

Singapore

HOLD (no change)

Consensus ratings*: Buy 1 Hold 3 Sell 0

| | |
|-------------------|---------|
| Current price: | S\$8.34 |
| Target price: | S\$9.10 |
| Previous target: | S\$5.90 |
| Up/downside: | 9.1% |
| CGSI / Consensus: | -9.0% |

| | |
|-------------|------------|
| Reuters: | IFAS.SI |
| Bloomberg: | IFAST SP |
| Market cap: | US\$1,838m |
| | S\$2,466m |

| | |
|-------------------------|-----------|
| Average daily turnover: | US\$3.82m |
| | S\$5.10m |

| | |
|---------------------|--------|
| Current shares o/s: | 292.6m |
| Free float: | 45.6% |

*Source: Bloomberg

Key changes in this note

- ▶ We adjust FY24-25F EPS to reflect the downward revision of its ePension guidance and a higher tax rate.
- ▶ We introduce FY26F EPS.



Source: Bloomberg

| Price performance | 1M | 3M | 12M |
|-------------------|-----|-----|------|
| Absolute (%) | 5.6 | 4.5 | 61.6 |
| Relative (%) | 3.3 | 1 | 63.9 |

| Major shareholders | % held |
|--------------------|--------|
| Lim Chung Chun | 15.2 |
| SPH Invest Ltd | 15.1 |
| Lim Wee Kian | 5.0 |

Analyst(s)



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iFAST Corporation Ltd

Delays on the horizon

- iFAST lowered its revenue guidance for ePension business as delays in the onboarding of trustees may signal some implementation hiccups, in our view.
- The stock nonetheless offers strong hoh and yoy net profit growth in FY24-25F as ePension contributions are progressively factored in.
- Reiterate Hold on further possible project delays, and qoq earnings volatility. We raise our TP to S\$9.10 as we revise our risk-free and LTG estimates.

4Q23 PATMI missed our estimates due to heftier opex

iFAST recorded 4Q23 PATMI of S\$13.2m in 4Q23 (+55% qoq, +917% yoy from S\$1.3m in 4Q22). This was 21% below our estimates but 20% above Bloomberg consensus. This brought FY23 net profit to S\$28.3m (FY22: S\$6.4m), which was 11% below our estimates. FY23 net profit formed 89%/108% of our/consensus full-year estimates, missing our estimates due to heftier other opex (+50% qoq, +38% yoy), which was mainly for the ramp-up of its banking operations in UK and impairments allowance China-related debt securities in 4Q23. iFAST declared a final DPS of 1.4Scts in 4Q23 (4Q22: 1.4Scts).

ePension guidance revised due to delayed onboarding of trustees

A key update from its 4Q23 earnings was that iFAST cut its FY24-25F revenue and net revenue guidance for its Hong Kong and ePension business, but maintained its corresponding pretax profit estimates (Figure 2). According to management, the revision was due to a delay in the onboarding process for ePension trustees (resulting in delayed recognition of both revenue and opex) and softer Hong Kong platform business earnings due to persistently challenging market conditions. This delay would likely result in a further step-up of ePension revenues in FY26F before it reaches a steady state.

iFAST Global Bank gaining traction; aims to break even in 4Q24F

Key operating trends across iFAST's underlying platform business were broadly similar qoq in 4Q23, with SG leading overall assets under administration (AUA) growth as HK and CN business stayed soft. iFAST Global Bank's deposits gained traction, rising to GBP214m in 4Q23 (+53% qoq). On this end, iFAST places these deposits with the Bank of England to gain a spread without taking balance sheet risk. An additional avenue for spread would be to invest these funds in investment grade bonds. While the bank remained loss-making in 4Q23, iFAST aims for it to break even by 4Q24F, driven by net interest income growth.

Reiterate Hold with higher DCF-based TP of S\$9.10

Our TP is raised to S\$9.10 (implying 28x FY25F P/E, Figure 3) as we cut our risk-free rate (to reflect lower Singapore government 10-year bond yields) and raise our long-term growth (LTG) assumptions (to reflect the step-up in ePension and platform business growth). While iFAST offers improving sequential net profit growth in FY24-25F, we are cognisant of further implementation (and financial) delays and opacity of the onboarding process of its ePension project – both of which are downside risks for the stock.

| Financial Summary | Dec-22A | Dec-23A | Dec-24F | Dec-25F | Dec-26F |
|--------------------------------|---------|---------|---------|---------|---------|
| Revenue (S\$m) | 205.3 | 242.5 | 332.1 | 418.3 | 425.2 |
| Operating EBITDA (S\$m) | 34.1 | 53.4 | 97.6 | 152.4 | 160.4 |
| Net Profit (S\$m) | 6.4 | 28.3 | 56.4 | 95.8 | 101.5 |
| Core EPS (S\$) | 0.03 | 0.10 | 0.19 | 0.33 | 0.35 |
| Core EPS Growth | (72%) | 211% | 102% | 70% | 6% |
| FD Core P/E (x) | 263.2 | 86.7 | 43.3 | 25.4 | 24.0 |
| DPS (S\$) | 0.048 | 0.048 | 0.060 | 0.060 | 0.060 |
| Dividend Yield | 0.58% | 0.58% | 0.72% | 0.72% | 0.72% |
| EV/EBITDA (x) | 70.44 | 46.80 | 27.40 | 16.21 | 15.77 |
| P/FCFE (x) | 73.51 | 11.74 | NA | 11.57 | 9.30 |
| Net Gearing | (18.4%) | 12.9% | 80.5% | 9.0% | 20.8% |
| P/BV (x) | 10.97 | 9.83 | 8.41 | 6.62 | 5.39 |
| ROE | 5.1% | 12.0% | 20.9% | 29.2% | 24.8% |
| % Change In Core EPS Estimates | | | 2.41% | (1.34%) | |
| EPS/Consensus EPS (x) | | | 1.08 | 1.04 | 0.85 |

SOURCES: CGSI RESEARCH, COMPANY REPORTS

Figure 1: 4Q23 earnings summary

| FYE Dec (S\$m) | 4Q23 | 4Q22 | yoy chg (%) | 3Q23 | qoq chg (%) | FY23 | FY22 | yoy chg (%) | Previous FY23F | Comments |
|--------------------------------------|-------------|-------------|-----------------|-------------|-----------------|--------------|--------------|-----------------|----------------|---|
| Revenue | 82.2 | 48.5 | 69.4% | 66.2 | 24.1% | 242.5 | 205.3 | 18.1% | 254.9 | |
| Commission and fee paid to 3rd party | -25.1 | -18.8 | 33.5% | -24.5 | 2.3% | -88.1 | -89.9 | -2.0% | -95.6 | |
| Gross Profit | 57.1 | 29.7 | 92.1% | 41.7 | 36.9% | 154.5 | 115.4 | 33.8% | 159.3 | In line. |
| GPM (%) | 70% | 61% | 8.2% pts | 63% | 6.5% pts | 0.64 | 0.56 | 7.5% pts | 63% | |
| Depreciation and Amortisation | -7.0 | -5.4 | 28.7% | -5.9 | 19.4% | -23.5 | -20.8 | 12.7% | -21.5 | |
| Staff costs | -22.8 | -14.4 | 57.9% | -17.5 | 30.4% | -69.7 | -56.8 | 22.7% | -70.1 | |
| Other opex | -11.0 | -7.9 | 37.9% | -7.3 | 50.1% | -33.1 | -26.2 | 26.1% | | Higher than expected. |
| Impairment loss | 0.0 | 0.0 | - | 0.0 | - | 0.0 | -5.2 | - | | |
| Operating profit | 16.8 | 2.4 | 592.8% | 11.2 | 50.7% | 29.9 | 8.1 | 269.6% | 39.9 | |
| Net finance income | -0.2 | -0.1 | 108.6% | -0.2 | -1.8% | 6.4 | 2.4 | 170.8% | 0.8 | |
| Share of results of associates | 0.0 | 0.0 | -158.1% | 0.0 | -194.7% | 0.2 | 0.3 | -24.3% | 0.3 | |
| Profit before tax | 16.6 | 2.3 | 625.1% | 10.9 | 52.2% | 36.6 | 10.8 | 239.8% | 41.0 | |
| Tax | -3.8 | -1.3 | 183.6% | -2.7 | 40.4% | -9.6 | -5.4 | 76.7% | -10.3 | |
| Tax rate (%) | 23% | 59% | -35.7% pts | 25% | -1.9% pts | 50% | 50% | 0.0% pts | 25% | |
| Net profit | 13.2 | 1.3 | 917.1% | 8.2 | 60.5% | 28.3 | 6.4 | 340.0% | 30.8 | |
| Core net profit | 13.2 | 1.3 | 917.1% | 8.5 | 54.8% | 28.3 | 6.4 | 340.0% | 31.8 | Below our expectations. |
| Net profit margin (%) | 16% | 2% | 13.6% pts | 12% | 3.2% pts | 11% | 3% | 327.5% | 12% | |
| EPS (Scts) | 4.5 | 0.4 | 913.6% | 2.9 | 54.9% | 9.6 | 2.2 | 336.6% | 10.9 | Final DPS of 1.4Scts declared for 4Q23 (4Q22: 1.4Scts). |

SOURCES: CGSI RESEARCH ESTIMATES, COMPANY REPORTS

Revised guidance on Hong Kong and ePension business contributions ▶

Figure 2: iFAST's guidance for its Hong Kong and ePension business

| In HK\$ | Guidance provided on 23 Apr 22 | | | Actual FY23 and NEW guidance for FY24-25F on 21 Feb 24 | | | Remarks |
|---------------------------------|--------------------------------|------------|------------|--|------------|------------|---------------------------|
| | FY23F | FY24F | FY25F | FY23A | FY24F | FY25F | |
| Gross revenue (HK\$ m) | 400 | 1,100 | 1,600 | 406 | 800 | 1,200 | FY24-25F guidance LOWERED |
| Net revenue (HK\$ m) | 280 | 900 | 1,300 | 306 | 650 | 1,000 | FY24-25F guidance LOWERED |
| Net revenue margin | 70% | 82% | 81% | 75% | 81% | 83% | |
| PBT (HK\$ m) | 100 | 250 | 500 | 139 | 250 | 500 | PBT guidance maintained |
| PBT margin | 36% | 28% | 38% | 45% | 38% | 50% | |
| Translated to S\$ | | | | | | | |
| Gross revenue (S\$ m) | 69 | 189 | 275 | 70 | 137 | 206 | |
| Net revenue (S\$ m) | 48 | 155 | 223 | 53 | 112 | 172 | |
| Net revenue margin | 70% | 82% | 81% | 75% | 81% | 83% | |
| PBT (S\$ m) | 17 | 43 | 86 | 24 | 43 | 86 | |
| Tax rate (estimated using FY23) | 25% | 25% | 25% | 25% | 25% | 25% | |
| Net profit (S\$ m) | 13 | 32 | 64 | 18 | 32 | 64 | |

SOURCES: CGSI RESEARCH, COMPANY REPORTS

Upside and downside risks ▶

Stronger-than-expected securities trading volumes on the back of heightened market volatility is an upside risk. Swifter progress in onboarding trustees onto the ePension platform, and quicker completion of the ePension project is an upside risk. Difficulties due to the labour shortage and other implementation issues resulting in delays in the progress of the ePension project and ORSO project are key downside risks.

DCF valuation ➤

Figure 3: DCF valuation. Earnings factor in ePension contributions as guided by iFAST

| | FY23F | FY24F | FY25F | Terminal value |
|------------------------------------|-------------|---------|--------|----------------|
| Core net profit | 28.3 | 56.4 | 95.8 | |
| Add: deprec. + amort. | 23.5 | 26.0 | 27.3 | |
| Add: changes in working capital | (57.4) | (182.8) | 64.7 | |
| Less: capex | (21.9) | (20.5) | (20.5) | |
| Total FCF | (27.6) | (120.9) | 167.3 | 3,822.2 |
| Terminal growth rate (assumed) | 5.0% | | | |
| Sum of PV of FCF (S\$m) | 660 | | | |
| PV of terminal value (S\$m) | 2,030 | | | |
| Enterprise value (S\$m) | 2,690 | | | |
| Number of shares (m) | 296 | | | |
| Fair value per share (S\$m) | 9.10 | | | |
| WACC | | | | |
| Risk-free rate | 3.0% | | | |
| Beta | 1.3 | | | |
| Market risk premium | 6.5% | | | |
| LTG | 5.0% | | | |

SOURCES: CGSI RESEARCH ESTIMATES, COMPANY REPORTS

Figure 4: Peer comparison table

| Company | Bloomberg | | Price (lcl curr) | Target Price (lcl curr) | Market Cap (US\$ m) | P/E (x) | | 3-year EPS | | P/BV (x) | | Recurring ROE (%) | | EV/EBITDA (x) | | Dividend Yield (%) | |
|--------------------------------|-----------|-------|---------------------|-------------------------------|---------------------------|---------|-------|------------|-------|----------|-------|-------------------|-------|---------------|-------|--------------------|--|
| | Ticker | Recm. | | | | CY23F | CY24F | CAGR (%) | CY23F | CY24F | CY23F | CY24F | CY23F | CY24F | CY23F | CY24F | |
| iFAST Corporation Ltd | IFAST SP | Hold | 8.34 | 9.10 | 1,838 | 76.6 | 44.1 | 103 | 10.1 | 8.8 | 13.9 | 21.3 | 39.7 | 27.4 | 0.6 | 0.7 | |
| Singapore Exchange | SGX SP | Hold | 9.57 | 10.50 | 7,632 | 20.0 | 19.6 | 4.9 | 6.0 | 5.5 | 29.9 | 28.3 | 14.2 | 13.9 | 3.5 | 3.7 | |
| Bursa Malaysia | BURSA MK | Add | 7.44 | 8.50 | 1,261 | 23.9 | 24.4 | 2.7 | 7.3 | 7.1 | 31.6 | 29.9 | 8.3 | 8.4 | 3.9 | 3.7 | |
| ZhongAn Online P&C Insurance C | 6060 HK | NR | 13.00 | NR | 2,443 | 10.4 | 13.9 | na | 1.0 | 0.9 | 9.3 | 7.0 | n.a. | n.a. | 0.0 | 0.0 | |
| Charles Schwab Corp/The | SCHW US | NR | 64.71 | NR | 117,939 | 25.4 | 18.8 | 7.9 | 2.9 | 2.5 | 13.7 | 15.4 | 16.5 | 12.7 | 1.5 | 1.6 | |
| Interactive Brokers Group Inc | IBKR US | NR | 105.64 | NR | 44,750 | 18.5 | 16.8 | 17.1 | n.a. | n.a. | 18.7 | 18.1 | 17.2 | 15.8 | 0.4 | 0.4 | |
| LY Corp | 4689 T | NR | 419.80 | NR | 21,277 | 17.6 | 23.7 | -0.4 | 1.0 | 1.0 | 4.9 | 4.3 | 9.9 | 8.2 | 1.4 | 1.7 | |
| Simple average | | | | | | 19.3 | 19.5 | 6.4 | 4.7 | 4.3 | 17.4 | 17.8 | 17.6 | 14.4 | 1.6 | 1.7 | |

SOURCES: CGSI RESEARCH ESTIMATES, BLOOMBERG, COMPANY REPORTS
DATA AS AT 22 FEB 24

Note: Forecasts for Not rated companies are based on Bloomberg consensus estimates



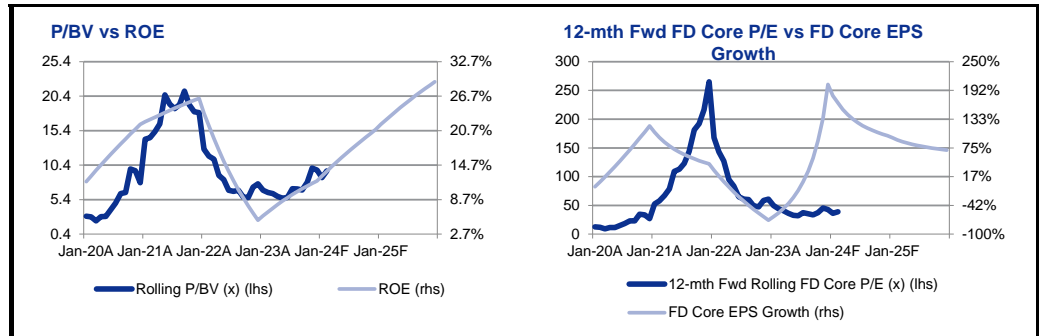
ESG in a nutshell

iFAST's ESG data are not currently compiled by Refinitiv but the company has been publishing sustainability reports since FY17. These reports are prepared in accordance with the Global Reporting Initiatives (GRI) Standards guidelines for sustainability reporting. In FY23, iFAST focused on the following aspects which could impact its sustainability and ESG standing: People & Social Responsibilities, Products and Services, Corporate Governance & Regulatory Compliance, and Fintech & IT Development.

| | |
|---|--|
| <p>Keep your eye on</p> <p>iFAST's management team acknowledges the importance of keeping in check the possible risks across both the ESG and non-ESG spectrum that may lead to a negative impact on the company's business and operations.</p> | <p>Implications</p> <p>This may boost iFAST's business competitiveness as it keeps abreast of new investment opportunities arising from both ESG and non-ESG related trends.</p> |
| <p>ESG highlights</p> <p>In FY20, iFAST focused on its Covid-19 responses in relation to its stakeholders, namely employees, customers, regulators, product providers, media, the investment community, and NGO/CSR partners/communities.</p> <p>Environmentally, iFAST is committed to conserving the environment – energy as well as water – while also raising ESG awareness via articles and promotional activities.</p> <p>There were no ESG controversies related to iFAST that we are aware of.</p> | <p>Implications</p> <p>The lack of controversy surrounding governance as well as the pro-activeness of its leadership team to preemptively adapt to challenges lead us to believe that iFAST will perform well, particularly on the Governance pillar.</p> <p>We view that iFAST could become an industry leader in ESG and believe that its efforts may be valued at a premium by ESG-centric investors.</p> |
| <p>Trends</p> <p>iFAST strives to regularly review its stakeholder engagement channels and frequency to ensure initiatives undertaken in conjunction with identified ESG-related issues are relevant and sufficient.</p> | <p>Implications</p> <p>As iFAST commits to ensuring that its initiatives are in line with ESG-related concerns, we think that awareness of its ESG compliance could give it a valuation premium in time to come.</p> |

SOURCES: CGSI RESEARCH, REFINITIV

BY THE NUMBERS



Profit & Loss

| (\$m) | Dec-22A | Dec-23A | Dec-24F | Dec-25F | Dec-26F |
|---|--------------|--------------|--------------|--------------|--------------|
| Total Net Revenues | 205.3 | 242.5 | 332.1 | 418.3 | 425.2 |
| Gross Profit | 115.4 | 154.5 | 232.4 | 301.2 | 318.9 |
| Operating EBITDA | 34.1 | 53.4 | 97.6 | 152.4 | 160.4 |
| Depreciation And Amortisation | (20.8) | (23.5) | (26.0) | (27.3) | (28.6) |
| Operating EBIT | 13.3 | 29.9 | 71.6 | 125.1 | 131.8 |
| Financial Income/(Expense) | 2.4 | 6.4 | 2.0 | 1.0 | 2.0 |
| Pretax Income/(Loss) from Assoc. | 0.3 | 0.2 | 0.3 | 0.3 | 0.3 |
| Non-Operating Income/(Expense) | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Profit Before Tax (pre-EI) | 16.0 | 36.6 | 73.9 | 126.4 | 134.1 |
| Exceptional Items | (5.2) | 0.0 | 0.0 | 0.0 | 0.0 |
| Pre-tax Profit | 10.8 | 36.6 | 73.9 | 126.4 | 134.1 |
| Taxation | (5.4) | (9.6) | (18.5) | (31.6) | (33.5) |
| Exceptional Income - post-tax | | | | | |
| Profit After Tax | 5.3 | 27.0 | 55.4 | 94.8 | 100.5 |
| Minority Interests | 1.1 | 1.3 | 1.0 | 1.0 | 1.0 |
| Preferred Dividends | | | | | |
| FX Gain/(Loss) - post tax | | | | | |
| Other Adjustments - post-tax | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Net Profit | 6.4 | 28.3 | 56.4 | 95.8 | 101.5 |
| Recurring Net Profit | 9.0 | 28.3 | 56.4 | 95.8 | 101.5 |
| Fully Diluted Recurring Net Profit | 9.0 | 28.3 | 56.4 | 95.8 | 101.5 |

Cash Flow

| (\$m) | Dec-22A | Dec-23A | Dec-24F | Dec-25F | Dec-26F |
|----------------------------------|---------------|---------------|----------------|---------------|---------------|
| EBITDA | 34.1 | 53.4 | 97.6 | 152.4 | 160.4 |
| Cash Flow from Invt. & Assoc. | | | | | |
| Change In Working Capital | (15.3) | (43.2) | (233.2) | 129.4 | 173.6 |
| (Incr)/Decr in Total Provisions | | | | | |
| Other Non-Cash (Income)/Expense | | | | | |
| Other Operating Cashflow | 37.5 | 267.8 | 33.6 | 34.8 | 37.8 |
| Net Interest (Paid)/Received | 2.4 | 6.4 | (31.6) | (33.8) | (35.8) |
| Tax Paid | (7.0) | (9.6) | (18.5) | (31.6) | (33.5) |
| Cashflow From Operations | 51.7 | 274.9 | (152.0) | 251.3 | 302.5 |
| Capex | (15.0) | (21.9) | (20.5) | (20.5) | (20.5) |
| Disposals Of FAs/subsidiaries | | | | | |
| Acq. Of Subsidiaries/investments | | | | | |
| Other Investing Cashflow | (16.6) | (66.5) | (20.5) | (20.5) | (20.5) |
| Cash Flow From Investing | (31.6) | (88.4) | (41.0) | (41.0) | (41.0) |
| Debt Raised/(repaid) | 12.2 | 22.3 | 0.0 | 0.0 | 0.0 |
| Proceeds From Issue Of Shares | 101.1 | (0.7) | 0.0 | 0.0 | 0.0 |
| Shares Repurchased | | | | | |
| Dividends Paid | (14.1) | (14.2) | (17.6) | (17.6) | (17.6) |
| Preferred Dividends | | | | | |
| Other Financing Cashflow | (8.3) | (10.6) | (9.1) | (9.1) | (9.1) |
| Cash Flow From Financing | 90.9 | (3.3) | (26.7) | (26.7) | (26.7) |
| Total Cash Generated | 111.0 | 183.2 | (219.7) | 183.6 | 234.9 |
| Free Cashflow To Equity | 32.3 | 208.7 | (193.0) | 210.3 | 261.5 |
| Free Cashflow To Firm | 21.2 | 194.1 | (153.4) | 250.1 | 301.3 |

SOURCES: CGSI RESEARCH, COMPANY REPORTS

BY THE NUMBERS... cont'd

Balance Sheet

| (S\$m) | Dec-22A | Dec-23A | Dec-24F | Dec-25F | Dec-26F |
|--------------------------------------|--------------|--------------|--------------|--------------|--------------|
| Total Cash And Equivalents | 151.1 | 359.8 | 160.6 | 364.7 | 303.7 |
| Total Debtors | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Inventories | | | | | |
| Total Other Current Assets | 177.0 | 307.4 | 490.2 | 425.5 | 499.7 |
| Total Current Assets | 328.1 | 667.2 | 650.9 | 790.3 | 803.4 |
| Fixed Assets | 90.3 | 112.6 | 121.3 | 118.6 | 114.5 |
| Total Investments | 3.5 | 0.4 | 0.7 | 1.0 | 1.3 |
| Intangible Assets | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Total Other Non-Current Assets | 36.6 | 52.7 | 52.7 | 52.7 | 52.7 |
| Total Non-current Assets | 130.4 | 165.7 | 174.8 | 172.3 | 168.6 |
| Short-term Debt | 108.8 | 393.1 | 398.3 | 398.3 | 398.3 |
| Current Portion of Long-Term Debt | | | | | |
| Total Creditors | 51.9 | 66.1 | 15.8 | 80.5 | 6.9 |
| Other Current Liabilities | 59.1 | 97.3 | 97.3 | 92.3 | 92.3 |
| Total Current Liabilities | 219.7 | 556.6 | 511.4 | 571.2 | 497.5 |
| Total Long-term Debt | | | | | |
| Hybrid Debt - Debt Component | | | | | |
| Total Other Non-Current Liabilities | 8.1 | 19.0 | 19.0 | 19.0 | 19.0 |
| Total Non-current Liabilities | 8.1 | 19.0 | 19.0 | 19.0 | 19.0 |
| Total Provisions | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Total Liabilities | 227.8 | 575.5 | 530.4 | 590.1 | 516.5 |
| Shareholders' Equity | 222.5 | 250.2 | 289.1 | 367.3 | 451.2 |
| Minority Interests | 8.2 | 7.2 | 6.2 | 5.2 | 4.2 |
| Total Equity | 230.7 | 257.4 | 295.2 | 372.5 | 455.4 |

Key Ratios

| | Dec-22A | Dec-23A | Dec-24F | Dec-25F | Dec-26F |
|---------------------------|---------|---------|---------|---------|---------|
| Revenue Growth | (5.0%) | 18.1% | 36.9% | 26.0% | 1.7% |
| Operating EBITDA Growth | (37.3%) | 56.6% | 82.8% | 56.1% | 5.2% |
| Operating EBITDA Margin | 16.6% | 22.0% | 29.4% | 36.4% | 37.7% |
| Net Cash Per Share (S\$) | 0.14 | -0.11 | -0.81 | -0.12 | -0.32 |
| BVPS (S\$) | 0.76 | 0.85 | 0.99 | 1.26 | 1.55 |
| Gross Interest Cover | 11.15 | 3.93 | 11.94 | 25.02 | 65.88 |
| Effective Tax Rate | 50.3% | 26.2% | 25.0% | 25.0% | 25.0% |
| Net Dividend Payout Ratio | 121% | 50% | 31% | 18% | 17% |
| Accounts Receivables Days | - | - | - | - | - |
| Inventory Days | - | - | - | - | - |
| Accounts Payables Days | 182.5 | 244.5 | 150.4 | 150.0 | 150.0 |
| ROIC (%) | 15.2% | 15.5% | 23.2% | 22.7% | 31.1% |
| ROCE (%) | 7.2% | 8.9% | 11.8% | 17.9% | 16.7% |
| Return On Average Assets | 2.4% | 3.2% | 6.4% | 10.5% | 10.2% |

Key Drivers

| | Dec-22A | Dec-23A | Dec-24F | Dec-25F | Dec-26F |
|---------------------------|---------|---------|---------|---------|---------|
| Gross profit margin (%) | 56.2% | 63.7% | 70.0% | 72.0% | 75.0% |
| Net profit margin (%) | 2.6% | 11.1% | 16.7% | 22.7% | 23.6% |
| AUA growth (yoy %) | 20.6% | 4.1% | 14.7% | 15.4% | 15.5% |
| Dividend payout ratio (%) | 218.6% | 50.1% | 31.0% | 18.3% | 17.2% |

SOURCES: CGSI RESEARCH, COMPANY REPORTS

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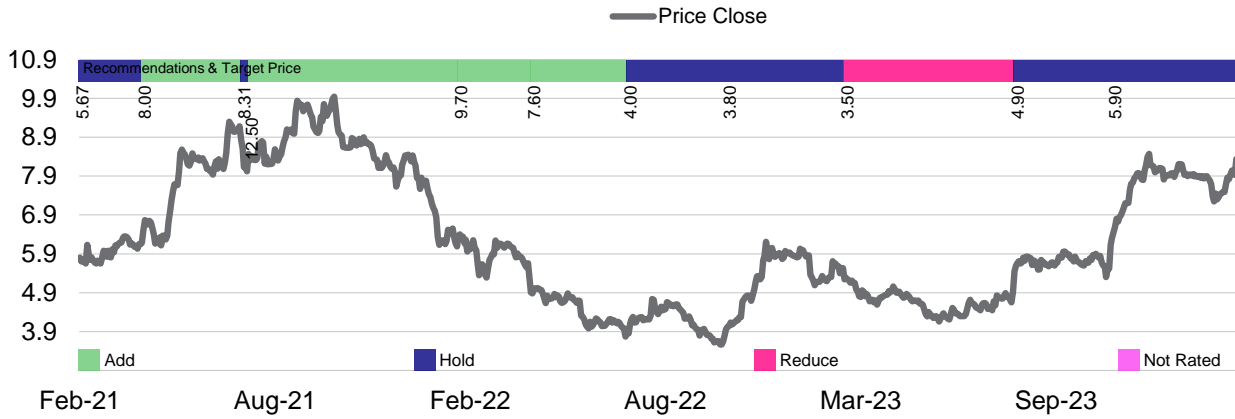
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| Distribution of stock ratings and investment banking clients for quarter ended on 31 December 2023 | | |
|--|-------------------------|--------------------------------|
| 636 companies under coverage for quarter ended on 31 December 2023 | | |
| | Rating Distribution (%) | Investment Banking clients (%) |
| Add | 67.5% | 1.3% |
| Hold | 22.5% | 0.0% |
| Reduce | 10.1% | 0.2% |

Spitzer Chart for stock being researched (2 year data)

iFAST Corporation Ltd (IFAST SP)



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Definition:

- Add** The stock's total return is expected to exceed 10% over the next 12 months.
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