech losses. We value the fintech business at 3.5x FY25F gross revenue, in line with peers. UBER is trading at a 22.0x 12-month EV/adj. EBITDA while offering an EBITDA CAGR of 42% over FY23-25F. Excluding Fintech losses, GRAB is trading at 13.2x EV/FY24F adj. EBITDA, a 40% discount to UBER's 22.0x, despite offering a 54% adj. EBITDA CAGR. We like GRAB's ability to gain market share from standalone mobility/delivery players.

Key Risks

Our bear-case TP is US\$2.86. This assumes an EV-to-FY24F adj. EBITDA of 15x (vs. 21x under the base case) on an adj. EBITDA of US\$406m (vs. US\$477m) on irrational competitive challenges.

Higher-than-expected fintech losses in FY25F. GRAB has a long way to go to achieve positive adj. EBITDA in its fintech services; management expects fintech losses to peak in FY23F. We project a sharp reduction in fintech losses in FY25F, which could be a risk.

At A Glance

Issued Capital (m shrs)	3,840
Mkt. Cap (US\$m)	11,208
Major Shareholders (%)	
SoftBank Group Corp	16.5
Uber Technologies In	14.1
Morgan Stanley	7.4
Free Float (%)	49.0
3m Avg. Daily Val (US\$m)	62.7
GIC Industry : Industrials / Transportation	





WHAT'S NEW

Potential mobility slowdown on macro factors

Slower-than-expected recovery in tourism could slow down the growth in mobility segment. Southeast Asia's tourism exhibited recovery in 2023, but challenges persist as Singapore lags and Chinese tourist numbers are below expectations. In 2023, Southeast Asia's tourism industry witnessed a resurgence, with notable recovery rates seen in key markets – Malaysia leading at 26m visitors, followed by Thailand (24.6m) and Vietnam (12.6m). Singapore, while on the path to recovery, lagged pre-pandemic levels due to lower-than-expected Chinese tourist numbers. The 12.4m visitors between Jan–Nov 2023 were still significantly below the 19.1m who visited Singapore in 2019. Vietnam's growth, though significant, remained at 70% of pre-pandemic levels, highlighting regional variations. Cambodia stood out with a remarkable 92.48% recovery. The anticipated return of Chinese tourists in 2024 is expected to boost the region's recovery. China leads non-ASEAN tourist arrivals, comprising 8.2% in 1H23. Furthermore, airport rides are dominated by GRAB in Singapore, which grew to 84% of pre-pandemic levels in 3Q23. The slowdown in tourism recovery could impact these airport rides, impacting GRAB's mobility segment.

We lowered mobility segment adj. EBITDA by 4%/5% in FY24F/25F, based on tourism slowdown. Due to the

aforementioned factors, we lowered GRAB's mobility segment GMV by 4%/5% in FY24F/25F bring our overall GMV expectations 1% each below consensus in FY24F/25F. Adj. EBITDA projection in FY24F/25F was reduced by 13%/8% due to the mobility segment. Previously, we were above consensus, by 13%8/% for FY24F/25F. However, now our FY25F projection is in line and FY24F projection is 2% below consensus.

Overall GMV has been revised downwards by 1% each in FY24F/25F on mobility slowdown, which was lowered by 4%/	5% in FY24F/25F

	PREVIOUS			REVISED			Change (%)		
2022	2023F	2024F	2025F	2023F	2024F	2025F	2023F	2024F	2025F
9,827	10,318	11,557	12,828	10,318	11,557	12,828	0%	0%	0%
4,103	5,457	6,548	7,531	5,457	6,276	7,154	0%	-4%	-5%
5,809	5,228	5,594	6,098	5,228	5,594	6,098	0%	0%	0%
198	218	250	276	218	250	276	0%	0%	0%
19,937	21,221	23,949	26,731	21,221	23,677	26,355	0%	-1%	-1%
	9,827 4,103 5,809 198	9,82710,3184,1035,4575,8095,228198218	20222023F2024F9,82710,31811,5574,1035,4576,5485,8095,2285,594198218250	20222023F2024F2025F9,82710,31811,55712,8284,1035,4576,5487,5315,8095,2285,5946,098198218250276	20222023F2024F2025F2023F9,82710,31811,55712,82810,3184,1035,4576,5487,5315,4575,8095,2285,5946,0985,228198218250276218	20222023F2024F2025F2023F2024F9,82710,31811,55712,82810,31811,5574,1035,4576,5487,5315,4576,2765,8095,2285,5946,0985,2285,594198218250276218250	20222023F2024F2025F2023F2024F2025F9,82710,31811,55712,82810,31811,55712,8284,1035,4576,5487,5315,4576,2767,1545,8095,2285,5946,0985,2285,5946,098198218250276218250276	20222023F2024F2025F2023F2024F2025F2023F9,82710,31811,55712,82810,31811,55712,8280%4,1035,4576,5487,5315,4576,2767,1540%5,8095,2285,5946,0985,2285,5946,0980%1982182502762182502760%	20222023F2024F2025F2023F2024F2025F2023F2024F9,82710,31811,55712,82810,31811,55712,8280%0%4,1035,4576,5487,5315,4576,2767,1540%-4%5,8095,2285,5946,0985,2285,5946,0980%0%1982182502762182502760%0%

Source: Company, DBS Bank

Our mobility segment GMV is 3% below consensus each in FY24F/25F, on macro concerns

		REVISED			CONSENSUS			%		
GMV	2022	2023F	2024F	2025F	2023F	2024F	2025F	2023F	2024F	2025F
Delivery	9,827	10,318	11,557	12,828	10,274	11,442	12,778	0%	1%	0%
Mobility	4,103	5,457	6,276	7,154	5,445	6,481	7,409	0%	-3%	-3%
Financial Service	5,809	5,228	5,594	6,098	5,254	5,453	5,831	0%	3%	5%
Enterprise and New Initiatives	198	218	250	276	196	247	317	11%	1%	-13%
Total	19,937	21,221	23,677	26,355	21,168	23,623	26,336	0%	0%	0%

Source: Visible Alpha, Company, DBS Bank

GRAB's adjusted EBITDA in FY24/FY25F has been reduced by 13%/8% on mobility segment weakness

			PREVIOUS			REVISED			Change (%)		
	2022	2023F	2024F	2025F	2023F	2024F	2025F	2023F	2024F	2025F	
Deliveries	(35)	320	381	436	320	381	436	0%	0%	0%	
Mobility	494	677	812	934	677	778	887	0%	-4%	-5%	
Financial Services	(415)	(293)	(241)	(122)	(293)	(241)	(122)	0%	0%	0%	
Enterprise	21	65	88	110	65	88	110	0%	0%	0%	
Segment Adjusted EBITDA	65	769	1,040	1,358	769	1,007	1,312	0%	-3%	-3%	
Regional Corporate Cost	(858)	(790)	(770)	(785)	(790)	(770)	(785)	0%	0%	0%	
Adjusted EBITDA	(793)	(21)	270	573	(21)	237	526	0%	-13%	-8%	

Source: Company, DBS Bank

Our group adj EBITDA in FY24F is 2% lower than consensus, mainly on mobility weakness

			REVISED		(CONSENSUS			%	
Adj EBITDA	2022	2023F	2024F	2025F	2023F	2024F	2025F	2023F	2024F	2025F
Delivery	(35)	320	381	436	314	393	454	2%	-3%	-4%
Mobility	494	677	778	887	674	798	912	0%	-2%	-3%
Financial Service	(415)	(293)	(241)	(122)	(291)	(252)	(110)	1%	-4%	11%
Enterprise and New Initiatives	21	65	88	110	70	80	101	-6%	9%	9%
Regional corporate costs	(858)	(790)	(770)	(785)	(792)	(779)	(829)	0%	-1%	-5%
Total	(793)	(21)	237	526	(25)	240	529	-17%	-2%	0%

Source: Visible Alpha, Company, DBS Bank

Maintain BUY with a revised TP of US\$4.08 (prev. US\$4.26). We

use a 21.0x EV-to-FY24F adj. EBITDA of US\$477m (prev. US\$511m) – excluding fintech losses – and value the fintech business at a 3.5x FY25F gross revenue, in line with peers. UBER is trading at a 22.0x 12-month EV/adj. EBITDA while offering an EBITDA CAGR of 42% over FY23-25F. Excluding Fintech, GRAB is trading at a 13.2x EV/FY24F adj. EBITDA, a 40% discount to UBER's 22.0x. Hence, we maintain that even 21.0x for GRAB's mobility and delivery segments is conservative. We like GRAB's ability to gain market share from standalone mobility/delivery players.

Our bear-case TP is US\$2.86. This assumes an EV-to-FY24F adj. EBITDA of 15.0x (vs. 21.0x under the base case) on an adj. EBITDA of US\$406m (vs. US\$477m) on irrational competitive challenges.

GRAB Valuation

SOTP Valuation	FY24F adj EBITDA	EV/EBITDA	FY24F Revenue	EV/Revenue	Enterprise Value
Group ex Digital Financial Services	477	21.0	4,514	N/A	10,021
Digital Financial Services	(241)	N/A	235	3.5	822
Total Enterprise Value					10,843
Net cash/(debt)					5,100
Equity Value					15,943
Number of shares (m)					3,907
Target Price (US\$)					4.08

Source: Company, Reuters, DBS Bank

Company Background

GRAB is a Singaporean multinational company primarily engaging in offering ride hailing, food delivery, and digital financial services for the Southeast Asian markets.

Quarterly / Interim Income Statement (US\$m)

FY Dec	3Q2022	2Q2023	3Q2023	% chg y-o-y	% chg q-o-q
Revenue	382	567	615	61.0	8.5
Cost of Goods Sold	(321)	(376)	(375)	16.8	(0.3)
Gross Profit	61.0	191	240	293.4	25.7
Other Oper. (Exp)/Inc	(351)	(367)	(333)	(5.1)	(9.3)
Operating Profit	(290)	(176)	(93.0)	(67.9)	(47.2)
Other Non Opg (Exp)/Inc	(22.0)	(29.0)	(32.0)	(45.5)	10.3
Associates & JV Inc	0.0	0.0	0.0	-	-
Net Interest (Exp)/Inc	(44.0)	25.0	14.0	nm	(44.0)
Exceptional Gain/(Loss)	(4.0)	(2.0)	(4.0)	nm	100.0
Pre-tax Profit	(360)	(182)	(115)	68.1	36.8
Тах	(4.0)	5.00	(16.0)	300.0	(420.0)
Minority Interest	(15.0)	(13.0)	(8.0)	46.7	(38.5)
Net Profit	(379)	(190)	(139)	63.3	(26.8)
Net profit bef Except.	(375)	(188)	(135)	64.0	(28.2)
EBITDA	(252)	(140)	(56.0)	77.8	60.0
Margins (%)					
Gross Margins	16.0	33.7	39.0		
Opg Profit Margins	(75.9)	(31.0)	(15.1)		
Net Profit Margins	(99.2)	(33.5)	(22.6)		

Source: Company



Key Assumptions

FY Dec	2021A	2022A	2023F	2024F	2025F
Total GMV (US\$m)	16,061	19,937	21,221	23,677	26,355
Overall take rate (%)	0.15	0.17	0.19	0.20	0.21
Monthly Transacting	28.1	32.7	36.0	38.9	41.6
Segmental Breakdown					
FY Dec	2021A	2022A	2023F	2024F	2025F
Revenues (US\$m)					
Delivery	148	663	1,341	1,618	1,847
Mobility	456	639	846	988	1,148
Digital Financial Services	27.0	71.0	162	207	250
Enterprise	44.0	60.0	120	163	193
Total	675	1,433	2,469	2,976	3,438
Income Statement (US\$m)					
FY Dec	2021A	2022A	2023F	2024F	2025F
Revenue	675	1,433	2,469	2,976	3,438
Cost of Goods Sold	(1,070)	(1,356)	(1,424)	(1,637)	(1,965)
Gross Profit	(395)	77.0	1,045	1,339	1,473
Other Opng (Exp)/Inc	(1,160)	(1,450)	(1,212)	(1,254)	(1,107)
Operating Profit	(1,555)	(1,373)	(167)	84.8	366
Other Non Opg (Exp)/Inc	(11.0)	0.0	(11.5)	(11.9)	(10.5)
Associates & JV Inc	0.0	0.0	0.0	0.0	0.0
Net Interest (Exp)/Inc	(1,636)	(353)	(10.0)	(10.0)	(10.0)
Exceptional Gain/(Loss)	(8.0)	(8.0)	0.0	0.0	0.0
Pre-tax Profit	(3,210)	(1,734)	(188)	62.9	346
Тах	(3.0)	(6.0)	0.0	0.0	0.0
Minority Interest	(106)	(57.0)	(5.8)	2.45	11.7
Preference Dividend	0.0	0.0	0.0	0.0	0.0
Net Profit	(3,319)	(1,797)	(194)	65.4	357
Net Profit before Except.	(3,311)	(1,789)	(194)	65.4	357
EBITDA	(1,210)	(1,223)	(20.9)	237	526
Growth					
Revenue Gth (%)	43.9	112.3	72.3	20.5	15.5
EBITDA Gth (%)	(32.8)	(1.1)	98.3	nm	122.3
Opg Profit Gth (%)	19.8	(11.7)	(87.9)	(150.8)	331.8
Net Profit Gth (Pre-ex) (%)	(13.6)	46.0	89.2	nm	446.7
Margins & Ratio					
Gross Margins (%)	(58.5)	5.4	42.3	45.0	42.9
Opg Profit Margin (%)	(230.4)	(95.8)	(6.8)	2.8	10.6
Net Profit Margin (%)	(491.7)	(125.4)	(7.9)	2.2	10.4
ROAE (%)	(497.6)	(25.1)	(3.0)	1.0	5.4
ROA (%)	(39.9)	(17.7)	(2.1)	0.7	3.9
ROCE (%)	(20.7)	(14.9)	(2.1)	1.1	4.7
Div Payout Ratio (%)	N/A	N/A	N/A	0.0	0.0
Net Interest Cover (x)	(1.0)	(3.9)	(16.7)	8.5	36.6

Source: Company, DBS Bank Ltd

Quarterly Income Statement (US\$m)

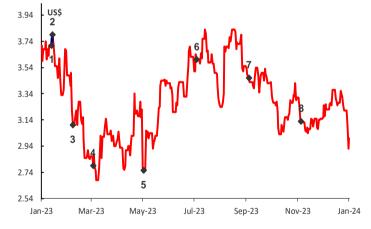
	202022	402022	102022	202022	202022
FY Dec	3Q2022	4Q2022	1Q2023	2Q2023	3Q2023
Revenue	382	502	525	567	615
Cost of Goods Sold	(321)	(388)	(372)	(376)	(375)
Gross Profit	61.0	114	153	191	240
Other Oper. (Exp)/Inc	(351)	(369)	(357)	(367)	(333)
Operating Profit Other Non Opg (Exp)/Inc	(290) (22.0)	(255) (23.0)	(204) (14.0)	(176) (29.0)	(93.0) (32.0)
Associates & JV Inc	0.0	0.0	0.0	0.0	(32.0)
Net Interest (Exp)/Inc	(44.0)	(135)	(34.0)	25.0	14.0
Exceptional Gain/(Loss)	(4.0)	(1.0)	(1.0)	(2.0)	(4.0)
Pre-tax Profit	(360)	(414)	(253)	(182)	(115)
Тах	(4.0)	0.0	(11.0)	5.00	(16.0)
Minority Interest	(15.0)	(5.0)	(6.0)	(13.0)	(8.0)
Net Profit	(379)	(419)	(270)	(190)	(139)
Net profit bef Except.	(375)	(418)	(269)	(188)	(135)
EBITDA	(252)	(215)	(169)	(140)	(56.0)
Growth					
Revenue Gth (%)	19.0	31.4	4.6	8.0	8.5
EBITDA Gth (%)	27.2	14.7	21.4	17.2	60.0
Opg Profit Gth (%)	(24.5)	(12.1)	(20.0)	(13.7)	(47.2)
Net Profit Gth (Pre-ex) (%)	(38.7)	11.5	(35.6)	(30.1)	(28.2)
Margins Gross Margins (%)	16.0	22.7	29.1	33.7	39.0
Opg Profit Margins (%)	(75.9)	(50.8)	(38.9)	(31.0)	(15.1)
Net Profit Margins (%)	(99.2)	(83.5)	(51.4)	(33.5)	(22.6)
	()	()		()	()
Balance Sheet (US\$m)					
FY Dec	2021A	2022A	2023F	2024F	2025F
Net Fixed Assets	441	492	531	603	701
Invts in Associates & JVs	14.0	107	107	107	107
			2 0 0 2	2 0 0 2	
Other LT Assets	2,048	2,883	2,883	2,883	2,883
Cash & ST Invts	8,231	5,086	4,609	4,355	4,276
Cash & ST Invts Inventory	8,231 4.00	5,086 48.0	4,609 24.7	4,355 29.8	4,276 34.4
Cash & ST Invts Inventory Debtors	8,231 4.00 440	5,086 48.0 554	4,609 24.7 955	4,355 29.8 1,151	4,276 34.4 1,329
Cash & ST Invts Inventory Debtors Other Current Assets	8,231 4.00 440 0.0	5,086 48.0 554 0.0	4,609 24.7 955 0.0	4,355 29.8 1,151 1.00	4,276 34.4 1,329 1.00
Cash & ST Invts Inventory Debtors Other Current Assets Total Assets	8,231 4.00 440 0.0 11,178	5,086 48.0 554 0.0 9,170	4,609 24.7 955 0.0 9,110	4,355 29.8 1,151 <u>1.00</u> 9,129	4,276 34.4 1,329 1.00 9,331
Cash & ST Invts Inventory Debtors Other Current Assets Total Assets	8,231 4.00 440 0.0 11,178 144	5,086 48.0 554 0.0 9,170 117	4,609 24.7 955 <u>0.0</u> 9,110 117	4,355 29.8 1,151 <u>1.00</u> 9,129 117	4,276 34.4 1,329 <u>1.00</u> 9,331 117
Cash & ST Invts Inventory Debtors Other Current Assets Total Assets ST Debt Creditor	8,231 4,00 440 0,0 11,178 144 847	5,086 48.0 554 0.0 9,170 117 942	4,609 24.7 955 0.0 9,110 117 1,235	4,355 29.8 1,151 <u>1.00</u> 9,129 117 1,353	4,276 34.4 1,329 <u>1.00</u> 9,331 117 1,375
Cash & ST Invts Inventory Debtors Other Current Assets Total Assets ST Debt Creditor Other Current Liab	8,231 4,00 440 0.0 11,178 144 847 35.0	5,086 48.0 554 0.0 9,170 117 942 38.0	4,609 24.7 955 0.0 9,110 117 1,235 38.0	4,355 29.8 1,151 <u>1.00</u> 9,129 117 1,353 38.0	4,276 34.4 1,329 <u>1.00</u> 9,331 117 1,375 38.0
Cash & ST Invts Inventory Debtors Other Current Assets Total Assets ST Debt Creditor Other Current Liab LT Debt	8,231 4,00 440 0,0 11,178 144 847 35.0 2,031	5,086 48.0 554 0.0 9,170 117 942 38.0 1,248	4,609 24.7 955 0.0 9,110 117 1,235 38.0 1,072	4,355 29.8 1,151 1.00 9,129 117 1,353 38.0 896	4,276 34.4 1,329 1.00 9,331 117 1,375 38.0 720
Cash & ST Invts Inventory Debtors Other Current Assets Total Assets ST Debt Creditor Other Current Liab LT Debt Other LT Liabilities	8,231 4,00 440 0.0 11,178 144 847 35.0 2,031 102	5,086 48.0 554 0.0 9,170 117 942 38.0 1,248 168	4,609 24.7 955 0.0 9,110 117 1,235 38.0 1,072 168	4,355 29.8 1,151 1.00 9,129 117 1,353 38.0 896 168	4,276 34.4 1,329 1.00 9,331 117 1,375 38.0 720 168
Cash & ST Invts Inventory Debtors Other Current Assets Total Assets ST Debt Creditor Other Current Liab LT Debt Other LT Liabilities Shareholder's Equity	8,231 4,00 440 0.0 11,178 144 847 35.0 2,031 102 7,733	5,086 48.0 554 0.0 9,170 117 942 38.0 1,248 168 6,603	4,609 24.7 955 0.0 9,110 117 1,235 38.0 1,072 168 6,432	4,355 29.8 1,151 1.00 9,129 117 1,353 38.0 896 168 6,505	4,276 34.4 1,329 1.00 9,331 117 1,375 38.0 720 168 6,850
Cash & ST Invts Inventory Debtors Other Current Assets Total Assets ST Debt Creditor Other Current Liab LT Debt Other LT Liabilities	8,231 4,00 440 0.0 11,178 144 847 35.0 2,031 102	5,086 48.0 554 0.0 9,170 117 942 38.0 1,248 168	4,609 24.7 955 0.0 9,110 117 1,235 38.0 1,072 168	4,355 29.8 1,151 1.00 9,129 117 1,353 38.0 896 168	4,276 34.4 1,329 1.00 9,331 117 1,375 38.0 720 168
Cash & ST Invts Inventory Debtors Other Current Assets Total Assets ST Debt Creditor Other Current Liab LT Debt Other LT Liabilities Shareholder's Equity Minority Interests Total Cap. & Liab.	8,231 4,00 440 0,0 11,178 144 847 35,0 2,031 102 7,733 286 11,178	5,086 48.0 554 0.0 9,170 117 942 38.0 1,248 168 6,603 54.0 9,170	4,609 24.7 955 0.0 9,110 117 1,235 38.0 1,072 168 6,432 48.2 9,110	4,355 29.8 1,151 1.00 9,129 117 1,353 38.0 896 168 6,505 50.7 9,128	4,276 34.4 1,329 1.00 9,331 117 1,375 38.0 720 168 6,850 62.3 9,330
Cash & ST Invts Inventory Debtors Other Current Assets Total Assets ST Debt Creditor Other Current Liab LT Debt Other LT Liabilities Shareholder's Equity Minority Interests Total Cap. & Liab.	8,231 4,00 440 0,0 11,178 144 847 35,0 2,031 102 7,733 286 11,178 (438)	5,086 48.0 554 0.0 9,170 117 942 38.0 1,248 168 6,603 54.0 9,170 (378)	4,609 24.7 955 0.0 9,110 117 1,235 38.0 1,072 168 6,432 48.2 9,110 (293)	4,355 29.8 1,151 1.00 9,129 117 1,353 38.0 896 168 6,505 50.7 9,128 (209)	4,276 34.4 1,329 1.00 9,331 117 1,375 38.0 720 168 6,850 62.3 9,330 (48.7)
Cash & ST Invts Inventory Debtors Other Current Assets Total Assets ST Debt Creditor Other Current Liab LT Debt Other LT Liabilities Shareholder's Equity Minority Interests Total Cap. & Liab. Non-Cash Wkg. Capital Net Cash/(Debt)	8,231 4,00 440 0,0 11,178 144 847 35,0 2,031 102 7,733 286 11,178 (438) 6,056	5,086 48.0 554 0.0 9,170 117 942 38.0 1,248 168 6,603 54.0 9,170 (378) 3,721	4,609 24.7 955 0.0 9,110 117 1,235 38.0 1,072 168 6,432 48.2 9,110 (293) 3,420	4,355 29.8 1,151 1.00 9,129 117 1,353 38.0 896 168 6,505 50.7 9,128 (209) 3,342	4,276 34.4 1,329 1.00 9,331 117 1,375 38.0 720 168 6,850 62.3 9,330 (48.7) 3,439
Cash & ST Invts Inventory Debtors Other Current Assets Total Assets ST Debt Creditor Other Current Liab LT Debt Other LT Liabilities Shareholder's Equity Minority Interests Total Cap. & Liab.	8,231 4,00 440 0,0 11,178 144 847 35,0 2,031 102 7,733 286 11,178 (438)	5,086 48.0 554 0.0 9,170 117 942 38.0 1,248 168 6,603 54.0 9,170 (378)	4,609 24.7 955 0.0 9,110 117 1,235 38.0 1,072 168 6,432 48.2 9,110 (293)	4,355 29.8 1,151 1.00 9,129 117 1,353 38.0 896 168 6,505 50.7 9,128 (209)	4,276 34.4 1,329 1.00 9,331 117 1,375 38.0 720 168 6,850 62.3 9,330 (48.7)
Cash & ST Invts Inventory Debtors Other Current Assets Total Assets ST Debt Creditor Other Current Liab LT Debt Other LT Liabilities Shareholder's Equity Minority Interests Total Cap. & Liab.	8,231 4,00 440 0,0 11,178 144 847 35,0 2,031 102 7,733 286 11,178 (438) 6,056 194,9	5,086 48.0 554 0.0 9,170 117 942 38.0 1,248 168 6,603 54.0 9,170 (378) 3,721 126.6	4,609 24.7 955 0.0 9,110 117 1,235 38.0 1,072 168 6,432 48.2 9,110 (293) 3,420 111.5	4,355 29.8 1,151 1.00 9,129 117 1,353 38.0 896 168 6,505 50.7 9,128 (209) 3,342 129.1	4,276 34.4 1,329 1.00 9,331 117 1,375 38.0 720 168 6,850 62.3 9,330 (48.7) 3,439 131.6
Cash & ST Invts Inventory Debtors Other Current Assets Total Assets ST Debt Creditor Other Current Liab LT Debt Other LT Liabilities Shareholder's Equity Minority Interests Total Cap. & Liab. Non-Cash Wkg. Capital Net Cash/(Debt) Debtors Turn (avg days) Creditors Turn (avg days)	8,231 4,00 440 0,0 11,178 144 847 35,0 2,031 102 7,733 286 11,178 (438) 6,056 194,9 379,6 1,8 0,1	5,086 48.0 554 0.0 9,170 117 942 38.0 1,248 168 6,603 54.0 9,170 (378) 3,721 126.6 270.7 7.9 0.1	4,609 24.7 955 0.0 9,110 117 1,235 38.0 1,072 168 6,432 48.2 9,110 (293) 3,420 111.5 310.8	4,355 29.8 1,151 1.00 9,129 117 1,353 38.0 896 168 6,505 50.7 9,128 (209) 3,342 129.1 317.9	4,276 34.4 1,329 1.00 9,331 117 1,375 38.0 720 168 6,850 62.3 9,330 (48.7) 3,439 131.6 275.8
Cash & ST Invts Inventory Debtors Other Current Assets Total Assets ST Debt Creditor Other Current Liab LT Debt Other LT Liabilities Shareholder's Equity Minority Interests Total Cap. & Liab. Non-Cash Wkg. Capital Net Cash/(Debt) Debtors Turn (avg days) Creditors Turn (avg days) Inventory Turn (avg days) Asset Turnover (x) Current Ratio (x)	8,231 4,00 440 0,0 11,178 144 847 35,0 2,031 102 7,733 286 11,178 (438) 6,056 194,9 379,6 1,8 0,1 8,5	5,086 48.0 554 0.0 9,170 117 942 38.0 1,248 168 6,603 54.0 9,170 (378) 3,721 126.6 270.7 7.9 0.1 5.2	4,609 24.7 955 0.0 9,110 117 1,235 38.0 1,072 168 6,432 48.2 9,110 (293) 3,420 111.5 310.8 10.4 0.3 4.0	4,355 29.8 1,151 1.00 9,129 117 1,353 38.0 896 168 6,505 50.7 9,128 (209) 3,342 129.1 317.9 6.7 0.3 3.7	4,276 34.4 1,329 1.00 9,331 117 1,375 38.0 720 168 6,850 62.3 9,330 (48.7) 3,439 131.6 275.8 6.5 0.4 3.7
Cash & ST Invts Inventory Debtors Other Current Assets Total Assets ST Debt Creditor Other Current Liab LT Debt Other LT Liabilities Shareholder's Equity Minority Interests Total Cap. & Liab. Non-Cash Wkg. Capital Net Cash/(Debt) Debtors Turn (avg days) Creditors Turn (avg days) Inventory Turn (avg days) Asset Turnover (x) Current Ratio (x) Quick Ratio (x)	8,231 4,00 440 0,0 11,178 144 847 35,0 2,031 102 7,733 286 11,178 (438) 6,056 194,9 379,6 1,8 0,1 8,5 8,5	5,086 48.0 554 0.0 9,170 117 942 38.0 1,248 168 6,603 54.0 9,170 (378) 3,721 126.6 270.7 7.9 0.1 5.2 5.1	4,609 24.7 955 0.0 9,110 117 1,235 38.0 1,072 168 6,432 48.2 9,110 (293) 3,420 111.5 310.8 10.4 0.3 4.0 4.0	4,355 29.8 1,151 1.00 9,129 117 1,353 38.0 896 168 6,505 50.7 9,128 (209) 3,342 129.1 317.9 6.7 0.3 3.7 3.7	4,276 34.4 1,329 1.00 9,331 117 1,375 38.0 720 168 6,850 62.3 9,330 (48.7) 3,439 131.6 275.8 6.5 0.4 3.7 3.7
Cash & ST Invts Inventory Debtors Other Current Assets Total Assets ST Debt Creditor Other Current Liab LT Debt Other LT Liabilities Shareholder's Equity Minority Interests Total Cap. & Liab. Non-Cash Wkg. Capital Net Cash/(Debt) Debtors Turn (avg days) Creditors Turn (avg days) Inventory Turn (avg days) Inventory Turn (avg days) Asset Turnover (x) Current Ratio (x) Quick Ratio (x) Net Debt/Equity (X)	8,231 4,00 440 0,0 11,178 144 847 35,0 2,031 102 7,733 286 11,178 (438) 6,056 194,9 379,6 1,8 0,1 8,5 8,5 CASH	5,086 48.0 554 0.0 9,170 117 942 38.0 1,248 168 6,603 54.0 9,170 (378) 3,721 126.6 270.7 7.9 0.1 5.2 5.1 CASH	4,609 24.7 955 0.0 9,110 117 1,235 38.0 1,072 168 6,432 48.2 9,110 (293) 3,420 111.5 310.8 10.4 0.3 4.0 4.0 CASH	4,355 29.8 1,151 1.00 9,129 117 1,353 38.0 896 168 6,505 50.7 9,128 (209) 3,342 129.1 317.9 6.7 0.3 3.7 3.7 CASH	4,276 34.4 1,329 1.00 9,331 117 1,375 38.0 720 168 6,850 62.3 9,330 (48.7) 3,439 131.6 275.8 6.5 0.4 3.7 3.7 CASH
Cash & ST Invts Inventory Debtors Other Current Assets Total Assets ST Debt Creditor Other Current Liab LT Debt Other LT Liabilities Shareholder's Equity Minority Interests Total Cap. & Liab. Non-Cash Wkg. Capital Net Cash/(Debt) Debtors Turn (avg days) Creditors Turn (avg days) Inventory Turn (avg days) Asset Turnover (x) Current Ratio (x) Quick Ratio (x)	8,231 4,00 440 0,0 11,178 144 847 35,0 2,031 102 7,733 286 11,178 (438) 6,056 194,9 379,6 1,8 0,1 8,5 8,5	5,086 48.0 554 0.0 9,170 117 942 38.0 1,248 168 6,603 54.0 9,170 (378) 3,721 126.6 270.7 7.9 0.1 5.2 5.1	4,609 24.7 955 0.0 9,110 117 1,235 38.0 1,072 168 6,432 48.2 9,110 (293) 3,420 111.5 310.8 10.4 0.3 4.0 4.0	4,355 29.8 1,151 1.00 9,129 117 1,353 38.0 896 168 6,505 50.7 9,128 (209) 3,342 129.1 317.9 6.7 0.3 3.7 3.7	4,276 34.4 1,329 1.00 9,331 117 1,375 38.0 720 168 6,850 62.3 9,330 (48.7) 3,439 131.6 275.8 6.5 0.4 3.7 3.7

Source: Company, DBS Bank Ltd

Cash Flow Statement (US\$m)

")				
2021A	2022A	2023F	2024F	2025F
(2 5 5 2)	(4 70 4)	(4)	740	056
,	,	. ,		356
345	150	146	152	160
(3.0)	(26.0)	0.0	0.0	0.0
8.00	8.00	0.0	0.0	0.0
(128)	(44.0)	(84.7)	(82.9)	(161)
2,393	830	10.0	10.0	10.0
(938)	(819)	(106)	154	365
(48.0)	(46.0)	(185)	(223)	(258)
(2,717)	(949)	0.0	0.0	0.0
(8.0)	(106)	0.0	0.0	0.0
0.0	0.0	0.0	0.0	0.0
16.0	39.0	0.0	0.0	0.0
(2,757)	(1,062)	(185)	(223)	(258)
0.0	0.0	0.0	0.0	0.0
1,780	(945)	(176)	(176)	(176)
463	0.0	0.0	0.0	0.0
4,323	(177)	(10.0)	(10.0)	(10.0)
6,566	(1,122)	(186)	(186)	(186)
0.0	0.0	0.0	0.0	0.0
2,871	(3,003)	(477)	(255)	(78.5)
(20.5)	(20.2)	(0.5)	, ,	13.5
(25.0)	(22.5)	(7.5)	(1.8)	2.76
	2021A (3,552) 345 (3.0) 8.00 (128) 2,393 (938) (48.0) (2,717) (8.0) 0.0 16.0 (2,757) 0.0 1,780 463 4,323 6,566 0.0 2,871 (20.5)	2021A 2022A (3,552) (1,734) 345 150 (3.0) (26.0) 8.00 8.00 (128) (44.0) 2,393 830 (938) (819) (48.0) (46.0) (2,717) (949) (8.0) (106) 0.0 0.0 16.0 39.0 (2,757) (1,062) 0.0 0.0 1,780 (945) 463 0.0 4,323 (177) 6,566 (1,122) 0.0 0.0 2,871 (3,003) (20.5) (20.2)	2021A 2022A 2023F (3,552) (1,734) (177) 345 150 146 (3,0) (26.0) 0.0 8.00 8.00 0.0 (128) (44.0) (84.7) 2,393 830 10.0 (938) (819) (106) (48.0) (46.0) (185) (2,717) (949) 0.0 (8.0) (106) 0.0 0.0 0.0 0.0 16.0 39.0 0.0 16.0 39.0 0.0 17.780 (945) (176) 463 0.0 0.0 4,323 (177) (10.0) 6,566 (1,122) (186) 0.0 0.0 0.0 2,871 (3,003) (477) (20.5) (20.2) (0.5)	2021A 2022A 2023F 2024F (3,552) (1,734) (177) 74.8 345 150 146 152 (3,0) (26.0) 0.0 0.0 8.00 8.00 0.0 0.0 (128) (44.0) (84.7) (82.9) 2,393 830 10.0 10.0 (938) (819) (106) 154 (48.0) (46.0) (185) (223) (2,717) (949) 0.0 0.0 (8.0) (106) 0.0 0.0 (8.0) (106) 0.0 0.0 (8.0) (106) 0.0 0.0 (8.0) (106) 0.0 0.0 (8.0) (106) 0.0 0.0 (8.0) (1062) (185) (223) 0.0 0.0 0.0 0.0 1463 0.0 0.0 0.0 463 0.0 0.0 0.0

Source: Company, DBS Bank Ltd



Target Price & Ratings 12-mth History

Note : Share price and Target price are adjusted for corporate actions.

30 Jan 23 3.71 2.93 FULLY VALUED 1: 2: 31 Jan 23 3.79 2.93 FULLY VALUED 24 Feb 23 HOLD 3.22 3: 3.10 20 Mar 23 HOLD 4: 2.79 3.02 19 May 23 2.76 3.07 HOLD 5: 21 Jul 23 FULLY VALUED 6: 3.60 3.16 7: 21 Sep 23 3.46 4.29 BUY BUY 8: 22 Nov 23 3.13 4.26

Closing Price

Date of Report

S.No.

12-mth

Target

Price

Rating

Source: DBS Bank Ltd Analyst: Sachin MITTAL





DBS Group recommendations are based on an Absolute Total Return* Rating system, defined as follows:

STRONG BUY (>20% total return over the next 3 months, with identifiable share price catalysts within this time frame)

BUY (>15% total return over the next 12 months for small caps, >10% for large caps)

HOLD (-10% to +15% total return over the next 12 months for small caps, -10% to +10% for large caps)

FULLY VALUED (negative total return, i.e., > -10% over the next 12 months)

SELL (negative total return of > -20% over the next 3 months, with identifiable share price catalysts within this time frame)

*Share price appreciation + dividends

Completed Date: 19 Jan 2024 07:26:05 (SGT) Dissemination Date: 19 Jan 2024 09:25:18 (SGT)

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